

#### PORT OF GUAM

ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



November 9, 2022

The Honorable Telena Cruz Nelson Senator - 36th Guam Legislature Chairperson - Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending August 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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November 9, 2022

The Honorable Therese M. Terlaje *Speaker* 36<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

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Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO

General Manager

# Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

						11 Month Ending 8/31/22							
									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************			_		_	OPERATING REVENUES	***************************************		***************************************		_		
						***************************************							
						CARGO THROUGHPUT REVENUES							
1,824,646	34.8%	1,660,523	36.1%	1,672,656		CT- CHASSIS	18,786,516	35.2%	19,100,366	37.6%	-1.6%	18,402,423	2.1%
210,593	4.0%	186,955	4.1%	206,733		CT-GROUND	2,200,276	4.1%	2,174,221	4.3%	1.2%	2,274,456	-3.3%
130,062	2.5%	72,644	1.6%	72,586		CT-BREAKBULK	1,527,111	2.9%	1,146,667	2.3%	33.2%	798,580	91.2%
600	0.0%	646	0.0%	1,241	-51.6%	CT-UNITIZED CT-TUNA	9,768	0.0%	6,917	0.0%	41.2%	13,644	-28.4%
17,295	0.3%	60,887	1.3%	15,476	11.8%	CT-RO/RO	520,391	1.0%	397,316	0.8%	31.0%	170,258	205.6%
8,815	0.2%	10,750	0.2%	4,985	76.8%	CT-STUFFING/DEVAN	77,830	0.1%	80,410	0.2%	-3.2%	54,840	41.9%
2,688	0.1%	3,396	0.1%	2,685	0.1%	CT-HEAVYLIFT	62,346	0.1%	34,804	0.1%	79.1%	29,541	111.0%
23	0.0%	351	0.0%	61	-61.7%	CT-LONGLENGTH	64,180	0.1%	10,011	0.0%	541.1%	662	9594.8%
16,734	0.3%	11,534	0.3%	17,030		OUT-OF-GAUGE CARGO (OOG)	135,607	0.3%	132,940	0.3%	2.0%	187,358	-27.6%
			_					0.078	102,040	U.3 /6	2.076	107,330	-27.0%
2,211,457	42.2%	2,007,687	43.7%	1,993,453	10.9%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	23,384,024	43.9%	23,083,652	45.5%	1.3%	21,931,762	6.6%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			0.0%
385,853	7.4%	176,972	3.9%	206.386	87.0%	TRANSSHIP CONTAINERS	2,347,939	4.4%	2,032,731	4.0%	15.5%	2,270,642	3.4%
34,438	0.7%	24,310	0.5%	21,946	56.9%	OVERSTOWED CONTAINERS	235,402	0.4%	335,906	0.7%	-29.9%	241,437	-2.5%
398	0.0%	•	0.0%	249		SHIFTED CONTAINERS	1,465	0.0%	1,297	0.0%	13.0%	2,733	-46.4%
5,619	0.1%	5,418	0.1%	4,202		RIGGED CONTAINERS	49,869	0.1%	57,144	0.1%	-12.7%	46,220	7.9%
13,852	0.3%	10,599	0.2%	12,024	15.2%	REEFER CNTR-PLUG/UNPLUG	124,710	0.2%	121,237	0.1%	2.9%	132,278	-5.7%
303,699	5.8%	249,301	5.4%	275,382		DIRECT LABOR BILLED	3,576,593	6.7%	3,026,131	6.0%	18.2%	3,029,721	18.1%
19,016	0.4%	22,571	0.5%	23,660		EQUIPMENT RENTAL	241,896	0.5%	218,550	0.4%	10.7%	260,301	
34,910	0.7%	48,020	1.0%	47,135		PORT FEES & DOCKAGE	447,982	0.8%	392,612	0.4%	14,1%	518,573	-7.1% -7.0%
504,625	9.6%	461,597	10.0%	456,162		WHARFAGE	5,546,157	10.4%	5,304,150				-13.6%
76,961	1.5%	56.213	1.2%	58,144	32.4%	FUEL SURCHARGE	674,373	1.3%	648,869	10.5%	4.6%	5,018,660	10.5%
20,101	0.4%	16,873	0.4%	17,365		MARITIME SECURITY FEE	197,943			1.3%	3.9%	639,694	5.4%
165,453	3.2%	146,390	3.2%	146,836		FACILITY MAINTENANCE FEE		0.4%	187,697	0.4%	5.5%	191,037	3.6%
556,591	10.6%	475,773	10.4%	479,173		CRANE SURCHARGE	1,795,819	3.4%	1,678,406	3.3%	7.0%	1,615,473	11.2%
000,091	10.0%	475,775	10.4%	4/9,1/3	10.276	Chane Sunchange	5,528,831	10.4%	5,464,526	10.8%	1.2%	5,271,821	4.9%
2,121,517	40.5%	1,694,038	36.9%	1,748,664	21.3%	OTHER CARGO RELATED REVENUES	20,768,979	39.0%	19,469,256	38.4%	6.7%	19,238,590	8.0%
4,332,973	82.7%	3,701,725	80.6%	3,742,117	15.8%	OPERATING REVENUES	44,153,003	82.8%	42,552,909	83.9%	3.8%	41,170,352	7.2%

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									Last fear to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
									<del></del>				
						NON OPERATING REVENUES							
						FACILITIES							
2,620	0.0%	1,678	0.0%		0.0%	FACILITIES USAGE MOBIL BUNKER	24.145	0.0%	23,767	0.0%	1.6%		0.0%
-14	0.0%	,,	0.0%	11,926	-100.0%	FACILITIES USAGE-CEMENT THRUPUT	120,300	0.2%	120,480	0.2%	0.0%	131,210	-8.3%
19,608		12,184	0.3%	66,720	-70.6%	FACILITIES USAGE MOBIL	173,375	0.2%	493,892			-	
	0.4%	•		•	4.6%	FACILITIES USAGE MOBIL FACILITIES USAGE TRISTAR	•			1.0%	-64.9%	734,044	-76.4%
239,105	4.6%	460,700	10.0%	228,637			3,153,659	5.9%	2,829,010	5.6%	11.5%	2,515,445	25.4%
80,629	1.5%	109,781	2.4%	105,666	-23.7%	FACILITIES USAGE SPACE RENTAL	863,002	1.6%	951,205	1.9%	-9.3%	1,162,521	-25.8%
126,449	2.4%	126,449	2.8%	89,526	41.2%	FACILITIES LEASE INCOME	1,390,937	2.6%	1,327,279	2.6%	4.8%	984,955	41.2%
2,410	0.0%	2,410	0.1%	2,802	-14.0%	FACILITIES COMMON AREA MAINTENANCE FEE	26,513	0.0%	29,762	0.1%	-10.9%	30,829	-14.0%
3,002	0.1%	4,519	0.1%	9,784	-69.3%	FACILITIES SECURITY SURCHARGE RENTAL	32,868	0.1%	37,196	0.1%	-11.6%	107,639	-69.5%
960	0.0%	1,085	0.0%	737	30.3%	WATER & LANDSLIDE ACTIVITIES	7,710	0.0%	5,690	0.0%	0.0%	8,107	-4.9%
26,553	0.5%	27,347	0.6%	24,896	6.7%	MARINA REVENUES	287,661	0.5%	269,013	0.5%	6.9%	273,888	5.0%
2,703	0.1%	4,492	0.1%	3,223	-16.1%	HARBOR OF REFUGE	29,723	0.1%	34,468	0.1%	-13.8%	35,456	-16.2%
394,443	7.5%	136,687	3.0%	256,801	53.6%	DEMURRAGE	2,950,748	5.5%	1,949,867	3.8%	51.3%	2,825,300	4.4%
898,481	17.1%	887,331	19.3%	800,718	12.2%	FACILITIES OTHER FEES & SERVICES	9,060,641	 17.0%	8,071,630	15.9%	12.3%	8,809,394	2.9%
			0.00/		0.00/	CLAIMS FEE							
	0.0%		0.0%		0.0%			0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	112		MATERIAL USED		0.0%	80	0.0%	0.0%	1,231	-100.0%
	0.0%		0.0%	1,439	0.0%	PASSENGER SERVICE		0.0%		0.0%	0.0%	15,822	-100.0%
1,986	0.0%	1,050	0.0%	1,190	-100.0%		12,669	0.0%	12,128	0.0%	4.5%	13,082	-3.2%
5,083	0.1%	3,582	0.1%	8,973	-100.0%	SPECIAL SERVICES	53,466	0.1%	61,086	0.1%	-12.5%	98,713	-45.8%
1,894	0.0%	1,578	0.0%		0.0%	ELECTRICAL POWER	19,320	0.0%	16,902	0.0%	14.3%		
8,963	0.2%	6,211	0.1%	11,714	-23.5%	OTHER FEES & SERVICES	85,454	0.2%	90,196	0.2%	-5.3%	128,848	-33.7%
180	0.2%	50	0.0%	333	-45.9%	ADMINISTRATIVE FEES & SERVICES	1,661	0.0%	1,624	0.0%	2.3%	3,663	-54.6%
						REIMBURSEMENTS							
-	0.0%	-	0.0%	93,735	0.0%	FEDERAL REIMBURSEMENT	14,734	0.0%	17,681	0.0%	0.0%	1,031,265	
_	0.0%	_	0.0%	-	0.0%	EARTHQUAKE INSURANCE	•	0.0%	.,,	0.0%	0.0%	.,00.,200	
_	0.0%	_	0.0%	_	0.0%	TYPHOON INSURANCE	_	0.0%	_	0.0%	0.0%	_	
_	0.0%	_	0.0%	_	0.0%	OTHER REIMBURSEMENT	_	0.0%	_	0.0%	0.0%	_	
-		-		-	0.0%	REVENUE MINIMUM CHARGE	-		-			-	
-	0.0%	-	0.0%		0.0%	REVENUE MINIMUM CHANGE	*	0.0%	-	0.0%	0.0%		
-	0.0%	-		93,735	0.0%	REIMBURSEMENTS	14,734	0.0%	17,681	0.0%	0.0%	1,031,265	0.0%
907,624	 17.3%	893,592	19.4%	906,500	0.1%	NON OPERATING REVENUES	9,162,490	17.2%	8,181,131	— 16.1%	12.0%	9,973,170	-8.1%
5,240,597	100.0%	4,595,317	100.0%	4,648,617		TOTAL REVENUES	53,315,494	100.0%	50,734,040		5.1%	51,143,522	4.2%

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									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
		*		******									
						INDIRECT COSTS							
						General & Administrative Expenses							-1
2,040,107	38.9%	1,758,489	38.3%	2,044,717	-0.2%	Salaries & Wages	21,874,492	41.0%	21,970,022	43.3%	0.40/	00 405 400	0.00/
199,304	3.8%	198,221	4.3%	200,400	-0.5%	Insured Benefits	2,157,588	4.0%	2,166,542	43.3%	-0.4%	22,495,423	-2.8%
546,844	10.4%	443,871	9.7%	485,502	12.6%	Retirement Benefits	5,790,699	10.9%	5,414,071		-0.4%	2,204,085	-2.1%
179,625	3.4%	143,973	3.1%	4,166		Other Benefits	1,732,519	3.2%		10.7%	7.0%	5,341,309	8.4%
179,023	0.0%	8,133	0.2%	6.666	-97.4%	Other Personnel Costs	19,603		1,572,957	3.1%	10.1%	45,834	3680.0%
13,276	0.0%	11,296	0.2%	18,865		Communications		0.0%	21,575	0.0%		73,334	-73.3%
اعربا		11,290	0.2%	10,005	-29.076	Leases/Rentals	161,404	0.3%	131,452	0.3%	22.8%	207,540	-22.2%
149,208	0.0%	94.937		114,565	30.2%	Utilities	4 404 405	0.0%		0.0%			
	2.8%	269,828	2.1%		-5.3%	- · · · · · · · ·	1,194,105	2.2%	1,019,464	2.0%	17.1%	1,260,435	-5.3%
281,208	5.4%		5.9%	296,861	-5.3%	General Insurance	3,096,321	5.8%	3,249,109	6.4%	-4.7%	3,266,040	-5.2%
4 = 0 0 0 0 0	0.0%	8,386	0.2%	00.400	404.00/	Repairs & Maintenance	3,968	0.0%	67,228	0.1%			0.0%
159,070	3.0%	37,284	0.8%	60,180	164.3%	Repairs & Maintenance	1,123,154	2.1%	470,693	0.9%	138.6%	661,870	
	0.0%	-	0.0%	1,417		Repairs & Maintenance-Subic Cr	<del>.</del>	0.0%	-	0.0%	0.0%	15,584	
47,630	0.9%	8,193	0.2%	16,179	194.4%	Repairs & Maintenance-Pola 14	193,135	0.4%	116,449	0.2%	65.9%	177,990	8.5%
17,779	0.3%	9,267	0.2%	16,179	9.9%	Repairs & Maintenance-Pola 16	212,319	0.4%	98,792	0.2%	114.9%	177,990	19.3%
12,748	0.2%	7,217	0.2%	16,179	-21.2%	Repairs & Maintenance-Pola 17	176,935	0.3%	144,754	0.3%	22.2%	177,990	-0.6%
510,263	9.7%	517,428	11.3%	540,531	-5.6%	Depreciation & Amortization	5,603,804	10.5%	5,734,376	11.3%	-2.3%	5,946,871	-5.8%
-	0.0%	-	0.0%	1,250	-100.0%	Damage, Shortage, Writedown &	(16,795)	0.0%	9,389	0.0%	-278.9%	13,750	-222.1%
146,505	2.8%	110,269	2.4%	125,050	17.2%	Supplies	1,219,754	2.3%	762,418	1.5%	60.0%	1,375,631	-11.3%
4,179	0.1%	13,597	0.3%	10,349	-59.6%	Miscellaneous	111,912	0.2%	428,173	0.8%	-73.9%	113,797	-1.7%
-	0.0%	-	0.0%			Advertising	-	0.0%	-	0.0%			
79,060	1.5%	150,352	3.3%	61,052	29.5%	Agency& Management Fees	888,092	1.7%	890,557	1.8%	-0.3%	671,684	32.2%
16,866	0.3%	23,057	0.5%	76,053	-77.8%	Professional Services	580,200	1.1%	421,688	0.8%	37.6%	836,701	-30.7%
-	0.0%	-	0.0%	29,600	-100.0%	Contractual Services	32,494	0.1%	24,894	0.0%		325,651	-90.0%
42,242	0.8%	16,395	0.4%	46,073	-8.3%	Other Contractual Services	318,293	0.6%	177,938	0.4%	78.9%	506,736	-37.2%
-		-		131,945	-100.0%	Overhead Allocation	· -		(14,672)	_,,,,_		1,451,639	-100.0%
16,792	0.3%	3,471	0.1%	4,073	312.3%	Other Expenses	57,605	0.1%	19,788	0.0%	191.1%	44,803	28.6%
14,564	0.3%	4,542	0.1%	9,915		Earthquake Expense	121,285	0.2%	25,754	0.1%	101.170	109,085	20.076
-	0.0%	•	0.0%			Typhoon Expense	767	0.0%	Δ0,7.0.4	0.0%	21143.2%	100,000	
	0.0%		0.0%			Emergency Expense	8,359	0.0%	5,193	0.0%	21140.270		
								J.U /6	J, 193	0.076			
4,477,441	85.4%	3,838,206	83.5%	4,317,767	3.7%	General & Administrative Expenses	46,662,013	87.5%	44,928,607	88.6%	3.9%	47,501,772	-1.8%
													_

						**							
									Last Year to Date				
Current Month		Last Year	•		%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
763,156	85.4%	757,111	16.5%	330,850	1253.3%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	6,653,481	12.5%	5,805,433	11.4%	14.6%	3,641,750	82.7%
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%		0.0%
173,938	3.3%	7,567	0.2%	162,478	7.1%	Interest Income	757,245	1.4%	142,427	0.3%	431.7%	1,787,562	-57.6%
1,231	0.0%	1,167	0.0%	(105,657)	-101.2%	Other Expense	24,822	0.0%	16,681	0.0%	48.8%	(1,162,296)	-102.1%
(234,622)	-4.5%	(245,376)	-5.3%	(286,722)	-18.2%	Interest Expense	(2,674,956)	-5.0%	(2,774,072)	-5.5%	-3.6%	(3,154,494)	-15.2%
	0.0%		0.0%		0.0%	Claims Settlement	(93,017)	-0.2%	,,,,,	0.0%	0.0%	(-7 7, -2 -7,	0.0%
(228,766)	-4.4%	(215,420)	-4.7%	(229,783)	-0.4%	Retirement Govt Contribution	(2,529,430)	-4.7%	(2,409,076)	-4.7%	5.0%	(2,528,038)	0.1%
271,839	5.2%	234,630	5.1%	475,982	0.0%	Federal Reimbursement	16,639,424	31.2%	1,910,592	3.8%	770.9%	5,236,679	0.0%
	0.0%	(182,338)	-4.0%	(153,065)	-100.0%	Federal Expenses	(488,231)	-0.9%	(920,016)	-1,8%	-46.9%	(1,683,997)	-71.0%
	0.0%		0.0%	(834)	-100.0%	Gain <loss> on Asset Disposals</loss>	(11,513)	0.0%	(4,477)	0.0%	157.2%	(9,167)	25.6%
			_					-		—			
(16,380)	-0.3%	(399,770)	-8.7%	(137,601)	-88.1%	Other Income & Expense	11,624,345	21.8%	(4,037,942)	-8.0%	-387.9%	(1,513,751)	-867.9%
			_							_			
(16,380)	-0.3%	(399,770)	-8.7%	(137,601)	-88.1%	OTHER INCOME (EXPENSE)	11,624,345	21.8%	(4,037,942)	-8.0%	-387.9%	(1,513,751)	-867.9%
746,776	14.2%	357,340	7.8%	193,249	286.4%	NET INCOME (LOSS)	18,277,825	34.3%	1,767,491	3.5%	934.1%	2,127,999	758.9%