

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



May 14, 2021

The Honorable Therese M. Terlaje *Speaker* 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending February 28, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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May 14, 2021

Telena Cruz Nelson

Senator

Chairperson – Maritime Transportation
173 Aspinall Avenue

Ada Plaza Center Suite 202A
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending February 28, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO

General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

						5 Wonth Ending 2/28/21							
									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
***************************************						OPERATING REVENUES	40 40 40 40 40 40 40 40 40 40 40 40 40 4	*****	***********			************	
						CARGO THROUGHPUT REVENUES							
1,671,987	36.4%	1,433,186	32.7%	1,640,288	1.9%	CT- CHASSIS	8,304,929	35.9%	9.204.009	25.00/	0.70/		
171.155	3.7%	205,353	4.7%	207,980	-17.7%	CT-GROUND	867,869	3.8%	8,361,968	35.6%	-0.7%	8,201,440	1.3%
43,932	1.0%	158,905	3.6%	71,384	-38.5%	CT-BREAKBULK	431,521	1.9%	1,076,958	4.6%	-19.4%	1,039,900	-16.5%
721	0.0%	1,684	0.0%	1,220	-40.9%	CT-UNITIZED			606,883	2.6%	-28.9%	356,920	20.9%
	0.070	1,004	0.070	1,220	-40.570	CT-TUNA	3,472	0.0%	13,030	0.1%	-73.4%	6,100	-43.1%
86,922	1.9%	27,170	0.6%	15,219	471.1%	CT-RO/RO	211,620	0.9%	000.050	0.00/	E 701		
5,805	0.1%	5,109	0.1%	4.902	18.4%	CT-STUFFING/DEVAN	31,820		200,259	0.9%	5.7%	76,095	178.1%
4,189	0.1%	7,182	0.2%	2,641	58.6%	CT-HEAVYLIFT	•	0.1%	35,124	0.1%	-9.4%	24,510	29.8%
484	0.0%	2,189	0.0%	59	720.9%	CT-LONGLENGTH	12,486	0.1%	22,943	0.1%	-45.6%	13,205	-5.4%
11,534	0.3%	11,948	0.3%	16.748	-31.1%	OUT-OF-GAUGE CARGO (OOG)	2,150	0.0%	2,928	0.0%	-26.5%	295	628.9%
			0.070		-51.176	OUT-OF-GAUGE CARGO (OOG)	60,070	0.3%	60,399	0.3%	-0.5% 	83,740	-28.3%
1,996,729	43.5%	1,852,725	42.3%	1,960,441	1.9%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	9,925,938	42.9%	10,380,491	44.2%	-4.4%	9,802,205	1.3%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%		-	
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%		-	0.0%
157,041	3.4%	213,819	4.9%	203,569	-22.9%	TRANSSHIP CONTAINERS	929,721	4.0%	914.005	3.9%	1.7%	1.017.845	-8.7%
38,303	0.8%	7,025	0.2%	21,645	77.0%	OVERSTOWED CONTAINERS	140,891	0.6%	107,961	0.5%	30.5%	, ,	
257	0.0%	•	0.0%	245	4.7%	SHIFTED CONTAINERS	784	0.0%	478	0.5%	63.8%	108,225	30.2%
5,268	0.1%	4,123	0.1%	4.144	27.1%	RIGGED CONTAINERS	23,429	0.1%	18.279	0.0%	28.2%	1,225	-36.0%
9,701	0.2%	11,698	0.3%	11,859	-18.2%	REEFER CNTR-PLUG/UNPLUG	50,419	0.1%	60,150	0.1%	-16.2%	20,720	13.1%
275,813	6.0%	307,484	7.0%	271,622	1.5%	DIRECT LABOR BILLED	1,328,391	5.7%	1,551,462	6.6%		59,295	-15.0%
14,283	0.3%	19,458	0.4%	23,337	-38.8%	EQUIPMENT RENTAL	79,428	0.3%	127,561	0.5%	-14.4% -37.7%	1,358,110	-2.2%
32,190	0.7%	47,397	1.1%	46,491	-30.8%	PORT FEES & DOCKAGE	170,654	0.7%	229,706	1.0%		116,685	-31.9%
500,768	10.9%	435,753	9.9%	449,936	11.3%	WHARFAGE	2,278,045	9.8%	· ·		-25.7%	232,455	-26.6%
54,699	1.2%	55,144	1.3%	57,350	-4.6%	FUEL SURCHARGE	283.372	1.2%	2,482,053	10.6%	-8.2%	2,249,680	1.3%
15,753	0.3%	18,699	0.4%	17,127	-8.0%	MARITIME SECURITY FEE	80,911	0.3%	290,822	1.2%	-2.6%	286,750	-1.2%
156,346	3.4%	141,273	3.2%	155,087	0.8%	FACILITY MAINTENANCE FEE	723,615		97,092	0.4%	-16.7%	85,635	-5.5%
457,029	10.0%	451,463	10.3%	479,249	-4.6%	CRANE SURCHARGE		3.1%	797,348	3.4%	-9.2%	775,435	-6.7%
					-7.070		2,316,397	10.0%	2,445,538	10.4%	-5.3% 	2,396,245	-3.3%
1,717,448	37.4%	1,713,335	39.1% 	1,741,661	-1.4% 	OTHER CARGO RELATED REVENUES	8,406,056	36.3%	9,122,456	38.9%	-7.9%	8,708,305	-3.5%
3,714,176	80.9%	3,566,059	81.3%	3,702,102	0.3%	OPERATING REVENUES	18,331,994	79.2%	19,502,947	83.1%	-6.0%	18,510,510	-1.0%

							Last Year to Date							
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng	
	*****					NON OPERATING REVENUES	***************************************		*******					
						FACILITIES								
81,589	1.8%	111,298	2.5%	66,730	22.3%	FACILITIES USAGE MOBIL	360,429	1.6%	530,890	2.3%	-32.1%	333,650	8.0%	
345,467	7.5%	294,098	6.7%	228,673	51.1%	FACILITIES USAGE TRISTAR	1,176,004	5.1%	1,189,299	5.1%	-1.1%	1,143,365	2.9%	
00.000	0.0%	405.740	0.0%	11,928	-100.0%	FACILITIES USAGE-CEMENT THRUPUT	30,120	0.1%	59,640	0.3%	0.0%	59,640	-49.5%	
86,206	1.9% 2.2%	105,719	2.4%	105,682	-18.4%	FACILITIES USAGE SPACE RENTAL	440,252	1.9%	536,922	2.3%	-18.0%	528,410	-16.7%	
100,500 4,112	0.1%	98,500 2,896	2.2% 0.1%	89,540	12.2% 46.7%	FACILITIES LEASE INCOME	505,799	2.2%	498,348	2.1%	1.5%	447,700	13.0%	
3,303	0.1%	2,696 4.010	0.1%	2,802 9,785	-66.2%	FACILITIES COMMON AREA MAINTENANCE FEE	14,759	0.1%	14,481	0.1%	1.9%	14,010	5.3%	
865	0.1%	4,010 250	0.1%	737	-00.2% 17.4%	FACILITIES SECURITY SURCHARGE RENTAL WATER & LANDSLIDE ACTIVITIES	17,184	0.1%	20,377	0.1%	-15.7%	48,925	-64.9%	
24,153	0.5%	23,014	0.5%	24,899	-3.0%	MARINA REVENUES	895 114.645	0.0% 0.5%	1,470	0.0%	0.0%	3,685	-75.7%	
2,867	0.1%	3,167	0.1%	3,223	-11.0%	HARBOR OF REFUGE	14,045	0.5% 0.1%	119,255	0.5%	-3.9%	124,495	-7.9%	
208,453	4.5%	155,137	3.5%	256,842	-18.8%	DEMURRAGE	1,085,175	4.7%	15,426	0.1%	-8.7%	16,115	-12.6%	
							1,005,175	4.170	857,641 	3.7%	26.5%	1,284,210 	-15.5% 	
857,514	18.7%	798,090	18.2%	800,841	7.1%	FACILITIES OTHER FEES & SERVICES	3,759,348	16.3%	3,843,749	16.4%	-2.2%	4,004,205	-6.1%	
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%			
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%	-		
	0.0%		0.0%	112	0.0%	MATERIAL USED	80	0.0%		0.0%	0.0%	- 560	-85.7%	
	0.0%	7,192	0.2%	1,438	0.0%	PASSENGER SERVICE		0.0%	43,274	0.2%	0.0%	7.190	-100.0%	
752	0.0%	437	0.0%	1,189	-100.0%	BUNKER	3,937	0.0%	5.106	0.0%	-22.9%	5,945	-33.8%	
2,920	0.1%	13,503	0.3%	8,973	-100.0%	SPECIAL SERVICES	26,818	0.1%	55,655	0.2%	-51.8%	44,865	-40.2%	
1,650	0.0%	(1,179)	0.0%		0.0%	ELECTRICAL POWER	7,727	0.0%	9,827	0.0%	-21.4%	-	40.270	
5,322	0.1%	19,953	0.5%	11,712	-54.6%	OTHER FEES & SERVICES	38,562	0.2%	113,862	0.5%	-66.1%	58,560	-34.2%	
40	0.1%	75	0.0%	333	-88.0%	ADMINISTRATIVE FEES & SERVICES	495	0.0%	2,879	0.0%	-82.8%	1,665	-70.3%	
						REIMBURSEMENTS								
11,787	0.3%	-	0.0%	133,404	0.0%	FEDERAL REIMBURSEMENT	1,003,158	4.3%	_	0.0%	0.0%	667,020		
-	0.0%	-	0.0%	· <u>-</u>	0.0%	EARTHQUAKE INSURANCE	-,000,100	0.0%	_	0.0%	0.0%	007,020		
-	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	_	0.0%	_	0.0%	0.0%			
-	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	_	0.0%	_	0.0%	0.0%	_		
-	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-		
11,787	0.3%	-		133,404	0.0%	REIMBURSEMENTS	1,003,158	4.3%	_	0.0%	0.0%	667,020	0.0%	
874,663	19.1%	818,117	18.7%	946,290	-7.6%	NON OPERATING REVENUES	4,801,564	20.8%	3,960,490	 16.9%	21.20/	4 724 450	4.50/	
4,588,840	100.0%	4,384,177	100.0%	4,648,392	-1.3%	TOTAL REVENUES	23,133,557	100.0%	23,463,437		21.2% -1.4%	4,731,450 23,241,960	1.5% -0.5%	
									, .55, .57	0 / 0	1.70	20,271,300	-0.370	

						3 Month Ending 2/20/21			Last Year to Date				
Current Month		Last Year			%		Year to Date		Last rear to Date		0/		.,
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	% Chng	Budget	% Chng
		**************				INDIRECT COSTS			***************************************				
						General & Administrative Expenses							
2,152,407	46.9%	1,996,858	45.5%	2,115,994	1.7%	Salaries & Wages	10,942,372	47.3%	9.470.316	40.4%	15.5%	10,579,970	3.4%
188,548	4.1%	127,791	2.9%	138,901	35.7%	Insured Benefits	976,176	4.2%	690,523	2.9%	41.4%	694,505	40.6%
580,183	12.6%	514,339	11.7%	501,921	15.6%	Retirement Benefits	2,582,714	11.2%	2,406,324	10.3%	7.3%	2,509,605	2.9%
85,924	1.9%	123,420	2.8%	4,167	1962.0%	Other Benefits	711,483	3.1%	666,446	2.8%	6.8%	20,835	3314.8%
1,230	0.0%	210	0.0%	6,667	-81.6%	Other Personnel Costs	11,726	0.1%	621	0.0%	0.070	33,335	-64.8%
21,479	0.5%	9,009	0.2%	21,950	-2.1%	Communications	59,773	0.3%	49,135	0.2%	21.7%	109,750	-45.5%
-	0.0%		0.0%	· -		Leases/Rentals	,	0.0%	-	0.0%	2.1.770	105,750	-45.576
82,671	1.8%	19,146	0.4%	129,999	-36.4%	Utilities	387,111	1.7%	505,602	2.2%	-23.4%	649,995	-40.4%
291,641	6.4%	247,504	5.6%	282,334	3.3%	General Insurance	1,458,204	6.3%	1,237,518	5.3%	17.8%	1,411,670	3.3%
11,755	0.3%	· <u>.</u>	0.0%	· _		Repairs & Maintenance	24,255	0.1%	1,207,010	0.0%	17.070	1,411,070	0.0%
26,246	0.6%	9,340	0.2%	60,990	-57.0%	Repairs & Maintenance	152,950	0.7%	172,215	0.7%	-11.2%	304,950	0.076
` <u>-</u>	0.0%		0.0%	,		Repairs & Maintenance-Subic Cr	102,000	0.0%	112,210	0.0%	0.0%	304,930	
3,258	0.1%	9,393	0.2%	20,668	-84.2%	Repairs & Maintenance-Pola 14	17,792	0.1%	60,091	0.3%	-70.4%	103,340	-82.8%
6,840	0.1%	16,475	0.4%	20,668	-66.9%	Repairs & Maintenance-Pola 16	27,494	0.1%	95.673	0.4%	-71.3%	103,340	-02.0% -73.4%
19,963	0.4%	17,353	0.4%	20,668	-3.4%	Repairs & Maintenance-Pola 17	47,943	0.2%	80,011	0.4%	-71.3% -40.1%		-73.4% -53.6%
520,399	11.3%	537,962	12.3%	531,490	-2.1%	Depreciation & Amortization	2,519,524	10.9%	2,663,435	11.4%	-40.1% -5.4%	103,340	
· <u>-</u>	0.0%	-	0.0%	3.083	-100.0%	Damage, Shortage, Writedown &	2,010,024	0.0%	78.608	0.3%	-100.0%	2,657,450	-5.2%
60,195	1.3%	62,190	1.4%	104,551	-42.4%	Supplies	315,403	1.4%	420.030	1.8%	-100.0%	15,415	-100.0%
6.456	0.1%	6,220	0.1%	105,157	-93.9%	Miscellaneous	31,933	0.1%	35,247	0.2%	-24.9% -9.4%	522,755	-39.7%
-,	0.0%	-,	0.0%	-	00.075	Advertising	J 1,533	0.0%	33,247	0.2%	-9.4%	525,785	-93.9%
92,691	2.0%	81,946	1.9%	61,061	51.8%	Agency& Management Fees	342,767	1.5%	364,101	1.6%	-5.9%	-	40.00/
40,829	0.9%	34,918	0.8%	114,241	-64.3%	Professional Services	175,547	0.8%	253,610	1.1%	-30.8%	305,305	12.3%
-	0.0%	- 1,012	0.0%	29,605	-100.0%	Contractual Services	24,894	0.1%	233,010	0.0%	-30.076	571,205	-69.3%
12.491	0.3%	23,585	0.5%	51,775	-75.9%	Other Contractual Services	53,672	0.1%	85,427	0.0%	27.00/	148,025	-83.2%
,		-	0.070	104,318	-100.0%	Overhead Allocation	(14,672)	U.276	05,427	0.4%	-37.2%	258,875	-79.3%
576	0.0%	29.842	0.7%	15,761	-96.3%	Other Expenses	9,535	0.0%	- 04 550	0.40/	00.70/	521,590	-102.8%
	0.070	25,5 12	0.0%	10,701	33.576	Earthquake Expense		0.0%	84,553	0.4%	-88.7%	78,805	-87.9%
_	0.0%	355	0.0%	_		Typhoon Expense	- 4	0.0%	400.005	0.0%	100.00/	-	
_	0.0%	-	0.0%	_		Earthquake Expense	·	0.0%	136,985	0.6%	-100.0%	-	
-	0.0%	_	0.0%			Emergency Expense	- 007		-	0.0%		-	
***************************************			0.076				867	0.0%	-	0.0%		-	
4,205,780	91.7%	3,867,855	88.2%	4,445,969	-5.4%	General & Administrative Expenses	20,859,467	90.2%	19,556,471	83.3%	6.7%	22,229,845	-6.2%

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									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual %	%	Actual	%	% Chng	Budget	% Chng
383,060	91.7%	516,322	11.8%	202,423	1977.7%	OTHER INCOME (EXPENSE)	2,274,090	9.8%	3,906,965	16.7%	-41.8%	1,012,115	124.7%
	0.0% 0.0% 0.0%		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	Other Income & Expense Other Income Interest Income		0.0%		0.0%	0.0%	-	0.0% 0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0% 0.0%		0.0% 0.0%	0.0% 0.0%	-	0.0% 0.0%
5,991	0.1%	96,770	2.2%	162,503	-96.3%	Interest Income	41,224	0.2%	567,912	2.4%	-92.7%	812,515	-94.9%
(253,147)	-5.5%	(251,606)	-5.7%	(321,628)	-21.3%	Interest Expense	(1,265,734)	-5.5%	(1,258,028)	-5.4%	0.6%	(1,608,140)	-21.3%
1,261	0.0% 0.0%	1,444	0.0% 0.0%	(833)	-251.4% 0.0%	Other Expense Claims Settlement	8,429	0.0% 0.0%	26,827	0.1% 0.0%	-68.6% 0.0%	(4,165) -	-302.4% 0.0%
(211,497)	-4.6%	(216,725)	-4.9%	(229,818)	-8.0%	Retirement Govt Contribution	(1,062,819)	-4.6%	(1,086,850)	-4.6%	-2.2%	(1,149,090)	-7.5%
120,628	2.6%	1,772,152	40.4%	472,702	0.0%	Federal Reimbursement	328,180	1.4%	1,970,835	8.4%	-83.3%	2,363,510	0.0%
(107,817)	-2.3%	(9,390)	-0.2%	(99,806)	8.0%	Federal Expenses	(399,103)	-1.7%	(123,018)	-0.5%	224.4%	(499,030)	-20.0%
	0.0%		0.0%	(833)	-100.0% 	Gain <loss> on Asset Disposals</loss>	(4,477)	0.0%	(2,750)	0.0%	62.8%	(4,165)	7.5%
(444,580)	-9.7%	1,392,644	31.8%	(17,713)	2409.9%		(2,354,301)	-10.2%	94,928	0.4%	-2580.1%	(88,565)	2558.3%
(444,580)	-9.7%	1,392,644	31.8%	(17,713)	2409.9%	((2,354,301)	-10.2%	94,928	0.4%	-2580.1%	(88,565)	2558.3%
(61,520)	-1.3%	1,908,966	43.5%	184,710	-133.3%	NET INCOME (LOSS)	(80,210)	-0.3%	4,001,894	17.1%	-102.0%	923,550	 -108.7%