

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



September 27, 2022

The Honorable Therese M. Terlaje *Speaker* 36th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending July 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

LUIS R. BAZA

Sus Klaza

Acting General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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September 27, 2022

The Honorable Telena Cruz Nelson Senator – 36th Guam Legislature Chairperson – Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending July 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Respectfully,

LUIS R. BAZA

Acting General Manager

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Deputy General Manager, Operations

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Financial Affairs Controller

						_		1	Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
•		4-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	******	•	******	OPERATING REVENUES							
						CARGO THROUGHPUT REVENUES							
1,731,577	32.0%	1,939,039	38,4%	1,672,655	3,5%	CT- CHASSIS	16,961,870	35.3%	17,439,843	37.8%	-2.7%	16,729,767	1.4%
217,500	4.0%	236,412	4.7%	206,733	5.2%	CT-GROUND	1,989,682	4.1%	1,987,266	4.3%	0.1%	2,067,723	-3.8%
392,556	7.3%	88,343	1.7%	72,585	440.8%	CT-BREAKBULK	1,397,049	2.9%	1,074,023	2.3%	30,1%	725,994	92.4%
1,396	0.0%	179	0.0%	1,240	12.6%	CT-UNITIZED	9,168	0.0%	6,271	0.0%	46.2%	12,403	-26.1%
,,				,		CT-TUNA	•					,	
84,733	1.6%	24,690	0.5%	15,475	447.6%	CT-RO/RO	503,096	1.0%	336,429	0.7%	49.5%	154,782	225.0%
7,955	0.1%	7,740	0.2%	4,984	59.6%	CT-STUFFING/DEVAN	69,015	0.1%	69,660	0.2%	-0.9%	49,855	38.4%
13,330	0.2%	2,498	0.0%	2,685	396.5%	CT-HEAVYLIFT	59,658	0.1%	31,408	0.1%	89.9%	26,856	122.1%
1,035	0.0%	78	0.0%	60	1624.6%	CT-LONGLENGTH	64,157	0.1%	9,660	0.0%	564,2%	601	10575.0%
15,801	0.3%	11,467	0.2%	17,029	-7.2%	OUT-OF-GAUGE CARGO (OOG)	118,873	0.2%	121,406	0.3%	- 2.1%	170,328	-30.2%
								 ·					
2,465,883	45.6%	2,310,446	45.8%	1,993,446	23.7%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	21,172,568	44.0%	21,075,965	45.7%	0.5%	19,938,309	6.2%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			0.0%
204 440	0.0% 3.8%	159,364	3.2%	206,386	-0.9%	TRANSSHIP CONTAINERS	1,962,087	4.1%	1,855,759	4.0%	5.7%	2,064,256	-4.9%
204,448		40,586	0.8%	21,945	-39.5%	OVERSTOWED CONTAINERS	200,964	0.4%	311,596	0.7%	-35.5%	219,491	-8.4%
13,267	0.2%	40,566	0.0%	21,945	20.2%	SHIFTED CONTAINERS	200,964	0.4%	1,297	0.7%	-17.7%	2,484	-57.0%
298	0.0%	E E40	0.0%	4.201	-16.4%	RIGGED CONTAINERS	44,250	0.0%	51,725	0.1%	-14.5%	42,018	5.3%
3,512	0.1%	5,519		12,023	2.3%	REEFER CNTR-PLUG/UNPLUG	110,858	0.1%	110,638	0.1%	0.2%	120,254	-7.8%
12,295	0.2%	12,016	0.2% 6.0%	275,381	2.3% 47.6%	DIRECT LABOR BILLED	3,272,893	6.8%	2,776,829	6.0%	17.9%	2,754,339	-7.6% 18.8%
406,525	7.5%	304,802		23,660	44.8%	EQUIPMENT RENTAL	222,880	0.5%	195,979	0.4%	13.7%	2,754,559	-5.8%
34,248	0.6%	26,056	0.5%			PORT FEES & DOCKAGE	413,072	0.5%	344,592	0.4%	19.9%	471,438	-5.6% -12.4%
37,096	0.7%	67,400	1.3%	47,135		WHARFAGE			4,842,553	10.5%			10.5%
669,070	12.4%	532,138	10.5%	456,162			5,041,532	10.5%			4.1%	4,562,498	
65,948	1.2%	62,889	1.2%	58,143		FUEL SURCHARGE	597,412	1.2%	592,657	1.3%	0.8%	581,550	2.7%
19,545	0.4%	20,229	0.4%	17,364	12.6%	MARITIME SECURITY FEE	177,842	0.4%	170,824	0.4%	4.1%	173,672	2.4%
218,941	4.0%	167,709	3.3%	146,835		FACILITY MAINTENANCE FEE	1,630,365	3.4%	1,532,017	3.3%	6.4%	1,468,637	11.0%
561,810	10.4%	559,057	11.1%	479,172	17.2%	CRANE SURCHARGE	4,972,240	10.3%	4,988,753	10.8%	-0.3%	4,792,648	3.7%
2,247,003	41.5%	1,957,764	38,8%	1,748,655	28.5%	OTHER CARGO RELATED REVENUES	18,647,462	38.8%	17,775,219	38.5%	4.9%	17,489,926	6.6%
4,712,886	87.1%	4,268,211	84.5%	3,742,101	25.9%	OPERATING REVENUES	39,820,030	82.8%	38,851,184	84.2%	2.5%	37,428,235	6.4%

						_	Last Year to Date						
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
		•	B-04-04			NON OPERATING REVENUES				*****	******		
						FACILITIES							
1,031	0.0%	2,216	0.0%		0.0%	FACILITIES USAGE MOBIL BUNKER	21,525	0.0%	22,089	0.0%	-2.6%		0.0%
14,525	0.3%	15,666	0.3%	66,719	-78.2%	FACILITIES USAGE MOBIL	153,767	0.3%	481,708	1.0%	-68.1%	667,324	-77.0%
257,342	4.8%	232,115	4.6%	228,636	12.6%	FACILITIES USAGE TRISTAR	2,914,554	6.1%	2,368,311	5.1%	23,1%	2,286,808	27.5%
	0.0%	30,120	0.6%	11,926	-100.0%	FACILITIES USAGE-CEMENT THRUPUT	120,300	0.3%	120,480	0.3%	0.0%	119,284	0.9%
77,412	1.4%	87,381	1.7%	105,665	-26.7%	FACILITIES USAGE SPACE RENTAL	782,372	1.6%	841,424	1.8%	-7.0%	1,056,855	-26.0%
126,449	2.3%	126,449	2.5%	89,526	41.2%	FACILITIES LEASE INCOME	1,264,488	2.6%	1,200,830	2.6%	5.3%	895,429	41.2%
2,410	0.0%	2,410	0.0%	2,802	-14.0%	FACILITIES COMMON AREA MAINTENANCE FEE	24,102	0.1%	27,352	0.1%	-11.9%	28,027	-14.0%
2,965	0.1%	3,530	0.1%	9,783	-69,7%	FACILITIES SECURITY SURCHARGE RENTAL	29,866	0.1%	32,676	0.1%	-8.6%	97,855	-69.5%
1,390	0.0%	925	0.0%	737	88.6%	WATER & LANDSLIDE ACTIVITIES	6,750	0.0%	4,605	0.0%	0.0%	7,370	-8.4%
29,124	0.5%	23,948	0.5%	24,895	17.0%	MARINA REVENUES	261,108	0.5%	241,667	0.5%	8.0%	248,992	4.9%
2,577	0.0%	2,981	0.1%	3,223	-20.0%	HARBOR OF REFUGE	27,020	0.1%	29,976	0.1%	-9.9%	32,233	-16,2%
172,486	3.2%	244,433	4.8%	256,801	-32.8%	DEMURRAGE	2,556,305	5,3%	1,813,181	3.9%	41.0%	2,568,499	-0.5%
687,712	12.7%	772,175	 15.3%	800,713	-14.1%	FACILITIES OTHER FEES & SERVICES	8,162,160	17.0%	7,184,299	15,6%	13.6%	8,008,676	1.9%
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	111	0.0%	MATERIAL USED		0.0%	80	0.0%	0.0%	1,119	-100.0%
	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE		0.0%	60	0.0%	0.0%	14,383	-100.0%
4 500		0.400	0.0%	1,189	-100.0%	BUNKER	10.683	0.0%	11,078	0.0%	-3.6%	11,892	-100.0%
1,508	0.0%	2,482		•	-100.0%	SPECIAL SERVICES	•						
5,951	0.1%	5,358	0.1%	8,972			48,383	0.1%	57,504	0.1%	-15.9%	89,740	-46.1%
1,894	0.0%	1,452	0.0% 		0.0%	ELECTRICAL POWER	17,426	0.0%	15,324	0.0%	13.7%		
9,353	0.2%	9,292	0.2%	11,710	-20.1%	OTHER FEES & SERVICES	76,492	0.2%	83,986	0.2%	-8.9%	117,134	-34.7%
125	0.2%	150	0.0%	333	-62.4%	ADMINISTRATIVE FEES & SERVICES	1,481	0.0%	1,574	0.0%	-5.9%	3,330	-55.5%
						REIMBURSEMENTS							
	0.0%	-	0.0%	93,735	0.0%	FEDERAL REIMBURSEMENT	14,734	0.0%	17,681	0.0%	0.0%	937,530	
-	0.0%	-	0.0%	-	0.0%	EARTHQUAKE INSURANCE	-	0.0%	•	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	-	0.0%	-	0.0%	0.0%	-	
•	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	•	0.0%	_	0.0%	0.0%	-	
-	0.0%	•	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
-	0.0%	-		93,735	0.0%	REIMBURSEMENTS	14,734	0.0%	17,681	0.0%	0.0%	937,530	· 0.0%
697,191	12.9%	781,618	 15.5%	906,491	-23.1%	NON OPERATING REVENUES	8,254,867	17.2%	7,287,539	15.8%	13.3%	9,066,670	-9.0%
5,410,077	100.0%	5,049,828	100.0%	4,648,592	16.4%	TOTAL REVENUES	48,074,896	100.0%	46,138,723	100.0%	4.2%	46,494,905	3.4%

						10 MONUTE ENGING 7/31/22			Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
				•		INDIRECT COSTS			•				
						General & Administrative Expenses							-1
1,949,746	36.0%	967,848	19.2%	2,044,660	-4.6%	Salaries & Wages	19,836,379	41.3%	20,211,533	43.8%	-1.9%	20,450,706	-3.0%
191,680	3.5%	199,213	3.9%	200,296	-4.3%	Insured Benefits	1,958,283	4.1%	1,968,321	4.3%	-0.5%	2,003,685	<i>-</i> 2.3%
514,580	9.5%	488,351	9.7%	485,475	6,0%	Retirement Benefits	5,244,726	10.9%	4,970,200	10.8%	5.5%	4,855,807	8.0%
157,126	2.9%	81,410	1.6%	4,166	3671.6%	Other Benefits	1,552,894	3.2%	1,428,984	3.1%	8.7%	41,668	3626.8%
245	0.0%	391	0.0%	6,666	-96.3%	Other Personnel Costs	19,432	0.0%	13,442	0.0%		66,668	-70.9%
18,579	0.3%	14,329	0,3%	18,864	-1.5%	Communications	142,041	0.3%	120,157	0.3%	18.2%	188,675	-24.7%
· <u>-</u>	0.0%		0.0%	•		Leases/Rentals	-	0.0%	-	0.0%			
129,826	2.4%	138.810	2.7%	114,565	13,3%	Utilities	1,044,896	2.2%	924,528	2.0%	13.0%	1,145,870	-8.8%
281,208	5.2%	269,828	5.3%	296,861	-5.3%	General Insurance	2,815,113	5.9%	2,979,281	6.5%	-5.5%	2,969,179	-5.2%
	0.0%	34,587	0.7%	60,135		Repairs & Maintenance	3,968	0.0%	58,842	0.1%		601,690	0.0%
198,274	3.7%	105 489	2.1%	1,416	13902,4%	Repairs & Maintenance	964,951	2.0%	433,408	0.9%	122.6%	14,167	
-	0.0%	_	0.0%	,		Repairs & Maintenance-Subic Cr	•	0.0%	-	0.0%	0.0%	•	
18,715	0.3%	10,769	0.2%	16,178	15.7%	Repairs & Maintenance-Pola 14	145,506	0.3%	108,256	0.2%	34.4%	161,811	-10.1%
29,387	0.5%	16.935	0.3%	16,178	81.7%	Repairs & Maintenance-Pola 16	194,541	0.4%	89,525	0.2%	117.3%	161,811	20,2%
19,300	0.4%	11,373	0.2%	16,178	19.3%	Repairs & Maintenance-Pola 17	164,187	0.3%	137,537	0.3%	19.4%	161,811	1.5%
511,937	9.5%	517 087	10.2%	540,530	-5,3%	Depreciation & Amortization	5,093,542	10.6%	5,216,948	11.3%	-2.4%	5,406,340	-5.8%
500	0.0%		0.0%	1,250	-60.0%	Damage, Shortage, Writedown &	(16,795)	0.0%	9.389	0.0%	-278.9%	12,500	-234.4%
132,745	2.5%	71,565	1.4%	125,019	6.2%	Supplies	1,074,282	2,2%	652,149	1.4%	64.7%	1,250,581	-14.1%
(3,828)	-0.1%	7.956	0.2%	10.341	-137.0%	Miscellaneous	107,733	0.2%	414,576	0.9%	-74.0%	103,448	4.1%
(-1)	0.0%	•	0.0%			Advertising	_	0.0%	-	0.0%		,	
83,062	1,5%	76,620	1.5%	61,052	36.1%	Agency& Management Fees	809,032	1.7%	740,205	1.6%	9.3%	610,632	32,5%
60,096	1.1%	43,981	0.9%	76,050		Professional Services	563,334	1.2%	398.632	0.9%	41.3%	760,648	-25.9%
•	0.0%		0.0%	29,599	-100.0%	Contractual Services	32,494	0.1%	24,894	0.1%		296,051	-89.0%
54,425	1.0%	19,328	0.4%	46,052	18.2%	Other Contractual Services	276,051	0.6%	161,542	0.4%	70.9%	460,663	-40.1%
-	1.070	.0,020		131,943		Overhead Allocation			(14,672)			1,319,694	-100.0%
5,115	0.1%	7.826	0.2%	4.072		Other Expenses	41,293	0.1%	16,317	0.0%	153.1%	40,730	1.4%
0,170	0.0%	-,020	0.0%	.,		Typhoon Expense	767	0.0%	4	0.0%	21143.2%	,	
14,262	0.3%	12,678	0.3%	9,915		Earthquake Expense	106,721	0.2%	21,212	0.0%	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	99,170	
69	0.0%	-	0.0%	5,510		Emergency Expense	8,359	0.0%	5,193	0.0%		33,2	
4,367,047	80.7%	3,096,374	61.3%	4,317,461	1.1%	General & Administrative Expenses	42,183,729	87.7%	41,090,401	 89.1%	2.7%	43,184,005	-2.3%
								-		****			

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						is month attaing to the							
									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	8/	Antuni	0/	% Ch	Decelorat	% Chm=
Actual	70	Actual	-/a		Ching		Actual	%	Actual	%	Chng	Budget	Chng
1,043,030	80.7%	1,953,454	38.7%	331,131	1218.8%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	5,891,167	12.3%	5,048,322	10.9%	16.7%	3,310,900	77.9%
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%		0.0%
112,471	2.1%	8,522	0.2%	162,476	-30.8%	Interest Income	583,307	1.2%	134,860	0.3%	332.5%	1,625,084	-64.1%
1,498	0.0%	1,455	0.0%	(105,639)	-101.4%	Other Expense	23,591	0.0%	15,513	0.0%	52.1%	(1,056,639)	-102.2%
(234,622)	-4.3%	(250,376)	-5.0%	(286,722)	-18.2%	Interest Expense	(2,440,334)	-5.1%	(2,528,697)	-5.5%	-3.5%	(2,867,772)	-14.9%
(23,017)	-0.4%		0.0%		0.0%	Claims Settlement	(93,017)	-0.2%	,	0.0%	0.0%	,	0.0%
(229,364)	-4.2%	(214,761)	-4.3%	(229,781)	-0.2%	Retirement Govt Contribution	(2,300,664)	-4.8%	(2,193,656)	-4.8%	4.9%	(2,298,255)	0.1%
515,295	9.5%	76,537	1.5%	475,977	0.0%	Federal Reimbursement	16,367,585	34.0%	1,675,962	3.6%	876.6%	4,760,697	0.0%
	0.0%	(69,890)	-1.4%	(153,064)	-100.0%	Federal Expenses	(488,231)	-1.0%	(737,678)	-1.6%	-33.8%	(1,530,932)	-68.1%
(10,119)	-0.2%		0.0%	(833)	1114,8%	Gain <loss> on Asset Disposals</loss>	(11,513)	0.0%	(4,477)	0.0%	157.2%	(8,333)	38.2%
132,141	2.4%	(448,513)	-8.9%	(137,586)	-196.0%	Other Income & Expense	11,640,724	24.2%	(3,638,171)	-7.9%	-420.0%	(1,376,150)	-945.9%
132,141	2.4%	(448,513)	-8.9%	(137,586)	-196.0%	OTHER INCOME (EXPENSE)	11,640,724	24.2%	(3,638,171)	-7.9%	-420.0%	(1,376,150)	-945.9%
1,175,171	21.7%	1,504,942	29.8%	193,545	507.2%	NET INCOME (LOSS)	17,531,892	36.5%	1,410,151	3.1%	1143.3%	1,934,750	806.2%