

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



September 14, 2021

The Honorable Therese M. Terlaje *Speaker* 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending June 30, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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September 14, 2021

The Honorable Telena Cruz Nelson **Senator**Chairperson – Maritime Transportation 173 Aspinall Avenue
Ada Plaza Center Suite 202A
163 Chalan Santo Papa
Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending June 30, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

| | | | | | | 5 Month Ending 0/30/21 | | | Last Year to Date | | | | |
|---------------|-------|-----------|-------|-----------|---------|---|--------------|-------|-------------------|-------|------------|------------|---------|
| Current Month | | Last Year | | | % | | Year to Date | | Last Teal to Date | | % | | % |
| Actual | % | Actual | % | Budget | Chng | | Actual | % | Actual | % | Chng | Budget | Chng |
| | | | | | | OPERATING REVENUES | | | | | | | |
| | | | | | | CARGO THROUGHPUT REVENUES | | | | | | | |
| 2,063,729 | 38.1% | 1,442,177 | 37.0% | 1,640,288 | 25.8% | CT- CHASSIS | 15.500.803 | 36.8% | 14.621.874 | 35.6% | 6.0% | 14,762,592 | 5.0% |
| 249,620 | 4.6% | 183,288 | 4.7% | 207,980 | 20.0% | CT-GROUND | 1,750,853 | 4.2% | 1,944,330 | 4.7% | -10.0% | 1,871,820 | -6.5% |
| 192,681 | 3.6% | 56,673 | 1.5% | 71,384 | 169.9% | CT-BREAKBULK | 985,680 | 2.3% | 881,970 | 2.1% | 11.8% | 642,456 | 53.4% |
| 1,007 | 0.0% | 1,012 | 0.0% | 1,220 | -17.5% | CT-UNITIZED CT-TUNA | 6,092 | 0.0% | 18,586 | 0.0% | -67.2% | 10,980 | -44.5% |
| 52,069 | 1.0% | 5,750 | 0.1% | 15,219 | 242.1% | CT-RO/RO | 311,739 | 0.7% | 260,051 | 0.6% | 19.9% | 136,971 | 127.6% |
| 6,665 | 0.1% | 4,045 | 0.1% | 4,902 | 36.0% | CT-STUFFING/DEVAN | 61,920 | 0.1% | 48,960 | 0.1% | 26.5% | 44,118 | 40.4% |
| 8,543 | 0.2% | 1,724 | 0.0% | 2,641 | 223.5% | CT-HEAVYLIFT | 28,910 | 0.1% | 33,391 | 0.1% | -13.4% | 23,769 | 21.6% |
| 3,490 | 0.1% | 100 | 0.0% | 59 | 5815.1% | CT-LONGLENGTH | 9,582 | 0.0% | 3,166 | 0.0% | 202.6% | 531 | 1704.5% |
| 15,334 | 0.3% | 13,004 | 0.3% | 16,748 | -8.4% | OUT-OF-GAUGE CARGO (OOG) | 109,939 | 0.3% | 125,815 | 0.3% | -12.6% | 150,732 | -27.1% |
| 2,593,137 | 47.9% | 1,707,772 | 43.8% | 1,960,441 | 32.3% | CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES | 18,765,519 | 44.6% | 17,938,144 | 43.6% | 4.6% | 17,643,969 | 6.4% |
| | 0.0% | | 0.0% | | | LIFT ON/LIFT OFF | | 0.0% | | 0.0% | | - | |
| | 0.0% | | 0.0% | | | PRESLUNG | | 0.0% | | 0.0% | | - | |
| | 0.0% | | 0.0% | | 0.0% | EXPORT SCRAP CONTAINER | | 0.0% | | 0.0% | | - | 0.0% |
| 209,676 | 3.9% | 180,210 | 4.6% | 203,569 | 3.0% | TRANSSHIP CONTAINERS | 1,696,394 | 4.0% | 1,700,432 | 4.1% | -0.2% | 1,832,121 | -7.4% |
| 19,613 | 0.4% | 19,035 | 0.5% | 21,645 | -9.4% | OVERSTOWED CONTAINERS | 271,010 | 0.6% | 205,103 | 0.5% | 32.1% | 194,805 | 39.1% |
| | 0.0% | 254 | 0.0% | 245 | -100.0% | SHIFTED CONTAINERS | 1,297 | 0.0% | 1,691 | 0.0% | -23.3% | 2,205 | -41.2% |
| 7,626 | 0.1% | 4,023 | 0.1% | 4,144 | 84.0% | RIGGED CONTAINERS | 46,207 | 0.1% | 35,017 | 0.1% | 32.0% | 37,296 | 23.9% |
| 13,932 | 0.3% | 10,750 | 0.3% | 11,859 | 17.5% | REEFER CNTR-PLUG/UNPLUG | 98,622 | 0.2% | 107,417 | 0.3% | -8.2% | 106,731 | -7.6% |
| 319,749 | 5,9% | 220,251 | 5.6% | 271,622 | 17.7% | DIRECT LABOR BILLED | 2,472,027 | 5.9% | 2,577,754 | 6.3% | -4.1% | 2,444,598 | 1.1% |
| 24,681 | 0.5% | 18,935 | 0.5% | 23,337 | 5.8% | EQUIPMENT RENTAL | 169,923 | 0.4% | 209,509 | 0.5% | -18.9% | 210,033 | -19.1% |
| 18,020 | 0.3% | 34,910 | 0.9% | 46,491 | -61.2% | PORT FEES & DOCKAGE | 277,192 | 0.7% | 421,986 | 1.0% | -34.3% | 418,419 | -33.8% |
| 603,474 | 11.1% | 386,566 | 9.9% | 449,936 | 34.1% | WHARFAGE | 4,310,415 | 10.2% | 4,233,700 | 10.3% | 1.8% | 4,049,424 | 6.4% |
| 70,498 | 1.3% | 50,276 | 1.3% | 57,350 | 22.9% | FUEL SURCHARGE | 529,768 | 1.3% | 512,035 | 1.2% | 3.5% | 516,150 | 2.6% |
| 19,424 | 0.4% | 15,044 | 0.4% | 17,127 | 13.4% | MARITIME SECURITY FEE | 150,594 | 0.4% | 163,591 | 0.4% | -7.9% | 154,143 | -2.3% |
| 189,436 | 3.5% | 125,676 | 3.2% | 155,087 | 22.1% | FACILITY MAINTENANCE FEE | 1,364,308 | 3.2% | 1,366,373 | 3.3% | -0.2% | 1,395,783 | -2.3% |
| 600,539 | 11.1% | 442,553 | 11.3% | 479,249 | 25.3% | CRANE SURCHARGE | 4,429,696 | 10.5% | 4,276,548 | 10.4% | 3.6% | 4,313,241 | 2.7% |
| 2,096,668 | 38.7% | 1,508,482 | 38.7% | 1,741,661 | 20.4% | OTHER CARGO RELATED REVENUES | 15,817,454 | 37.6% | 15,811,158 | 38.5% | 0.0% | 15,674,949 | 0.9% |
| 4,689,805 | 86.6% | 3,216,254 | 82.4% | 3,702,102 | 26.7% | OPERATING REVENUES | 34,582,973 | 82.2% | 33,749,302 | 82.1% | 2.5% | 33,318,918 | 3.8% |

Last Year to Date % % Year to Date % **Current Month** Last Year % Chng Actual % Actual % Chng Budget Chng Actual % Actual Budget NON OPERATING REVENUES **FACILITIES** 485,916 1.2% **FACILITIES USAGE MOBIL** 836,924 2.0% -41.9% 23.445 0.4% 73,393 1.9% 66,730 -64.9% 600,570 -19.1% -45.4% **FACILITIES USAGE TRISTAR** 2.136,195 5.1% 2.208.262 5.4% -3.3% 2.058.057 3.8% 124,754 2.3% 160,333 4.1% 228,673 0.6% 0.0% 11,928 152.5% **FACILITIES USAGE-CEMENT THRUPUT** 90,360 0.2% 89,460 0.2% 0.0% 107,352 -15.8% 30,120 1.8% 2.3% 754,043 960,113 -21.5% 951,138 79.093 1.5% 105,240 2.7% 105,682 -25.2% FACILITIES USAGE SPACE RENTAL -20.7%198.3% **FACILITIES LEASE INCOME** 1,074,382 2.6% 849,795 2.1% 26.4% 805.860 33.3% 267,082 4.9% 96,254 2.5% 89,540 24,942 0.1% 26.065 0.1% -4.3% 0.0% 2,896 0.1% 2,802 -14.0% FACILITIES COMMON AREA MAINTENANCE FEE 25,218 -1.1% 2,410 **FACILITIES SECURITY SURCHARGE RENTAL** 29,146 0.1% 64.880 0.2% -55.1% 0.1% 4.313 0.1% 9.785 -68.4% 88,065 -66.9% 3.092 835 0.0% 750 0.0% 737 13.3% WATER & LANDSLIDE ACTIVITIES 3,680 0.0% 2,610 0.0% 0.0% 6.633 -44.5% -1.4% MARINA REVENUES 217,719 0.5% 217,387 0.5% 0.2% -2.8% 0.6% 24,899 224,091 24,545 0.5% 23,725 26,995 0.1% 3,327 0.1% 3.223 -10.5% HARBOR OF REFUGE 0.1% 28,215 0.1% -4.3% 29.007 -6.9% 2,886 3.0% 203,523 5.2% 256,842 -37.7% **DEMURRAGE** 1,568,747 3.7% 1,921,752 4.7% -18.4% 2,311,578 -32.1% 159,909 718,171 13.3% 673,752 17.3% 800.841 -10.3% **FACILITIES** 6,412,124 15.2% 7,205,462 17.5% -11.0% 7,207,569 -11.0% OTHER FEES & SERVICES 0.0% 0.0% 0.0% CLAIMS FEE 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 112 0.0% MATERIAL USED 80 0.0% 559 0.0% 0.0% 1,008 -92.1% 0.0% 0.0% 1.438 0.0% PASSENGER SERVICE 0.0% 43,274 0.1% 0.0% 12.942 -100.0% 8,596 0.0% 0.0% 0.0% 1.208 0.0% 1.189 -100.0% **BUNKER** 10,314 -16.7% 10.701 -19.7% 74 52,146 0.1% 0.2% 4,071 0.1% 8.140 0.2% 8,973 -100.0% SPECIAL SERVICES 85,204 -38.8% 80,757 -35.4% 0.0% 1,650 0.0% 0.0% **ELECTRICAL POWER** 13,872 0.0% 16,879 0.0% -17.8% 1,515 5.661 0.1% 10,998 0.3% 11,712 -51.7% OTHER FEES & SERVICES 74.693 0.2% 156,229 0.4% -52.2% 105,408 -29.1% 0.0% 0.0% 333 -56.4% ADMINISTRATIVE FEES & SERVICES 1,423 0.0% 145 0.1% 120 3.148 -54.8% 2,997 -52.5% REIMBURSEMENTS 0.0% 0.0% FEDERAL REIMBURSEMENT 1,009,052 2.4% 0.0% 0.0% 0.0% 133,404 1,200,636 0.0% 0.0% EARTHQUAKE INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% REVENUE MINIMUM CHARGE 0.0% 0.0% 133,404 0.0% REIMBURSEMENTS 1,009,052 2.4% 0.0% 0.0% 1,200,636 0.0% 723.977 13.4% 684,870 17.6% 946,290 -23.5% NON OPERATING REVENUES 7,497,293 17.8% 7,364,839 17.9% 1.8% 8,516,610 -12.0% 100.0% 100.0% 16.5% **TOTAL REVENUES** 42,080,266 100.0% 100.0% 3,901,124 4,648,392 2.3% 5,413,782 41,114,141 41,835,528 0.6%

| | | | | | | J monar Ending Journ | | | Last Year to Date | | | | |
|------------------|--------|-----------|--------|-----------|----------|--|--------------|-------|-------------------|-------|---------|------------|---------|
| Current Month | | Last Year | | | % | | Year to Date | | | | % | | % |
| Actual | % | Actual | % | Budget | Chng | | Actual | % | Actual | % | Chng | Budget | Chng |
| | | | | | | INDIDECT COCTO | | | | | | | |
| | | | | | | INDIRECT COSTS General & Administrative Expenses | | | | | | | |
| | | | | | | | | | | | | | |
| 2,760,572 | 51.0% | 2,271,999 | 58.2% | 2,115,994 | 30.5% | Salaries & Wages | 19,293,027 | 45.8% | 17,306,421 | 42.1% | 11.5% | 19,043,946 | 1.3% |
| 198,427 | 3.7% | 136,812 | 3.5% | 138,901 | 42.9% | Insured Benefits | 1,769,108 | 4.2% | 1,241,879 | 3.0% | 42.5% | 1,250,109 | 41.5% |
| 476,123 | 8.8% | 469,867 | 12.0% | 501,921 | -5.1% | Retirement Benefits | 4,502,167 | 10.7% | 4,191,187 | 10.2% | 7.4% | 4,517,289 | -0.3% |
| 203,259 | 3.8% | 133,888 | 3.4% | 4,167 | 4777.8% | Other Benefits | 1,347,574 | 3.2% | 1,219,231 | 3.0% | 10.5% | 37,503 | 3493.2% |
| | 0.0% | 31 | 0.0% | 6,667 | -100.0% | Other Personnel Costs | 13,051 | 0.0% | 9,027 | 0.0% | | 60,003 | -78.2% |
| 12,707 | 0.2% | 10,219 | 0.3% | 21,950 | -42.1% | Communications | 105,828 | 0.3% | 88,004 | 0.2% | 20.3% | 197,550 | -46.4% |
| 14,107 | 0.0% | 1 | 0.0% | - | | Leases/Rentals | • | 0.0% | , | 0.0% | | · <u>-</u> | |
| 73.051 | 1.3% | 40,108 | 1.0% | 129,999 | -43.8% | Utilities | 785,718 | 1.9% | 986.358 | 2.4% | -20.3% | 1,169,991 | -32.8% |
| 269,828 | 5.0% | 247,504 | 6.3% | 282,334 | -4.4% | General Insurance | 2,709,453 | 6.4% | 2,355,960 | 5.7% | 15.0% | 2,541,006 | 6.6% |
| 200,020 | 0.0% | 2,00 | 0.0% | | | Repairs & Maintenance | 24,255 | 0.1% | | 0.0% | | | 0.0% |
| 32,408 | 0.6% | 43,897 | 1.1% | 60,990 | -46.9% | Repairs & Maintenance | 327,119 | 0.8% | 296,409 | 0.7% | 10.4% | 548,910 | |
| 02,400 | 0.0% | 10,001 | 0.0% | - | | Repairs & Maintenance-Subic Cr | , | 0.0% | , | 0.0% | 0.0% | | |
| 21,314 | 0.4% | 11,341 | 0.3% | 20,668 | 3.1% | Repairs & Maintenance-Pola 14 | 100.647 | 0.2% | 122,018 | 0.3% | -17.5% | 186,012 | -45.9% |
| 29,353 | 0.5% | 5,419 | 0.1% | 20,668 | 42.0% | Repairs & Maintenance-Pola 16 | 76,652 | 0.2% | 143,280 | 0.3% | -46.5% | 186,012 | -58.8% |
| 27,515 | 0.5% | 9,913 | 0.3% | 20,668 | 33,1% | Repairs & Maintenance-Pola 17 | 130,367 | 0.3% | 129,479 | 0.3% | 0.7% | 186,012 | -29.9% |
| 517,086 | 9.6% | 528,757 | 13.6% | 531,490 | -2.7% | Depreciation & Amortization | 4,699,861 | 11.2% | 4,780,680 | 11.6% | -1.7% | 4,783,410 | -1.7% |
| 317,000 | 0.0% | 020,107 | 0.0% | 3,083 | -100.0% | Damage, Shortage, Writedown & | 9,389 | 0.0% | 1,100,000 | 0.0% | #DIV/0! | 27,747 | -66.2% |
| 78.647 | 1.5% | 36,487 | 0.9% | 104,551 | -24.8% | Supplies | 587,643 | 1.4% | 682,664 | 1.7% | -13.9% | 940,959 | -37.5% |
| 41,281 | 0.8% | 34,999 | 0.9% | 105,157 | -60.7% | Miscellaneous | 406,620 | 1.0% | 84,717 | 0.2% | 380.0% | 946,413 | -57.0% |
| 41,201 | 0.0% | 34,555 | 0.0% | 100,107 | -00.7 70 | Advertising | 400,020 | 0.0% | 04,717 | 0.0% | 000.070 | 340,410 | -57.078 |
| 42.045 | 0.8% | 37,920 | 1.0% | 61,061 | -31.1% | Agency& Management Fees | 663,585 | 1.6% | 665,155 | 1.6% | -0.2% | 549,549 | 20.8% |
| 42,045 28,780 | 0.5% | 33,284 | 0.9% | 114,241 | -74.8% | Professional Services | 354,651 | 0.8% | 305,417 | 0.7% | 16.1% | 1,028,169 | -65.5% |
| 20,700 | 0.0% | 33,204 | 0.0% | 29,605 | -100.0% | Contractual Services | 24,894 | 0.1% | 13,650 | 0.0% | 10.178 | 266,445 | -90.7% |
| 30,703 | 0.6% | 5,037 | 0.0% | 51,775 | -40.7% | Other Contractual Services | 142,215 | 0.3% | 162,466 | 0.4% | -12.5% | 465,975 | -69.5% |
| 30,703 | 0.076 | 5,037 | 0.176 | 104,318 | -100.0% | Overhead Allocation | (14,672) | 0.576 | 102,400 | 0.478 | -12.578 | 938,862 | -101.6% |
| 4.405 | 0.1% | | 0.0% | 15,761 | -73.8% | Other Expenses | 17,025 | 0.0% | 26,994 | 0.1% | -36.9% | 141,849 | -88.0% |
| 4,135 | U. 17a | | 0.0% | 15,761 | -/3.076 | • | 17,023 | 0.0% | 75,903 | 0.1% | -30.576 | 141,049 | -00.076 |
| | 0.00/ | | | - | | Earthquake Expense | 4 | 0.0% | • | 0.2% | 100.00/ | - | |
| | 0.0% | | 0.0% | - | | Typhoon Expense | 4 | 0.0% | 136,988 | | -100.0% | - | |
| | 0.0% | | 0.0% | - | | Earthquake Expense | 5.400 | | 40.754 | 0.0% | | - | |
| | 0.0% | 5,000 | 0.1% | - | | Emergency Expense | 5,193 | 0.0% | 18,754 | 0.0% | | - | |
| 4,847,237 | 89.5% | 4,062,482 | 104.1% | 4,445,969 | 9.0% | General & Administrative Expenses | 38,081,371 | 90.5% | 35,042,637 | 85.2% | 8.7% | 40,013,721 | -4.8% |

| | | | | | | | | | Last Year to Date | | | | |
|-------------------------|-------|---------------------|--------|-----------|-----------|--|------------------------|-------|-------------------|-------|-----------|-------------|------------|
| Current Month Actual | % | Last Year Actual | % | | % Chng | | Year to Date Actual | % | Actual | % | % Chng | Budget | % Chng |
| 566,545 | 89.5% | (161,357) | -4.1% | 202,423 | 2294,6% | OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE) | 3,998,895 | 9.5% | 6,071,503 | 14.8% | -34.1% | 1,821,807 | 119.5% |
| | 0.0% | | 0.0% | | 0.0% | Other Income & Expense | | 0.0% | | 0.0% | 0.0% | - | 0.0% |
| | 0.0% | | 0.0% | | 0,0% | Other Income | | 0.0% | | 0.0% | 0.0% | _ | 0.0% |
| | 0.0% | | 0.0% | | 0.0% | Interest Income | | 0.0% | | 0.0% | 0.0% | _ | 0.0% |
| | 0.0% | | 0.0% | | 0.0% | Interest Income | | 0.0% | | 0.0% | 0.0% | - | 0.0% |
| 53,613 | 1.0% | 4,345 | 0.1% | 162,503 | -67.0% | Interest Income | 126,339 | 0.3% | 660,283 | 1.6% | -80.9% | 1,462,527 | -91.4% |
| 1,475 | 0.0% | 1,635 | 0.0% | (833) | -277.1% | Other Expense | 14,059 | 0.0% | 14,596 | 0.0% | -3.7% | (7,497) | -287.5% |
| (253,147) | -4.7% | (241,096) | -6.2% | (321,628) | -21.3% | Interest Expense | (2,278,321) | -5.4% | (2,198,573) | -5.3% | 3.6% | (2,894,652) | -21.3% |
| | 0.0% | (87,454) | -2.2% | | 0.0% | Claims Settlement | | 0.0% | (87,519) | -0.2% | 0.0% | - | 0.0% |
| (213,674) | -3.9% | (217,020) | -5.6% | (229,818) | -7.0% | Retirement Govt Contribution | (1,978,895) | -4.7% | (1,960,059) | -4.8% | 1.0% | (2,068,362) | -4.3% |
| 213,794 | 3.9% | 196,749 | 5.0% | 472,702 | 0.0% | Federal Reimbursement | 832,843 | 2.0% | 2,305,911 | 5.6% | -63.9% | 4,254,318 | 0.0% |
| (65,832) | -1.2% | (7,520) | -0.2% | (99,806) | -34.0% | Federal Expenses | (667,788) | -1.6% | (297,789) | -0.7% | 124.2% | (898,254) | -25.7% |
| | 0.0% | | 0.0% | (833) | -100.0% | Gain <loss> on Asset Disposals</loss> | (4,477) | 0.0% | (6,797) | 0.0% | -34.1% | (7,497) | -40.3% |
| (263,771) | -4.9% | (350,361) | -9.0% | (17,713) | 1389.1% | Other Income & Expense | (3,956,241) | -9.4% | (1,569,947) | -3.8% | 152.0% | (159,417) | 2381.7% |
| (263,771) | -4.9% | (350,361) | -9.0% | (17,713) | 1389.1% | , | (3,956,241) | -9.4% | (1,569,947) | -3.8% | 152.0% | (159,417) | 2381.7% |
| 302,774 | 5.6% | (511,718) | -13.1% | 184,710 | 63.9% | NET INCOME (LOSS) | 42,654 | 0.1% | 4,501,556 | 10.9% | -99.1% | 1,662,390 | -97.4% |