

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portquam.com



June 14, 2022

The Honorable Therese M. Terlaje *Speaker*36th Guam Legislature
163 Chalan Santo Papa
Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending March 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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June 14, 2022

The Honorable Telena Cruz Nelson Senator – 36th Guam Legislature Chairperson – Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

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Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

						•			Last Year to Date				
 rent Month	0/	Last Year			%		Year to Date		Last rear to pate		%		%
 Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES							
						CARGO THROUGHPUT REVENUES							
1,704,724	36.6%	1,638,087	40.5%	1,673,057	1.9%	CT- CHASSIS	10.291.986	35.6%	9,943,017	38.0%	2.50/	2 225 225	
187,215	4.0%	217,959	5.4%	206,782	-9.5%	CT-GROUND	1,244,779	4.3%	1,085,828		3.5%	8,365,285	23.0%
60,019	1.3%	76,228	1.9%	72,603	-17.3%	CT-BREAKBULK	606,726	2.1%		4.1%	14.6%	1,033,910	20.4%
430	0.0%	612	0.0%	1,240		CT-UNITIZED	6.200	0.0%	507,749	1.9%	19.5%	363,015	67.1%
				.,		CT-TUNA	6,200	0.0%	4,084	0.0%	51.8%	6,200	0.0%
106,517	2.3%	13,449	0.3%	15,479	588.1%	CT-RO/RO	318,216	1.1%				-	
8,600	0.2%	7,095	0.2%	4,986		CT-STUFFING/DEVAN	,		225,069	0.9%	41.4%	77,395	311.2%
935	0.0%	2,597	0.1%	2,686	-65.2%	CT-HEAVYLIFT	38,915	0.1%	38,915	0.1%	0.0%	24,930	56.1%
	0.0%	1,554	0.0%	60			39,740	0.1%	15,082	0.1%	163.5%	13,430	195.9%
11,534	0.2%	13.734	0.3%	17,034	-32.3%	OUT-OF-GAUGE CARGO (OOG)	62,497	0.2%	3,704	0.0%	1587.1%	300	20732.3%
 					-02.070	OUT-OI-GAUGE CARGO (OOG)	69,803	0.2%	73,804	0.3%	-5.4%	85,170	-18.0%
2,079,973	44.6%	1,971,314	48.7%	1,993,927	4.3%	CARGO THROUGHPUT REVENUES	12.670.064	42.00/	44.007.050	45.40/			******
,				1,000,027	1.070	OTHER CARGO RELATED REVENUES	12,678,864	43.9%	11,897,252	45.4%	6.6%	9,969,635	27.2%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%		-	
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%				-	
223,383	4.8%	188,209	4.7%	206,436	8.2%	TRANSSHIP CONTAINERS	1,206,052	4.2%	4 447 000	0.0%		-	0.0%
24,185	0.5%	51,962	1.3%	21,950	10.2%	OVERSTOWED CONTAINERS	148,285	4.2% 0.5%	1,117,929	4.3%	7.9%	1,032,180	16.8%
	0.0%	86	0.0%	248	-100.0%	SHIFTED CONTAINERS	140,205 342	0.5%	192,853	0.7%	-23.1%	109,750	35.1%
3,863	0.1%	5,318	0.1%	4,202	-8.1%	RIGGED CONTAINERS			869	0.0%	-60.6%	1,240	-72.4%
11,437	0.2%	11,297	0.3%	12,026	-4.9%	REEFER CNTR-PLUG/UNPLUG	30,503	0.1%	28,747	0.1%	6.1%	21,010	45.2%
326,709	7.0%	270,020	6.7%	275,447	18.6%	DIRECT LABOR BILLED	68,263	0.2%	61,716	0.2%	10.6%	60,130	13.5%
21,643	0.5%	24,976	0.6%	23,665	-8.5%	EQUIPMENT RENTAL	2,001,363	6.9%	1,598,411	6.1%	25.2%	1,377,235	45.3%
47,124	1.0%	20,301	0.5%	47,146	0.0%	PORT FEES & DOCKAGE	134,781	0.5%	104,403	0.4%	29.1%	118,325	13.9%
471,369	10.1%	442,951	10.9%	456,272	3.3%	WHARFAGE	279,402	1.0%	190,955	0.7%	46.3%	235,730	18.5%
60,062	1.3%	55,715	1.4%	58,158	3.3%	FUEL SURCHARGE	2,968,961	10.3%	2,720,996	10.4%	9.1%	2,281,360	30.1%
17.526	0.4%	15,185	0.4%	17,368	0.9%	MARITIME SECURITY FEE	361,088	1.3%	339,087	1.3%	6.5%	290,790	24.2%
155,224	3.3%	138,514	3.4%	146,871	5.7%		107,955	0.4%	96,096	0.4%	12.3%	86,840	24.3%
478,335	10.3%	466,236	11.5%	479,288		FACILITY MAINTENANCE FEE	959,933	3.3%	862,129	3.3%	11.3%	734,355	30.7%
 	10.070		11.376	4/9,200	-0.2%	CRANE SURCHARGE	2,950,669	10.2%	2,782,633	10.6%	6.0%	2,396,440	23.1%
1,840,862	39.5%	1,690,768	41.8%	1,749,077	5.2%	OTHER CARGO RELATED REVENUES							
 		-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	71.070	1,175,011	J.270	OTHER CARGO RELATED REVENUES	11,217,597	38.9%	10,096,824	38.6%	11.1%	8,745,385	28.3%
3,920,835	84.1%	3,662,083	90.5%	3,743,004	4.8%	OPERATING REVENUES							*****
		-,,	20.070	2,7 70,004	4.070	OF EIGHTING REVENUES	23,896,461	82.8%	21,994,076	84.0%	8.6%	18,715,020	27.7%

Current Month		1 4 24				_			Last Year to Date				
Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date				%		%
					omig		Actual	%	Actual	%	Chng	Budget	Chng
						NON OPERATING REVENUES				******			
						EACH ITIES							
						FACILITIES							
2,384	0.1%	2,389	0.1%		0.0%	FACILITIES USAGE MOBIL BUNKER	13,801	0.0%	13.151	0.1%	4.9%		
16,464	0.4%	13,117	0.3%	66,736	-75.3%	FACILITIES USAGE MOBIL	93,283	0.3%	362,784	1.4%	-74,3%	222.000	0.0%
229,797	4.9%		0.0%	228,692	0.5%	FACILITIES USAGE TRISTAR	1,652,541	5.7%	1,176,004	4.5%	40.5%	333,680	-72.0%
30,060	0.6%	30,120	0.7%	11,929	152.0%	FACILITIES USAGE-CEMENT THRUPUT	90,240	0.3%	60,240	0.2%	0.0%	1,143,460	44.5%
62,901	1.3%	76,137	1.9%	105,691	-40.5%	FACILITIES USAGE SPACE RENTAL	466,766	1.6%	516,389	2.0%	-9.6%	59,645	51.3%
126,449	2.7%	100,500	2.5%	89,547	41.2%	FACILITIES LEASE INCOME	758,693	2.6%	606,299	2.3%	25.1%	528,455 447,735	-11.7%
2,410	0.1%	2,952	0.1%	2,803	-14.0%	FACILITIES COMMON AREA MAINTENANCE FEE	14,461	0.1%	17,711	0.1%	-18.3%	,	69.5%
2,297	0.0%	2,929	0.1%	9,786	-76.5%	FACILITIES SECURITY SURCHARGE RENTAL	17,776	0.1%	20,114	0.1%	-10.5%	14,015	3.2%
660	0.0%	775	0.0%	737	-10.4%	WATER & LANDSLIDE ACTIVITIES	3,520	0.0%	1.670	0.1%	0.0%	48,930	-63.7%
28,264	0.6%	27,497	0.7%	24,900	13.5%	MARINA REVENUES	143,598	0.5%	142,142	0.5%	1.0%	3,685	-4.5%
2,692	0.1%	2,277	0.1%	3,223	-16.5%	HARBOR OF REFUGE	15,120	0.1%	16,363	0.1%	-7.6%	124,500	15.3%
230,501	4.9%	109,775	2.7%	256,862	-10.3%	DEMURRAGE	1,651,305	5.7%	1,194,950	4.6%	38.2%	16,115	-6.2%
								0.170	1,134,530	4.076	30.2%	1,284,310	28.6%
734,878	15.8%	368,469	9.1%	800,906	-8.2%	FACILITIES	4,921,105	17.0%	4,127,818	15.8%	19.2%	4,004,530	
						OTHER FEES & SERVICES	1,021,100		7,127,010	13.078	13.270	4,004,530	22.9%
	0.00/												
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%	_	
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	112	0.0%	MATERIAL USED		0.0%	80	0.0%	0.0%	560	-100.0%
440	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE		0.0%	•	0.0%	0.0%	7,190	-100.0%
442	0.0%	1,670	0.0%	1,189	-100.0%	BUNKER	7,280	0.0%	5,607	0.0%	29.8%	5,945	22.5%
3,467	0.1%	7,150	0.2%	8,974	-100.0%	SPECIAL SERVICES	29,362	0.1%	33,967	0.1%	-13.6%	44,870	-34.6%
1,705	0.0%	1,725	0.0%		0.0%	ELECTRICAL POWER	9,849	0.0%	9,452	0.0%	4.2%	-44,070	-34.076
5.613	0.1%	40.545	0.00/								9270		
3,013	U. 17a	10,545	0.3%	11,713	-52.1%	OTHER FEES & SERVICES	46,491	0.2%	49,107	0.2%	-5.3%	58,565	-20.6%
105	0.1%	135	0.0%	333	C0 E0/	ADMINISTRATIVE FEED & OFFINA						,	
100	0.170	100	0.076	333	-68.5%	ADMINISTRATIVE FEES & SERVICES	714	0.0%	631	0.0%	13.2%	1,665	-57.1%
						REIMBURSEMENTS							
						REINIBURSEMEN 15							
-	0.0%	5,894	0.1%	93.758	0.0%	FEDERAL REIMBURSEMENT	5.894	0.0%	47.004				
•	0.0%	-	0.0%	,	0.0%	EARTHQUAKE INSURANCE	5,694	0.0%	17,681	0.1%	0.0%	468,790	
-	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	-	0.0%	•	0.0%	0.0%	-	
-	0.0%	_	0.0%	-	0.0%	OTHER REIMBURSEMENT	-		-	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0% 0.0%	-	0.0%	0.0%	-	
							-	0.076	-	0.0%	0.0%	-	
-	0.0%	5,894		93,758	0.0%	REIMBURSEMENTS	5,894	0.0%	17,681	0.1%	0.00/	400 700	
			*****							U. 176	0.0%	468,790	0.0%
740,596	15.9%	385,043	9.5%	906,710	-18.3%	NON OPERATING REVENUES	4,974,204	17.2%	4,195,236	16.0%	18.6%	A E20 CCC	0.70/
4,661,431	100.0%	4,047,126	100.0%	4,649,714	0.3%	TOTAL REVENUES	28,870,665	100.0%	26,189,312			4,533,550	9.7%
								. 50.070	20,109,312	100.076	10.2%	23,248,570	24.2%

Current M	onth		Last Year							Last Year to Date				
Actua		%	Actual	%	Budget	% Chng		Year to Date				%		%
				70		Ching		Actual	%	Actual	%	Chng	Budget	Chng
							INDIRECT COSTS					*****		
							General & Administrative Expenses							
														-1
,	5,846	45.4%	1,963,625	48.5%	2,045,166	3.5%	Salaries & Wages	11,927,180	41.3%	12,893,092	49.2%	-7.5%	10,225,830	16.6%
	0,397	4.5%	220,191	5.4%	200,383	5.0%	Insured Benefits	1,179,967	4.1%	1,196,367	4.6%	-1.4%	1,001,915	17.8%
	1,433	12.3%	513,503	12.7%	485,604	17.7%	Retirement Benefits	3,137,156	10.9%	3,090,903	11.8%	1.5%	2,428,020	29.2%
17	0,416	3.7%	163,321	4.0%	4,167	3989.7%	Other Benefits	909,859	3.2%	874,804	3.3%	4.0%		
	338	0.0%	-	0.0%	6,667	-94.9%	Other Personnel Costs	18,447	0.1%	11.726	0.0%	4.076	20,835	4267.0%
2	5,090	0.5%	9,049	0.2%	18,869	33.0%	Communications	80.024	0.3%	68,816	0.3%	16.3%	33,335	-44.7%
	-	0.0%	-	0.0%	-		Leases/Rentals	-	0.0%	00,010	0.0%	10.3%	94,345	-15.2%
	5,057	1.6%	113,676	2.8%	114,593	-34.5%	Utilities	577,307	2.0%	617,566	2.4%	0.50/	-	
28	1,208	6.0%	291,641	7.2%	296,932	-5.3%	General Insurance	1,687,248	5.8%	,		-6.5%	572,965	0.8%
	-	0.0%	-	0.0%			Repairs & Maintenance	3,968	0.0%	1,749,845	6.7%	-3.6%	1,484,660	13.6%
7	1,692	1.5%	42,883	1.1%	1,417	4959.4%		597,272	2.1%	24,255	0.1%			0.0%
	-	0.0%	-	0.0%	_		Repairs & Maintenance-Subic Cr	591,212	2.1% 0.0%	195,833	0.7%	205.0%	7,085	
1:	5,768	0.3%	22,123	0.5%	16,182	-2.6%	Repairs & Maintenance-Pola 14			-	0.0%	0.0%	-	
2	6,171	0.6%	9,282	0.2%	16,182	61.7%	Repairs & Maintenance-Pola 16	63,687	0.2%	39,916	0.2%	59.6%	80,910	-21.3%
1:	3,735	0.3%	8,237	0.2%	16,182	-15.1%	Repairs & Maintenance-Pola 17	115,301	0.4%	36,775	0.1%	213.5%	80,910	42.5%
500	6,360	10.9%	527,483	13.0%	540,660	-6.3%	Depreciation & Amortization	82,598	0.3%	56,179	0.2%	47.0%	80,910	2.1%
	·_	0.0%		0.0%	1,250	-100.0%	Damage, Shortage, Writedown &	3,051,882	10.6%	3,047,007	11.6%	0.2%	2,703,300	12.9%
119	5,070	2.5%	75,205	1.9%	125,067	-8.0%	Supplies	(17,795)	-0.1%	-	0.0%	#DIV/0!	6,250	-384.7%
	2.346	0.1%	9,239	0.2%	10,344	-77.3%	Miscellaneous	515,034	1.8%	388,256	1.5%	32.7%	625,335	-17.6%
•	_,	0.0%	5,255	0.0%	10,544	-11.370		33,376	0.1%	41,172	0.2%	-18.9%	51,720	-35.5%
4	7,528	1.0%	1,190	0.0%	61,066	00.00/	Advertising	-	0.0%	-	0.0%		_	
	6,551	2.7%	39,463	1.0%	76,069	-22.2%	Agency& Management Fees	396,409	1.4%	343,958	1.3%	15.2%	305,330	29.8%
120	-	0.0%	35,463	0.0%	,	66.4%	Professional Services	279,321	1.0%	215,010	0.8%	29.9%	380,345	-26.6%
5.	1,413	1.1%	16.636		29,607	-100.0%	Contractual Services	8,446	0.0%	24,894	0.1%		148,035	-94.3%
3	1,410	1.170	10,030	0.4%	46,071	11.6%	Other Contractual Services	113,482	0.4%	70,307	0.3%	61.4%	230,355	-50.7%
	-	0.0%	-	0.00/	131,976	-100.0%	Overhead Allocation	-		(14,672)			659,880	-100.0%
	•		-	0.0%	4,073	-100.0%	Other Expenses	9,959	0.0%	941	0.0%	957.8%	20,365	-51.1%
0.0	-	0.0%	-	0.0%	-		Typhoon Expense	241	0.0%	4	0.0%	6588.1%	20,000	-51.170
	0,640	0.4%		0.0%	9,917		Earthquake Expense	42,773	0.1%	8,534	0.0%	0000.170	49,585	
	3,237	0.1%	4,326	0.1%	-		Emergency Expense	7,529	0.0%	5,193	0.0%		49,565	
4,450	0,295	95.5%	4,031,073	99.6%	4,258,444	4.5%	General & Administrative Expenses	24,820,672	86.0%	24,986,681	95.4%	 -0.7%	21,292,220	16.6%

									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
211,136	95.5%	16,053	0.4%	391,270	1037.4%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	4,049,992	14.0%	1,202,631	4.6%	236.8%	1,956,350	107.0%
	0.0% 0.0%		0.0% 0.0%		0.0% 0.0%	Other Income & Expense Other Income		0.0%		0.0%	0.0%	-	0.0%
(9,635)	-0.2%	17,156	0.4%	162,516	-105.9%	Interest Income	1.430	0.0%	50.000	0.0%	0.0%	<u>-</u>	0.0%
(178,745)	-3.8%	(251,818)	-6.2%	(105,669)	69.2%	Other Expense	1,420 (1,452,634)	0.0% -5.0%	58,380	0.2%	-97.6%	812,580	-99.8%
	0.0%	•	0.0%	(286,791)	-100.0%	Interest Expense	(1,402,004)	0.0%	(1,509,123)	-5.8% 0.0%	-3.7%	(528,345)	174.9%
	0.0%		0.0%	,	0.0%	Claims Settlement		0.0%		0.0%	#DIV/0! 0.0%	(1,433,955)	-100.0%
(237,077)	-5.1%	(211,554)	-5.2%	(229,836)	3.2%	Retirement Govt Contribution	(1,381,815)	-4.8%	(1,274,373)	-4.9%	8.4%	(4.440.490)	0.0%
134,899	2.9%	262,808	6.5%	476,093	0.0%	Federal Reimbursement	15,220,463	52.7%	1,357,569	5.2%	1021.2%	(1,149,180) 2,380,465	20.2%
(142,181)	-3.1%	(1,600)	0.0%	(153,100)	-7.1%	Federal Expenses	(442,147)	-1.5%	(400,703)	-1.5%	10.3%	(765,500)	0.0%
	0.0%	***********	0.0%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>	(-, ,	0.0%	(4,477)	0.0%	-100.0%	(4,165)	-42.2% -100.0%
(432,740)	-9.3%	(185,009)	-4.6%	(137,620)	214.4%	Other Income & Expense	11,945,288	41.4%	(1,772,727)	-6.8%	 -773.8%	(688,100)	1930 00/
									(1,772,727)	-0.070	-773.078	(000, 100)	-1836.0%
(432,740)	-9.3% 	(185,009)	-4.6%	(137,620)	214.4%	OTHER INCOME (EXPENSE)	11,945,288	41.4%	(1,772,727)	-6.8%	-773.8%	(688,100)	-1836.0%
(221,604)	-4.8%	(168,956)	-4.2%	253,650	-187.4%	NET INCOME (LOSS)	15,995,280	55.4%	(570,096)	-2.2%	-2905.7%	1,268,250	 1161.2%