

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



June 15, 2022

The Honorable Therese M. Terlaje *Speaker* 36th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending November 30, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPIC General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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June 15, 2022

The Honorable Telena Cruz Nelson Senator - 36th Guam Legislature **Chairperson** – Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending November 30, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Current Manth		1 4 3/							Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date	12.			%		%
							Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES		****					
						CARGO THROUGHPUT REVENUES							
1,736,788	34.0%	1,592,938	35.2%	1,673,057	3.8%	CT- CHASSIS	3,696,511	35.6%	3,295,039	36.3%	40.00/		
231,724	4.5%	176,202	3.9%	206,782	12.1%	CT-GROUND	474,973	4.6%	356,993	3.9%	12.2%	3,346,114	10.5%
155,454	3.0%	48,334	1.1%	72,603	114.1%	CT-BREAKBULK	302,566	2.9%			33.0%	413,564	14.8%
743	0.0%	628	0.0%	1,240	-40.1%	CT-UNITIZED	2,686	0.0%	223,784 2.083	2.5% 0.0%	35.2%	145,206	108.4%
						CT-TUNA	2,000	0.074	2,003	0.0%	28.9%	2,480	8.3%
95,438	1.9%	61,144	1.4%	15,479	516.6%	CT-RO/RO	128,669	1.2%	92.007	0.00/	50.004		
6,665	0.1%	4,945	0.1%	4,986	33.7%	CT-STUFFING/DEVAN	11,610	0.1%	83,907	0.9%	53.3%	30,958	315.6%
17,370	0.3%	1,105	0.0%	2,686	546.7%	CT-HEAVYLIFT	30,149	0.1%	10,965	0.1%	5.9%	9,972	16.4%
11,895	0.2%	343	0.0%	60	19725.8%	CT-LONGLENGTH	25,629	0.3%	3,331	0.0%	805.2%	5,372	461.2%
10,001	0.2%	10,734	0.2%	17,034	-41.3%	OUT-OF-GAUGE CARGO (OOG)	21,601	0.2%	569	0.0%	4404.7%	120	21257.5%
						(000)	21,001	0.276	21,401	0.2%	0.9%	34,068	-36.6%
2,266,079	44.4%	1,896,372	41.9%	1,993,927	13,6%	CARGO THROUGHPUT REVENUES	4,694,394	45.2%	3,998,072	44.1%	17.4%	3,987,854	17.7%
						OTHER CARGO RELATED REVENUES							
	0.0%		0.0%			LIFT ON/LIFT OFF							
	0.0%		0.0%			PRESLUNG		0.0%		0.0%		_	
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%		-	
202,542	4.0%	201,944	4.5%	206,436	-1.9%			0.0%		0.0%		-	0.0%
45,448	0.9%	29,857	0.7%	21,950	107.1%	TRANSSHIP CONTAINERS	389,825	3.8%	374,735	4.1%	4.0%	412,872	-5.6%
171	0.0%	171	0.7%	21,930	-31.0%	OVERSTOWED CONTAINERS	78,615	0.8%	50,058	0.6%	57.0%	43,900	79.1%
4.465	0.1%	3,311	0.1%	4,202	6.3%	SHIFTED CONTAINERS	171	0.0%	257	0.0%	-33.3%	496	-65.5%
12,655	0.2%	10,659	0.1%	12,026	5.2%	RIGGED CONTAINERS	11,940	0.1%	7,325	0.1%	63.0%	8,404	42.1%
385,829	7.6%	311,777	6.9%	275,447	5.2% 40.1%	REEFER CNTR-PLUG/UNPLUG	24,970	0.2%	21,098	0.2%	18.4%	24,052	3.8%
19,019	0.4%	14,109	0.3%	23,665	-19.6%	DIRECT LABOR BILLED	713,126	6.9%	569,643	6.3%	25.2%	550,894	29.4%
47,201	0.9%	41,802	0.3%	47.146	0.1%	EQUIPMENT RENTAL	40,490	0.4%	31,716	0.3%	27.7%	47,330	-14.5%
528,608	10.4%	455,955	10.1%	456,272		PORT FEES & DOCKAGE	97,993	0.9%	76,375	0.8%	28.3%	94,292	3.9%
62,300	1.2%	55,491	1.2%	•	15.9%	WHARFAGE	1,061,827	10.2%	912,933	10.1%	16.3%	912,544	16.4%
19,299	0.4%	16,488	0.4%	58,158	7.1%	FUEL SURCHARGE	128,469	1.2%	112,750	1.2%	13.9%	116,316	10.4%
170,909	3.3%	147,149	3.2%	17,368	11.1%	MARITIME SECURITY FEE	38,849	0.4%	33,565	0.4%	15.7%	34,736	11.8%
537,132	10.5%			146,871	16.4%	FACILITY MAINTENANCE FEE	344,139	3.3%	292,799	3.2%	17.5%	293,742	17.2%
337,132	10.576	474,385	10.5%	479,288	12.1%	CRANE SURCHARGE	1,091,377	10.5%	952,082	10.5%	14.6%	958,576	13.9%
2,035,578	39.9%	1,763,097	38.9%	1 740 077	16.40/	OTHER CARGO DELATER DELETION							
2,000,070	JJ.J/0	1,703,037	30.9%	1,749,077	16.4%	OTHER CARGO RELATED REVENUES	4,021,790	38.7%	3,435,335	37.9%	17.1%	3,498,154	15.0%
4,301,657	84.3%	3,659,469	80.8%	3,743,004		OPERATING REVENUES	0.740.407						
, , , , , , , , , , , , , , , , , , , ,		,,		-17 101004	17.070	OI LIGHTING NEVEROLS	8,716,185	83.9%	7,433,407	82.0%	17.3%	7,486,008	16.4%

0									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
						NON OPERATING REVENUES						***************************************	-
						FACILITIES							
14,197	0.3%	77,255	1.7%	66,736	-78.7%	FACILITIES USAGE MOBIL	27,271	0.3%	474 000	4.00/			
356,312	7.0%		0.0%	228,692		FACILITIES USAGE TRISTAR	729,816		171,063	1.9% 0.0%	-84.1% #DIV/0!	133,472	-79.6%
	0.0%	358,714	7.9%	11,929	-100.0%		30,120	0.3%	543,910		#DIV/U! 0.0%	457,384	59.6%
81,086	1.6%	89,912	2.0%	105,691	-23.3%	FACILITIES USAGE SPACE RENTAL	162,277	1.6%	181,241	2.0%	-10.5%	23,858	26.2%
126,449	2.5%	100,500	2.2%	89,547	41.2%	FACILITIES LEASE INCOME	252,898	2.4%	201,000	2.0%	25.8%	211,382 179,094	-23.2%
2,410	0.0%	2,662	0.1%	2,803	-14.0%	FACILITIES COMMON AREA MAINTENANCE FEE	4,820	0.0%	5,324	0.1%	-9.5%	5,606	41.2% -14.0%
3,069	0.1%	3,523	0.1%	9,786	-68.6%	FACILITIES SECURITY SURCHARGE RENTAL	6,273	0.1%	7,116	0.1%	-11.8%	19,572	-14.0% -67.9%
520	0.0%	20	0.0%	737	-29.4%	WATER & LANDSLIDE ACTIVITIES	975	0.0%	20	0.0%	0.0%	1,474	-33.9%
25,458	0.5%	24,810	0.5%	24,900	2.2%	MARINA REVENUES	51,091	0.5%	49.360	0.5%	3.5%	49,800	2.6%
2,727	0.1%	3,327	0.1%	3,223	-15.4%	HARBOR OF REFUGE	5,532	0.1%	6,654	0.1%	-16.9%	6,446	-14.2%
171,573	3.4%	200,330	4.4%	256,862	-33.2%	DEMURRAGE	377,031	3.6%	450,692	5.0%	-16.3%	513,724	-14.2%
783,801	15.4%	861,054	19.0%	800,906	-2.1%	FACILITIES OTHER FEES & SERVICES	1,648,105	15,9%	1,616,380	17.8%	2.0%	1,601,812	2.9%
	0.0%		0.0%		0.0%	CLAIMO EEE							
	0.0%		0.0%		0.0%	CLAIMS FEE BULK SCRAP		0.0%		0.0%	0.0%	-	
	0.0%		0.0%	112	0.0%	MATERIAL USED		0.0%		0.0%	0.0%	-	
	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE		0.0%		0.0%	0.0%	224	-100.0%
477	0.0%	482	0.0%	1,189	-100.0%	BUNKER		0.0%		0.0%	0.0%	2,876	-100.0%
9,585	0.2%	5.756	0.1%	8,974	-100.0%	SPECIAL SERVICES	547	0.0%	1,304	0.0%	-58.0%	2,378	-77.0%
1,515	0.0%	1,500	0.0%	0,074	0.0%	ELECTRICAL POWER	12,335	0.1%	11,843	0.1%	4.1%	17,948	-31.3%
*************							3,157	0.0%	3,001	0.0%	5.2%	-	
11,577	0.2%	7,738	0.2%	11,713	-1.2%	OTHER FEES & SERVICES	16,039	0.2%	16,148	0.2%	-0.7%	23,426	-31.5%
60	0.2%	175	0.0%	333	-82.0%	ADMINISTRATIVE FEES & SERVICES	135	0.0%	235	0.0%	-42.6%	666	-79.7%
						REIMBURSEMENTS							
5,894	0.1%		0.0%	93,758	0.0%	FEDERAL REIMBURSEMENT	5.894	0.1%	_	0.0%	0.0%	107.546	
-	0.0%	-	0.0%	-	0.0%	EARTHQUAKE INSURANCE	-,	0.0%	_	0.0%	0.0%	187,516	
-	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	_	0.0%	_	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	-	0.0%	_	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
5,894	0.1%	<u>.</u>		93,758	0.0%	REIMBURSEMENTS	5,894	0.1%	-	0.0%	0.0%	187,516	0.0%
801,332	15.7%	868,967	19.2%	906,710	-11.6%	NON OPERATING REVENUES	1,670,173	16.1%	1 622 700	48.00/			
5,102,989	100.0%	4,528,436	100.0%	4,649,714	9.7%	TOTAL REVENUES	10,386,358	100.0%	1,632,763 9,066,170	18.0% 100.0%	2.3% 14.6%	1,813,420 9,299,428	-7.9% 11.7%

Current Month		Local Voca							Last Year to Date				
Actual	%	Last Year Actual	%	Budant	% Chan		Year to Date				%		%
—————		Actual	70	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						INDIRECT COSTS	***	******			*****		
						General & Administrative Expenses							
2,061,051		2,162,834	47.8%	2,045,166		Salaries & Wages	3,923,401	37.8%	4,600,810	50.7%	-14.7%	4,090,332	-4.1%
196,778		189,642	4.2%	200,383		Insured Benefits	386,752	3.7%	404,871	4.5%	-4.5%	400,766	-3.5%
521,025		463,052	10.2%	485,604	7.3%	Retirement Benefits	1,012,992	9.8%	1,046,745	11.5%	-3.2%	971,208	4.3%
182,422		136,578	3.0%	4,167	4277.8%	Other Benefits	321,711	3.1%	280,567	3.1%	14.7%	8,334	
4,772		9,134	0.2%	6,667	-28.4%	Other Personnel Costs	11.608	0.1%	9,134	0.1%	14.770		3760.2%
11,525	0.2%	8,957	0.2%	18,869	-38.9%	Communications	16,585	0.2%	16,471	0.2%	0.7%	13,334	-12.9%
-	0.0%	-	0.0%	-		Leases/Rentals	-	0.0%	10,471	0.2%	0.776	37,738	-56.1%
153,224	3.0%	157,752	3.5%	114,593	33.7%	Utilities	184,590	1.8%	242,278	2.7%	-23.8%	-	40.50/
3,655,703	71.6%	291,641	6.4%	296,932	1131.2%	General Insurance	562,416	5.4%	583,282	6.4%	-23.6% -3.6%	229,186	-19,5%
0	0.0%	-	0.0%	60,173		Repairs & Maintenance	0	0.0%	12,500	0.4%	-3,0%	593,864	-5.3%
110,343	2.2%	34,937	0.8%	1,417	7687.1%	Repairs & Maintenance	170,354	1.6%	58,343	0.1%	400.00/	120,346	0.0%
-	0.0%	_	0.0%	-		Repairs & Maintenance-Subic Cr	170,004	0.0%	30,343		192.0%	2,834	
5,995	0.1%	6,539	0.1%	16,182	-63.0%	Repairs & Maintenance-Pola 14	19,410	0.0%	0.744	0.0%	0.0%	-	
19,285	0.4%	5,658	0.1%	16,182	19.2%	Repairs & Maintenance-Pola 16	34,096	0.2%	8,744	0.1%	122.0%	32,364	-40.0%
18,851	0.4%	5,460	0.1%	16,182	16.5%	Repairs & Maintenance-Pola 17	31,124	0.3%	9,515	0.1%	258.3%	32,364	5.4%
511,036	10.0%	525,170	11.6%	540,660	-5.5%	Depreciation & Amortization	1,022,073		18,043	0.2%	72.5%	32,364	-3.8%
· -	0.0%	-	0.0%	1,250	-100.0%	Damage, Shortage, Writedown &		9.8%	1,050,340	11.6%	-2.7%	1,081,320	-5.5%
40,450	0.8%	85,406	1.9%	125,067	-67.7%	Supplies	(17,795)	-0.2%		0.0%	#DIV/0!	2,500	-811.8%
8,940	0.2%	6,904	0.2%	10,344	-13.6%	Miscellaneous	123,309	1.2%	125,907	1.4%	-2.1%	250,134	-50.7%
-	0.0%	-	0.0%	10,044	-13.078	Advertisina	18,916	0.2%	13,261	0.1%	42.7%	20,688	-8.6%
72,710	1.4%	117,105	2.6%	61,066	19.1%			0.0%	-	0.0%		-	
7,940	0.2%	5,808	0.1%	76,069	-89.6%	Agency& Management Fees Professional Services	192,126	1.8%	170,952	1.9%	12.4%	122,132	57.3%
,	0.0%	0,000	0.0%	29,607	-100.0%	Contractual Services	33,211	0.3%	29,505	0.3%	12.6%	152,138	-78.2%
39,573	0.8%	6,682	0.1%	46,071	-14.1%		-	0.0%	-	0.0%		59,214	-100.0%
-	0.078	0,002	0.170	131,976		Other Contractual Services	61,523	0.6%	14,234	0.2%	332.2%	92,142	-33.2%
80.00	0.0%	-	0.0%	4,073	-100.0%	Overhead Allocation	-		(14,672)			263,952	-100.0%
-	0.0%	-	0.0%		-98.0%	Other Expenses	149	0.0%	275	0.0%	-45.8%	8,146	-98.2%
10,039.86	0.2%					Typhoon Expense	•	0.0%	4	0.0%	-100.0%	-	
10,039.00		744	0.0%	9,917		Earthquake Expense	20,931	0.2%	_	0.0%		19,834	
-	0.0%	741	0.0%	-		Emergency Expense	-	0.0%	867	0.0%		-	
7,631,744	149.6%	4,219,999	93.2%	4,318,617	76.7%	General & Administrative Expenses	8,129,485	78.3%	8,681,975	95.8%	 -6.4%	0.007.004	
							5,125,466	, 0.0 /0	0,001,975	33.0%	-0.4%	8,637,234	-5.9%

							• •						
Current Month		Last Year			%		V4- D-4-		Last Year to Date				
Actual	%	Actual	%	Budget	Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
(2,528,755)	149.6%	308,437	6.8%	331,097	2205.0%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	2,256,873	21.7%	384,195	4.2%	487.4%	662,194	240.8%
	0.0% 0.0%	-	0.0% 0.0%		0.0% 0.0%	Other Income & Expense Other Income	0	0.0%	-	0.0%	0.0%	-	0.0%
9,309	0.2%	11,088	0.2%	162,516	-94.3%	Interest Income	(61,486)	0.0% -0.6%	- 18,994	0.0% 0.2%	0.0%	-	0.0%
(260,534)	-5.1%	(250,650)	-5.5%	(105,669)	146.6%	Other Expense	(481,868)	-4.6%	(501,823)	-5.5%	-423.7% -4.0%	325,032	-118.9%
	0.0%	-	0.0%	(286,791)	-100.0%	Interest Expense	0	0.0%	(501,525)	0.0%	#DIV/0!	(211,338) (573,582)	128.0% -100.0%
(004.000)	0.0%	-	0.0%		0.0%	Claims Settlement	0	0.0%	-	0.0%	0.0%	(070,002)	0.0%
(221,662)	-4.3%	(213,095)	-4.7%	(229,836)		Retirement Govt Contribution	(449,005)	-4.3%	(428,007)	-4.7%	4.9%	(459,672)	-2.3%
17,681 26,668	0.3% 0.5%	225,900	5.0%	476,093	0.0%	Federal Reimbursement	(270,946)	-2.6%	-203,721	-2.2%	33.0%	952,186	0.0%
20,000	0.0%	(3,885) (770)	-0.1% 0.0%	(153,100)		Federal Expenses	(146,823)	-1.4%	(340)	0.0%	43032.6%	(306,200)	-52.0%
	0.078	(110)	0.078	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>	0	0.0%	(770)	0.0%	-100.0%	(1,666)	-100.0%
(428,539)	-8.4%	(231,412)	-5.1%	(137,620)	211.4%	Other Income & Expense	(4.440.400)						
				(107,020)	211.470	Other income & Expense	(1,410,129)	-13.6%	(1,115,668)	-12.3%	26.4%	(275,240)	412.3%
(428,539)	-8.4%	(231,412)	-5.1%	(137,620)	211.4%	OTHER INCOME (EXPENSE)	(1,410,129)	-13.6%	(1,115,668)	-12.3%	26.4%	(275,240)	412.3%
(2,957,294)	-58.0%	77,025	1.7%	193,477	-1628.5%	NET INCOME (LOSS)	846,744	8.2%	(731,473)	-8.1%	-215.8%	386,954	118.8%