



PORT OF GUAM

ATURIDATI PUE TTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

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Eddie Baza Calvo
Governor of Guam

Ray Tenorio
Lieutenant Governor

REGULAR MEETING OF THE BOARD OF DIRECTORS

Jose D. Leon Guerrero Port Authority of Guam

Wednesday, November 28, 2012

11:45am

AGENDA

- I. CALL TO ORDER
- II. APPROVAL OF MINUTES
 - a. October 25, 2012 – Regular Board Meeting
- III. PUBLIC COMMENT:
 - a. Public Comments
 - b. Employee Comments
 - c. PAGGMA Association
- IV. GENERAL MANAGERS REPORT
- V. REPORTS:
 - a. List – Federal Grant & Local Funding Programs
 - b. Finance Report
 - c. Operations Productivity Report
 - d. Property Leasing/Port Development
 - e. Marina Report
 - f. Procurement Report
 - g. Safety Report
- VI. OLD BUSINESS
 - a. Fiscal Year 2013 Budget Approval
 - b. PUC Matters
 - c. Cementon Micronesia
 - d. KM&T
 - e. GEDA Loan Status
 - f. Port Modernization Program – Implementation Plan
 - g. Travel: ANZ/USDA Loan Closing
Matson/Horizon POLA Crane Sales Agreement Signing
- VII. NEW BUSINESS
 - a. Hanson Permanente Cement
 - b. Insurance Coverage: POLA Cranes
Workers Compensation
 - c. Facility: a. Admin Building aircon
b. IT Access
 - d. Certificate Presentation: PAG MAGPro
- VIII. EXECUTIVE SESSION
 - a. Open Legal Issues
 - b. Personnel Matters
- IX. ADJOURNMENT



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REGULAR MEETING OF THE BOARD OF DIRECTORS
Jose D. Leon Guerrero Port Authority of Guam
Reconvened Meeting of November 28, 2012 to Monday, December 3, 2012
10:00am

AGENDA

- I. CALL TO ORDER
- II. APPROVAL OF MINUTES
 - a. October 25, 2012 – Regular Board Meeting
- III. PUBLIC COMMENT:
 - a. Public Comments
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- IV. GENERAL MANAGERS REPORT
- V. REPORTS:
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REGULAR MEETING OF THE BOARD OF DIRECTORS

Jose D. Leon Guerrero Port Authority of Guam

Reconvened Meeting of December 3, 2012 to Wednesday, December 5, 2012

12:30pm

AGENDA

- I. CALL TO ORDER
- II. APPROVAL OF MINUTES
 - a. October 25, 2012 – Regular Board Meeting
- III. PUBLIC COMMENT:
 - a. Public Comments
 - b. Employee Comments
 - c. PAGGMA Association
- IV. GENERAL MANAGERS REPORT
- V. REPORTS:
 - a. List – Federal Grant & Local Funding Programs
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**MINUTES OF THE
REGULAR MEETING OF THE BOARD OF DIRECTORS
Thursday, October 25, 2012**

I. CALL TO ORDER

There being a quorum, the regular meeting of the Board of Directors was called to order at 11:50 a.m., Thursday, October 25, 2012. Present at the meeting were:

Daniel Tydingco, Chairman
Michael Benito, Vice Chairman
Shelly Gibson, Board Secretary
Eduardo Ilao, Member
Christine Baleto, Member
Mary C. Torres, General Manager
Anisia B. Terlaje, Deputy General Manager
Atty. Mike Phillips, Legal Counsel

Also present were AnnMaria Muna-AM Insurance; Jimmy Camacho-Office of Senator Tom Ada; John Dennett/Maggie Cruz-Agility/Tristar; Wayne Baumunk-Coral Reef; Joleen Castro-GFT and Port Management staff.

II. APPROVAL OF MINUTES

a. **September 20, 2012:** The Vice Chairman made motion to approve the minutes of September 20, 2012 subject to correction. The motion was seconded by Mr. Ilao and was unanimously passed.

III. PUBLIC COMMENT

a. **Public Comment:** Mr. Wayne Baumunk, Coral Reef expressed concerns on the new lease received for Agat marina which makes it difficult to comply with. He provided the following:

- *No maintenance can be made to the vessel without the Port Safety Officer approval.* – It appears that the lease has been written so that many tenants can be in violation of the lease. Tenants have to provide maintenance of their boats.
- *Tenant is required to pay three months in advance slip fees.* – This seems unreasonable.
- *No discharge of any effluent.* – Have no access to the public restroom because it is locked up and have no pump out facility.

- *There are many clauses that release the Port of Guam from any liability.* – Should there be a natural disaster, there may be a potential challenge from tenant insurance providers based on gross negligence because there have been minimal maintenance on the slips for the past 25 years.

The Chairman advised management to look into this matter.

b. **Employee Comment:** Ms. Joleen Castro, Guam Federation of Teachers mentioned that she represents 107 Port GFT members and request the status of the GFT Union contract. The Chairman said the Board approved the contract at its previous board meeting.

c. **PAGGMA Association:** Mr. John B. Santos, PAGGMA President said Port Week was a success and thanked everyone for their participation. The next event PAGGMA will participate in is with Department of Parks and Recreation on the organization of a Halloween bash. PAGGMA is also coordinating a Christmas picnic for member's children.

IV. GENERAL MANAGERS REPORT

1. **Crane Surcharge Outreach Presentations:** The Port conducted two presentations on the crane surcharge application to Port users and shipping agents on October 12 and 16 at the Port Board conference room.

The Chairman asked when the public hearing will be held. The General Manager said an official date has not been set at this time, but continuing efforts are being made with the Public Utilities Commission (PUC). She said PUC is aware of the sensitive timeline as it relates to the acquisition of the POLA Cranes legislative mandate. The Chairman advised management to follow-up with PUC.

2. **Guam Chamber of Commerce – Maritime Affairs Committee:** A meeting was held on October 18 and an opportunity was presented to discuss Port activities and progress with the crane purchase and application to the PUC for a crane surcharge authorization.

3. **MSC General Annual Meeting:** The Micronesian Shipping Commission held its annual meeting on October 24-26, 2012 on island. The Port was invited to report on the modernization plan and other initiatives.

4. **MagPro Nominations:** The Port submitted nominations for the Governor's 2012 MagPro Awards for twelve categories. The ceremony is scheduled for November 15, 2012.

5. **Port Week October 15-19, 2012: Celebrating 37 Port Strong Years:** Acknowledged the Port Week Committee and the numerous port staff who worked diligently to ensure the successful execution of the Port Week events.

V. REPORTS

a. **List-Federal Grant & Local Funding Programs:** The Vice Chairman suggested the Board review the grant listing and perhaps schedule a presentation on this item. There were no objections.

b. **Finance Report:** The financial report for the month of September 2012 was presented to the Board for information. Mr. Ilao asked that the financial report going forwarded be presented in graph form for easier reference.

c. **Insurance Report:** The insurance report for the month of September 2012 was presented to the Board for information.

d. **Operation Productivity Report:** The productivity report for the month of September 2012 was presented to the Board for information.

e. **Property Leasing/Port Development:** The General Manager recalled at the August 23, 2012 Board meeting the Commercial Manager requested from the Board to waive the \$250K performance bond requirement which is in place for a period of five years identified in the November 2009 assignment between Tristar and Port. She said this arrangement was made back then because Tristar was new to the market. She stated three years since past and there are no concerns with Tristar's sound management and good practices. The General Manager requested for Board consideration to relieve Tristar of this obligation and dispense the bond requirement.

Ms. Gibson moved to waive the \$250K performance bond requirement identified in the November 2009 assignment between Port and Tristar, seconded by Mrs. Baleto. Motion was unanimously approved.

1. **Aging Reports of Leases** – The Chairman asked the status of the aging reports. Mr. Jose B. Guevara, Financial Affairs Controller said the Port is resolving its aging receivables through promissory notes and/or small claims to include off-sets of certain leases. Mrs. Baleto asked the Board be provided with a list of what is collectable/non-collectable; those with small claims and signed promissory notes.

f. **Marina Report:** As reported in the previous meeting, the General Manager said feedback has yet to be provided by Department of Land Management regarding the delineation points of Hagatna marina. The Port is also working closely with Department of Agriculture relative to the marina rules and regulations.

g. **Procurement Report:** Mrs. Alma B. Javier, Procurement Manager presented the following:

1. **RFP No. 12-003 Performance Management Services for Port Cranes** – Two proposals were received on the deadline of September 14, 2012, namely Shaw GBB, LLC and Marine Technical Services. The evaluation committee has completed their evaluation and

has ranked Marine Technical Services as the highest ranked and best offeror. As a result, the Port will enter into negotiations with the selected offeror. Approval for contract award will be presented to the Board.

2. RFP No. 12-004 Risk Management Services – Two proposals were received on the deadline of September 25, 2012. Qualifications review of the proposal resulted in one qualifying offeror. The established committee is currently evaluating the sole technical proposal. Upon completion, the Port will enter into negotiations with the offeror. Approval for contract award will be presented to the Board.

3. Contract Modification to Agreement No. RFP-11-004 A/E Design Consulting Services for Replacement/Upgrade of Petroleum Pipelines at Golf Pier – The consultant, N.C. Macario & Associates, was asked to provide design, develop plans and specifications ready to bid for the installation of new motorized operational valves on the existing pipeline. Cost proposal they submitted included completion of 100% design work for 14-days upon NTP and NTE 30-days final completion. The contract modification amount is \$41,998.78.

The Chairman asked about the funding source. Mrs. Javier responded that this item will be funded through the capital improvement project fund under the pipeline replacement project. The Chairman asked whether this contract modification is to procure the valves. The Vice Chairman said negatively and mentioned in order to purchase the valves a design work needs to first be performed. It was indicated as the Port currently has a design team in place; the request being made is to utilize the existing team to prepare the design for the motorized operational valves. He said this service is not for any construction work. Mrs. Javier mentioned after the design work is completed, the Port will then issue a bid for the construction part of this project.

The Vice Chairman made a motion to approve the contract modification to Agreement No. RFP-11-004 A/E Design Consulting Services for Replacement/Upgrade of Petroleum Pipelines at Golf Pier to include the design work for the motorized operational valves, subject to legal review of the N.C. Macario & Associates' contract to determine whether the inclusion of design work is permissible. Motion was seconded by Mr. Ilao and unanimously approved.

4. GEDA RFP for SLE Loan – GEDA received two proposals for the service life extension loan in response to their Request for Proposal. GEDA will continue with the next steps of the procurement process.

Agat Marina Project Repairs

Mrs. Baleto asked the status of the \$250K grant for the Agat marina repairs. Mrs. Javier said the procurement packet is currently being worked on for bid issuance.

As the items relates, there were no objections to entertain items a, d, and e under new business.

a. **Bid Approval Awards**

1. Port Security Enhancement - Management requested for Board approval to award the port security enhancement project to Maeda Pacific Guam who was deemed to have met all the requirements set forth in the Invitation for Bid (IFB) and is consistent with the Guam procurement regulations.

Mrs. Baleto made a motion to approve the contract award to Maeda Pacific Guam for IFB No. CIP-12-006 Design/Build Port Security Enhancement Project in the amount of \$2,933,000.00. Motion was seconded by Ms. Gibson and unanimously approved.

2. Gregorio D. Perez (GPD) Marina Water Line Project – Management requested for Board approval to award the GDP marina water line project to Maeda Pacific Guam who met all the requirements set forth in the IFB and consistent with the Guam procurement regulations.

Mr. Ilao made a motion to approve the contract award to Maeda Pacific Guam for IFB No. CIP-12-005 GDP Marina New Waterline Project in the amount of \$119,600.00. Motion was seconded by Ms. Gibson and was unanimously approved.

d. **Board Resolution No. 22 – Port Security Enhancement Project:** Ms. Gibson made a motion to approve Board Resolution No. 2012-22 relative to the approval of the construction agreement for the Port Security Enhancement Project, seconded by Mrs. Baleto. Motion was unanimously approved.

e. **Board Resolution No. 23 – GDP Marina Renovation & Improvement Phase II:** Ms. Gibson made a motion to approve Board Resolution No. 2012-23 relative to the approval of the construction agreement for the Gregorio D. Perez Marina Renovation and Site Improvement Phase II Project, seconded by Mrs. Baleto. Motion was unanimously approved.

At this time, the members went back to items under reports.

V. REPORTS (cont.)

h. **Safety Report:** Mr. Francisco C. Roberto, Safety Administrator reported that for October 2012 there are 2 recorded injuries and 2 industrial accidents investigated. For fiscal year 2012, there were 9 work injuries at a total of 102 work days lost. Mrs. Baleto asked whether the total expenditure of \$36K plus reflected on the safety report stems from the FY2012 budget. Mr. Roberto said the \$36K is as of September 30, 2012 which reflects the quarterly reports received from Workers' Compensation Commission. Mrs. Baleto recalled that the mid-year budget approved was \$30K.

The Chairman asked Mr. Roberto whether the Port ever had workers compensation insurance. Mr. Roberto said during his tenure with the Port of 15 years, there was none. The Chairman asked Mr. Roberto whether he attended any workman's compensation training. Mr.

Roberto responded that he attended workers compensation workshops offered by Workers Compensation Commission. The Vice Chairman asked whether the expenditures covering FY2009, FY2010, FY2011 and FY2012 reflected on the safety report is specific to medical expenses and does not include any travel costs, salaries or any other expenses. Mr. Roberto replied positively. The Vice Chairman said this expenditure report will be used to determine what the workers compensation insurance cost will be, plus any lost labor. He suggested that this type of insurance coverage should be looked into for the Port.

Mrs. Baleto requested clarification if an off-island doctor was paid for medical treatment, is that expense recorded in the expenditures shown on the safety report. Mr. Roberto replied negatively. Mrs. Baleto then asked where is the expense being paid or recorded from. Mrs. Vivian C. Leon, Corporate Services Manager said those expenses are being paid out from Port funds under the workman's compensation budget line item. At this time, further discussion took place on the recordings of the workers compensation expenses. Mr. Guevara said if it is a line item account, it is still a workman's compensation. The Chairman asked if the expense exceeds the budgeted amount, where is the request to transfer between categories. Mr. Guevara responded it is within the range of the general expense of the total budgeted amount. He elaborated that if the expense does not exceed the overall budget, approval is provided. Mrs. Baleto commented that it is over 2.3% over budget expenditures, so it did go over budget. Mr. Guevara said it is normal to exceed the budget within 3-5 percent. The Vice Chairman said it is normal practice to go over budget by a certain variance within reason. The Vice Chairman reiterated the concern here is the need to quantify all expenses associated with workman's compensation in order to track the trend and provide that data to an insurance company for the Port to have workman's compensation coverage.

The Chairman advised the General Manager to obtain three quotes for workman's compensation insurance. The General Manager said management was also to include the added insurance coverage for the crane acquisition which will be brought to the Board for approval. With respect to workman's compensation, Mrs. Baleto asked Ms. AnnMarie Muna, AM Insurance what would be the appropriate period in data collection needed. Ms. Muna replied five years back.

VI. OLD BUSINESS

a. **Fiscal Year 2013 Budget Approval:** Mrs. Baleto requested this item be tabled until the next meeting. There were no objections. She stated management is requesting approval on certain budget line items. Mr. Guevara said there are continuing contracts which needs to be submitted to the General Services Agency before the prior fiscal year ends as well as divisional requests requiring more than a quarterly funding budget to continue their operations. These items include: fuel, copier machine, IT services, postal, solid waste disposal, and unlimited airtime service.

Mrs. Baleto made a motion to approve the requested budget line items as presented, seconded by Mr. Ilao. Motion was unanimously approved.

Mr. Ilao advised Mr. Guevara to keep track of the container yard lighting power consumption once installed because it will increase significantly.

- b. **PUC Matters:** A hearing is scheduled on October 30, 2012.
- c. **Cementon Micronesia:** (Item addressed under Procurement Report relative to the motorized operational valve.)
- d. **KM&T:** The General Manager said the cadd files as requested have been provided to KM&T representatives.
- e. **Port Modernization Program-Implementation Plan:** The General Manager said the technical design team is targeting to announce the bid on November 7, 2012 for the CFS build-out.
- f. **New Carrier Outreach Status:** The General Manager presented the new carrier outreach proposal showcasing the Port Authority that consists of direct marketing, websites, trade shows, conference, exhibitions, editorials, networking and clubs, print media. She mentioned that the Port will also continue participation in the Governors trade missions for purposes of additional port exposure.

VII. NEW BUSINESS

- b. **Board Resolution Nos. 8-18 Commending and Congratulating Port Retirees:** Mrs. Baleto made a motion to approve Board Resolution Nos. 2012-08 thru 2012-18 relative to commending and congratulating Port employees on their retirement from the Port Authority of Guam, seconded by Ms. Gibson. Motion was unanimously approved.
- c. **Board Resolution Nos. 19-21 Remembrance of Port Employees:** Mrs. Baleto made motion to approve Board Resolution Nos. 2012-19 thru 2012-21 relative to the untimely deaths of Ben D. Fieldhouse; Randy J. Tainatongo, Jr.; and Mamerto P. Inciong, respectively from the Jose D. Leon Guerrero Commercial Port. Motion was seconded by Ms. Gibson and was unanimously approved.
- f. **Executive Order No. 2012-14 – Relative to reducing holiday pay to mitigate the government of Guam financial crisis:** The Chairman advised management to commence the administrative adjudication process in amending the Personnel Rules and Regulations for this item. He advised Mr. Guevara to prepare a cost estimate on how much financial impact this will have on the Port. The General Manager understands that the Port's personnel rules and regulation is codified by law and based on that, she believes this should go through a legislative amendment as oppose to the AAA process. The Chairman said to move forward with the appropriate process.

VIII. EXECUTIVE SESSION

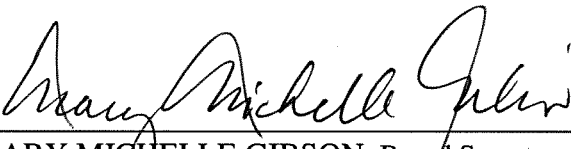
At this time, the members agreed to go into executive session. Executive session commenced at 1:40 p.m. Executive session ended at 3:10 p.m. The Board is now back in regular meeting session.

Items addressed in executive session includes:

- Workman's Compensation
- Budget Authority
- EEOC Complaint
- Civil Service Commission

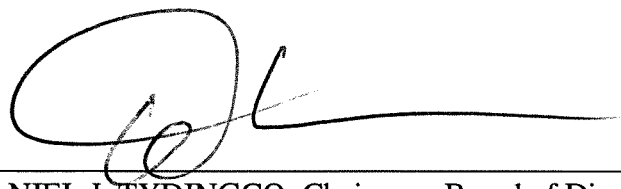
IX. ADJOURNMENT

There being no further business to discuss, it was moved by Mr. Ilao and seconded by the Ms. Gibson to adjourn the meeting at 3:15 p.m. The motion was unanimously passed.



MARY MICHELLE GIBSON, Board Secretary, Board of Directors

APPROVED BY:



DANIEL J. TYDINGCO, Chairman, Board of Directors



GovGuam Support of Recreational Boating

Small business and recreational marine facilities on Guam are located at Agana, Agat, the Apra Harbor of Refuge, and the Piti Channel. The facilities are operated by the Port Authority of Guam (PAG). The small business commercial activities focus primarily on tourism: fishing, diving, and brief off-shore excursions; the recreational activities center on the Guam residents' interests in the sea: fishing, scuba diving; and related activities. The Guam Police Department has registered approximately 2,000 small commercial marine and recreational boats. These activities might represent approximately \$3,000,000 annual dollars in Guam's economy (fuel and retail support of marine activities are included in this estimate) and \$500,000 dollars annually in slip rental fees to PAG.

What's the problem? Most businesses and recreational boaters would agree PAG is a slum lord. It collects slip rental fees from boat owners but does not maintain its properties. The PAG facilities at Apra Harbor are focused on the commercial marine industry; they are deteriorated and in need of repair. The Agana Boat Basin, although recently renovated, supports a relatively small part of tenant small commercial and recreational boats. The Agat Marina is in shambles. This essay focuses on small business and recreational marine activities on our island.

One might first ask why recreational boating and small tourist-related commercial activities are under the authority of the Port Authority of Guam. The nature and basis of the Port's primary activity (commercial marine activities and cargo handling) is so far removed from small business and recreational marine activities as to place in doubt the Port's ability to relate to the latter activities. In many jurisdictions elsewhere, control and support of small commercial and recreational boating is placed under the jurisdiction of an entity more tuned to the nature of these activities. Here on Guam, some cooperative effort connected to the Guam Tourist Industry and the Department of Parks and Recreation might seem to be more appropriate. An alternative to GovGuam management is to contract management to a commercial enterprise.

Because I am a recreational sailor and a tenant at the Agat Marina, I will focus this narrative on Agat. Note, however, that (1) tourists that participate in some sort of marine activity during their visit on Guam or the CNMI form their opinions on the basis of the facilities they see and carry away those impressions and opinions; (2) my remarks imply the existence of problems beyond the Agat facility; and (3) a far more serious problem exists, a danger that I will address later in this narrative.

Marinas provide tourist-related commercial businesses and small boat owners with some combination of the following features and services:

- ✓ Docks... Locations at which boats may be safely secured, boarded, launched, and serviced.
- ✓ Power... Electricity to support maintenance and recreational activities.
- ✓ Water... Boats and their occupants need water.
- ✓ Fuel... Boats, particularly small commercial-activity related boats, need the ability to conveniently obtain fuel.
- ✓ Toilet facilities... Small commercial activities and recreational boaters need convenient access to toilets and showers.
- ✓ Oil disposal facilities... The convenient availability of sites for the disposal of petroleum waste products is not only a convenience to the user but a desirable adjunct to managing authorities, thus to avoid ocean pollution and avoidance of the violation of regulations.
- ✓ Toilet waste disposal... Boats equipped with toilets are not allowed to dispose of human waste in the vicinity of harbors and marinas. Facilities which remove human waste from holding tanks aboard boats is another way to avoid pollution and the violation of regulations.
- ✓ Trash disposal... Boat owners need collection points for trash.
- ✓ Commercial Tenant Spaces... The availability of tenant spaces adjacent to marinas encourage expanded economic activities related to small commercial and recreational marine activities. Such activities include restaurants, marine brokerages, retail marine sales, and repair facilities.
- ✓ Administrative, regulatory, security, and enforcement activities... Such activities are self-evident in the conduct of a small commercial and recreational boat activities and should be located close to the Marina.
- ✓ Communications... Modern marinas provide wireless access to the Internet and other communication resources.
- ✓ Maintenance... Marina facilities must receive maintenance.

None of these features are complicated; they simply require the attention of the marina managing authority. Although Guam's one unique feature is its surrounding sea and the activities that feature invites, the Government of Guam in the form of its designated agent of management, The Port Authority of Guam, has ignored nearly all of these features and services – most especially, maintenance – and has done nothing to encourage or develop the commercial potential associated with its ocean resource.

I have been privileged to visit several marinas in the Western and Southern Pacific: New Zealand, Vanautu, Solomon Islands, Palau, Yap, and in the Northern Marianas. I ask the reader to consider the example of a small marina located in Saipan, the Smiling Cove Marina, in comparison to Guam. Although Smiling Cove does not have all the facilities mentioned above, for a small marina in a somewhat isolated location, it answers the needs of a small commercial interests and recreational boaters on Saipan.

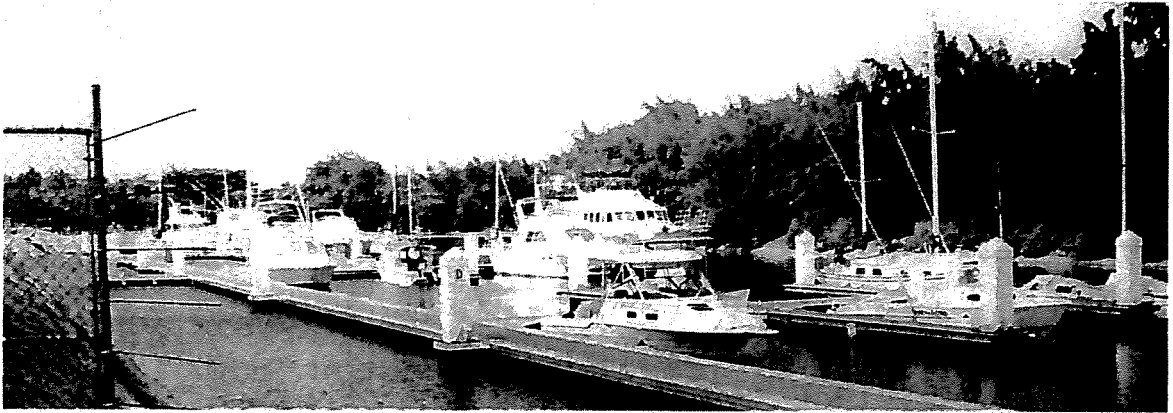


Figure 1:The Smiling Cove Marina on Saipan offers tenant and transient occupants. This picture shows the tenant spaces.

Adjacent but opposite to the tenant spaces is a dock provided for boats in transit.



Figure 2: Transit dock.

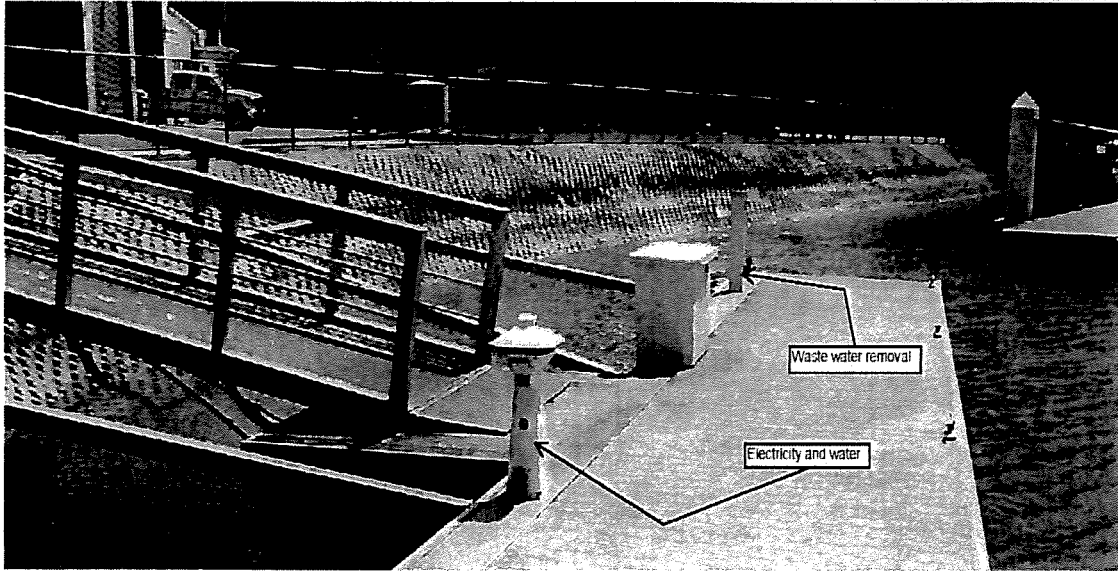


Figure 3: Transit dock features: power, water, and waste-water evacuation connections.

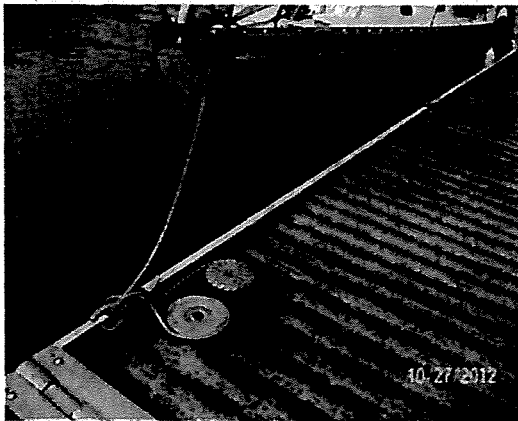


Figure 4: Transient Pier Detail.

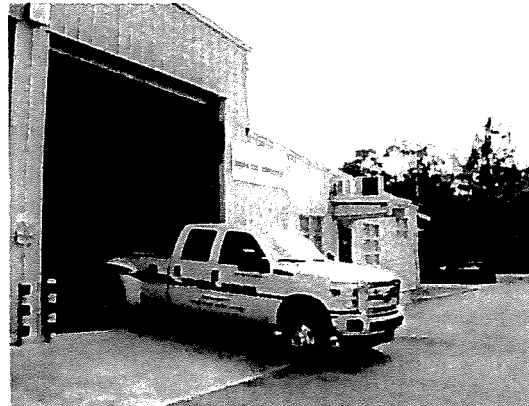


Figure 5: Marina Office and Garage.

Close by Smiling Cove, additional dock and mooring facilities are provided for small commercial and recreational boats.



Figure 7: Road to additional docs and moorings.

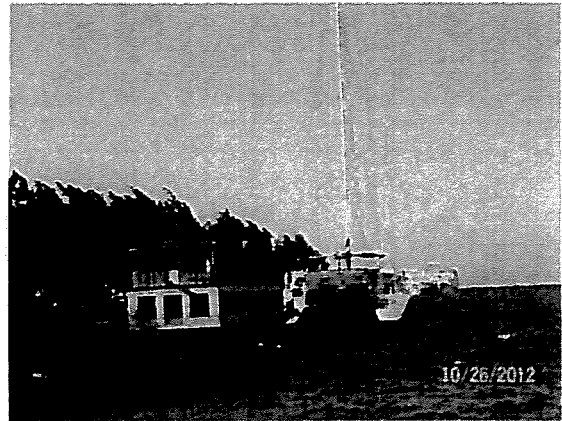


Figure 6: Outer Harbor Pier.

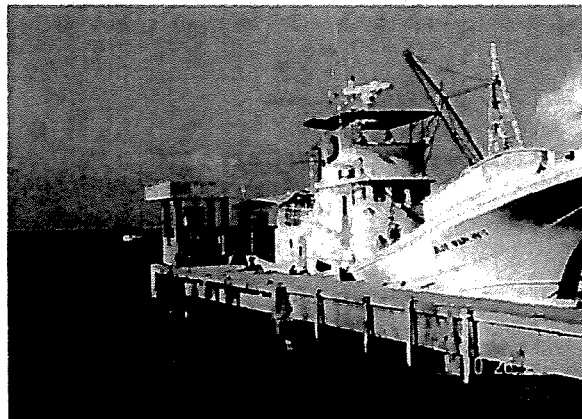


Figure 8:Fuel Pier.

Smaller, but equally as well-designed and executed marinas exist on Rota and Tinian:

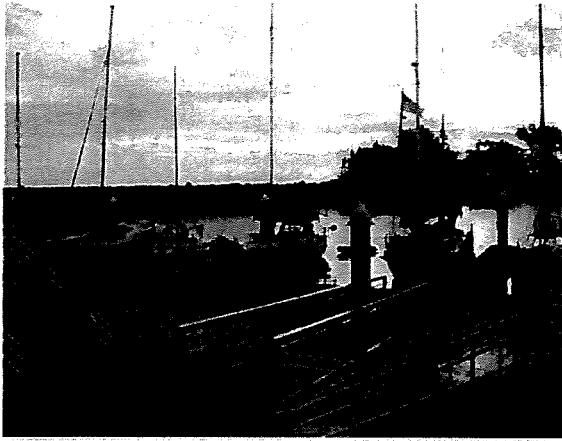


Figure 9: Rota Marina

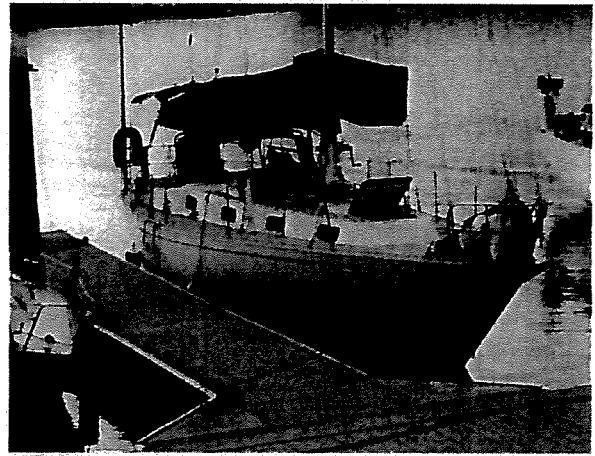


Figure 10: Rota Marina



Figure 11: Small boat pier at Tinian

Shift to the Agate Marina on Guam:



Figure 12: Pier A & B, Agat Marina.



Figure 13: Pier B & C, Agat Marina.



Figure 14: Restaurant at the Agat Marina.



Figure 15: Second view of restaurant.

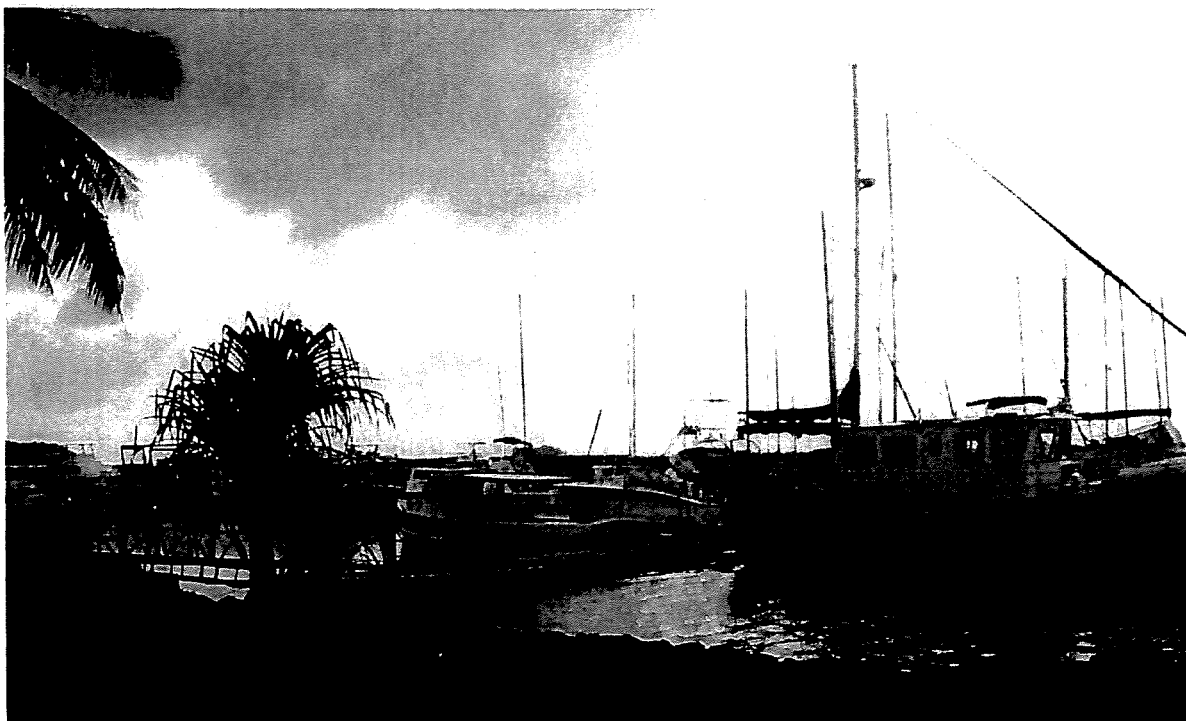


Figure 16: D Pier: Located immediately behind the restaurant.

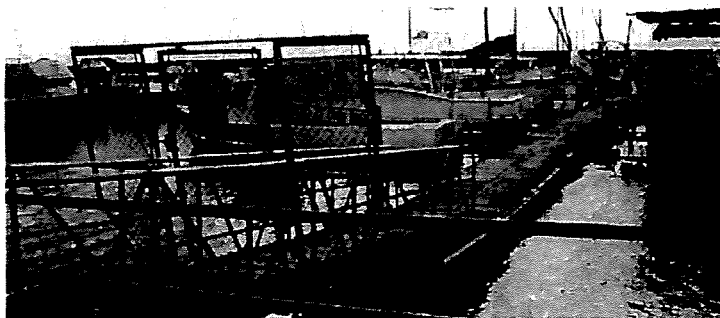


Figure 17: D Pier entrance.

Perhaps the most fundamental device which offers security to a boat is a cleat. A cleat allows the connection of a boat to a dock. Cleats at the Smiling Cove Marina were shown in Figures 4 above. Consider the following pictures of cleats at the Agat Marina:



Figure 18: Rusty, missing mounting bolts.

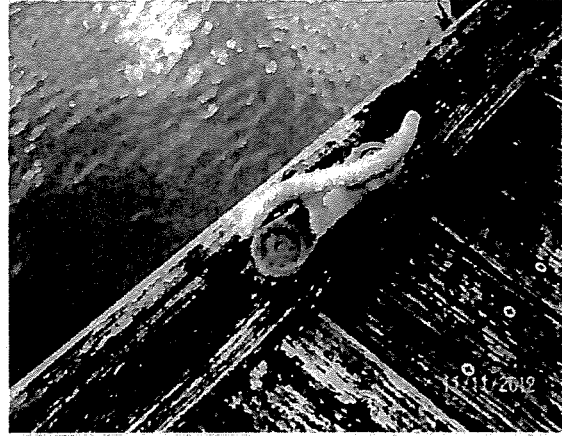


Figure 19: Missing mounting bolts.



Figure 20: Rotted wood pier.

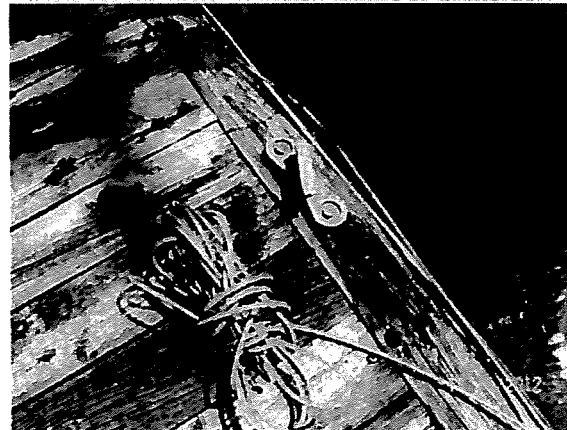


Figure 21: Missing horns.

I walked around both the Smiling Cove Marina on Saipan and the Agat Marina on Guam. None of the 270 cleats I counted at the Saipan marina were unserviceable. Perhaps half (I lost count) of the 538 cleats I counted at the Agat Marina were unserviceable because of broken arms, rotted piers, and/or rusted mounting bolts. In some cases, cleats were missing altogether:

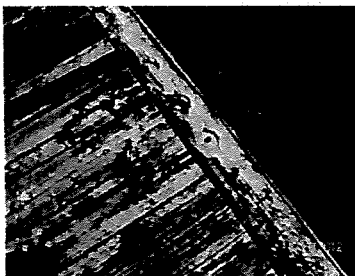


Figure 22: Missing cleat.

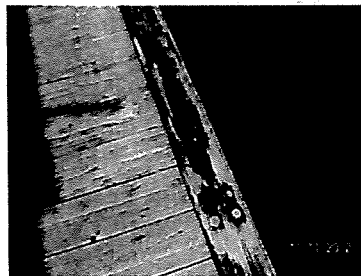


Figure 23: Missing cleat.

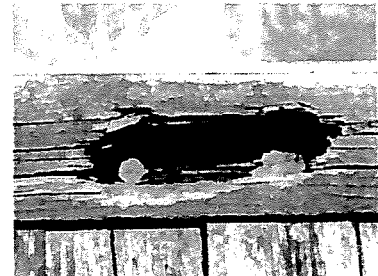


Figure 24: Missing cleat.

Damage and deterioration at the Agat Marina is not limited to cleats:

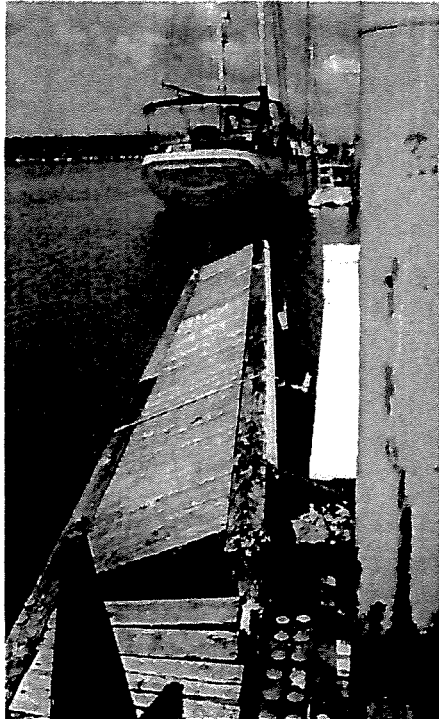


Figure 25: Finger pier damage.



Figure 26: Pier D finger pier damage. Note the date of this photograph. This finger pier remains unrepaired at the date of this essay, November 12, 2012.

The finger pier in the background of Figure 25 is being held up and prevented from sinking altogether by the sailing yacht Clipper One.



Figure 27: Clipper One and adjacent finger pier.

Marinas must have fuel piers. Figure 8 pictured Saipan's fuel pier adjacent to the Smiling Cove

Marina. Agat Marina does not have a fuel pier any more. This is decidedly troublesome to the 50 or so commercial and recreational boats that operate out of Agat. Agana, 15 miles away, has a fuel pier.



Figure 28: This was the Agat Marina Fuel Pier until it was condemned as structurally unsafe more than six years ago.

Federal regulations require boats having toilets to have holding tanks that store waste water. Waste water removal points at docks are a significant convenience to both commercial and recreation sailors. Figure 3 pictured one of the waste water removal points at Saipan's Smiling Cove Marina transit dock. Such facilities do not exist at Agana Bay or Agat.

Designated public toilets are located near the Agat Marina Fuel Pier, in the Guam Police Department Marine Office.

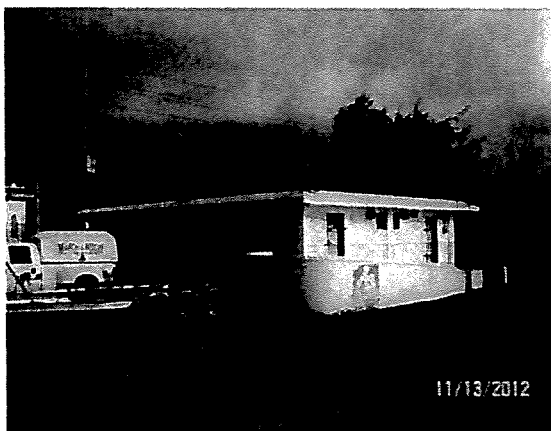


Figure 29: GPD Marine Office at the Agat Marina.



Figure 30: Public toilets at the GPD Office. Note the locks and concrete fractures.

This narrative could continue at risk of anesthetizing the reader; topics might include support facilities, maintenance and general appearance, availability of staff, marina security, suitability of rules and policies. But the narrative and pictures offered here thus far is evidence that PAG does not support small commercial and recreational marine activities on Guam.

PAG's reflexive reply to all request for improvements or change has been the absence of money. In the case of the Agat Marina, this is a lie. PAG collects hundreds of thousands of dollars a year in slip rental fees and provides no services except for erratic electric power and water. PAG most especially provides no maintenance. As I said earlier, PAG is a slum lord.

Beyond and behind routine issues of suitability, maintenance, and functionality, there exists a far more serious matter: *Agat Marina is dangerous*. It offers no shelter and protection to property and perhaps life in the event of severe storms. The marina breakwater and all its enclosed facilities are structurally inadequate in the face of bad weather. PAG and GovGuam collectively is shamefully negligent in its disregard of the safety of marine interests. This fact encompasses an ironic joke: GovGuam's emergency preparedness activities have recently enhanced tsunami warnings on Guam with a certain amount of media fanfare despite the certain knowledge that the damage of tsunamis cannot occur on Guam. In glaring contrast, all government agencies ignore severe storm threats – absolute certainties – to the safety of marine interests.

At all levels of GovGuam authority, we, the residents and mariners of the island, hear in reply to our requests or complaints, "With all the problems we have, how can we be expected to treat this small matter?". To which we, the marine interests, reply, "Can't you get anything, even this one small thing, right?". I will resist the impulse to explain to you why the national media often cites Guam as some sort of well-known cultural joke, however, I suggest that you reflect on the origins of their attitude.



James W. Cafky
Owner and Skipper, S/V Galaxie

Board of Directors
Port Authority of Guam

November 28, 2012

I come before you again to plead for assistance in regards to the Maintenance of the Agat Small Boat Harbor.

I present today, drawings of what I would propose as possible solutions to negative cash flow operations at Guam's Agat Marina.

1. Reduce the number of primary docks from four to three. Remove B Dock from the Marina. Possibly relocate it to the Hatgana, Gregerio D. Perez Marina.
2. Demolish and build a new, Fuel, Ice, Fish, and Pump-out dock.
3. Design and build a North Breakwater between the Jan Z restaurant breakwater, and the Outer Breakwater.

Agat Marina after 25 years does not have 100% occupancy.

By making A dock accessible to 50 and 60 ft boats, (22 slips) maintenance costs will go down, and revenues will go up.

By eliminating B Dock maintenance costs will go down.

By converting C dock to 40 ft slips, and 25 ft slips maintenance will go down, and revenues will go up.

Leaving D dock for 30 to 40 ft slips will have no affect.

With three main docks, there should be approximately 90 slips available. Approximately 40 large docks, 32 medium docks and 20 smaller docks.

A fully functioning Fuel, Ice and Fish dock will generate increased income.

A North Breakwater will make for a Storm Safe Harbor for moored vessels.

I know this is not an easy process, however if nothing ever gets started, nothing ever gets done. You have paid for several studies over the years which point out a variety of revenue sources:

5

Federal Grant Programs

Guam Economic Development Loan Fund, or Bond Guarantee.

Guam Visitors Bureau, block grants, Visitor Attraction fund, Bond Guarantee options.

Army Corps of Engineers, Erosion Mitigation, or design deficiency.

Boaters of Guam, need the Port Authority of Guam to start making inquiry, and application for any possible grants, and funding.

I herewith submit a recent Essay by Doctor James Cafkey emphasizing the disparity between Guam's Marina and those of neighboring islands.

I herewith submit signed letters of support for action at the Agat Marina.

Respectfully Submitted,

Wayne R. Baumunk

Coral Reef Marine Center

167H E T Calvo Memorial Park

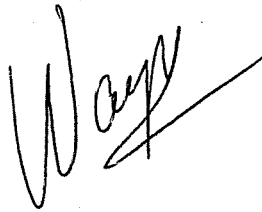
Tamuning, Guam 96913

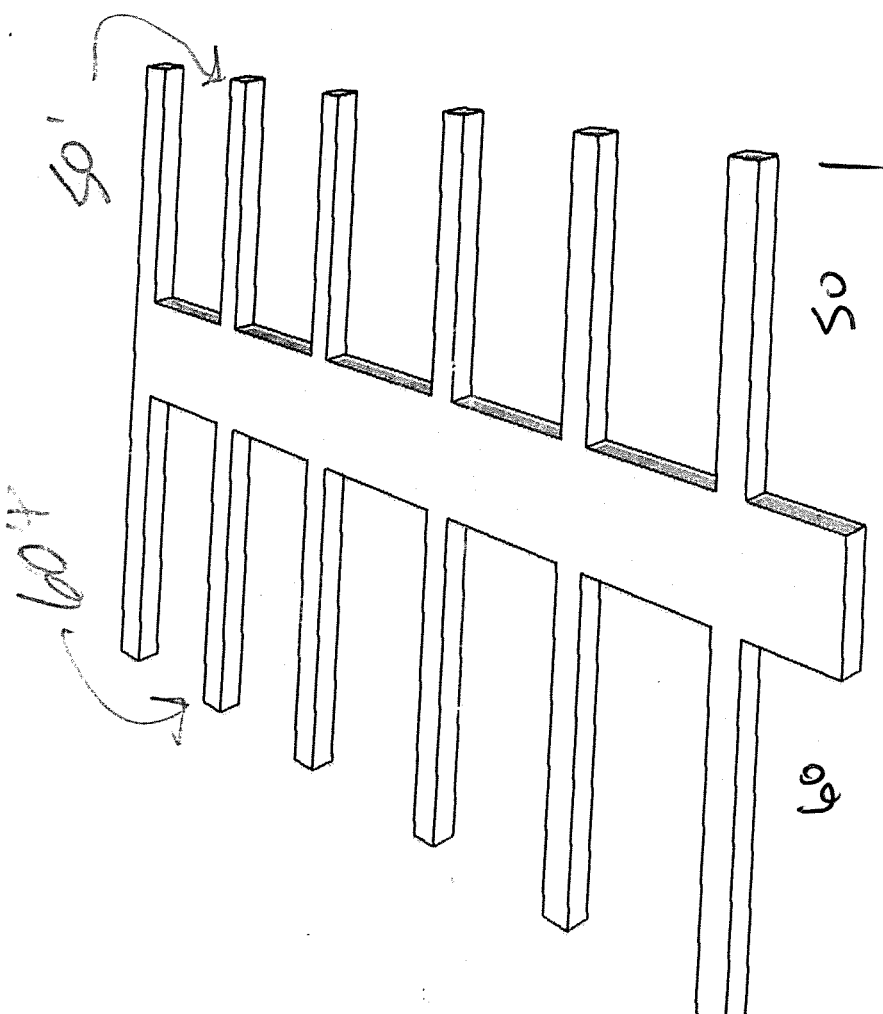
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671-649-5209 FAX

crmcsrc@teleguam.net

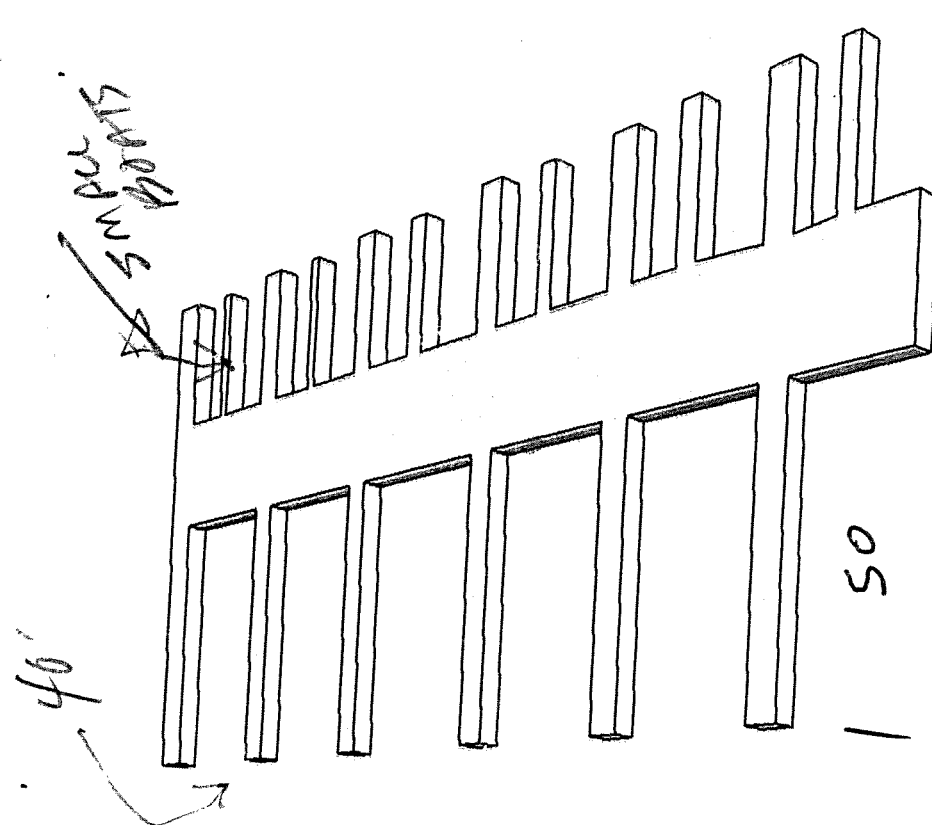
www.crmcguam.com

A handwritten signature in black ink, appearing to read 'Wayne', with a long horizontal stroke extending to the right.



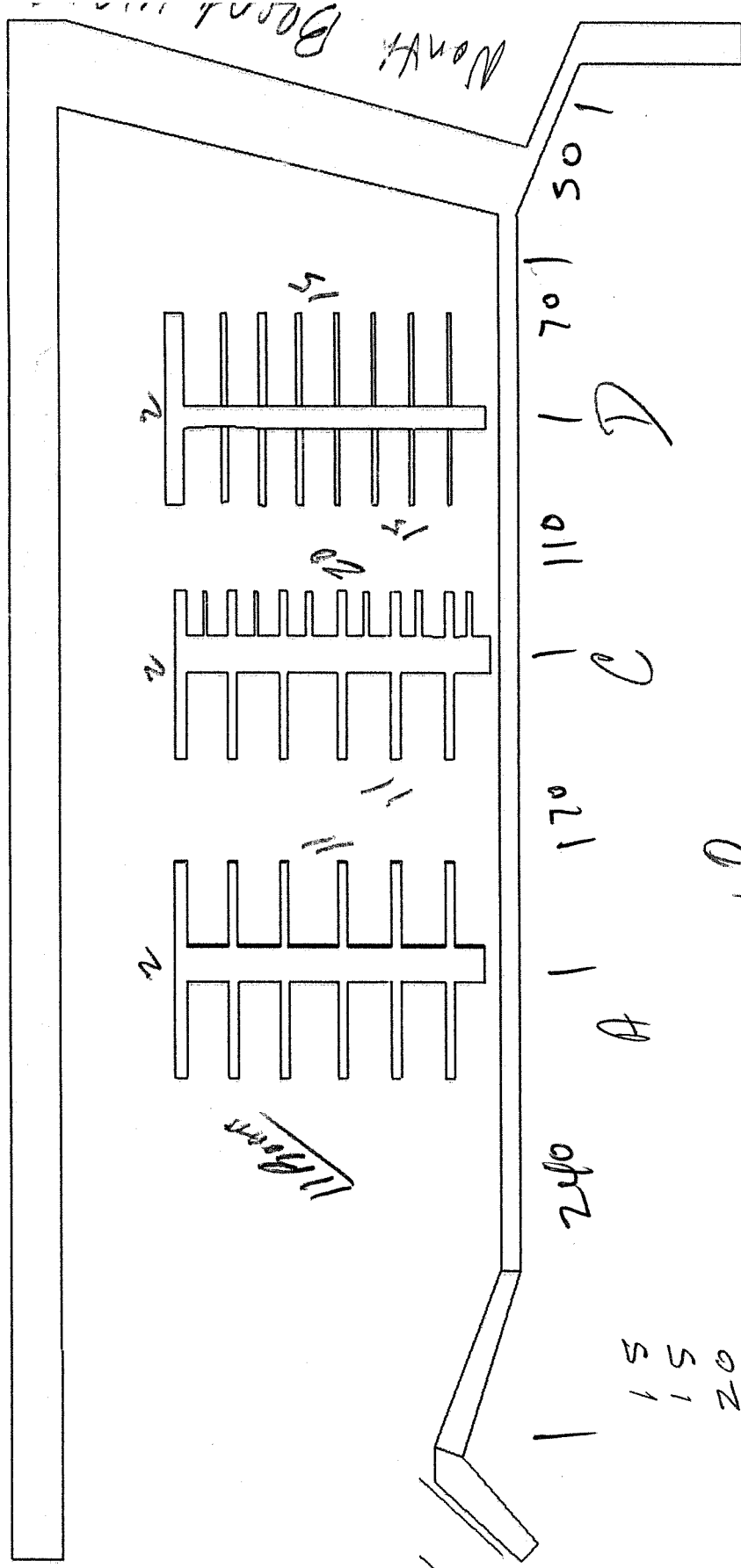
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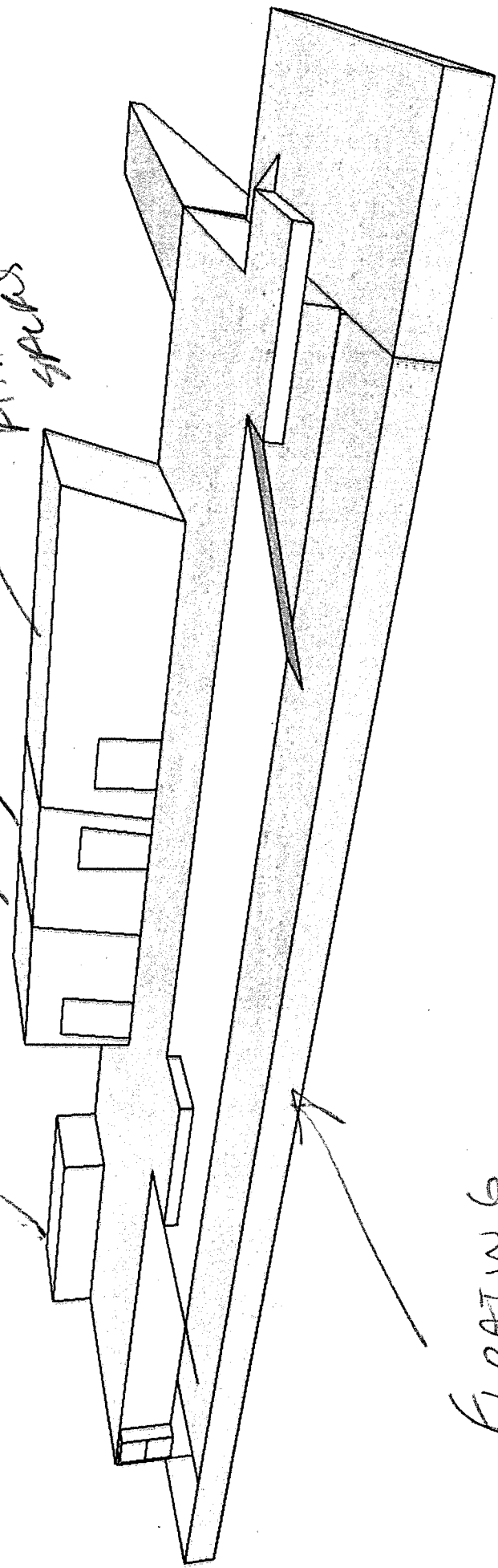
TOILET w/ SHOWER

ACCESS

FIRST AID

TOILET

FISH
SPARS



FLOATING
DOCK

ADD: FISH CRANE

General Manager's Report

Board of Directors Meeting – November 28, 2012

1. Terminal Matters

The passenger cruise vessel "Pacific Venus" called into port November 26, 2012. Because of the small number of passengers the cruise line agents declined a special dockside greeting ceremony for the passengers. This visit is the 6th cruise vessel to call into Port in 2012, with a total pax to date of 5441.

2. Property Matters

I will discuss in detail various ongoing property matters under Agenda items *V. Report* and *VI. Old Business*, including:

- a. Crane Performance Management Contract procurement status
- b. MOA with Dept. of Agriculture re fishing platform at GDP Agana Marina
- c. Status of Air Conditioning in Administration Building
- d. Acquisition of Cranes - Closing Status
- e. GPA MOU with PAG for the use of a portion of Parcel 1 for development of a Liquefied National Gas Plant (with Legal Counsel)
- f. Removal of Cranes – Rubber Tire Gentries and Gantry 2
- g. PMP - Task Order 4 bid status/ Task Order 5 timeline/ Task Order 6 development
- h. Approval of Award to Maeda Construction by PUC on November 20, 2012. (Design Build)
- i. Agat Marina grant award from WestPac Fisheries and check presentation

3. Employee Matters

- a. **Mag Pro Winners.** The Governor's 2012 Mag pro Awards Banquet took place on November 15, 2012. The winners for Outstanding performance in Fiscal Year 2012 from the Port Authority include:
 - i. **Harbor Master Division**, for Customer Service Professional of the Year: Front Office & Support Services (Large Dept./Agency category)
 - ii. **Janice H. Flores**, Planner Work Coordinator, for Medal of Valor.
 - iii. **Port Authority of Guam Goodwill & Morale Association**, for Employees Association of the Year
 - iv. **Jose G. Javellana, III**, Planner IV, for National Recognition Citation
 - v. **Joshua v Candoleta**, Clerk III, Employee of the Year - General Clerical
 - vi. **Anthony Yatar**, Computer Operator Specialist, for Employee of the Year - Key punch & Computer Operations.
 - vii. **Dora C Perez**, Planner IV, for Employee of the Year – Planning
 - viii. **Thaddeus Sanchez**, Stevedore, Employee of the Year –Labor, Grounds & Maintenance
 - ix. **Paul A. San Nicolas**, Cargo Checker, Employee of the Year – Equipment Operation & Related
 - x. **Frank J. Sablan**, Traffic Controller – Employee of the Year – Administrative, Managerial & Related Trades
 - xi. **Jose P. Bamba**, Crane Operator Leader, Employee of the Year – Equipment Operation & Related
- b. **Town Hall Meetings.** In anticipation of the holiday rush and the various new project developments at the Port, I started off the month by holding a series of town hall meetings on November 1, 2012 at different times and locations throughout the Port. It was a good opportunity to meet and speak with all Port employees, brief them on the business of the Port, and receive questions and comments from staff.

4. Announcements:

- The first of three presentations on **Alternate Management Regimes for the GDP and Agat Marinas** took place on November 27th 10am at the PAG board room. Participants including our planning and commercial divisions, and interested tenants of the GDP and Agat Marinas. Presentations are conducted by Nick Captain of Captain & Association Real Estate Appraisal and Consulting Firm.
- **PUC Public Hearings for PAG Docket 12-02**, Petition for Crane Surcharge
 - o November 28, 2012, 5 p.m. at Ste 202, GCIC Building Hagatna
 - o November 28, 2012, 7 p.m. at Asan Community Center; and
 - o November 29, 2012, 6 p.m. at Dededo Senior Citizens Center
- **Container Yard Lighting – Completion Ceremony** - December 3, 2012 5:30p.m., Lower Tower Terminal Yard
- **Port Holiday Gathering**, December 7, 2012, 6-11p.m. at Hotel Nikko Guam, Tasi Ballroom
- **PUC Hearing for PAG Docket 12-02**, Petition for Crane Surcharge – December 11th at Ste 202 GCIC Building Hagatna
- **Port Children's Christmas Party**, December 15, 2012, 11am–3pm, Governor Joseph Flores Ypao Beach Park

Thank you.

FEDERAL GRANT/LOANS & LOCAL FUNDING PROGRAMS

FY2012 Port Modernization Plan

Grant Strategy - Monthly Update

As of November 26, 2012

Summary Sheet of Funding/Financing

Port Modernization	On-hand	Expenditures	Remaining Balance	NOTES
Loans	\$ 39,000,000.00	\$ -	\$ 39,000,000.00	For Gantry Cranes & Port Modernization Program
Grants	\$ 64,926,816.94	\$ 16,339,112.73	\$ 48,587,704.21	\$48.5M Port Enterprise Fund
Security	\$ 9,338,705.28	\$ 2,494,058.90	\$ 6,843,153.43	
Marinas	\$ 3,984,106.00	\$ 249,000.00	\$ 3,735,106.00	
Grand Totals:	\$ 117,249,628.22	\$ 19,082,171.63	\$ 98,165,963.64	

Applications/Approvals Pending

			NOTES
Port Modernization	\$ 10,000,000.00		No funding through TIGER IV / GEDA/Local Lender for Wharf SLE
Security	#REF!		
Marinas	\$ 300,000.00		
Grand Totals:	#REF!		

STRATEGIC PLANNING DIVISION - FEDERAL GRANT/LOANS & LOCAL FUNDING PROGRAMS
FY2012 Port Modernization Plan
Grant Strategy - Monthly Update

AS OF November 26, 2012

I. Port Modernization

ITEM	LOAN #	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Approved	Remaining Balance	STATUS:
FY2006-01	ANZ Guam Inc., Guaranteed Loan	Purchase & Install New/Used Gantry Cranes	ANZ Guam Inc., Guaranteed	9/29/2006	0.0%	9/29/2006 - 9/29/2011 Extension 3/31/2012; Extension requested until 9/30/2012	\$ 5,000,000.00	\$ -	\$ 5,000,000.00	Pending loan closing
FY2006-02	USDA Direct Loan	Purchase & Install New/Used Gantry Crane to replace an Inoperable Gantry Crane	USDA RD CF Direct Loan	9/29/2006	0.0%	9/29/2006 - 9/29/2011 Extension 3/31/2012; Extension requested until 9/30/2012	\$ 2,000,000.00	\$ -	\$ 2,000,000.00	Pending loan closing
FY2006-03	ANZ Guam Inc., Guaranteed Loan	Procurement of 2nd Brand New/Used Gantry Crane	ANZ Guam Inc., Guaranteed	8/20/2007	0.0%	8/20/2007 - Extension requested until 9/30/2012	\$ 7,000,000.00	\$ -	\$ 7,000,000.00	Pending loan closing
FY2010-02	USDA Direct Loan	Port Modernization Plan	United States Department of Agriculture Communities Facilities Program (USDA CF)	10/22/2010	0.0%	10/22/2010 - 10/22/2015	\$ 25,000,000.00	\$ -	\$ 25,000,000.00	Uplands

**GRAND TOTAL LOANS FOR
MODERNIZATION:**

\$ 39,000,000.00 \$ - \$ 39,000,000.00

ITEM	GRANT #	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Approved	Remaining Balance	STATUS:
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FY2008-01	GUAM-CIP-2009-3, GR # pending	Engineering Analyses and Consultations Project for the Jose D. Leon Guerrero Commercial Port Modernization	Department of Interior Office of Insular Affairs (DOI OIA)	09/03/09	98.9%		9/01/09 - 9/01/14	\$	1,000,000.00 \$	989,187.82 \$	10,812.18	Pending \$39,951.81 reimbursement from DOI/OIA
FY2009-01	GUAM-CIP-2009-1, GR070144	Preliminary Engineering & Environmental Studies for the IDUG Commercial Port Facilities	Department of Interior Office of Insular Affairs (DOI OIA)	06/22/09	98.0%		3/18/2009 - 3/18/2014	\$	2,000,000.00 \$	1,960,048.19 \$	39,951.81	
FY2009-02	GR0706-08-02-08-01	1. Implementation Plan Project No. GR0706-08-02-08-01 MOU Sub-Grantee 2 Protocol Manual	Office of Economic Adjustment (OEAA) DoD	11/13/08	93.6%		11/14/2008 - 9/30/2010, extended to 09/30/2011, extended to 03/31/2012, CLOSED.	\$	544,500.00 \$	509,460.00 \$	35,040.00	Remaining grant balance reimbursed to General Fund. (6/21/10 memo)
FY2009-03	07-79-06339	Environmental Assessment & A/E Design of Proposed Wharf Modernization of F5, F6, F7 and Container Yard	Economic Development Administration (EDA) & Maritime Administration (MARAD)	04/30/09	100.0%		4/30/2009 - 4/30/2011, extended to 9/30/2011, CLOSED.	\$	1,687,316.94 \$	1,687,316.94 \$	-	CLOSED
FY2009-04	GR0706-09-04	Guam Military Complex - Port Fact Finding	Office of Economic Adjustment (OEAA) DoD	05/01/09	100.0%		06/08/10 - 12/31/10, extended to 9/30/2011, CLOSED.	\$	2,000,000.00 \$	1,999,819.00 \$	181.00	CLOSED
FY2009-05	GR0706-09-08	Port Terminal Preliminary Design, Performance Management Services Benchmarks and Legislative Approval	Office of Economic Adjustment (OEAA) DoD	06/01/09	99.1%		06/01/09-12/31/10, extended to 9/30/2011, extended to 03/31/2012, CLOSED.	\$	975,000.00 \$	965,837.24 \$	9,162.76	Reprogramming request for remaining balance was denied. Funds reverted back to grantor.
FY2010-01	Port Enterprise Fund	Port Modernization Plan- (Transfer from DOD to DOT)	DoD to DOT Maritime Administration Agency (MARAD)	09/22/10	4.8%		9/22/2010 - 9/22/2015	\$	48,500,000.00 \$	2,310,670.57 \$	46,189,329.43	Transferred to the Port Enterprise Fund on 09/22/2010; As of 2/2/2012 Dashboard Total Transferred to Project \$50M. Total for Contracts \$48.5M; Total for MARAD Admin \$1.5M; EA Engineering \$2,037,751.02; Pending Contract Obligations \$272,919.55 for TO 007 Prog Mgmt Support. 8/1/2012 Dashboard
FY2010-02	CLOSED	Procurement of Cargo Handling Equipment	ANZ / USDA Guarantee	08/20/07	100.2%		8/20/2007, CLOSED	\$	3,500,000.00 \$	3,505,986.00 \$	(5,986.00)	4 TLs (2,598,686) 10 Tractor (907,300) USDA Letter of Commitment assigns the \$4.5M to ANZ; however, loan closing documents to date total \$3.5
FY2010-03	GR0706-10-10	Project Controls and Program Accountability Services	Office of Economic Adjustment (OEAA) DoD	10/01/10	62.9%		10/1/2010 - 9/30/2012, Extension approved until 9/30/2013.	\$	750,000.00 \$	472,036.69 \$	277,963.31	TO 12 held in abeyance. Grant extension approved until September 30, 2013.
FY2010-04	Guam-GI-2010-1	Implementation of Programs and Projects Relevant to the Port Modernization Program	Department of Interior Environmental and Related Agencies Appropriations Act 2010 (DOI OIA)	10/25/10	88.5%		9/28/2010 - 9/28/2015	\$	2,000,000.00 \$	1,769,136.06 \$	230,863.94	
FY 2011-01	GR0706-11-12	Owner's Agent Engineer Support Services	Office of Economic Adjustment (OEAA) DoD		8.6%		4/01/2011 - 3/31/2012, Extension approved - 01/31/2014.	\$	1,970,000.00 \$	169,614.22 \$	1,800,385.78	\$341,648.43 pending reimbursement from OEAA.

GRAND TOTAL GRANTS FOR MODERNIZATION:
\$ 64,926,816.94 \$ 16,339,112.73 \$ 48,587,704.21

ITEM	GRANT #	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Approved	Remaining Balance	STATUS:
FY 2013	PROPOSED LOAN/BOND	Wharf Service Life Extension (SLE)	GEDA/Local Lender				\$ 10,000,000.00			PAG working with GEDA on loan financing options for wharf SLE.

GRAND TOTAL FOR MODERNIZATION PENDING:
\$ 10,000,000.00

II. SECURITY

ITEM	GRANT #	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Approved	Remaining Balance	STATUS:
FY2007-01	2007-GB-T7-0437	Three (3) Trailer able Fire Pumps W/Monitor Units	The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Purchase Order was issued during 2nd quarter of FY2010.	100.0%	10/01/2007 6/30/2012 (close out reporting period 09/30/12)	\$ 540,000.00	\$ 540,000.00		Final Close Out CAPR and FSR were submitted to US DHS/FEMA and was subsequently approved. Grant is now in grant file and will be in storage for 3 years as federally required.
FY2007-02	2007-GB-T7-0437	Container Yard Lights	The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Notice to Proceed given during 2008. However, due to the Port Modernization Plan, this project was put on hold.	100.0%	10/01/2007 6/30/2012 (close out reporting period 09/30/12)	\$ 834,016.00	\$ 833,893.32	\$ 122,600.00	Final Close Out CAPR and FSR were submitted to US DHS/FEMA and was subsequently approved. Grant is now in grant file and will be in storage for 3 years as federally required. Ribbon Cutting Ceremony scheduled for December 3, 2012 at 5:30pm.
FY2008-01	2008-GB-T8-0148	Acquisition of Interoperable Communication Equipment	The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Notice to Proceed was given in early 2009.	99.7%	08/01/2008 01/31/2013	\$ 573,693.97	\$ 571,826.44	\$ 1,867.53	As reported on August 20, 2012, this Investment Justification is complete. The current balance will be used as part of the Port Security Enhancements Project.
FY2008-02	2008-GB-T8-148	Comprehensive Port Wide Video Surveillance System	The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Notice to Proceed given in early 2009.	0.0%	08/01/2008 01/31/2013	\$ 556,326.69	\$ 57,524.16	\$ 498,802.53	This project is part of the Port Security Enhancement Project. It was approved by the PUC and the Board for award to MAEDA Pacific. Contract is currently with Port Legal Counsel.
FY2009-02	2009-PU-T9-0043	IJ 2: Access Control/Secured Credentialing System with TWIC Reader Capability	PSGP	03/01/10	5.1%	2/2009 10/31/12	\$ 622,811.62	\$ 31,811.78	\$ 590,999.84	This project is part of the Port Security Enhancement Project. It was approved by the PUC and the Board for award to MAEDA Pacific. Contract is currently with Port Legal Counsel.
FY2009-03	2009-PU-T9-0043	IJ 3: Communication Ductbank Work (formerly Radar/Intrusion Detection System)	PSGP	03/01/10	1.7%	2/2009 10/31/12	\$ 600,832.50	\$ 10,000.00	\$ 590,832.50	This project is part of the Port Security Enhancement Project. It was approved by the PUC and the Board for award to MAEDA Pacific. Contract is currently with Port Legal Counsel.
FY2009-04	2009-PU-R1-0164	Renovation/Upgrade of Existing Port Police Building to Serve as the PAG's Maritime and Port Security Operations Center	President's ARRA Supplemental PSGP	04/12/10	17.6%	09/2009 02/28/13	\$ 910,593.50	\$ 160,539.45	\$ 750,054.05	This project is part of the Port Security Enhancement Project. It was approved by the PUC and the Board for award to MAEDA Pacific. Contract is currently with Port Legal Counsel.
FY2009-05	W090280-003	To acquire a new fully equipped Emergency Response Vehicle	Guam Homeland Security Office of Civil Defense	09/20/10	100.0%	9/20/2010 07/31/12 (CLOSED)	\$ 50,000.00	\$ 50,000.00		Grant Close out documents have been prepared and submitted to GHS/OCDO. Port request for full reimbursement in the amount of \$6993.00 is being reviewed and waiting on release of funds to the Port.

FY2010-01	2010-PU-T0-0080	U1: Command and Control Integration of CCTV Security Surveillance, Access Control/Secured Credentialing, Radar Intrusion/Detection, and TWIC Biometric Screening	PSGP		02/10/11	10.6%	06/01/10 05/31/13	\$ 2,257,500.00	\$ 238,463.75	2,017,543.30	This project is part of the Port Security Enhancement Project. It was approved by the PUC and the Board for award to MAEDA Pacific. Contract is currently with Port Legal Counsel.
FY2011-01	EMW-2011-PU-00200-501	U1: Upgrade of Emergency Back-up Generators to Support Maritime and Port Security Management and Operations	PSGP		09/01/11	0.0%	09/01/2011 08/31/2014	\$ 867,141.00	- \$	867,141.00	Port Team will be meeting on Tuesday November 27, 2012 to discuss details of the grant and pre-plan for its procurement.
FY2011-02	EMW-2011-PU-00200-501	U2: Mobile Cargo and Vehicle CBRNE Detection and Screening System	PSGP		09/01/11	0.0%	09/01/2011 08/31/2014	\$ 1,525,790.00	- \$	1,525,790.00	DPW has approved the specification which was endorsed by the Captain of the Port, the Area Maritime Security Committee and signed off by the General Manager. Requisition is being prepared by Planning.

GRAND TOTAL FOR
SECURITY:

\$ 9,338,705.28 \$ 2,494,058.90 \$ 6,843,153.43

III. MARINAS

ITEM	GRANT #	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Approved	Remaining Balance	STATUS:
FY2010-01	MOU	Repair Dock A, Dock B, Pillings, Water Blasting - GDP Marina	Federal Assistance Boating Access Funds - Department of Agriculture	04/28/10	28.1%	Aug 2009 - Sept 2012 Extension APPROVED - 09/30/13.	\$ 744,106.00 \$	209,000.00 \$	535,106.00 \$	Dock A Complete - Federal reimbursement totalled \$209,000. Dock B - Pending reimbursement - \$62,147.26. DOCKS A & B Pile Extension - Project Ongoing. DOCK C - Contract Executed with Black Construction.
FY2011-01	Guam-CIP-2011-1	Gregorio D. Perez Marina Actual Renovation & Site Improvements - Phase II	Department of Interior Office of Insular Affairs (DOI OIA)	07/22/11	0.0%	Aug 2011 - August 2016	\$ 440,000.00 \$	- \$	440,000.00 \$	Contractor in receipt of Preliminary Notice to Proceed
FY2011-02	GRANT	Analysis & Development of Management Regime for Small Boat Marinas	United States Department of Agriculture Rural Business Enterprise Grant (RREG) Program	07/02/10	80.0%	Aug 2010- Dec 2012	\$ 50,000.00 \$	40,000.00 \$	10,000.00 \$	Interactive projection system installed in Board Room. Update to AMR Study completed and Stakeholders Mtg scheduled for last week of November
FY2012-01	12-SFF II-01	Agat Marina "Dock A" Repairs	NOAA Commission on Fisheries	10/01/12	0.0%	Sep 11, 2012 - Sep 30, 2013	\$ 250,000.00 \$	- \$	250,000.00 \$	PAG in receipt of \$250K advance payment. Pending Procurement process.
FY2012-02	Guam-CIP-2012-1	Gregorio D. Perez Marina Actual Renovation & Site Improvements - Phase II	Department of Interior Office of Insular Affairs (DOI OIA)	02/22/12	0.0%	Feb 22, 2012 - Feb 22, 2017	\$ 2,500,000.00 \$	- \$	2,500,000.00 \$	Bid Opening 9/17/2012, lowest bidder Black Construction; Contract agreement pending review by PUC.
GRAND TOTAL FOR MARINAS:							\$ 3,984,106.00 \$	249,000.00 \$	3,735,106.00 \$	

ITEM	GRANT #	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Approved	Remaining Balance	STATUS:
PENDING FY2013-01		Harbor of Refuge- Anchorage & Moorage Repair A/E Design & Environmental Study	Boating Infrastructure Grant (BIG) Tier I				\$ 100,000.00			State agency to revise application & once all is in order, state agency will submit application through Grants.gov
FUTURE FY2014-01		Harbor of Refuge- Anchorage & Moorage Repair - 29-each	Boating Infrastructure Grant (BIG) Tier II				\$ 200,000.00			Proposed for actual repairs of mooring system
FUTURE FY2014-02		Marinas: Replace & upgrade sewage pump station	Clean Vessel Act				\$ -			Compiling of draft narrative. Proposed application will be submitted to Department of Ag for agency's review and comment by Wednesday 11/28/2012

**GRAND TOTAL FOR
MARINAS PENDING:**

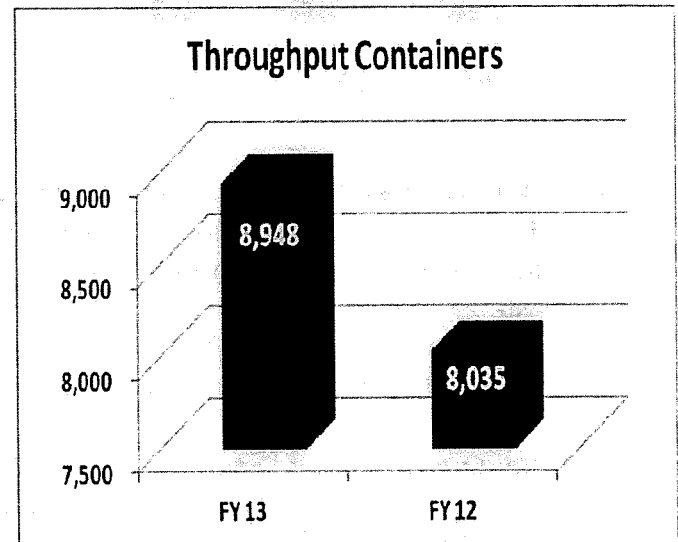
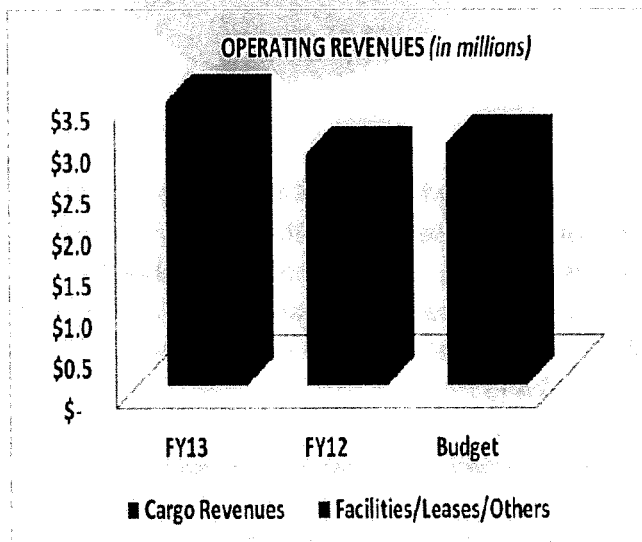
\$ 300,000.00

PORT AUTHORITY OF GUAM
Jose D. Leon Guerrero Commercial Port
Finance Division
1026 Cabras Highway, Suite 201
Piti, Guam 96925

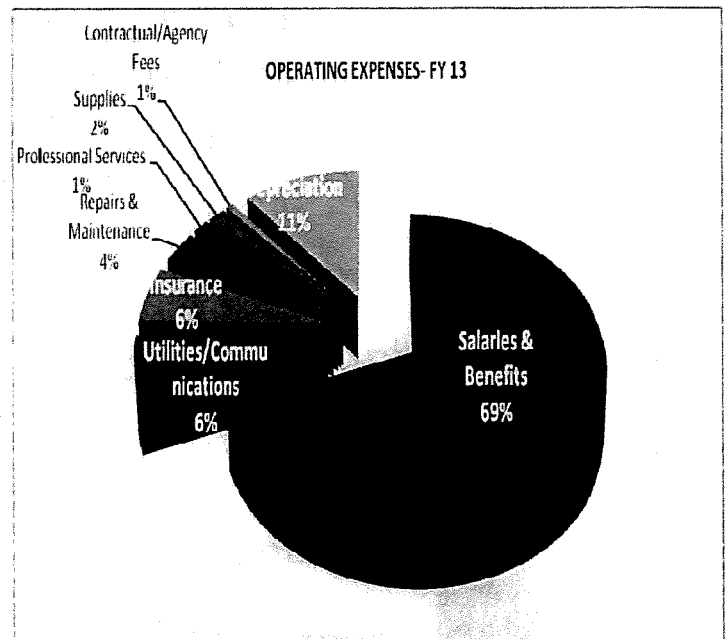
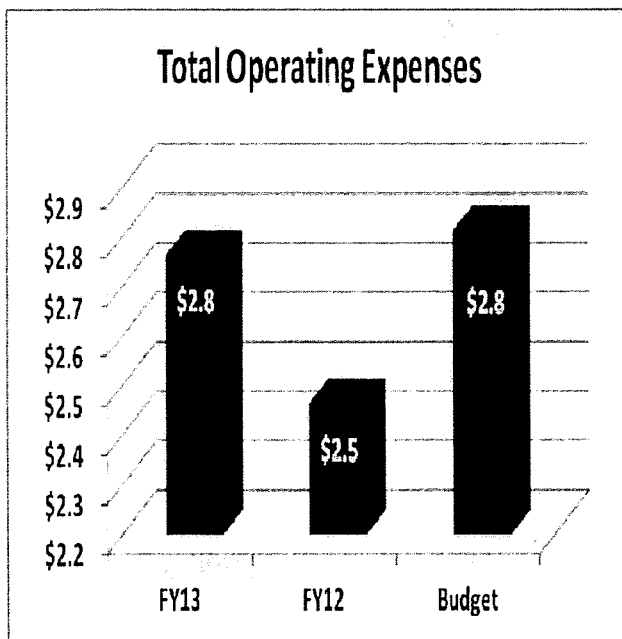
11/26/2012

Financial Highlights – YTD October FY 2013

Operating Performance:



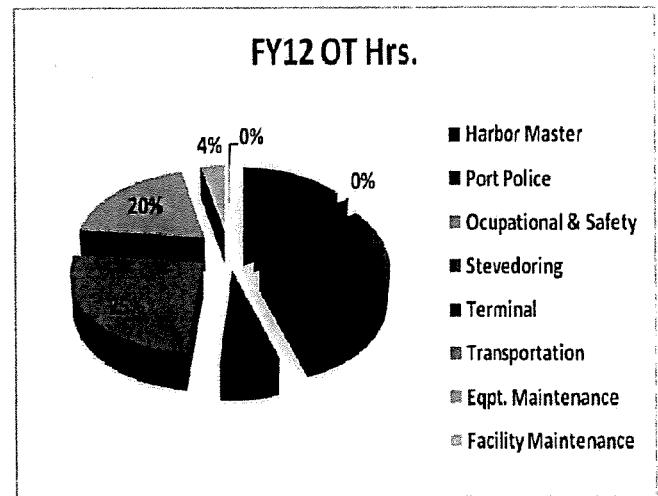
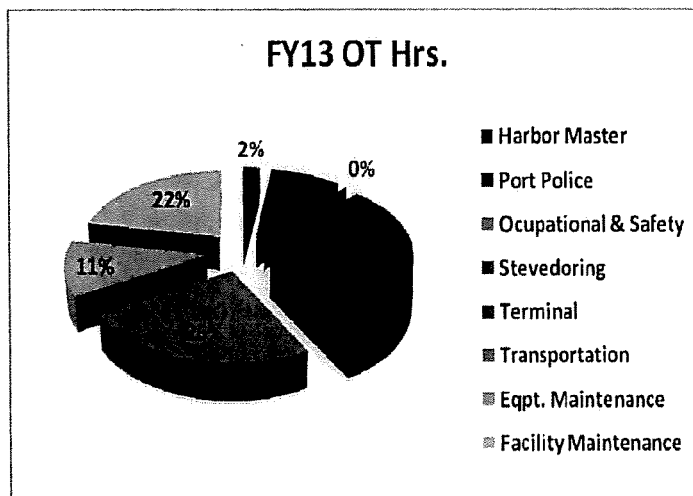
- The total Operating revenues as of October 2012 was \$3.5 mil, which consist of \$2.8 mil in cargo revenues and \$700 thousand Facilities/Leases/Other Services Revenues. The YTD FY13 cargo revenue is 25% higher than last year's total (\$2.2 mil) and 19% higher than Budget (\$2.3 mil). The total Facilities/Leases/Other services revenues as of October is 14% higher than LY (\$578K) and 10% higher than Budget.
- The over-all operating Revenue as of October is 17% higher than Budget (\$2.3 mil) and 25% above as compared to last year YTD October (\$2.2 mil).
- The total number of throughput containers handled as of October 31, 2012 is 9K containers, which is 11% higher as compared to LY October total throughput containers of 8K. The total number of container moves (includes overstay, shift and rigged) for FY13 is 9,140, which is 8% greater than last year (8,500).



- Total Operating Expenses as of October FY13 was \$2.8 mil, which is 2% lower than Budget and 12% higher as compared to last year's total operating expenses(\$2.5 mil). Expense categories that are above the YTD FY13 Budget are as follows: Salaries – 1%, Benefits & Other Personnel Cost- 29% and Insurance – 9%. The rest of the Expense categories are showing lower than budget, they are as follows: Supplies-56% (\$58K), Communications-26% (\$3K), Repairs & Maint.- 29% (\$39K) and Contractual Srvcs. & Misc. Expense-63% (\$19K).
- Total Overtime as of October 2012 was \$104K, 213% higher than last year October (\$33K) and 260% higher than Budget (\$29K). The Direct Labor Revenue as of October was \$216K, which is 206% higher than last year and 66% higher than Budget. \$150K of the total direct labor revenue is related to Overtime, Premium Pay and Holiday pay. Direct Labor charges are for services performed by Port employees on special service request and work outside of the throughput charge for cargos.
The breakdown of overtime hours for each division/section for FY 13 and FY12 as of October is showing below:

Division/Section	FY12 TOTAL	FY13 TOTAL	Variance	%Variance
Harbor Master	3	48	45	1500%
Port Police	176	196	20	11%
Occupational & Safety	0	0	0	0%
Stevedoring				
Cargo Handling	349	321	-28	-8%
Rigging	0	25	25	0%
Terminal	76	285	209	275%
Transportation				
Superintendent	66	60	-6	-9%
Crane Operators	55	122	67	122%

Equipment Operators	144	307	163	113%
Dispatcher	30	24	-6	-20%
Maintenance				
Crane Maint	222	155	-67	-30%
Preventive Maint	0	0	0	0%
Fleet Maint	12	81	69	575%
Welders	0	0	0	0%
Facility Maintenance				
Building	0	35	35	0%
Electrical/Refrigeration	41	423	382	932%
TOTAL DIVISION/SECTION TOTAL:	1,174	2,082	908	77%



- The YTD Operating Revenues minus the YTD Operating Expenses resulted to an Operating Income of \$687 thousand as of October 31, 2012.
- The Non Operating Revenues and Expenses consist of the following: \$28K-Retirement contribution for COLA, Supplemental and Medical/Dental/Life Insurance expenses, \$17K – Interest expense on \$3.5 mil loan and \$153K - Federal Reimbursements. The net total of non operating expenses and revenues as of October is a positive \$35K.
- The total Net Income as of October is \$722K.
- Accounts Receivable Trade (net) as of October 31, 2012 is \$6.0 million, which is 18% higher than last month's ending balance . Payments from major customers such as Matson and CTSI for invoices due since October were paid in November, \$1.1 mil from Matson and \$345K from CTSI. Aging status is as follows: 61%- Current, 15% - over 30 days, 7% - over 60 days, 1% over 90 days and 16% is over 120 days. 63% of the receivables over 120 days are collectible or in process and the collection efforts for 37% of the balance has been unsuccessful to date.
- Total Accounts Payable Trade as of October 31, 2012 is \$1.2 million, which is 6% lower than last fiscal year's (2012) ending balance of \$1.3 million.

Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
01 Months Ending 10/31/12

Current Month Actual	%	Last Year Actual	%	Budget	%	Chng	Last Year to Date						
							Actual	%	Chng	Budget	%	Chng	
NON OPERATING REVENUES													
FACILITIES													
83,046	3.0	51,853	1.8	71,963	0.0		83,046	2.4	51,853	1.8	60.2	71,963	0.0
140,997	5.0	145,930	5.2	167,252	0.0		140,997	4.1	145,930	5.2	-3.4	167,252	0.0
87,046	3.1	118,190	4.2	112,680	-22.7		87,046	2.5	118,190	4.2	-26.4	112,680	-22.7
58,387	2.1	114,680	4.1	115,874	-49.6		58,387	1.7	114,680	4.1	-49.1	115,874	-49.6
5,881	0.2	7,313	0.3	7,048	-16.6		5,881	0.2	7,313	0.3	-19.6	7,048	-16.6
3,912	0.1	4,385	0.2	4,308	-9.2		3,912	0.1	4,385	0.2	-10.8	4,308	-9.2
20,209	0.7	20,648	0.7	18,715	8.0		20,209	0.6	20,648	0.7	-2.1	18,715	8.0
4,175	0.1	4,209	0.1	4,248	-1.7		4,175	0.1	4,209	0.1	-0.8	4,248	-1.7
205,069	7.3	57,034	2.0	62,201	0.0		205,069	5.9	57,034	2.0	259.6	62,201	0.0
608,722	21.6	524,241	18.6	564,289	7.9		608,722	17.6	524,241	18.6	16.1	564,289	7.9
OTHER FEES & SERVICES													
CLAIMS FEE													
0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0
189	0.0				0.0		189	0.0		0.0	0.0		0.0
14,551	0.5	9,988	0.4	3,165	0.0		14,551	0.4	9,988	0.4	45.7	3,165	359.8
5,165	0.0	3,794	0.1	5,080	0.0		5,165	0.1	3,794	0.1	36.1	5,080	1.7
16,333	0.6	7,654	0.3	25,727	-36.5		16,333	0.5	7,654	0.3	113.4	25,727	-36.5
15,074	0.5	19,698	0.7		0.0		15,074	0.4	19,698	0.7	-23.5		0.0
51,311	1.8	41,134	1.5	33,972	51.0		51,311	1.5	41,134	1.5	24.7	33,972	51.0
753	0.0	428	0.0	930	ADMINISTRATIVE FEES & SERVICES		753	0.0	428	0.0	76.0	930	0.0
REIMBURSEMENTS													
FEDERAL REIMBURSEMENT													
0.0	0.0	12,528	0.4		0.0		0.0	0.0	12,528	0.4	0.0		0.0
0.0	0.0				0.0		0.0	0.0			0.0		0.0
0.0	0.0				0.0			0.0			0.0		0.0
4	0.0				0.0		4	0.0			0.0		0.0
4	0.0				0.0			0.0			0.0		0.0
REIMBURSEMENTS													
0.0	0.0	12,528	0.4	-	0.0		4	0.0	12,528	0.4	0.0	-	0.0
NON OPERATING REVENUES													
660,791	23.5	578,331	20.5	599,191	10.3		660,791	19.1	578,331	20.5	14.3	599,191	10.3
3,451,779	122.6	2,814,939	100.0	2,945,087	17.2		3,451,779	100.0	2,814,938	100.0	22.6	2,945,087	17.2

	Current Month													Last Year to Date							
	Actual	% Chng	Last Year Actual	% Chng	Budget	% Chng		Actual	% Chng	Budget	% Chng		Actual	% Chng	Budget	% Chng					
INDIRECT COSTS General & Administrative Expen																					
	(1,316,723)	-46.8	(1,185,401)	-42.1	(1,305,017)	0.9 Salaries & Wages		(1,316,723)	-38.1	(1,185,401)	-42.1		(1,316,723)	-38.1	(1,305,017)	0.9					
	(102,328)	-3.6	(94,777)	-3.4	(101,191)	1.1 Insured Benefits		(102,328)	-3.0	(94,777)	-3.4		(102,328)	-3.0	(101,191)	1.1					
	(390,786)	-13.9	(344,686)	-12.2	(356,316)	9.7 Retirement Benefits		(390,786)	-11.3	(344,686)	-12.2		(390,786)	-11.3	(356,316)	9.7					
	(107,795)	-3.8	(96,340)	-3.4	(1,667)	0.0 Other Benefits		(107,795)	-3.1	(96,340)	-3.4		(107,795)	-3.1	(1,667)	6.366					
	(193)	0.0	(130)	0.0	(4,583)	0.0 Other Personnel Costs		(193)	0.0	(130)	0.0		(193)	0.0	(4,583)	-95.8					
	(7,687)	-0.3	(6,708)	-0.2	(10,362)	0.0 Communications		(7,687)	-0.2	(6,708)	-0.2		(7,687)	-0.2	(10,362)	-25.8					
		0.0	0.0	0.0		0.0 Leases/Rentals			0.0	0.0	0.0			0.0	0.0	0.0					
	(155,545)	-5.5	(130,888)	-4.6	(180,423)	0.0 Utilities		(155,545)	-4.5	(130,888)	-4.6		(155,545)	-4.5	(180,423)	-13.8					
	(167,202)	-5.9	(152,877)	-5.4	(152,877)	0.0 General Insurance		(167,202)	-4.8	(152,877)	-5.4		(167,202)	-4.8	(152,877)	9.4					
		0.0	0.0	0.0		0.0 Repairs & Maintenance			0.0		0.0			0.0		0.0					
	(91,303)	-3.2	(7,975)	-0.3	(37,020)	146.6 Repairs & Maintenance		(91,303)	-2.6	(7,975)	-0.3		(91,303)	-2.6	(37,020)	146.6					
	(6,503)	-0.2	(8,341)	-0.3	(100,261)	0.0 Repairs & Maintenance-Subic Cr		(6,503)	-0.2	(8,341)	-0.3		(6,503)	-0.2	(100,261)	-93.5					
	(309,060)	-11.0	(308,647)	-11.0	(308,419)	0.0 Depreciation & Amortization		(309,060)	-9.0	(308,647)	-11.0		(309,060)	-9.0	(308,419)	0.2					
	(50)	0.0		0.0	(4,494)	0.0 Damage, Shortage, Write-down &		(50)	0.0		0.0		(50)	0.0	(4,494)	-98.9					
	(46,652)	-1.7	(39,266)	-1.4	(105,316)	-55.7 Supplies		(46,652)	-1.4	(39,266)	-1.4		(46,652)	-1.4	(105,316)	-55.7					
	(1,402)	0.0	(610)	0.0	(2,516)	0.0 Miscellaneous		(1,402)	0.0	(610)	0.0		(1,402)	0.0	(2,516)	0.0					
		0.0		0.0		0.0 Advertising			0.0		0.0			0.0		0.0					
	(9,952)	-0.4	(35,797)	-1.3	(39,304)	0.0 Agency& Management Fees		(9,952)	-0.3	(35,797)	-1.3		(9,952)	-0.3	(39,304)	-74.7					
	(41,399)	-1.5	(28,226)	-1.0	(80,745)	-48.7 Professional Services		(41,399)	-1.2	(28,226)	-1.0		(41,399)	-1.2	(80,745)	-48.7					
		0.0		0.0	(800)	0.0 Contractual Services			0.0		0.0			0.0		0.0					
	(3,840)	-0.1	(1,001)	0.0	(12,324)	-68.8 Other Contractual Services		(3,840)	-0.1	(1,001)	0.0		(3,840)	-0.1	(12,324)	-68.8					
	(6,004)	-0.2	(18,722)	-0.7	(10,467)	0.0 Other Expenses		(6,004)	-0.2	(18,722)	-0.7		(6,004)	-0.2	(10,467)	0.0					
		0.0	0.0	0.0		0.0 Earthquake Expense			0.0		0.0			0.0		0.0					
		0.0		0.0		0.0 Typhoon Expense			0.0		0.0			0.0		0.0					
		0.0		0.0		0.0 Earthquake Expense			0.0		0.0			0.0		0.0					
	(2,764,425)	-98.2	(2,463,810)	-87.5	(2,814,102)	-1.8 General & Administrative Expen		(2,764,425)	-80.1	(2,463,810)	-87.5		(2,764,425)	-80.1	(2,814,102)	-1.8					

**Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
01 Months Ending 10/31/12**

[illegible]

	Current	Amounts Last Month End	Last Year End	This Month	Change	This Year
Total Assets						
Current Assets						
Cash on Hand	2,000.00	2,000.00	2,000.00			
Petty Cash Fund	100.00	100.00	100.00			
Cashier Change Fund						
Cash on Hand	2,100.00	2,100.00	2,100.00			
Incentive Award Fund						
First Hawaiian Bank-Incentive						
Incentive Award Fund						
Cash in Bank						
First Hawaiian Bank	712,703.85	775,770.91	775,770.91	63,067.06		63,067.06
Bank of Guam						
Bank of Hawaii	1,810,507.52	1,775,643.11	1,775,643.11	34,864.41		34,864.41
Citizen Security Bank						
Cash in Bank	1,097,803.67	999,872.20	999,872.20	97,931.47		97,931.47
Short Term Investments						
Bank of Guam	1,015,606.86	2,520,199.18	2,520,199.18	1,504,592.32		1,504,592.32
Citizen's Security Bank						
First Hawaiian Bank						
Bank Pacific						
Citibank						
Bank of Hawaii	6,711,598.94	6,707,620.88	6,707,620.88	3,978.06		3,978.06
Bank of America						
Oceanic Bank						
Gov Guam Employees Fed CU						
Short Term Investments	7,727,205.80	9,227,820.06	9,227,820.06	1,500,614.26		1,500,614.26
Account Receivable-Trade (Net)						
Accounts Receivable-Trade (Net)	6,531,912.10	5,373,143.05	5,373,143.05	1,158,769.05		1,158,769.05
Accounts Receivable-Trade	1,071,565.06	1,071,565.06	1,071,565.06			
Allow for Uncollectible Acct.						
A/R-Clearing Account						
Account Receivable-Trade (Net)	5,460,347.04	4,301,577.99	4,301,577.99	1,158,769.05		1,158,769.05
Accounts Receivable-Other						
Accounts Receivable-DOA						
Accounts Receivable-Employee	640.91	835.91	835.91	195.00		195.00
Accounts Receivable-FEMA Reimb						
Accounts Receivable-GEDA/Casam						
Accounts Receivable-Other	511,719.96	766,148.76	766,148.76	254,428.80		254,428.80
Accounts Receivable-Ins Procee						
Accounts Receivable-Other	512,360.87	766,984.67	766,984.67	254,623.80		254,623.80
Marina Receivables						
Accounts Receivable-Agat Marina	26,948.46	26,272.39	26,272.39	676.07		676.07
Accounts Receivable-GDP Marina	5,269.16	5,060.67	5,060.67	208.49		208.49

Port Authority of Guam
Balance Sheet
UNAUDITED
As of 10/31/12

00050 - Port Authority of Guam

	Current	Last Month	Last Year	This Month	Change	This Year
Accounts Receivable-Harbor of	9,345.07	9,866.43	9,866.43	521.36	521.36	521.36
Marina Receivables	41,562.69	41,199.49	41,199.49	363.20	363.20	363.20
Interest Receivables						
Bank of Guam						
Bank of Hawaii						
BankPacific						
Citibank						
Citizens Security Bank						
First Hawaiian Bank						
GovGuam Emp. Fed. Credit Union						
Oceanic Bank						
Other						
Interest Receivables						
Prepaid Expenses	1,839,120.02	128,485.00	128,485.00	1,839,120.02	1,839,120.02	1,839,120.02
Prepaid Insurance	1,826,219.40			1,497,734.40	1,497,734.40	1,497,734.40
Prepaid Expenses	3,465,339.42	128,485.00	128,485.00	3,336,854.42	3,336,854.42	3,336,854.42
Deferred Expenses						
Deferred Geda Addendum L/Lease						
Credit Note Reimbursement						
Deferred Expenses						
Current Assets	18,306,719.49	15,468,039.41	15,468,039.41	2,838,680.08	2,838,680.08	2,838,680.08
Non Current Assets						
Long Term Receivable	2,258,190.48	2,258,190.48	2,258,190.48			
Long Term Receivable-DOA	1,430,449.90	1,430,449.90	1,430,449.90			
Long Term Receivable-Geda	3,748,640.38	3,748,640.38	3,748,640.38			
Allow for Uncollectible LT A/R						
Long Term Receivable						
Gas, Oil and Diesel Inventory	197,079.61	202,178.26	202,178.26	5,098.65	5,098.65	5,098.65
Supplies Inventory	1,676.68	1,676.68	1,676.68			
Contra-Asset Inventory Adj.	74,626.88	74,626.88	74,626.88			
Allowance for Obsolescence						
Inventory for Survey						
Inventory	120,776.05	125,874.70	125,874.70	5,098.65	5,098.65	5,098.65
Work In Progress						
Const Work in Progr-Local	986,876.91	964,689.87	964,689.87	22,187.04	22,187.04	22,187.04
Const Work in Progr-Federal	14,736,134.40	14,629,870.75	14,629,870.75	106,283.65	106,283.65	106,283.65
Work In Progress	15,723,031.31	15,594,560.62	15,594,560.62	128,470.69	128,470.69	128,470.69
Non Current Assets	15,843,807.36	15,720,435.32	15,720,435.32	123,372.04	123,372.04	123,372.04

	Current	Amounts Last Month End	Last Year End	This Month	Change This Year
Property, Plant & Equipment					
Land					
Land-Cabras	3,563,000.00	3,563,000.00	3,563,000.00		
Land	3,563,000.00	3,563,000.00	3,563,000.00		
Buildings					
Buildings-Original	17,094,797.53	17,094,797.53	17,094,797.53		
Buildings-Substation Shelters	55,803,333.99	55,803,333.99	55,803,333.99		
Buildings-Wharf Improvements	72,898,131.52	72,898,131.52	72,898,131.52		
Buildings					
Accumulated Depreciation-Build	16,412,771.71	16,410,276.76	16,410,276.76	2,494.95	2,494.95
AccDeprec-Buildings-Original	22,929,826.67	22,812,230.64	22,812,230.64	117,596.03	117,596.03
AccDeprec-Buildings-Sub Shelter	39,342,598.38	39,222,507.40	39,222,507.40	120,090.98	120,090.98
AccDeprec-Buildings-Wharf Impr					
Accumulated Depreciation-Build					
Furnishings & Equipment					
Air Tools	488,574.71	488,574.71	488,574.71		
Communications Equip	1,184,735.92	1,184,735.92	1,184,735.92		
Computer Equip	17,696,348.90	17,696,348.90	17,696,348.90		
Crane Equip	1,438,696.18	1,436,263.18	1,436,263.18	2,433.00	2,433.00
Furniture & Office Equip	1,472,124.00	1,472,124.00	1,472,124.00		
Forklift Equip	3,159,937.31	3,159,937.31	3,159,937.31		
Gantry & Reposition Cost	271,200.00	271,200.00	271,200.00		
Gantry & Sets	10,788.72	10,788.72	10,788.72		
Hand Tools	1,995.00	1,995.00	1,995.00		
Load & Unload Equip	1,074,860.63	1,058,862.63	1,058,862.63	15,998.00	15,998.00
Mowing Equip	12,974.46	12,974.46	12,974.46		
Other Equip					
Power Tools					
Safety Equip	258,893.62	258,893.62	258,893.62		
Shop Equip	2,051,725.97	2,051,725.97	2,051,725.97		
Tractors	623,701.00	623,701.00	623,701.00		
Vehicles & Motor Equip					
Furnishings & Equipment	28,746,556.42	28,728,125.42	28,728,125.42	18,431.00	18,431.00
Accumulated Depreciation-Furni					
AccDeprec-Air Tools	150,493.18	144,779.87	144,779.87	5,713.31	5,713.31
AccDeprec-Communications Eqt.	986,482.94	982,033.52	982,033.52	4,449.42	4,449.42
AccDeprec-Computer Equip	8,160,223.54	8,023,586.26	8,023,586.26	136,637.28	136,637.28
AccDeprec-Crane Equip	222,942.59	218,967.10	218,967.10	3,975.49	3,975.49
AccDeprec-Furniture & Office	952,195.89	944,525.93	944,525.93	7,669.96	7,669.96
AccDeprec-Forklift Equip	3,178,185.72	3,159,937.31	3,159,937.31	1,506.64	1,506.64
AccAmort-Gantry & Reposition C	10,408.94	10,392.42	10,392.42	16.52	16.52
AccDeprec-Generator Sets					
AccDeprec-Hand Tools					
AccDeprec-Load & Unload Equip	1,995.00	1,995.00	1,995.00		
AccDeprec-Mowing Equip					

Port Authority of Guam
Balance Sheet
UNAUDITED
As of 10/31/12

00050 - Port Authority of Guam

	Current	Last Month End	Last Year End	This Month	Change	This Year
AccDeprec-Other Equip	615,651.73	605,963.86	605,963.86	9,687.87	9,687.87	91,071.07
AccDeprec-Power Tools	184,429.69	183,566.05	183,566.05	863.64	863.64	863.64
AccDeprec-Safety Equip	1,101,891.30	1,088,400.47	1,088,400.47	13,490.83	13,490.83	13,490.83
AccDeprec-Shop Equip	485,475.32	480,608.63	480,608.63	4,866.69	4,866.69	4,866.69
AccDeprec-Tractors & Motor Equ	16,220,009.60	16,031,040.88	16,031,040.88	188,968.72	188,968.72	188,968.72
Accumulated Depreciation-Furni						
Capital Leases						
Capital Leases						
Capital Leases						
Accumulated Amortization-Capit						
AccAmort-Capital Leases						
Accumulated Amortization-Capit						
Property, Plant & Equipment	49,645,079.96	49,935,708.66	49,935,708.66	290,628.70	290,628.70	290,628.70
Total Assets	83,795,606.81	81,124,183.39	81,124,183.39	2,671,423.42	2,671,423.42	2,671,423.42
Total Liabilities & Capital						
Current Liabilities						
Accounts Payable						
Accounts Payable - Custom	1,947,386.87	2,160,514.92	2,160,514.92	213,128.05	213,128.05	213,128.05
Accounts Payable - GSA	3,464,889.50	1,287,380.75	1,287,380.75	2,177,508.75	2,177,508.75	2,177,508.75
Accounts Payable - Others	146,059.80			146,059.80	146,059.80	146,059.80
Accounts Payable - Trade						
Accounts Payable - Vouchered						
Received Not Vouchered						
Accounts Payable	5,558,336.17	3,447,895.67	3,447,895.67	2,110,440.50	2,110,440.50	2,110,440.50
Current Loan Payable						
Current ANZ (USDA) Loan Payabl	152,604.83	165,691.68	165,691.68	13,086.85	13,086.85	13,086.85
Current Loan Payable	152,604.83	165,691.68	165,691.68	13,086.85	13,086.85	13,086.85
Due to Public Utilities						
Due to GPA						
Due to GSA						
Due to GWA						
Due to Public Utilities						
Accrued Interest Payable						
Accrued Interest Payable						
Accrued Interest Payable						
Deferred Revenues	61,769.01	61,769.01	61,769.01			
Deferred Income - GEDA						

Port Authority of Guam
Balance Sheet
UNAUDITED
As of 10/31/12

00050 - Port Authority of Guam

	Current	Last Month End	Last Year End	This Month	Change	This Year
Deferred Revenues - Leases	100,000.00	235,278.19	235,278.19	135,278.19		135,278.19
Deferred Revenues - Marinas		9,851.81	9,851.81	9,851.81		9,851.81
Deferred Revenues	38,230.99	2,679.00	2,679.00	2,679.00		2,679.00
Deferred Revenues		186,039.99	186,039.99	147,809.00		147,809.00
Accrued Expenses						
Accrued Payroll	480,827.83	321,687.27	321,687.27	159,140.56		159,140.56
Accrued Vacation Pay-Current	947,665.82	940,610.15	940,610.15	7,055.67		7,055.67
Accrued Vacation Pay						
Accrued Earthquake Cost						
Accrued Cola/Supplemental						
Accrued Typhoon Cost						
Accrued Medicare Tax						
Accrued Federal Grant						
Employee Insurance Payables	2,217.61	90,540.25	90,540.25	90,540.25		90,540.25
Employee Deductions Payable	204,609.83	1,899.58	1,899.58	318.03		318.03
Withholding Tax Payable		128,628.62	128,628.62	75,981.21		75,981.21
Credit Union						
Accrued Miscellaneous Deductio						
Accrued Death & Disability Ins						
Retirement Contributions						
Deferred Compensation Plan Pay						
Accrued Expenses	1,635,321.09	1,483,365.87	1,483,365.87	151,955.22		151,955.22
Security Deposits						
Security Deposits - Space Leas	93,345.91	93,566.71	93,566.71	220.80		220.80
Security Deposits - Marinas	23,159.40	23,234.40	23,234.40	75.00		75.00
Security Deposits	116,505.31	116,801.11	116,801.11	295.80		295.80
Capital Lease Obligations- Cur						
Capl Lease Obligations-Current						
Capital Lease Obligations- Cur						
Other Current Liabilities						
Reserve Shortage/Property Dama						
Lease Payable - GEDA						
Other Current Liabilities						
Current Liabilities	7,500,998.39	5,399,794.32	5,399,794.32	2,101,204.07		2,101,204.07
Non Current Liabilities						
Long Term Accrued Expenses						
Unfunded Retirement Contributi						
Accrued Vacation Pay-Long Term	449,966.98	449,966.98	449,966.98			
Accrued Sick Lve (DC) -Long Term	1,105,722.30	1,105,722.30	1,105,722.30			
Long Term Accrued Expenses	1,555,689.28	1,555,689.28	1,555,689.28			
Capital Lease Obligations						

	Current	Amounts Last Month End	Last Year End	This Month	Change This Year
Capital Lease Obligations					
Capital Lease Obligations					
Long Term Loan Payables					
LI-ANZ (USDA) Loan Payable 3.5	3,035,317.42	3,035,317.42	3,035,317.42		
Long Term Loan Payables	3,035,317.42	3,035,317.42	3,035,317.42		
Non Current Liabilities	4,591,006.70	4,591,006.70	4,591,006.70		
Capital Contributions & Equity					
Contributions-Local Government	3,563,000.00	3,563,000.00	3,563,000.00		
Contributions-Local Government	3,483,688.19	3,483,688.19	3,483,688.19		
Contributions-Property & Equip	13,413,670.45	13,413,670.45	13,413,670.45		
Contributions-General Fund	100,000.00	100,000.00	100,000.00		
Contributions-CEPA	7,000.00	7,000.00	7,000.00		
Contributions-PAG (Portion of					
Contributions-Local Government	17,567,358.64	17,567,358.64	17,567,358.64		
Contributions-Federal Governme					
Contributions-U.S. Govt Rehab	10,321,126.26	10,321,126.26	10,321,126.26		
Contributions-Economic Develop	1,492,676.57	1,492,676.57	1,492,676.57		
Contributions-U.S. Department	6,508,875.60	6,508,875.60	6,508,875.60		
Contributions-U.S. Govt-Fema	53,763.30	53,763.30	53,763.30		
Contributions-Federal Governme	18,376,441.73	18,376,441.73	18,376,441.73		
Accumulated Earnings					
Accumulated Earnings	22,953,260.99	22,953,260.99	22,953,260.99		
Accumulated Earnings (Deficit)	12,236,316.01	12,236,316.01	12,236,316.01		
Accumulated Earnings	35,189,577.00	35,189,577.00	35,189,577.00		
Net Earnings (Loss)	570,224.35	5.00	5.00	570,219.35	570,219.35
Capital Contributions & Equity	71,703,601.72	71,133,382.37	71,133,382.37	570,219.35	570,219.35
Total Liabilities & Capital	83,795,606.81	81,124,183.39	81,124,183.39	2,671,423.42	2,671,423.42

PORT AUTHORITY OF GUAM
Aging Summary Report
As of October 31, 2012

Number	Address Name	Balance		Aging					Last Paid		Remarks
		Open	Current	31 - 60	61 - 90	91 - 120	Over 120	Amount	Date		
10225	Mobil Oil Guam, Inc.	\$ 487,100.95	\$ 77,046.00	\$ -	\$ -	\$ -	\$ 410,055.00	\$ 135.39	11/16/2012	CIP rebate \$299k (overdeducted from rev);Accr mgr comp \$185k to offset; Payment of \$221k to date.	
7376	Watson Navigation Co.	\$ 2,932,343.86	\$ 2,613,894.00	\$ 84,310.00	\$ 10,485.00	\$ 785.00	\$ 222,870.00	\$ 92,997.37	11/6/2012	Payment of \$2.8k to date.	
7350	Consolidated Transportatio	\$ 1,745,966.62	\$ 684,057.00	\$ 546,538.00	\$ 348,073.00	\$ 1,254.00	\$ 166,044.00	\$ 23,321.41	11/13/2012	Payment of \$400k to date. 11/14 called Annie and ask to follow up on payment from Singapore head office.	
14405	KVOG Broadcasting/MCS, LLC	\$ 35,560.06	\$ 245.00	\$ 1,290.00	\$ 1,290.00	\$ 1,290.00	\$ 31,446.00	\$ 45.36	11/14/2012	11/5 2nd notice sent out. Photo 10/30 made partial pymnt; next pymnt is due on 11/30;called Melly and reminded her that pymnt is due on the end of the month.	
14602	JRC Maritime Services	\$ 25,945.24	\$ -	\$ -	\$ -	\$ -	\$ 25,945.00	\$ 1,000.00	8/31/2012		
7413	Seabridge Inc.	\$ 78,541.26	\$ 17,930.00	\$ 6,874.00	\$ 35,333.00	\$ 593.00	\$ 17,812.00	\$ 50.57	11/9/2012	11/14 called Bella and she said she'll make pymnt this Friday, 11/16.	
7384	Marianas Steamship Agency	\$ 312,221.76	\$ 292,854.00	\$ 3,562.00	\$ 235.00	\$ 410.00	\$ 15,160.00	\$ 49,523.66	11/15/2012	Payment of \$391k to date. Photo 11/01 made partial pymnt; next payment is due on 12/01;11/26 called Mr. Ho and reminded him that payment is due next week.	
12400	Renolith Resources	\$ 14,607.97	\$ 150.00	\$ 191.00	\$ -	\$ -	\$ 14,267.00	\$ 1,000.00	11/1/2012		
7106	Shell Guam, Inc.	\$ 19,500.00	\$ -	\$ 1,950.00	\$ 1,950.00	\$ 1,950.00	\$ 13,650.00	\$ 1,950.00	11/4/2011		
9611	Ziskovsky, Michael J./Jan	\$ 12,223.40	\$ -	\$ 750.00	\$ 110.00	\$ 110.00	\$ 11,253.00	\$ 640.00	10/26/2012	10/29 2nd notice sent out.	
13554	BKA Koku L.L.C.	\$ 9,923.41	\$ -	\$ -	\$ -	\$ -	\$ 9,923.00	\$ 2,400.00	9/30/2008	10/29 2nd notice sent out.	
9911	Guam YTK Corporation	\$ 9,084.14	\$ -	\$ -	\$ -	\$ -	\$ 9,084.00	\$ 10.26	1/24/2011	With legal. financial hardship/promissory note;10/23 Lincy came to make payment of \$1k; asked if she could make payment again before eom for current month fees; 11/5 2nd demand letter sent out.	
14384	Auto Marine Inc.	\$ 8,616.65	\$ 663.00	\$ 1,136.00	\$ 473.00	\$ 473.00	\$ 5,872.00	\$ 1,004.58	10/23/2012	11/5 2nd demand letter sent out.	
14444	Office of the Governor of	\$ 346,676.74	\$ 158,306.00	\$ 136,151.00	\$ 47,192.00	\$ -	\$ 5,028.00	\$ 28,711.65	9/12/2012		
14160	Bryan Keller	\$ 4,912.04	\$ -	\$ -	\$ -	\$ -	\$ 4,912.00	\$ 50.00	12/5/2011	Federal funding awaiting pymnts.	
7368	Cabras Marine Corp	\$ 7,393.05	\$ (10,313.00)	\$ 6,189.00	\$ 4,192.00	\$ 2,909.00	\$ 4,416.00	\$ 3,560.63	11/9/2012	10/30 Delinquent letter sent out. Photo; Mr.Velez emailed Joanne asking for extension on pymnts. It's been a long time overdue. 11/5 Demand letter sent out.	
11848	Fantasea Charters/Velez, A	\$ 7,808.22	\$ 660.00	\$ 1,227.00	\$ 1,050.00	\$ 510.00	\$ 4,362.00	\$ 510.00	11/5/2012	11/5/2012 long time overdue. 11/5 Demand letter sent out.	
14171	Norton Lilly International	\$ 58,123.93	\$ (1,497.00)	\$ 53,321.00	\$ 168.00	\$ 1,831.00	\$ 4,301.00	\$ 2,639.87	11/14/2012	Payment of \$21k to date.	
14283	Brand, Inc.	\$ 5,992.56	\$ -	\$ 1,111.00	\$ 1,111.00	\$ -	\$ 3,771.00	\$ 2,207.91	10/8/2012	Pnote. 10/30 H.E.R.O wrote a letter to the GM expressing financial hardship and asking in hopes of a plan to fulfill the remainder of payments;11/6 payment of \$600 to date.	
14542	Heavy Equipment Rental Opt	\$ 5,523.01	\$ 209.00	\$ 580.00	\$ 580.00	\$ 580.00	\$ 3,575.00	\$ 600.00	11/6/2012	Pymnt of \$10K to date.	
13121	Tidewater Distributors Inc	\$ 3,632.91	\$ 280.00	\$ -	\$ -	\$ -	\$ 3,353.00	\$ 5,046.40	11/6/2012	small claims court;judgement in our favor on 10/19/2012....awaiting documentation from small claims court.	
13158	Thompson, Michael J.	\$ 2,456.64	\$ -	\$ -	\$ -	\$ -	\$ 2,457.00	\$ 195.00	8/14/2001	documentation from small claims court.	
14844	Global Investment Group In	\$ 2,221.40	\$ -	\$ -	\$ -	\$ -	\$ 2,221.00	\$ 2,171.40	3/31/2011	Filing with small claims. 11/9 Spoke with Jonathan of Sun Bay Corp. and demanded payment and he said hopefully by next week he'll have a pymnt ready for us.	
8547	Sun Bay Corp./Jan Z's Loun	\$ 4,848.33	\$ 83.00	\$ 3,288.00	\$ -	\$ -	\$ 1,478.00	\$ 3,218.25	10/26/2012	10/29 2nd notice sent out.	
13040	Watson, Jonathan	\$ 1,985.40	\$ 196.00	\$ 196.00	\$ -	\$ 196.00	\$ 1,397.00	\$ 107.28	11/6/2012	1st court hearing, judgement in our favor./filed a IDX but process server was unable to find customer. Non-service was filed on 6/24/12....will file another IDX when customer's whereabouts is known.	
14482	Quinata, John	\$ 1,341.50	\$ -	\$ -	\$ -	\$ -	\$ 1,342.00				

Number	Address Name	Balance		Aging					Last Paid		Remarks
		Open	Current	31 - 60	61 - 90	91 - 120	Over 120	Amount	Date		
11776	Customs and Quarantine Age	\$ 1,988.56	\$ 50.00	\$ 529.00	\$ -	\$ 80.00	\$ 1,329.00	\$ 449.28	10/17/2012	Ms. Ronnie Perez of COA and I are in contact with each other regarding the discrepancies and confusion on the dates and which invoices has been paid. Tina and I are trying to cater to their needs so we can get paid and resolve the issue.	
14531	Ladoux, Alton	\$ 1,317.00	\$ -	\$ -	\$ -	\$ -	\$ 1,317.00	\$ 198.00	6/2/2009		
14815	Rutiki, Sisdo	\$ 1,137.50	\$ -	\$ -	\$ -	\$ -	\$ 1,138.00	\$ 200.00	10/24/2012	spoke w/cust.10/19/12 promised to make \$200 pymt./signed p-note on 7/23/12...small claims ct.date was 7/24/12 (pulled out);10/24 payment of \$200 to date.	
14821	Searunner Marine Inc.	\$ 1,102.50	\$ -	\$ -	\$ -	\$ -	\$ 1,103.00	\$ 100.00	10/16/2012		
13654	Bali, Barney	\$ 958.96	\$ -	\$ -	\$ -	\$ -	\$ 959.00	\$ 108.53	2/28/2011	promissory note signed on 10/16/12...routed to GM's office for approval & signature small claims court/judgement in our favor on 7/24/2012...awaiting documentation from small claims court.	
14466	Bock, Chris	\$ 875.00	\$ -	\$ -	\$ -	\$ -	\$ 875.00	\$ 137.50	8/25/2010		
14124	Guam Fire Department	\$ 960.00	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ 800.00	\$ 80.00	10/10/2012	filed at small claims however our process server was unable to find customer, therefore a declaration of non-service was filed on 7/23/12	
14560	Poli, Pederio H.	\$ 746.25	\$ -	\$ -	\$ -	\$ -	\$ 746.00	\$ 10.00	4/22/2009		
14868	Le, Hien Van	\$ 1,100.00	\$ 138.00	\$ 138.00	\$ -	\$ 138.00	\$ 688.00	\$ 137.50	2/14/2012	Certified Mail to new address but letter was returned. 10/23 called but phone is wrong number;10/29 final letter sent out.	
13727	Ross, Robert	\$ 1,100.00	\$ 138.00	\$ 138.00	\$ -	\$ 138.00	\$ 688.00	\$ 387.50	7/18/2012		
14797	Santiago, Arsenio A.	\$ 737.65	\$ 112.00	\$ -	\$ -	\$ -	\$ 626.00	\$ 500.00	10/31/2012	10/31 called Mr.Santiago and told him that we'll take him to small claims if he doesn't make some kind of payment. He came and made \$500.00 to date. According to Ms.Perez boat no longer in Marina ever since the construction.	
10621	Perez, Thomas L.G.	\$ 765.33	\$ 45.00	\$ 80.00	\$ -	\$ 80.00	\$ 560.00	\$ 80.00	8/26/2011		
14480	Moody, Mike	\$ 550.00	\$ -	\$ -	\$ -	\$ -	\$ 550.00	\$ -	10/26/2012	Commercial reviewing account. 10/29 2nd notice sent out.	
14537	Fredrick, Bruce & Dianne	\$ 1,004.64	\$ 251.00	\$ -	\$ -	\$ 251.00	\$ 502.00	\$ 276.16	10/26/2012		
14161	Isla Trucking	\$ 966.00	\$ -	\$ 483.00	\$ -	\$ -	\$ 483.00	\$ 483.00	11/9/2012	10/29 2nd notice sent out. Called but phone no longer working.	
14849	Triad International	\$ 471.00	\$ -	\$ -	\$ -	\$ -	\$ 471.00	\$ 140.00	4/3/2012		
9814	Fentress, Michael D.	\$ 850.00	\$ 138.00	\$ 138.00	\$ -	\$ 163.00	\$ 413.00	\$ 300.00	7/3/2012	accounts to date before the end of the month. 7/3/2012 accounts to date before the end of the month. 9/11/2012 promissory note signed on 9/11/12	
14755	Marsono, Markus	\$ 405.50	\$ -	\$ -	\$ -	\$ -	\$ 406.00	\$ 50.00	9/11/2012		
14575	Twilligear, Rosco Dean	\$ 530.00	\$ -	\$ 70.00	\$ -	\$ 70.00	\$ 390.00	\$ 170.00	10/16/2012	signature small claims/missed court date/need to refile or make pymt arrangements with customer 8/3 Delinquent letter sent out; 10/23 Called and spoke to Jack and he said he'll come Friday and pay half of the balance and the other half next month;11/7 payment made of \$400.00 to date.	
14597	Topasna, Juan JP	\$ 369.00	\$ -	\$ -	\$ -	\$ -	\$ 369.00	\$ -	10/16/2012		
14922	Jack Michael	\$ 712.50	\$ 138.00	\$ 138.00	\$ -	\$ 138.00	\$ 300.00	\$ 400.00	11/7/2012	small claims court/judgement in our favor on 10/19/2012...awaiting documentation from small claims court. 11/7/2012 Payment of \$70k to date.	
14805	YCK Mechanical & Construct	\$ 258.30	\$ -	\$ -	\$ -	\$ -	\$ 258.00	\$ 1,000.00	5/31/2011		
14741	Mario, Bruno	\$ 252.00	\$ -	\$ -	\$ -	\$ -	\$ 252.00	\$ -	11/15/2012	small claims court/judgement in our favor on 10/19/2012...awaiting documentation from small claims court. 11/15/2012 Payment of \$70k to date.	
7923	Inchcape Shipping Services	\$ 33,825.88	\$ 33,500.00	\$ 26.00	\$ 23.00	\$ 43.00	\$ 234.00	\$ 25,698.21	11/15/2012		

PORT AUTHORITY OF GUAM
Aging Summary Report
As of October 31, 2012

Number	Address Name	Balance		Aging				Last Paid		Remarks
		Open	Current	31 - 60	61 - 90	91 - 120	Over 120	Amount	Date	
9208	PTI Pacific, Inc. DBA:IT&	\$ 197.70	\$ -	\$ -	\$ -	\$ -	\$ 198.00	\$ 691.16	11/13/2012	Pymnt of \$8k to date.
12851	Eric Bell or Daniel Riddlon	\$ (75.00)	\$ (100.00)	\$ -	\$ -	\$ -	\$ 25.00	\$ 600.00	6/6/2012	
14582	Packbier, Paul E.R./PCR Gu	\$ (75.00)	\$ (100.00)	\$ -	\$ -	\$ -	\$ 25.00	\$ 350.00	7/18/2012	
14429	Weilbacher, Walden	\$ 125.00	\$ 50.00	\$ 50.00	\$ -	\$ -	\$ 25.00	\$ 200.00	6/21/2012	
14533	Brochton, Michael	\$ 62.67	\$ 40.00	\$ -	\$ -	\$ -	\$ 23.00	\$ 385.00	6/21/2012	
8475	Sanku Bussan (Guam) Co, Lt	\$ 24,152.17	\$ 17,176.00	\$ 6,292.00	\$ 342.00	\$ 342.00	\$ -	\$ 780.00	11/7/2012	10/29 delinquent letter sent out. 10/30 Spoke to Mr. Kim regarding VIP's outstanding invoices and he said, he will be stopping by tomorrow and pay the whole amount and also expresses his intention to terminate he lease.
14978	VIP Fishing & Charter	\$ 212.50	\$ -	\$ -	\$ -	\$ 213.00	\$ -	\$ 673.06	10/31/2012	
14336	Cruz, Joseph L.	\$ 256.00	\$ 231.00	\$ -	\$ -	\$ 25.00	\$ -	\$ 482.04	10/19/2012	
14503	Fox, Norman	\$ 245.00	\$ 220.00	\$ -	\$ -	\$ 25.00	\$ -	\$ 440.00	9/6/2012	
13202	Department of Administrati	\$ 72,432.86	\$ 31,042.00	\$ 7,816.00	\$ 33,574.00	\$ -	\$ -	\$ 2,500.77	11/1/2012	Pymnt of \$34k to date.
14785	Howard, Lynette/John Regis	\$ 723.00	\$ 163.00	\$ 163.00	\$ 398.00	\$ -	\$ -	\$ 600.00	8/9/2012	
13044	Smithbridge Guam, Inc.	\$ 5,129.09	\$ 619.00	\$ 4,381.00	\$ 129.00	\$ -	\$ -	\$ 13,274.88	10/25/2012	Pymnt of \$13K to date.
9208	PTI Pacific, Inc. DBA:IT&	\$ 1,107.08	\$ 1,003.00	\$ -	\$ 104.00	\$ -	\$ -	\$ 691.16	11/13/2012	
14642	Tristar Terminals Guam, In	\$ 230,337.67	\$ 106,865.00	\$ 123,473.00	\$ -	\$ -	\$ -	\$ 125,440.99	11/5/2012	Pymnt of \$125K to date.
13030	South Pacific Petroleum Co	\$ (27,325.78)	\$ (28,274.00)	\$ 948.00	\$ -	\$ -	\$ -	\$ 31,089.88	10/29/2012	
14646	Integrated Biometric Techn	\$ 1,266.00	\$ 570.00	\$ 696.00	\$ -	\$ -	\$ -	\$ 744.00	10/17/2012	
13716	Aduana International	\$ 651.18	\$ -	\$ 651.00	\$ -	\$ -	\$ -	\$ 509.48	8/31/2012	
14061	AR Sunrises Canteen/Cateri	\$ 582.31	\$ 696.00	\$ 394.00	\$ -	\$ -	\$ -	\$ 582.31	11/13/2012	
14879	Liska, Ray	\$ 1,089.68	\$ 255.00	\$ 255.00	\$ -	\$ -	\$ -	\$ 695.00	11/6/2012	
14923	Shotguns	\$ 510.00	\$ -	\$ 138.00	\$ -	\$ -	\$ -	\$ 1,525.00	8/21/2012	
14921	Cruz, Franklin C.	\$ 137.50	\$ -	\$ 138.00	\$ -	\$ -	\$ -	\$ 137.50	7/5/2012	
12424	Flores, Joaquin C.	\$ 250.00	\$ 113.00	\$ 138.00	\$ -	\$ -	\$ -	\$ 137.50	8/27/2012	
14561	Trombley, William P.	\$ 275.00	\$ 138.00	\$ 138.00	\$ -	\$ -	\$ -	\$ 135.00	8/21/2012	
12184	Pacific Welding Services	\$ 51.98	\$ -	\$ 52.00	\$ -	\$ -	\$ -	\$ 512.54	3/20/2012	
14005	Big Bird Enterprise, Inc.	\$ 75.00	\$ 50.00	\$ 25.00	\$ -	\$ -	\$ -	\$ 250.00	9/14/2012	
13604	Lewis, Erik C.	\$ 162.50	\$ 138.00	\$ 25.00	\$ -	\$ -	\$ -	\$ 618.75	9/18/2012	
14364	P.S.V. Corp./Ioo, GI Bum	\$ 535.00	\$ 510.00	\$ 25.00	\$ -	\$ -	\$ -	\$ 1,045.00	9/25/2012	
7616	Kooyoo Pacific Fisheries I	\$ 618.60	\$ 602.00	\$ 17.00	\$ -	\$ -	\$ -	\$ 3,979.64	9/10/2012	
14108	Pacific Management and Log	\$ 9.72	\$ -	\$ 10.00	\$ -	\$ -	\$ -	\$ 5,138.72	11/14/2012	
7341	Ambyth Shipping & Trading	\$ 98,444.92	\$ 98,445.00	\$ -	\$ -	\$ -	\$ -	\$ 4,151.85	11/15/2012	
14610	U.S. Department of Homelan	\$ 55,631.56	\$ 55,632.00	\$ -	\$ -	\$ -	\$ -	\$ 22.57	8/8/2012	
14984	Ten Bulls Corporation	\$ 2,166.24	\$ 2,166.00	\$ -	\$ -	\$ -	\$ -	\$ 681.50	11/1/2012	
14387	Guam Sungwoo Ferry Corp.	\$ 533.50	\$ 534.00	\$ -	\$ -	\$ -	\$ -	\$ 254.48	11/13/2012	
1490	Guam Telephone Authority	\$ 511.28	\$ 511.00	\$ -	\$ -	\$ -	\$ -	\$ 725.86	11/5/2012	
12446	Coam Trading (Guam) Co. Lt	\$ 435.88	\$ 436.00	\$ -	\$ -	\$ -	\$ -	\$ 1,449.00	11/7/2012	
7763	Guam Dolphin's Marine Spor	\$ 337.18	\$ 337.00	\$ -	\$ -	\$ -	\$ -	\$ 11,491.20	11/16/2012	
14368	Tyco Telecom/Tyco Electro	\$ 325.78	\$ 326.00	\$ -	\$ -	\$ -	\$ -	\$ 465.00	11/9/2012	
14478	McCue, Michael R.	\$ 245.00	\$ 245.00	\$ -	\$ -	\$ -	\$ -	\$ 500.00	11/5/2012	
9540	Unitek Environmental Svcs	\$ 243.30	\$ 243.00	\$ -	\$ -	\$ -	\$ -	\$ 175.00	11/1/2012	
10735	Plummer, Peter J.	\$ 175.00	\$ 175.00	\$ -	\$ -	\$ -	\$ -	\$ -		

PORT AUTHORITY OF GUAM
Aging Summary Report
As of October 31, 2012

Remarks

Last Paid

Aging

Balance

Address

Number	Name	Open	Current	31 - 60	61 - 90	91 - 120	Over 120	Amount	Date	Remarks
14381	Apra Dive & Marine Sports,	\$ 173.52	\$ 174.00	\$ -	\$ -	\$ -	\$ -	\$ 1,494.61	10/26/2012	
14534	Martin, Dwight	\$ 150.00	\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ 475.00	9/18/2012	
14811	Baumunk, Wayne/Coral Reef	\$ 141.37	\$ 141.00	\$ -	\$ -	\$ -	\$ -	\$ 660.00	11/5/2012	
14949	Oka, Hiroyuki	\$ 137.50	\$ 138.00	\$ -	\$ -	\$ -	\$ -	\$ 137.50	9/14/2012	
14925	Pooler, David J.	\$ 137.50	\$ 138.00	\$ -	\$ -	\$ -	\$ -	\$ 137.50	4/26/2012	
14968	Nguyen, Hoa Van	\$ 105.00	\$ 105.00	\$ -	\$ -	\$ -	\$ -	\$ 60.00	10/12/2012	
12419	Nelson, Jeff G.	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ -	\$ 180.00	9/20/2012	
9224	Island Equipment Company	\$ 78.60	\$ 79.00	\$ -	\$ -	\$ -	\$ -	\$ 424.82	10/29/2012	
7878	Guam Response Services, Lt	\$ 41.20	\$ 41.00	\$ -	\$ -	\$ -	\$ -	\$ 4,641.63	10/22/2012	
14141	Core Tech International	\$ 35.47	\$ 35.00	\$ -	\$ -	\$ -	\$ -	\$ 33.49	11/7/2012	
14576	Waterfield, Michael	\$ 33.49	\$ 33.00	\$ -	\$ -	\$ -	\$ -	\$ 500.00	7/31/2012	
14436	John C. Agnon/Myung J. Par	\$ 25.00	\$ 25.00	\$ -	\$ -	\$ -	\$ -	\$ 317.91	11/14/2012	
13696	Lotus Pacifica Trading, In	\$ 25.26	\$ 25.00	\$ -	\$ -	\$ -	\$ -	\$ 825.56	10/30/2012	
13641	M.A.Y. (Guam) Inc.	\$ 25.00	\$ 25.00	\$ -	\$ -	\$ -	\$ -	\$ 20.00	10/25/2012	
14197	Parsons Brinckerhoff Inter	\$ 20.00	\$ 20.00	\$ -	\$ -	\$ -	\$ -	\$ 25.99	9/4/2012	
14958	DCX Pacific Guam, LLC	\$ 14.66	\$ 15.00	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	7/14/2011	
7931	International Bridge Corp.	\$ 36,993.57	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 42.78	10/26/2012	
11814	J.L. Baker & Sons/COS/LA G	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 242.06	10/19/2012	
13913	Skocumchuck Charters Inc.	\$ (0.30)	\$ (3.00)	\$ -	\$ -	\$ -	\$ -	\$ 2.50	10/17/2012	
15017	Van Meter, Henry G.	\$ (2.50)	\$ (5.00)	\$ -	\$ -	\$ -	\$ -	\$ 140.00	10/16/2012	
14857	Hong Gi Chu (Sky)	\$ (5.00)	\$ (13.00)	\$ -	\$ -	\$ -	\$ -	\$ 303.00	11/15/2012	
10081	Landolt, Callum L.	\$ (12.70)	\$ (41.00)	\$ -	\$ -	\$ -	\$ -	\$ 43.42	12/13/2011	
14914	Big 7 Pachinko	\$ (41.35)	\$ (43.00)	\$ -	\$ -	\$ -	\$ -	\$ 608.02	2/2/2012	
10516	Pacific Data System	\$ (43.43)	\$ (45.00)	\$ -	\$ -	\$ -	\$ -	\$ 6,408.46	9/4/2012	
14967	Polaris Guam LLC/Wu, John	\$ (45.13)	\$ (48.00)	\$ -	\$ -	\$ -	\$ -	\$ 48.00	2/8/2012	
14409	Robinson, Merle Ann	\$ (48.00)	\$ (50.00)	\$ -	\$ -	\$ -	\$ -	\$ 525.88	1/19/2012	
13218	Guam Music Inc.	\$ (49.72)	\$ (51.00)	\$ -	\$ -	\$ -	\$ -	\$ 155.00	6/15/2012	
12353	Pacific Produce Corp	\$ (50.57)	\$ (52.00)	\$ -	\$ -	\$ -	\$ -	\$ -		
13495	BME & Son Inc./DB's Builde	\$ (51.98)	\$ (80.00)	\$ -	\$ -	\$ -	\$ -	\$ 480.00	12/29/2011	
9697	Camacho, Antonio Frank C.	\$ (80.00)	\$ (80.00)	\$ -	\$ -	\$ -	\$ -	\$ 160.00	9/11/2012	
12397	Cruz, John R.	\$ (80.00)	\$ (80.00)	\$ -	\$ -	\$ -	\$ -	\$ 383.29	5/25/2012	
13653	Yu, Niko K.	\$ (80.00)	\$ (84.00)	\$ -	\$ -	\$ -	\$ -	\$ 504.00	1/23/2012	
14771	Sun, Stephen	\$ (84.00)	\$ (85.50)	\$ -	\$ -	\$ -	\$ -	\$ 59.00	9/19/2012	
14893	Cruz, Joseph R.	\$ (85.50)	\$ (92.76)	\$ -	\$ -	\$ -	\$ -	\$ 92.76	10/25/2012	
13190	GENTLY BLUE DIVING SHOP	\$ (92.76)	\$ (100.00)	\$ -	\$ -	\$ -	\$ -	\$ 625.00	1/24/2012	
12373	Beighley, Jim/Mark Baldyga	\$ (100.00)	\$ (100.00)	\$ -	\$ -	\$ -	\$ -	\$ 275.00	10/25/2012	
9742	Duenas, Christopher M.	\$ (100.00)	\$ (100.00)	\$ -	\$ -	\$ -	\$ -	\$ 600.00	1/11/2012	
9849	Flores, William A.	\$ (100.00)	\$ (100.00)	\$ -	\$ -	\$ -	\$ -	\$ 600.00	2/8/2012	
13089	Guam Fisherman's Cooperati	\$ (100.00)	\$ (100.00)	\$ -	\$ -	\$ -	\$ -	\$ 300.00	5/22/2012	
12394	Wong, Billy	\$ (100.00)	\$ (111.00)	\$ -	\$ -	\$ -	\$ -	\$ 363.05	10/18/2012	
14773	Sablan, Phillip	\$ (111.00)	\$ (120.00)	\$ -	\$ -	\$ -	\$ -	\$ 360.00	6/29/2012	
13191	Paul SN. Agnon and Seo Jun	\$ (120.00)	\$ (120.00)	\$ -	\$ -	\$ -	\$ -	\$ -		

PORT AUTHORITY OF GUAM
Aging Summary Report
As of October 31, 2012

Number	Address Name	Balance		Aging				Last Paid		Remarks
		Open	Current	31 - 60	61 - 90	91 - 120	Over 120	Amount	Date	
14791	Fong, Francis L	\$ (132.00)	\$ (132.00)	-	\$ -	-	\$ -	\$ 264.00	8/20/2012	
14987	Smith, Brian J.	\$ (137.50)	\$ (138.00)	-	\$ -	-	\$ -	\$ 137.50	10/31/2012	
12895	Bell, James C. or Cynthia	\$ (150.00)	\$ (150.00)	-	\$ -	-	\$ -	\$ 900.00	8/22/2012	
14878	Blasky Mark/Pauline	\$ (150.00)	\$ (150.00)	-	\$ -	-	\$ -	\$ 300.00	10/31/2012	
14666	Euh, Sol Y.	\$ (150.00)	\$ (150.00)	-	\$ -	-	\$ -	\$ 300.00	8/10/2012	
9902	Guam Aquasports Inc.	\$ (155.00)	\$ (155.00)	-	\$ -	-	\$ -	\$ 232.50	8/31/2012	
9726	Deckard, Robert	\$ (162.50)	\$ (163.00)	-	\$ -	-	\$ -	\$ 325.00	10/30/2012	
14776	MARAD	\$ (169.45)	\$ (169.00)	-	\$ -	-	\$ -	\$ 34,271.66	11/30/2011	
13536	Guam Lucky Strike, Inc./Jo	\$ (175.00)	\$ (175.00)	-	\$ -	-	\$ -	\$ 690.00	6/12/2012	
14535	Young, Dione & Jerry	\$ (185.00)	\$ (185.00)	-	\$ -	-	\$ -	\$ 185.00	10/31/2012	
13312	California Mart	\$ (188.08)	\$ (188.00)	-	\$ -	-	\$ -	\$ 395.00	11/9/2012	
13081	Watanabe, Akio/Fontana & C	\$ (194.77)	\$ (195.00)	-	\$ -	-	\$ -	\$ 147.00	10/26/2012	
11971	Coral Reef Marine Center	\$ (220.00)	\$ (220.00)	-	\$ -	-	\$ -	\$ 220.00	10/4/2012	
14932	LONGLEY, CHARLES	\$ (220.00)	\$ (220.00)	-	\$ -	-	\$ -	\$ 220.00	10/31/2012	
10778	Real World Diving	\$ (230.01)	\$ (230.00)	-	\$ -	-	\$ -	\$ 1,380.00	1/11/2012	
14029	CRW TRADING INC.	\$ (259.69)	\$ (260.00)	-	\$ -	-	\$ -	\$ 1,508.56	10/27/2011	
14103	Levin, Steven	\$ (260.00)	\$ (260.00)	-	\$ -	-	\$ -	\$ 260.00	10/29/2012	
14850	Hartup, Jason	\$ (275.00)	\$ (275.00)	-	\$ -	-	\$ -	\$ 1,728.00	6/18/2012	
12335	Liberty, Lawrence D / Sand	\$ (275.00)	\$ (275.00)	-	\$ -	-	\$ -	\$ 412.50	9/11/2012	
10701	Peterson, George N.	\$ (275.00)	\$ (275.00)	-	\$ -	-	\$ -	\$ 275.00	10/26/2012	
14443	Moritz, Lance	\$ (300.00)	\$ (300.00)	-	\$ -	-	\$ -	\$ 825.00	7/23/2012	
14431	Heritage Boat Charters	\$ (325.00)	\$ (325.00)	-	\$ -	-	\$ -	\$ 137.50	11/7/2012	
11764	American Bureau of Shippin	\$ (337.72)	\$ (338.00)	-	\$ -	-	\$ -	\$ 551.24	11/15/2012	
8352	Paradise Aqua Corp.	\$ (347.76)	\$ (348.00)	-	\$ -	-	\$ -	\$ 347.76	10/15/2012	
10743	Pope, Edward/FISH INC	\$ (360.00)	\$ (360.00)	-	\$ -	-	\$ -	\$ 625.33	1/25/2012	
9401	Tasi Tours Inc.	\$ (381.57)	\$ (382.00)	-	\$ -	-	\$ -	\$ 988.17	10/19/2012	
7991	Kloppenburger Enterprises/Na	\$ (384.21)	\$ (384.00)	-	\$ -	-	\$ -	\$ 147.00	10/26/2012	
14587	Moore, James	\$ (412.50)	\$ (413.00)	-	\$ -	-	\$ -	\$ 137.50	7/22/2010	
14564	Blue Pacific Alliance, Inc	\$ (435.00)	\$ (435.00)	-	\$ -	-	\$ -	\$ 870.00	3/30/2012	
14875	Best, Bruce	\$ (440.00)	\$ (440.00)	-	\$ -	-	\$ -	\$ 1,760.00	5/22/2012	
10217	Mars, Thomas Z.	\$ (440.00)	\$ (440.00)	-	\$ -	-	\$ -	\$ 1,320.00	7/18/2012	
10461	Ocean Jet Club	\$ (450.00)	\$ (450.00)	-	\$ -	-	\$ -	\$ 675.00	8/31/2012	
14210	Kaneshiro, Roger J., D.D.S	\$ (474.67)	\$ (475.00)	-	\$ -	-	\$ -	\$ 960.00	1/6/2012	
14633	Eusebio, Ricardo B.	\$ (550.00)	\$ (550.00)	-	\$ -	-	\$ -	\$ 825.00	9/19/2012	
14290	DGX	\$ (676.20)	\$ (676.00)	-	\$ -	-	\$ -	\$ 338.10	10/18/2012	
1487	Guam Federation of Teacher	\$ (859.00)	\$ (859.00)	-	\$ -	-	\$ -	\$ 69.78	9/21/2012	
8483	Scuba Co.	\$ (1,541.77)	\$ (1,542.00)	-	\$ -	-	\$ -	\$ 5,463.66	10/25/2012	
13537	Wang, Jackey	\$ (1,948.66)	\$ (1,949.00)	-	\$ -	-	\$ -	\$ 4,934.15	10/4/2012	
12511	Hanson Permanente Cement o	\$ (18,606.86)	\$ (18,607.00)	-	\$ -	-	\$ -	\$ 111,641.28	2/20/2012	
13509	Horizon Lines	\$ (20,050.60)	\$ (20,051.00)	-	\$ -	-	\$ -	\$ 11,778.31	10/30/2012	
14778	IP&E Holding LLC	\$ (79,954.40)	\$ (79,954.00)	-	\$ -	-	\$ -	\$ 5,814.03	11/5/2012	
		6573656.97	4026816	996743	486812	14597	1011747			

Number	Supplier Name	Phone Number	Co	Balance Open	Current	46	60	61	90	Agging	91	120	Over 120
11674	AM Insurance	671 477-263242MON	00050	731223.67	731224								
14940	Baleto, Christine	-	00050	50.00	50								
13990	Barrett Enterpris	-	00050	11852.00	11852								
11768	Benson Guam Enter	671 477-7562SALLY	00050	5654.16	5654								
12319	Best American Too	671 646-5058ELMA	00050	265.35	265								294
13174	Calvos Select Car	671 472-6816	00050	293.54	395								600
11831	Cash	-	00050	1561.76	962								
12283	Cheers Travel	-	00050	3379.52	3380								
14591	Cruz, Patricia B.	-	00050	554.10									554
11148	Dept. Rev. & Tax(W	-	00050	18.29	2068								1695
11778	Dewitt Trans Serv	671 646-444264818	00050	262.06	262								
17798	Diamond Auto Part	671 649-423464605	00050	267.00	267								
13603	DHL Express (USA)	972 508-6120	00050	47.22	47								
1585	DUEÑAS, MARGRET N	671 477-5931EXT30	00050	133.75	134								
14763	Fastenal Company	671 648-1406	00050	399.22	399								
14372	Federal Reserve B	800 553-2663	00050	1400.00									1400
1346	Fleet Services In	671 473-4374	00050	2943.75	2944								
9030	Foremost Crystal	671 649-9782	00050	793.50	794								
14734	Galaide Group	671 646-3448	00050	2922.73	2923								
14665	Gibson, Mary Mich	-	00050	50.00	50								
11771	Govt of Guam Ret	671 734-2196	00050	1188558.72	1188559								
11447	Govt of Guam Ret	-	00050	6.20	6								29
13737	Govt of Guam Ret	-	00050	28.87	19								
11455	Govt of Guam Ret	-	00050	19.02									
11130	Government of Gua	-	00050										
7747	Guahan Waste Cont	671 649-5183	00050	11516.40	11516								
8791	Guam Financial Co	671 472-33304	00050		150								
7851	Guam Power Author	671 565-2909AGAT	00050	129999.05	129999								178431
12286	Guam Waterworks A	671 647-7800ROSE	00050	24220.91	154210								
1601	GUEVARA III, JOSE	671 477-5931EXT32	00050	214.00	214								
14320	Heavy Equipment P	671 688-8401	00050	3610.00			3610						
14320	Home Depot (The)	671 648-9455MARY	00050	200.92	201								
14320	Hubtec Internatio	671 472-3335	00050	30495.70									
9187	Hydra-Air Pacific	671 649-58435844N	00050	840.66	841								
9152	HFP Industrial Pr	671 647-0345	00050	479.12	479								
13092	I Connect	671 888-888888875	00050	26.04	26								
14839	Ilao, Eduardo R.	310 541-4000	00050	50.00	50								
11830	Iris Ltd.	671 637-4000	00050	6617.66	6618								
11784	Island Choice Dri	671 637-8902	00050	1264.20	1264								
14514	ICON Corporation	671 687-4266	00050	765.00	765								
11854	J.C. Marketing	671 633-63303112	00050	68.25	68								
9231	J.V. Internationa	671 646-95249540	00050	270.00	270								
9312	Jack Peters & Com	671 646-12417349A	00050	31.60	32								
11786	K-M Universl Paj	671 646-1851EDDIE	00050	342.18	342								
9339	Lab Safety Supply	800 356-0783	00050	11.00	11								
13333	M.D. Crisostomo,	671 637-2565	00050	552.75	553								
73376	Matson Navigation	671 475-59812	00050	606269.33	427327								
11929	Megabyte	671 649-96389698	00050	508.40	508								
10250	Morrico Equipment	671 649-1947FRANK	00050	519.35	519								
13909	MARIANAS VARIETY	649-1924CAROL	00050	130.00									
13686	MJM (Guam) Intern	646-4396	00050	9360.00	9360								
10330	Napa Auto Parts	671 637-664271416	00050	507.48	306								
10356	National Office S	671 734-0314EMILY	00050	366.00	366								
10399	Oceanic Lumber, I	671 646-9113MYLE	00050	339.80	340								
12034	Office of The Att	-	00050	12957.13									12957

Port Authority of Guam
Accounts Payable SummaryPage 2
Date - 11/23/12
As Of - 10/31/12

Number	Supplier Name	Phone Number	Co	Balance Open	Current	46	60	61	90	Aging	91	120	Over 120
1392	Oraclic Corporation	612 949-12053	00050	56992.36	56992								
1411	Pacific Charlie C	671 646-5337	00050	3390.50	3391								
1411	Pacific Daily New	671 472-1736PAEX2	00050	2.76	3								
1411	Pacific Human Res	671 637-690678	00050	193.44	193								
1434	Pacific Petroleum	671 646-8082	00050	1925.00	1925								
1454	Pacific Petroleum	671 472-7770771	00050	63.54	64								
1457	Painco Incorporated	671 988-4554MATTH	00050	208615.43	201355								
1471	Public Utilities	671 472-1907	00050	84774.40	84774								
1471	PAC Warehouses	671 477-5931	00050	718.00	718								
1472	PINEDA BENYAMIN	671 477-5931EXT23	00050	60.93	61								
1472	PMC Isla Health S	671 647-3201	00050	3655.00	3655								
1476	PTI Pacifica Inc	671 646-888689	00050	1266.06	1266								
1480	Rainbow Paints Inc	671 649-6000	00050	140.50	141								
1483	Reacion Supply C	671 472-5651	00050	20361.85	20362								
1472	Scotts Safe Soluti	671 649-0739	00050	1200.00	1200								
1470	Scotts Pacific Pet	671 472-8871OPERA	00050	3740.00	3740								
1714	Standard Office S	671 646-4825POLLY	00050	1113.20	1113								
1200	SANTOS JOHN B	671 477-5931EXT20	00050	908.00	908								
1204	STANDARD INSURANC	971 321-2091	00050	6219.59								6220	
1483	SUSUICO, ANTONIO	671 477-5931X334	00050	100.00			100						
1483	Treasurer Of Guam		00050	315150.00	315150								
1483	Treasurer Of Guam		00050	18097.57	11704								
1483	Treasurer Of Guam		00050	31606.12	31120								
1483	Treasurer Of Guam		00050	50.00	50								
1483	Treasurer Of Guam		00050	20.00							20		
1238	TYNUSONG DON	671 477-5931EXT25	00050	145.92	146								
1238	TYNUSONG DON	671 565-1066	00050	14488.00	14488								
1237	TYNUSONG DON	671 649-6132LIZ	00050	3000.00			3000						
1237	TYNUSONG DON	671 649-6132LIZ	00050	3000.00									
1502	USCG CIVIL FINES	671 565-2395	00050	828.00	828								
1178	V. Angoco's Truck		00050	19092.69	8341								
1196	Workers Compensation		00050	3705.00	3705								
1253	Xerox Corporation	671 477-94569495	00050	2179.00	2179								
11837	3M Guam Sales & D	671 647-9108	00050										
00050	Port Authority of Guam			3609351.62	3163225		14070		2612		20		429424
	Grand Total			3609351.62	3163225		14070		2612		20		429424

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Port Authority of Guam
Accounts Payable Summary

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Date 11/23/12
As Of 10/31/12

Number	Supplier Name	Phone Number	Co	Balance	Open	Current	46	60	61	90	Aging	91	120	Over	120
			00050	3609351.62	3163225	3163225	14070	14070	2612	2612	20	20	429424		
Grand Total				3609351.62	3163225	14070	14070	2612	2612	20	20	429424			

Port Authority of Guam
YTD Budget Status Report
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GRAND SUMMARY

Description	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Revenues						
Cargo Revenues	28,093,685	2,236,608	2,341,142	2,790,989	449,847	19%
Non Cargo Revenues	7,338,314	578,331	599,191	660,790	61,599	10%
TOTAL REVENUES	35,431,999	2,814,939	2,940,333	3,451,779	511,446	17%
Divisional Expense						
Employee Salaries	14,822,304	1,065,811	1,235,192	1,125,289	-109,903	-9%
Overtime Pay	346,481	33,193	28,875	103,921	75,046	260%
Premium Pay	491,400	42,405	40,950	44,168	3,218	8%
Sick Leave Used	0	41,641	0	41,695	41,695	0%
Comp Time Taken	0	2,352	0	1,655	1,655	0%
Insured Benefits	1,214,201	94,777	101,191	102,328	1,137	1%
Retirement Benefits	4,275,781	344,685	356,316	390,788	34,472	10%
Other Benefits	0	96,167	0	103,048	103,048	0%
Repairs & Maintenance	333,607	10,316	28,572	70,134	41,562	145%
Supplies	1,263,775	39,266	105,316	47,619	-57,697	-55%
Miscellaneous	23,799	3,425	2,783	1,336	-1,447	0%
Professional Services	18,715	0	1,560	2,504	944	61%
Contractual Services	11,255	0	13	0	-13	-100%
Other Contractual Serv	146,725	1,001	11,585	3,840	-7,745	-67%
Advertising	0	0	0	0	0	0%
Other Expenses	125,371	18,721	10,448	6,004	-4,444	-43%
Total Divisional Expense	23,073,414	1,793,760	1,922,801	2,044,329	121,528	6%
General Expense						
TOTAL GENERAL EXPENSE	10,695,610	670,045	891,301	920,778	29,477	3%
GRAND TOTAL EXPENSE	33,769,024	2,463,805	2,814,102	2,965,107	151,005	5%
OPERATING INCOME/LOSS	1,662,975	351,134	126,231	486,672	360,441	286%
OTHER INCOME/EXPENSE						
Other Income	0	0	4,178	0	-4,178	0%
Interest Income	145,571	13,765	12,131	-24,480	-36,611	0%
Interest Expense-USDA	208,691	0	17,391	16,962	-429	-2%
Other Expense	0	0	0	0	0	0%
Retirement Govt Contribution	2,132,643	177,468	177,720	27,739	-149,981	-84%
Federal Reimbursement	3,830,247	411,652	315,009	152,721	-162,288	-52%
Federal Expenses	67,250	0	5,604	0	-5,604	0%
Gain <Loss> on Asset Disposals	112	0	0	0	0	0%
TOTAL OTHER INCOME/EXPENSE	1,567,122	247,949	126,425	83,540	-42,885	-34%
NET INCOME/LOSS	3,230,097	599,083	252,656	570,212	317,556	126%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Revenues	FY-2013	FY-2012	FY-2013	FY-2013	FY-2013 YTD	
OPERATING REVENUES	Approved	YTD Actual	YTD	YTD Actual	Budget vs Actual	
	Budget	10/31/11	Budget	10/31/12	\$ Variance	% Variance
CT- CHASSIS	5,422,365	379,328	527,291	632,364	105,073	20%
CT-GROUND	9,792,609	877,757	816,051	1,005,560	189,509	23%
CT-REHANDLED	-				0	0%
CT-BREAKBULK	622,809	78,155	51,901	30,727	-21,174	0%
CT-UNITIZED	32,592	665	2,716	184	-2,532	-93%
CT-TUNA	-				0	0%
CT-RO/RO	300,042	38,019	25,004	13,076	-11,928	-48%
CT-STUFFING/DEVAN	49,075	2,171	4,090	6,610	2,520	62%
CT-HEAVYLIFT	14,485	1,921	1,207	1,230	23	2%
CT-LONGLENGTH	1,675	141	140		-140	0%
OUT-OF-GAUGE CARGO	57,050		4,754	7,800	3,046	0%
LIFT ON/LIFT OFF	-				0	0%
PRESLUNG	41,565	155	3,464		-3,464	-100%
TRANSSHIP CONTAINERS	2,528,995	218,226	210,750	233,378	22,628	11%
OVERSTOWED CONTAINERS	104,885	23,782	8,740	10,443	1,703	19%
SHIFTED CONTAINERS	1,671		139		-139	-100%
RIGGED CONTAINERS	30,597	2,389	2,550	2,370	-180	-7%
CT-REEFER	961,511		4,699	10,335	5,636	0%
DIRECT LABOR BILLED	1,560,694	70,753	130,058	216,614	86,556	67%
EQUIPMENT RENTAL	144,494	9,060	12,041	12,410	369	3%
PORT FEES	328,161	31,081	27,347	28,395	1,048	4%
WHARFAGE	4,029,492	325,536	335,791	378,631	42,840	13%
OTHER PORT FEES	2,125,968	177,469	177,163	200,862	23,699	13%
FACILITIES REVENUES	5,749,498	442,350	479,125	379,269	-99,856	-21%
MARINA REVENUES	224,583	20,648	18,715	20,209	1,494	8%
COASTAL ZONE REVENUES					0	0%
HARBOR OF REFUGE	50,972	4,209	4,248	4,175	-73	-2%
DEMURRAGE	746,416	57,034	62,201	205,069	142,868	0%
MATERIAL USED				189	189	0%
PASSENGER SERVICE	37,985	9,988	3,165	14,551	11,386	360%
BUNKER	60,961	3,794	5,080	5,165	85	2%
SPECIAL SERVICES	308,734	27,352	25,727	31,406	5,679	22%
PAG DOCUMENTATION	900		75		-75	-100%
TARIFF SUBSCRIPTION	100		8		-8	0%
VIOLATION OF REGULATION PE	200		17	105	88	0%
SECURITY ADMINISTRATION	7,022	428	585	648	63	0%
PROCUREMENT RFD BID PACKET	2,940		245		-245	0%
FEDERAL REIMBURSEMENT	148,003	12,528			0	0%
REVENUE MINIMUM CHARGE				4	4	0%
TOTAL OPERATING REVENUES	35,489,049	2,814,939	2,945,087	3,451,779	506,692	17%
OTHER INCOME & EXPENSE					0	0%
OTHER INCOME			4,178		-4,178	0%
INTEREST INCOME	145,571	13,765	12,131	-24,480	-36,611	0%
OTHER EXPENSE					0	0%
FEDERAL REIMBURSEMENT	3,830,247	411,652	315,009	152,721	-162,288	-52%
OTHER INCOME EXPENSE	3,975,818	425,417	331,318	128,241	-203,077	-61%
TOTAL	39,464,867	3,240,356	3,276,405	3,580,020	303,615	9%

Port Authority of Guam
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General Expense General & Administrative Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Other Benefits	20,000	172	1,667	4,747	3,080	185%
Other Personnel Costs	55,000	130	4,583	193	-4,390	-96%
Communications	124,342	6,708	10,362	7,687	-2,675	-26%
Leases/Rentals	-	-	-	-	0	0%
Utilities	2,165,083	130,888	180,423	155,545	-24,878	-14%
General Insurance	1,834,528	152,877	152,877	167,202	14,325	9%
Repairs & Maintenance	101,374	6,000	8,448	27,714	19,266	228%
Repairs & Maintenance-Sub	1,203,133	-	100,261	196,363	96,102	96%
Depreciation & Amortizati	3,701,030	308,647	308,419	309,060	641	0%
Damage, Shortage, Writedo	53,926	-	4,494	3,050	-1,444	-32%
Miscellaneous	6,398	600	533	370	-163	0%
Agency& Management Fees	471,649	35,797	39,304	9,952	-29,352	-75%
Professional Services	950,210	28,226	79,185	38,895	-40,290	-51%
Other Contractual Service	8,712	-	726	-	-726	-100%
Other Expenses	225	-	19	-	-19	0%
Typhoon Expense	-	-	-	-	0	0%
Total Expense	10,695,610	670,045	891,301	920,778	29,477	3%
Other Expense	-	-	-	-	0	0%
Interest Expense-USDA Loan	208,691	-	17,391	16,962	-429	-2%
Retirement Govt Contribut	2,132,643	177,468	177,720	27,739	-149,981	0%
Federal Expenses	67,250	-	5,604	-	-5,604	0%
Gain <Loss> on Asset Disp	112	-	-	-	0	0%
TOTAL OTHER EXPENSE	2,408,696	177,468	200,715	44,701	-156,014	-78%
Other Expense	13,104,306	847,513	1,092,016	965,479	-126,537	-12%

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DIVISION SUMMARY

Division	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
<i>General Mgr/Deputy Gen. Mgr</i>	407,669	39,949	33,973	43,060	9,087	27%
<i>Harbor Master</i>	644,587	53,062	53,716	58,459	4,743	9%
<i>Port Police</i>	1,930,820	157,923	160,903	175,805	14,902	9%
<i>Occupational & Safety</i>	314,046	29,141	26,170	25,655	-515	-2%
<i>Strategic Planning</i>	738,146	58,444	61,511	52,277	-9,234	-15%
<i>Public Relations/Marketing</i>	294,093	20,662	24,508	24,399	-109	0%
<i>Operations Manager</i>	346,520	36,959	28,877	34,268	5,391	19%
<i>Stevedoring</i>	2,872,321	234,740	239,359	277,547	38,188	16%
<i>Terminal</i>	1,902,701	148,564	158,558	159,720	1,162	1%
<i>Transportation</i>	4,083,959	317,552	340,334	353,300	12,966	4%
<i>Maintenance</i>	3,927,652	287,195	327,313	332,346	5,033	2%
<i>Facility Maintenance</i>	1,520,859	110,514	126,741	120,734	-6,007	-5%
<i>Corporate Services</i>	207,402	13,093	17,279	15,887	-1,392	-8%
<i>Administrative Services</i>	256,178	18,633	21,347	19,573	-1,774	-8%
<i>Human Resources</i>	450,191	45,759	37,518	37,068	-450	-1%
<i>Procurement/Supply</i>	670,297	44,040	55,862	56,538	676	1%
<i>Engineering/CIP</i>	275,933	22,491	22,995	29,648	6,653	29%
<i>Commercial</i>	452,897	32,176	37,741	30,132	-7,609	-20%
<i>Information Technology</i>	579,526	38,321	48,293	101,484	53,191	110%
<i>Finance</i>	1,197,617	84,542	99,803	96,429	-3,374	-3%
TOTAL DIVISION/SECTION EXPENSE	23,073,414	1,793,760	1,922,801	2,044,329	121,528	6%

Port Authority of Guam
YTD Budget Status Report
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General Manager Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	290,652	28,104	24,221	28,906	4,685	19%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		29			0	0%
Comp Time Taken					0	0%
Insured Benefits	14,145	1,272	1,179	1,241	62	5%
Retirement Benefits	83,738	8,173	6,979	9,013	2,034	29%
Other Benefits		1,736		2,469	2,469	0%
Repairs & Maintenance	2,851		238		-238	0%
Supplies	1,249		104	95	-9	-9%
Miscellaneous	7,563	-26	630	1,336	706	112%
Other Contractual Service	100		8		-8	0%
Other Expenses	7,371	661	614		-614	-100%
Total Divisional Expense	407,669	39,949	33,973	43,060	9,087	27%

Port Authority of Guam
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Harbor Master Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	456,942	32,890	38,078	37,157	-921	-2%
Overtime Pay	4,330	77	361	1,496	1,135	314%
Premium Pay	12,800	1,179	1,067	1,005	-62	-6%
Sick Leave Used		231		1,235	1,235	0%
Comp Time Taken					0	0%
Insured Benefits	26,690	1,853	2,224	1,912	-312	-14%
Retirement Benefits	129,322	10,115	10,776	12,059	1,283	12%
Other Benefits		3,219		3,521	3,521	0%
Repairs & Maintenance	2,750		355		-355	-100%
Supplies	498	83	42	74	32	76%
Contractual Services	11,255		13		-13	-100%
Total Divisional Expense	644,587	53,062	53,716	58,459	4,743	9%

Port Authority of Guam
 YTD Budget Status Report
 Period Ending 10/31/12

Port Police Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	1,308,412	93,734	109,034	94,398	-14,636	-13%
Overtime Pay	80,000	4,997	6,667	17,662	10,995	165%
Premium Pay	39,766	3,198	3,314	3,187	-127	-4%
Sick Leave Used		2,860		7,223	7,223	0%
Comp Time Taken		2,289		1,537	1,537	0%
Insured Benefits	108,856	8,606	9,072	9,889	817	9%
Retirement Benefits	369,528	29,553	30,794	32,816	2,022	7%
Other Benefits		8,261		8,708	8,708	0%
Repairs & Maintenance	1,388		116		-116	-100%
Supplies	22,870	4,425	1,906	385	-1,521	-80%
Total Divisional Expense	1,930,820	157,923	160,903	175,805	14,902	9%

Port Authority of Guam
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Safety Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	203,078	19,597	16,923	14,909	-2,014	-12%
Overtime Pay	966	24	81	1,079	998	1232%
Premium Pay (HP/ND)	2,531	284	211	164	-47	-22%
Sick Leave Used		291		1,281	1,281	0%
Comp Time Taken					0	0%
Insured Benefits	14,381	1,445	1,198	1,227	29	2%
Retirement Benefits	59,066	5,943	4,922	5,550	628	13%
Other Benefits		1,512		1,369	1,369	0%
Repairs & Maintenance	33,431		2,786	42	-2,744	-98%
Supplies	593	45	49	34	-15	-31%
Total Divisional Expense	314,046	29,141	26,170	25,655	-515	-2%

Port Authority of Guam
YTD Budget Status Report
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Planning Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	552,541	40,105	46,045	33,084	-12,961	-28%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		489		3,375	3,375	0%
Comp Time Taken					0	0%
Insured Benefits	24,859	1,739	2,071	1,423	-648	-31%
Retirement Benefits	160,309	12,326	13,359	11,020	-2,339	-18%
Other Benefits		3,589		3,375	3,375	0%
Repairs & Maintenance	-				0	0%
Supplies	351	146	29		-29	0%
Other Contractual Service	86	50	7		-7	-100%
Total Divisional Expense	738,146	58,444	61,511	52,277	-9,234	-15%

Port Authority of Guam
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Marketing Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	197,424	11,424	16,452	11,583	-4,869	-30%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		2,180		2,187	2,187	0%
Comp Time Taken					0	0%
Insured Benefits	13,014	1,102	1,085	1,389	304	28%
Retirement Benefits	57,338	4,602	4,778	5,319	541	11%
Other Benefits		1,318		1,330	1,330	0%
Repairs & Maintenance	5,872		489		-489	-100%
Supplies	1,694		141	87	-54	-38%
Miscellaneous	36	36	3		-3	-100%
Professional Services	18,715		1,560	2,504	944	61%
General & Administrative	294,093	20,662	24,508	24,399	-109	0%

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Operations Manager Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	257,792	17,365	21,483	23,022	1,539	7%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		2,999			0	0%
Comp Time Taken					0	0%
Insured Benefits	14,079	1,123	1,173	1,615	442	38%
Retirement Benefits	74,439	5,972	6,204	7,376	1,172	19%
Other Benefits		1,950		2,208	2,208	0%
Repairs & Maintenance	86	50	7		-7	-100%
Supplies	124	7500	10	47	37	370%
Total Divisional Expense	346,520	36,959	28,877	34,268	5,391	19%

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Stevedoring Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	1,941,898	141,680	161,825	158,269	-3,556	-2%
Overtime Pay	70,000	8,667	5,834	18,569	12,735	218%
Premium Pay	109,542	8,709	9,128	9,953	825	9%
Sick Leave Used		4,630	0	6,366	6,366	0%
Comp Time Taken		0	0	0	0	0%
Insured Benefits	166,178	13,110	13,847	16,810	2,963	21%
Retirement Benefits	565,738	45,588	47,145	53,929	6,784	14%
Other Benefits		12,169	0	13,296	13,296	0%
Repairs & Maintenance	-				0	0%
Supplies	18,965	187	1,580	355	-1,225	-78%
Typhoon Expense					0	0%
Total Divisional Expense	2,872,321	234,740	239,359	277,547	38,188	16%

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Terminal Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	1,332,485	92,234	111,040	91,218	-19,822	-18%
Overtime Pay	13,000	2,138	1,083	12,719	11,636	1074%
Premium Pay	34,270	2,760	2,856	3,433	577	20%
Sick Leave Used		4,907		3,951	3,951	0%
Comp Time Taken				118	118	0%
Insured Benefits	130,573	9,170	10,881	9,242	-1,639	-15%
Retirement Benefits	386,432	29,825	32,203	31,521	-682	-2%
Other Benefits		7,074		7,194	7,194	0%
Repairs & Maintenance					0	0%
Supplies	5,941	456	495	324	-171	-35%
Total Divisional Expense	1,902,701	148,564	158,558	159,720	1,162	1%

Port Authority of Guam
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Transportation Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	2,477,066	176,833	206,422	191,870	-14,552	-7%
Overtime Pay	55,000	8,331	4,583	30,546	25,963	567%
Premium Pay	116,403	9,962	9,700	12,096	2,396	25%
Sick Leave Used		7,459		4,464	4,464	0%
Comp Time Taken					0	0%
Insured Benefits	231,114	18,712	19,261	18,278	-983	0%
Retirement Benefits	707,301	59,096	58,942	67,471	8,529	14%
Other Benefits		17,078		16,636	16,636	0%
Repairs & Maintenance	275		23		-23	0%
Supplies	496,800	20,081	41,400	11,939	-29,461	-71%
General Administration	4,083,959	317,552	340,334	353,300	12,966	4%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Equipment Maintenance Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Employee Salaries	2,218,812	162,349	184,902	176,556	-8,346	-5%
Overtime Pay	83,013	7,614	6,918	8,251	1,333	19%
Premium Pay	160,063	14,735	13,339	13,326	-13	0%
Sick Leave Used		8,096	0	4,907	4,907	0%
Comp Time Taken		-	0	0	0	0
Insured Benefits	186,766	15,789	15,566	16,391	825	5%
Retirement Benefits	639,946	54,055	53,328	61,511	8,183	15%
Other Benefits		14,688	0	16,671	16,671	0%
Repairs & Maintenance	11,019	8,341	1,044	6,503	5,459	523%
Supplies	602,168	1,528	50,183	28,230	-21,953	-44%
Professional Services	-				0	0%
Contractual Services		-	0	0	0	0%
Other Contractual Serv	25,865	-	2,033	0	-2,033	-100%
General & Administrative	3,927,652	287,195	327,313	332,346	5,033	2%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Facility Maintenance Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	986,992	65,701	82,250	62,617	-19,633	-24%
Overtime Pay	40,135	1,345	3,345	13,599	10,254	307%
Premium Pay	16,025	1,578	1,335	1,004	-331	-25%
Sick Leave Used		2,013		2,761	2,761	0%
Comp Time Taken		63			0	0%
Insured Benefits	83,917	6,406	6,994	6,629	-365	-5%
Retirement Benefits	284,126	22,461	23,677	23,760	83	0%
Other Benefits		6,521		6,062	6,062	0%
Repairs & Maintenance	19,768		1,648		-1,648	-100%
Supplies	83,250	4,426	6,938	4,302	-2,636	-38%
Other Contractual Service	6,646		554		-554	-100%
Total Divisional Expense	1,520,859	110,514	126,741	120,734	-6,007	-5%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Corporate Services Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	153,942	8,680	12,828	10,936	-1,892	-15%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used				153	153	0%
Comp Time Taken					0	0%
Insured Benefits	9,046	452	753	416	-337	-45%
Retirement Benefits	43,760	3,011	3,646	3,326	-320	-9%
Other Benefits		950		992	992	0%
Repairs & Maintenance	300		25		-25	-100%
Supplies	354		30	64	34	113%
Total Divisional Expense	207,402	13,093	17,279	15,887	-1,392	-8%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

General Administration <u>Divisional Expense</u>	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	167,031	11,766	13,919	11,264	-2,655	-19%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		102		250	250	0%
Comp Time Taken					0	0%
Insured Benefits	26,229	1,949	2,186	2,037	-149	-7%
Retirement Benefits	50,165	3,748	4,180	4,173	-7	0%
Other Benefits		776		1,112	1,112	0%
Repairs & Maintenance	516		177		-177	-100%
Supplies	6,077	292	506	475	-31	-6%
Other Contractual Service	6,160		379	262	-117	-31%
General & Administrative	256,178	18,633	21,347	19,573	-1,774	-8%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Human Resources Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	244,941	18,142	20,412	19,724	-688	-3%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		944		506	506	0%
Comp Time Taken					0	0%
Insured Benefits	14,448	1,152	1,204	1,397	193	16%
Retirement Benefits	70,802	5,680	5,901	7,045	1,144	19%
Other Benefits		1,781		2,207	2,207	0%
Supplies	2,000		167	185	18	11%
Other Expenses	118,000	18,060	9,834	6,004	-3,830	-39%
Total Divisional Expense	450,191	45,759	37,518	37,068	-450	-1%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Procurement Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	432,898	28,169	36,075	34,043	-2,032	-6%
Overtime Pay		0	0	0	0	0%
Premium Pay		0	0	0	0	0%
Sick Leave Used		1,347	0	540	540	0%
Comp Time Taken		0	0	0	0	0%
Insured Benefits	43,485	2,326	3,626	2,770	-856	-24%
Retirement Benefits	126,466	8,562	10,540	11,653	1,113	11%
Other Benefits		2,685	0	3,444	3,444	0%
Repairs & Maintenance	-	0	0	200	200	0%
Supplies	1,900	0	158	310	152	96%
Miscellaneous	15,000	0	1,250	0	-1,250	-100%
Advertising		0	0	0	0	0%
Other Contractual Service	50,548	951	4,213	3,578	-635	-15%
General & Administrative	670,297	44,040	55,862	56,538	676	1%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Engineer Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	201,530	15,328	16,794	20,141	3,347	20%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used					0	0%
Comp Time Taken					0	0%
Insured Benefits	15,851	1,258	1,321	1,437	116	9%
Retirement Benefits	57,033	4,355	4,753	6,025	1,272	27%
Other Benefits		1,550		2,014	2,014	0%
Repairs & Maintenance	487		41		-41	-100%
Supplies	900		75	31	-44	-59%
Other Contractual Service	132		11		-11	0%
Total Divisional Expense	275,933	22,491	22,995	29,648	6,653	29%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Commercial Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	293,245	22,037	24,437	17,403	-7,034	-29%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used				545	545	0%
Comp Time Taken					0	0%
Insured Benefits	13,454	1,113	1,122	1,319	197	0%
Retirement Benefits	85,955	6,896	7,163	8,226	1,063	15%
Other Benefits		2,130		2,495	2,495	0%
Repairs & Maintenance	700		443		-443	0%
Supplies	2,355		196	144	-52	-27%
Professional Services					0	0%
Other Contractual Service	57,188		4,380		-4,380	-100%
General & Administrative	452,897	32,176	37,741	30,132	-7,609	-20%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

IT Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	316,381	23,581	26,365	24,431	-1,934	-7%
Overtime Pay					0	0%
Premium Pay					0	0%
Sick Leave Used		1,664		693	693	0%
Comp Time Taken					0	0%
Insured Benefits	19,558	1,421	1,630	1,961	331	20%
Retirement Benefits	91,019	7,302	7,585	8,444	859	11%
Other Benefits		2,357		2,592	2,592	0%
Repairs & Maintenance	145,482	1,925	12,123	63,363	51,240	423%
Supplies	7,086	71	590		-590	-100%
Other Contractual Service					0	0%
Total Divisional Expense	579,526	38,321	48,293	101,484	53,191	110%

Port Authority of Guam
YTD Budget Status Report
Period Ending 10/31/12

Finance Divisional Expense	FY-2013 Approved Budget	FY-2012 YTD Actual 10/31/11	FY-2013 YTD Budget	FY-2013 YTD Actual 10/31/12	FY-2013 YTD Budget vs Actual	
					\$ Variance	% Variance
Salaries & Wages	788,242	56,092	65,687	63,758	-1,929	-3%
Overtime Pay	37	0	3	0	-3	0%
Premium Pay		0	0	0	0	0%
Sick Leave Used		1,400	0	1,258	1,258	0%
Comp Time Taken		0	0	0	0	0%
Insured Benefits	57,558	4,779	4,798	4,945	147	3%
Retirement Benefits	233,298	17,422	19,441	20,551	1,110	6%
Other Benefits		4,823	0	5,353	5,353	0%
Repairs & Maintenance	108,682	0	9,057	26	-9,031	-100%
Supplies	8,600	26	717	538	-179	-25%
Miscellaneous	1,200	0	100	0	-100	-100%
Total Divisional Expense	1,197,617	84,542	99,803	96,429	-3,374	-3%

JULY - DECEMBER 2012
VESSEL OPERATION RECAP

	July	August	September	October	November	December	
MATSON							Total
No. Vessel	5	4	4	5			18
Discharge	2937	2362	2282	2972			10553
Loaded	2590	2415	1996	2789			9790
Total Moves	5527	4777	4278	5761			20343
Cranes used	P14,16,17	P14,16,18	P14,16,17	P14,16,17			
Average GMPH	21.4	20.9	22.9	22.2			21.9
ISLANDER							
No. Vessel	2	2	2	2			8
Discharge	316	440	339	370			1465
Loaded	524	386	454	600			1964
Total Moves	840	826	793	970			3429
Cranes used	P16,17	P16,18	P16,17	P16,17			
Average GMPH	18.2	20.8	16.4	16			17.9
SHUTTLE							
No. Vessel	5	6	4	5			20
Discharge	210	251	146	196			803
Loaded	213	265	230	216			924
Total Moves	423	516	376	412			1727
Cranes used	G2,3	G2,3	G2,3	G2,3			
Average GMPH	17.2	14.1	16.4	14			15.4
MELL							
No. Vessel	5	4	4	5			18
Discharge	793	611	690	943			3037
Loaded	714	561	669	826			2770
Total Moves	1507	1172	1359	1769			5807
Cranes used	G2,3	G2,3	G2,3	G2,3			
Average GMPH	17.1	14.3	14.6	15			15.3

VESSEL OPERATION RECAP

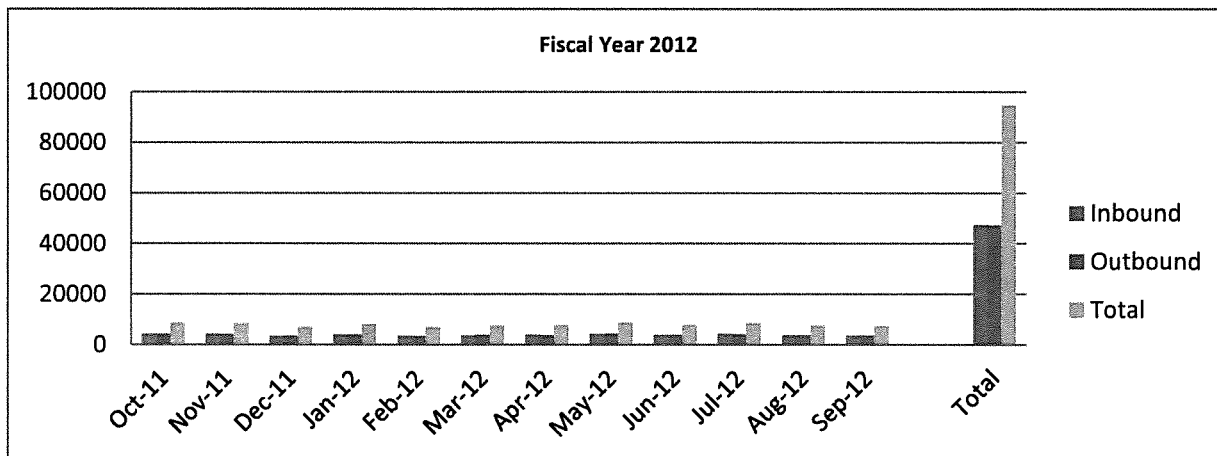
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SUMMARIZED	
Total Vessels	85
Total Discharged	16506
Total Loaded	16431
Total Moves	32939

Month	Inbound	Outbound	Total
Oct-11	4248	4367	8615
Nov-11	4298	4179	8477
Dec-11	3421	3525	6946
Jan-12	4051	4102	8153
Feb-12	3523	3458	6981
Mar-12	3694	3877	7571
Apr-12	4014	3775	7789
May-12	4276	4406	8682
Jun-12	3912	3910	7822
Jul-12	4394	4189	8583
Aug-12	3809	3796	7605
Sep-12	3733	3719	7452

8615

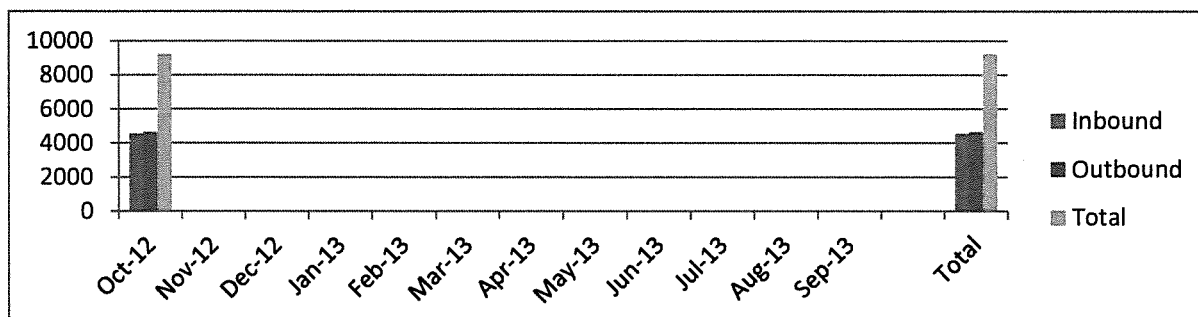
Total	47373	47303	94676
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Month	Inbound	Outbound	Total
Oct-12	4557	4656	9213
Nov-12			0
Dec-12			0
Jan-13			0
Feb-13			0
Mar-13			0
Apr-13			0
May-13			0
Jun-13			0
Jul-13			0
Aug-13			0
Sep-13			0

9213

Total	4557	4656	9213
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PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



Eddie Baza Calvo

Governor of Guam

Ray Tenorio

Lieutenant Governor

November 26, 2012

MEMORANDUM

TO: Board of Directors

FROM: Procurement and Supply Manager 

SUBJECT: Procurement Division Status Report for November 2012

1. Request for Proposals

- a. No. 12-003: Performance Management Services for Port's Cranes
The Cost Negotiations Committee has initiated discussions with the selected Offeror and will continue to conduct negotiations.
- b. No. 12-004: Risk Management Services
The selection of best qualified Offeror has been completed. Port will begin to enter negotiations with the selected Offeror.

2. Invitation for Bids – Construction (No open bids)

3. Invitation for Bid – General Services Agency (No open bids)

4. Contract Management:

- a. N. C. Macario & Associates, Design Services for Pipelines
The NTP to design the installation of the MOV to the existing Pipelines at the Golf Pier was issued on Nov. 16 and 100% design is expected to be completed by Nov. 30. The final design, scopes of work and project specifications are expected to be completed by Dec. 15. Upon receipt of final bid specifications, bid announcement may be issued by Dec. 17 and bid opening can take place week of January 7th. Approval of bid award and contract will be presented to Board by January meeting.
- b. Legal Services – Legal Fees thru April 2012: **\$249,163.71** (May 2011- April 2012) or monthly average of \$22,652. The estimated legal fees based on average for May - Nov 2012, is \$158,559. The estimated legal fees from date of contract thru Nov 2012 >> **\$407,722** leaving a balance from contract amount of approximately \$92,277 or 4 months based on average or for period of December 2012 through March 2013.

Recommend to issue solicitation package for legal services by December 2012, evaluation and negotiations by January and Final award by February.

5. Insurance Program:

- a. Property and Liability Coverages for POLA Cranes and Gantry No. 3
- b. Workers Compensation Coverages

FY-13 PERSONAL INJURIES

(10/01/12 to 09/30/13)

11/28/2012

<u>Divisions</u>	<u>*Lost-time</u>	<u>*Recordable</u>
Stevedoring	0	1
Transportation	0	1
Terminal	0	0
EQMR	0	0
Others	<u>0</u>	<u>0</u>
Total	0	2

Summary for FY-2013 (to date):

Personal Injuries = 2 recorded:

Zero (0) lost-time*

Two (2) recordable**

***Lost-time** = If an employee was injured on the job and medical doctor sent him/her home, his/her injury is considered a lost-time.

****Recordable** = If an employee was injured on the job and medical doctor treated him/her and released him/her back to work on the same day (Recordable because of medical charges).

Last disabling work injury: 09/04/2012

Number of Days since Last Disabling Work Injury: 85

Port Authority of Guam

11/28/12

FY-12 INDUSTRIAL ACCIDENTS (10/01/11 to 09/30/12)

<u>Divisions</u>	<u>CRANE</u>	<u>TRACTOR</u>	<u>FORKLIFT</u>	<u>MV</u>
Stevedoring	2	0	0	0
Transportation	0	6	2	1
Terminal	0	0	0	0
EQMR	0	0	0	0
Others	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	2	6	2	1

Summary To date:

Total Industrial Accidents reported and investigated = 11

Port Authority of Guam

09-20-2012

FY-12 PERSONAL INJURIES (10/01/11 to 09/30/12)

<u>Divisions</u>	<u>*Lost-time</u>	<u>*Recordable</u>
Stevedoring	1	1
Transportation	3	1
Terminal	1	0
EQMR	1	0
Others	<u>3</u>	<u>0</u>
Total	9	2

Summary for FY-2012 (to date):

Personal Injuries = 11 recorded: Nine (9) lost-time* and Two (2) recordable**

***Lost-time** = If an employee was injured on the job and medical doctor sent him/her home, his/her injury is considered a lost-time.

****Recordable** = If an employee was injured on the job and medical doctor treated him/her and released him/her back to work on the same day (Recordable because of medical charges).

Number of Days since Last Disabling Work Injury: 16

CERTIFICATE OF ACHIEVEMENT



Strategic Planning Division

2012 MagPRO Governor's Employee Recognition Program Nominee

Project/Program of the Year

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Sonja L. Cruz

2012 MagPRO Governor's Employee Recognition Program Nominee

**Customer Service Professional of the Year Front Office & Support Services,
Harbor Master Division**

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Arden B. Bonto

2012 MagPRO Governor's Employee Recognition Program Nominee

Employee of the Year, Computer Programming & Analysis

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Evangeline O. Castro

2012 MagPRO Governor's Employee Recognition Program Nominee

Employee of the Year, Personnel Administration, Equal Employment & Public Information

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Helen S. Aguon

2012 MagPRO Governor's Employee Recognition Program Nominee

Behind the Scenes Award, Harbor Master Division

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Frances T. Arriola

2012 MagPRO Governor's Employee Recognition Program Nominee

Community & Volunteerism Award, Human Resources Division

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Port Authority of Guam

2012 MagPRO Governor's Employee Recognition Program Nominee

Department of the Year

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Marketing Division

2012 MagPRO Governor's Employee Recognition Program Nominee

Photo of the Year, Public Service and Elderly

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Marketing Division

2012 MagPRO Governor's Employee Recognition Program Nominee

Photo of the Year, Public Service and Wonderful

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Marketing Division

2012 MagPRO Governor's Employee Recognition Program Nominee

Photo of the Year, Public Service and Environment

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Marketing Division

2012 MagPRO Governor's Employee Recognition Program Nominee

Photo of the Year, Public Service and Children

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Bernadette S. Meno

2012 MagPRO Governor's Employee Recognition Program Nominee

Manger of the Year, Marketing/Public Relations Division

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Josette J. Javelosa

2012 MagPRO Governor's Employee Recognition Program Nominee

Supervisor of the Year, Program Administration

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Perry A. Perez

2012 MagPRO Governor's Employee Recognition Program Nominee

Employee of the Year, Program Administration

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Vivian C. Leon

2012 MagPRO Governor's Employee Recognition Program Nominee

Inspirational & Encouragement, Corporate Services Department

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Transportation Division

2012 MagPRO Governor's Employee Recognition Program Nominee

Unit of the Year

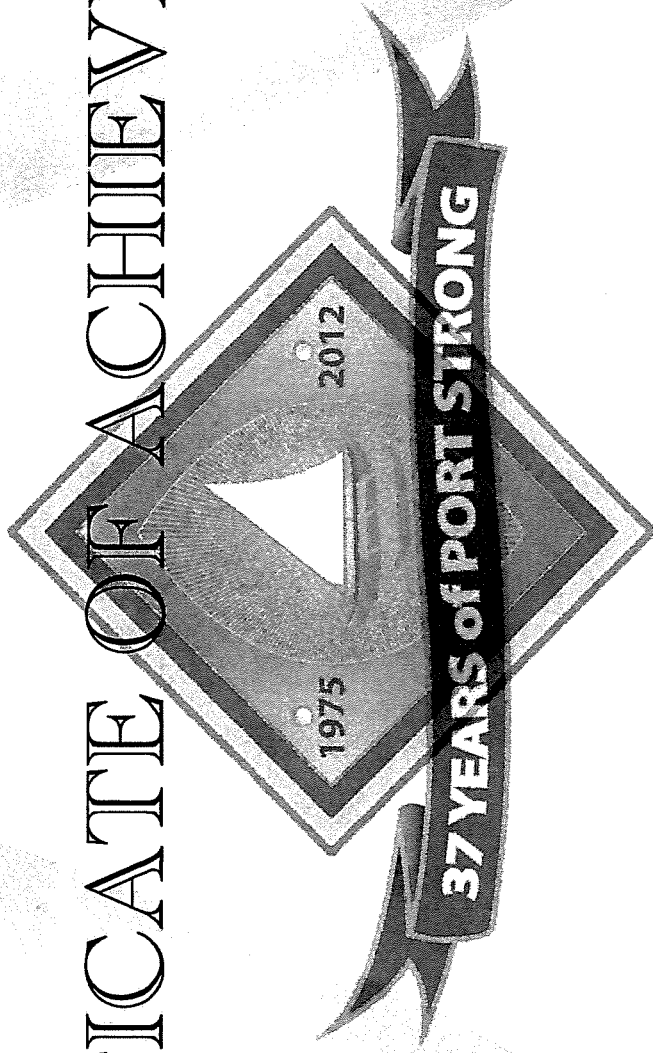
Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Port Authority of Guam (PAGGMA)

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee Association of the Year

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Jose G Javellana III

2012 MagPRO Governor's Employee Recognition Program Awardee

National Recognition Citation, Strategic Planning Division

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam

PORT OF
GUAM

CERTIFICATE OF ACHIEVEMENT



Janice H. Flores

2012 MagPRO Governor's Employee Recognition Program Awardee

Medal of Valor, Terminal Division

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Jose P. Bamba

2012 MagPRO Governor's Employee Recognition Program Awardee

Supervisor of the Year, Equipment Operation & Related

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Paul A. San Nicolas

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee of the Year, Equipment Operation & Related

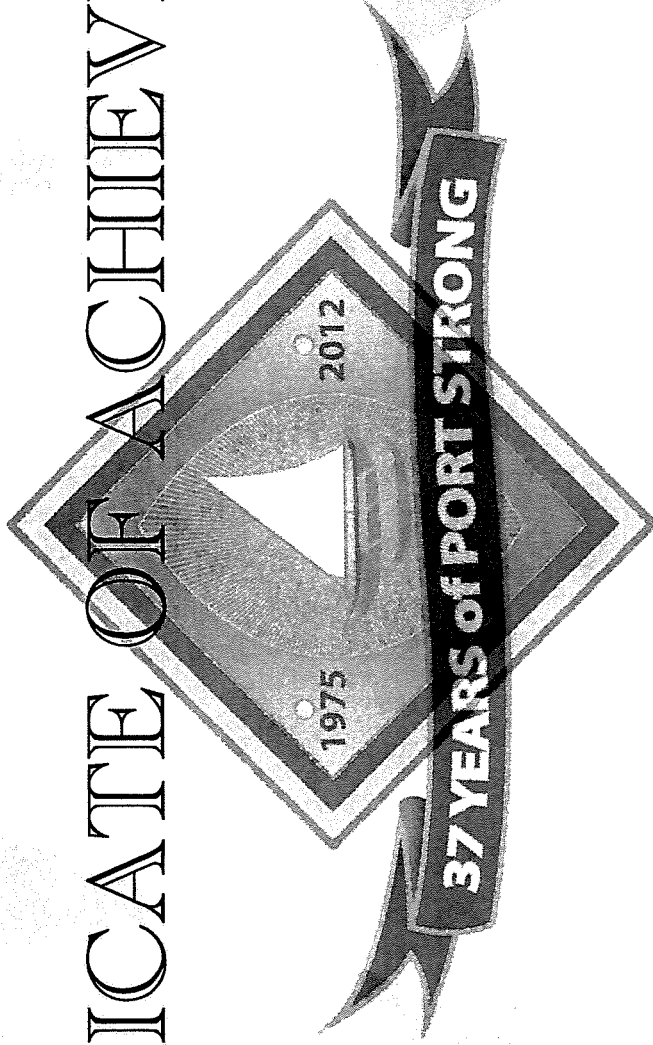
Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Thaddeus J.N. Sanchez

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee of the Year, Labor, Grounds, & Maintenance

Awarded on November 28, 2012

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Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Dora C. Perez

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee of the Year, Planning

Awarded on November 28, 2012

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Port Authority of Guam

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Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Joshua V. Candoleta

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee of the Year, General Clerical

Awarded on November 28, 2012

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Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Frank J. Sablan

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee of the Year, Technical & Professional

Awarded on November 28, 2012

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Port Authority of Guam

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Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Anthony J.S. Yatar

2012 MagPRO Governor's Employee Recognition Program Awardee

Employee of the Year, Keypunch & Computer Operations

Awarded on November 28, 2012

DANIEL J. TYDINGCO
Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam



CERTIFICATE OF ACHIEVEMENT



Harbor Master Division

2012 MagPRO Governor's Employee Recognition Program Awardee

Customer Service Team Excellence

Awarded on November 28, 2012

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Chairman, Board Of Directors
Port Authority of Guam

MARY MICHELLE GIBSON
Secretary, Board Of Directors
Port Authority of Guam





PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



Eddie Baza Calvo
Governor of Guam
Ray Tenorio
Lieutenant Governor

November 5, 2012

VIA HAND DELIVERY

Mr. Derek K. Sadler
General Manager
Hanson Permanente Cement
PO Box K
Hagatna, GU 96932

Subject: Parcel 1, Lot No. 6/5; Extended Term Rent Negotiations

Dear Mr. Sadler:

Buenas! Thank you for your time on August 21, 2012 to discuss with staff the matter of extended term rents for Parcel 1, Lot No. 6 and a Portion of Lot 5, both lots currently leased to Hanson Permanente Cement ('Hanson') pursuant to Sublease Agreement dated January 14, 1971. Soon upon taking this office, I directed staff to close the gap on the matter of stalled negotiations for the extended term of the impacted lots.

We acknowledge that the matter of extended term rent negotiations for the impacted lots have been ongoing since January 2011. It was during March 2011 the Port transmitted a copy of the Port sponsored Summary Appraisal Report dated January 2011 regarding Fair Market Ground Rent for Lot 6 and Portion of Lot 5. We further acknowledge this report had reflected a point in time statement of value of \$360 per square meter capitalized at 8% with a proposed annual rent schedule of \$192,000 per year.

It was in July 2011 Hanson informed the Port the rate, as proposed, resulting in a 70% markup from the current fee schedule of \$111,000 per year at rate of \$209 per square meter, was not acceptable and the Port should provide another offer. Since then negotiations have slipped due to the fact the Port had its challenges in countering an initial offer, as well as, trying to conceptually piece together a proposal involving the co-use of Pier F-1.

In the attempt to bring closure to this negotiation in a manner consistent with your discussion with staff, the Port hereby proposes the following to the extent set forth herein and as confirmation of our common intention to formalize the path to resolve ongoing negotiations.

- Port and Hanson hereby agrees to the rate of \$322 per square meter as identified in the Captain Hutapea & Associates Summary Appraisal Report Regarding Fair Market Ground Rent dated November 2010, for the adjacent property formerly leased to Casamar Guam (Lot 5), located at the Commercial Port of Guam.

Letter to Mr. Derek K. Sadler of November 5, 2012
Subject: Parcel 1, Lot No. 6/5
Page 2

- Port and Hanson further agrees that the new rental rate of \$172,000 per year will be assessed beginning October 1, 2012.
- Port and Hanson further agrees that, except for the two new terms stated above, Hanson and the Port exercise the option to extend the Sublease Agreement for a term of ten (10) years on the same terms and conditions stated therein.
- Hanson and Port agrees that Port Legal Counsel will prepare the instrument that will memorialize these items as agreed, and that all expense and costs associated therewith will be for the account of the Port.

If the above terms are acceptable, it is asked that you acknowledge below agreeing to said terms as well as Hanson's understanding that said terms will be subject to the final review and approval of the Port's Board of Directors during their next regularly scheduled meeting. Upon approval by the Board, Port Legal Counsel will prepare the instrument to memorialize these terms, as well as a ten (10) year extension of the Sublease Agreement on the same terms stated therein.

If you have any questions or require additional information, please contact Mr. Glenn Nelson, Commercial Manager at 477-5931 ext. 310 or via email at glenn@portguam.com. *Si Yu'os Ma'ase*.

Sincerely,


MARY C. TORRES
General Manager

Acknowledged on behalf of Hanson Permanente Cement:


DEREK K. SADLER
General Manager

CC: Board of Directors
Deputy General Manager
Corporate Services Manager
Commercial Manager