

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

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REGULAR MEETING OF THE BOARD OF DIRECTORS Jose D. Leon Guerrero Port Authority of Guam Thursday, August 22, 2013 11:45am

AGENDA

I. CALL TO ORDE

- II. APPROVAL OF MINUTES
 - a. July 25, 2013 Regular Board Meeting
- III. PUBLIC COMMENT:
- a. Public Comments
- b. Employee Comments
- c. PAGGMA Association
- IV. GENERAL MANAGERS REPORT
- V. OLD BUSINESS
 - a. Cementon Micronesia
 - b. GEDA Loan Status
 - c. Port Modernization Program Implementation Plan
 - d. Workers Compensation Insurance
 - e. Capital Improvements Facilities Upgrade
 - f. Contracts
- VI. NEW BUSINESS
 - a. RFP No. 13-005 Professional & Technical Services: Upgrade and Migration of JDE Systems
 - b. Budget Request for Port Week 2013
 - c. Board Resolution 2013-08 Retirement
 - d. MAGPRO Governor's Employees Recognition Program
- VII. EXECUTIVE SESSION
- a. Open Legal Issues
- b. Personnel Matters
- VIII. ADJOURNMENT



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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS Thursday, July 25, 2013

I. CALL TO ORDER

There being a quorum, the regular meeting of the Board of Directors was called to order at 11:50 a.m., Thursday, July 25, 2013. Present at the meeting were:

Daniel Tydingco, Chairman
Christine Baleto, Vice Chairperson
Shelly Gibson, Board Secretary
Michael Benito, Member
Joanne M.S. Brown, General Manager
Maria D.R. Taitano, Deputy General Manager (Admin/Finance)
Atty. Mike Phillips, Legal Counsel

Absent were Felix R. Pangelinan, Interim Deputy General Manager. Also present were Phillips & Bordallo law office-John Bell; Cementon Micronesia-Jerry Tang, Esther Rebadulla, Johnson Ma; Office of Senator Tom Ada-William Brennan; EA-Chip Brown; Marianas Variety-Mar-Vic Cagurangan, Aldwin Fajardo; Pacific Daily News-Michelle Conerly and Port Management staff.

II. APPROVAL OF MINUTES

a. <u>June 24, 2013</u>: The Vice Chairperson made motion to approve the minutes of June 24, 2013 subject to correction, seconded by Mr. Benito and was unanimously passed.

III. PUBLIC COMMENT

- a. **Public Comment:** None.
- b. **Employee Comment:** None.
- c. **PAGGMA Association:** None.

IV. GENERAL MANAGERS REPORT

A report was presented by the General Manager for Board's information. Following key items of the report are as follows:

- 1. <u>PUC Docket PAG 12-01 Gantry Crane 2</u>: The Public Utilities Commission (PUC) held a public meeting on June 25, 2013. Status information was provided to PUC indicating that the General Services Agency (GSA) had awarded the Surplus Bid Package No. GSA-SS-002-13, pending payment from the selected bidder. The General Manager informed the Board that in the event GSA was not able to address Gantry Crane 2 removal, the Port would pursue other contingency plans to remove the crane.
- 2. <u>Port Authority Interim Rate Petition</u>: The Port submitted its interim rate petition to the Public Utilities Commission (PUC) on July 19, 2013 identified as PAG Docket 13-01. This item will be placed on the PUC meeting agenda scheduled for July 30, 2013.
- 3. <u>Workers Compensation Insurance</u>: On June 27, 2013, the revised specification on Worker's Compensation insurance was forwarded to the Chief Procurement Officer, General Services Agency (GSA). After numerous follow ups by the Port on the procurement announcement, GSA will be announcing the bid on July 29, 2013.

Mr. Benito asked whether there is any movement on the possible amendment to change the language specific to Section 10111(e), Chapter 10, 12 GCA from 'shall' to 'may' to allow the Port to self-insure workman's compensation. The General Manager said the Port did provide the proposed language to the Port Oversight Committee Chair.

In an effort to provide a wide range of participation, the Vice Chairperson wondered on the possibility of providing the procurement announcement to all insurance companies on the workers compensation insurance that the bid is available. The Chairman asked management to formally request GSA to disseminate the procurement announcement to all insurance companies that are registered and licensed with Department of Revenue & Taxation.

- 4. GSA Tenda Charge Account: A follow-up memorandum was sent to Department of Administration (DOA) on July 16, 2013 requesting to establish a new account for administrative and operational supplies. By way of background, the Port has an account showing an outstanding balance of \$80K plus that extends back prior to 1999. The Port has committed to working with DOA to address resolution for these outstanding amounts; in the interim, the Port requested that DOA establish a new account to obtain needed supplies through GSA Tenda.
- 5. Route 11 and Route 11A Land Transfer: On June 25, 2013, the Port met with representatives of Department of Public Works (DPW) and Federal Highway Administration on the proposed land transfer between DPW and the Port to address the property ownership for the newly completed Route 11 and the need for the Port to acquire property on Route 11A to address its proposed yard expansion projects. Discussions during the meeting included the possible transfer of old Route 11A right-of-way within the yard to the Port, the transfer of the property located at the Truck Enforcement Station owned by the Port to DPW up to the seawall, and the Port's desire to maintain the subsurface rights of the property on Route 11 to retain the lease revenue for the fuel pipeline. It was determined that a memorandum of agreement would need to be formalized to address a maintenance agreement for Route 11 to also include the flushing of the outfalls. The Port and DPW legal counsels would need to review a special warranty deed for a perpetual easement.

- 6. <u>Meeting with KM&T</u>: The Port met with KM&T representatives on July 5, 2013 who continues to express interest in leasing Parcel 1 of port properties proposing to construct a pier to receive aggregate and cement products. During discussions, KM&T indicated they anticipate providing a formal presentation to the Port over the next three months on their new business proposal. Management will assist KM&T with appropriate information needed as it relates to Parcel 1 of their proposed wharf and pier development project as well as any regulations and requirements of the Port, if necessary.
- 7. <u>Cementon Micronesia Request for Lease payment Deferment</u>: The Port received a request from Cementon Micronesia on July 9, 2013 for lease deferment to be extended until Cementon Micronesia is operational. The projected timeframe for the installation of the pipeline and valves is anticipated for October 2013. This matter will be further addressed under old business, item a.
- 8. Meeting with Mobil and Cementon: A meeting was held on July 15, 2013 with Port management and representatives of Mobil and Cementon Micronesia. During discussions, it was determined that the month of October 2013 is the anticipated timeframe for construction. Cementon Micronesia needs about 13 operational days to install the pipeline. Mobil anticipates a total of 21 days of inactive operation for the 13 construction days requested by Cementon Micronesia. This includes 4 days prior to construction for Mobil to de-gas the pipelines and an additional 4 days after for the pipelines to be re-gassed in order for Mobil to be operational with fuel. It was also reported by Mobil that they are still waiting feedback from its corporate office to approve the project.
- 9. <u>Meeting with Mobil Outstanding Issues</u>: A meeting was held on June 28, 2013 with Port management and representatives of Mobil on the following outstanding issues: rebate claim; golf pier maintenance fee claim; manager's compensation claim and unpaid interim rent claim. In an effort to resolve these matters, the General Manager had tasked the Deputy General Manager of Admin/Finance along with Commercial division to provide recommendations. Any proposed settlement will be further reviewed by legal counsel and a status of these issues will be provided to the Board.
- 10. <u>USDA \$2M CF Direct Loan</u>: As directed at the previous meeting, management has provided a list of critical cargo handling equipments justifying the need of its acquisition for Board consideration. The list includes: terminal yard tractors, telescopic boom, portable utility air compressor, compact articulated boom lift, industrial street sweeper, portable dual operation welding machines, and 5-ton forklifts. Based on Board concurrence, the Port will be looking at an estimated \$11K to \$15K a month for a 25 year loan or a reduced repayment period of 7 years at \$333K plus annual payment of debt service for the \$2M loan. Mr. Benito expressed that he would not be in favor of proceeding with a loan that exceeds the life-span of the equipments. The General Manager said there are options available that does not preclude the Port from paying the debt service sooner. An inquiry was made as to whether the estimated cost associated with the purchase of the equipments includes shipping fees; a response was made in the affirmative.
- 11. <u>Implementation & Integration Services for TOS</u>: In relation to this item noted in the General Manager's report, and with respect to the financing of the terminal operating system (TOS), the Chairman understands that the Port Oversight Chair had expressed concerns about the legislation on

the service life extension (SLE) loan with Bank of Guam. The General Manager said management will provide clarification as the Port for this fiscal year has budgeted \$450K for the JD Edwards upgrade on the financial management system (FMS) which is critically needed to process payroll. She understands that the category listed in the SLE loan for the FMS is about \$500K. There needs to be a clear understanding of what falls under what category and once additional information is gathered, all parties will be notified.

12. <u>USDA \$25M Direct Loan</u>: On July 18, 2013, USDA inquired whether the Port is still interested in moving forward with the \$25M direct loan. The General Manager understands that the Port had engaged USDA in 2010 for a \$25M direct loan and a \$25M guaranteed loan. The \$25M guaranteed loan was withdrawn by the Port based on the projected changes on the proposed military buildup. This matter is being brought before the Board to provide guidance on whether to proceed or suspend the request as USDA needs to take action on this particular issue.

The Vice Chairperson asked what the loan can be used for. The Chairman said the \$25M direct loan was to supplement the \$50M 'Port of Guam Improvement Enterprise Fund' administered by the Maritime Administration for purposes of uplands work as oppose to waterfront projects. The Chairman recalled that USDA indicated if the Port does not need these funds at this point, that the Port can certainly resume discussions with USDA at a later time when the need arises. The Vice Chairperson asked that the question be posed to the Port's consultant, Parsons Brinckerhoff, because their tariff structure is based upon the Port funding the remaining projects of the port modernization and perhaps the direct loan could be used for this purpose. The General Manager said discussions did take place with the Port's consultant last week and it is their recommendation to defer the direct loan request. She said as the Chairman stated, if there is a need in the future, then certainly discussions will resume. Also, should there be a major surge of cargo due to an increase in military activity, it would then be appropriate to consider the \$25M direct loan because there would be another source of funding that may provide the Port to accommodate that growth. After discussion, the Chairman asked management to inquire with USDA whether the direct loan request can be reduced to a lower amount.

- 13. <u>Tristar F-1 Management Agreement</u>: Tristar requested for a month-to-month extension to maintain operations of the F-1 management agreement which was granted for the month of July 2013. Additionally, the General Manager informed the Board that Tristar protested the Request for Proposal No. 013-003 that was recently issued for the Management of F-1 Fuel Pier. Management continues to work with legal counsel in resolving the administrative issues.
- 14. Storage Charge for Break bulk Freight: On June 27, 2013, J.L. Baker requested to extend the 'free period' from five to eight days due to the new Truck Enforcement Screening Station (TESS) weight limitation requirements on Route 11. Management has taken the position that with the ongoing modernization projects and construction activity in the terminal yard will limit cargo staging area and prefers not to backlog the yard with cargo nor be in a position to lose any potential revenues. The Port, however, could provide assistance and facilitate this process to allow for an interim training period or orientation on the TESS for all truckers on the weight load capacity and requirements so adjustments can be made. The General Manager said she will meet with Department of Public Works and Revenue & Taxation to address the concern to ensure proper compliance and will provide feedback to the Board as well as the Port Users Group.

- 15. <u>MOU with Department of Revenue & Taxation</u>: Management will be meeting with Revenue & Taxation on July 31, 2013 to review the Port's draft on the memorandum of understanding.
- 16. <u>Bill Signing Ceremony for Bill No. 86-32, Sovereign Immunity</u>: Governor Eddie Baza Calvo enacted into law Bill No. 86-32 on June 28, 2013; now Public Law 32-42 relative to authorizing the Port Authority to waive sovereign immunity to satisfy the prerequisite for approval of the \$10M commercial loan.
- 17. Ribbon-Cutting Ceremony for Route 11 Shore Protection and Route 1 to PAG Roadway Improvement Project and the Truck Enforcement Screening Station: On July 9, 2013, a ribbon-cutting ceremony was held to celebrate the completion of the Route 11 Shore Protection and Roadway Improvement Project and Truck Enforcement Screening Station (TESS). The Department of Defense and the Federal Highway Administration provided the funding for these combined projects that cost over \$22.3M.

18. <u>Matters Requiring Board Approval</u>:

- i. **Recruitment of Critical Positions.** The General Manager presented a list of critical positions that are funded for FY2013 for Board approval as follows:
- 1. Port Police: 3 Security Guard (Armed) positions. Request is being made to convert a Port Police II position to a Security Guard (Armed) position. The other two Security Guard (Armed) positions are currently vacant. The General Manager mentioned that the Port Police division incurs about \$12K a month in overtime. The Chairman asked what is the increased activity necessitating port police hires. The General Manager expressed that it is not necessarily increased activity, but rather maintaining an existing activity in terms of the requirement in the areas that have to manned from the Gate House to other port facilities; U.S. Coast Guard requirements that need to be met; passenger vessels requiring 15 port police personnel to meet all the security requirements. She said the Port currently has 25 uniformed personnel, 5 of which are on sick leave, long term disability, military leave or on light duty status that leaves the Port Police division with only 19 officers to secure the Port twenty-four hours a day, seven days a week. The General Manager informed the Board that there are concerns raised about the officers and security personnel experiencing fatigue by continuously having to work additional hours. The Vice Chairperson said not only will the hires benefit the Port long term by reducing the overtime, it will also provide the manpower that is needed.
- 2. <u>Terminal: Cargo Checker position</u>. The Cargo Checker position was recently vacated and filling this position would allow for a complete gang operation.
- 3. <u>Finance: Accounting Technician I</u>. Request is being made to convert a Claims Officer position to an Accounting Technician I position. The Claims Officer position was just recently vacated due to the resignation of a port employee. The purpose of the conversion is to allow for multi-tasking and flexibility of manning different areas within the finance division.

- 4. <u>Crane Maintenance: Crane Mechanic II.</u> Request is being made to convert a Crane Mechanic Leader position to a Crane Mechanic II position. The Crane Mechanic Leader position was recently vacated due to the retirement of a port employee. The Chairman asked whether the conversion of this position would impact upward mobility to the existing employees within this division. The General Manager said management discussions did take place for the opportunity on in-house advancement of port employees which will be considered; however, the recommendation made at this point was based on current critical need.
- ii. <u>Capital Improvements Facility Upgrade</u>: The Public Utilities Commission (PUC) approved the Port Authority of Guam's Facility Maintenance Fee (FMF) policy through Port Docket 09-02 to provide funding for the maintenance, replacement and repair of port facilities. The amount of the FMF is over \$1.5M for FY2013. Management has identified critical areas within the terminal yard that requires significant renovations for employee safety and terminal operation efficiency and therefore request authorization from the Board to allow the use of the FMF funds to support the development of critical areas that includes: High Tower at \$25K, Lower Tower at \$65K and Container Yard Striping at \$235K; totaling \$325K. The General Manager said having seen these facilities it is in poor condition and the work environment for the employees in these areas are concerning.

Mr. Benito asked the amount of the FMF revenues generated on a monthly basis. The General Manager said about \$100K plus. Mr. Benito asked whether the use of the FMF fee is restricted to facility renovations and repairs or can it also be applied to acquisitions, such as equipments. The General Manager mentioned that at this time it is specific to facility maintenance; however, if the need arises or it is determined at a later time, then perhaps a request can be made to PUC to expand the use of these funds.

Without objections, item f. Budget Adjustment Request was added onto the agenda under new business.

- iii. <u>Budget Adjustment Request</u>: The General Manager said the Safety Division has exhausted its FY2013 approved budget funding for the purchase of safety shoes. Request is being made to authorize the transfer of \$3,500 from the Marketing Division to Safety Division in order to cover the purchase of such items.
- 19. <u>Legislative Matters</u>: Bill No. 151-32 provides that the proceeds for the disposal of excess or surplus supplies and equipment from autonomous agencies would be remitted back to the respective agency by the General Services Agency (GSA). Currently, any surplus supplies or equipment from the Port is processed through GSA with net proceeds then credited to the General Fund. The General Manager said this legislation would be beneficial to the Port to capture additional revenue from its own assets to reinvest back into its equipment fleet.

20. Legislative Oversight Hearing:

July 9, 2013 – The Port attended the legislative oversight hearing held by the Committee on Maritime Transportation. Topics addressed included update for berths F4, F5 and F6;

update on the status of the gantry cranes; employee safety and welfare; and federal grants. Noted during the hearing was the need to ensure the requirement of employee certification and updated physical examinations as required by employee positions. The General Manager said management is currently working to address corrective measures to these concerns.

August 8, 2013 – On July 19, 2013, the Port received notice from the Port Oversight Chair of a scheduled oversight hearing on August 8, 2013 that would address the following items: Port legal services contract; encumbrance and expenditure of federal grants for security related projects; and allocation of the service life extension proceeds. The General Manager informed the Port Oversight Chair of her attendance at the APP 100th Annual Conference off-island and unfortunately would not be available. The Port will be notified of a re-scheduled hearing date.

RECESSED

At this time, the members agreed to take a break. The meeting recessed at 12:35 p.m.

RECONVENED

The members reconvened the meeting at 12:55 p.m.

V. OLD BUSINESS

a. Cementon Micronesia

1. <u>Rent Deferment</u>: Mr. Benito made motion to defer the rent of Cementon Micronesia for the next six months, so long as Cementon Micronesia is not operational. Motion was seconded by the Vice Chairperson and was unanimously approved.

Legal Counsel said this will include previous deferments in rent that is overlapping that Cementon Micronesia is still obligated to pay. The Chairman said that is understood.

- b. **KM&T**: (Item addressed under General Manager's report.)
- c. <u>GEDA Loan Status</u>: The Board was presented with the executive summary of the \$10M loan agreement between the Port Authority and Bank of Guam. The purpose of the \$10M is to finance the service life extension repairs for the wharfs; financial management systems and top lifter. As mentioned earlier, the Chairman advised management to ensure that the concerns expressed by the Port Oversight Chair in terms of the terminal operating system (TOS) and the financial management system (FMS) does not collide with Public Law 32-42 enabling this endeavor to take effect. Mr. Benito wondered what the concern was and presented a scenario that an accounting system, for example, is linked to a cash register which is similar to how a TOS would work against a FMS. He questioned how the TOS is not part of a FMS system because essentially it is a tool of the FMS. The Vice Chairperson agreed and mentioned that TOS is a financial management tool. Without objections, Mrs. Alma B. Javier, Procurement Manager understands that the financial management system is the main component that supports

and integrates sub-components which includes the JD Edwards, terminal operating system and gate operating system.

After discussion, the Chairman advised the General Manager to provide clarification to the Port Oversight Chair as well as the Public Utilities Commission. The General Manager said management will relay that the TOS is an inter-connected part of the FMS system, albeit the TOS and GOS are identified as separate units, but it collectively has to operate under the umbrella of the FMS system.

Relative to the terms and conditions, Mrs. Javier said although the draft loan documents are currently under port legal review as provided by Bank of Guam, being presented to the Board is a breakdown on the terms negotiated by the parties. She requested for Board approval subject to changes that need to be clarified with Bank of Guam, such as the Promissory Note requiring the Port to pledge all revenues which was not part of the negotiation. She believes that Public Law 32-42 waiving sovereign immunity already provides that security to Bank of Guam. Legal Counsel recommended that authorization be given to the port negotiation team to negotiate the provision that was added, specific to the pledge of revenues. The Chairman expressed that the Board has the good faith and credit of the Port Authority of Guam which should be sufficient for Bank of Guam and if this banking institution is not interested then the Port will go back out to the market. He directed the negotiation team to express this sentiment to Bank of Guam when discussions take place. Management also wants to ensure that the terms negotiated and agreed upon by the Port are reflected in the draft loan documents.

- 1. <u>Approval Bank of Guam Loan Terms & Conditions</u>: The Vice Chairperson made a motion to approve the terms and conditions negotiated by the Port Authority of Guam subject to the requirement to remove that particular provision with respect to the pledge of full revenues and any other onerous terms. Motion was seconded by Mr. Benito and was unanimously approved.
- 2. <u>Board Resolution No. 2013-07 Bank of Guam Loan Terms & Conditions</u>: Mr. Benito made motion to approve Board Resolution No. 2013-07 relative to the approval and acceptance of the terms and conditions for the \$10 million commercial loan with Bank of Guam, seconded by the Vice Chairperson. Motion was unanimously approved.
- d. <u>Port Modernization Program-Implementation Plan</u>: For informational purposes, the progress of the port modernization program is provided in the General Manager's report.
- e. <u>Workers Compensation Insurance</u>: The Chairman advised management to send another formal request to the Port Oversight Chair on the proposed legislation regarding possible amendment to change the language from 'shall' to 'may' of Section 10111(e), Chapter 10, 12 GCA to allow the Port to self-insure workman's compensation.
- f. Marinas Agat / Agana: A project summary brief was presented to the Board for the Agat marina proposing an outright replacement of Agat marina dock A facility with

aluminum frame, composite top decking at \$732,652 estimated cost; or outright replacement of Agat marina dock A and B facilities with wood frame, composite top decking at \$903,167 estimated cost. The funding source is through a WestPac Fisheries grant of \$250K and a reimbursement due to the Port from Department of Agriculture (DoAg) in the amount of \$509K for certain Hagatna marina projects that have since been completed. The life expectancy for wood is 15 years while the aluminum docking system is 20 years. Based on this, Board approval is being requested for management to proceed with the solicitation of the preferred dock systems option as determined by the Board as well as approve to earmark the balance of the reimbursement expected from DoAg to finance the project and create a capital improvement project account specific to this endeavor. At this time, management was asked to provide their recommendation, and the preferred option is aluminum frame as dock A sustains heavy flow of traffic and is in major disrepair. Also, the funding source available is not sufficient to support the repair of two docks if wood is chosen. Mr. Benito said he is all for the best work repair, but was more inclined to proceed with the wood docking system for two docks and support the difference using port funds. After some discussion, the Board was informed that the WestPac Fisheries grant of \$250K is due to expire on September 30, 2013 and in order for management to proceed with the solicitation procurement process a decision needs to be made. The Vice Chairperson favored the wood frame and mentioned that there is the possibility of the bid amount coming in lower than anticipated which could then be used to financially support the repair work of the second dock. The General Manager informed the Board that long term an aluminum docking system would be the better approach as it would be more cost effective. She said the Agat docks in its existence is about 25 years old which has over exceeded beyond its life span that presents a safety hazard and liability to the Port. Mr. Benito appreciates managements' recommendation; but until a master plan takes effect that will increase revenues for Agat marina, which includes the leasing of the restaurant; a cost recovery plan on utilities, the Port can then look to perform major upgrades. He said at this point, there is the opportunity to repair two docks for the price of one with minor adjustments especially since the docks are in such major disrepair.

The Vice Chairperson made motion to approve for the Port Authority to designate and utilize the funds from the reimbursement of \$509K received by the Department of Agriculture, seconded by Ms. Gibson. Motion was unanimously approved.

The Vice Chairperson made motion to approve the docks to be repaired with wood, docks A and B if possible, at the Agat marina. Motion was seconded by Ms. Gibson and was unanimously approved.

In relation, the Vice Chairperson encouraged management to renew its efforts and follow through on pending items indicated in the Engineering report, such as the Agat marina fish utility boom repair and Agat marina ramp's left side concrete catwalk repair.

g. <u>USDA \$2M CF Direct Loan</u>

1. <u>Proposed Equipment List Acquisition</u>: As mentioned earlier, Mr. Benito reiterated his concern on a 25 year amortization term that could potentially exceed the life-span of the equipments and asked whether the Port can afford to pay this loan with an amortization

schedule more in line with the life of the equipment. The General Manager said USDA offered a reduced repayment period of 7 years, but she cautioned that a short term period may not be feasible at this point because if it is out of the Port's existing revenue stream may not provide the ability to pay this annual debt service. The General Manager mentioned that a longer term loan will provide more flexibility in that an additional payback amount can be budgeted to pay the base loan. Mr. Benito asked if the amortization was for 10 years, would that be affordable for the Port. The General Manager said she would look into it.

Mr. Benito made motion to approve up to a 10 year amortization on the USDA \$2M CF direct loan for purposes of acquiring critical equipments as presented, seconded by the Vice Chairperson. Motion was unanimously approved.

- h. <u>Financial Impact 2012 3.95% Tariff Implementation</u>: Mrs. Maria D.R. Taitano, Deputy General Manager (Admin/Finance) said the 3.95% tariff increase was implemented in March 2012 which brings the financial impact for the remainder of fiscal year 2012, March 2012 thru September 2012 at an increase of \$3.6M. Total operating revenues as of June 2013 is \$31M and year-to-date for fiscal year 2012 is \$26M.
- i. Merit Bonus / Increment Plan Impact: A breakdown of the increment/retro and merit bonus was presented to the Board. Increment/retro is estimated at \$746,721.00 and merit bonus at \$193,862.00. The proposed funding source includes lapse funds from salaries, service life extension interest and PMC; totaling \$1,037,851. The General Manager requested that this item be tabled until the next meeting to ensure the details are in order. The members had no objections.

j. <u>Contracts</u>:

1. Alan Searle Contract: As discussed in the previous meeting, Mrs. Taitano mentioned that after having conducted research, records reveal services were rendered by Alan Searle for November and December of 2012 and was invoiced for those two months. Funds have been budgeted for the November 2012 services, but not for December 2012. The Vice Chairperson said although it has been validated that work was performed, she asked how payments are then made if there is no valid contract in place. Legal Counsel said there are two different issues: a payment without a contract in place; and the question of whether or not there could have been a contract in place. He mentioned that he has not heard anything that would have prevented the Board from just renewing the term and so the Board can ratify that. Legal Counsel said based on his review of the history in this case it is still within the realm of negotiations with the parties; however, the payments are a separate issue that may or may not have been done without legal authority, but the ability of the Board today to go back and compensate for services rendered and within the terms of the initial agreement opined that the Board has the discretion to do that.

The Vice Chairperson clarified whether the Board still has the opportunity to continue the contract or consider payment of invoices because it was performed in good faith. Legal Counsel understands that the contract may have still be within the period and there could have been

another extension and it did not happen. Mrs. Alma B. Javier, Procurement Manager mentioned that the Alan Searle contract would have exercised its first option year at that time. Legal Counsel said that would then be part of the parameters, so the Board could have enter into the agreement. As such, there doesn't seem to be a prohibition going back and evaluating if the work was done, the Board can pay for the invoices under those circumstances. He said it is not through a contract that did not exist, but rather the idea that the Board had the authority to do it and appears that the Board is agreeing to do it today. The Vice Chairperson clarified whether the understanding is that the Board could agree today to extend the contract option from when it expired as it appears to have been an oversight from both parties. Legal Counsel said in order to make the payment for the invoices, it would not be necessary to reach that decision, as it is really a question of – did the Board have the authority to engage and did the Board have the authority to pay Alan Searle for work that was done. Legal Counsel believes the answer to the question is in the affirmative. The Chairman asked whether that would then give legitimacy to payments that were already made. Legal Counsel replied negatively, and said that is a separate question. He said the latter is the proper way, there was a short in payment that is being brought before the Board for approval or the General Manager if there is the authority to negotiate then an agreement is reached and payment is made, even retroactively; but that is different from making payments without an existing contract because there was no authority to do that. Legal Counsel mentioned that the Board has the authority today to make payment, even retroactively. The Chairman reiterated that how is the Board to entertain the actions taken then on the other payments that were made. Legal Counsel said that has no effect in that the Board is not justifying those actions made which is a separate issue. He explained that if a payment is made without a lawful contract or without authority that is either authorized or not is based on a separate set of circumstances. In this matter, Legal Counsel posed the question that could the Board have entered into the option renewal with Alan Searle and were services performed. He said the response is in the affirmative. Additionally, Legal Counsel mentioned that he believes the Board has the discretion to compensate Alan Searle.

As there were some discomfort by the Board members, Legal Counsel said the key issue is payments were made then without authority which is questionable, but not this authority being presented today. The Vice Chairperson recommended that the Board address payment of the November and December 2012 invoices and with respect to the eight payments made prior absent a contract, she suggested that be entertained separately. After discussion, Mr. Benito clarified with legal counsel that with the November and December 2012 invoices, the Board is to authorize payment and authorize the contract. Legal Counsel said the Board had the authority to enter into a relationship with the vendor. He mentioned that a standard contract term is maybe up to three to four years and in this instance, the Alan Searle contract was entering into its first extension, so the Board could have entered into that relationship with the vendor legally, but for whatever reason did not happen. Legal Counsel explained that the payments pursuant to a nonexistent relationship are very different from when an individual comes before the Board to request for payment on work performed and then the Board proceeds to authorize the payment. This Board action does not appear to have authorized any other payments in the past. The Vice Chairperson asked that by authorizing payment for the two invoices, does it essentially then renew the contract option going forward. Legal Counsel replied negatively. The General Manager recommended that the two invoices be addressed at this time and management will perform an assessment on whether there are additional services necessary for Board consideration. Ms. Gibson recalled that there is still the implementation process and KPI's that need to be completed. The Vice Chairperson agreed that management be given the opportunity to perform an assessment to determine whether the contract is necessary to be renewed. As to the two invoices, she said that Alan Searle has performed the work and should be made whole financially.

The Vice Chairperson made motion to authorize payment to Alan Searle for the November and December 2012 invoices based on work performed and that management is authorized to identify the additional funding needed to pay the invoices from other line items in the professional services category. Motion was seconded by Ms. Gibson and was unanimously approved.

The Chairman reiterated to legal counsel and asked how does the Board address legitimization of payments made prior. Legal Counsel said those are separate questions. The Board could ratify the actions of management. The Chairman said this matter will be further addressed at a later time.

2. <u>Legal Services Contract</u>: The General Manager said the Port Authority legal services contract is currently with the law offices of Phillips & Bordallo which commenced on May 2011. The following provides:

Law offices of Phillips & Bordallo

Fiscal Year	Budget Approved	Invoice Period	Amount
2011	\$250,000.00	May 2011 – October 2011	\$96,676.21
2012	\$200,000.00	October 2011 – April 2012	\$168,605.00

Collectively, prior legal counsel's billing revealed the following:

Law offices of Luian, Aguigui & Perez.

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Fiscal Year	Amount
2011	\$498,852.25
2010	\$692,033.89

For fiscal year 2013 on legal services of Phillips & Bordallo law office, the General Manager said the last invoice received was in July 2013 that covers the invoice period from May 2012 through January 2013. She mentioned that partial payment was made on the invoice period of January 2013 at \$51,343.84 with a remaining amount of \$18,033.06. This is for reasons that the remaining amount would exceed \$499,999.00 cap as authorized by the Board. The Vice Chairperson asked why the cap was made at \$499,999.00 as prior counsel expenditures is in excess of \$600K. The Chairman said the purpose was to ensure responsibility with all legal resources and funding that were expended. The Vice Chairperson asked whether the cap was identified in the proposal when the bid was issued for legal services. Legal Counsel replied negatively, and said nor was it in the sample contracts, however, at the very end it was inserted. The Vice Chairperson questioned whether the Board can then change the cap because it was not

part of the request for proposal. Legal Counsel replied positively. The General Manager added that an amendment was made to the agreement, so the cap will not exist from May 2013 moving forward, but based on what the Board appropriates for legal services. Legal Counsel mentioned that the amendment was approved by the Attorney General's office.

The Chairman asked the anticipated legal expenses for the next three months. The General Manager replied that it is unknown at this time until the Port is formally invoiced by legal counsel, but assures that counsel is receiving several legal requests. The Chairman asked whether there is funding. The General Manager mentioned that funds are available, but will have to verify with the finance department. After discussion, management was to provide recommendations to the Board on the funding source as well as anticipated legal expenses. The General Manager asked legal counsel to provide pending invoices that would assist the Port in determining actual expenses. Legal Counsel replied that the invoices will be forthcoming.

3. <u>Contract Management</u>: Mrs. Javier requested for Board approval on Island Certs first renewal option that provides certification and training of maritime terminal operators as well as PMC Isla Health Systems second renewal option for purposes of conducting annual medical examinations services for all port employees.

The Vice Chairperson made motion to approve the renewal option for another year for Island Certs for the period of September 1, 2013 thru August 31, 2014 as well as PMC Isla Health Systems for the period of October 6, 2013 thru October 5, 2014. Motion was seconded by Ms. Gibson and was unanimously approved.

VI. NEW BUSINESS

- a. Ratification of Board Resolution No. 2013-06: Mr. Benito made motion to ratify Board Resolution No. 2013-06 relative to recognizing Len Isotoff for his services and contributions to the Port Authority of Guam and the island community, seconded by Ms. Gibson. Motion was unanimously approved.
- b. RFP No. 012-003 Performance Management Service/Crane: Mrs. Javier presented an executive summary for Request for Proposal for the performance management services for Port's cranes. By way of background, Public Law 31-145 authorizes the Port to proceed with the acquisition of the POLA cranes which further mandates the Port to contract the services of a Performance Management Contractor to manage the performance, operation and maintenance of the POLA cranes and other cranes used in support of the port operations. Mrs. Javier mentioned that the cost negotiation committee has determined that the negotiated rates and fees are fair and reasonable and therefore requests for Board approval on the contract award to Marine Technical Services. The contract term is for one year and may be renewed annually for an additional one-year period, but not to exceed the total contract term of five years.

The Vice Chairperson made motion to approve the contract award to Marine Technical Services for RFP No. 012-003 Performance Management Services for Port Cranes to serve as the

Performance Management Contractor. Motion was seconded by Mr. Benito and was unanimously approved.

- c. <u>Capital Improvements Facility Upgrade</u>: As earlier reported under the General Manager's report, Ms. Gibson made motion to approve the capital improvement projects, specific to High Tower, Lower Tower and Container Yard Striping in the amount of \$325,000.00 to be funded through the Facility Maintenance Fee. Motion was seconded by Mr. Benito and was unanimously approved.
- d. <u>Recruitment of Critical Positions</u>: As earlier reported under the General Manager's report, Ms. Gibson made motion to approve the recruitment of critical positions for three Security Guard (Armed), one Cargo Checker, the conversion of a Claims Officer to an Accounting Technician I, the conversion of the Crane Mechanic Leader to a Crane Mechanic II. Motion was seconded by the Vice Chairperson and was unanimously approved.
- e. <u>Budget Adjustment Request</u>: As earlier reported under the General Manager's report, the Vice Chairperson made motion to transfer \$3,500.00 from Marketing division to Safety division in order to cover the purchase of safety shoes, seconded by Ms. Gibson. Motion was unanimously approved.

VII. EXECUTIVE SESSION

No executive session items discussed.

RECESSED: The members recessed the meeting to Friday, August 2, 2013 at 2:00 p.m., Port Authority Board Conference Room, Piti. The meeting recessed at 2:35 p.m.

RECONVENED: There being a quorum, the Chairman called the meeting to order at 2:05 p.m., Friday, August 2, 2013. Present at the meeting were:

Daniel Tydingco, Chairman
Christine Baleto, Vice Chairperson
Shelly Gibson, Board Secretary
Michael Benito, Member
Joanne M.S. Brown, General Manager
Felix R. Pangelinan, Interim Deputy General Manager
Maria D.R. Taitano, Deputy General Manager (Admin/Finance)
Atty. Mike Phillips, Legal Counsel

Also present were Governor Eddie B. Calvo; Phillips & Bordallo law office-John Bell; Office of Senator Tom Ada-William Brennan; KUAM-Ken Quintanilla; Pacific News Center-Kevin Karigan and Port Management staff.

At this time, the members entertained items under old business.

i. Merit Bonus / Increment Plan Impact: The Chairman asked management to address particular items such as fulfilling the mandates of the increments for the personnel who have been objectively and satisfactorily rated as performed well with their jobs and the merit bonuses that Governor Eddie B. Calvo issued out for the entire government of Guam to comply. The General Manager mentioned that management is well aware of the desires of the Board, and certainly of Governor Calvo to address the increments of this fiscal year as well as the merit bonuses. She said the finance division has worked diligently in identifying additional funds needed to cover this fiscal year and is certainly pleased to report on behalf of management with the concurrence of the Board that the Port has the ability to pay the increments and merit bonuses.

At this time, Governor Eddie B. Calvo was recognized. Governor Calvo congratulated the Board, management and all the employees for their hard work and efforts. He expressed that in all areas of the government of Guam, especially in the Port Authority, the importance of building fiscal stability and investing. There are numerous investments made in infrastructure of different government agencies, particular critical agencies such as the Port. The Governor said that he has always made it known to everyone in the administration and the Port Board, management and employees, that the most important asset of any government agency is its people and expressed that it is important to invest in the employee workforce. He emphasized the importance of his presence today is to provide morale support to the Board and management in moving forward with the merit bonuses and increments. Governor Calvo expressed gratitude of appreciation to see this occur as the port employees have performed over and above what is considered exemplary work which is so important to the people of Guam. Governor Calvo said that he looks forward to a positive Board ratification and affirmation of these merit bonuses and increments that the port employees deserve.

The Vice Chairperson said she and director Gibson met with management and are comfortable with the cost savings achieved by management as well as some reprogramming of funds that were not utilized which enabled the Port to afford the payout of merit bonuses and increments and is delighted to recommend action to take place for the port employees.

Mr. Benito made motion to approve the increment for fiscal year 2013 and all the merit bonuses due from 1991 to 2009, seconded by Ms. Gibson. Motion was unanimously approved.

j. <u>Contracts</u>:

1. <u>Legal Services Contract</u>: As discussed at the previous meeting, the General Manager reiterated that legal service for Phillips & Bordallo is a contractual year from May to April. The following provides:

Law offices of Phillips & Bordallo

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Fiscal Year	Budget Approved	Invoice Period	Amount
2011	\$250,000.00	May 2011 – October 2011	\$96,676.21
2012	\$200,000.00	October 2011 – April 2012	\$168,605.00

She noted that during the first contractual year of Phillips & Bordallo law firm, records reveal that there were still legal services being performed from the Port's previous legal counsel. The billings charged were from January 2011 to October 2011; and on February 2012 for a billing of \$621.25. The Chairman asked for the total amount. The General Manager said that would have to be recalculated, but for the period of December 2010 to October 2011 amounted to \$275,068.30 from the Port's previous legal counsel. The Chairman said current counsel came on board in May 2011 and if there are billings subsequent to May 2011, he questioned who was giving the authority to solicit work from prior counsel. He advised management to look into the complexion of the billings and what the nature of the work was. The Vice Chairperson expressed concern as it was brought to her attention that previous counsel was paid in 2012 for work performed on 2011 in over \$700K and asked management to verify that as well.

The General Manager reminded the Board that the invoice period of January 2013 exceeded the cap of \$499,999.00 by \$18,033.06. She said the remainder of January 2013 has yet to be paid. For the months of February, March and April of 2013 is legal counsel's contractual year and are still waiting to be invoiced so it can be addressed. The General Manager mentioned that in order to compensate Port counsel, Board authorization is required as well as concurrence by the Attorney General's office to address those payments. She said after May 2013 there is no cap because of the amendment made to the agreement, so the ceiling for legal services would then be determined by the Board which would not necessarily need the Attorney General's concurrence. Legal Counsel corrected for the record that the amendment to the contract is actually effective April 1, 2013 and not May 1, 2013, so the need would be to compensate the balance of January 2013; and billings of February 2013 and March 2013. The Vice Chairperson asked whether the amount is known for those months. Legal Counsel said about \$150K should be able to cover those periods. The Chairman asked whether there are sufficient funds. Mrs. Taitano replied positively and that the funding source is through lapse funds of salaries and benefits. The Vice Chairperson asked management to gather the information on the source of funding to be provided to the Board.

After discussion, Mr. Benito mentioned that Board action is needed to approve beyond FY2013 budget to not only address the periods of January 2013 thru March 2013 in legal services, but the remainder of the fiscal year. The Vice Chairperson commented that as there would be the need for a budget amendment for this fiscal year to address legal services, she advised management to ensure funding is identified to include the remainder of the fiscal year. The Chairman said once the billings are submitted to the Port for the periods of January 2013 thru March 2013, basically the remainder of the contract year, management is to forward the information to the Attorney General's office for review and concurrence, then management will provide feedback to the Board as to the funding source that will address legal services from January 2013 thru March 2013, to include the remainder of fiscal year 2013.

2. <u>Alan Searle Contract</u>: As discussed in the previous meeting, the Chairman asked legal counsel whether Board ratification is needed on decisions made prior with respect to the payments of invoices made on this contract, aside from the two invoices of November and December 2012 recently approved by the Board for payments to be made. Legal Counsel said if the Board has no objections to the actions being taken then. The Board had no objections

specific to payments of the November and December 2012 invoices for the Alan Searle billing for services rendered; however, there are still concerns and objections to how payments were processed for prior invoices without a contract which the Board will address separately.

GSA) had issued a fiscal year 2013 requisition close out memorandum which provides procurement deadlines, one of which is continuing contracts. The deadline for continuing contracts is close of business today. Board approval is being requested to authorize management to proceed with the continuing contracts and requisitioning to procure services of the following items that include diesel fuel, solid waste disposal, telecommunication and copier equipment lease. Mrs. Taitano mentioned that this is to provide further processing by GSA on these services as well as ensuring there is no disruption to port operations. The General Manager said these are items for fiscal year 2014 budget; but due to the deadline requirement, the Port is required to process the requisition to GSA today.

Mr. Benito made motion to authorize management to proceed with the requisitioning process to procure services related to continuing contracts in order to meet the deadline as required by the General Services Agency, seconded by the Vice Chairperson. Motion was unanimously approved.

At this time, there were no objections to entertain follow-up items on the agenda.

V. OLD BUSINESS

g. <u>USDA \$2M CF Direct Loan:</u> At the previous meeting, management was directed to look into whether the Port is able to afford a 10 year loan as oppose to a 7 or 25 year loan. After having met with USDA, the figure for a 10 year loan is 4.5% annual interest rate for \$2M amounts to \$20,727.68 per month. Communication was made with the Port's consultant, Parsons Brinckerhoff to determine whether this additional cost on a monthly basis could be incurred with the tariff increase before the Public Utilities Commission and the response was positive.

Mr. Benito made motion to authorize management to move forward with the USDA \$2M CF direct loan for 10 years, seconded by the Vice Chairperson. Motion was unanimously approved.

f. Marinas – Agat / Agana: For information, the bid advertisement for Agat marina dock repair upgrades for dock A & B, wood frame, is published in Marianas Variety. Mr. Benito was made aware that the aluminum frame life expectancy is 50 years as oppose to 20 years as earlier reported.

Based on this, Mr. Benito made motion to reconsider prior Board action relative to dock repairs using wood frame at the Agat marina and authorized management to proceed with the outright replacement of Agat marina dock A facility with aluminum frame. Motion was seconded by the Vice Chairperson and was unanimously approved.

With regard to the bid announcement on the Agat marina dock repair upgrades, management was advised to cancel the bid and reissue identifying aluminum frame as oppose to wood.

VIII. ADJOURNMENT

There being no further business to discuss, it was moved by the Vice Chairperson and seconded by Ms. Gibson to adjourn the meeting at 2:55 p.m. The motion was unanimously passed.

MARY MICHELLE GIBSON, Board Secretary, Board of Directors

APPROVED BY:

DANIEL J. TYDINGCO, Chairman, Board of Directors

General Manager's Report To PAG Board of Directors August 22, 2013

General Port Operations

PUC – Interim Rate Petition

On Tuesday, July 30, 2013, the PUC addressed the introduction of PAG Docket 13-01 PAG's Interim Rate Petition, ALJ Status Report. Present on behalf of the Port attending the meeting were Board Chairman Dan Tydingco, GM, Deputy GM for Operations, Deputy GM for Administration and Finance, Acting Financial Affairs Controller and Legal Counsel John Bell.

On behalf of Administrative Law Judge David Mair, Attorney Fred Horecky provided a status report to the PUC concerning the Port's 5.65% increase across the board on all Tariffs at the Port. The increased revenue that will be derived by the Port will be used to pay for the Service Life Extension Loan (SLE), the Port's Financial Management System (FMS) and an additional cargo handling Toplifter. In addition, the approval of the Tariff increase will allow the Port to generate sufficient revenues to address its operating cost and keep up with inflation.

Attorney Horecky informed the Commission that a copy of the Port's July 19, 2013 interim rate petition was transmitted to the firm of Slater Nakamura for review. The PUC has requested Slater Nakamura to review the Port's rate petition.

PUC - POLA Cranes Casper's Conditions Survey and Critical Repairs

A PUC meeting will be held on Tuesday, August 27, 2013 concerning PAG Docket 12-01, Casper's Condition Survey and Critical Repairs report, ALJ Report. The GM and appropriate Management staff will attend the meeting on behalf of the Port and provide the Board an update at its next meeting.

Port User's Group - Gatehouse Operations

In follow-up to a request made by the Port Users Group (PUG) during its Thursday, July 18, 2013 meeting concerning the delay of time for trucks to process through the Gatehouse to enter the Port Yard, Port Management observed morning operations at the Gatehouse on Wednesday, July 31, 2013.

General Manager's Report Report to the Board of Directors August 22, 2013 Page 2 of 23

Present on behalf of the Port were the GM, Deputy GM for Operations, Operations Manager, Terminal Superintendent, Port Police Chief and Matson's Operations Manager Tom Drillon. The group observed the intake time and noted that as trucks were required to park no further in than the Gatehouse entry way, only two, or in the case of trucks without containers (three to four) trucks at a time, could only be serviced at the counter. The remaining trucks were lined up on the center lane of Route 11.

After discussions with the Port Police Chief to address security requirements, the GM and Deputy GM for Operations asked if a new red line could be added to the side of the Gatehouse entering the Yard so that more trucks could be accommodated and processed at the Gatehouse simultaneously. The Chief responded that the security line could be located further into the Gatehouse and also required that additional notifications signs needed to be added to warn truckers that the security line could not be crossed unless clearance was granted to enter the Port Yard.

The Deputy GM for Operations requested of Acting Facility Maintenance Superintendent Ray Munoz to see what could be done during the upcoming weekend when there were no Gate operations to address the security stripping and sign requirements as requested by the Port Police Chief. Mr. Munoz responded that the work could be accomplished over the weekend to address the parking adjustments of extending the security line to the Yard entrance end of the Gatehouse.

The Deputy GM for Operations also asked the Port Police Chief that during the time the truckers disembarked off their trucks to approach the Gatehouse window, if the truck engines could be left on as it takes time to turn back on a diesel engine. The Deputy asked how could the truckers avoid being cited for abandoning their vehicle? According to the Chief, as long as the trucker maintains visual contact with his/her truck, Port Police would not consider this an abandonment of the vehicle. Leaving on the engines while the truckers are at the Gatehouse window minimizes the unnecessary down time to start the trucks back up and move out of the receiving line. It was noted that emission issues would need to be taken into consideration as the Gatehouse had a covered roof and emissions could be built up within the waiting area.

On Monday, August 8, 2013, the Facility Maintenance Crew relocated the red line to the side of the Gatehouse entering the Yard. The Port has since received a favorable response from Matson and other Port Users due to the increase in truck containers that can be processed entering the Gatehouse.

Truck Enforcement Screening Station

On Thursday, August 1, 2013, the GM met with DPW Highway Manger Joaquin Blaz concerning the request by the PUG to have an interim grace period to operate the Truck

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Enforcement Screening Station (TESS) but not issue fines during the grace period to provide shippers and truckers an opportunity to adjust to the new weight load restrictions. Mr. Blaz relayed to the GM that DPW was favorable to considering a grace period for a minimum period of four (4) weeks and would confer with FHWA on an acceptable timeframe for the full implantation of TESS.

The GM will keep the Board update on the matter.

Responsible Boards and Commission Education Act (P.L. 32-031)

On Wednesday, August 7, 2013, the Port received noticed from the Governor of Guam relaying notice that all Boards and Commission members were required to be versed on "procurement laws, as applicable, applicable statutes, executive offers, and rules and regulations which govern the board or commission and their respective areas of perview."

The Port management was required to have compiled the information by Thursday, August 8, 2013 to comply with the educational program. The Governor's Office had developed a training CD entitled "Basic Boardmanship Skills" to cover the basic skill sets needed by board members to make informed decisions. According to the Governor's notice the CD will cover the following topics: Procurement, Ethics in Government, FOIA Request, Open Government Law, Roberts Rules of Order and other relevant information. The CD will be provided to the Board Members by the General Manager who is directed to provide a "live" session with the Port Board Members. This requirement must be met by Friday, September 6, 2013. The GM is also required to submit a written statement to the Governor certifying that the requirements of this order have been met. A report will then be submitted to the Governor's Chief of Staff for the Governor's review.

Master Plan Update with Parsons Brinckerhoff

On Monday, August 12, 2013, PB Senior Project Manager Jeff Peck and staff met with the GM and Deputy GM for Finance and Administration to provide an update on the Port's Master Plan in follow-up to changes and additions made since their July visit to Guam.

On Wednesday, August 14, 2013, PB met with the Port's Board of Directors and Management to provide an update on the proposed updates to the Port's Master Plan and receive feedback from the Board Members on PB's recommendations. Present on behalf of the Board were Vice Chairperson Christine Baleto, Board Secretary Shelly Gibson, and Board Member Mike Benito. The GM and Deputy GM for Finance and Operations were also present in addition to staff from the Planning Division.

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PB provided a slide presentation and discussed the following subject matters: Master Plan update, Interim Rate Petition before the PUC, Transshipment study, change in military buildup plans, minimum modernization plans, sustainability projects, organic growth requirements, depreciation issues, right sizing staff operations, program sustainability management, and the need to address the financial management of Port resources to sustain future development and maintenance of Port operations and efficiencies.

Mr. Peck went on to discuss possible strategy options to present the updated Port Master Plan to the PUC, the Administration and the Legislature. He also discussed the utilization of the \$2 million USDA loan for additional equipment purchases, PUC engagement, the use of the Port Financial Model, addressing the gap closure on the collection of the Crane Surcharge, and a summary of the projected tariff increase numbers.

On Thursday, August 15, 2013, PB met again with the GM, Deputy GM for Finance and Administration and the Deputy GM for Operations to provide and out-brief on the final draft of the Port's Master Plan update. During the week, PB had been meeting with Division Managers and also researching additional information to address final inclusions to the Master Plan document. Mr. Peck relayed that CD's and printed copies of the draft plan would be provided to Port Management and Board Members for final review and recommendations to complete the revised Master Plan. Mr. Peck also stated that the Port can then have another opportunity to review the document before a completed version is finalized and moved through the adoption process with Port Board, the Legislature and the Administration.

Project Oversight Team Teleconference

On Tuesday, August 13, 2013, the POT held a teleconference to discuss recommended amendments by the TDT for the Port projects. Participating on behalf of the Port was the GM and Mr. Ed Ilao who had volunteered to participate as an observer on current issues of the POT. Mr. Ilao is pending his confirmation for his reappointment to the PAG Board and had been recommended by Board Member Benito to serve as his replacement to the POT once the legislature addresses Mr. Ilao's reconfirmation. Also participating in the meeting were MIRAD Gateway Office Director Robert Loken, MARAD Briefer Brian Varney and EA's Tressie Word.

MARAD's Brian Varney facilitated the meeting on behalf of the group. The first order of business was the adoption of meeting minutes from the July 17, 2013, POT meeting that was held on Guam.

According to Mr. Varney, the update of the GCPI was a 45 page memo that focused on design priorities. Since the original version was generated, several issues have arisen. The TDT has looked at these priorities for the Port to see which priorities can be met. Mr. Varney went on to

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elaborate that the TDT needs to address corresponding priorities and provide recommendations so that an equal amount of money also comes out of an identified source of funding. The Northern break-bulk is the area that has been identified to be deferred due to funding priorities but will still be designed in preparation for future funding sources.

According to Mr. Varney, the decision to separate the potable water and fire water system provided a savings of \$82,000. This issued had been previously discussed by the POT and the decision had been made to de-scope the domestic/potable water tanks. On the issue of the a concrete versus a steel tank, the idea was to use a concrete tank and not a steel bolted tank. The decision to go with a concrete tank has added an additional \$1.2 million to the cost but would provide a longer life cycle and durability than a steel tank that would be highly corrosive in the salt air environment that surrounds the Port. Mr. Varney stated that there is a design fee variance of \$22,000. He further relayed that there will be sufficient money available from the Northern break bulk yard and that the recommendation was similar to GWA's initiatives to replace its steel tanks with concrete tanks in alliance with the industry trend to use concrete tanks. Mr. Ilao inquired if adequate contingency was included to address any additional project cost during construction. Mr. Varney responded that a 10% contingency has been set aside for this purpose. Mr. Varney then requested the decision of the POT to change the tank construction material from steel to concrete for the fire water storage tank as recommended by the TDT. There were no objections from the voting group on the request from the TDT to change the steel tank to a concrete tank. The motion was approved.

Mr. Varney then relayed that projects would be combined to include key project elements that would be added in the RFP. Those options would be exercised according to the Ports priorities. He added that there would be more challenges managing too many contractors for the smaller projects and relayed that these projects would be placed in a combined package.

With regards to the Load Center 5 (LC-5) Generator Redundancy, there was no objections by the group to the TDT request for the two 500 KW generators for LC—5 and redesign. The contractor would need to include a genset room for the generators. The recommendation from the TDT on this subject was adopted.

On the demolition of old Seaman's Club, Mr. Varney relayed that if a retaining wall needed to be built, it would add additional cost to the project. He stated that if the Seaman's Club were removed, there would be an additional 60 slots for containers in the new yard. He provided an estimated cost for demolition. There were no objections to the demolition of the old Seaman's Club.

On the subject of the Equipment Wash Rack facility, Mr. Varney informed the group of the design fee and estimated construction cost. The facility would be constructed at the location of

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the old gas station lot and would be a self-contained above ground facility. There were no objections to the request of the TDT by the POT members.

The final issue on the agenda was the DPW right of way issues with the Port. The GM stated that she has met with DPW and FHWA to address this issue along with the land exchange of Port property for the Route 11 road reconstruction. She stated that she would provide an update on the formal agreements with DPW so that this issue can be addressed prior to the NTP being issued for construction.

Mr. Varney stated with the group's concurrence that further discussion on the Northern break bulk Yard and additional parking will be deferred until funding is identified.

Mr. Varney concluded the meeting by relaying that a revising implementation plan would be provided by September.

Port User's Group Meeting for August

On Thursday, August 15, 2013, a meeting was held with the Port User's Group. Attending on behalf of the Port were the GM, Deputy GM for Operations and the Port's Operations Manager. Attending on behalf of the User's Group were Mell Representative Ed Cruz, Matson's Representatives Bernie Valencia and Tom Drillon, MSA Representatives Byron Valera and Tony Reyes, Norton Lilly Representative Patrick Doromal, Sea Bridge Representative Fernando Santos, and Ambyth Representatives Emy Reyes and Teresa Gotti.

The meeting began with an update by the Operations Manager John Santos on the Port Modernization projects, including notification of the impending demolition of Warehouse II scheduled to begin in September of 2013. The group relayed to Port Management to be mindful of the need to minimize the impact to wharf operations and to provide adequate notice if berthing areas were to be reassigned to accommodate demolition activity. The GM responded that the Port is exploring options to reduce the barrier footprint for demolition by inquiring of the contractor if the overhang roof on Warehouse II could be removed first before the rest of the building. If so, this would reduce the barrier area on the wharf side.

An inquiry was made on the status of the Mobile Harbour Crane. The Deputy GM for Operations responded that the Mobile Harbour Crane will be put out of operations due to the substantially high cost to keep the crane maintained in relation to the minimal amount of time the crane has actually been operational.

Mr. Santos continued his presentation by discussing the status of the PMC acquisition, as approved by the Board, to address the maintenance of the Port cranes come October 1, 2013. He also went on to discuss the recommendations by PB on an update to the Port Master Plan and the

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Port's Tariff Petition efforts before the PUC. He provided the group with a short summary on the recommendations concerning the Transshipment Study that had be ordered by the PUC.

The POT members requested that in relation to the Interim Tariff increase request, they would like to have adequate notice to also notify their customers of the increased cost due to a rate increase approved by the PUC. It was noted by the members that cargo is booked and prices are contractually set prior to shipments entering or leaving Guam. As a result, without advance notice, shippers will still be charging their customers at the old rate and the Port will be charging at the new higher rate. This would place the shipping companies in a financial bind. The GM responded that perhaps a grace period (thirty days) could be requested from the PUC to provide a timeframe for reasonable notice to shipping customers of the new rates before the rates are implemented.

Oversight Hearing on Procurement at the Port Authority of Guam

On Monday, August 19, 2013, the Port received a notice from the Office of Senator BJ Cruz, Chairman for the Committee on Youth, Cultural Affairs, Procurement, General Government Operations, and Public Broadcasting that an oversight hearing is scheduled for Monday, August 26, 2013, beginning 5:30 p.m. at the Legislative Public Hearing Room.

The notice stated that the purpose of the Oversight Hearing was to discuss the procurement process at the Port. No further information was provided.

Request for the Board to Approve Additional Facilities Maintenance Funding for the Second Floor Repair of Lower Tower

During the previous July 25, 2013, Board Meeting, the Board approved the renovation and repair of Port facilities in the Yard for High Tower, Lower Tower and striping for the Container Yard. In the case of Lower Tower, funding was requested and approved to address much needed renovations on the first floor. An assessment has since been conducted for the second floor of the facility and the Operations Manager has since requested that the second floor also be renovated. The Port's Engineering/CIP Division had provided a cost breakdown for the second floor renovation with an estimated cost of \$53,000. A copy of this request has been included in the Board Member's folder. The GM is seeking the approval of the Board for this request.

Association of Pacific Ports 100th Anniversary Meeting

The Guam delegation attending the Association of Pacific Ports (APP) 100th Annual Conference included Board Member Christine Baleto, Board Member Shelly Gibson and GM Joanne Brown.

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The Port of Redwood City hosted the meeting from Sunday, August 4, 2013 to Wednesday, August 7, 2013.

The Port of Guam and the Republic of Palau had previously served as the host for the 99th Anniversary Meeting that was held on Guam in 2012.

A copy of the travel report for Vice Chairperson Baleto and the GM has been filed with the Port. Board Member Gibson attended the meeting in her private capacity. It is significant to note that Board Member Gibson was elected as a Regional Representative by the APP during this historical meeting.

Guam Organization of Saltwater Anglers (GOSA)

On Friday, August 7, 2013, the Deputy GM for Operations approved a request by Guam Organization of Saltwater Anglers (GOSA) to use Hotel Wharf as the location for the 4th Annual GOSA Mafuti & Lililok Weekend Challenge event. The Port has also provided assistance to GOSA during the past three (3) years to host this successful event.

NAVFAC Change of Command Ceremony

On Wednesday, August 14, 2013, a Change of Command Ceremony was held by the Naval Facilities Engineering Command Marinas. Outgoing Captain John Heckmann, CEC, USN Commanding Officer for NAVFAC Marianas was replaced by Captain Glen Shepard, CEC, USN. Attending the ceremony on behalf of the Port was the GM and Deputy GM for Finance and Operations.

Port Safety Issues

Industrial Incident Involving POLA Crane 17

On Monday, August 12, 2013, the GM received a report from Safety Inspector II Paul Salas concerning an incident that had occurred on Friday, August 9, 2013, involving the operation of POLA Crane 17. According to Mr. Salas, Crane Operator Richard Baza had been assigned to load containers onto the Vessel Shaosing. After he had completed loading Bay 35 on the vessel, he was to secure POLA 17. Mr. Baza instead moved the crane to the left side without a spotter present to notify him of any possible obstacles on the crane rails. As a result, the crane's tie-

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down struck the gangway of the Vessel Shaosing causing minor damaged the base plate of the gangway.

Mr. Salas reported that the "primary cause of the incident was inattention and complacency on the part of the Operator. Also, the Crane Operator failed to inform the Stevedore Supervisor that he was going to move the gantry."

Mr. Salas further recommended that this matter be referred to the Accident Review Board to then forward its recommendations to the GM.

Industrial Incident Involving POLA Crane 16

On Wednesday, August 14, 2013, Crane Operator Kenneth Nauta, was assigned to load containers onto Matson Vessel Maunawili at F-5. According to Mr. Salas, Mr. Nauta had placed a 40-foot container on the vessel's deck. Once he had released the container and then started to hoist the spreader, he noticed that the power cable was dangling out of the cone basket. Mr. Nauta then slowly lowered the spreader to the ground and discovered that the power cable had forced the power box out of its mounted position. Upon further examination it was noted that the mounting bolts had been glued in place and easily uprooted by the weight of the power cable.

Mr. Salas reported that there were no damages to the spreader, power cable, or power box. However, the power box did slightly shift as the four (4) glued mounting bolts had been uprooted. The Crane Mechanics reinstalled the mounting bolts by drilling holes through the brackets and then securing the bolts in place. Mr. Salas further reported that the spreader was taken out of service by Matson's Crane Mechanics to properly mount the securing bolts.

Mr. Salas concluded his report by stating that the cause of the incident was equipment failure and added that "the power box and mounting brackets to the spreader should have been bolted together when it was first built." He also further stated that Matson Crane Mechanics should determine the cause of the power cable disengaging from the cone basket.

The primary cause of this incident was identified as equipment failure. Mr. Salas stated that the Matson crane mechanics should determine and correct why the power cable was coming out (off) the cone basket. He also recommended that this matter be referred to the Accident Review Board to make its final recommendations to the GM on this matter.

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Legislative Matters

Resolution No. 106-32 (COR)

The Port received a copy of Resolution No. 106-32 (COR), dated Tuesday, July 16, 2013, "Relative to supporting the development of a public policy, investment and operational framework for establishing a sustainable and green cruise industry in Micronesia with Guam serving as the regional hub."

The resolution noted the endorsement of the Micronesian Chief Executives to support the development of a cruise industry in Micronesia and relayed that during the period from 2008 to 2012, Guam has received 39 Port calls generating over \$5 million for the island's economy and paying over \$800,000 in business privilege and payroll taxes.

The resolution requested that a high level representative from the Guam Visitors Bureau, the Guam Economic Development Authority and the Port Authority of Guam participate with the Chairman of the Micronesian Cruise Association to further facilitate this effort. The purpose of the Association will be "to develop a Strategic Action plan that will serve as a five year operational road map leading to a fully established sustainable Micronesian cruise industry by 2020.

Port Board of Directors: Ethics in Government Requirement

On Friday, August 2, 2013, the Port received a request from Senator Tom Ada concerning the compliance of Port Board Members with the Ethics in Government Requirement. Senator Ada stated that "Pursuant to §15409(b) Chapter 15 of Title 4 GCA, "Any person who is appointed to a position as board or commission member, including autonomous agencies, director, deputy director, or by whatever title denotes, the head and first assistant of a government of Guam agency, department, public corporation, authority, or any other entity of the executive branch, shall attend an ethics in government program within the first six (6) months of his or her appointment. Additionally, appointed officials shall undergo refresher ethics in government programs at least once every four (4) years..."

Senator Ada further requested the Port to "provide the most recent ethics in government course or refresher programs attended by those currently holding positions requiring action on this matter.

The GM provided a response to Senator Ada on Wednesday, August 14, 2013 informing him that Board Member Shelly Gibson had attended the Ethics Training class during the summer of 2011 and that the GM had attended the class in spring of 2011. Their certifications are effective

General Manager's Report Report to the Board of Directors August 22, 2013 Page 11 of 23

until 2015. The GM relayed that the Port was coordinating with UOG for additional training classes scheduled for the month of September 2013 to address compliance with the Ethics in Government requirement.

Senator Ada had asked to be kept updated on the compliance status of the remaining Port Board Members and Port Management.

All remaining Port Board Members are scheduled for classes in September.

Port Authority Legal Services

On Friday, August 9, 2013, the GM provided a response to Senator BJ Cruz concerning the Port's legal services contract. Senator Cruz had previously sent two letters, one dated Thursday, July 25, 2013 and a second letter dated Tuesday, August 6, 2013. Senator Cruz had requested documents related to the legal contracts and invoices and ledgers, the Board approved budgets for FY 2011, FY 2012 and FY 2013, related budgetary information and other items that he had requested.

Senator Cruz had relayed his concerns that certain information previously provided to him in relation to the legal counsel invoices had been redacted. The GM stated in her letter that case law provides that "correspondence between attorney and client which reveals the client's motivation for creation of the relationship or possible litigation strategy ought to be protected. Similarly, bills, ledgers, statements, time records and the like which also reveal the nature of the services provided, such as researching particular areas of law, should fall within the privilege." Salas 695 F.2d at 362.

The GM went on to relay that in 2011, the Port had hired, in addition to Lujan, Aguigui & Perez, LLP (LAP) and Phillips & Bordallo, P.C. (P&B), during 2011, the Port had also paid for the services of an Assistant Attorney General during the early part of 2011. The Assistant AG had been assigned to assist the Port with procurement, to comply with Public Law 30-72, and other matters that were not managed by LAP. When the Assistant AG resigned in 2011, the Attorney General designated Attorney Ricardo Bordallo from P&B to serve as a Special Assistant Attorney General and address procurement contracts for the Port for awards in the amount of Five Hundred Thousand Dollars (\$500,000) or more. When Attorney Bordallo left the firm, the Attorney General then appointed Attorney Mike Phillips as a Special Assistant Attorney General on June 5, 2012, and recently reappointed him a Special Assistant Attorney General on June 5, 2013.

The GM went on to relay the amounts paid to the respective counsels during FY 2011. The Port paid \$27,107.50 to the Office of the Attorney General and concurrently \$326,408.19 to LAP for

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FY 2011. The contract with LAP concluded in June of 2011. The contract for P&B commenced in May of 2011 and the firm was paid \$72,446.21 for FY 2011.

The Office of the Attorney General has reviewed and approved P&B contract at every stage. In review of the Port records, the Port does not have a copy of the LAP Legal Services contract on file with the signature of the Attorney General. The GM has since made a request to the Office of the Attorney General to verify if a signed copy exists and provide a copy to the Port for its records to insure compliance as required by 5 GCA § 5121(b).

The GM went on to relay how Port invoices for FY 2012 were closed out for additional legal fees that were performed by P&B for work that was performed but not yet submitted or paid for that year. The GM also provided Senator Cruz with documents he had requested regarding Board-approved budgets for fiscal years 2011, 2012, 2013, and also enclosed are copies of the latest received invoices from P&B referenced as Invoice Nos. 11619 and 11620.

Crane Surcharge Status Report for 3rd Quarter of FY 2013

On Thursday, August 8, 2013, Senator Ada requested from the Port information relating to the Port's revenue from the crane surcharge for the 3rd Quarter from April to June of FY' 2013 to include all allocations and expenditures. Senator Ada relayed the order provisions of the PUC provisions for Docket 12-02 to assess a crane charge at \$125 per loaded container. He also stated that according to the Order, that the Port was required to deposit 9.5% of its revenues into a crane replacement sinking fund.

Senator Ada went on to further request the following data for the 3rd Quarter:

- 1) Total number of chargeable containers handled by PAG's Gantry cranes.
- 2) Total amount billed or invoiced (receivables).
- 3) Total amount booked as outstanding receivables (aged 30, 60, 90+ days).
- 4) General Ledger Expense Accounts established "that directly link the crane surcharge monies..."
- 5) Breakdown of expenditures (Paid and payables), by expense account.

On Friday, August 16, 2013, the GM provided a response to Senator Ada inquiries on behalf of the Port.

General Manager's Report Report to the Board of Directors August 22, 2013 Page 13 of 23

Port Procurement for Emergency Generators and Mobile Cargo and Vehicle Detection and Screening System

On Tuesday, August 13, 2013, Senator Tom Ada forwarded a request to the Port concerning the procurement status for the Emergency Generators and Mobile Cargo and Vehicle CBRNE Detection and Screening System (Grant# EMQ-2011-PU-00200-S01). Senator Ada wanted information relating to the status of the Port's efforts to procure a 1,250KW Generator, a 750KW Generator and the procurement of a Mobile Cargo and Vehicle CBRNE Detection and Screening System. Senator Ada relayed that the Port received the U.S. DHS/Ports Security Grant program in September 2011, and that the grant was to expire this August.

Senator Ada made reference to the July 9, 2013 Oversight Hearing, and the statement made by PAG, Port Security Grant Program Manager in which he stated, "We have completed the new specifications and have given them to GSA (Guam General Services Agency). There is also an option to use Federal GSA (U.S. General Services Administration), but we want to make sure we use local procurement and allow local vendors to bid on it."

Senator Ada went on to request the chronology of events that have occurred since November of 2011 to the current date relating to meetings, communications, transmittals and technical advisors to include the names of individuals and companies that were represented in this procurement process. Senator Ada further requested that the information be provided to him no later than Tuesday, August 20, 2013.

On Tuesday, August 20, 2013, the GM provided a response to Senator Ada on his request for information regarding the status of efforts to procure a Mobile Cargo and Vehicle CBRNE Detection and Screening System. The GM relayed that the Port would provide additional information related to its efforts to procure a 1,250 KW Generator and a 750KW Generator by Friday, August 23, 2013.

The GM provided relevant documents requested and noted in her letter to Senator Ada that according to the Department of Homeland Security's FEMA Grant Programs Directorate Fiscal Year 2011 Port Security Grant Program Section III of the chronology of significant events, the disclosure of this document is considered sensitive security information. The 49 CFR Part 15 et. seq. prohibits the disclosure of Sensitive Security Information to persons without a "need to know" as defined by Section 15.11.

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Freedom of Information Act Requests

Request from Bernadette Meno

On Friday, August 2, 2013, Ms. Meno made the following request to the Port directed at the Port Police Chief Doris Aguero: "any and all documents pertaining to the CLOSED case involving the arrest of a former Port Police Officer Paul Salas for Official Misconduct stemming from a bribery incident that occurred while on duty as a Port Police Officer. I realize that Guam Police made the arrest and that Mr. Paul Salas, now a Safety investigator, later pleaded guilty in CM286-00 in the Superior Court of Guam to Official Misconduct and as such is a convicted criminal. I would like all documents pertaining to his case that are obtained in your office. As you are aware, this case is now closed and is no longer under investigation as such there are no exclusions afforded to you under 5GCA for compliance."

Ms. Meno further requested copies of any and all documents pertaining to investigations and/or complaints made by employees of allegations of "loan sharking" and other criminal activity while on duty by Mr. Paul Salas.

Ms. Meno went on to note penalties under FOIA and further stated to "Please be aware that under 5GCA Section 101112, a public official's refusal to make legally required disclosures shall be ordered to pay a fine of \$1,000 which is a personal expense of the responsible official. Also, if an officer or employee acts arbitrarily or capriciously in withholding a public record from a requesting person, then they shall be guilty of a misdemeanor." Her penalty notices are included in her FOIA requests that are emailed to the Port.

Acting GM Maria Taitano provided a response to Ms. Meno on Thursday, August 8, 2013, and relayed that under 5 GCA Section 10104 and 10108 regarding Limitation on Right of Inspection, the Port could not be compelled to disclose documents related to Ms. Meno's allegations even if such documents existed.

Request from Bernadette Meno

On Friday, August 2, 2013, Ms. Meno requested an electronic copy of the following information: "all documents pertaining to the recruitment and hiring of Phillip Salas to include his personnel action."

On Thursday, August 8, 2013, the Acting GM Maria Taitano responded to Ms. Meno that under 5 GCA, Section 10104, there are limitations on the right of inspection with regards to an employee's personnel file. The Acting GM did provide a copy of the job announcement for the

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position of Maintenance Custodian and a portion of the staffing pattern for the Janitorial Services department.

Request from Bernadette Meno

On Friday, August 2, 2013, Ms. Meno had requested information that was forwarded the Port GM concerning the following: "copies of any and all correspondence, emails, etc between and including Lori Untalan, Frank Arriola, officials at the Port Authority of Guam, officials at the Guam Visitors Bureau and any others not named regarding the hiring of any recently fired Port Authority of Guam employees including efforts to place specific formerly terminated employees into classified positions at the Guam Visitors Bureau.

On Thursday, August 8, 2013, the Acting GM Maria Taitano responded that the Port is not in possession of any such documents.

Request from Bernadette Meno

On Monday, August 12, 2013, Ms. Meno requested electronic copies of the following information from the Port, "any and all documents including emails and memos regarding the request for sole source procurement of the mobile x-ray machine."

On Friday, August 16, 2013, Board Secretary Margret Duenas, on behalf of the Port, provided the following response: In response to your FOIA request dated August 12, 2013 relative to subject matter, no representative of the Port Authority of Guam has requested for the sole source procurement of the device you refer to as the "mobile x-ray machine." As such, there are no documents referring to such a request.

Request from Bernadette Meno

On Monday August 12, 2013, Ms. Meno requested the following information from the Port, "I hereby request an electronic copy of the following documents: "Executive Session transcripts of the Port Authority of Guam Board of Directors January 2013 meetings."

On Friday, August 16, 2013, Ms. Duenas, on behalf of the Port, provided a copy of the Executive Session Transcripts of the PAG Board of Directors meeting for January 2013.

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Request from Bernadette Meno

On Friday August 16, 2013, Ms. Meno requested for Ms. Duenas to "please reread the original FOIA" and stated that her request was misinterpreted and that the response was "not in compliance."

Ms. Meno stated that she had "asked for any and all documents including emails and memos regarding the request for sole source procurement of the mobile x-ray machine." Ms. Meno went on to state that "I never indicated that the Port had requested for sole source. My FOIA was specific and I would like copies of any and all documents related to this matter as I am well aware of their existence."

Request from Bernadette Meno

On Monday, August 19, 2013, Ms. Bernadette Meno requested the following information from the Port: An electronic copy of the Executive Session transcripts of the Port Authority of Guam Board of Directors February 2013 meetings.

Request from Bernadette Meno

On Monday, August 19, 2013, Ms. Meno made a follow up request for acknowledgment of the FOIA request she sent on Friday evening, August, 16, 2013 "requesting any and all documents including emails and memos relating to the mobile x-ray machine."

Request from Bernadette Meno

On Monday, August 19, 2013, Ms. Meno made a follow up request for acknowledgment of the FOIA request that she sent Friday evening, August 16, 2013 "for any and documents relating to any and all business transactions at the Port by Ed Ilao during his term as a board director. This is to include business relating to any companies he is connected with via ownership, shareholder, employment or local representative for off island companies."

NOTE: Pages 17-23 are Port Personnel related matters.

FEDERAL GRANT/LOANS & LOCAL FUNDING PROGRAMS FY2013 Port Modernization Plan Grant Strategy - Monthly Update

August 19, 2013

Summary Sheet of Funding/Financing

	\$ 51,434,610.50	68,125,356.53 \$ 16,535,310.29 \$ 51,434,610.50	\$ 68,125,356.53	Grand Totals:
	\$ 2,091,810.79	\$ 1,898,856.46 \$	\$ 3,990,667.25 \$	Marinas
	\$ 6,316,839.08	\$ 1,442,414.46 \$	\$ 7,914,689.28 \$	Security
\$48.5M Port Enterprise Fund	\$ 43,025,960.63	\$ 13,194,039.37	\$ 56,220,000.00	Grants
				Port Modernization
NOTES	Remaining Balance	Expenditures	On-hand	

Applications/Approvals Pending

		\$ 4,403,397.44	Grand Totals: \$
Sport Fishing Program			
BIG Tier I; Clean Vessel Act		\$ 261,000.00	Marinas
PORT SECURITY GRANT		\$ 475,000.00	Security
US DOT TIGER GRANT		\$ 3,667,397.44	Modernization
NOTES			
			C

PORT AUTHORITY OF GUAM - FEDERAL GRANT FUNDING PROGRAMS Monday, August 19, 2013

F72008-01 F72009-01 F72010-01 F72010-04 F72010-04 F72008-01 F72008-01		10-10 Pro 11-12 Ow	GUAM-CIP-2009-3, GR Engineering Analyses and Consultations Project for the # pending lose D. Leon Guerrero Commercial Port Modernization GUAM-CIP-2009-1, Preliminary Engineering & Environmental Studies for the GR920144 DDG Commercial Port Facilities. Port Enterprise Fund Guam Commercial Port Improvement Program GR0206-10-10 Project Controls and Program Accountability Services Gram-Gi-2010 1 Implementation of Programs and Projects Relevant to the Port Modernization Program.		09/03/09 06/22/08 09/22/10 10/01/10	94 9% 98 0% 14 6% 62 9%	First NOA 1/11/08 for Gantuy Crane: Regragiam Second NOA, 9/01/09 Expired 1/1/2013 3/18/2009 - 3/18/2014 3/18/2009 - 3/18/2014 9/12/2010 - 9/12/2015 10/1/2010 - 9/20/2012 Estension approved until 9/20/2013 9/28/2010 - 9/28/2015 Estension approved -	1,000,000.00		236.01 5 ,048.19 5 ,856.30 5 5 5
		009-3, GR Eng	insering Analyses and Consultations Project for the	Department of Interior Office of Insular	60/ED/60	94.9%	Crane: Reprogram Second		1,000,000.00	1,000,000.00 \$ 949,236.01
		_	2	8			1/1/2013	┸		
FY2009-			deninary engineering is environmental studies for the G Commercial Port Facilities	Affairs (DOLOIA)	06/22/09	98.0%	3/18/2009 - 3/18/20		\$ 2,000,000.00	\$ 2,000,000.00 \$ 1,960,048.19
FY2010-		rise Fund Gua	an Commercial Port Improvement Program	DoD to DOT Maritime Administration Agency (MARAD)	09/22/10	14.6%	9/22/7010 -9/22		\$ 48,500,000.00	ν.
FY2010-I		l	ject Controls and Program Accountability Services	Office of Economic Adjustment (OEA) DoD	10/01/10	62,9%	10/1/2010 - 9/ Extension appro 9/30/201	30/2012 wed until :3.	\$ 750,000.00	\$ 750,000.00 \$ 472,036.69
FYZD10-1			plementation of Programs and Projects Relevant to Port Modernization Program	Department of Interior Environmental and Related Agencies Appropriations Act 2010 (DOI O!A)	10/25/10	89.4%	9/28/2010	9/28/2015	\$ 2,000,000.00	15
FY 2011-				Office of Economic Adjustment (OEA)		47.0%	4/01/2011 Extension :	3/31/2012 approved -	\$ 1,970,000.00	\$ 1,970,D00.D0 \$ 926,458.19
			Owner's Agent Engineer Support Services	Deb			01/31	2014.	_	7014.
II. SECUP	ALI		GRAND TOTAL GRANTS FOR MODERNIZATION:	1000			716/10	2014.	\$ 56,220,000.00	•
ITEM			mer's Agent Engineer Support Services GRAND TOTAL GRANTS FOR MODERNIZATION:	000			01/31/2	014.	\$ 56,220,000.00	\$ 56,720,000.00 \$
FY2008-		*	GRAND TOTAL GRANTS FOR MODERNIZATION: PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	01/31/20 Award Date /	End Date	\$ 56,220,000.00	\$ 56,220,000.00 \$
FY2008-			Owner's Agent Engineer Support Services GRAND TOTAL GRANTS FOR MODERNIZATION: PROJECT NAME PROJECT NAME PROJECT NAME PROJECT NAME OGRATIA OG	Federal or Local Agency The Department of Homeland Security Office of Grants and Training (DHS	Notice to Proceed Hotice to Proceed was	% Completed	01/31/2014. Award Date / End Date 09/01/2008 05/31/2013		\$ 56,220,000.00 Award Amount \$ 373,693.97	\$ 56,220,000.00 \$ Award Amount \$ 573,693.97 \$
FY2009-02	_		Owner's Agent Engineer Support Services GRAND TOTAL GRANTS FOR MODERNIZATION: PROJECT NAME Acquisition of interoperable Communication Equipment Acquisition of interoperable Communication Equipment	Federal or Local Agency The Department of Homeland Security Office of Grants and Training (DHS OG&T) The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Notice to Proceed was given in early 2009 Holice to Proceed gave in early 2009	% Completed 99.7%	D/31/2014. Award Date / End Date 08/01/2008 05/31/2013 08/01/2008 05/31/2013		\$ 56,220,000.00 Award Amount 5 573,693.97	\$ 56,220,000.00 \$ Award Amount 5 573,693.97 \$ 5 556,326.69 \$

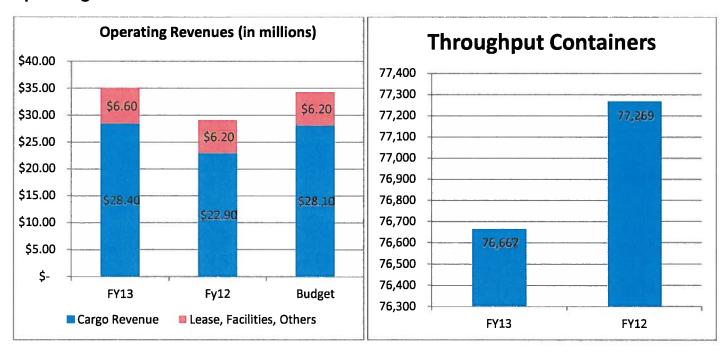
	\$ 2,091,810.79	\$ 1,898,856.46	\$ 3,990,667.25					GRAND TOTAL FOR MARINAS:		
 NOTE: PAG received Work Request from Dept of Ag/DAWR, which authorizes work & certified funds on August 13, 2013. PAG in the process of procuring services. 	\$ 20,009,00		s 20,000.00 \$	July 2012 / September 2013 *DAWR submitted request for extension through 9/30/2014	0.0%	08/13/13	USWFA/Sport Fish Restoration/Dept of Ag/DAWR	Agat Small Boat Marina 1)Fish Utility Boom	F10AF00014	FY2012-03
\$344,939.62 Pending reimbursement from DOI.	5 1,821,810.81	678,189.19	5 2,500,000.00 5	Feb 22, 2012 - Feb 22, 2017	27.1%	02/22/12	Department of Interior Office of Insular Affairs (DOI OIA)	Gregorio D. Perez Marina Actual Renovation & Site Improvements - Phase II	Guam-CIP-2012-1	FY2012-02
250,000.00 Bid Announced August 14, 2013; Pre-Bid Conf stated on August 28, 2013	\$ 250,000.00	(*)	\$ 250,000.00 \$	Sep 11, 2012 - Sep 30, 2013 *PAG submitted request for extension through 9/30/2014, pending approval by WestPac Fisheries	9	10/01/12	NDAA Commission on Fuheries	Agat Marna "Dock A" Repairs	12 SFF II-01	FY2012-01
CLOSED	\$	440,000.00	\$ 440,000.00 \$	st 2016	100 0%	07/22/11	Department of Interior Office of Insular Affain (DOI OIA)	Gregorio D. Perez Marina Actual Renovation & Site Improvements - Phase II	Guam-CIP-2011-1	FY2011-01
Dock A Completed. Dock B - Completed. DOCKS A B B Pile Extension - Completed. DOCK C - Completed. Reimbursements received.	\$ (0.02)	780,567.27	\$ 780,667.25 \$	Aug 2009 - Sept 2012 Extension APPROVED - 09/39/13	100.0%	04/28/10	Federal Assistance Boating Access Funds Department of Agriculture	Repair Dock A, Dock B, Pilings, Water blasting - GDP Warina	MOU GU-8-1-21	FY2010-01
STATUS:	Remaining Balance	Draw Down Submitted	Award Amount	Award Date / End Date	% Completed	Notice to Proceed	Federal or Local Agency	PROJECT NAME	GRANT #	ITEM
	\$ 6,316,839.08	\$ 1,442,414.46	\$ 7,914,689.28					GRAND TOTAL FOR SECURITY:		III. MARINAS
The acquisition of this equipment has been pushed back until after October 1, 2013. The For has been asked by its Oversight Chairman Senator Tom Ada to provide documents untilining significant events related to the procurement of the mobile accreening system. The Port's response will be flowarded as soon as it is completed on or before August 20, 2013.	\$ 1,525,790.00	100	\$ 1,525,790.00 \$	09/01/2011 08/31/2014	0.0%	09/01/11	PSGP	EMW 2011 PU 00200- UZ Mobile Cargo and Vehicle CBRNE Direction and Screening System	EMW-2011 PU 00200	FY2011-02
Age of August 19, 2013, the Port re-sent a reponse to questions posed by jotential vendors regarding the generator specifications. Plazes must that although the Even (mildly requested for Title 3 level generator origines to be lought, it requested GSA to change the requirement to Title 4 level engines after further research on current and future US EPA standards on exhaust semiclose standards.	\$ 867,141.00	5	5 857,141.00	09/01/2011 08/31/2014	%0.D	11/10/60	PS4	EAWY 2011 PU 00200. UII. Upgrade of Emergency Back-up Generators to Support Maritime and Port Security Management and Operations	£MW 2011.∲U-00200 \$01	FY2011-01
Command and Control Integration System components has been purchased by 1,863,600 51 MAEDA's subcontractor G45. This system will integrate the CCTV and Access Control Systems via the Future Flex Air Blown Filter microducting technology.	5 1,863,600 51	238,463.75	5 2,257,500.D0 \$	#102/1E/50 01/10/90	%9.01	02/10/11	PSGP	I. Command and Control Integration of CCTV Security Surveillance, Access Control/Secured Credentialing, Radar Intrusion/Detection, and TWIC Readers Systems	2010-PU-TO-0080	EV2010-01
Foundation work continues and all flooting activities are ongoing. 100% foundation work continues and all flooting permit has been signed off by all parties and the Port is row just waiting on DPW's release of the actual building permit. As per the Port's USDH's/FEMA Program Analyst, the long awaited no cost extension request has been approved by the Review Pamel. The Port is now just waiting for the Grant failurations.	\$ 613,422 53	297,170.97	\$ 910,593.50 \$	09/2009 05/31/13	32.6%	04/12/10	President's ARRA Supplemental PSGP	Renovation/Upgrade of Existing Port Police Building to Serve as the PAG's Maritime and Port Security Operations Center	2009-PU-R1-0164	FY2009-04
MAEDA's subcontractor G4S has purchased the "futureflex" ABF Micro Ducting technology components with an expected delivery date of 8 weeks. G4S will be working on all building assessments and operation in preparation for the installation. Microduct trenching will commence once all components have been received. Another draw down will be performed to select all toxinoism combins, calculates.	\$ 590,832,50	10,000.00	\$ 600,832.50 \$	2/2009 12/31/2013	1.7%	01/10/50	PSGP	U 3. Communication Duct bank Work (formerly Radar/Intrusion Detection System)	2009-PU 79 0043	FY2009 03

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5 6,954,597.44	\$ 75,000.00 \$	\$ 25,000.00 \$			GRAND TOTAL FOR OTHER		
2,491,200.00	S	\$	TBA-8/1/2013	DOI OIA CIP Grant Program/Office of the Gov/HBMR	FUTURE Level I - Gregorio D. Perez Marina Phase III, CMS DOI OIA CIP Grant Program/Office of the B. SOW/Services;	FY2015	7
475,000.00	v.	5	TBD 9/30/2013	FEMA Port Security Grant Program	CMU Wall & Heavy Duty Chain Link Security Fencing	FY2014	6
61,000.00	\$	v	PENDING notification of award from Dept of Au/DAWH;	USWFA/Clean Vessel Act/Dept of Ag/DAWR	Agat Marina Small Boat Marina - Pump Out System & Station	FY2014	5
60,000.00	SOW & Esstimates provided to Spept of Ag/DAWR;		PENDING notification of funds from Dept of Au/DAWR:	USWFS/Sport Fishing Program/Dept of AL/DAWR	Agat Small Boat Marina 1)Concrete Catwalk	FY2013/2014	•
100,000,001	To be determined by # of Commercial Boats - Varies	v	PAG to submit draft application to Dept of Ag/DAWR for their review & comments	USWES/Sport Fishing Program/Dept of Ag/DAWR	Agat Small Boat Marina: Dock A Repairs	FY2013	u
100,000.00	\$ 75,000.00 \$	\$ 25,000.00 \$	Pending Notification of Award from Dept of As/DAWR	USWFS/BIG Tier I/Dept of Ag/DAWR	Harbor of Refuge: A/E Design & Environmental Studies	FY2013	2
3,667,397.44	S	\$	Pending Notification - 9/30/2013	US DOT TIGER GRANT	Container Yard Drainage and Pavement Repair	F72014	-
Total Amount	Federal Cost Share %	PAG Estimated Cost Share	COMMENTS:	Federal or Local Agency	PROJECT NAME	POTENTIAL FUTURE GRANTS	пем

Financial Highlights - YTD July FY2013

Operating Performance:



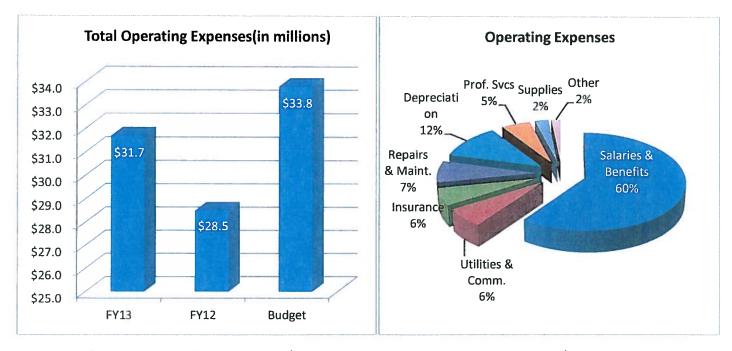
Total Operating Revenues as of July 2013 was \$35 million, which consist of \$28.4 in cargo revenues and \$6.6 million in Facilities, Leases, and Other Services.

FY13 YTD cargo revenue is 24% higher than last year's total (\$22.9 mil) and 1% higher than Budget (\$28.1 mil).

FY13 YTD Facilities, Leases, and Other Services as of July is 8% higher than last year (\$6.2 mil) and 6% higher than budget (\$6.2 mil).

Overall Operating Revenues as of July is 2% higher than Budget (\$34 mil) and 21% higher than last year's year to date July (\$29 mil).

Total number of containers handled as of July 2013 was 76,667 which is 1% lower compared to last year July total 77,269.



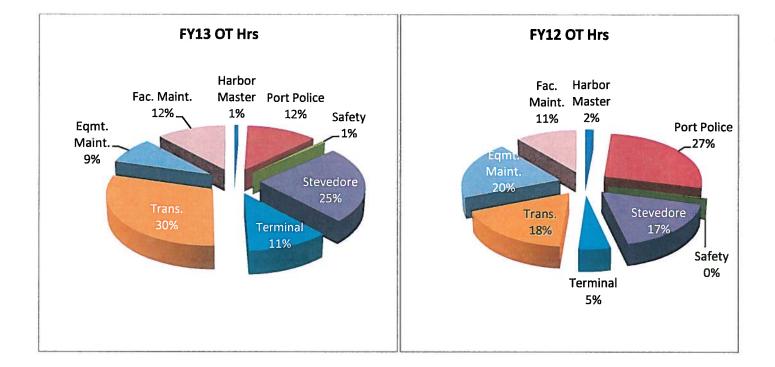
Total Operating Expenses as of July 2013 was \$31.7 million, which is 6% lower than Budget (\$33.8 mil) and 12% higher than last year's total operating expenses (\$28.5 mil).

Total Overtime as of July 2013 was \$1.1 million which is 162% higher than last year July (\$408k). Direct Labor Revenue as of July was \$2m, which is 71% higher than last year and 21% higher than budget. Direct Labor charges are for services performed by Port employees under special service request and differentials under the throughput.

Below is the breakdown of overtime for each division/section for FY13 and FY12 as of July:

Sections	FY2013	FY2012	Budget	OT/HOL
				Revenue
Harbor Master	6,887	5,416	14,002	0
Port Police	129,964	98,718	189,740	65,884*
Safety	7,405	564	17,453	0
Stevedore-Cargo Handling	245,671	59,956	376,617	190,326
-Rigger	16,270	2,438	20,666	9,972
Terminal	122,855	17,256	205,234	123,115
Trans-Superintendent	48,350	12,537	75,623	0
-Crane Operators	83,627	17,435	140,524	42,545
-Equipment Oper.	169,163	31,329	273,121	162,254
-Dispatcher	18,220	3,135	33,079	0
MaintCrane Maint.	55,693	50,207	78,275	0
-Preventive Maint.	4,700	3,151	15,000	0
-Fleet Maint.	26,788	5,464	43,191	0
-Welders	6,164	12,633	65,382	8,186
Facility MaintBuilding	5,346	616	5,605	639
-Elect./Refr.	121,916	39,496	138,186	156*
TOTAL	1,069,537	360,350	1,691,698	603,077

^{*}Port Police OT Revenue is due to Passenger Vessels or under special service request. Electricians revenue is due to special service requests.



Year to date Operating Revenues minus the Year to date Operating Expenses resulted to an Operating Income of \$3.3m as of July 31, 2013.

Non Operating Revenues and Expenses consist of the following: \$662k-Loss on Asset Disposal (G2), \$734k-Retirement contribution for COLA, Supplemental and Medical/Dental/Life Insurance expenses, \$580k-Interest expense on loans, \$2.9k-Federal Reimbursements and \$173k Interest Income. The net total of non operating expenses and revenues as of July is a positive \$1m thousand.

The Total Net Income as of July is \$4.3 mil.

Accounts Receivable Trade (net) as of July 31, 2013 is \$7.5 million.

Aging Status is a follows: 54% - Current, 18% - over 30 days, 4% - over 60 days, 2% - over 90 days and 22% - over 120 days.

Accounts Payable Trade as of July 31, 2013 is \$2.7 million which is 4% lower than last month ending balance of \$2.8 million.

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 07/31/13

57,320 16.4 57,320 10.0 2,207,253 -15.6 92,047 70.5 1,670 123.8 22,850 19.7 83,220 0.0 1,689,320 20.9 182,000 -32.5 244,320 15.5 244,320 15.5 244,320 -1.7 3,605,050 -1.7 154,727 -5.5 1,272,720 -5.5 3,211,089 0.1 13,328,856 -0.7 13,328,856 -0.7	27.2 27.2 0.0 -13.0 2.7 73.2 0.0 10.5 0.0 70.8 -11.4 4.9 -1.4 4.9 -1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5	0.0 0.0 0.0 0.0 0.0 0.1 0.1 0.1 0.5 0.9 11.6 0.5 0.5 11.6 0.5	52,421 2,140,785 90,623 1,543 24,741 40,365 1,196,080 138,860 253,376 3,379,101 476,314 135,596 1,184,783	5.3 0.4 0.0 0.0 0.0 0.1 0.2 0.8 0.4 0.8 10.1 1.3 1.3 0.4 9.2 9.2 9.2 81.1	1,863,269 1,66,982 3,737 27,350 79,650 2,042,357 122,875 282,276 3,543,153 469,842 1,44,748 1,202,582 3,215,520 13,230,127 28,369,788	35.2 PRESLUNG 0.0 EXPORT SCRAP CONTAINER 0.0 EXPORT SCRAP CONTAINERS 61.1 OVERSTOWED CONTAINERS 0.0 SHIFTED CONTAINERS 0.0 REEFER CNTR-PLUG/UNPLUG 15.9 DIRECT LABOR BILLED 27.2 EQUIPMENT RENTAL 23.2 PORT FEES & DOCKAGE 7.3 WHARFAGE -11.8 MARITIME SECURITY FEE 0.0 FACILITY MAINTENANCE FEE 0.0 CRANE SURCHARGE 3.9 OTHER CARGO RELATED REVENUES 8.3 OPERATING REVENUES	1,220 5,732 220,725 9,205 167 2,285 8,322 168,932 18,200 24,432 360,505 49,307 15,473 127,272 458,727 458,727 1,470,504 2,947,876	0.5 0.0 6.9 0.4 0.1 0.1 0.3 6.2 0.3 0.8 11.1 1.5 0.6 0.6 0.6 0.6 0.7 0.6	13,353 202,634 11,500 3,122 7,890 183,113 8,851 22,473 325,566 44,611 13,386 117,024 953,523 2,334,306	0.0 0.1 0.0 3.9 0.4 0.0 0.1 0.2 5.0 0.3 0.8 9.9 9.9 1.2 0.3 1.2 1.3 5.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1	(1,3/2) 3,716 153,509 14,832 257 2,408 8,175 195,715 13,251 30,106 386,733 46,534 13,644 13,824 528,611 1,527,940 3,192,190
	7.6	15.8 28.7 1.5 0.1 1.0 0.2 0.0 0.0 0.0	4,571,833 8,339,192 421,690 20,270 293,527 45,948 11,171 1,076 34,200 13,738,906	15.6 24.3 1.5 0.0 0.0 1.2 0.3 0.1 0.1	5, 8,5	CARGO THROUGHPUT REVENUES -6.2 CT- CHASSIS 19.3 CT-GROUND 198.3 CT-BREAKBULK 100.6 CT-UNITIZED 0.0 CT-TUNA -59.2 CT-RO/RO 5.0.4 CT-STUFFING/DEVAN 589.6 CT-HEAVYLIFT ###### CT-LONGLENGTH 18.0 OUT-OF-GAUGE CARGO (OOG) 12.6 CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	608,524 788,838 32,262 1,484 34,536 3,966 1,021 91 6,650 1,477,372	18.3 25.6 1.2 0.0 0.0 1.4 0.3 0.0 0.0	536,757 750,575 34,003 276 39,620 9,996 1,305 8,250 1,380,783	14.6 24.1 2.5 0.1 0.0 0.2 0.2 0.2 0.2	570,548 941,157 96,236 2,977 14,095 5,966 7,041 18,381 7,850 1,664,250
% Budget Chng	Chng Bu	Last Year to Date	Last Yea	*	Year to Date	% Chng	Budget	*	Last Year Actual	%	Current Month Actual

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 07/31/13

														_
715,461 3,907,652	37,500	37,500	4,688	22,378	2,294 8,462 11,622	650,895	21,684 6,666 62,398	5,638 3,171	71,777 92,105	74,255 313 201			Actual	Current Month
18.3 100.0	1.0	0.000	2002	0.6	0.0 0.0 0.0 0.1 0.2	16.7	0.2 1.6	22.2	1.8 2.4	1.9			%	
599,240 2,933,546	0		1,485	30,858	4,810 10,388 15,660	566,897	20,4/6 3,750 59,377	6,013 3,820	104,996 115,661	83,423 169 380			Actual	Last Year
20.4	0.0	0.0	0.1	=	0.0 0.0 0.0 0.2 0.4	19.3	2.0	0.1	3. 3. s. 9. 6. s	7 P. 20 CB			%	
619,465 3,567,341	13,610	13,610	984	35,724	6,049 6,110 23,565	569,147	4,620 63,307	6,013 4,300	100,838	97,715 154,624			Budget	
15.5 NON OPERATING REVENUES 9.5 TOTAL REVENUES	REIMBURSEMENTS	0.0 FEDERAL REIMBURSEMENT 0.0 EARTHQUAKE INSURANCE 0.0 TYPHOON INSURANCE 0.0 OTHER REIMBURSEMENT 0.0 REVENUE MINIMUM CHARGE	ADMINISTRATIVE FEES & SERVICES REIMBURSEMENTS	-37.4 OTHER FEES & SERVICES	0.0 CLAIMS FEE 0.0 BULK SCRAP 0.0 MATERIAL USED 0.0 PASSENGER SERVICE 0.0 BUNKER -64.1 SPECIAL SERVICES 0.0 ELECTRICAL POWER	14.4 FACILITIES OTHER FEES & SERVICES	44.3 HARBOR OF REFUGE 0.0 DEMURRAGE			0.0 FACILITIES USAGE MOBIL	FACILITIES	NON OPERATING REVENUES	Chng	38
6,622,790 34,992,578	60,004	60,000	12,923	305,834	1,709 44,045 25,171 100,858 134,051	6,244,028	204,108 44,965 1,148,503	57,761 34,077	785,287 926,589	906,793 2.135.946			Actual	Year to Date
18.9	0.2	0.0 0.0 0.0	0.0	0.9	0.0 0.0 0.1 0.1 0.3	17.8	0.1 3.3	0.2	2.6	2.6 6.1			%	
6,152,881 29,011,137	111,409	111,237	10,338	329,133	36,056 44,170 83,566 165,342	5,702,001	43,020 619,098	66,630 41,139	1,106,845 1,156,612	816,975 1,649,164			Actual	Last Ye
21.2 100.0	0.4	0.4	0.0	1	0.0 0.1 0.2 0.3	19.7	2.1	0.2	3.8 4.0	2.8 5.7			%	Last Year to Date
7.6 20.6	0.0	0.0	25.0	-7.1	0.0 0.0 22.2 -43.0 20.7	9,5	4.5 85.5	-13.3 -17.2	-29.1 -19.9	0.0			Chag	%
6,241,840 34,344,425	136,100	136,100	9,834	357,234	60,490 61,100 235,644	5,738,672	46,203 633,070	60,130 43,000	1,008,380 1,203,815	977,147 1.546.240			Budget	
6.1 1.9	0.0		0.0	-14.4	0.0 0.0 -27.2 -58.8 -57.2	8.8	-7.5 -2.7 0.0	-3.9 -20.8	-22.1 -23.0	0.0			Chng	%

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 07/31/13

-37.4 (12,410,348) -42.8 -2.8 (971,373) -13.3 -11.3 (3,656,741) -12.6 -0.1 (44,276) -0.2 -0.2 (85,195) -0.3 0.0 (1,839,966) -6.3 -5.3 (1,528,774) -5.3 0.0 (242,606) -0.8 -2.5 (1,286,561) -4.4
Actual % Actual
1
1 % 1 % 1 % 1.348) -42.8 1.373) -12.6 3.5(74) -12.6 3.5(74) -0.2 5.195) -0.3 5.195) -0.3 5.195) -0.3 6.76) -6.3 6.774) -5.3 6.76) -6.3 6.76) -0.8 6.561) -4.4

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Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 07/31/13

											2
%	Last Year Actual	*	Budget	Chng	Year to Date Actual	%	Actual	%	Chng	Budget	Chng
20.2	(64,846)	-2.2	122,230	544.9 OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	3,256,902	9.3	548,549	1.9	493.7	550,648	491
				0.0 Other Income & Expense		0.0					
0.0		0.0		0.0 Other Income	Ci	13.0	29,249	0.1	0.0		
0.0		0.0		0.0 Interest Income		0.0		0.0	0.0		
0.0		0.0		0.0 Interest Income		0.0		0.0	0.0		
<u>:</u>	11,083	0.4	12,544	0.8 Interest Income	173,267	0.5	70,458	0.2	145.9	125,590	38.0
-1.9	(17,174)	-0.6	(46,849)	0.8 Interest Expense-USDA	(580,068)	-1.7	(155,626)	-0.5	272.7	(731,317)	
0.0	_C n	0.0	(240)	0.0 Other Expense	(6,240)	0.0	5	0.0	0.0	(960)	
<u>-1.9</u>	(176,698)	6.0	(171,866)	0.0 Retirement Govt Contribution	(734,043)	<u>-2</u> .1	(1,774,135)	ტ .1	-58.6	(1,752,419)	
14.2	246,039	8.4	765,617	0.0 Federal Reimbursement	2,869,734	8.2	2,970,623	10.2	-3.4	3,062,468	
<u>.</u>	(15,701)	-0.5	(7,488)	0.0 Federal Expenses	(47,039)	<u>.</u> 0.1	(75,959)	О.З	0.0	(74,880)	
0.0	(688)	0.0	(110,493)	0.0 Gain <loss> on Asset Disposals</loss>	(662,423)	-1.9	(754)	0.0	0.0	(441,987)	
11.4	46,867	1.6	441,225	1.0 Other Income & Expense	1,013,193	2.9	1,063,861	3.7	-4.8	186,495	443.3
11.4	46,867	1.6	441,225	1.0 OTHER INCOME (EXPENSE)	1,013,193	2.9	1,063,861	3.7	4.8	186,495	443.3
2	(17 979)	<u> </u>	563,455	119.0 NET INCOME (LOSS)	4.270.095	12.2	1.612.409	5.6	164.8	737,143	479.3
	20,2 20,2 20,2 20,2 20,2 20,2 20,2 20,2	Las Ac	Last Year Actual (64,846) 11,083 (17,174) 5 (176,698) 246,039 (15,701) (688) 46,867 46,867	Last Year Actual % Bi (64,846) -2.2 (64,846) -2.2 (11,083 0.4 (17,174) -0.6 (176,698) -6.0 (15,701) -0.5 (688) 0.0 46,867 1.6 (17,979) -0.6	Last Year Actual (64,846) -2.2 (64,846) -2.2 122,230 54 (17,174) -0.6 (176,698) -246,039 8.4 (15,701) -0.5 (1688) 0.0 (170,886) 1688) -246,867 -46,	Cast Year % Budget Chng	Last Year	Last Year % Budget Ching % Actual % Actua	Last Year % Budget Ching % Actual % Actua	Last Year % Budget Ching % Actual % Actua	Ching

Port Authority of Guam Balance Sheet As of 07/31/13

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	Current	Last Month End	ast Year End	Month C	This Year
Total Assets	1				
U.E.	2,000.00 100.00	2,000.00 100.00	2,000.00 100.00		
Cash on Hand	0 1				
Incentive Award Fund First Hawaiian Bank-Incentive					
Incentive Award Fund	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Cash in Bank First Hawaiian Bank Bank of Guam	1,005,880.57	1,342,404.74	775,770.91-	336,524.17	1,781,651.48
Citizen Security Bank	,108,270.	2,228.	,775,643.	456,041.81	667,372.93
Cash in Bank	2,114,150.75	1,994,633.11	999,872.20	119,517.64	1,114,278.55
Short Term Investments Bank of Guam Citizen's Security Bank First Hawaiian Bank	2,780,513.65	1,531,033.79	2,520,199.18	1,249,479.86	260,314.47
Cathbank Bank of Hawaii Coeanic Bank Coeanic Bank Gov Guam Employees Fed CU	6,746,808.55	6,742,798.6	6,707,620.8	4,009.89	39,187.67
Short Term Investments	9,527,322.20	8,273,832.45	9,227,820.06	1,253,489.75	299,502.14
Account Receivable-Trade (Net) Accounts Receivable-Trade Allow for Uncollectable Acct. A/R-Clearing Account	8,592,499.77 1,071,565.06	9,193,660.30 1,071,565.06	5,373,143.0 1,071,565.0	LTI	3,219,356.
Account Receivable-Trade (Net)	7,520,934.71	8,122,095.24	4,301,577.99	601,160.53	3,219,356.72
Accounts Receivable-Other Accounts Receivable-Employee Accounts Receivable-EMA Reimb Accounts Receivable-FEMA Reimb	4,919.37	5,345.37	835.91	426.00-	4,083.46
Accounts Receivable-Geda/Casam Accounts Receivable-Other Accounts Receivable-Ins Procee	532,617.61	397,195.11	766,148.76	135,422.50	233,531.15-
Accounts Receivable-Other	537,536.98	402,540.48	766, 984.67	134,996.50	229,447.69-
Marina Receivables Accounts Receivable-Agat Marin Accounts Receivable-Harbor of Accounts Receivable-Harbor of	30,992.00 5,203.30 10,841.78	31,385.65 5,587.72 9,379.22	26,272.39 5,060.67 9,866.43	393.65- 384.42- 1,462.56	4,719.61 142.63 975.35

Port Authority of Gu Balance Sheet As of 07/31/13

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Non Current Assets	Work In Progress	Work In Progress Const Work in Progr-Federal Const Work in Progr-FMF	Inventory	Gas, Oil and Diesel Inventory Supplies Inventory Contra-Asset Inventory Adj. Allowance for Obsolesence Inventory for Survey	Long Term Receivable	Non Current Assets Long Term Receivable Long Term Receivable-DOA Long Term Receivable-Geda Allow for Uncollectible LT A/R	Current Assets	Deffered Expenses	Deffered Expenses Deferred Geda Addendum L/Lease Credit Note Reimbursement	Prepaid Expenses	Prepaid Expenses Prepaid Insurance Prepaid Expenses	Interest Receivables	Interest Receivables Bank of Guam Bank of Hawaii Bank Of Hawaii Bank Of Hawaii Citizens Security Bank Citizens Security Bank First Hawaiian Bank GovGuam Emp. Fed. Credit Union Oceanic Bank Other	Marina Receivables	
74	16,938,355.23	15,931,109.98 78,000.00	136,341.71	8,747.31 1,676.68 0,728.92		2,258,190.48 1,490,449.90 3,748,640.38-	21,642,819.47	1		, 89	1,472,667.45			47,037.08	Current
7,02	16,89	15,945,525.77 78,000.00	135,486.07	187,891.6 1,676.6 50,728.9		2,258,190.48 1,490,449.90 3,748,640.38-	21,000,395.84			158,841.	1,541,680.9			46,352.59	Last Month End
15,646,040.94	15,520,16	933,569.8 14,586,596.3	125,874.70	202,178.26 1,676.68- 74,626.88-	11 11 11 11 11 11 11 11 11 11 11 11 11	2,258,190.48 1,490,449.90 3,748,640.38-	15,468,039.41			00 !	28,485.			41,199.49	Last Year End
48,398.55	47,542.91	61,958.70 14,415.79-	855.64	855.64			642,423.63			265,104.22-	196,090.71- 69,013.51-	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		684.49	This Month Change
1,428,656.00	1,418,188.99	1,344,513.61 78,000.00	10,467.01	13,430.95- 23,897.96			6,174,780.06			1,765,252.75	421,070.30 1,344,182.45			5,837.5	ge inis Year

Port Authority of Guam Balance Sheet As of 07/31/13

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AccDeprec-Load & United Equip AccDeprec-Owhing Equip AccDeprec-Other Equip AccDeprec-Power Tools	on C	ffice	igt.	Furnishings & Equipment 3	Equip	Safety Equip	Mowing Equip Other Equip Other Equip		ion Cost	fire grain 2	Furnishings & Equipment Air Tools Communications Equip	Accumulated Depreciation-Build 4	2	_	7	ldings-Wharf Improvements 5	-Original			Property, Plant & Equipment	Ĭ.
1,995.00- 650,340.17- 10,516.08-	188,200.06	1,025,302.09 6,542,723.00 2,529,381.15 1,021,225.53	201,912.97	56,813.	,051,725.9	75 676 Y	1,020,768.28	271,200.0	72, 124.0 59, 937.3	1, 183, 555. 72 5, 886, 711.83	99 574 7	0,497,831.43-	,062,605.17	6,435,226.26-	029,3	,934,516.48	7,094,797.53	3,563,000.00	563,000.	1	rent
1,995.00- 640,496.80- 10,425.01-	187,200.08	1,020,897.64- 6,344,631.31- 2,013,555.57-	196, 199.66	18,752.	2,051,725.9	א מאמ א	1,020,768.28	271,200.0	72,124.0 59,937.3	1, 183,555.72 25,886,711.83 450,582.18	88 5 <i>74</i> 7	40,365,021.14-	23,932,289.83-	16,432,731.31-	29,314.	57,934,516.48	17,094,797.53	3,563,000.00	3,563,000.00		Last Month End
1,995.00- 605,963.86- 9,605.38-	679.08 392.42	982 923 944 9525 9525	, 779.87	28,728,12	2,051,725.97	7 E 6 8 8	1,058,862.63	271,200.0	124.0	1,184,735.92 17,696,348.90 436,263.18	574 7	39,22	22,812,230.64-	16,410,276.76-	72,898,131.5	55,803,333.99	17,094,797.53	3,563	3,563,000.00		Last Year End
9,843.37- 91.07-	999.98- 16.52-	198,091.69- 1,212.12- 7,669.96-	5,713.31-	38,060.93	21,120.00					16.940.93		132,810.29-	130,315.34-	2,494.95-							This Month
44,376.31- 910.70-	11,520.98-	1,480,863.26 40,414.05 76,699.60-	7-7	8,228,688.31	39,365.0	6.975.00	38,094.35-		1	1,180.20- 8,190,362.93 31,259.93		1,275,324.0	l 1	24,949.50-	2,131,182.49	2,131,182.49					inis Year

Port Authority of Guam Balance Sheet As of 07/31/13

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Deferred Revenues -Leases Deferred Revenues Marinas	Accrued Interest Payable Deferred Revenues Deferred Income - GEDA	terest Payable nterest Payable	Due to Public Utilities	Due to Public Utilities Due to GPA Due to GTA Due to GWA	Current Loan Payable	Current Loan Payable Current ANZ (USDA) Loan Payabl CU ANZ (USDA) 12M Loan Payable		ties Le Custom ble Custom ble GSA Others ble Trade	_	Total Assets		rtization-Capit	Accumulated Amortization-Capit AccAmort-Capital Leases	Capital Leases	Capital Leases Capital Leases	Accumulated Depreciation-Furni	AccDeprec-Safety Equip AccDeprec-Shop Equip AccDeprec-Tractors AccDeprec-Vehicles & Motor Equ	
0,000.0	61,769.01-				8	30,045.55 83,157.26		1,879,091.28 2,730,955.32 16.87	,	743,402.	60,025,886.07	1				25	1,223 1,223	Current
000.0	61,769.01-				2	43,789.96 126,462.71	w	2,879,091.94 2,821,564.36 16.87		8,398,596	60,371,902.51			11 11 11 11 11 11 11 11 11 11 11 11 11		14,774,143.16-	191,505.88 ,209,817.94 ,531,770.83	Last Month End
235, 278.19 9, 851.81	61,769.0				165,691.68	165,691.	3,378,785.58	2,091,4 1,287,3		1,049,789.0	49,935,708.66					,040	183,566.05 1,088,400.47 480,608.63	Last Year End
					57,049.86-		1,090,609.70-			344.805.74	346,016.44-					,267		This Month Change
135,278.19- 9,851.81-					188.8	5,646.13 3,157.26	1,231,277.89	574.5 16.8		17,693,613.47	10,090,177.41					иi		ge ihis Year

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Port Authority of Gu Balance Sheet As of 07/31/13

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Lease Obligat l Lease Obliga tal Lease Obli	Non Current Liabilities Long Term Accrued Expenses Unfunded Retirement Contributi Accrued Vacation Pay-Long Term Accrued Sick Lve(DC)-Long Term Long Term Accrued Expenses	Reserve Shortage/Property Dama Lease Payable - GEDA Other Current Liabilities Current Liabilities	ll Lease Obligation Lease Obligations Dease Obligations	Security Deposits -Space Leas Security Deposits - Marinas Security Deposits	Accrued Death & Disability Ins Retirement Contributions Deferred Compensation Plan Pay Accrued Expenses	Accrued Cola/Supplemental Accrued Typhoon Cost Accrued Medicare Tax Accrued Federal Grant Employee Insurance Payables Employee Deductions Payable Withholding Tax Payable Credit Union Accrued Miscellaneous Deductio	Accrued Expenses Accrued Payroll Accrued Vacation Pay-Current Accrued Vacation Pay Accrued Farthonike Cost	Deferred Revenues
	1,105,722,30 1,555,689.28	7,132,121.42		90,887.50 24,564.90 115,452.40	2,255,171.75	42,262.63 250,000.00 50,000.08 331,387,262.63-	798,611.72 869,182.17	Current
	1,449,966.98 1,105,722.30 1,555,689.28	8,021,061.93		90,075.14 23,849.90 113,925.04	1,997,980.06	42,262.63 250,000.00 5,944.38 255,043.38 42,262.63-	610,944.95 876,047.62	Last Month End
	1,105,722.30 1,555,689.28	5,330,684.23		93,566.71 23,234.40 116,801.11	1,483,365.87	90,540.25 1,899.58 128,628.62	321,687.27 940,610.15	Last Year End 2,679.00 186,039.99
		888,940.51		812.36 715.00 1,527.36	257, 191.69	76,344.67	187,666.77 6,865.45-	This Month
		1,801,437.19		2,679.21- 1,330.50 1,348.71-	771,805.88	42,262.63 159,459.50 4,090.50 202,759.16 42,262.63-	476, 924.45 71, 427.98-	ge This Year 2,679.00- 147,809.00-

Port Authority of Guam Balance Sheet As of 07/31/13

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server servers of captrain	Capital Contributions & Equity	Net Earnings (Loss)	Accumulated Earnings	Accumulated Earnings Accumulated Earnings Accumulated Earnings (Deficit)	Contributions-Federal Governme	Contributions-Federal Governme Contributions-U.S. Govt Rehab Contributions-Economic Develop Contributions-U.S. Department Contributions-U.S. Govt-Fema	Contributions-Local Government	Contributions-Land Contributions-Property & Equip Contributions-General Fund Contributions-G.E.P.A. Contributions-PAG (Portion of	Capital Contributions Equity Contributions Local Government	Long Term Loan Payables Non Current Liabilities	LORG Term Loan Payables LT-ANZ (USDA) Loan Payable 3.5 LT-ANZ (USDA) Loan Payable 12M	
98,743,402.48	75,398,193.09	4,270,100.01	35,184,292.71	2,953,260. 2,231,031.	18,376,441.73	10,321,126.26 1,492,676.57 6,508,875.60 53,763.30	17,567,358.64	3,563,000.00 483,688.19 13,413,670.45 100,000.00 7,000.00	10,213,007.97	14,657,398.69	3,035,317.42 11,622,081.27	Current
98,398,596.74	74, 164, 446.84	w	35,184,292.71	22,953,260.99 12,231,031.72	18,376,441.73	10,321,126.26 1,492,676.57 6,508,875.60 53,763.30	17,567,358.64	3,563,000.00 483,688.19 13,413,670.45 100,000.00	16,213,087.97	14,657,398.69	3,035, 1,622,	Last Month End
81,049,789.01	71,128,098.08	5.00	35,184,292.71	22,953,260.99 12,231,031.72	18,376,441.73	321, 126. 492, 676. 508, 875.	17,567,358.64	3,563,000.00 483,688.19 13,413,670.45 100,000.00	4,591,006.70	3,035,317.42	3,035,317.42	Last Year End
344,805.74	1,233,746.25	1,233,746.25										This Month Change This Year
17,693,613.47	4,270,095.01	4,270,095.01							11,622,081.27	11,622,081.27	11,622,081,27	nge . inis Year

PORT AUTHORITY OF GUAN

customer promises to try to make more pymts upon availability of funds to make acct.current.	08/09/13	510.00	7 \$	5,417	510 \$		45		535	₩	535.00	₹.	6,996.72	\$	Fantasea Charters/Velez, Angel	11848
	07/24/13	1,500.00	ş	5,893	1,111 \$		473 \$	\$	638	₩	25.00	₹.	8,139.21	\$	Auto Marine Inc.	14384
1.			-	6,662	\$ 085		\$		1,006	\$	-	Н	8,247.84	\$	Heavy Equipment Rental Options	14542
Agent disputing Rental fees for LSE#2008-004.As per Ms. Meryl Pecina, Comm.Div.she will be routing a ltr.to our G.M.for approval.	08/05/13	780.00	\$	8,208	856 \$		342 \$	\$	342	\$	(1,041.00)		8,707.40	÷	Sanko Bussan (Guam) Co, Ltd.	8475
-	01/24/11	10.26	4 \$	9,084	\$		H				-	\$	9,084.14	\$	Guam YTK Corporation	9911
preparing recommendation to write-off over 5 year aging uncollectable	09/30/08	2,400.00	3 \$	9,923	\$						-	\$	9,923.41	\$	BKA Koku L.L.C.	13554
1	08/08/12	22.57	9 \$	10,199	\$		Ц				(8,033.00)	\$	2,166.24	\$	Ten Bulls Corporation	14984
made on 8/19/2013			ω	12,133	\$		750	\$ 7	750	₩	44.00	₩.	13,677.05	\$	Ziskovsky, Michael J./Jan Z's	9611
	12/05/12	1,342.30	5 \$	14,155	342 \$		342 \$	\$	342	\$			15,181.50	\$	Renolith Resources	12400
	07/31/13	1,000.00	├	19,945	\$								19,945.24	❖	JRC Maritime Services	14602
	08/14/13	5,723.18	\$	29,216	\$	4,800	6,635 \$	\$ 6,6	11,633		(31,184.00) \$	\$	21,099.47	\$	Cabras Marine Corp	7368
result of unpaid Petroco Lse.since Jan.2012 need to fup w/Comm.Div.if this Lse.was Terminated & assigned to some other Oil Co.	11/04/11	1,950.00	0 \$	31,200	50 \$	1,950	1,950 \$	\$ 1,5	1,950	\$	1	45	37,050.00	₩.	Shell Guam, Inc.	7106
per telecon w/Ms. Vicki, IBC's office has been in Kansas since Aug.2011. emailed POC Kimberly Smith for pymt status on 12/17/12, but to date have not gotten a response	07/14/11	5,000.00	\$	36,994	w			7167			ı	t/s	36,993.57	₩.	International Bridge Corp.	7931
final notice letter sent on 2/12/13customer had discussed his concerns w/former Mgmt. and they were never resolved. Ms. Meryl Pecina is gathering information & will schedule a meeting w/tenant to table concerns for discussion.	11/14/12	45.36	\$	44,549	\$4 \$	1,454	1,441 \$	\$ 1,4	1,365	th.	222.00	₩	49,030.32	₩.	KVOG Broadcasting/MCS, LLC	14405
per telecon w/Erwin he has processed check pymt for \$15k for signature & will make this payment by 8/21/13.	06/21/13	15,000.00	1 \$	57,831	922 \$		₩.		25,697	\$	76,395.00	₹5	160,844.76	₹5	Seabridge Inc.	7413
08/06/13 pending disbursement of fed funds from Treasurer of Guam	08/06/13	79,389.77	\$	79,390	\$		<u></u>		181,747	\$ 1	357,493.00	₹5	618,629.64	\$	Department of Administration	13202
08/13/13 Payment of \$489.5k to date	08/13/13	178,837.29	٠,	113,450		27,078	\$ 65	\$ 28,459	15,432		334,048.00	\$	518,467.25	\$	Marianas Steamship Agencies	7384
08/09/13 Payment of \$1,124,939 to date	1,60/80	12,964.67	\$	254,955	42 \$	Ш	Н	\$ 239,902	464,480	\$ 4	744,415.00	\$	1,706,693.67		Consolidated Transportation Service	7350
CIP rebate \$299k (overdeducted from rev); Accr mgr comp \$268k to offset; Payment of \$196k to date.	08/14/13	68,254.74	5 \$	410,055	\$						68,255.00	\$	478,309.91	\$	Mobil Oil Guam, Inc.	10225
Payment of \$3,588,359 to date	08/13/13	518,149.53	\$	722,815	77 \$	3,677	953 \$	\$ 9	854,830	\$ 8	2,568,310.00	\$	4,150,585.56	\$	Matson Navigation Co.	7376
Remarks	Date	Amount		Over 120		Over 90	_	Over 60	Over 30	Ó	Ситепт		Dalance Open		Customer Name	Acc. #
	aid	Last Paid				ging	Days Aging	D					1	p p		A
					¥ \$	Aging Summary Report As of July 31, 2013	Summa FJuly 3	Aging Summary Report As of July 31, 2013	,							*)

Small Claims Case No. 0663-12, Court Hearing on 7/24/12Judgment by Default in favor of PAG was declared by Honorable Judge Benjamin Sison Jr./to-date, still unable to contact defendant for payment. Cust.defaulted on p-note pymt.	02/28/11	108.53	959 \$	\$							\$	958.96	w	Ball, Barney	13654
defaulted on p-note. Per telecon w/customer on 8/16/13, he has been on military active duty. He will be able to make a pymt on 8/21/13.	12/21/12	100.00	03 \$	\$ 1,003					OM COM		.50 \$	1,002.50	\$	Searunner Marine Inc.	14821
preparing final notice letter for review & signature	08/02/13	483.00	73 \$	\$ 1,073	494 \$	\$	\$ 496	483 \$	\$	-	.73 \$	2,546.73	\$	Isla Trucking	14161
final notice ltr sent on 2/20/13 Customer is deceased. Boat is still occupying space. Ms. Rita said to continue billing. Waiting for probate.	08/21/12	135.00	\$	\$ 1,100	138	·v.		138	\$	138.00	.50 \$	1,512.50	\$	Trombley, William P.	14561
Preparing 2nd notice letter for review & signature.	06/27/13	608.58	22 \$	\$ 1,222	203	\$		17	\$	203.00	.50 \$	1,644.50	\$	Santiago, Arsenio A.	14797
no valid contact no.on file. Preparing final notice ltr for review & sig.	02/14/12	137.50	38 \$	\$ 1,238	,-					•	.50 \$	1,237.50	₩.	Le, Hien Van	14868
Need to prepare a recommendation to write-off or credit customer based on the ruling of Judge Barcinas during our Court Hearing on 11/28/12 when he ruled in favor of the Defendant.	06/02/09	198.00	17 \$	\$ 1,317					(97)	r	.00 \$	1,317.00	t/s	Ledoux, Alton D.	14531
preparing a recommendation to write-off. Process server unable to locate tenant.			42	\$ 1,342						,	.50 \$	1,341.50	\$	Quinata, John	14482
pending disbursement of funds from Treasurer of Guam	07/17/13	449.28	49 \$	\$ 2,049	80	\$		80	\$	50.00	.28 \$	2,259.28	₩	Customs and Quarantine Agency	11776
preparing delinquent letter for review & signature.	08/01/13	6,753.01	\$	\$ 2,066	2,027	\$	1,910	2,159 \$	\$	759.00	.30 \$	8,921.30	\$	P.S.V. Corp./Joo, Gi Burn	14364
under new mgmt.per telecon w/Mr.Parrish pymt will be made on 8/19/2013			71	\$ 2,071	67	\$	3,218	3,218 \$	\$	187.00	.80 \$	8,761.80	\$	Sun Bay Corp./Jan Z's Lounge	8547
preparing a recommendation to write offInsufficient address/contact no.on file.check pymt was returned to us for insufficient fundsunable to locate cust.	03/31/11	2,171.40	21 \$	\$ 2,221						3	.40 \$	2,221.40	₩.	Global Investment Group Inc.	14844
ck#11147 \$2,222 post dtd for 8/23/13	05/30/13	2,222.00	22 \$	\$ 2,222	1,111 \$	\$	1,111	1,111 \$	\$.00 \$	5,555.00	\$	Brand, Inc.	14283
cust.promises to make a payment on or before 6/21/13Pending document from Small Claims Judge Benjamin Sison, judgement by trial ordered that we recover aging fees from the defendant on 10/29/12Case No. 669-12	06/21/13	50.00	57 \$	\$ 2,357					ی	(100.00)	.64	2,256.64	to.	Thompson, Michael J.	13158
preparing delinquent letter for review & signature	08/02/13	389.42	45 \$	\$ 2,545	7,713 \$	\$	245	222 \$	\$	83,517.00	.26 \$	94,242.26	\$	Norton Lilly International	14171
cust.contested charges for USCG penalty fee on 11/8/11 w/Comm.Div.pending responsefollowed up w/Mrs.Meryl Pecina in April 2013	08/06/13	5,075.72	53 \$	\$ 3,353	\$				3	352.00	.16 \$	3,705.16	·v.	Tidewater Distributors Inc	13121
Small Claims taken off the calander/need to speak w/cust. Atty. to discuss acct Need to seek advise on what the next step will be.	12/05/11	50.00	12 \$	\$ 4,912	\$			-		1	04	4,912.04	₩.	Bryan Keller	14160
pending disbursement of fed.funds from Treasurer of Guam	07/10/13	37,942.64	28 \$	5,028	8,695 \$	\$	59,404	\$		89,195.00	.04	162,322.04	÷	Office of the Governor of Guam	14444

14815	Rutiki, Sisdo	\$	962.50	·s	25.00						₩.	938	\$	200.00	07/18/13	promises to make a payment on 8/21/13 & will continue to make monthly pymts. Had health problems & concerns.
10621	Perez, Thomas L.G.	th.	845.33	w	(35.00)			ŀ			\$	880	φ	80.00	07/18/13	customers' son had visited our office to voice his concern on past due fees. He wanted to speak to Ms.Rita who was currently on leave.
14466	Bock, Chris	v	875.00	\$,						₩	875	₩.	137.50	08/25/10	preparing a recommendation to write-off. Process server unable to locate tenant.
14560	Poll, Pedero H.	4	746,25	₩	ĝ			:			\$	746	٠	10.00	04/22/09	preparing a recommendation to write-off, aging over 4 years. Unsuccessful in contacting cust through phone(no.svc)/certified mail(returned)
14575	Twilligear, Rosco Dean	\$	920.00	\$	70.00	₩.	70		٧٠	70	ţ,	710	₩	170.00	12/21/12	Per telecon w/customer on 8/16/13, he has been on military active duty. He will be able to make a pymt on 8/21/13.
14336	Cruz, Joseph L.	\$	3,023.24	\$	1,617.00	\$	251	\$ 226	\$	226	\$	703	\$	688.04	06/04/13	preparing final notice letter for review & signature
14480	Moody, Mike	٠ ٧	550.00	4		٦	177		n	177	Λ (Λ	550	Λ	185,00	08/01/13	No contact no. on file Court submitted a letter of consideration on fees to Comm. Div
9814	Fentress, Michael D.	\$	937.50	\$	163.00	\$	138		\$	138	\$	500	\$		07/23/13	07/23/13 certified itr.from Comm.Div.returned to us unclaimed.
14849	Triad International	\$	471.00	❖							ts.	471	₩	140.00	04/03/12	detaulted on p-note insufficient contacts on the irreparing documents to file at Small Claims to collect fees due to us.
14922	Jack Michael	\$	925.00	\$	163.00	\$	138	\$ 2	25 \$	138	\$	463	₩	440.00	08/07/13	customer promises to try to make more pymts upon availability of funds to make acct.current.
14755	Marsono, Markus	\$	405.50	\$					Н		\$	406	\$	50.00	09/11/12	insufficient contact no. on file
14597	Topasna, Juan JP	w	369.00	ts.	X						٠,	369				Delinquent letter came back insufficient address. Small Claims Case No. 0279-11 taken off calander. Customer visited our office & promised to make a pymt b-4 EOM.
14478	McCue, Michael R.	w	905.00	ts.	220.00	∙v.	220		v	220	Ş	245	\$	440.00	03/22/13	per telecon w/Mr.McCue his boat is now at Palau and he last occupied slip on March 2013. Pending inactive f/s from Ms. Rita to recommend credit to customers' acct.
14741	Mario, Bruno	v	131.00	₩	1						\$	131	\$	25.00	07/23/13	Cust.promises to continue making pymis until his acct.is clear. Small Claims Case No. 0664-12, Court Hearing on 10/19/12Judgment by Default in favor of PAG was declared by Honorable Judge Benjamin Sison Jr.
14907	Taitano, John	th.	105.00	₩	21.00			ļ			\$	84	❖	42.00	08/01/13	cust says that boat was not in slip for past due months pending f/s & clarification from Mr. John L.G.(Comm.Div.)
14968	Nguyen, Hoa Van	\$	(110.00)	\$	(160.00)				\parallel		\$	50	\$	880.00	02/05/13	Preparing 2nd notice letter for review & signature.
13716	Aduana International	w	43.36	45	ï						v	43	₩.	651.18	02/26/13	preparing a recommendation to credit past due interest invcustomer had made an advance pymt for SSR not knowing the true amount due and paid the balance due in good faith which resulted on interest.
£																

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	05/31/13	600.00	Ş				+		150.00	づ	150.00	S	Rell James C. or Cynthia	12895
	08/05/13	330.00	s						330.00	-	330.00	S	Collier, Ernest	15103
	08/05/13	470.50	s						471.00	-	470.50	\$	Guam Sungwoo Ferry Corp.	14387
	08/12/13	28.80	₹						523.00	⊢	522.97	\$	Guam Telephone Authority	1490
	10/25/12	92.76	\$						711.00	\$	710.69	\$	GENTLY BLUE DIVING SHOP	13190
	02/12/13	325.00	\$						750.00	_	750.00	\$	Martin, Dwight	14534
	08/07/13	2,313.94	\$						865.00	s	864.94	\$	Guam Dolphin's Marine Sports	7763
			T						1,310.00	\$	1,310.07	\$	South Pacific Petroleum Co	13030
	08/14/13	2,834.00	\$						2,400.00	├-	2,400.00	\$	MORPHOTRUST USA	15106
	08/05/13	-	5						3,195.00	-	3,195.04	\$	Scuba Co.	8483
preparing delinquent letter for review & signature.		2,000.00	S				28	\$	(75.00)	\$	46.72	\$	Shotguns	14923
preparing delinquent letter for review & signature.		2,099.38	5				160		(1,815.00)	 -	(1,654.76)	\$	Lotus Pacifica Trading, Inc.	13696
08/14/13 preparing delinquent letter for review & signature.	08/14/13 F	220.00	\$				220	\$	220.00	1	440.00	\$	Frickel, Charles	14331
08/14/13 agent submitted ltr.disputing past due inv.	08/14/13 g	86,395.94	\$				226		209,000.00	\$	209,226.52	\$	Ambyth Shipping & Trading	7341
pynit was overlooked, promises to make pynit on 8/19/13, preparing delinquent ltr. for review & sig.	06/25/13 F	800.56	\$				425	\$	350.00	45	775.56	₩.	M.A.Y. (Guam) Inc.	13641
preparing delinquent letter for review & signature.	07/05/13 F	1,285.97	Ś				,215		296.00	\$	1,510.99	\$	Apra Dive & Marine Sports, Inc.	14381
per email from Esther rental defferal extended by PAG BOD		19,847.00	\$:			347	\$ 19,847	 - -	┿	19,847.00	Ş	Cementon Micronesia, LLC	14526
		10.00	\$			20	ş		(180.00)	\$	(160.00)	al \$	Parsons Brinckerhoff International	14197
delinquent letter returned insufficient address.	05/09/13 d	300.00	\$			25	150 \$	\$	-	\$	175.00	\$	Kondo, Etsuro	15062
08/13/13 customer hopes to make a pymt b-4 eom to clear aging accts	08/13/13 c	600.00	\$			25	648 \$	\$ (25.00	Н	698.00	\$	Howard, Lynette/John Regis	14785
pymt made on 8/5/13 to clear past due accts.	08/05/13 F	175.00	Ş			25	\$		50.00	\$	75.00	\$	Duenas, Christopher M.	9742
preparing delinquent letter for review & signature.	02/01/13 F	275.00	S			50	50 \$	\$	50.00	\$	150.00	\$	Weilbacher, Walden	14429
accts.>60 days cleared, preparing delinquent ltr.for accts.< 60	08/05/13 a	588.23	₩.			572	572 \$	\$	16.00	\$	1,160.10	: \$	AR Sunriser Canteen/Catering Svc.	14061
pymts made by MORPHOTRUST will clear past due acct.	07/10/13 p	564.00	\$			666	834 \$	\$	204.00		1,704.00	Н	Integrated Biometric Technologies	14646
08/02/13 preparing delinquent letter for review & signature.	08/02/13 p	257,597.20	\$			1,184	Ş		381,504.00	\$	382,688.23	\$	Tristar Terminals Guam, Inc.	14642
preparing delinquent letter for review & signature.	07/23/13 p	12,070.17	\$			2,051	76 \$		44,627.00	-	46,754.23	\$	Inchcape Shipping Services	7923
Preparing 2nd notice letter for review & signature.	06/21/13 F	9,020.40	\$			4,440	4,696 \$	\$ 4,6	59.00	\$	9,194.18	\$	Smithbridge Guam, Inc.	13044
pending credit on warehouse repairs. I his credit will clear past due acct.	08/08/13 P	11,491.20	₩		\$ 66				152.00	\$	218.01	\$	Tyco Electronics Subsea Co	14368
08/13/13 pymt made on 8/13/13 to clear past due accts.	08/13/13 p	629.03	\$		\$ 72				488.00	Ş	560.40	\$	Isla Maritime Agency	13476
07/25/13 Preparing 2nd notice letter for review & signature.	07/25/13 F	137.50	\$		\$ 138		163	\$	25.00	\$	325.00	\$	Ross, Robert	13727
preparing delinquent letter for review & signature.	07/19/13 p	2,121.13	\$		\$ 9,233				-	\$	9,232.77	\$	Polaris Guam LLC/Wu, John	14967
pending disbursement of federal funds/grant	08/09/13 p	2,679.20	\$		\$ 59,393	45			2,329.00	\vdash	61,722.47	_	U.S. Department of Homeland Secu	14610
applying credit on acct.to clear aging acct.	a		Н	\$ 1					(139,404.00)	\$	(139,402.63)	٠,	IP&E Holding LLC	14778
need to credit customer. They were erroneously billed. Should have been billed to Core Tech International. Preparing credit memo for review & approval.	09/04/12 S	25.99	₩.	\$ 15			- 10 AUG		,	ts.	14.66	•	DCK Pacific Guam,LLC	14958
has been prompt w/pymts in the past, but was waiting for invoice to make a pymt.& promptly made pymt once invoice was received.	07/08/13 ii	600.00	w	\$ 25					(500.00)	\$	(475.00)	٠,	Packbier, Paul E.R./PCR Gu	14582
preparing delinquent letter for review & signature.	07/08/13 p	1,808.12	\$	\$ 25			251	\$	276.00	\$	552.32	\$	Fredrick, Bruce & Dianne	14537
Payment made on 8/14/13 to clear past due acct.	08/14/13 P	45.14	1-1	\$ 43			Н		,	Н	42.78	\$	V.Angoco's Trucking	11756

12511	13509	7878	9208	12064	10217	14388	1487	14999	10461	10778	9540	10743	11971	14875	13536	14587	14210	9401	15032	8352	11764	14290	13191	13089	12373	14564	13607	15040	12335	12446	14029	14409	12394	9849	12851	13653	12293	14771	9697	14431	14776	14878	
Hanson Permanente Cement of Gua	Horizon Lines	Guam Response Services, Ltd.	PTI Pacifica, Inc. DBA:IT&	U.S. Treasurer	Mars, Thomas Z.	Guam JRC Logistics	Guam Federation of Teacher	Dorvin D Leis Co., Inc.	Ocean Jet Club	Real World Diving	Unitek Environmental Svcs	Poppe, Edward/FISH INC	Coral Reef Marine Center	Best, Bruce	Guam Lucky Strike, Inc./John Eads	Moore, James	Kaneshiro, Roger J., D.D.S	Tasi Tours Inc.	Pacific Marine Enterprises	Paradise Aqua Corp.	American Bureau of Shipping	DGX	Paul SN. Aguon and Seo Jun	Guam Fisherman's Cooperative	Beighley, Jim/Mark Baldyga	Blue Pacific Alliance, Inc.	S.H. Enterprises	Tyquiengco, Joseph T.	Liberty, Lawrence D / Sand	Coam Trading (Guam) Co. Ltd.	CRW TRADING INC.	Robinson, Merle Ann	Wong, Billy	Flores, William A.	Eric Bell or Daniel Ridlon	Yu, Niko K.	Bradford, William W.	Sun, Stephen	Camacho, Antonio Frank C.	Quinata, Carlos/Amber	MARAD	Blasky Mark/Pauline	
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	S	\$	\$	\$	\$	\$	\$	\$	÷	₩	÷	↔	ş	\$	↔	\$	\$	\$	\$	\$	÷	s	s	Ş	Ş	÷	\$	45	
(106,875.92)	(12,198.40)	(4,641.63)	(3,385.24)	(3,000.00)	(1,133.81)	(1,000.00)	(859.00)	(675.95)	(605.00)	(575.01)	(500.00)	(480.00)	(440.00)	(440.00)	(437.50)	(412.50)	(400.00)	(381.57)	(370.94)	(347.76)	(341.06)	(338.10)	(300.00)	(300.00)	(300.00)	(290.00)	(278.36)	(275.00)	(275.00)	(266.63)	(259.69)	(256.00)	(250.00)	(250.00)	(250.00)	(240.00)	(220.00)	(210.00)	(200.00)	(187.50)	(169.45)	(150.00)	
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	1 1	\$	\$	\$	\$	\$	\$	Ş	\$	\$	\$	Ş	\$	\$	\$	
106,876.00)	(12,198.00)	(4,642.00)	(3,385.00)	(3,000.00)	(1,134.00)	(1,000.00)	(859.00)	(676.00)	(605.00)	(575.00)	(500.00)	(480.00)	(440.00)	(440.00)	(438.00)	(413.00)	(400.00)	(382.00)	(371.00)	(348.00)	(341.00)	(338.00)	(300.00)	(300.00)	(300.00)	(290.00)	(278.00)	(275.00)	(275.00)	(267.00)	(260.00)	(256.00)	(250.00)	(250.00)	(250.00)	(240.00)	(220.00)	(210.00)	(200.00)	(188.00)	(169.00)	(150.00)	
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\$ 172,000.00	\$ 11,778.31	ł		\$ 3,000.00	\$ 1,320.00	\$ 67.71	\$ 69.78	\$ 675.85		\$ 1,380.00	\$ 212.50	\$ 760.00		\$ 660.00	\$ 525.00	\$ 137.50	\$ 645.33	\$ 988.17	\$ 695.52	\$ 347.76	\$ 561.92	\$ 338.10	\$ 360.00	\$ 600.00	\$ 625.00	\$ 870.00	\$ 902.83	\$ 412.50	\$ 412.50	\$ 749.21	\$ 1,508.56	\$ 624.00	\$ 300.00	\$ 600.00	\$ 625.00	\$ 440.00	\$ 440.00		\$ 200.00	\$ 162.50	\$ 34,271.66	\$ 300.00	
00 02/25/13	31 12/04/12	+	16 12/27/12	00 06/18/13	00 07/17/13	+	78 09/21/12	85 03/29/13		00 01/08/13	50 08/09/13	00 12/28/12	_	00 05/15/13	00 07/23/13	50 07/22/10	33 12/21/12	17 08/15/13	52 03/04/13	76 07/16/13	92 07/24/13	10 08/14/13	00 07/02/13	00 01/30/13	00 02/25/13	00 03/30/12	83 03/14/13	50 06/19/13	50 07/08/13	21 07/31/13	56 10/27/11	00 12/04/12	00 05/30/13	00 01/09/13	00 01/24/13	00 03/01/13	00 07/31/13	+	+-	50 06/25/13	66 11/30/11	00 07/11/13	-
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Jack Peters & Com 671
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Island Safety Supply 800
M.D. WHOLESALE
Matson Navigation 671
Morrico Equipment 671
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1 4649-5183 1 472-33204 1 632-4442 1 632-4442 1 75-75209AGAT 1 475-752088893 1 647-7800ROSE 1 648-0401 1 648-0401 1 648-0401 1 648-0401 1 648-0401 1 648-0401 1 648-0401 1 648-0401 1 648-0401 1 648-0401

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637-1687FE 646-3884

76 Ace Auto Glass, I 671 649-4310

83 Auto Air Inc.

671 646-8236

97 AC Auto Air Condi 671 646-24706122J

97 ALAN SEARLE & ASS 671 642-4707

98 Baleto, Christine

41 Benito, Michael T

98 Benson Guam Enter 671 477-7562SALLY

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Grand Total	Port Authority of Guam	Workers Compensat Xerox Corporation 671 477-94569495	Tsang Brothers Co 671 638-8133CHRIS Tydingco, Daniel	Triple J Commerci 671	Ten-Tak Supply 671 646-5666KINDA Total Chemical Re 671 646-4742 Travel Bac Trc 671 473-3653	STANDARD INSURANC 971 321-2091	Standard Office S 671 646-4825POLLY	South Pacific Pet 671 472-88710PERA	Safety 1st system 671 649-6440DAVE	Reaction Supply C 671 649-6000	R & R Plus Co.	PAG Warehouse 671 477-5931	Public Utilities	Parsons Brinckerh 671 988-4554MATTH		Pacific Daily New 671 472-1726 Taren	Oceanic Lumber, I 671 646-91113MYLE	Net PC Guam 671 646-61316380	National Trading 671 637-664271416	Name Phone Number	Supplier Co
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PORT AUTHORITY OF GUAM

Budget Transactions

be able to transfer money within divisions budget to give them the flexibility to manage their division. The Board of Directors approved the above request provided that In the January 31, 2013 board meeting, Acting General Manager requested authorization from the Board of Directors to allow management to lift quarterly budget and the request be documented and that the Board be informed. Therefore, below are the current transactions.

Memo Date Lifts:	Division	Request	Acct. No.	Annual Budget	Quarter Budget	Balance as of	Reason
Divisional	Divisional Transfers:					3	
Memo							
Date	<u>Division</u>	Request	Acct. No.	Amount			Reacon
7/26/2013 Marketing	Marketing	Tr fr 150.8659	Tr fr 150.8659 123.8366.SFTYEQPT	3,500			Commit funds fr marketing to safety for shoe
7/31/2013	7/31/2013 Maintenance	Tr fr	70.8390.CRSN	17,333.33			To cover anticipated in the form
8/13/2013		70.8392.CRSN 70.8391.CRSN	70.8391.CRSN	36,958			To cover anticipated invoice from Matson

	P		RT AU	THOR	ITY OF	GUAM		
				Crane Su	rcharge	9.50%	BOG 010 50.1122.BC	1-330971 DGCRANE
60.5851						Sinking	Bank Bal.	
Date	Description		Amount	Balance	Remarks	Fund	Amount	Date
	,			-				
1/20/2013	· · · · · · · · · · · · · · · · · · ·	_	(101,426.79)	(101,426.79)	+			
1/31/2013	· · · · · · · · · · · · · · · · · · ·	_	324,445.37	+	Fee Imp. 1/1/13 (9	30,822.31		
	Reserve Fund		(30,822.31)	192,196.27				
1/31/2013	· · · · · · · · · · · · · · · · · · ·		(8,329.90)	183,866.37				
	Loan Payment		(101,426.79)	82,439.58			19,665.56	2/15/2013
2/21/2013			(260,000.00)	(177,560.42)			15,913.01	2/20/2013
2/28/2013	February Revenues		471,687.50	294,127.08		44,810.31		
	Pola 14 Exp 70.8390		(54,617.51)	239,509.57				
2/28/2013	Pola 16 Exp 70.8391	\$	(59,623.82)	179,885.75				
-,,	Pola 17 Exp 70.8392	\$	(55,350.60)	124,535.15			15,844.08	3/12/2013
	Gantry 3	\$	(194,921.75)	(70,386.60)				
	Reserve Fund	\$	(44,810.31)	(115,196.91)				
3/20/2013	Loan Payment	\$	(101,426.79)	(216,623.70)			18,862.63	3/26/2013
3/31/2013	March Revenues		430,325.60	213,701.90		40,880.93	6,702.64	3/28/2013
	Pola 14 Exp 70.8390		(7,212.17)	206,489.73				
3/1/2013	Pola 16 Exp 70.8391		(7,212.17)	199,277.56				
3/1/2013	Pola 17 Exp 70.8392		(7,212.17)	192,065.39				
	Gantry 3		(3,442.11)	188,623.28				
	Reserve Fund		(40,880.93)	147,742.35				
4/16/2013	Loan Payment		(101,426.79)	46,315.56			32,932.52	4/17/2013
4/30/2013	April Revenues		457,991.26	504,306.82		43,509.17	4,641.63	5/1/2013
	Pola 14 Exp 70.8390	\$	(172,789.38)	331,517.44				
4/30/2013	Pola 16 Exp 70.8391		(103,414.39)	228,103.05				
4/30/2013	Pola 17 Exp 70.8392	\$	(105,289.40)	122,813.65				
	Gantry 3	\$	(107,866.70)	14,946.95				
	Reserve Fund	\$	(43,509.17)	(28,562.22)			16,633.01	5/23/2013
5/16/2013	Loan Payment	\$	(101,426.79)	(129,989.01)			29,742.00	5/28/2013
5/31/2013	Revenues		533,766.06	403,777.05				
	Pola 14 Exp 70.8390		(33,870.10)	369,906.95				
5/31/2013	Pola 16 Exp 70.8391	\$	(62,209.56)	307,697.39				
3/31/2013	Pola 17 Exp 70.8392		(53,535.13)	254,162.26				
	Gantry 3		(2,567.06)	251,595.20				
	Reserve Fund		(50,707.78)	200,887.42		50,707.78		
6/16/2013	Loan Payment	\$	(101,426.79)	99,460.63			16,069.63	6/10/2013
6/30/2013	June Revenues		468,693.24	568,153.87		44,525.86	32,543.47	6/19/2013
	Reserve Fund		(44,525.86)	523,628.02		-	10,859.16	6/25/2013
	Gantry 3		(2,962.35)	520,665.67			12,806.47	6/27/2013
7/16/2013	Loan Payment	\$	(101,426.79)	419,238.88			3,928.02	7/3/2013
	July Revenues		528,610.75	947,849.63			29,742.00	7/23/2013
	Pola 14 Exp 70.8390	\$	(121,177.02)	826,672.61			59,143.10	7/31/2013

OPERATION DIVISION REPORT SUMMARIZATION

August 06 2013

Prepared By: John B. Santos

CONTAINER REPORT:

For the Month of July:

Total Cargo Vessels:

23

• Total Containers Handled:

8,133

Year to Date (October 2012 –July 2013)

Total Cargo Vessels:

230

Total Containers Handled:

80,099

• Monthly Container Handled Average:

8,009

VESSEL PRODUCTIVITY REPORT:

Average Gross Move Per Hour (AGMPH):

Matson

22 AGMPH

MSA Barges

17 AGMPH

MSA Kyowa, Condor 11 AGMPH

Ambyth

14 AGMPH

MEL

19 AGMPH

EQUIPMENT REPORT:

Gantry Crane's:

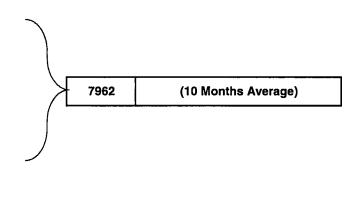
All Gantry Cranes are fully operational for this period. All three POLA cranes and Gantry #3 were utilized. Gantry #3 was hardly used with no down time. Polas' 14, 16 & 17 each had down time of over two (2) hours mainly because of persisting spreader, power and hoist problems.

Mobile Harbor Crane:

Not used for cargo operations during this period.

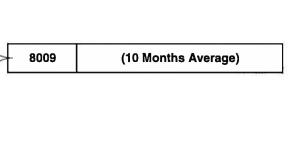
Container Total Comparison Fiscal Year 2012 - Fiscal Year 2013

Month	Inbound	Outbound	Total
Oct-11	4248	4367	8615
Nov-11	4298	4179	8477
Dec-11	3421	3525	6946
Jan-12	4051	4102	8153
Feb-12	3523	3458	6981
Mar-12	3694	3877	7571
Apr-12	4014	3775	7789
May-12	4276	4406	8682
Jun-12	3912	3910	7822
Jul-12	4394	4189	8583
Aug-12	3809	3796	7605
Sep-12	3733	3719	7452



■ Inbound
Outbound
Uutbouilu
Total

Month	Inbound	Outbound	Total
Oct-12	4557	4656	9213
Nov-12	4211	3944	8155
Dec-12	3938	3873	7811
Jan-13	4263	4645	8908
Feb-13	3720	3716	7436
Mar-13	3799	3969	7768
Apr-13	3692	3574	7266
May-13	4170	4185	8355
Jun-13	3586	3454	7040
Jul-13	4007	4126	8133
Aug-13			0
Sep-13			0



Total	39943	40142	80085				
100000 -							
80000 -							
60000 -		w= w -,					■ Inbound
40000 -						A SEC	w mbound
20000 -			ALCOHOL CONTRACT				Outbound
0 -						1	■ Total
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OCTOBER 2012 - JULY 2013 VESSEL OPERATION RECAP

	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	MELL	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	SHUTTLE/S-2011	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	ISLANDER	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vesse	MATSON		
			S		(D					S							5		2			1750		S						
	15	G2,3	1769	826	943	5	E4 804	14	G2,3	412	216	196	5		16	P16,17	970	600	370	2		22.2	P14,16,17	5761	2789	2972	5			October
	16	G2,3	1304	693	611	4		16.6	G2,3	458	257	201	7		18	P16,17	787	381	406	2		20.9	P14,16,17	4817	2200	2617	4			November
	16	G2,3,P17	1227	528	699	6		17	G2,3,P14,16	526	284	242	6		10	P14,16,17	427	248	179	1		23	P14,16,17	4683	2246	2437	4			December
	17	P14,16,17	1422	956	466	6		12	6 G3,P14,16	521	241	280	6		16	P14,16,17	955	476	479	2		22	P14,16,17	5192	2577	2615	5			January 1
	19	G3,P14,16,17	1003	541	462	6		14.8	G3,P14,16,17	512	298	214	7		15.9	P14,16,17	485	174	311	2		23.5	P14,16,17	4627	2306	2321	4			rebruery.
	15.6	G3,P14,16,17	1034	561	473	6		17.1	G3,P14,16,17	500	281	219	6		21.6	P14,16	333	0	333	1		24.6	P14,16,17	4623	2393	2230	4			Warch
	17.3	G3,P16,P17	1366	653	713	7		19.6	G3,P16,P17	513	247	266	00		0	0	0	0	0	0		22.6	P14,P16,P17	4349	2122	2227	4			Ronji
	18.9	G3,P14,P16,P:	1358	668	690	6		13.7	G3,P14,P17	548	364	184	8		0	0	0	0	0	0		21.7	P14,P16,P17	5544	2694	2850	ر. د			1/3/
	20.5	G3,P14,P16,P17,P14,P16,P17	1154	598	556	6		21.1	G3,P14,P16,P17	446	198	248	7		0	0	0	0	0	0		24.3	P14,P16,P17	4379	2066	2313	4			tine
	18.9	G3,P14,P16,P17	1311	673	638	7		17.4	7 G3,P16,P17	297	204	93	4		0		0	0	0	0		22.2	P14,P16,P17	5285	2512	2773	5			in
	17.4	7	12948	6697	6251	59		16.3		4733	2590	2143	64		16.3		3957	1879	2078	10		22.7		49260	23905	25355	44		Total	

OCTOBER 2012 - JULY 2013 VESSEL OPERATION RECAP

Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Pacific Condor	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Kwangsi	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	BARGE	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	KYOWA
6.7	62	202	155	47	2		5.7	G2,3	24	11	13	1	2.02	8.6	G2,3	45	44	1	2		0	0	0	0	0	0	6 #
9.3	G2	277	182	95	ь																12.4	G2,3	287	132	155	ω	
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7.9	G3,P17	565	281	284	2		15	P16	37	11	26	1									8.1	P17	216	103	113	Ľ	
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16.8	P16,P17	219	96	123	1																19.6	G3,P16,P17	733	413	320	ω	9
11.9	P16,P17	401	235	166	2																13.1	G3,P16,P17	479	220	259	2	
6.9	P16,P17	251	149	102	1																14.8	G3,P16,P17	656	381	275	3	
10.8	G3,P16,P17	463	264	199	2																12	P16,P17	633	384	249	ω	
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OCTOBER 2012 - JULY 2013 VESSEL OPERATION RECAP

Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	BCC Bahrain	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Anhui	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Kwangtung	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Anking
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VESSEL OPERATION RECAP OCTOBER 2012 - JULY 2013

					Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Shantung	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	Shansi	Average GMPH	Cranes used	Total Moves	Loaded	Discharge	No. Vessel	San Rafael
Total Moves	Total Loaded	Total Discharged	Total Vessels	July																					
8133	4126	4007	23																						W-100 22
												11.1	P17	56	30	26	1		17	P17	30	13	17	1	
																	:		14.7	P17	154	62	92	Þ	
					23.9	G3,P16,P17	67	43	24	1		3.5	P17	77	46	31	1								
					23.9		67	43	24	1		7.3		133	76	57	2		15.9		184	75	109	2	

				S-2007	S-2007	S-2007	S-2006		Vessel		"Marianas									Manukai	RJ Pfeiffer	Maunalei	Maunawili	Manulani		Vessel		"Matson N			
				38s/39n	37rg/38n	37n/37n	35n/35n		Voy.		Steamship		my property and the second sec							139	383	74	113	93		Voy.		"Matson Navigational"			
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			-	01 Aug - 01:00	24 July - 19:30	20 July - 03:10	04 July - 03:44		Depart)06/S-2011)									31 July - 15:00	24 July - 20:53	18 July - 01:09	10 July - 12:08	03 July - 17:20		Depart					
				29 July - 13:23	24 July - 01:52	19 July - 21:41	03 July - 22:54		First Lift											30 July - 11:19	23 July - 19:39	16 July - 17:28	09 July - 10:06	02 July - 08:44		First Lift					
	Total:			31 July - 18:36	24 July - 15:58	20 July - 01:44	04 July - 03:02		Last Lift									Total:		31 July - 14:14	24 July - 20:03	17 July - 23:23	10 July - 10:40	03 July - 15:52	10000	Last Lift					
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JULY 2013 VESSEL RECAP

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JULY 2013 VESSEL RECAP

JULY 2013 VESSEL RECAP

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2013 PAG CRANES MONTHLY REPORT



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port
1026 Cabras Highway, Suite 201, Piti, Guam 96925
Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
Website: www.portguam.com



August 22, 2013

MEMORANDUM

TO:

Board of Directors

VIA:

General Manager

Deputy General Manager, Admin/Finance

FROM:

Procurement and Supply Manager

SUBJECT:

Procurement Division Status Report for August 2013

1. Request for Proposals

A. RFP-PAG-013-003: Management and Operation Services for F1 Fuel Pier Facilities

• Stay on Procurement Process, Under Legal Counsel Review

B. RFP-PAG-013-002:

A/E Design Consulting Services

• Evaluation of Proposals in progress

C. RFP-PAG-013-004:

Implementation and Integration of TOS

Advertisement Date:

July 11, 2013 Marianas Variety

Pre-Proposal Meeting Date:

July 15, 2013

Submittal Deadline:

August 29, 2013

2. Invitation for Bids – Construction

C. RFP-PAG-013-005:

Concrete Pole Lighting Upgrade

Advertisement Date:

August 23, 2013 Marianas Variety

Pre-Proposal Meeting Date:

August 29, 2013

Submittal Deadline:

September 16, 2013

3. Invitation for Bid – General Services Agency

A. Issued Bids

- GSA/PAG-008-13, Emergency Generators
- GSA/PAG-009-13, Workers Compensation

B. Pending Bid Announcements/Issuance

• Mobile Container/Vehicle Screening System (Re-Bid)

4. Procurement Plan (see attached)

Gregorio D. Leon Guerrero Commercial Port PORT AUTHORITY OF GUAM

2-YEAR COMPETITIVE PROCUREMENT PLAN

Revised:

8/21/2013

			FISCAL	FISCAL YEAR 2013						
SOI	SOLICITATION	PROJECT	REQUESTING		PROPOSED	CONTRACT VALUE (EST.)	ALUE (EST.)	FUNDING	COMPLIANCE	IANCE
THE LACE	Construction	Installation of MOV at Golf Pier Fuel Pinelines	CIP	January 2013	thru completion		\$ 300,000 O&M	0&M	S	NO
CS A/ITE	mhaca	Compressors for Admin Building A/C System	Facilities	Inning 2013	thru completion		M-\$O 000.08	M&O	8	NO
						NEW TOTAL STATE	200 000	70.14	5	15
GSA/IFB	Equipment Purchase	Various Air Conditioning Units & Parts/Supplies	Facilities	January 2013	thru completion		30,000 O&M	O&M	NO	NO
GSA/IFB	Equipment Purchase	Harbour Crane Part/Supply - Bearing Unit	Facilities	January 2013	thru completion		16,000 O&M	0&M	NO	NO
GSA/IFB	Insurance	Workers Compensation Insurance Coverage	Corporate	February 2013	pro-rated		250,000 O&M	0&M	NO	NO
IFB	Construction	Warehouse 1, CMU and Column Repairs	CIP	February/March 2013	thru completion		\$ 300,000 CIP Local	CIP Local	NO	NO
RFP	Professional Services	Management for F-1 Fuel Pipe Facilities	Commercial	March 2013	5 yrs	\$ 350,000	1,750,000 O&M	O&M	YES	YES
RFP	Professional Services	Real Estate Appraisal Services	Commercial	March 2013	5 yrs	\$ 40,000	40,000 \$ 200,000 O&M	O&M	NO	NO
GSA/IFB	Equipment Purchase	Cargo & Vehicle Detection/Screening Machine	Planning	May 2013	thru completion		1,525,790	1,525,790 PSGP/DHS	YES	YES
GSA/IFB	Equipment Purchase	VHF Radio Communications Console System	Planning/HM	May 2013	thru completion		65,000	65,000 PSGP/DHS	NO	NO
RFP	Professional Services	Professional and Technical Services for the Upgrade of JDEdwards A7.3 System to A9.3 System	IT/Finance	June/July 2013	thru completion	2	\$ 450,000 CIP Local	CIP Local	NO	NO
RFP	Professional Services	Architectural/Engineering Services - IDIQ	CIP	July 2013	1-2 years	\$ 250,000	500,000 O&M	O&M	YES	NO
RFP	Professional Services	Implementation and Integration Services for Terminal Operating System	IT/OPS	July 2013	1-5 years		3,000,000 CIP Local 100,000 Initial	CIP Local	YES	YES
GSA/IFB	Insurance	Workers Compensation Insurance Coverage - RE-BID	Corporate	July 2013	pro-rated	V 127 4	250,000 O&M	M&O	NO	NO
GSA/IFB	Equipment Purchase	Emergency Back-Up Generators	Facilities/Plannin July 2013	July 2013	thru completion		850,000	850,000 PSGP/DHS	YES	NO
IFB	Construction	Agat Marina Dock "A" Repairs	Planning/CIP	August 2013	thru completion		250,000	250,000 NOAA Fisheries	.NO	NO
IFB	Construction	Concrete Pole Lighting Upgrade, F5 & F6	CIP	August 2013	thru completion		320,000	320,000 CIP Local	NO	NO
Œ	Construction	Admin Building, Common Area Flooring Upgrade	CIP	September 2013	thru completion		\$ 55,000	CIP Local	NO	NO

SOLI	SOLICITATION TYPE	PROJECT	REQUESTING	PISCAL YEAK 2014 QUESTING ESTIMATED DIFFICE ISSUANCE	PROPOSED	CONTRACT VALUE (EST.) PER ANNUM TTL TERM	ALUE (EST.)	FUNDING	COMPLIANCE PL 30-72 PUC
	Construction	SLE: Wharf Repairs	CIP	October/Nov 2013	thru completion		\$ 6,500,000 Loan Proceeds	Loan Procee	S
IFB	Construction	Container Yard Stripping Project	CIP	October/Nov 2013	thru completion		\$ 235,000	235,000 CIP/FMF	
IFB	Construction	Electrial Work for Additional 56 Reefer Outlets	CIP	November/Dec 2013	thru completion		\$ 575,000	575,000 CIP Local	
IFB	Construction	Upgrade of Power System for IT Office	CIP	November/Dec 2013	thru completion		\$ 100,000	100,000 CIP Local	
GSA/IFB	Equipment	SLE: Acquisition of Cargo Handling Equipment	Operations	Dec 2013/Jan 2014	thru completion		\$ 1,000,000	1,000,000 Loan Proceeds	S
IFB	Construction	Agat Marina Loading Dock Structural Repair	CIP	Jan/February 2014	thru completion	58	200,000	200,000 CIP Local	
IFB	Construction	Port Police Security Upgrade	CIP	Jan/February 2014	thru completion		200,000	200,000 CIP Local	
HEII .	Construction	Container Yard Concrete Wheel Stopper Installation	CIP	March-April 2014	thru completion		\$ 450,000	450,000 CIP Local	
IFB	Construction	Renovations to Harbor Refuge	CIP/Planning	March-April 2014	thru completion		\$ 200,000	200,000 BIG Grant	
IFB	Construction	Marinas Sewage Pump Station Upgrade	CIP/Planning	March-April 2014			\$ 60,000	60,000 Federal Grant	
IFB	Construction	Container Yard Storm Drain Channel Repairs	CIP	April/May 2014	thru completion		600,000	600,000 CIP Local	
IFB	Construction	Automatic Transfer Switch for LC2 & LC3	CIP	April/May 2014	thru completion		100,000	100,000 CIP Local	
IFB	Construction	Repair/Upgrade Perimeter Fence	CIP	June/July 2014	thru completion		200,000	200,000 CIP Local	
							100	The second second	

FY-13 JULY WORK INJURY REPORT

(10/01/12 to 09/30/13)

08/22/2013

Divisions	* <u>Lost-time</u>	**Recordable	*** Refused Treatment
Stevedoring	2	2	1
Transportation	1	2	0
Terminal	0	1	0
EQMR	2	0	1
Others	2	1	<u>1</u>
Total	7	6	3

There was <u>one injury</u> reported on August 04, 2013. Injured was treated at GMH and returned to work (recordable).

Work Injury Summary for this reporting period: 10/01/12 to 08/22/2013

Total injuries for FY-13 to date:

16 – Injuries

7 - Lost-time

6 - Recordable

3 - Refused Medical Attention

Last disabling work injury was on:

06/17/2013

Number of days since last disabling work injury:

67

All disabling work injuries had returned to work.

^{*}Lost-time = If an employee was injured on the job and medical doctor sent him/her home, his/her injury is considered a lost-time.

^{**}Recordable = If an employee was injured on the job and medical doctor treated him/her and released him/her back to work on the same day (Recordable because of medical charges).

^{***}Refused Medical Attention: Filed WC Forms 201 & 202 for record purposes only.

PORT AUTHORITY OF GUAM Jose D. Leon Guerrero Commercial Port ENGINEERING/CIP DIVISION Piti, Guam 96925

August 16, 2013

INTER-OFFICE MEMEORANDUM

TO:

General Manager

FROM:

Engineer Manager

SUBJECT:

Brief Summary Status of Ongoing & Proposed CIP Projects for the Year 2013

Third Quarter, aside from the Guam Commercial Port Improvement Program.

The following is a summary list of on-going projects as well as projects in its planning stage.

1) PROJECT:

GDP Marina Renovation & Site Improvements Project

Phase-II

IFB NUMBER:

PAG CIP-012-007

CONTRACTOR:

Black Construction Corporation

PROJECT AMOUNT:

\$1,698,877.00

CHANGE ORDER:

\$0

FUNDING SOURCE:

Department of Interior of Insular Affairs Grant # 670090 &

770061

NOTICE TO PROCEED:

February 6, 2013

COMPLETION TIME:

January 3, 2014 (332 CD)

PAYMENT TO DATE:

\$1,202,855.80

BALANCE PAYMENT:

\$496.021.83

Construction Manager:

N.C. Macario & Associates & Port Engineering/CIP Division

% Completion:

80%

WORK STATUS:

BCC got the DPW permit on February 6, 2013. Permits from

NOTE:

BCC got the DPW permit on February 6, 2013. Permits from ACOE, BSP, & GEPA are on file. Awaiting arrival of sheet

piles, ETA second week of April, end of April is when pile driving will begin. BCC start driving sheet pile construction on

May 8, 2013. BCC start concrete infill in SP-6 & SP-7

areas.BCC pour concrete @ SP-6 jacket formworks. Welding of

dowel bars on SP-7 & SP-8. Awaiting report from GWA

inspection team regarding water flushing out thru new sheet pile connection near the corner of SP-8 & SP-7. BCC start the work on concrete capping walkway in SP-8 & stop near the water leak area. NCMA is waiting for the Geo-Engineering's solution to the water leak prior to working on the concrete capping of the remaining SP-8. Fabrication of the Storm water distillation

chamber is on-going on site.

RFP NUMBER:

PROJECT AMOUNT:

CHANGE ORDER:

DESIGNER:

FUNDING SOURCE:

A/E Completion Time:

PAYMENT TO DATE: BALANCE TO DATE:

CONTRACTOR:

BID OPENING DATE: NOTICE TO PROCEED:

COMPLETION TIME:

Construction Manager:

PAYMENT TO DATE: WORK STATUS:

NOTE:

Replacement of Welded Steel Petroleum Distribution Piping

PAG-011-00

\$2,496,332.97 (Conservative estimate)

\$0

N.C. Macario & Associates

1) A/E Design funded by PAG (\$289,928.18)

2) CM funded by PAG (\$245,000.00)

3) Available fund by FHWA (\$2,464,042.22)

February 10, 2012 \$260,935.35 (Design) \$28,992.83 (Design)

N/A N/A N/A

305 Calendar Days

SSFM International, Inc. & Port Engineering/CIP Division

\$0 N/A

NCMA has forwarded the final drawing to FHWA for review. MOU awaiting review by signatories from FHWA, PAG & DPW. Received ACOE Permit on December 26, 2012. Still awaiting MOU from DPW. PAG scheduled a coordination meeting on 5/3/2013 with DPW (Connie Lee), NCMA, & Villaflores (Surveyor) in DPW office for Right of Way & was resolved that DPW will issue the RoW certification. Another

Villaflores (Surveyor) in DPW office for Right of Way & was resolved that DPW will issue the RoW certification. Another meeting was conducted with the DPW procurement tracking staff (Cristina Ingbarsson & Sagrado Bilong) for project coordination. Pre-Bid conference on June 18, 2013 in DPW conference room & bid opening will be on July 10, 2013. Second site visit for Golf pier was conducted on 7/2/2013. Bid opening

was reset to July 17, 2013 on the same venue& time. Lowest bid was Rex Int.(\$1.538,819.00),followed by Smithbridge

(\$1,554,814.73) & BME & Sons(\$1,823,298.00). Government estimate was \$2.4M. DPW will provide the bid analysis & finalize the bid outcome. Bid evaluation was completed by NCMA on 8/2/2013 & was forwarded to DPW for Intend to

Award. Latest update with FHWA is that this maybe a protest on

the bid.

3) PROJECT:

Installation of MOV at Golf Pier Fuel Pipelines

IFB NUMBER: PAG CIP-013-001

PROJECT AMOUNT: \$324,400.41

DESIGNER: N.C. Macario & Associates
FUNDING SOURCE: Port Authority of Guam
A/E Completion time: December 14, 2012

PAYMENT TO DATE: \$99,891.00 BALANCE TO DATE: \$224,509.41

CONTRACTOR: BME & SONS Inc. NOTICE TO PROCEED: April 22, 2013

CHANGE ORDER: N

N/A

COMPLETION TIME: Construction Manager: WORK STATUS:

September 21, 2013

Port Authority of Guam & NCMA (limited time)

Preliminary Notice to Proceed (PNTP) was issued on March 14, 2013. Awaiting building permit and review of submittal documents. DPW building permit was issued on March 25, 2013. Contractor is awaiting the pending valve submittal from the valve supplier. Contractor mobilize on May 13, 2013. BME start pavement layout for underground conduit runs. Four electrical hand holes were on site, installation on hold due to back to back vessel tanker operations. BME start the pavement cutting& excavation in preparation for the underground conduit run. Underground conduit run for terminal control completed & backfilled. Layout exposed conduit run around the building is complete. BME to schedule the hot mix asphalt pour crossing gate C4 & C5. Latest MOV arrival status is by 3rd week of Nov. 2013 or by 1st week of Dec. 2013.

4) PROJECT:

IFB NUMBER: CONTRACTOR:

Warehouse 1, Demolition of CMU Wall & Concrete Column

Spalling Repair

PAG CIP-013-002 BME & Sons Inc.

\$75,500.00

N/A

CHANGE ORDER: N/FUNDING SOURCE: Po

Port Authority of Guam

NOTICE TO PROCEED: COMPLETION TIME:

PROJECT AMOUNT:

May 6, 2013 November 4, 2013

PAYMENT TO DATE:

\$0 \$0

BALANCE TO DATE: Construction Manager:

WORK STATUS:

Port Engineering/CIP Division Bid opening February 28,2013

NOTE:

Supplemental budget (\$16K) approval by BoD. Contractor is processing for the design drawings & material submittals. 65% design submittal corrected & awaiting the 100% design submittal. BME to submit the final design drawings on 7/15/2013 & submit to DPW for the building permit. BME secured the DPW building permit on 8/9/2013 & is processing the Port requirements to start the project. Mobilization to start on the last week of August 2013.

5) PROJECT:

Design/Build Port Security Enhancement Project

IFB NUMBER: PAG-012-006

CONTRACTOR: MAEDA Pacific Corp.

PROJECT AMOUNT: \$2,933,000.00 CHANGE ORDER: \$210,408.00 TOTAL AMOUNT: \$3,143,408.00

FUNDING SOURCE: U.S. Department of Homeland Security Grant # 2008-GB-T8-

0148, 2009-PU-R1-0164, 2009-PU-T9-0043, & 2010-PU-TO-

0080

NOTICE TO PROCEED:

January 14, 2013

COMPLETION TIME:

PAYMENT TO DATE:

BALANCE TO DATE:

Construction Manager:

WORK STATUS:

NOTE:

October 11, 2013

\$624,960.31 \$2,518,447.70

PB & Port Engineering/CIP Division

On-going foundation excavations.

Contractor submit the 90% Design submittal. Construction phase will be 6 months. MAEDA submit the 100% design submittal. Foundation permit was secured. Maeda start the foundation excavation & the new storm drain run tie-end. Maeda completed the storm drain tie-ends & slurry backfill. Building's foundation excavation, footing compaction & reinforcement installation are the on-going works.

6) **PROJECT:** **Concrete Storm Drain Channel System Upgrade** PAG-012-00

IFB NUMBER:

CONTRACTOR: N/A

PROJECT AMOUNT:

\$600,000.00 (Conservative estimate)

Port Engineering/CIP Division

FUNDING SOURCE: Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

6 months after NTP

PAYMENT TO DATE: **WORK STATUS:**

\$0 N/A

Construction Manager:

NOTE:

Bid opening was on October 3, 2012. Lowest responsive bid was \$330,000.00 (BME & Sons). Procurement issued a cancellation letter in regards to GEPA requirements affecting this project.

Project on hold for additional funding supplement.

7) PROJECT:

New 56 ea. 480V Reefer Outlets & Reefer Lights Installation

IFB NUMBER: PAG-012-00

CONTRACTOR:

\$950,000.00 (Conservative estimate) PROJECT AMOUNT:

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

N/A

COMPLETION TIME:

8 months after NTP

PAYMENT TO DATE:

\$0

WORK STATUS:

N/A

Construction Manager:

Port Engineering/CIP Division

NOTE:

Port Engineering office is finalizing the Technical Provision scope of work for bid packet & will request for funding. Complete the technical provision for bid packet & will endorse

for funding. Project is in-line for budget approval.

8) PROJECT:

Agat Marina Fish Utility Boom Repair

IFB NUMBER:

PAG-012-0_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$20,000. (Grant funding)

FUNDING SOURCE:

Department of Agriculture, Sport Fish Restoration/Boating

Access Grant #F-21-B1

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

30 Calendar days after P.O.

PAYMENT TO DATE: WORK STATUS:

\$0 N/A

Construction Manager:

Port Engineering/CIP Division

NOTE:

Department of Agriculture is finalizing the MOU with PAG. Lowest responsive bid quote shall be reconfirmed from contractor. DoAg advice a hold order. DoAg informed that funding is open to start the repair. Awaiting advice from

Strategic & Planning office for new bid solicitation. Awaiting for DoAg's memo on funding confirmation from BBMR. Strategic & Planning office got advice from DoAg to start this project & is a 100% DoAg funding. 30% technical design was finalized &

forwarded to Procurement & Planning offices.

9) PROJECT:

Agat Marina Ramp's Left Side Concrete Catwalk Repair

RFQ NUMBER:

PAG-012-00

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$60,000.00 (Conservative estimate)

FUNDING SOURCE:

Department of Agriculture, Sport Fish Restoration/Boating

Access Grant #F-21-B1

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

3 months after P.O. issuance

PAYMENT TO DATE: WORK STATUS:

\$0 N/A

Construction Manager:

Port Engineering/CIP Division

NOTE:

Department of Agriculture advice a hold order. Technical provision scope for Bid packet is ready for advertisement. DoAg informed that funding is open to start the repair. Awaiting advice from Strategic & Planning office for bid solicitation. Awaiting for DoAg's memo on funding confirmation from BBMR.

10) PROJECT:

A/E Design Consultant Services

RFP NUMBER:

PAG -013-002

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$200,000.00

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

12 Months after NTP

PAYMENT TO DATE:

\$0

WORK STATUS:

N/A

NOTE:

Procurement is finalizing the bid proposal. Awaiting an account number for funding. Bid proposal is being finalized for legal review. Port committee is reviewing the submitted documents &

will prepare analysis for the selected A/E consultant.

Agat Marina Dock A Repair

IFB NUMBER:

PAG-013-00_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$750,000.00 (Conservative estimate) NOAA Commission on Fisheries

FUNDING SOURCE: NOTICE TO PROCEED:

N/A

COMPLETION TIME:

5 Months after NTP

PAYMENT TO DATE:

N/A N/A

WORK STATUS:

Port Engineering/CIP Division

Construction Manager: NOTE:

\$250,000.00 grant funding was obtained from NOAA

Commission on Fisheries. Needed an additional supplemental budget of \$500K for a complete aluminum dock. Procurement is

awaiting Board approval. Advertise for bid solicitation on

8/15/2013.

12) PROJECT:

F5-F6 Concrete Pole Lighting Upgrade

IFB NUMBER:

PAG-013-00_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$320,000.00 (Conservative estimate)

Port Engineering/CIP Division

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

6 Months after NTP

PAYMENT TO DATE: **WORK STATUS:**

N/A

Construction Manager:

N/A

NOTE:

Finalized the technical provision scope for bid packet & will request for funding. Project is in-line for budget approval. Submit the technical provision scope to Procurement office to

finalize the bid packet for bid solicitation.

13) PROJECT:

CY Concrete Wheel Stopper Installation

IFB NUMBER:

PAG-013-00_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$450,000.00 (Conservative estimate)

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

8 Months after NTP

PAYMENT TO DATE:

N/A

WORK STATUS:

N/A

Construction Manager:

Port Engineering/CIP Division

NOTE:

Finalized the technical provision scope for bid packet & will request for funding. Project is in-line for budget approval. Submit the technical provision to Procurement office to finalize

the bid packet for bid solicitation.

Administration Building's Common Area Floor Upgrade

IFB NUMBER:

PAG-013-00_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$55,000.00 (Conservative estimate)

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

3 Months after NTP

PAYMENT TO DATE: WORK STATUS:

N/A N/A

Construction manager:

Port Engineering/CIP Division

NOTE:

Draft the technical provision scope for bid packet & will request for funding. This work is to remove the existing asbestos floor tiles on the main walkways in first & second floor of the

administration building. Technical provision scope is forwarded to Procurement office to finalize for bid solicitation & ads.

15) PROJECT:

Administration Building Men's 1st Floor Rest Room Upgrade

IFB NUMBER:

PAG-013-00_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$15,000.00 (Conservative estimate)

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

2 Months after NTP

PAYMENT TO DATE: WORK STATUS:

N/A N/A

Construction Manager:

Port Engineering/CIP Division

NOTE:

Draft the technical provision scope for bid packet & will request

for funding. This work is to upgrade the first floor men's

restroom floor & wall tiles. Submit technical provision scope to Procurement office to finalize for bid packet solicitation & ads.

16) PROJECT:

Container Yard Striping Project

IBF NUMBER:

PAG-013-00_

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$800,000.00 (conservative estimate)

CHANGE ORDER:

N/A

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

9 Months after NTP

PAYMENT TO DATE: WORK STATUS:

\$0 N/A

Construction Manager:

Port Engineering/CIP Division

NOTE:

Draft the technical provision scope for bid packet.

17) PROJECT:

Harbor of Refuge Topographic Survey

IBF NUMBER:

PAG-014-00

SURVEYOR:

N/A

PROJECT AMOUNT:

\$90,000.00 (Conservative estimate)

CHANGE ORDER:

\$0

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

3 Months after NTP

PAYMENT TO DATE:

\$0 N/A

WORK STATUS:

Engineering office drafting the technical provision scope for bid

& will request for funding.

18) PROJECT:

NOTE:

Agat Marina Topographic Survey

IBF NUMBER:

PAG-014-00_

SURVEYOR:

N/A

PROJECT AMOUNT:

\$90,000.00 (Conservative estimate)

CHANGE ORDER:

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

3 Months after NTP

PAYMENT TO DATE: WORK STATUS:

\$0 N/A

NOTE:

Engineering office drafting the technical provision scope for bid

& will request for funding.

These are projects on-going and planning stage aside from the Guam Commercial Port Improvement Program. On the Port Improvement Program my division continues coordinating with AE Engineering and PB Consultants & other assessments, including the review of Task Orders for payments. Should you have any question, please call my office.

*COMPLETED PROJECTS:

1) PROJECT: GDP Marina Renovation & Site Improvement Project,

Phase I

IFP NUMBER:

PAG-010-002

CONTRACTOR:

Black Construction Corporation

PROJECT AMOUNT:

\$1,252,000.00

FUNDING SOURCE:

Department of Interior Office of Insular Affairs Grant # 670090

& 770061

NOTICE TO PROCEED:

May 2, 2011

COMPLETION TIME:

March 12, 2012

CHANGE ORDER:

1) \$234,616.00 (C.O. #1, Channel widening) 2) \$11,576.17 (C.O. #2, Demobilization)

TOTAL AMOUNT:

\$1,498,192.20 \$1,498,192.20

PAYMENT TO DATE:

NOTE:

100% Complete

PROJECT: 2)

10" Waterline Break Repair @ F5, Sta.15+45

P.O. NUMBER:

P.O. # 10072-OF

CONTRACTOR:

Barrett Enterprises

PROJECT AMOUNT:

\$11,852.00

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED: COMPLETION TIME: August 27, 2012 September 27, 2012

PAYMENT TO DATE:

\$11,852.00

Construction Manager:

Port Engineering/CIP Division & Facility Maintenance

NOTE:

100% Completed

3) PROJECT:

Troubleshoot Cathodic Protection System

P.O. NUMBER: CONTRACTOR:

9799 OF CORRPRO \$3,250.00

PROJECT AMOUNT: FUNDING SOURCE:

Port authority of Guam

NOTICE TO PROCEED:

May 5, 2012 90 Calendar days

COMPLETION TIME: PAYMENT TO DATE:

\$3,250.00

Construction Manager:

Port Engineering /CIP Division

NOTE:

100% Completed. CORRPRO repaired all the zero readings

which was in the corroded splice joints.

4) PROJECT:

Port CY Lighting Upgrade Project

IFB NUMBER: CONTRACTOR:

PAG-CIP11-001 DCK Pacific Guam

PROJECT AMOUNT:

\$748,412.00

FUNDING SOURCE:

Homeland Security Grant # PSGP 2007-GB-T7-0437

NOTICE TO PROCEED:

January 24, 2012

COMPLETION TIME:

Nov. 19, 2012 (300 CD)

BALANCE PAYMENT:

\$0

CHANGE ORDER: TOTAL AMOUNT: \$56,867.64 \$805,279.64

PAYMENT TO DATE:

\$805,279.64

Construction Manager:

AmOrient Engineering & PAG Engineering/CIP Division 100% Completed

Work Status: NOTE:

This project was incorporated with the Port Modernization under MARAD & selected EA Engineering, Science &

Technology, Inc. as the prime engineer.

5) PROJECT:

GDP Marina Dock "B" Repairs

IFB NUMBER: CONTRACTOR:

PAG-011-001 GEMCCO \$318,000.00

PROJECT AMOUNT: FUNDING SOURCE:

Department of Agriculture, Sport Fish Restoration/Boating

Access Grant #F-21-B1, & Port Authority of Guam

BID OPENING DATE:

November 23, 2010 April 25, 2012

NOTICE TO PROCEED: COMPLETION TIME:

August 24, 2012 (122 CD), extended to December 3, 2012

PAYMENT TO DATE: Construction Manager:

\$318,000.00

Work Status:

Port Engineering/CIP Division

WOIK SI

100% Completed

NOTE:

This is a cost sharing project between Department of Agriculture

& PAG.

6) PROJECT: Electrical Upgrade on Building's Secondary Distribution

Sub-Panel Boards

IFB NUMBER: PAGCIP-011-002 CONTRACTOR: M.D. Crisostomo, Inc.

PROJECT AMOUNT: \$60,874.00 CHANGE ORDER: \$20,857.03

TOTAL AMOUNT: \$81,731.03 FUNDING SOURCE: Port Authority of Guam

NOTICE TO PROCEED: May 21, 2012

COMPLETION TIME: Oct. 20, 2012, extended to Dec. 19, 2012

PAYMENT TO DATE: \$81,731.03

Construction Manager: Port Engineering/CIP Division

WORK STATUS: 100% Complete

7) PROJECT: GDP Marina Dock A & B Pile Extension

IFB NUMBER: PAG-012-003 CONTRACTOR: BME & Sons, Corp.

PROJECT AMOUNT: \$96,230.00

FUNDING SOURCE: Department of Agriculture, Sport Fish Restoration/Boating

Access Grant # F-21-B1

NOTICE TO PROCEED: September 20, 2012 COMPLETION TIME: January 20, 2013 PAYMENT TO DATE: \$96,230.00

Construction Manager: Port Engineering/CIP Division

WORK STATUS: 100% Complete

NOTE: This is a cost sharing project with DoAg & PAG

8) PROJECT: GDP Marina Dock C Repair

IFB NUMBER: PAG-012-004

CONTRACTOR: Black Construction Corp.

PROJECT AMOUNT: \$278,700.00

FUNDING SOURCE: Department of Agriculture, Sport Fish Restoration/Boating

Access Grant # F-21-B1 & Port Authority of Guam

NOTICE TO PROCEED: September 10, 2012
COMPLETION TIME: January 10, 2013
PAYMENT TO DATE: \$278,700.00
WORK STATUS: 100% Complete

NOTE: This is a cost sharing project with DoAg & PAG

9) PROJECT: Wharf F1 Catwalk Repair

RFP NUMBER: TRISTAR

CONTRACTOR: Rico's General Construction

PROJECT AMOUNT: \$413,419.00

FUNDING SOURCE: Port Authority of Guam

NOTICE TO PROCEED: March 9, 2012 COMPLETION TIME: February 11, 2013 PAYMENT TO DATE: \$413,419.00

Construction Manager: NET Guam Inc. & Port Engineering/CIP Division

WORK STATUS: 100% Complete

NOTE: Tristar to pay contractor up-front & off-set with rentals.

Demolition & Fabrication of Two Concrete MH Covers &

Concrete Collar Frame

P.O. NUMBER: 9663-OF

CONTRACTOR: Santiago Corporation

PROJECT AMOUNT: \$12,776,78

FUNDING SOURCE: Port Authority of Guam

NOTICE TO PROCEED: February 9, 2012
COMPLETION TIME: March 23, 2012
PAYMENT TO DATE: \$12,776.78
WORK STATUS: 100% Complete

Construction Manager: Port Engineering/CIP Division

11) PROJECT:

GDP Marina New Water Line

IFB NUMBER: PAG-012-005

CONTRACTOR: MAEDA Pacific Corp.

PROJECT AMOUNT: \$119,600.00

FUNDING SOURCE: Port Authority of Guam NOTICE TO PROCEED: December 10, 2012

COMPLETION TIME: May 10, 2013 (153 CD after NTP)

PAYMENT TO DATE: \$119,600.00 WORK STATUS: 100% complete.

Construction Manager: Port Engineering/CIP Division

NOTE: For Engineering CIP Division

NAEDA secured the DPW Bu

MAEDA secured the DPW Building Permit (3/8/2013). Mobilization to start by 3/13/2013. Pre-final inspection was conducted on May 3, 2013 & final inspection on May 10, 2013.

Punch list correction done on May 21, 2013

12) PROJECT:

Secondary Feeder Lines Installation in LC-4

RFQ NUMBER: P.O. # 10510-OF

CONTRACTOR: DCK/BCS PROJECT AMOUNT: \$78,000.00

FUNDING SOURCE: Port Authority of Guam

NOTICE TO PROCEED: June 3, 2013 COMPLETION TIME: June 7, 2013 PAYMENT TO DATE: \$78,000.00 WORK STATUS: 100% Complete

Construction Manager: Port Engineering/CIP Division

NOTE: This project was prioritized due to emergency in nature.

Cc: Deputy General Manager

Engineer Manager



PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445



August 19, 2013

MEMORANDUM

TO:

Board of Directors

Website: www.portguam.com

FROM:

General Manager

SUBJECT:

Capital Improvement Projects – Facility Upgrade

Facility Maintenance Fee

The Board of Directors at its July 25, 2013 regular meeting approved the renovation and repair of critical areas within the terminal yard, specific to High Tower, Lower Tower (first floor) and Container Yard Striping.

An assessment of the second floor of Lower Tower has since been completed, and a cost estimate to renovate and refurbish such facility amounts to \$53,000.00. Funding source for this project is through the Facility Maintenance Fee (FMF).

It is therefore being requested to authorize management to use the FMF funds to support the renovation of the second floor, Lower Tower.

I am available should you have any questions.

JOANNE M.S. BROWN

Port Authority of Guam Board of Directors Regular Meeting August 22, 2013

Executive Summary

Request For Proposal, RFP No. 013-005 Professional and Technical Services for the Upgrade and Migration of JDE System

PURPOSE: Request the Board of Directors to approve the selection of Denovo as the highest rank and best qualified firm to perform the required services as pursuant to the above referenced RFP.

BACKGROUND:

In 1999, the Port implemented, as part of its Financial Management System, the JD Edwards World Software, System A7.3 cum 14 with AS400 i170 server and 5 years thereafter, it was upgraded to i520 server. The JD Edwards (JDE) World Software A7.3 system is a product of Oracle and is an integrated accounting package that includes different modules to run the accounting, accounts payable, receivables, budget, procurement, inventory, work order, payroll and human resources data management, etc.

The JDE Payroll Module is supported by Vertex, a 3rd party tax calculation software using the L Series. The Port was made aware in December 2012 that the upcoming Vertex Upgrade to the Q Series and the support for the A7.3 Payroll module will cease by January 1, 2014. In order for the Port to continue to utilize the upgraded payroll module of the JDE system, the Port will have to upgrade the current A7.3 series to the current version or to Enterprise One.

In December 2012, the IT Administrator emphasized the need to upgrade the JDE sooner or must be completed no later than December 31, 2013 and further advised that PAG has no other choice but to upgrade the JDE A9.3 series and address the Enterprise One upgrade at a later time due to time constraint and the uncertainty of funding sources.

During the mid-year budget process in March 2013, the IT Administrator re-iterated the need to upgrade JDE as soon as possible to meet the deadline of December 31, 2013 and expressed that the availability of the commercial loan of \$10M proceeds may hinder meeting this deadline and further indicated that upgrading the JDE to the current available version of A9.3 series will provide a life cycle of five (5) years for far less than the cost to upgrade to JDE-Enterprise One. In result, the project and a budget amount was added to the proposed Mid-Year Budget which was approved by the Board of Directors in their special meeting of April 10, 2013.

In July 18, 2013, the solicitation announcement for the above referenced RFP was issued through the Marianas Variety. Two (2) firms expressed their interest by purchasing the RFP package and on August 9, 2013, PAG received two (2) proposals in response to the solicitation.

The Evaluation Committee has completed their review and the total scores were tabulated as reflected below:

- 1. Denovo Ventures, LLC 470 points
- 2. Mitchel & Associates 429 points

LEGAL REVIEW: Upon completion of the cost negotiation process and Board's approval to the contract award, a proposed contract form will be forwarded to Legal Counsel for review and approve as to form.

FINANCIAL REVIEW

The Upgrade of JDE system from A7.3 to A9.3 series is to be funded under the Capital Improvement Project for fiscal year 2013. At completion of this project, the total cost for this upgrade may be reimbursed from the residual funds of the Commercial Loan of \$10M.

RECOMMENDATION

Based on the results of the evaluation process, it is determined that Denovo Ventures, LLC ranked the highest and the best qualified to perform the required services. Management requests the Board of Directors' motion to approve the selection and authorize Management to enter negotiations with the selected Offeror. Also, due to time constraints and in an effort to meet the December 31, 2013 timeline, Management requests the Board's approval to the contract award subject to successful negotiations of an amount not to exceed the approved budget amount.

BOARD OF DIRECTORS

Daniel J. Tydingco, Chairman Christine Won Pat Baleto, Vice Chairperson Mary Michelle Gibson, Secretary Michael T. Benito, Member



Resolution No. 2013-08

RELATIVE TO COMMENDING AND CONGRATULATING MRS. SOOJA L. SUK ON HER RETIREMENT FROM THE JOSE D. LEON GUERRERO COMMERCIAL PORT

BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE PORT AUTHORITY OF GUAM:

WHEREAS, Mrs. Sooja L. Suk, an employee of the Port Authority of Guam, retired June 28, 2013 after 28 years of government service; and

WHEREAS, in 1984, Mrs. Suk began her public service career as a Data Control Clerk II for the University of Guam; and

WHEREAS, on April 1, 1985, Mrs. Suk transferred to the Port Authority of Guam as a Computer Programmer I; on March 1, 1986 she was promoted to Computer Programmer II; on October 1, 1988 she was reclassified to the position of Computer Programmer III; on June 1989, she was promoted to Programmer Analyst; on June 13, 2005 she again was promoted to Systems Manager; and

WHEREAS, throughout her career, Mrs. Suk has received numerous awards for her dedication to the Port Authority of Guam, including the Supervisor of the Quarter for the periods of January –March 2002, January – March 1994, July – September 1997, and October – December 2002; Employee of the Month for the month of August 1997; Supervisor of the Year for the period of October 1996 to September 1997; Outstanding Work Center of the Quarter in January 1999; Outstanding Work Center of the Year on October 2003; 1,000 hours of accumulated sick leave; and Supervisor of the Year, Governor's Award of Excellence in 1997; and

WHEREAS, Mrs. Suk performed her duties in a highly satisfactory manner; and

WHEREAS, Mrs. Suk will be sorely missed, all concerned wish her the best on her retirement; now therefore be it

RESOLVED, that the Board of Directors on behalf of the employees and management of the Jose D. Leon Guerrero Commercial Port commend Mrs. Sooja L. Suk, for her public service and hope that her retirement will be a happy and fruitful period for her and her family; and be it further

RESOLVED, that the Secretary certify to and the Chairman attest the adoption hereof and that copies of the same be thereafter transmitted to Mrs. Sooja L. Suk.

PASSED AND ADOPTED UNANIMOUSLY BY THE BOARD OF DIRECTORS THIS 22nd DAY OF <u>AUGUST</u>, 2013.

DANIEL J. TYDINGCO CHAIRMAN, BOARD OF DIRECTORS PORT AUTHORITY OF GUAM MARY MICHELLE GIBSON SECRETARY, BOARD OF DIRECTORS PORT AUTHORITY OF GUAM



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

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Website: www.portguam.com



August 20, 2013

MEMORANDUM

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

MagPRO - Governor's Employees Recognition Program

The 2013 Annual MagPRO Awards will be held on November 21, 2013, a government-wide employee recognition ceremony within the executive branch of the government of Guam. During this year's awards, the committee will be distributing souvenir booklets to all attendees.

Based on this, the Port Authority has been invited to showcase its support of the government of Guam's most outstanding employees by placing an advertisement in the souvenir booklet as well as further supporting this event by becoming a MagPRO awards sponsor.

In support of the 2013 Governor's employees recognition program, request is being made to place an advertisement in the souvenir booklet at \$1,200.00 of the inside front cover and become a MagPRO silver sponsor in the amount of \$2,500.00; totaling an amount for Board approval at \$3,700.00.

I am available should you have any questions.