

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



REGULAR MEETING OF THE BOARD OF DIRECTORS Jose D. Leon Guerrero Port Authority of Guam Friday, January 30, 2015 11:45am

AGENDA

Y	CALL TO ORDER
	TALLINING HER

- II. ELECTION OF OFFICERS
- III. APPROVAL OF MINUTES
 - a. December 15, 2014 Regular Board Meeting
- IV. PUBLIC COMMENT:
- a. Public Comments
- b. Employee Comments
- c. PAGGMA Association
- V. GENERAL MANAGER'S REPORT
- VI. OLD BUSINESS
 - Mobile Harbor Crane
 - b. RFP No. PAG-013-004 Implementation & Integration Services TOS, Task Order No. 2
 - c. Lifesavers National Conference: Highway Safety Priorities, March 15-17, 2015, Chicago, Illinois

VII. NEW BUSINESS

- 1. 5-Year Tariff Rate Petition
- 2. Board Resolution No. 2015-01 5-Year Tariff Rate Petition
- 3. Port Audit Fiscal Year 2014
- 4. F6 Cleat Assessment
- 5. PAG-GPA MOU Easement
- 6. IFB CIP-014-004 CFS Building Repairs Project Change Order No. 2
- 7. IFB CIP-015-002 Relocation and Installation of Emergency Generators
- 8. RFP No. PAG-014-006 Collection Services
- 9. RFP No. PAG-015-002 Drug Free Workplace Program
- 10. Cable Lines
- 11. Performance Evaluation General Manager
- 12. Travel Authorization Request:
 - 1. FEMA Emergency Management Institute: E143 Advance Situational Awareness Training, March 20-April 2, 2015, Emmetsburg, Maryland
 - 2. New Mexico Tech Training: Prevention/Response to Suicide Bombing Incidents, May 4, 2015, Socorro, New Mexico

VIII. ADJOURNMENT



PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS Monday, December 15, 2014

I. CALL TO ORDER

There being a quorum, the regular meeting of the Board of Directors was called to order at 11:45 a.m., Monday, December 15, 2014. Present at the meeting were:

Francisco Santos, Chairman
Timothy Kernaghan, Board Secretary
Oscar Calvo, Member
Felix R. Pangelinan, Acting General Manager
Maria D.R. Taitano, Deputy General Manager (Admin/Finance)
Atty. Michael Phillips, Legal Counsel

Absent was Ms. Joanne M.S. Brown, General Manager. Also present were Office of Senator Tom Ada-Blaine Dydasco; KUAM-Ken Quintanilla, Joe Termulo; and Port Management staff.

II. APPROVAL OF MINUTES

a. October 17, 2014 – Regular Board Meeting: Mr. Calvo made motion to approve the minutes of October 17, 2014 subject to correction. The motion was seconded by Mr. Kernaghan and was unanimously passed.

III. PUBLIC COMMENT

- a. **Public Comment:** None.
- b. **Employee Comment:** None.
- c. <u>PAGGMA Association</u>: Mr. John B. Santos, Vice President, PAGGMA association announced that in coordination with Matson Navigation there will be an environmental clean-up themed as 'Adahi I Tano' Taking Care of the Land' that is scheduled for Saturday, December 20, 2014 from 8am-12pm. Clean-up efforts are from Santos Park to Fish Eye.

IV. GENERAL MANAGER'S REPORT

The General Manager's report was provided for Board's information. Following key item(s) were noted as follows:

1. <u>Cementon Micronesia</u>: By way of background, and at prior board meetings, the Board had approved rent deferrals for Cementon Micronesia subject to when operational. The first bunkering operation occurred back in January 2014 which ended the rent deferral period; resulting in a total of eighteen (18) months in deferred rent payments. For purposes of record, the eighteen (18) months of deferred rent covers the period from August 2012 thru January 2014.

Mrs. Maria D.R. Taitano, Deputy General Manager, Admin/Finance (DGMA) mentioned that aside from several e-correspondence that took place, a meeting was held on October 15, 2014 with Cementon Micronesia representatives to address outstanding accounts. First, Cementon Micronesia is in arrears of rent due to the Port in the amount of \$158,776.00 from February 2014 through September 2014. Cementon Micronesia has since paid monthly rent for the period covering October 2014, November 2014 and December 2014. Secondly, the deferred amount of eighteen (18) months owed by Cementon Micronesia is \$357,246.00 not including interest or other applicable penalties. The DGMA further stated that another meeting was held on November 25, 2014 with parties of Cementon Micronesia reiterating rental payments due. Cementon Micronesia was advised that they have until the end of December 2014 to address existing payments covering February 2014 thru September 2014 and that the deferred payments would be reviewed and addressed further by both parties.

V. OLD BUSINESS

- a. <u>Mobile Harbor Crane</u>: General Services Agency re-issued the bid on the Mobile Harbor Crane and still no responsive bidders. Another attempt will be made. The first issuance was based on a minimum bid of \$1.5M and the second bid issuance was at \$750K.
- b. RFP No. PAG-013-004 Implementation & Integration Services TOS, Task Order No. 2: Discussion continues with the selected offeror.
- c. <u>Legal Services</u>: At a previous meeting, the DGMA mentioned that the Board had approved additional funding for legal services to cover the remainder of fiscal year 2014; however, the amount was under projected and as such, requested Board's approval to authorize management to pay an additional amount of \$34,803.03 for legal services rendered through the end of fiscal year 2014 using fiscal year 2015 budget. She said this amount is attributed to additional services and charges made in relation to the Civil Service Commission cases. Mr. Kernaghan asked management to provide a breakdown of Civil Service Commission total cost in order to have a clear understanding of what those charges are. He inquired whether there are any legal service charges related to Freedom of Information Act (FOIA) requests. The DGMA responded positively, and mentioned that all FOIA requests are reviewed by counsel. Mr. Kernaghan asked that management provide the gross amount invoiced on FOIA requests as well.
- Mr. Kernaghan made motion to authorize management to allocate \$34,803.03 from fiscal year 2015 budget to assist in the payment of fiscal year 2014 legal services, seconded by Mr. Calvo. Motion was unanimously approved.

VI. NEW BUSINESS

1. <u>Commitment of Funds</u>:

a. Office Containers: The Acting General Manager said to better improve daily operations of the Crane Mechanic division, that an office container and storage containers be purchased. The office container will be situated in the waterfront area for easy access in monitoring port cranes operational activities and provide for immediate response time to mitigate any technological or mechanical needs. The storage containers are needed to secure mechanical parts and tools for use by the Crane Mechanic division. Based on this, Board approval is hereby being requested for the Port to purchase one office container in the amount of \$16,900.00 and three twenty-foot storage containers (one dry and two air-conditioned) at \$12,100.00; with an overall total of \$29,000.00. The funding source identified is through the Facility Maintenance Fund. Mr. Kernaghan asked what the Crane Mechanics were using as an office space. Mr. John B. Santos, Operations Manager mentioned that the Crane Mechanics were situated in a warehouse near F6 and with the port modernization expansion due to the military buildup, the relocation will avoid any cross-traffic. He said the ideal location for Crane Mechanics is the waterfront area to provide immediate response time and easy access to the port cranes.

Mr. Calvo made motion to approve \$29,000.00 to cover the cost of one office container and three storage containers (one dry and two air-conditioned) for the Crane Mechanic division, seconded by Mr. Kernaghan. Motion was unanimously approved.

- b. <u>Credit Card</u>: At a previous meeting, the Acting General Manager said the Board authorized the use of a credit card to purchase vehicles subject to the spending limits identified in a fiscal year. He said fiscal year 2015 is budgeted at \$20K and management is in the process of securing vehicles for the Operations department in the amount of \$16K. Management is looking to purchase vehicles for the Maintenance department as well and therefore requested Board approval to commit funds of up to \$16K. The funding source identified is through the Small Projects account. Mr. Calvo asked what vehicles have been secured for Operations and whether such vehicles have been assessed to ensure it is functional and operational. The Acting General Manager mentioned that the Port's maintenance team has conducted an assessment of the vehicles to ensure it is a good investment. He said the vehicles consist of four-pickup trucks and two-vans.
- Mr. Kernaghan made motion to apply \$16,000.00 of replenishment funds to the credit card for the purposes of future General Services Agency vehicle(s) acquisition, seconded by Mr. Calvo. Motion was unanimously approved.
- 2. <u>IFB-CIP-014-007 LC4 Substation Metering Cabinet Replacement:</u> An executive summary was presented to the Board indicating four prospective bidders procured bid packages and three bidders submitted bid offers. As a result, management requests the Board to approve the award to MD Crisostomo, Inc. that has been deemed to have met all the requirements set forth in the IFB and is consistent with the Guam Procurement Regulations.

Mr. Kernaghan made motion to approve the contract award to MD Crisostomo, Inc. for the IFB-CIP-014-007 LC4 Substation Metering Cabinet Replacement Project in the amount of \$71,882.28. Motion was seconded by Mr. Calvo and was unanimously approved.

3. <u>Travel Accommodations</u>:

- a. <u>Kauai, Hawaii</u>: Mr. Calvo made motion to authorize travel for the Board Chairman and General Manager to attend the Association of Pacific Ports Winter Conference on January 14-16, 2015 at Kauai, Hawaii. Motion was seconded by Mr. Kernaghan and was unanimously approved.
- b. <u>Emergency Management Institute</u>, <u>E0276 Benefit-Cost Analysis</u>, <u>January 21-22</u>, 2015, <u>Emmitsburg</u>, <u>Maryland</u>.
- d. <u>Lifesavers National Conference: Highway Safety Priorities, March 15-17, 2015, Chicago, Illinois.</u>
- e. <u>Region 9 Partner Leadership Meeting, March 18-19, 2015, Sacramento, California.</u>
- Mr. Kernaghan made motion to authorize travel for items (b), (d) and (e), Item 3 under new business as presented, seconded by Mr. Calvo. Motion was unanimously approved.

As to item c. Emergency Management Institute, E948 Situation Awareness, February 2-5, 2015, Emmitsburg, Maryland, no Board action is necessary at this time.

VII. ADJOURNMENT

There being no further business to discuss, it was moved by Mr. Kernaghan and seconded by Mr. Calvo to adjourn the meeting at 12:20 p.m. The motion was unanimously passed.

TIMOTHY T. KERNAGHAN, Board Secretary

Board of Directors

APPROVED BY:

FRANCISCO G. SANTOS, Chairman, Board of Directors

General Manager Report

To

PAG Board of Directors

January 30, 2015

General Port Operations

Port Awarded Department of Defense Community Assistance Grant

On Tuesday, January 6, 2015, the Port was informed by Executive Assistant, Guam Buildup Office Carol M. Perez that notice had been provided on Wednesday, December 24, 2014 to the Governor's Chief of Staff Frank Arriola from the Office of Economic Adjustment Director Patrick J. O'Brien that the Office of Economic Adjustment had awarded a \$1,380,000 of Department of Defense Community Planning Assistance grant to address the continued growth mission on Guam. Mr. O'Brien relayed that OEA Western Regional Director Gary Kuwabara would be the point of contact for any questions regarding the award.

As reported to the Board during its December 15, 2014 meeting, the Port had forwarded the proposed grant request to the Governor's Office in December for the continuation of technical assistance by an Owner's Agent/Engineer (OAE) to assist the Port with the completion of existing projects relating to the military buildup. The previous OAE contract expired on December 26, 2014.

The Grant is awarded for a two year period from January 1, 2015, through December 31, 2016.

The Port is coordinating with Ms. Perez to establish an account for the grant funds with the Department of Administration and the development of a Memorandum of Understanding with the Office of the Governor for signature.

The GM, Port Deputies and the Chief Planner will be meeting with Mr. Kuwabara, on Monday, February 2, 2015 to further discuss the recent grant award and provide him an update on current construction projects.

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Audit Report for 2014

Tuesday, December 23, 2014, a meeting was held with Port management, Representatives from Deloitte and the Office of the Public Auditor. Attending the meeting on behalf of the Port was the Deputy GM for Administration and Finance Maria Taitano, Deputy GM for Operations Felix Pangelinan, Acting Financial Affairs Controller Joann Conway and General Accounting Supervisor Miami Ulbenario. Attending on behalf of Deloitte were Partner Lee Vensel, Senior Ralph Bacar and Assistant Manager Josephine Mendoza. Present on behalf of the OPA were Public Auditor Doris Brooks and Auditor I Ashly Gaerlan.

According to Deputy GM Taitano the Port provided an overview of its FY 2014 budget. She stated that while the Port had experienced a 6% decrease in the number of containers for 2014, the Port realized a 7% increase in revenue, partly the result of tariff increase implemented in March of 2014. The Port also reported a decrease in expenses that was 8% lower than what was budgeted in comparison to 4% lower percentage in 2013. Deputy GM Taitano also relayed that the overall financials end for FY 2014 ended in the positive.

The Port team went on to provide an overview and update on the Port's Modernization Projects to include the completion of Phase I and II and the ongoing construction of Phase III that is slated to be completed by October of this year.

Deputy GM Taitano relayed that the auditors were requesting copies of the construction documents for the Port's Modernization projects and a cost breakdown so that the Port can record these amounts in its books appropriately. The Port is currently coordinating with the Director for Pacific Gateway Maritime Administration, U.S. DOT Brian Varney to provide the requested documents to the auditors.

The most significant news provided during the meeting by Public Auditor Brooks and Deloitte is that the Port will receive its Low Risk Auditee status upon the completion of this audit provided no federal findings are identified. The Port has received a clean audit for the past three consecutive years which is a necessary requirement to receive a Low Risk Auditee status. This status is highly beneficial to the Port for the pursuit of future financing ventures and grant applications for federally funded projects.

The auditors went on to outline that as a result of the implementation of the GASB 67/68 (Pension Liability) that Port has a recording of \$45 million for FY 2015. The auditors also inquired, as in previous years the status of the Autonomous Agency Collection Fund that has a recorded \$700,000.00 liability for prior years. The auditors again relayed that the Port is the only known autonomous agency to have recorded this and a decision needs to be made by Port management to either pay this liability or take action to remove this liability from the Port's books. Another issue raised was the status of Gantry 3 for 2015 and if the Port had plans to survey the gantry. The auditors also requested an update from the Port with regards to the status of issues relating to Port litigation and the CSC cases.

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Deputy GM Taitano reported that the deadline for the issuing of the draft report is scheduled for Friday, January 30, 2015 and the deadline to issue the final report is Saturday, February 28, 2015. The next meeting date for the Port, Deloitte and OPA is scheduled for next week Wednesday, February 4, 2015.

Holiday Calendar for 2015

On Tuesday, January 6, 2015, the GM forwarded to all Shipping Agents, Port Tenants and Division Managers a Calendar Schedule for the recognized holidays for 2015 that listed the following:

Day	Date	Holiday
Monday	January 19	Martin Luther King Day
Monday	May 25	Memorial Day
Friday	July 3	Independence Day
Tuesday	July 21	Liberation Day
Monday	September 7	Labor Day
Monday	November 2	All Soul's Day
Wednesday	November 11	Veteran's Day
Thursday	November 26	Thanksgiving Day
Tuesday	December 8	Our Lady of Camarin Day
Friday	December 25	Christmas Day
	January 1, 2016	New Year's Day

The GM also relayed that there would be no vessel operations for Christmas and New Year as approved by the Port Board in 1987 for the following:

1.	Christmas	1900 hours 0700 hours	December 24, 2015 to December 26, 2015
2.	New Year	1900 hours 1200 hours	December 31, 2015 to January 1, 2016

PUGG Meeting for December

On Thursday, December 18, 2014, the monthly meeting between the Port and the PUGG was held. Attending the meeting on behalf of the Port was Deputy General Manager for Operations Felix Pangelinan, Chief Planner Dot Harris, Assistant Harbor Master Charlene Yatar, Transportation Superintendent Ray Santos, Terminal Superintendent Joe Ulloa and Maintenance Manager Ernie Candoleta. Attending on behalf of the PUGG were MSA Representative Byron Valera, Matson Representative Alex Peterson and Mell Representative Ed Cruz.

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Deputy GM Pangelinan provided an update to the PUGG on all current Port construction projects including the ongoing activities with Phase III for the Yard expansion. He relayed that the Port is working its operations around the current construction at the old Crane Shop and the near term anticipated instillation of the new waterlines on the waterfront. Operations Manager John Santos provides regular updates to Port carriers during his weekly operations meetings to minimize impacts on the movement of cargo on/off the vessels and the movement of containers into and out of the Port Yard.

Mell Representative Ed Cruz responded that his company realizes the impacts of all the ongoing construction projects and is removing all of Mell's empty containers. Matson Representative Alex Peterson and MSA Representative Byron Valera echoed Mr. Cruz's statement.

Deputy GM Pangelinan relayed that the three PUGG representatives thanked the Port for the outstanding work that its employees have performed during vessel operations in spite of all the scheduling impacts and construction challenges that are currently being experienced in the Port Yard.

Deputy GM Pangelinan stated that the meeting was short and that all the parties wished everyone a Merry Christmas and well wishes for the New Year!

PUGG Meeting for January

On Thursday, January 15, 2015, the monthly meeting between the Port and the PUGG was held. Attending the meeting on behalf of the Port was Acting GM and Deputy General Manager for Administration and Finance Maria Taitano, Operations Manager John Santos, Assistant Harbor Master Charlene Yatar, Terminal Superintendent Joe Ulloa, Acting Systems Manager Dennis Perez, Commercial Manager Glenn Nelson and Maintenance Manager Ernie Candoleta. Attending on behalf of the PUGG was Mell Representative Ed Cruz.

Mr. Santos relayed that the Port was awaiting a current phasing plan from Black Construction to coordinate with BME for the repair of F-5 Wharf. The ongoing construction with the Port Modernization and new construction for the repair of F-5 will impact the order of vessels berth between F-4 and F-6 Wharf.

The meeting was relatively short. Mr. Santos concluded by relaying that once the current phasing plan is received and additional PUGG meeting will be called to further discuss the more detailed operations and scheduling impacts for the PUGG.

Repair of Power Lines to EQMR

On Saturday, January 10, 2015, the electrical power source to the EQMR building was disabled due to a defect with the underground feeder cables between Load Center 1 (LC-1) and EQMR.

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This event occurred after a planned power outage with Black Construction earlier that day to address the power connections to the new Wash Rack facility. Maintenance Manager Ernie Candoleta and the Electrical Division determined after inspection of the electrical lines that there was a defect discovered that now requires the replacement of the underground lines. It was also determined that the power outage was not the cause the defect to the electrical lines that is now over ten years old.

A memorandum has been included in the Board's packet requesting \$60,000 from the Facility Maintenance Fund (FMF) to replenish the Electrical Operations Supply Account that was identified to begin the procurement for new cables. EQMR has been operating under generator power since January 10, 2015.

Meeting with MARAD and EA

On Friday, January 23, 2015, the GM and Deputy GM for Administration and Finance Maria Taitano met with EA President Ian MacFarlane and Director for Pacific Gateway Maritime Administration, U.S. DOT Brian Varney to discuss a status update for Phase III of the Port's Modernization projects. Mr. MacFarlane was on island to review and tour the construction site. He had requested to meet with Port management to discuss the performance of EA with the current construction of Phase III and with the completion of Phase I and Phase II. EA was hired to perform engineering services for the Modernization projects.

Mr. Varney discussed the current status of construction and relayed that Black Construction had asked for a time extension due to additional issues to include the full identification and filling of sink holes in the Yard expansion area. Mr. Varney stated that the timeline will only be extended by a few weeks with an anticipated completion of Phase III by October of 2015.

Mr. Varney also relayed that as Phase III is closer to completion, decisions will need to be made concerning any remaining funds that may be available once final close outs for Phase III are addressed. He stated that possible project options could include additional repairs and improvements needed within the Port's existing Yard or the possible procurement of critically needed equipment. These options will be further explored and determined by MARAD and the Port with the Project Oversight Team (POT) in the next few months.

Meeting with Army Corps of Engineers

On Wednesday, January 28, 2015 a meeting was held between Port management and the Army Corps of Engineers. Present on behalf of the Port was the GM, Deputy GM for Administration and Finance, Engineer Manager Simeon Delos Santos and Planner IV Dora Perez. Representing the Army Corps of Engineers were Deputy District Engineer for Programs and Projects Anthony Paresa and the Chief, Civil & Public Works Derek Chow.

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The GM had previously sent a letter in October of 2013 to U.S. Army Corps of Engineers District Engineer Lieutenant Colonel Thomas Asbery requesting the assistance of the Army Corps to further evaluate the breakwater modification and shoreline erosion issues at the Agat Small Boat Marina. Mr. Paresa had responded on February 3, 2014 relaying that the Army Corps would submit "a request for a new-start reconnaissance study and notify the Port when funds become available." The Port had received notice on July 10, 2014 from the Project Manager for the Civil and Public Works Branch Milton Yoshimoto that initial funds had been identified to begin the Agat Marina Shoreline Protection Study.

Mr. Paresa relayed during the meeting that the Army Corps will be moving forward with the implementation of the Shoreline Protection Study and that stated that due to the waiver that has been granted to Guam, there would be no cost sharing requirements by the Port. Mr. Chow also relayed that once the agreement between the Government of Guam and the Army Corps is completed, which he anticipates in the next few days, the funds for the study will be distributed.

The GM responded that the Port is looking forward to receiving the results of the study once it is completed so that proper corrective plans can be pursued and implemented to reduce the erosion problems in and around the Agat Marina.

Mr. Paresa went on to discuss current projects to include the anticipated Agana Fishing Platform construction and the repairs for the Agana breakwater project that has already been funded. The GM inquired about further assistance with the rip current issue at the Agat Marina. Mr. Paresa responded that this project will require a special appropriation from Congress. The GM stated that the Port will coordinate with Congresswoman Madeleine Bordallo to seek further assistance for funding. She relayed that the Port had previously met with the Congresswoman last year to bring this issue to her attention. Mr. Paresa stated that his office would include the project in its budget request but that funding would be contingent upon Congressional approval.

Cruise Ship Arrivals for December 2014

The Port received two cruise ship vessels during the month of December 2014. The MV Asuka II arrived on Tuesday, December 30, 2014 at 6:00 a.m. and departed at 10:00 p.m. that evening. The Asuka had a total of 858 passengers and a crew of 511.

The Nippon Maru also arrived on the evening of Tuesday, December 30, 2014 at 8:45 p.m. and departed the following day on Wednesday, December 31, 2014 at 10:57 p.m. The Nippon Maru had a total of 470 passengers and 200 crew members

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Port Visit for Principal Deputy Under Secretary of Defense for Acquisition, Technology and Logistics

On Tuesday, February 3, 2015, the GM, Deputy GM for Operations Felix Pangelinan, Deputy GM for Finance and Administration Maria Taitano, Operations Manager John Santos and the Director for Pacific Gateway Maritime Administration, U.S. DOT Brian Varney will be providing a briefing presentation on Port operations and current construction projects to the Principal Deputy Under Secretary of Defense for Acquisition, Technology and Logistics Alan Estevez.

According to Mr. Estevez's Biography, he was confirmed to his current position by the U.S. Senate in October of 2013. "Mr. Estevez develops and implements strategies, policies, and programs that increase the Department's warfighting capabilities, management efficiency, and buying power in support of the Warfighter. Mr. Estevez supports the Under Secretary of Defense in all matters related to acquisition, logistics and material readiness; research and engineering, nuclear, chemical, and biological weapons; operational energy; installations and environment; and the defense industrial base."

Deputy Under Secretary Estevez will have an entourage of 23 other officials to include over 8 generals. Joint Region Marinas Rear Admiral Bette Bolivar and Andersen Air Force Base 36th Brigadier General Andrew Toth will also accompany Under Secretary Estevez for the Port visit.

GFT

On Monday, January 26, 2015, the GM and Port's Counsel Mike Phillips attended a hearing at the Chambers of Judge Michael Bordallo in response to a Writ of Mandamus related to the Collective Bargaining Agreement. The GFT is requesting Judge Bordallo direct the Port GM to make changes to the effective date and provide a signature line for the Attorney General to the Agreement requested by the Office of the Attorney General.

Port Counsel Phillips responded on behalf of the Port that the Superior Court that the entire process is discretionary and that the Board possesses the discretion to move forward with this contract or not.

Association of Pacific Ports 2015 Winter Conference & Meeting with Matson's Hawaii Operations

Board Chairman Frank Santos and the GM attended the Association of Pacific Ports 2015 Winter Conference earlier this month and also attended a meeting and tour of the Matson's Hawaii operations on Oahu. The Pacific Ports Conference was held from Wednesday, January 14, 2015 to Friday, January 16, 2015 on the Hawaiian island of Kauai. The meeting with Matson officials

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was on Tuesday, January 13, 2015. More information concerning the conference and meeting with Matson officials is included in the GM's travel report.

XTERRA Guam Championship

On Thursday, December 29, 2014, Event Coordinator Eric Tydingco sent a letter to the Port GM informing her that Pivot LLC and the Guam Visitors Bureau (GVB) was very pleased to announce the upcoming XTERRA Guam Championship that will be held on Saturday, April 11, 2015. According to Mr. Tydingco, this is the 11th anniversary of this event that is recognized as "GVB's signature sporting event for 2015." He also added that XTERRA was recognized as the "most Outstanding Sports Tourism event by the Governor's Council on Physical Fitness for 2014.

The Port has served as a sponsor for a number of years in providing the use of Port Beach as an event site for the beginning and after race activities. The Port's participation has been non-monetary in nature.

The GM has provided a favorable response to Mr. Tydingco on behalf of the Port to provide continued assistance this year for this championship event.

Port Safety Issues

Damage at F-3 Dockside

On Monday, December 8, 2014, the GM received a report from Safety Inspector II John T. Santos concerning damages at the F-3 Dockside as a result of aggregate operations. According to Mr. Santos, on the afternoon of the same day at 1:00 p.m. he was conducting a safety check during the aggregate operations for Barge S-7000 when he noted the vessel's ramp skid plate digging into the pavement at F-3. He also noted that that the skid plate was bent. This condition along with the listing of the vessel was causing damage to the asphalt pavement.

Mr. Santos requested that operations cease and the San Juan's management team for Barge S-7000 and the MSA Agents were "advised to investigate and correct the problem." Mr. Santos recommended that plywood be placed between the skid plates and the asphalt to minimize and prevent damages to the Port docks. He also recommended that this incident be forwarded the Accident Review Board for further recommendations to be made to the GM.

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Industrial Incident Involving Port Light Plant

On Friday, January 23, 2015, the GM received a report forwarded by the Acting Safety Administrator Vincent Acfalle from Safety Inspector III Paul Salas concerning an industrial incident involving a Port Light Plant. According to Mr. Salas on Saturday, January 17, 2015 at 2:30 a.m., Cargo Checker Brian Santos was operating Forklift GL-44 that was equipped with a towing hitch and in the process of towing a Light Plant from Area X to Warehouse 1. While Mr. Santos was backing into the warehouse, the Light Plant "jack knifed" resulting in the bending of the Light Plant tow bar. Mr. Salas went on to state that Mr. Santos had "turned the wheel too hard causing the light plant to jack knife damaging the tow bar."

Mr. Salas reported that there was no damage to the fork lift and no personal injuries. He also reported that the cause of the incident was due "to complacency" by Mr. Santos. Mr. Salas forwarded this incident to the Accident Review Board for a recommendation to be made to the GM.

Damage at F-4 Dockside

On Wednesday, January 28, 2015, the GM received a report from Acting Safety Administrator Vincent Acfalle that was forwarded by Safety Inspector John T. Santos concerning damage to F-4 pavement caused by the vessel Kyowa Orchid ramp.

According to Mr. Santos, he was conducting a safety inspection during the RO/RO operation for the vessel Kyowa Orchid when he "noticed the right side of the vessel ramp was rubbing into F-3's pavement, causing superficial surface damage to the pavement." He then requested the operation to cease until corrective action was addressed and he provided notification to the ship's crew and to MSA Agent Ray Reyes. He also notified Port Police of the situation.

Mr. Santos stated that rope had been used as an inadequate buffer between the pavement and ramp. He also concluded that plywood sheets or heavy rubber mats should be used for buffer material which would minimize damage to the Port's pavement.

Mr. Santos forwarded this incident to the Accident Review Board for a recommendation to be made to the GM. He also concluded his report by recommending that plywood be placed between skid plates and the asphalt to serve as a buffer to minimize and prevent damages to the Port docks.

Freedom of Information Act Request

Request from Bruce Berline

On Wednesday, January 21, 2015, the Port received a FOIA request from Attorney Bruce Berline for the following information:

... any and all agency records relating, pertaining or regarding to the stated incident occurring January 19, 2014 involving Mr. Boland at the Cabras Pier in Apra Harbor on Guam that occurred about 10:00 p.m., including, without limitation, all documents contained in the port of Guam and Port Authority Police investigation file, any documents evidencing witness, passenger, and/or crew interviews, interview with any other pertinent people related to or regarding the accident, any and all pictures, photographs, videotape, radio logs, reports, statements, investigator notes, criminal or civil citations, warnings, result of test or physical examinations, and/or any other pertinent documents.

On, Tuesday, January 27, 2015, the Port provided a response back to Attorney Berline.

FOIA Annual Report for Fiscal Year 2014

On January 13, 2015, Acting General Manager Maria Taitano sent a letter to Attorney General Elizabeth Barrett-Anderson providing the Port's FOIA Annual Report for FY 2014. She relayed the following information:

- 1) The Port Authority responded to all FOIA request received during this period
- 2) A total of thirty-six (36) request were received: six of which were extended due to unususal circumstances as outlined in 5 GCA, Chapter 10, Section 10103(e).
- 3) Total cost associated with the FOIA request amounts to \$81.88 for copying fees for documents. No other costs were assessed.

Deputy GM Taitano also relayed that the report will be available for public review on the Port Authority's website at www.portguam.com.

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MAJOR PORT PROJECTS FROM 2011-2014

The Port's Planning Division headed by Chief Planner Dot Harris in collaboration with the Port's other divisions generated the Major Port Project listing provided for the Board's reference. Please note that there are still current projects that are underway that will be added to this listing.

Background

The Port Authority of Guam (PAG) is undertaking a major Modernization Program for the only commercial port serving the island of Guam. Over ninety percent (90% +) of all goods and materials arrive on island via the Port of Guam. The Port of Guam serves as the life line to the island of Guam and to the surrounding Micronesia Region island communities. The Modernization Program will ensure the operational viability of the port, which sustains all current military missions on Guam, while also responding to cargo handling demands associated with the military buildup.

In June 2008, the Authority partnered with the Maritime Administration (MARAD), through a Memorandum of Understanding (MOU), for the "Port of Guam Improvement Enterprise Program" (the Program). MARAD was designated as the lead federal agency assisting the Port in securing funding sources to modernize its facilities and operations. Under the Program, MARAD's role is to provide federal oversight and coordination of projects, act as a central procurement organization, leverage federal, non-federal and private funding sources, and streamline the environmental review and permitting process. This partnership with MARAD was formalized through U.S. Public Law 110-417, National Defense Authorization Act for 2010. U.S. Public Law 110-417 also established the "Port of Guam Improvement Enterprise Fund" (the Fund) which is a separate account in the Treasury of the United States and will be used to receive funding from federal and non-federal sources to carry out the Program.

In July 2010, the United States House of Representatives passed the 2010 Supplemental Appropriations Act which provided \$50 million for the Port Modernization Program. This bill was signed by President Barrack Obama in August 2010. The appropriation of \$50 million was transferred from the Department of Defense to the Fund on September 22, 2010. As set out in the MOU, the fund will be administered and disbursed by MARAD, with the approval/authorization of the Authority.

To date, the Government of Guam and the PAG have taken a number of major steps to advance the Modernization Program. The most recent accomplishments include the issuance of a professional services contract to install a Terminal Operating System, the award of a marine construction project for the Service Life Extension of existing wharfs, the 2013 update of the Port Master Plan, analysis and schedules to support a 5-year Tariff Petition in 2015, and the completion of structured maintenance plan recommendations for the Port's gantry cranes and full range of Terminal Yard cargo handling equipment.

General Manager's Report Report to the Board of Directors January 30, 2015 Page 12 of 16

A summary of progress in major projects and milestones reached during Fiscal Year 2011-2014 is as follows:

August 2011: PAG was awarded \$2.3M in federal security grants. The Port applied for consideration in the FY2011 Port Security Grant Program to purchase a 1500 KW Emergency Backup Generator for the Port's Load Center and a Mobile Containerized X-Ray Screening System. Currently the Port's backup generator is only 500 KW. This Generator will enhance the Port's capability during prolonged periods of time when island power is disrupted. Additionally, the Mobile Containerized X-Ray Screen System will then be turned over to the Guam Customs and Quarantine Agency for utilization by customer officers.

February 22, 2012: PAG was notified of a \$2.5 million awarded for Phase II renovations and site improvements at Gregorio D. Perez Marina obtained through a grant with the US Department of the Interior Office of Insular Affairs Capital Improvement Program.

March 22, 2012: PAG held a ground breaking ceremony to commence work on upgrades to its container yard lighting; a critical project to increase security and visibility. Funded by the US DHS/FEMA Port Security Grant Program, the purpose of this project was to upgrade the container yard lighting to comply with US Coast Guard and OSHA Standard requirements and to enhance the Port's Maritime Security posture. The construction work was completed on November 2012. Total project cost was \$748,412.00

April 24, 2012: PAG held a ribbon cutting ceremony for the completion of Gregorio D. Perez Marina for Phase I renovations and site improvements. The renovations and site improvements planned for the GDP Marina is divided in three phases. Phase I consisted of 461 linear feet of the removal and installation of new bollards, new galvanized pipe railings, new epoxy steel coated ladders, sheet piles, and new walkways. Funding for the \$1.5 million Phase I project was obtained through a grant with the US Department of the Interior Office of Insular Affairs Capital Improvement Program. Subsequent to the project completion of Phase I and Dock "A" repairs, the following projects were completed within the fiscal year:

- GDP Marina Waterline Replacement
- Dock "C" Replacement
- Dock "B" Replacement
- Dock "A" and "B" Pile Extension

August 15, 2012: PAG held a Pre-Bid Conference for the Maritime and Security Operations Center and Integration of Communications System Project. The Construction work to build a centralized emergency operations center, as well as, the integration of all communications and security systems was awarded in October 2012 and completed by December 2013.

General Manager's Report Report to the Board of Directors January 30, 2015 Page 13 of 16

August 28, 2012: In June 19, 2012 PAG filed a petition before Public Utilities Commission (PUC) relative to the acquisition of Three (3) POLA Cranes and the Interim Maintenance Agreement for the refurbished cranes owned by Matson Navigation Company and Horizon Lines. Public Law 30-57 required the Port to purchase or lease to own at least two gantry cranes not later than December 31, 2012.

September 20, 2012: PAG awarded contract for Phase II GDP Marina Renovation & Site Improvements to Black Construction Corporation. Phase II construction consists of 520 linear feet of the removal and installation of new bollards, new galvanized pipe railings, new epoxy steel coated ladders, sheet piles, new walkways, installation of new concrete bulkhead and jacket, construction of 10 feet of new riprap, demolition and replacement of existing concrete monitoring station building and modification and construction of new storm water deep sump catch. Project completed within nine months. Total project cost was \$1,719,548.75 including Construction Management Services.

December 20, 2012: Signing ceremony was held for the loan/transfer of ownership documents for the POLA cranes from Matson and Horizon Lines to the Port Authority of Guam.

January 30, 2013: PAG broke ground on the long awaited and anticipated port modernization projects. The Guam Commercial Port Improvement (GCPI) Program, funded in large part by a \$50 million grant from the Department of Defense and administered in tandem with the US Department of Transportation's MARAD is to be completed in three phases.

September 2013: PAG was awarded \$461,712.00 in USDHS/FEMA port security grants to further enhance the security posture of the island's only commercial port. Funds were used to construct security concrete masonry unit (CMU) wall and installation of perimeter fencing.

October 18, 2013: Phase II Renovation & Site Improvements at the Gregorio D. Perez *Hagatna* Marina were completed. Work included installation of piles and replacement of concrete bulkheads.

November 2013: Parsons Brinckerhoff, the PAG's Owner's Agent/Engineer completed the agency's Master Plan Update 2013 Report, along with an Implementation Plan and a Financial Analysis and Economic Impact Assessment.

February 17, 2014: PAG Board approved contract award for implementation and integration services for the Terminal Operating System. The firm will assist in transitioning the Port's operating process and procedures to a modern automated system that will have direct interaction and work protocols with external stakeholders such as shipping lines, truckers, and customs. The firm will also be expected to furnish the support or incidental hardware and software necessary for the implementation of the proposed TOS.

General Manager's Report Report to the Board of Directors January 30, 2015 Page 14 of 16

February 2014: MARAD completed Phase I of the Guam Commercial Port Improvement Program which renovated existing space at the CFS building into a 7,200 sq. ft. single story office building for Port Operations Personnel that were displaced as a result of the demolition of Warehouse 2. Total project cost was \$899,000.

March 1, 2014: As approved by the Public Utilities Commission, PAG's 5.65% Interim Tariff rate went into effect. The new rate will provide the revenue stream to service debt and cash flow requirements for PAG's Marine Service Life Extension project, installation of a Terminal Operating System, and annual cost of living adjustments.

April 14, 2014: A Groundbreaking Ceremony for Phase III, "Facility Expansion", the largest construction project of the Guam Commercial Port Improvement (GCPI) Program was held. The expansion includes a new 4.6 acre container yard, a 3.7-acre gate complex, new domestic water and fire distribution system with a 270,000 gallon pre-stressed concrete storage tank, a new electrical load center and associated electrical distribution, high mast lighting, stormwater sewer system and outfall, oil water separators and wash rack facility. The project is expected to be completed by the third quarter of 2015. Total project cost is \$27 million.

May 2014: MARAD completed Phase II of the Guam Commercial Port Improvement Program which included paving repairs to increase break-bulk staging area to approximately 9 acres to increase cargo efficiency in anticipation of organic growth and military buildup; demolition of Warehouse 2 and other selected structures. Total project cost was \$1,393,837.

May 23, 2014: Subsequent to a Legislative public hearing held on March 13, 2014, Acting Governor Raymond Tenorio signed into law Public Law 32-155, "An Act to Approve and Adopt the Capital Improvement Projects (CIP) Schedule and Land Use Designation in the Jose D. Leon Guerrero Commercial Port Master Plan Update 2013 Report." The Port's Master Plan Update, provides a comprehensive view of the Port's current condition, and identifies elements of continuous improvement and sustainability. An Implementation Plan was developed in conjunction with the 2013 Master Plan Update that evaluated Port improvement and sustainability requirements, and determined a balance approach for meeting these requirements. The Port's 2013 Master Plan Update also contains a Financial Analysis and Economic Impact Assessment that provides a five-year near- term emphasis on improvements to both Port efficiency and the creation of additional cargo handling capacity in anticipation of the military build-up, as well as a 20-year long term focus on addition improvements targeted towards achieving operational and financial sustainability, and self-sufficiency through tariff adjustments to reduce or eliminate dependence on outside funding assistance.

June 3, 2014: PAG executed its contract for the Performance Management Contractor (PMC) services. The PMC will provide professional services to manage the performance operation, and maintenance of the Port's cranes at the cargo terminal.

General Manager's Report Report to the Board of Directors January 30, 2015 Page 15 of 16

June 30, 2014: PAG completed construction of the Port Command Center, funded by the Port Security Grant program, Department of Homeland Security, which is used to conduct and oversee the Management and Operations of Port's response to incidents during normal day to day and emergency situations. The PCC houses a comprehensive Command and Control Integration System that includes a CCTV, Access Control and Secured Credentialing, and TWIC Reader capability for the entire Port facility. The Port's OAE provided Construction Management Services for the project. The total project cost funded by DHS is \$4.3 million.

August 21, 2014: PAG executed contract for the Marine Service Life Extension project to repair significant deterioration detected during a 2010 facilities inspection program. It was determined that the F-5 structure had suffered significant deterioration from chloride damage to its concrete columns. Additional defects to the structure included concrete delamination, spalls, cracks and surface cracks on the decks. The Marine SLE project will address the repair of these deficiencies and insure that the F-5 is a structurally sound wharf. The scope of work includes: survey the existing structure; demolition, removal, and disposal of existing steel concrete; repair of structures and components; application of a concrete barrier coating system to under-deck structures. The construction contract is fully financed by PAG under a loan obligation with the Bank of Guam, as approved by the PAG Board of Directors and the Public Utilities Commission. Contract cost financed by PAG is \$4.5 million.

September 24, 2014: PAG executed contract with EMPSCO Engineering Consultants to provide construction management services for the Port's Marine Service Life Extension project. Again, the costs for these professional services are financed under the same PAG/Bank of Guam MSLE loan obligation. The negotiated consultant contract cost is \$450,000.

September 30, 2014: PAG received the final Project Control and Construction Management Manual from its OAE. The manual provides a standardized approach in addressing capital program management and controls, and construction management oversight.

PROJECT INITIATIVES PROPOSED FOR BEYOND 2015 THRU 2018

• Terminal Operating System (TOS)

PAG is planning for the installation of a TOS for improving terminal operations and integration with the Port's Financial Management System. This work will occur using a 5-year IDIQ contract that could include adding TOS enhancements, integrating it with a new Gate Operating System, and providing system support during the duration of the contract. It is conceivable that final adjustments to the TOS would therefore be completed no later than 2018.

General Manager's Report Report to the Board of Directors January 30, 2015 Page 16 of 16

• Gate Operating System (GOS)

After the new gate complex is developed, and the Terminal Operating System is online, a Gate Operating System is proposed to be installed by the end of 2018.

• Inbound/Outbound OCR (optical character recognition) Portals and Canopies

These portals will be located within the gate complex, ahead of the automated gate lanes and pedestals. They assist in automated data collection for truck, chassis and container boxes and improve gate processing time during the terminal entry and exiting process.

• Electrical Work for Additional Reefer Outlets/Reefer Lights Installation

This project for an additional fifty-six (56) 480V new reefer outlets to be located at the south side of the existing reefer outlets in Container Yard Area "P" and installation of reefer lights on the inside of the concrete perimeter fence at the east and west sides of the Load Center 4 building.

• Hotel Wharf Repairs

The proposed project involves replacement of the existing wharf and roadway structures. Current planned usage is to support overflow and emergency "break bulk" and "bulk" cargo handling operations, potential military mobilization, and cruise vessel mooring and passenger screening operations. Wharf replacement involves construction of a new sheetpile bulkhead retaining wall approximately 3-ft outside of an existing sheetpile bulkhead wall. This would increase the wharf footprint within proximity to the water by approximately 2,100 S.F.

• New Administration Building

The current Port Administration building, constructed between 1967 and 1968, has greatly surpassed its design-life expectancy. The building needs substantial retrofitting (HVAC, plumbing, communications, finishes) internally, and substantial envelope repair to remedy extensive spalling concrete and water intrusion. The Port's master plan update recommends that the existing building be demolished, and replaced with a new administration building that would meet current building code requirements

FEDERAL GRANT/LOANS & LOCAL FUNDING PROGRAMS FY2015 Port Modernization Plan Grant Strategy - Monthly Update

January 26, 2015

Summary Sheet of Funding/Financing

	On-hand	Expenditures	Remaining Balance	NOTES
Port Modernization				
Modernization	\$ 51,220,000.00	\$ 11,903,288.26	\$ 39,316,711.74	39,316,711.74 \$48.5M Port Enterprise Fund
Security	\$ 9,328,057.49	\$ 7,218,695.41	\$ 1,157,705.87	
Marinas	\$ 1,201,728.00 \$	3,144.47	\$ 1,198,583.53	
Port Police	\$ 27,900.00	· *	\$ 27,900.00	
Grand Totals:	\$ 61,777,685.49	61,777,685.49 \$ 19,125,128.14 \$ 41,700,901.14	\$ 41,700,901.14	

Applications/Approvals Pending

	6		
		NOTES	TES
Security	\$ 651,314.15	Hazard Mitigation Program	ation Program
Marinas	00'000'09 \$	Sport Fishing Program	ng Program
Grand Totals:	\$ 711,314.15		

PORT AUTHORITY OF GUAM - FEDERAL GRANT FUNDING PROGRAMS Monday, January 26, 2015

I. Port Modernization

ITEM	GRANT#	PROJECT NAME	Federal or Local Agency	Local Agency Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Submitted	Remaining Balance	STATUS:	
FY2010-01	Port Enterprise Fund	Guam Commercial Port Improvement Program	DoD to DOT Maritime Administration Agency (MARAD)	09/22/10	18.9%	9/22/2010 - 9/22/2015	\$ 48,500,000 00 \$	\$ 9,183,288.26	vs.	Transferred to the Port Enterprise Fund on 09/22/2010, As of 2/2/2012 Dashboard Total Transferred to Project \$50M, Total for Contracts \$48 5M, Total for MARAD Admin \$51.5M, E A Engineering \$9,183,288 £6, Pending Contract Obligations \$103,137.00 Version: 9/23/2013 PAG Financial Dashboard	
FY2010-03	GR0706-10:10	Project Controls and Program Accountability Services	Office of Economic Adjustment (OEA) DoD	10/01/10	100.0%	10/1/2010 - 9/30/2012 Extension approved 9/30/2013 Extension approved 11/30/2014	\$ 750,000.00	\$ 750,000,00	J.	PAG has been reimbursed the full grant amount.	
FY 2011-01	GR0706-11 12	Owner's Agent Engineer Support Services	Office of Ecanomic Adjustment (DEA) DoD	04/01/11	100.0%	4/01/2011- 3/31/2012 Extension approved - 01/31/2014 Extension approved - 11/30/2014	\$ 1,970,000.00	\$ 1,970,000.00	st.	53,985 30 pending reimbursement.	
FY 2015-02	GR0706-15-21	Owner's Agent Engineer Support Services	Office of Economic Adjustment (OEA) DoD			01/01/2015 - 12/31/2016 \$	\$ 1,380,000,00			Pending establishment of account and MOU from the Governor's Office.	
		CBAND TOTAL CBANTE COB									

GRAND TOTAL GRANTS FOR MODERNIZATION:

51,220,000.00 \$ 11,903,288.26 \$ 39,316,711.74

II. SECURITY											
ITEM	GRANT #	PROJECT NAME	Federal or tocal Agency	or Local Agency Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Submitted	Remaining Balance	STATUS:	
FY2008-01		2008-GB-TB-0148 Acquisition of Interoperable Communication Equipment	The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Notice to Proceed was given in early 2009.	100.0%	08/01/2008 05/31/2013 \$	\$ 573,693,97 \$	\$ 573,693.97	0	O Clase out documents completed.	
FY2008-02	2008-GB-T8-148	Comprehensive Port Wide Video Survellance System	The Department of Homeland Security Office of Grants and Training (DHS OG&T)	Notice to Proceed given in early 2009.	960.0	8 17,2008 05/31/2013	\$ 556,326.69 \$	\$ 556,326.69	0	This investment Justification (project) is part of the Port Security Enhancements Project of the Port Security Enhancements (PSEP) and is closed. Close out documents completed. Punch list reviewed and	
FY2009-02		12 2 Access Control/Secured 2009-PU-T9-5043 Credentaling System with TWIC Reader PSGP Capability	PSGP	03/03/10	100.0%	2/2009 12/31/2013	\$ 622,811 62	\$ 622,811.62	0	This Investment Justification (project) is part of the Port Security Enhancements Project (PSEP) and is closed. Project is completed.	
FY2009-03	2009-PU-T9-0043	U.3: Communication Duct bank Work (formerly Radar/Intrusion Detection System)	РЅСР	03/03/10	100.0%	2/2009 12/31/2013	\$ 600,832.50	\$ 600,832.50	0	This investment Justification is part of the O PSEP and is dosed. Project is completed. Punch list reviewed and addressed.	
FY 2009 .04	2009-PU-RI-0164	Renovation/Upgrade of Existing Port Police Building to Server as the PAG's Markime and Port Security Operations Supplemental PSGP Center	President's ARRA Supplemental PSGP	04/33/10	99.1%	09/2009 05/31/13	\$ 910,593.50 \$	\$ 902,156.94	· ·	This Investment Justification is part of the PSEP. Projects completed working on clote our report Because the project was completed within the proposed and awarded amount, the balance of \$8,436 56 will be retained to FGMA. The Port expended 99 D7% of the award amount. Punch list reviewed and addressed.	

II. SECURITY										
ITEM	GRANT#	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Submitted	Remaining Balance	STATUS:
FY2010-01	2010-PU-T0-0080	II 1: Command and Control Integration of CCTV Security Surveillance, Access Control/Secured Credentialing, Radar Intrusion/Detection, and TWIC Readers Systems	PSGP	02/10/11	36.66	06/01/10 05/31/2014	\$ 2,257,500 00	\$ 2,254,505.74	\$ 2,994.26	This investment Justification is part of the PSEP. Project is completed. Currently working on dise out report. The Port expended 99 87% of the award amount. The balance of \$2,294.56 will be retained by FEMA. Punch list reviewed and addressed.
FY2011-01	EMW-2011-PU- 00200-501	III. Upgrade of Emergency Back-up Generators to Support Maritime and Derr Security Management and Operations	P5G P	11/10/60	73.4%	09/01/2011 08/31/2014 \$	\$ 867,141,00	\$ 636,858.57	w	Anticipated arrival of 3 Caterpillar gensets is February 2015. The Port is currently working with GSA to procure the following equipment: 1 as 455 Prime Power Tre 4 generator and 1 as 455 Prime Power Tre 4 generator and the Port Command Center, and Port Police/ the Port Command Center, and Port Police/ that Stated an IPB for the installation of FED GSA acquired genests.
FY2011-02	00200 501	UZ. Mobile Cargo and Vehicle CBRNE Detection and Screening System	PSGP	11/10/60	64.7%	09/01/2011 08/31/2014 \$	1,525,790.00	987,304.00	w	Anticipated arrival of mobile aray screening system is Feb 20, 2015. Due to excess funds, the Port is currently working with GSA to procure the following equipment 1 e.a. 455 Prime Power Tief 4, generator and components, VOIP phone system/service for the Port Components, VOIP phone system/service for Habor-Master whicles, in addition, the Port has issued an IFB for the installation of FED GSA acquired geniers.
FY2013	EMW-2013 PU- 00206	CMU Wall & Heavy Duty Chain Link Security Fencing	FEMA Port Security Grant Program	Notification of Award Issued 8/24/2013 by DHS Preparedness Grant Program Announcement	18.2%	8/24/2013 - 8/24/2015	\$ 461.712.00	\$ 84,205,38		A change order was approved by Management of the Phase 1 project. The additional work is the repaining of the South end CMU and the 377,506.62 area behind the Admin Blog, Phase II 189 has been amounted and the procurement process is onegoing. The Port anticipates to award in mid February.
FY2014		Upgrade and Refurbishment of Sale Boat Acquired from the US Coast Guard Sector Guam	FEMA Port Security Grant Program	Waiting on USDHS/FEMA grant award documents			\$ 415,106.21	\$		A Scope of Work has been developed and a requisition is now being processed by Port Police and Strategic Planning.
FY2014		Enhancement of the PAG's Critical Infrastructure Cyber Security	FEMA Port Security Grant Program	Waiting on USDHS/FEMA grant award documents			\$ 536,550.00	s		The Port is working with the Guam Homeland Security/Offic of Civil Defense to acquire a template of a cyber security assessment performed in other states.

7,218,695,41 \$ 1,157,705.87

9,328,057,49 \$

GRAND TOTAL FOR SECURITY:

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ITEM	GRANT#	PROJECT NAME	Federal or Local Agency Notice to Proceed	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Submitted	Remaining Balance	STATUS:
FY2014-01	D14AP00020/Guam- CIP-2014-1	D14AP00010/Guam- CIP-2014-1	Department of Interior Office of Insular Affairs (DOI OIA)	3/12/2014, PENDING ATP from DO! O!A	950.0	10/1/2013 - 9/30/2018	\$ 939,484.00		\$ 939,484.00	NTP issued to AIC, international, inc.; PAG Share \$653,724, Total Project Cost \$1,593,208, 939,484,00 Fermits have been submitted to DOI UA on 1/22/15, pending CAT EX and ATP from DOI OIA.
FY2012-03	F10AF00014	Agat Smail Boat Marina 1)Fish Utility Boom	DOI F&W/Sport Fishing Program/Dept. of Ag/DAWR	08/13/13	350.0	July 2012 / September 2014	\$ 20,000.00 \$	vs.	\$ 20,000.00	*NOTE: Due to condemnation of loading dock at the Agat Marina, this project can not be 20,000 00 completed. Dogg submitted a request to apply this funding to the left cativalik repair project at the Agat Marina.
FY2014-01	F13AP01023	Harbor of Refuge A/E Design & Environmental Studies - Phase I	DOI/FEWS/Dept of Ag/DAWR	97/01/14	%0 D	10/1/2013 - 9/30/2015	\$ 95,000,00	•	\$ \$2,000.00	PAG Sub-grantee through DOAg. PAG Cost Share SS, DoO, Traal Project Cost SJJJ, 000, DOAg approves SOW & Fee Proposal. PO DOAg approves SOW & Fee Proposal. PO BS,000 00 Issued to AmOrient Engineers and AFE Design & Environmetal Studies commenced. Contractor has 180 days from NTP to complete the project.
FY2014-01	F14AP00191	Renovation of the Guam Harbor of Refige Phase II - AF Design, Repairs to Dol/F&WS/DOAg DAWR System & Shalter/Housing	DOI/F&WS/DOAg DAWR	03/31/14	%0.0	10/26/2013 - 9/30/2016 \$	\$ 86,181.00		\$ 86,181.00	PAG Sub-grantee through DOAg, PAG Cost 86,181.00 Share \$23,750; Total Project Cost: \$109,931; Pending approval by AG & Governor;
FY2014-02	F14AP00130	Renovations of Existing Pump-outs at Marina's	DOI/F&WS/Dept. of Ag/DAWR	02/18/14	5.1%	6/10/2013-9/30/2014	\$ 61,063.00	\$ 3,144,47	vn	PAGS sub-grantee through DOAg, MOU approved: Pending One (1) Year No Cost Extension by DOAg, in-direct cost and administrative cost \$3,144,77 applied to DOAg, Approved amount after in-direct cost \$51,518,53

GRAND TOTAL FOR MARINAS:

\$ 1,201,728.00 \$ 3,144.47 \$

1,198,583.53

IV. Port Police - Highway Safety

PAG Sub Grantee through OHS. Pending approval by AG & Governor.	
\$ 27,900 00	27 900 00
S	•
	27 900 00
10/2/2014 - 9/2/2015	
. \$	
Pending	
Department of Public Works/Office of Highway Safety	
Port Police Division - Section 402 Highway Safety Funds	GRAND TOTAL FOR OTHER
FY2015 01	
	Department of Public Works/Office of Highway Safety

IV. OTHER

ITEM	POTENTIAL FUTURE GRANTS	PROJECT NAME	Federal or Local Agency	COMMENTS	PAG Estimated Cost Share	Federal Cost Share %	Total Amount	STATUS:
-	FY2013/2014	FV2013/2014 Agat Small Boat Marina 1)Concrete Gatwalk	DOI F&W/Sport Fishing Program/Dept. of Ag/DAWR	Refer to Status column	S	\$ 60,000 00	\$ 60,000,00	PENDING establishment of account and MOU from Dept. of Agriculture.
N	FY2013	Pre Disaster Mitigation Grant Program P PAG Mitigation Project	FEMA	Refer to Status column	5 162,828.54 5	\$ 488,485,61 \$	\$ 651,314.15	The PAG is a Sub Grantee to the Guam Homeland Security Office. The application was submitted online via the FEMA Grants Forcal on July 2014; No decision made by FEMA at this time.
		GRAND TOTAL FOR OTHER			\$ 162,828.54 \$	\$ 548,485.61 \$	\$ 711,314,15	

OPERATION DIVISION REPORT SUMMARIZATION

January 6, 2015

Prepared By: John B. Santos

CONTAINER REPORT:

For the Month of December:

Total Cargo Vessels:

21

• Total Containers Handled: 8255

Year to Date (October 2014 – September 2015)

Total Cargo Vessels:

64

Total Containers Handled:

22,945

Monthly Container Handled Average:

7,648

VESSEL PRODUCTIVITY REPORT:

Average Gross Move Per Hour (AGMPH):

•	Matson	22 AGMPH
•	Mana	13 AGMPH
•	MSA Barges	12 AGMPH
•	MSA Kyowa	12 AGMPH
•	Ambyth	15 AGMPH
•	MEL	20 AGMPH

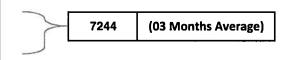
EQUIPMENT REPORT:

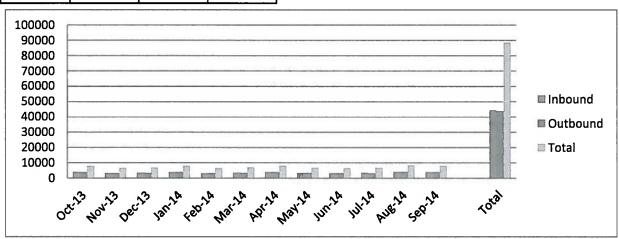
Gantry Cranes:

Gantry Cranes 3, 4, 5, & 6 are operational during this period. Gantry cranes 4, 5, & 6 were utilized and not Gantry 3. Downtime: Gantry 4 had 2.5 hours downtime due to problems with its power & its spreader; Gantry 5 had 1.4 hours downtime due to problems with its power lost, hoist, & breaker; Gantry 6 had .3 hours downtime due to problems with its hoist.

Container Total Comparison Fiscal Year 2014 - Fiscal Year 2015

Month	inbound	Outbound	Total
Oct-13	4090	3949	8039
Nov-13	3335	3342	6677
Dec-13	3598	3419	7017
Jan-14	4018	4098	8116
Feb-14	3242	3394	6636
Mar-14	3652	3500	7152
Apr-14	4120	4009	8129
May-14	3446	3458	6904
Jun-14	3319	3308	6627
Jul-14	3507	3249	6756
Aug-14	4229	4173	8402
Sep-14	3991	4107	8098

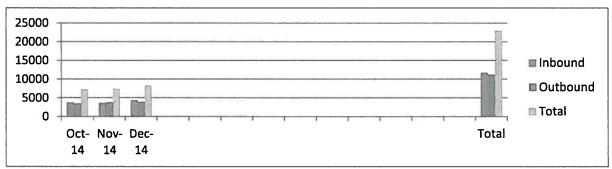




Month	Inbound	Outbound	Total
Oct-14	3757	3497	7254
Nov-14	3639	3797	7436
Dec-14	4335	3920	8255
			0
			0
			0
			0
			0
			0
			0
			0
			0

7648 (03 Months Average)

Total	11731	11214	22945



OCTOBER 2014 - SEPTEMBER 2015 VESSEL OPERATION RECAP

Total		13	7818	7300	15118		21.8		11	727	658	1385		12.5		4	104	120	224		12.4		13	1249	1609	2858		11.5
					0							0							0							0		
					0			5000000				0							0			39				0		
					0							0							0							0		
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		5	2994	2793	5787	64,5,6	22.6		4	318	529	22.5	64,5,6	16.2		1	28	0	28	G5	13.2		5	483	611	1094	9'59	13.2
	Single	4	2412	2207	4619	G4,5,6	21.4	1	3	214	152	366	9'59	12.6		2	57	120	177	65,6	13.5		4	379	451	830	G4,5,6	12.2
		4	2412	2300	4712	64,5,6	21.3		4	195	247	442	64,5,6	8.6		1	19	0	19	64,6	10.4		4	387	547	934	64,5	6
	MATSON	No. Vessel	Discharge	Loaded	Total Moves	Cranes used	Average GMPH	Mana	No. Vessel	Discharge	Loaded	Total Moves	Cranes used	Average GMPH	Barge	No. Vessel	Discharge	Loaded	Total Moves	Cranes used	Average GMPH	Kyowa	No. Vessel	Discharge	Loaded	Total Moves	Cranes used	Average GMPH

OCTOBER 2014 - SEPTEMBER 2015 VESSEL OPERATION RECAP

Man Manne													_
NO. VESSEI	5	9	4										15
Discharge	623	458	423										1504
Loaded	308	765	218										1291
Total Moves	2084	1223	641	0	0	0	0	0	0	0	0	0	2795
Cranes used	64,5,6	64,5,6	G4,5,6										
Average GMPH	15.1	23.1	22.9										20.4
Pacific	521												
No. Vessel	0	0	0										0
Discharge	0	0	0										0
Loaded	0	0	0										0
Total Moves	0	0	0			0		0	0	0	0	0	0
Cranes used													
Average GMPH	Ess												#DIV/0!
Swire	95					3							
No. Vessel	Е	1	1										5
Discharge	121	118	88										327
Loaded	95	100	39										234
Total Moves	1899	218	127				0	0	0	0	0	0	561
Cranes used	65,6	9'59	99										
Average GMPH	15.6	18.9	11.2										15.2
Falkor	e con				8880		3						
No. Vessel		1	1										2
Discharge		1	1						,				2
Loaded		0	0										0
Total Moves	0	1	1					٥	0	0	0	0	2
Cranes used	22	99	65										
Average GMPH		0	0.7										0.4
Green Ridge		Mrs. West Section											
No. Vessel		1											1
Discharge		0											0
Loaded	- C	2											2
Total Moves	0	2	0		0			0	. 0	0	0	0	2
Cranes used		Ramp											
A CANADA													

Summarized	
Total Vessels	64
Total Discharged	11731
Total Loaded	11214
Total Moves	22945

#Class 3.83				
Summarized	Total Vessels	Total Discharged	Total Loaded	Total Moves

4335 3920 8255

Total Vessels
Total Discharged
Total Loaded
Total Moves

December

DECEMBER 2014 VESSEL RECAP

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	São	╌		56.9	30.5	29.4	18.8	41.9	П				Ons	+	10	6	11.2	 	2.2	T				Ops	Hrs	9.0	П	
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"Matson Navidational"	200	Voy.		152	108	127	68	398						Voy		24/22	55/56	26/27	57/58	1			"Matson Navigational" (Barge)		Voy.	96s		
Nav		Sel		ıkai	lani	awili	alei	eiffer					"Matson Mana"	les		g	틸	g	E I			Ħ	on Na	-	sel	=		
fats	100	Vessel		Manukai	Manulani	Maunawili	Maunalei	RJ Pfeiffer					Mats	Vessel	:	Mana	Mana	Mana	Mana				Mats		Vessel	2011		

DECEMBER 2014 VESSEL RECAP

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	_	404	'n	16.3	23.3	16.9	17.4	19.7		18.7			40%	u	24.6	27.2	28.6	28.3		27.2		40	WN								**
			돲	_		7.4								5th						24			Sth		\Box						
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	va)		Depart	05 Dec - 21:06	06 Dec - 18:24	19 Dec - 22:06	22 Dec - 21:48	02 Jan - 11:54						Depart	06 Dec - 11:24	13 Dec - 04:12	15 Dec - 02:36	27 Dec - 20:42		-			Depart								
	"Marianas Steamship Agency" (Kyowa)		Arrive	03 Dec - 15:54	06 Dec - 08:00	15 Dec - 11:24								Arrive	06 Dec - 01:18	12 Dec - 21:00	14 Dec - 19:42	27 Dec - 11:42				6	Arrive			"None"					
	teamship,		Voy.	160	145h	40	160h	146		8				Voy.	44w	003e	11w	45e	8				Voy.								
	"Marianas S		Vessel	Hibiscus	Cattleya	Rose	Hibiscus	Cattleya				"CTSI" (Mell		Vessel	Springwood	Jost	Jan	Springwood				MSA (Pacific Condor)	Vessel								

DECEMBER 2014 VESSEL RECAP

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	Total	Cturs	127		127				Total	Cturs		-			-	
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		Depart	02 Dec - 06:30							Depart		21 Dec - 13:01				
		Arrive	01 Dec - 14:56					(Falkor)		Arrive		21 Dec - 07:36				
(Swire)		Voy.	1417s					"HESEARCH VESSEL" (Palkor)		Voy.		141004				
"AMBYTH" (Swire)		Vessel	Soochow					HESEARC		Vessel		Falkor				

CY 2014 PAG CRANES MONTHLY REPORT

		\	7/6	37.6 \ S	*	\ \	•
	Gantry #3	eşoy o	0 0 0 0	830Y 0	307	\$\frac{1}{2}\frac{1}{2	10° n/a
	Gantry #4	259.1	11	22	2353	3.9	Power,spreader,gantry, & baloney cable
January	Gantry #5	164.9	16	27	3223	2.3	Power, spreader, & boloney cable.
	Gantry #6	170.1	19	34	2538	4.2	Hoist, baloney cable, & spreader.
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	79.9	4	12	1508	3.1	power,hoist, &spreader
February	Gantry #5	69.1	9	12	1466	0.4	power & cable
	Gantry #6	197.3	77	42	3537	7.6	power, spreader, lights, & twistlock
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	86.2	4	12	1781	1.8	Power,gantry & spreader
March	Gantry #5	176.9	19	34	3369	2.8	Power, spreader, twistlock, gantry & power cable
	Gantry #6	133.9	16	30	1992	4.9	Spreader, oil leak, twistlock & power
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	29.3	2	7	289	1.2	Trolley & baloney cables.
April	Gantry #5	182.2	16	32	3746	2.5	Spreader & gantry.
	Gantry #6	225.6	20	40	3787	4.9	Power, hoist, twistlock, spreader & baloney cable.
	Mobile Harbor Crane	0	0	0	0	0	n/a
1	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	78.3	4	12	1585	1.4	Spreader & spreader cable
May	Gantry #5	122.1	13	25	2676	0	None
	Gantry #6	146.3	17	34	2643	2.9	Power control & spreader
	Mobile Harbor Crane	0	0	0	0	0	e/u

CY 2014 PAG CRANES MONTHLY REPORT

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	Gantry #3	\$ 1-1	\$ -	\$ -	\$ 7 F	34 0 0/0/	1 10
	Gantry #4	79.7	9	14	1804	1.8	Hoist, power, spreader, & cable
June	Gantry #5	151.8	16	31	2946	1.3	Gantry,spreader, & cable
	Gantry #6	126.9	16	29	1680	6.8	Gantry, power, spreader, twistlock, cable, & boits
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0		n/a
	Gantry #4	74.8	7	14	1520	1.2	Spreader, brake & wire cable
July	Gantry #5	141.8	12	24	2797	1.6	spreader, twistlock, power, gantry, & cable
	Gantry #6	150	17	30	2423	8.0	spreader & light
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	138.9	8	22	2707	4.3	spreader,power cable, light, & power
	Gantry #5	134.2	14	28	2807	8.1	power, twistlock, power cable, spreader, hoist, trolley,
August							roller, & metal panel.
	Gantry #6	176.5	18	38	2878	3.4	spreader, power cable, hoist, light, & gantry
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	109.9	6	20	2172	8.5	power & spreader
September	Gantry #5	155.2	17	32	3171	8.9	spreader, twistlock, hydraulic leak, power, & power cable
	Gantry #6	168.9	13	27	2755	1.8	power cable,gantry, & spreader
	Mobile Harbor Crane	0	0	0	0	0	n/a
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	72.8	6	15	1498	15.6	spreader & power restored
Jagona	Gantry #5	119.9	11	22	2473	3.3	spreader, hydraulic hose, & twistlock
	Gantry #6	174.9	14	26	2634	1.9	hoist,spreader,& hydraulic hose
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	62.3	5	12	1313	2.1	Power,baloney cable
November	Gantry #5	146.7	15	28	3015	3.1	Spreader, power
	Gantry #6	173.9	17	37	3066	1.2	power,spreader,hoist
	Gantry #3	0	0	0	0	0	n/a
	Gantry #4	84.4	6	18	2182	2.5	power,spreader
December	Gantry #5	155.7	20	37	3451	1.4	power,hoist,breaker
		•					



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



January 30, 2015

FINANCE-YTD- November 2014

Financial Highlights

Income Statement

Balance Sheet

Accounts Receivable Aging Summary Report

Accounts Payable Summary

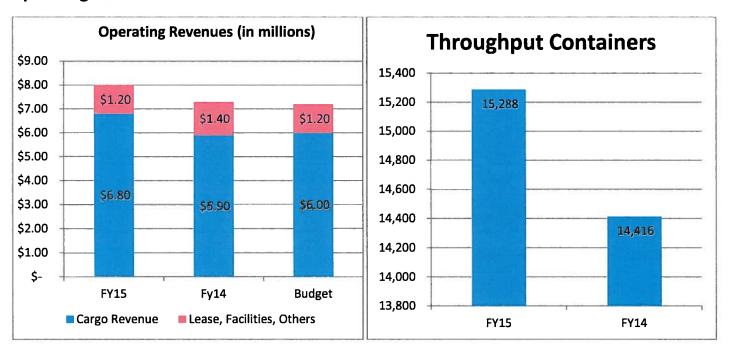
Budget Lift/Transfer Monthly Activity

Crane Surcharge Ledger

Facility Maintenance Ledger

<u>Financial Highlights – YTD November FY2014</u>

Operating Performance:



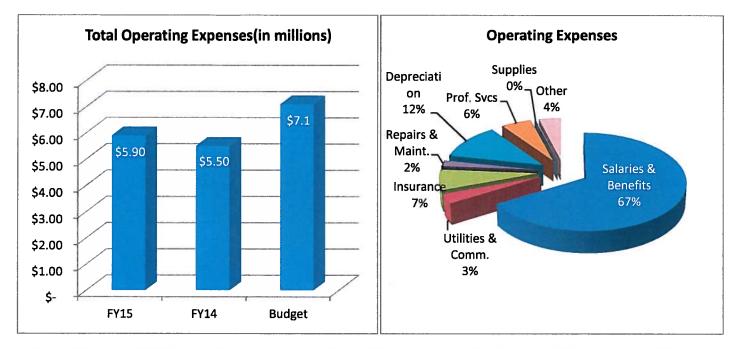
Total Operating Revenues as of November 2014 was \$8 million, which consist of \$6.8 million in cargo revenues and \$1.2 million in Facilities, Leases, and Other Services.

FY15 YTD cargo revenue is 14% higher than last year's total (\$5.9 mil) and 13% higher than Budget (\$6 mil).

FY15 YTD Facilities, Leases, and Other Services as of November is 9% lower than last year (\$1.4 mil) and 1% higher than budget (\$1.2 mil).

Overall Operating Revenues as of November is 11% higher than Budget (\$7.2 mil) and 10% higher than last year's year to date November (\$7.3 mil).

Total number of containers handled as of November 2014 was 15,288 which is 6% higher compared to last year November total 14,416.



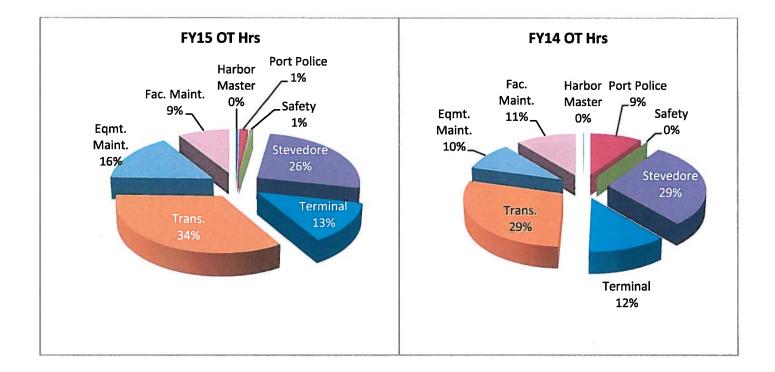
Total Operating Expenses as of November 2014 was \$5.9 million, which is 17% lower than Budget (\$7.1 mil) and 6% higher than last year's total operating expenses (\$5.5 mil).

Total Overtime as of November 2014 was \$195 thousand which is 25% lower than last year November (\$260 thousand). Direct Labor Revenue as of November was \$513 thousand, which is 16% higher than last year and 40% higher than budget. Direct Labor charges are for services performed by Port employees under special service request and differentials under the throughput.

Below is the breakdown of overtime for each division/section for FY15 and FY14 as of November:

Sections	FY2015	FY2014	Budget	OT/HOL Revenue
Harbor Master	682	276	292	0
Port Police	2,895	24,673	6,250	8,038*
Safety	1,254	116	467	0
Stevedore-Cargo Handling	45,701	71,964	14,833	44,063
-Rigger	4,846	3,797	1,833	4,027
Terminal	25,611	30,637	12,680	43,331
Trans-Superintendent	11,720	13,819	4,732	0
-Crane Operators	14,323	19,376	6,032	6,067
-Equipment Oper.	37,389	37,232	12,749	57,083
-Dispatcher	3,041	4,545	1,487	0
MaintCrane Maint.	13,636	16,471	8,333	0
-Preventive Maint.	103	0	833	0
-Fleet Maint.	11,571	6,390	5,000	0
-Welders	5,532	2,452	2,500	0
Facility MaintBuilding	591	1,248	667	636
-Elect./Refr.	16,720	27,256	4,000	0
TOTAL	195,612	260,253	82,689	163,245

^{*}Port Police OT Revenue is due to Passenger Vessels or under special service request. Electrician revenue is due to special service requests.



Year to date Operating Revenues minus the Year to date Operating Expenses resulted to an Operating Income of \$2.1 million as of November 30, 2014.

Non Operating Revenues and Expenses consist of the following: \$463k-Retirement contribution for COLA, Supplemental and Medical/Dental/Life Insurance expenses, \$143k-Interest expense on loans, \$41k Federal Reimbursements and \$20k Interest Income. The net total of non operating expenses and revenues as of November is a negative \$561K.

The Total Net Income as of November is \$1.6 million.

Accounts Receivable Trade (net) as of November 30, 2014 is \$6.4 million.

Aging Status is a follows: 65% - Current, 13% - over 30 days, 2% - over 60 days, 1% - over 90 days and 19% - over 120 days.

Accounts Payable Trade as of November 30, 2014 is \$2.7 million which is 16% lower than last month ending balance of \$3.1 million.

Page 1 of 4

Copy of Income Statement with budget as of 113014 (5)

							ı	7	Last Year to Date		3		×
Current Month	_	Last Year		•	* ;		Year to Date Actual	*	Actual	*	Chng	Budget	Chng
Actual	*	Actual	*	Budget	ם פרים					1	1		1
	' 		ļ			OPERATING REVENUES							
						CARGO THROUGHPUT REVENUES							
				!		0100110 40	1 236 220	15.4	776,737	10.6	59.2	1,107,844	11.6
	14.4	341,624	10.3	553,922		CI-CHASSIS	1.872.491	23.4	2,021,661	27.6	-7.4	1,753,192	8.9 8.9
918,433	23.8	913,534	27.5	876,596	6.4 A A	CT-SRCOND CT-BREAKBILK	170,488	2.1	118,659	9.1	43.7	140,552	21.3
	3.0	36,231	- 6	0,270			629	0.0	1,363	0.0	-50.2	١,/20	9 6
	0.0	326	0.0	803	90	ST-TICKA		0.0	,	0.0	0.0	000 90	
	0.0	!!	9 6	707 07	8.78 8.78	CB/CB-T2	145,976	1.8 8.1	63,838	6.0	128.7	90,890	3 5
	2.1	10,447	5.0	40,480	34.0	CT-STITEFING/DEVAN	7,836	0.1	8,384	0. -	φ; φ;	10,328	24.0
		3,063	5 5	0, c	67.9	CT-HEAVYLIFT	5,501	0.7	(2,602)	0.0	4.115-	<u></u>	30.0
	 	(4,240)	; ;	40.4	740.5	CT-I ONG! ENGTH	392	0.0	4))	8.000 7.00	46 679	40.2
338	0.0	030	9 6	330	27.3	OUT-OF-GAUGE CARGO (OOG)	24,883	0.3	16,800	0.2	2	0.70'01	
		0,230	7	200						:	1 9	2 424 404	5
1,690,249	43.7	1,307,261	39.4	1,565,747	8.0	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	3,464,467	43.3	3,004,882	41.1	£.cr	tat.	2
							4 740	6	4 628	0.1	2.0	6,094	-22.6
1 470		3,349		3,047	-51.5	LIFT ONLIFT OFF	4,719	5	13 495	0.2	-17.9	9,930	11.6
11.081	0.3	6,259	0.2	4,965	123.2	PRESLUNG	00.1	- c	2	0	0.0		0.0
	0.0		0.0		0.0	EXPORT SCRAP CONTAINER	248 513	4 6	300,105	4.	16.1	297,442	17.2
167.406	6.4	142,597	4.3	148,721	12.6	TRANSSHIP CONTAINERS	346,313	7	14 010	0.2	126.2	14,850	113.5
10.854	0.3	5,027	0.2	7,425	46.2	OVERSTOWED CONTAINERS	21,080	, C	385	0.0	-29.6	180	50.6
	0.0	128	0.0	8	-100.0	SHIFTED CONTAINERS	2 408	3 5	5.643	2	4.2	000'9	-9.9
2.306	0.1	2,144	 	3,000	-23.2	RIGGED CONTAINERS	18 533	0 0	17.100	0.2	8.4	15,910	16.5
8,158	0.5	7,740	0.5	7,955	5.5	REEFER CNIK-PLUG/UNFLUG	513 523	6.4	442,073	9	16.2	366,236	40.2
305,825	4.9	196,973	5.9	183,118	67.0	UNECT LABOR BILLED	55.835	0.7	45,421	9.0	22.9	42,000	32.9
36,906	0.1	18,972	9.0	21,000	3.0	EQUIPMENT KENTAL	57,781	0.7	56,864	0.8	1.6	61,734	4.0
26,276	0.7	26,508	0.8 0.8	30,867	-14.9	PORI TEES & DOCINGE	840.528	10.5	732,547	10.0	14.7	741,280	13.4
400,514	10.4	324,337	8.6	370,640	- t : œ	WHAKI-AGE	102,706	<u>.</u>	90,346	1.2	13.7	91,818	11.9
51,281	1 .3	41,976	1.3	45,909	11.7	FUEL SURCHARGE	29.673	0.4	27,413	0.4	8.2	28,174	5.3
14,112	4.0	11,531	0.3	14,087	0.2	MAKILIME SECURITY FEE	277.294	3.5	236,096	3.2	17.4	241,876	14.6
133,433	3.5	104,937	3.2	120,938	10.3	CRANE SUBCHABGE	999.684	12.5	947,995	13.0	5.5	951,958	5.0
454,495	11.8	422,819	12.7	475,979	Ą	CRANE SURCIANGE				1	1		
	1		18	177. 207. 7	5	OTHER CARGO REI ATED REVENUES	3,297,244	41.2	2,934,122	40.1	12.4	2,875,482	14.7
1,624,125	45.0	1,315,299	38.0	1,457,741	2			ł		İ	1		5
	18	092 000 0	6	3 003 488	404	OPERATING REVENUES	6,761,711	84.4 4.4	5,939,004	81.2	13.9	9/6'900'9	12.0
3,314,374	82.8	2,622,500	2.0	J. 1000, 1	į								

Copy of Income Statement with budget as of 113014 (5)

Current Month	£				.3	- I have Right denien a		-	Last Year to Date				
Actual	*	Actual	*	Budget	Chng &	a	Year to Date Actual	%	Actual	36	% C	Budget	% S
	I		I		1			:		۱ ا		Bana	<u> </u>
						NON OPERATING REVENUES							
						FACILITIES							
92,906	2.4	84,748	2.6	95.177	-2.4	FACILITIES LISAGE MOBIL	165 497	3	100		1		!
120,823	3.1	274,763	8.3	209,653	45.4	FACILITIES USAGE TRISTAR	105, 137	L 2	1/6,98/	2 v	γ., γ.,	190,354	-13.2
:	0.0		0.0	1,985	-100.0	FACILITIES USAGE-CEMENT THRUPUT	430, 102	y c	178'010	3	£. 6	419,306	18.3
94,248	2.4	106,316	3.2	103,710	-9.1	FACILITIES USAGE SPACE RENTAL	190 571		217 313))))))	3,970	0.00
92,105	2.4	92,105	2.8	92,105	0.0	FACILITIES LEASE INCOME) G	28,001	9 6	268.3	207,420	- c
5,032	5 6	5,638	0.5	5,638	٠. -	FACILITIES COMMON AREA MAINTENANCE FEE		-	11.276	2 0	500.5	11 276	5.0
4,121	- c	3,805	 	3,207	28.5	FACILITIES SECURITY SURCHARGE RENTAL	7,612	9	7.098	3	22	6.414	- t
15,005	9 5	10 722	0.0	656	-100.0	WATER & LANDSIDE ACTIVITIES	100	0.0		00	9 0	1312	-0.7
4 559	; -	10,732		12,246	23.3	MARINA REVENUES	31,051	9.4	40,145	0.5	-22.7	24.492	26.4 26.8
91,980	2.4	48.438	- v	4,430 58 333	6.7	HARBOR OF REFUGE	9,117	0.1	8,009	2.	13.8	8,860	2.9
			?		;	DEMOKRAGE	324,444	4.1	202,358	2.8	60.3	116,666	178.1
521,468	13.5	638.799	19.2	587 140	1 5	EACHITIES		I		l	1		j
		<u>:</u>		<u>}</u>	7 1 1	OTHER FEES & SERVICES	1,191,691	14.9	1,268,114	17.3	9.0	1,174,280	1.5
	0.0		0.0		0.0	CLAIMS FEE		0		ć	ć		i i
8)))		0.0		0.0	BULK SCRAP		0.0	13.873	200	9 6)))
	9 6		0 0	6	0.0	MATERIAL USED		00		7 0	2 0))
3,441	5 0	1.162	9 0	2,618	-100.0	PASSENGER SERVICE		0.0	6,839	0.7	-100.0	5.236	-100
11,193	0.3	7.021	9 0	22 740	A: /O	BONKER	6,280	1.	2,596	0.0	141.9	3,310	89.7
13,183	0.3	12,607	4	£	9 0	SPECIAL SERVICES	22,354	0.3	17,055	0.2	31.1	45,498	-50.9
	1			,	3	ELECTRICAL POWER	26,542	0.3	24,379	0.3	6.9	•	0.0
27,817	0.7	20,789	9.0	27.022	9.0	OTHER FEEC & SEBVICES		1		1	I		
;	,					CHIEN ELS & SENVICES	55,176	0.7	64,741	6.0	-14.8	54,044	2.1
£	0.0	1,504	0.0	643	-86.8	ADMINISTRATIVE FEES & SERVICES	455	0.0	3,722	0.1	-87.8	1 286	84
						REIMBURSEMENTS					!		3
	0.0	37,500	7	4.705	100.1	CEDEDAL DEIMOLOGICANTER							
	0.0		0.0	<u>}</u>	0.0	EARTHQUAKE INSURANCE		0.0	37,500	0.5	0.0	9,410	0.0
)) (0.0		0.0	TYPHOON INSURANCE		9 0		0.0	0.0		0.0
38	0.0		0.0		0.0	OTHER REIMBURSEMENT REVENIE MINIME IM CLAROOT		0.0		0.0	90		0 0
			1		}	TEACH WINIMOM CHANGE		0.0		0.0	0.0		00
0	e	37,500	=	4,705	(100)	(100) REIMBURSEMENTS	0	8	37 500	1 6	8		
549,370	14.2	698.593	24.0	810 610	1 3			1		3	3	0.4.V	
3,863,744	100.0	3,321,153	100.0	3,622,998	6.6 6.6	NON OPERATING REVENUES TOTAL REVENUES	1,247,322	15.6	1,374,078	18.8	-9.2	1,239,020	0.7
							250/800,0	100.0	7,313,082	100.0	9.5	7,245,996	10.5

Copy of Income Statement with budget as of 113014 (5)

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 02 Months Ending 11/30/14

Copy of Income Statement with budget as of 113014 (5)

	% Chng 1,533.7	0.0 0.0 0.0 0.0 33.2 43.0 12.9 0.0 0.0 35.7 49.5 -10.5
	Budget 129,320	43,450 (212,120) (3,834) (410,526) (10,864) (33,334) (627,328) (627,328) (627,328) (627,328)
	Chng 18.0	0.0 0.0 0.0 0.0 0.0 1.0 1.0 1.0 1.0 1.0
	% 24.5	0.0 0.0 0.0 0.0 0.7 2.2 9.7 9.7 1.2 1.3 1.1 3.1
	Last Year to Date Actual 1,789,724	48,024 (148,257) (21,201) (213,843) 711,145 7,267 (153,342) 229,794 229,794
	% % 26.4	0.0 0.0 0.0 0.0 0.0 0.0 0.5 0.0 -7.0 -7.0
	Year to Date Actual 2,112,672	20,314 (143,756) (650) (463,484) 41,395 (14,875) (159) (561,225) (561,225)
Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 02 Months Ending 11/30/14	7 OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	0.0 Other Income & Expense 0.0 Other Income & Expense 0.0 Interest income 0.0 Interest income 4.7 Interest income -30.5 Interest Expense-USDA -73.9 Other Expense 12.9 Retirement Govt Contribution 0.0 Federal Reimbursement -102.3 Federal Expenses -22.6 Other Income & Expense -22.6 Other Income & Expense -22.6 Other Income (EXPENSE) -22.6 OTHER INCOME (LOSS)
	% Chng 1,146.7	0.0 0.0 0.0 0.0 17.3 17.3 10.0 10.2 10.2 10.2 10.2 10.2 10.2 10.2
	Budget 64,660	21,725 (106,060) (1,917) (205,263) (5,482) (16,867) (18,867) (313,664) (313,664)
	33.7	0.0 0.0 0.0 0.0 0.0 0.0 19.7 19.7 15.0 15.0
	Last Year Actual 1,118,829	17,350 (74,675) (106,830) 654,826 7,267 497,938 497,938
	% %	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
	Current Month Actual 806,118	22,748 (73,756) (500) (231,825) 41,395 126 (1,077) (242,889) (242,889)

pate - 1/13/15
Port Authority of Guam Balance Sheet As of 11/30/14
Port Authority of Guam

					x .*							
Page - 1/13/15 Date - 1/13/15	Change This Year			483,015.29 314,912.37- 168,102.92	1,751,144.64	1,751,144.64	96,518.22	н	5,253.68-	00,632.73	305,886.41-	6,793.91 1,216.00 3,468.81
	Change This Month			37,915.56 5,593.25 43,508.81	562, 613.41	562,613.41	9,793.06	-90.667,793.06-	197.50-	,985.65	183	3,876.58 2,612.78
Guam 4	Amount Last Year End	2,000.00		2,014,378.69 2,465,795.00 4,480,173.69	10,581,562.20	10,581,562.20		7,802,922.58	18,246.14	77.676,0	319,225.91	26,454.32 7,659.01 12,447.92
Port Authority of Balance Sheet As of 11/30/14	Amount Last Month End	2,000.00 100.00 2,100.00		2,459,478.42 2,145,289.38 4,604,767.80	11,770,093.43	11,770,093.43	7,815,636.25	6,966,197.42	13,189.96	55,332.69	68,522.65	29,371.65 7,931.00 13,303.95
	Amount	2,000.00		2,497,393.98 2,150,882.63 4,648,276.61	12,332,706.84	12,332,706.84	7,255,843.19	6,406,404.36	12,992.46	347.04	13,339.50	33,248.23 8,875.01 15,916.73
00050 - Port Authority of Guam		Total Assets Current Assets Cash on Hand Petty Cash Fund Cashier Change Fund Cash on Hand	Incentive Award Fund First Hawaiian Bank-Incentive Incentive Award Fund	Cash in Bank First Hawaiian Bank Bank of Guam Bank of Guam Bank of Guam Cash Security Bank Cash in Bank	Short Term Investments Bank of Guam Clitizen's Security Bank First Hawaiian Bank BankPacific Citibank Clitibank Bank of Hawaii	Gov Guam Employees Fed CU Short Term Investments	Account Receivable-Trade (Net) Accounts Receivable-Trade Allow for Uncollectible Acct.	A/R-Clearing Account Account Receivable-Trade (Net)	Accounts Receivable-Other Accounts Receivable-DOA Accounts Receivable-Employee	Accounts Receivable-Frank Relim Accounts Receivable-Geda/Casam Accounts Receivable-Other	Accounts Receivable that	Marina Receivables Accounts Receivable-Agat Marin Accounts Receivable-GDP Marina Accounts Receivable-Harbor of

иni		į	F		~ -1 !	_	1	r Li	0	!			2-	7	7	S.		
Page - 1/13/1		i			1,053,792.71	11,695.		111111111111111111111111111111111111111	. 7		- 1	203.2	1,221.1	844	1	623		
	Change This Month	7,433.37			201,790.24-391,950.04	190,159.8		1111111	188,739.18			17.89 ,715.58	5,733.47-	915.9	348,915.90	182.4		
Guam	Amount Last Year End	46,56			0,124.	20,124.65			23,252,670.28	2,258,190.48 1,490,449.90 3,748,640.38-		116.26 0,077.97 1,676.68 7,722.92	110,794.63		13,076,653.83	\exists		
Port Authority of Balance Sheet As of 11/30/14	Amount Month End	i			н	41,659.95	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	26,103,947.85	2,258,190.48 1,490,449.90 3,748,640.38-		116.2 1,590.3 1,676.6 7,722.9	115,306.98		12,989,582.20	13,104,889.18		
	_ :	58,039.97				,831,819.7		1	26,292,687.03	2,258,190.48 1,490.449.90 3,748,640.38-		208,874.74 11,676.68- 97,722.92-	109,573.51	1,167,014.12 12,043,895.76 127,588.22	13,338	4		
00050 - Port Authority of Guam		Marina Receivables	Interest Receivables Bank of Guam Bank Of Hawaii BankPacific Citibank Citizens Security Bank First Hawaiian Bank GovGuam Emp. Fed. Credit Union Oceanic Bank	Interest Receivables	Prepaid Expenses Prepaid Insurance Prepaid Expenses	Prepaid Expenses	Deffered Expenses Deferred Geda Addendum L/Lease Credit Note Reimbursement	Deffered Expenses	Current Assets	Non Current Assets Long Term Receivable Long Term Receivable-DOA Long Term Receivable-Geda Allow for Uncollectible LT A/R	Long Term Receivable	Gas, Oil and Diesel Inventory Supplies Inventory Contra-Asset Inventory Adj. Allowance for Obsolesence Inventory for Survey	Inventory	Work In Progress Const Work in Progr-Local Const Work in Progr-Federal Const Work in Progr-FMF	Work In Progress	Non Current Assets	5. ² .	•

Page = 1/13/15	Change This Year		1	4,948.74- 272,243.90- 277,192.64-	12,740.00	2,795.95	12,309.00- 309,479.18- 25,868.28- 15,339.92- 1,999.96-	18,776.10-
	Change This Month			2,474.37- 136,121.95- 138,596.32-	3,440.00	3,440.00	6,154.50- 154,439.88- 12,437.88- 7,669.96- 999.98-	9,388.23-
Guam	Amount Last Year End	3,563,000.00	15,744,398.10 58,338,438.55 74,082,836.65	15,120,743.68- 22,269,261.48- 37,390,005.16-	1,111,089,99 20,111,1089,99 20,10,143,243,47 1,123,947,00 3,185,000,00	985,176.47 229,399.03 1,511,289.00 31,476,048.65	282,340.50-813,568.80-813,568.80-873,931.40-873,931.97-31.09-991.97-31.09-999.91-97-981.09-999.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-991.91-99-99-99-99-99-99-99-99-99-99-99-99-9	740,956.46- 6,641.17-
Port Authority of Balance, Sheet	יין אר אר אר אר אר אר אר אר אר אר אר אר אר	3,563,000.00	15,744,398.10 58,338,438.55 74,082,836.65	15,123,218.05- 22,405,383.43- 	525,635.03 20,970,916,55 1,012,916,55 1,012,471.00 3,159,937.31 1,012,471.00 3,159,000 1,000,000	985,176.47 8,874.11 232,194.98 1,618,906.97 511,289.00	288,495.00- 8288,495.00- 626,831.30- 687,363.90- 7,159.997.31- 1159.997.31- 8,109.72-	750,344.33- 6,746.82-
	Amount Current	3,563,000.00	15,744,398.10 58,338,438.55 74,082,836.65	15,125,692.42- 22,541,505.38- 37,667,197.80-	20,970,916,59 1,155,635.03 20,970,916.59 1,155,871.00 3,159,997.31 18,109.72	985,176.47 232,194.98 1,618,906.97 511,289.00	294,649.50- 851,570.865- 3,059,291.89- 12,999,131- 112,999,131- 112,999,131- 112,999,131-	7
		Property, Plant & Equipment Land-Cabras Land	Buildings Original Buildings-Original Buildings-Substation Shelters Buildings-Wharf Improvements	Accumulated Depreciation-Build AccDeprec-Buildings-Original AccDeprec-Buildings-Sub Shelte AccDeprec-Buildings-Wharf Impr Accumulated Depreciation-Build	Furnishings & Equipment Air Tools Communications Equip Cranne Equip Furnishings & Office Equip Forklift Equip Gantry 3 Relocation Cost	Load & Unload Equip Mowing Equip Other Equip Other Equip Power Tools Safety Equip Tractors Vehicles & Motor Equip Furnishings & Equipment	THE SEE THE	Accieprec-faud & Unioad Equip Accieprec-foad & Unioad Equip Accieprec-fowing Equip Accieprec-foher Equip Accieprec-fower Tools

Page - 1/13/15	Change This Year	26,981.66- 7,013.14- 432,680.13-			565,215.	1,495.6 0,371.3 8,824.1	.47		29,076.87- 6,973.27-
	Change This Month	13,490.83- 3,506.67- 215,837.96-		350,994.28	7,215.	42,248.58 15,465.73 42,254.21	719.94		
Guam	Amount Last Year End	171,066.18- 979,361.39- 430,426.85- 13,209,385.24-		58,522,494.90 94,962,613.64	598,257.2	32,160.09 87,636.95 61,590.96	227.9	18,285.60	61,769.01- 134,795.62 6,973.27
Port Authority of Balance Sheet As of 11/30/14	Amount Last Month End	171,755.05- 992,852.22- 433,933.32- 13,426,227.41-		58,179,152.36 97,387,989.39	978,075.0	4,125,904.33 172,731.35 515,021.03	87,752.3	18,285.60	61,769.01- 105,718.75
	Amount			57,828,158.08	033,042.2	3,683,655.75 157,265.62 472,766.82	30,032.4	18,285.60	61,769.01-
00050 - Port Authority of Guam		AccDeprec-Safety Equip AccDeprec-Thop Equip AccDeprec-Tractors AccDeprec-Vehicles & Motor Equ Accumulated Depreciation-Furni	Capital Leases Capital Leases Capital Leases Accumulated Amortization-Capit AccAmort-Capital Leases	Accumulated Amortization-Capit Property, Plant & Equipment Total Assets	Total Liabilities & Capital Current Liabilities Accounts Payable Custom Accounts Payable GSA Accounts Payable GSA Accounts Payable GSA Accounts Payable Trade Received Not Vouchered	Accounts Payable Current Loan Payable Current ANZ (USDA) Loan Payabl	Current Loan Payable Due to Public Utilities Due to GTA Due to GTA Due to GTA	Due to Public Utilities Accrued Interest Payable Accrued Interest Payable Accrued Interest Payable	Deferred Revenues Deferred Income - GEDA Deferred Revenues -Leases Deferred Revenues Marinas

	Port_Authority of Guam	Date -
0 - Port Authority of Guam	Balance Smeet As of 11/30/14	,

Page - Date - 1/13/15	Change This Year	227,043.29-	263,093.43-	241,851.85 30,888.21	1,119.60	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		137.50		1,035,240.85		
	Change This Month			54,101.76 22,406.04	1.52		97,914.15	137.50		401,916.87-		
Guam	Amount Last Year End	227,043.29	307,043.17	434,177.86 1,196,250.91	4, 661.67	'	1,831,323.67	91,025.78 24,117.40 115,143.18		5,653,183.62	1,330,653.83 1,347,059.74	
Port Authority of (Balance Sheet As of 11/30/14	Amount Last Month End		43,949.74	621,927.95 1,204,733.08	5,779.75		2,099,306.11	91,025.78 24,117.40 115,143.18		7,090,341.34	216,405.91 1,330,653.83 1,547,059.74	
	Amount		43,949.74	676,029.71	5,781.27		2,197,220.26	91,025.78 24,254.90 115,280.68		6,688,424.47	216,405.91 1,330,653.83 1,547,059.74	
00050 - Port Authority of Guam	2		Deferred Revenues Deferred Revenues	Accrued Expenses Accrued Payroll Accrued Vacation Pay-Current	Accrued Vacation Pay Accrued Earthquake Cost Accrued Tarthquake Cost Accrued Typhoon Cost Accrued Medicare Tax Accrued Federal Grant Employee Insurance Payables Employee Deductions Payable Withholding Tax Payable	Credit Union Accrued Miscellaneous Deductio Accrued Death & Disability Ins Retirement Contributions	Deferred Compensation from tag Accrued Expenses	Security Deposits Security Deposits - Space Leas Security Deposits - Marinas Security Deposits	Capital Lease Obligations- Cur Captl Lease Obligations-Curren	Other Current Liabilities Current Liabilities	Non Current Liabilities Long Term Accrued Expenses Unfunded Retirement Contributi Accrued Vacation Pay-Long Term Accrued Sick Live (DC) -Long Term Long Term Accrued Expenses	Capital Lease Obligations Capital Lease Obligations Capital Lease Obligations

	Change This Month
Guam 4	Amount Last Year End
Port Authority of Guam Balance Sheet As of 11/30/14	Amount Last Month End
	Amount
Authority of Guam	

00050 - Port Authority of Guam		Port Authority of Balance Sheet As of 11/30/14	Guam 4		Page - 1/13/15
Secretary .	Amount	Amount Last Month End	Amount Last Year End	Change This Month	Change This Year
Long Term Loan Payables LT-ANZ (USDA) Loan Payable 3.5 LT-ANZ (USDA) Loan Payable 12M Long Term Loan Payables Non Current Liabilities	10,525,333.10 13,198,595.59 14,745,655.33	2,673,262.49 10,525,333.10 13,198.595.59 145,745,655.33	2,673,262.49 10,525,333.10 13,198,595.59 14,745,655.33		
Capital Contributions & Equity Contributions-Local Government Contributions-Land Contributions-Property & Equip Contributions-General Fund Contributions-G.E.P.A. Contributions-PAG (Portion of Contributions-Local Government	3,563,000.00 13,413,688.19 13,413,670.45 100,000 17,567,358.64	3,563,000.00 13,4183,678.19 13,4103,000.00 7,000.00 17,567,358.64	3,563,000.00 13,483,670.45 13,413,670.45 7,000.00 17,567,358.64		
Contributions-Federal Governme Contributions-U.S. Govt Rehab Contributions-Economic Develop Contributions-U.S. Govt-Fema Contributions-Federal Governme	10,321,126.26 1,492,676.57 6,508,875.60 53,763.30 18,376,441.73	10,321,126.26 1,492,676.57 6,508,875.60 53,763.30 18,376,441.73	10, 321, 126.26 1, 492, 676.57 6, 508, 875.60 53, 763.30 18, 376, 441.73		
Accumulated Earnings Accumulated Earnings Accumulated Earnings (Deficit) Accumulated Earnings	22,953,260.99 15,666,708.33 	22,953,260.99 15,666,708.33 38,619,969.32	22,953,260.99 15,666,708.33 		
Net Earnings (Loss)		1	5.0	844	1,571,062.23
Capital Contributions & Equity Total Liabilities & Capital	76,134,836.92	75,551,992.72	74,563,774.69	180,927.33	2,606,303.08
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1		D-lease	J. Contract		Days Aging	ging		Last Paid		Domesti
WCCL #	Customer Ivanie	Datalice Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	NCLIMINS
										Attempts not succesful to collect. Suggest to send to
14922	14922 Jack Michael	\$785.00					\$785.00	\$300.00		5/8/2014 collections
. 15147	15147 Herring, Jeremy T.	\$1,162.50	\$137.50	\$137.50	\$137.50		\$750.00	\$1,200.00		12/18/2014 Customer is making payments
14560	14560 Poll, Pedero H.	\$746.25					\$746.25	\$10.00		4/22/2009 No Contact number. Suggest to send to collection
14336	14336 Cruz, Joseph L.	\$2,158.30	\$231.00	\$481.61	\$506.61	\$226.04	\$713.04	\$1,627.12	9/4/2014	9/4/2014 Emailed BethanyPangelinan (exe.Asst.) the latest SOA
15103	15103 Collier, Ernest	\$925.00	\$150.00		\$150.00	\$25.00	\$600.00	\$300.00	12/10/2014	12/10/2014 Made a recent payment.
14963	14963 Castro, Jesse AR	\$1,650.00	\$825.00	\$137.50	\$137.50		\$550.00	\$275.00	4/25/2014	4/25/2014 Spoke with commercial. They are settling a dispute
15091	15091 Helgenberger, Patrick	\$550.00					\$550.00	\$137.50	7/2/2013	7/2/2013 No conact. Suggest to be sent to collections
										Lease expire on Aug 2014. awaiting fact sheet from
14438	14438 Genereux, Michael	\$177.00	-\$593.00	\$137.50	\$137.50		\$495.00	\$137.50	8/11/2014	8/11/2014 Commercial
14849	14849 Triad International	\$471.00					\$471.00	\$140.00	4/3/2012	No Contact number. Suggest to send to collection
13641	13641 M.A.Y. (Guam) Inc.	\$1,685.89	\$451.65	\$408.68	\$400.28		\$425.28	\$400.28	10/30/2014	
14821	14821 Searunner Marine Inc.	\$417.50					\$417.50	\$50.00		10/21/2014 Sent out final notice
14755	14755 Marsono, Markus	\$405.50					\$405.50	\$50.00		9/11/2012 Customer unlocatable
11848	11848 Fantasea Charters/Velez, A	\$1,055.00	\$149.67	\$510.00	\$10.00		\$385.33	\$905.33	12/9/2014	12/9/2014 Customer making payments
14597	14597 Topasna, Juan JP	\$348.98					\$348.98	\$15.00		1/29/2014 Small claims. No payment
15051	15051 tela Ejekina & Divina Inc	\$1 298 00	¢236.00	\$376.00	\$376.00		\$310.00	\$457.00	7/3/2014	Lease expire on 10/21/ 2014. awaiting fact sheet from 7/3/2014 Commercial
15097	linear towell B	\$725.75	\$275.00		\$137.50	\$137.50	\$175.75	\$1,000.00	6/23/2014	
12373	12373 Beighley, Jim/Mark Baldyga	\$318.50	\$14.50	\$79.00	\$50.00		\$175.00	\$250.00	7/17/2014	7/17/2014 received return mail. Email SOA to Acct. dept
15062	15062 Kondo, Etsuro	\$175.00					\$175.00	\$300.00	5/9/2013	5/9/2013 No longer on island. Suggest sending to collection
9638	9638 Asmuyao Community School	\$162.50				\$25.00	\$137.50	\$209.00	11	11/25/2014 Customer making payment
14331	14331 Frickel, Charles		-\$137.50				\$137.50	\$224.56		
15040	15040 Tyquiengco, Joseph T.	-\$137.50	-\$275.00				\$137.50	\$412.50	10/14/2014	
14368	14368 Tyco Electronics Subsea Co	\$1,840.76	-\$2,386.45		\$4,161.60		\$65.61	\$13,368.72	12/19/2014	
14970	14970 PACIFIC JNJ CORPORATION	\$47.68					\$47.68	\$90.26	3/19/2014	
11756	11756 V.Angoco's Trucking	-\$20.28	-\$63.06				\$42.78			
10778	10778 Real World Diving	-\$69.45	-\$99.55				\$30.10	\$15.45	.,	
14633	14633 Eusebio, Ricardo B.	\$27.48					\$27.48	\$25.00		
14533	14533 Brochon, Michael	\$105.00	\$40.00	\$40.00			\$25.00	\$185.00	71	
13653	13653 Yu, Niko K.	-\$15.00	-\$40.00				\$25.00	\$440.00		
14658	14658 Phillip, Vincer	\$162.50	\$137.50				\$25.00	\$250.00	12/15/2014	
14791	14791 Fong, Francis L	\$233.62	\$208.62				\$25.00	\$556.20	12/12/2014	
14949	14949 Oka, Hiroyuki	\$25.00					\$25.00	\$712.50	7/1/2014	
15052	15052 DENOVO VENTURES, LLC	\$20.00					\$20.00			

Arrt #	Customer Name	Ralance Onen	Current	Charles Manager	Days Aging	\ging	phytographs.	Last Paid		Domestic
		James Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	NCHAINS
14778 IP.	14778 IP&E Holding LLC	-\$237,914.29	-\$238,873.87	\$958.21			\$1.37	\$3,098.06	12/18/2014	
15106 M	15106 MORPHOTRUST USA	\$814.00	-\$384.00			\$1,198.00		\$384.00		10/16/2014 1/7/15 Account paid in full
14907 Ta	14907 Taitano, John	\$25.00				\$25.00		\$21.00	12/9/2014	
14444 Oi	14444 Office of the Governor of	\$128,397.21	\$54,986.10		\$73,411.11			\$126,720.74	10/29/2014	10/29/2014 1/6/15 paid \$124k
13696 Lo	13696 Lotus Pacifica Trading, In	\$6,272.51	\$2,997.94	\$1,270.66	\$2,003.91			\$1,678.92	12/29/2014	
13537 W	13537 Wang, Jackey	\$2,936.08	-\$474.88	\$2,443.50	\$967.46			\$4,027.58	12/9/2014	
14381 AF	14381 Apra Dive & Marine Sports,	\$2,045.94	\$238.63	\$1,311.98	\$495.33			\$1,807.31	12/15/2014	
1500 At	1500 Atlantis Guam	\$273.00			\$273.00			\$273.00	12/16/2014	
14364 P.	14364 P.S.V. Corp./Joo, Gi Bum	\$2,362.23	\$453.27	\$1,682.28	\$226.68			\$2,269.53	12/1/2014	
14537 Fr	14537 Fredrick, Bruce & Dianne	\$353.63	\$28.63	\$150.00	\$175.00			\$475.00	9/29/2014	
14817 M	14817 Morgan, David P.	-\$68.75	-\$343.75	\$137.50	\$137.50			\$137.50	8/4/2014	
15253 SA	15253 SASER, ADAM J.	\$88.80			\$88.80					
13885 GI	13885 GR Construction Co.	\$71.08			\$71.08			\$71.08	12/12/2014	
12293 Br	12293 Bradford, William W.	\$27.50	-\$165.00	\$165.00	\$27.50			\$165.00	6/25/2014	
14534 M	14534 Martin, Dwight	\$325.00	\$150.00	\$150.00	\$25.00			\$775.00	9/3/2014	
14061 AF	14061 AR Sunrise Canteen/Catering	\$644.18		\$634.03	\$10.15			\$634.03	12/9/2014	
7341 Ar	7341 Ambyth Shipping & Trading	\$473,949.61	\$290,602.09	\$183,347.52				\$851.72	12/19/2014	
11770 Bl.	11770 Black Construction Corpora	\$2,545.77	\$1,388.05	\$1,157.72						
9620 AL	9620 Alupang Beach Club	\$1,100.86	\$787.86	\$313.00				\$865.11	12/3/2014	
9401 Ta	9401 Tasi Tours Inc.	-\$423.05	-\$729.05	\$306.00				\$1,080.15	12/12/2014	
14909 Pr	14909 Propacific Builder Corpora	\$216.30	\$46.35	\$169.95						
15259 Cruz, Jerel	ruz, Jerel	\$200.00	\$40.00	\$160.00						
14485 Ra	14485 Rains, Julian T.	\$300.00	\$162.50	\$137.50				\$272.50	10/7/2014	
15227 Sa	15227 Sager, Randy G.	\$275.00	\$137.50	\$137.50				\$412.50	12/5/2014	
14124 GL	14124 Guam Fire Department	\$185.00	\$105.00	\$80.00				\$160.00	12/5/2014	
14968 N _E	14968 Nguyen, Hoa Van	\$160.00	\$80.00	\$80.00				\$960.00	12/5/2013	
15242 Ar	15242 Ames, Todd	\$150.00	\$80.00					\$150.00	12/10/2014	
14197 Pa	14197 Parsons Brinckerhoff Inter	-\$50.00	-\$100.00	\$50.00				\$40.00	9/12/2014	
15262 AV	15262 AWESOME HARDWARE		-\$47.68	\$47.68				\$47.68	10/22/2014	
15205 RI	15205 RIDLON, DANIEL A	\$2.00	-\$26.00	\$28.00				\$240.00	9/25/2014	
14143 Sa	14143 Salt Shaker Yacht Charter	\$24.05		\$24.05				\$245.26	12/3/2014	
13190 Gt	13190 GENTLY BLUE DIVING SHOP	-\$93.43	-\$101.16	\$7.73				\$102.84	10/31/2014	
14642 Tr	14642 Tristar Terminals Guam, In	\$73,529.53	\$73,529.51	\$0.02				\$266,090.33	11/24/2014	
1416 M	1416 MENDIOLA, CAROLYN L.S.	-\$68.70	-\$68.70					\$68.70	\$68.70 12/12/2014	
1487 GL	1487 Guam Federation of Teacher	-\$859.00	-\$859.00							

#	Customer Name	Ralance Onen	Current	A CONTRACTOR	Days	Days Aging	1000年の日本	Last Paid		Remarks
# TOOK	CUSTOMICS INSTITUTE	Delance Open	Curcuit	Over 30	Over 60	Over 90	Over 120	Amount	Date	
1490	1490 Guam Telephone Authority	\$380.31	\$380.31					\$178.35	12/4/2014	
1865	1865 SANTOS, PAUL B.	-\$60.00	-\$60.00							
7624	7624 Micronesian Divers Assoc.,	-\$409.00	-\$409.00					\$406.00	12/10/2014	
7763	7763 Guam Dolphin's Marine Spor	\$370.80	\$370.80					\$1,606.50	12/9/2014	
7878	7878 Guam Response Services, Lt	-\$5,095.92	-\$5,095.92					\$5,116.10	12/15/2014	
8141	8141 Mid-Pacific Liquor Distrib	\$619.94	\$619.94					\$405.33	12/23/2014	
8230	8230 Ocean Care Company	-\$54.81	-\$54.81					\$95.40	3/25/2014	
8272	8272 GRESCO Guam Refinery & Env	-\$5.00	-\$5.00					\$5.00	10/31/2014	
8483	8483 Scuba Company	-\$5,239.25	-\$5,239.25					\$1,077.75	12/17/2014	
9208	9208 PTI Pacifica, Inc. DBA:IT&	-\$3,385.24	-\$3,385.24							
9259	9259 J&G Distributors & Wholesale							\$23.85	12/10/2014	
2696	9697 Camacho, Antonio Frank C.	-\$40.00	-\$40.00					\$280.00	6/20/2014	
9726	9726 Deckard, Robert	\$162.50	\$162.50					\$162.50	12/1/2014	
9742	9742 Duenas, Christopher M.	-\$50.00	-\$50.00					\$400.00	9/25/2014	
9822	9822 Osakana Cruise, Inc/Fish E	-\$744.42	-\$744.42					\$510.00	12/9/2014	
9831	9831 Fish Hook Inc.	\$280.00	\$280.00					\$280.00	12/3/2014	
9849	9849 Flores, William A.	-\$650.00	-\$650.00					\$600.00	1	
10217	10217 Mars, Thomas Z.	-\$285.76	-\$285.76					\$137.50		
10524	10524 Orcutt, Kenneth D.	-\$100.00	-\$100.00					\$137.50	_	
10701	10701 Peterson, George N.	-\$137.50	-\$137.50					\$137.50	11/14/2014	
10735	10735 Plummer, Peter J.	\$175.00	\$175.00					\$175.00	12/18/2014	
10743	10743 Poppe, Edward/FISH INC	-\$80.00	-\$80.00					\$880.00	12/27/2013	
11615	11615 Tsang Brothers Corporation	-\$22.55	-\$22.55					\$23.85	3/21/2014	
11764	11764 American Bureau of Shipping	-\$387.56	-\$387.56					\$483.74	12/10/2014	
11775	11775 Charles Marine Sports Club	-\$247.20	-\$247.20					\$1,445.85	12/9/2014	
11778	11778 Dewitt Trans Services of G	\$95.36	\$95.36					\$95.36	12/1/2014	
11854	11854 J.C. Marketing	-\$45.13	-\$45.13					\$203.11	1/30/2013	
12150	12150 DHX Inc. (dba DGX)	\$1,096.64	\$1,096.64					\$1,096.64	11/4/2014	The second secon
12335	12335 Liberty, Lawrence D / Sand	-\$137.50	-\$137.50					\$412.50	10/7/2014	
12338	12338 Tenbata Guam	\$315.01	\$315.01					\$15.45	ᆔ	
12353	12353 Pacific Produce Corp	-\$50.57	-\$50.57					\$71.55	3/31/2014	
12394	12394 Wong, Billy	-\$50.00	-\$50.00					\$300.00	, 6/13/2014	
12397	12397 Cruz, John R.	-\$40.00	-\$40.00				,	\$160.00	\$160.00 12/22/2014	
12408	12408 Marianas Yacht Club	-\$100.00	-\$100.00					\$100.00	10/7/2014	
12446	12446 Coam Trading (Guam) Co. Lt	\$435.86	\$435.86					\$769.92	12/1/2014	

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te Cement o		Dalance Ones		pasidentifications.	Days	Days Aging	Philippe de st.	Last Paid		Romarke
te Cement o \$52.50 12 12.0 12.0 12.0 12.0 12.0 12.0 12.0		Dalance Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	AVCHARITAS
te Cement o \$190,379,62 \$190,379,62 \$190,379,62 \$190,379,62 \$190,379,62 \$190,379,62 \$190,379,62 \$190,379,62 \$190,379,62 \$190,370,63 \$130,000 \$1,500,000 \$1,500,000 \$1,310,000 \$1	12509 Hanley, Timothy F.	\$52.50	\$52.50					\$52.50	12/29/2014	
Septimon Septimon	12511 Hanson Permanente Cement o	-\$190,379.62	-\$190,379.62					\$232,358.74	2/18/2014	
Second S	12851 Eric Bell	-\$50.00	-\$50.00					\$600.00	1/30/2014	
Second S	13030 South Pacific Petroleum Co	-\$28,750.94	-\$28,750.94					\$29,742.00	12/24/2014	
Componention -\$100.00 -\$100	13040 Watson, Jonathan	-\$0.71	-\$0.71					\$335.58	12/3/2014	
Siaono S	13089 Guam Fisherman's Cooperation	-\$100.00	-\$100.00					\$600.00	3/4/2014	
See Jun Sig.770 Sig.	13108 Turner David	\$137.50	\$137.50					\$300.00	12/12/2014	
Yea Sepond Sepond <td>13191 Paul SN. Aguon and Seo Jun</td> <td>\$32.70</td> <td>\$32.70</td> <td></td> <td></td> <td></td> <td></td> <td>\$30.90</td> <td>ᆩ</td> <td></td>	13191 Paul SN. Aguon and Seo Jun	\$32.70	\$32.70					\$30.90	ᆩ	
ry \$112.58 \$102.58 \$1053.30 2 ry \$1.451.83 \$1.451.83 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.543.3 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.533.0 \$1.778.31 \$1.778.31 \$1.578.31 \$1.583.0 \$1.550.0	13218 Guam Music Inc.	-\$49.72	-\$49.72					\$525.88	1/19/2012	
rey \$1,451.83 \$1,451.83 \$1,2451.83 \$1,451.83 \$1,451.83 \$1,451.83 \$1,231.84 \$1,451.84 \$1,178.40 \$11,778.41	13312 California Mart	-\$122.58	-\$122.58					\$1,053.30	2/13/2014	
9's Builder \$51.98 \$51.98 \$11,778.31 1 18's Builder \$12,198.40 \$11,778.31 \$15.00	13476 Isla Maritime Agency	\$1,451.83	\$1,451.83					\$540.33	12/16/2014	
\$12,198.40 \$11,7198.40 \$11,778.31 \$11,779.31 \$11,77	13495 BME & Son Inc./DB's Builder	-\$51.98	-\$51.98							
\$165.00 \$165.00 <t< td=""><td>13509 Horizon Lines</td><td>-\$12,198.40</td><td>-\$12,198.40</td><td></td><td></td><td></td><td></td><td>\$11,778.31</td><td>12/4/2012</td><td></td></t<>	13509 Horizon Lines	-\$12,198.40	-\$12,198.40					\$11,778.31	12/4/2012	
Fine,/lo \$87.50 \$437.50 \$437.50 \$437.50 \$50.00 \$5	13527 Haft, John R.	\$165.00	\$165.00					\$165.00	12/9/2014	
\$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$10.00<	13536 Guam Lucky Strike, Inc./Jo	-\$87.50	-\$87.50					\$437.50	8/26/2014	
t, Inc. \$27.50 \$227.50 \$125.00 1 enter \$85.56 \$85.56 \$85.56 3 enter \$85.56 \$85.56 \$85.56 3 enter \$137.50 \$137.50 \$275.00 <	13545 Perez, Vincent T.	\$50.00						\$50.00	12/3/2014	
enter -\$85.56 -\$85.56 85.56 3 ., D.D.S -\$137.50 -\$137.50 2	14005 Big Bird Enterprise, Inc.	-\$27.50	-\$27.50					\$125.00	12/6/2012	
4.0.D.S -\$137.50 -\$137.50 -\$275.00 12 4.0.D.S -\$80.00 -\$80.00 -\$88.00 \$985.00 2\$985.00	14122 Global Recycling Center	-\$85.56	-\$85.56					\$85.56	3/15/2013	
', D.D.S -\$80.00 -\$80.00 -\$80.00 2 1 -\$14.71 -\$14.71 \$5,584.67 8 1 -\$6.84 -\$6.84 \$1,594.00 6 1 -\$375.72 -\$375.72 \$1,294.00 6 1 -\$21.39 -\$21.39 \$1,303.68 11 1 -\$48.00 -\$48.00 \$550.00 \$47.70 \$47.70 \$1 1 -\$48.00 -\$48.00 \$550.00 \$250.00 <	14150 PIER, KENNETH	-\$137.50	-\$137.50					\$275.00	12/29/2014	
1.56.84 .514.71 .514.71 .514.71 .514.71 .5154.00 .51.594.00 .51.594.00 .51.594.00 .51.594.00 .51.594.00 .51.594.00 .51.594.00 .51.594.00 .51.394.00 .51.394.00 .51.394.00 .51.394.00 .51.394.00 .51.394.00 .51.394.00 .51.304	14210 Kaneshiro, Roger J., D.D.S	-\$80.00	-\$80.00					\$985.00	2/21/2014	
1	14212 Triple J. Motors	-\$14.71	-\$14.71					\$5,584.67	8/19/2014	
\$429.12 \$429.12 \$120.36	14251 MR. RUBBISHMAN	-\$6.84						\$1,594.00	6/25/2014	
style \$1,303.68 \$11,303.69 \$11,303.69	14290 DGX	-\$375.72	-\$375.72					\$429.12	12/10/2014	
sery Corp. \$650.00 12 s \$47.70 \$47.70 \$47.70 \$47.70 \$47.70 \$1.10 \$47.70 \$47.70 \$47.70 \$47.70 \$47.70 \$47.70 \$47.70 \$47.70 \$47.70 \$47.60 \$47.60 \$47.60 \$47.60 \$47.60 \$47.60 \$47.60 \$47.60 \$440.00 <td>14317 KAYJO CORP</td> <td>-\$21.39</td> <td>-\$21.39</td> <td></td> <td></td> <td></td> <td></td> <td>\$1,303.68</td> <td>11/30/2012</td> <td></td>	14317 KAYJO CORP	-\$21.39	-\$21.39					\$1,303.68	11/30/2012	
s \$47.70 \$47.70 \$47.70 \$47.70 \$11.70	14387 Guam Sungwoo Ferry Corp.							\$650.00	12/12/2014	
win -\$48.00 -\$48.00 \$536.00 11 en -\$25.00 -\$25.00 \$275.00 1 ung J. Par -\$50.00 -\$50.00 \$850.00 1 \$50.00 \$50.00 \$50.00 \$50.00 1 \$55.37 \$55.00 \$50.00 \$50.00 1 n Corpora -\$5.37 -\$5.37 \$50.00 1 x Corpora -\$5.37 -\$5.37 \$50.00 1 x Corpora -\$5.37 -\$5.37 \$50.00 1 x Corpora -\$5.37 -\$5.37 \$50.00 3 x Corpora -\$5.37 \$50.00 3 \$50.00 3 x Corpora -\$5.37 \$50.00 3 \$50.00 3 \$50.00 3 x Corpora -\$5.37 -\$5.37 \$50.00 3 \$50.00 3 \$50.00 3 \$50.00 3 \$50.00 3 \$50.00 3 \$50.00 3 \$50.00 3 \$50.00	14388 Guam JRC Logistics	-\$47.70	-\$47.70					\$47.70	11/25/2014	
en \$25.00 -\$25.00 \$275.00 11 vung J. Par -\$50.00 -\$50.00 \$850.00 1 \$50.00 -\$150.00 \$50.00 \$50.00 1 \$50.00 \$50.00 \$50.00 \$50.00 1 \$55.37 \$55.37 \$550.00 1 \$55.37 \$55.37 \$550.00 1 \$55.37 \$55.37 \$550.00 1 \$550.00 \$550.00 1 \$575.00 10 \$550.00 \$550.00 \$550.00 \$550.00 10 \$550.00 \$550.00 \$550.00 \$550.00 10 \$550.00 \$550.00 \$550.00 10 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$	14409 Robinson, Merle Ann	-\$48.00	-\$48.00					\$536.00	11/27/2013	
ung J. Par -\$50.00 -\$50.00 \$850.00 1 -\$150.00 -\$150.00 \$900.00 \$900.00 \$50.00 \$50.00 \$50.00 \$50.00 \$137.50 \$137.50 \$275.00 \$275.00 n Corpora -\$5.37 -\$5.37 \$504.71 8 .\$195.00 -\$195.00 -\$195.00 \$440.00 3	14429 Weilbacher, Walden	-\$25.00	-\$25.00					\$275.00	11/13/2014	
+\$150.00 -\$150.00 \$900.00 \$50.00 \$50.00 \$50.00 1 \$137.50 \$137.50 \$504.71 8 n Corpora -\$5.37 -\$5.37 \$504.71 8 -\$195.00 -\$195.00 -\$195.00 \$440.00 3	14436 John C. Aguon/Myung J. Par	-\$50.00	-\$50.00					\$850.00	1/17/2014	
\$50.00 \$50.00 \$50.00 \$50.00 \$137.50 \$137.50 \$275.00 n Corpora -\$5.37 \$50.07 -\$195.00 -\$195.00 \$440.00	14443 Moritz, Lance	-\$150.00	-\$150.00					\$900.00	6/5/2014	
\$137.50 \$137.50 \$275.00 n Corpora -\$5.37 -\$5.37 \$504.71 -\$195.00 -\$195.00 \$440.00 \$47.68 \$47.68	14447 Flores, Paul A	\$50.00						\$50.00	12/1/2014	
n Corpora -\$5.37 -\$5.37 \$504.71 \$504.71 \$504.71 \$504.71 \$504.71 \$504.71 \$504.71 \$00.00	14453 Paradis, Guy R.	\$137.50	\$137.50					\$275.00	10/24/2014	
.÷195.00 -\$195.00 \$440.00	14465 Orion Construction Corpora	-\$5.37						\$504.71	8/30/2013	
847.68	14478 McCue, Michael R.	-\$195.00						\$440.00	3/22/2013	
	14489 American Grocery							\$47.68	12/4/2014	

# You	Customer Name	Balance Onen	Current		Days Aging	Aging		Last Paid		Domonto
13CC #	Customer transc	- Deserve Open		Over 30	Over 60	Over 90	Over 120	Amount	Date	WELLIAL AS
14503	14503 Fox, Norman	-\$252.92	-\$252.92					\$137.50	12/9/2014	
14521	14521 Williams, Michael B.	-\$137.50	-\$137.50					\$137.50	8/26/2014	
14523	14523 Quinata, Frank	\$70.00	\$70.00					\$70.00	12/3/2014	
14576	14576 Waterfield, Michael	\$25.00	\$25.00					\$102.86	11/4/2014	
14582	14582 Packbier, Paul E.R./PCR Gu	-\$100.00	-\$100.00					\$600.00	7/22/2014	
14587	14587 Moore, James	-\$412.50	-\$412.50					\$137.50	7/22/2010	
14622	14622 Singenes, Singeo I.	\$162.50	\$162.50					\$300.00	11/6/2014	
14636	14636 Baldevarona, Edgar B.	\$25.00	\$25.00					\$25.00	12/15/2014	
14656	14656 Pangelinan, Enrique	\$50.00	\$50.00					\$50.00	12/1/2014	
14666	14666 Euh, Sol Y.	-\$50.00	-\$50.00	•				\$100.00	9/16/2014	
14764	14764 San Jose Investments, LLC	-\$0.20	-\$0.20					\$75.44	\$75.44 12/13/2013	
14771	14771 Sun, Stephen	-\$42.00	-\$42.00					\$504.00	3/13/2014	
14776	14776 MARAD	-\$169.45	-\$169.45					\$34,271.66	11/30/2011	
14794	14794 TENORIO, DANIEL B.	\$137.50	\$137.50					\$137.50	12/11/2014	
14857	14857 Hong Gi Chu (Sky)	-\$2.50	-\$2.50					\$140.00	5/2/2013	
14861	14861 Taisacan, Nicholas	-\$275.00	-\$275.00					\$275.00	11/19/2014	
14875	14875 Best, Bruce	-\$137.50	-\$137.50					\$575.00	9/9/2014	
14890	14890 Roberts, Tom	\$128.52	\$128.52					\$128.52	\$128.52 12/19/2014	
14893	14893 Cruz, Joseph R.	-\$85.50	-\$85.50					\$59.00	9/19/2012	
14911	14911 Royal Cargo Guam, LLC	-\$95.36	-\$95.36					\$95.36	\$95.36 11/21/2014	
14932	14932 LONGLEY, CHARLES	\$85.20	\$85.20					\$220.00	8/4/2014	
14958	14958 DCK Pacific Guam,LLC	-\$0.06	-\$0.06					\$27.46	7/16/2014	
14987	14987 Smith, Brian J.	-\$137.50	-\$137.50					\$137.50	11/26/2014	
15032	15032 Pacific Marine Enterprises	-\$370.94	-\$370.94					\$695.52	3/4/2013	
15085	15085 Designer's Focuss Inc.							\$214.59	12/22/2014	
15088	15088 Shida, Paul H.	\$25.00	\$25.00					\$470.00	11/7/2014	
15099	15099 Williams, Michael E.	-\$207.97	-\$207.97					\$220.00	8/8/2014	
15152	15152 SUNNY SIDE UP GUAM INC.	-\$302.50	-\$302.50					\$907.50	12/1/2014	
15166	15166 Jenkins, David	-\$125.00	-\$125.00					\$125.00	7/3/2014	
15207	15207 SOUTH PACIFIC DREAM CORPOR	\$140.00	\$140.00					\$140.00	12/1/2014	
15267	15267 Guam Ocean Academy	-\$100.00	-\$100.00					\$100.00	11/18/2014	
15268	15268 Bossa Cafe LLC		ŕ		•			\$405.33	11/21/2014	
,	/ TOTAL	\$7,315,649.77							:	

Suam	mary
of G	E Sum
rity	Vab1(

- 1/13/15 - 11/30/14	over 0		293.54	v c	6.20	19.02	159671.32		891.28				12957.13				660.00	18.19		40593.80	217050.90
Page Date As Of	91 - 120 121 - 0																				
	61 - 90						2320.50		1391.05									77:77:77			30933.77
ty of Guam ble Summary	Current	150. 720494.	463.71		793.50-	88750.01			2192.16-					300.00					9,	'' į	2422243.88
Port Authority (Accounts Payable	0	150. 20494. 1079.	453.71 463.71 41244.68	399.00	793.50- 6.20 28.87	19.02 88750.01 2998.90	185395.78	3025.00	90.17	11.00-	6138.80 13750.00	339.80-	272747.20 34803.03	1276.05 300.00	86.43	17654.65	125.00	25.02	958560.08 5876.00	31015.87	2670228.55
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		671 4775931/X217 671 4772632/42MON 671 4777562 (SALLY	011 4/26816 041 9254345	371 7347789 300 5532663	571 6499782	571 5652909 (AGAT) 571 6462100/3350	71 6477800 (ROSE)	371 6535501/64923	71 4754408 571 4733000	100 3560783	571 4755981/2 571 6325160/5169/ 571 64919475DANK	571 6469111/3 (MYL.	571 9884554 (MATTH 571 4772223	571 4721907 571 4775931/X333,	71 6468886/89	571 4725651 571 6496440DAVE	571 6490797 571 4775931/EXT20	71 3212091 571 4722653	571 6468233	571 5652300	Port Authority of Guam
	Supplier Name	AGUERO, DORIS C. AM Insurance Benson Guam Enter	Cash Containment Solut	ERC Trading Federal Reserve B	Foremost Crystal (Gov't of Guam Ret	Gov't of Guam Ret Guam Power Author Guam Telephone Au	Guam Waterworks A I Connect	Internal Revenue Island Certs Island Choice Dri	IBM Corporation (Lab Safety Supply Marine Technical	Matson Navigation Mid-Pac Far East Morrico Equipment	Oceanic Lumber, I	Urilce Or The Act Parsons Brinckerh Phillips and Bord	Public Utilities PANGELINAN, FELIX	PTI Pacifica, Inc	Reaction Supply C Safety 1st system	SacureSafe Soluti SANTOS, ALBERT E.	STANDARD INSURANC Travel Bag, Inc.	Treasurer of Guam Triple J Commerci	Tristar Terminals Workers Compensat	Port A
04413	Supplier	1173 A 11674 A 11768 E	131/4	13618	9030 11447 13737	11455 7851 1490	12126	13314	13105	9339 11921	7376 10188	10399	12034 14197 14831	14631	9208	10823	14792	14864	13420	14642 11956	00000

2670228.55 2422243.88 30933.77

217050.90

PORT AUTHORITY OF GUAM

Budget Transactions

In the January 31, 2013 board meeting, Acting General Manager requested authorization from the Board of Directors to allow management to lift quarterly budget and be able to transfer money within divisions budget to give the current transactions.

Budget Lifts:	•••							
Memo				Annnai	Quarter	Used	pending	Doctor
Date	Division	Request	Acct. No.	Budget	Budget	as of 12/31/14	requisitions/PO's	Incessu
143 /204 A C+	andone	١	312/313.8114	200,000	20,000	74,041		Needed for OI
12/12/2014 Stevenore	באנים כי		421 8366.PHTLS	3,000	750			To enter requisitions
11/21/2014 Maint	laint	1	420.8365.AGATMAR	15,000	3,750	589		Needed to enter requistions etc.
12/11/2014 Maint	din.		70.8652.PMC	1,020,000	255,000	146,928		
12/18/2014 Maint	laint	्रीकृ	413.8114	60,000	15,000	15,329		Needed for OT
12/15/2014 Maint	Taint	1:# 2nd Ofr 330.8114	330 8114	56,778	14,195	16,633		Needed for OT
12/15/2014 Trans	rans	lift Annual	610.8665.EOMRENT	532	133	1		needed to cover equipment rental
1/2/2014 Gell. P	faint			48,000	12,000	23,181		needed to cover 01
1/2/2015 (Maint	Loint	Lift 3rd & 4th	Lift 3rd & 4th 412.8366.SFTYEQPT	2,500	625	ı		needed to enter BPA
1/3/2013 IV	1/3/2013 Wallit	Lift 3rd	121.8114	3,500	875	954		needed due to shortage of manpower
T/02/07/5			670.8363	123,670	30,918	16,021		Needed to enter requisitions
1/22/2017			670.8366.COMPUTER	70,000	17,500			Needed to enter maintenance requisitons
1/15/2017								
Divisional Transfers:	ransfers:							
Memo								Reason
Γ	Division		Request		Acct. No.			Different analysis of the control of
4	ien. Adm	610.8521		610.8665.EQMRENT	RENT		7	27.39 Needed to cover rithey lifeter remain
			3					
								_

	PO	RT AUT	HORIT	Y OF	GUAM		
			Crane Surcha	ırge	9.50%	BOG 0101 50.1122.BO	-330971 GCRANE
60.5851					Sinking	Bank Bal.	
Date	Description	Amount	Balance	Remarks	Fund	Amount	Date
9/30/2014			138,742.37	_	955,383.58	965,546.40	
	Loan Payment	(101,426.79)	37,315.58			-	
	Pola Insurance Prem	(260,000.00)	(222,684.42)			29,742.00	10/1/2014
10/31/2014		545,188.55	322,504.13		51,792.91	57,561.31	10/7/2014
	Depreciation	(66,666.67)	255,837.46			110.29	10/31/2014
V	Pola 14 Exp 70.8390	(7,330.63)	248,506.83				
	Pola 16 Exp 70.8391	\$ 13,106.09	261,612.92				
10/31/2014	Pola 17 Exp 70.8392	\$ 13,365.48	274,978.40				
	Gantry 3	\$ (17,710.18)	257,268.22				
10/31/2014	Reserve	\$ (51,792.91)	205,475.31				
11/20/2014	Loan Payment	(101,426.79)	104,048.52				
11/30/2014	Revenues	454,495.27	558,543.79		43,177.05		
11/30/2014	Depreciation	(66,666.67)	491,877.12			19,240.00	11/6/2014
	Pola 14 Exp 70.8390	(30,732.71)	461,144.41			31586.72	11/13/2014
44 /00 /004	Pola 16 Exp 70.8391	(37,226.22)	423,918.19			29,742.00	11/21/2014
11/30/2014	Pola 17 Exp 70.8392	(37,085.09)	386,833.10				
	Gantry 3	(12,937.50)	373,895.60				
11/30/2014	· · · · · · · · · · · · · · · · · · ·	(43,177.05)	330,718.55			112.31	11/30/2014
			330,718.55				
			330,718.55				
			330,718.55				
			330,718.55		\$ -		
					1,050,353.54	1,133,641.03	
			-				
				<u> </u>		-	
				-	_		
					_		
		<u> </u>					
				-			
					+		

	Facil	ity Maintenance	Fee Ledger			50.1122.B	OGFM
60.5841						BOG	
Date	Description	Debit	Credit	Balance	Remarks	Balance	Date
				-		1,343.72	10/18/201
10/31/2012	Revenues	128,054.41		128,054.41		•	
11/30/2012		136,714.49		264,768.90		17,571.41	3/18/201
12/31/2012		135,134.97		399,903.87		16,017.96	3/28/201
1/31/2013		83,474.01		483,377.88		50,000.00	4/2/201
2/28/2013		134,963.11		618,340.99		55,181.02	4/5/201
3/31/2013		106,297.86		724,638.85		15,000.00	4/10/201
4/30/2013		101,044.38		825,683.23		87,504.18	4/15/201
5/31/2013		133,634.87		959,318.10		350,000.00	4/19/201
	LC4 Cable Replaceme		78,000.00	881,318.10	Completed	18,650.26	4/30/201
6/30/2013		111,439.34	,	992,757.44		107,294.52	5/8/201
7/31/2013		131,824.10		1,124,581.54		11,818.72	6/27/201
	Container Yard Stripp		235,000.00	889,581.54	Awarded	5,112.15	7/3/201
.,,010	F5/6 Concrete Pole Li		280,316.10	609,265.44	+	37,942.64	7/10/201
7/31/2013	High Tower Renovation		25,000.00	584,265.44		94,264.19	7/12/201
	Lower Tower Renovat		65,000.00	519,265.44		11,388.23	7/24/201
	Warehouse 1, Bay 2 8		75,500.00	443,765.44	Completed	11,000.20	., = 1, 202
7/31/2013	Terminal Relocation	I I I I I I I I I I I I I I I I I I I	10,000.00	433,765.44	completed	106,434.24	7/30/201
8/31/2013		110,602.88	10,000.00	544,368.32		200,404.24	,,50,201
	Lower Tower 2nd Floo		53,000.00	491,368.32	+ + +		
0/31/2013	Hotel Wharf	or Keriovation	537,000.00	(45,631.68)	Completed	19,950.41	8/2/201
9/30/2013		104,197.42	337,000.00	58,565.74	Completed	58,758.05	8/13/201
10/31/2013		131,158.87		189,724.61	+	106,361.97	9/3/201
		+			 	17,677.97	9/25/201
11/30/2013		104,937.30		294,661.91 406,079.98		25,695.93	9/30/201
12/31/2013		111,418.07	17,670.72	388,409.26	Completed	99.78	12/31/201
	F-6 Bollard Repair Spalling - CFS		221,000.00	167,409.26	· · · · · · · · · · · · · · · · · · ·	39,420.19	1/9/201
	Hatch Covers-CFS		12,000.00		Awarueu	260.76	1/31/201
1/3/2014		+ +	2,516.00	155,409.26 152,893.26	+ +	200.76	1/31/201
1 /21 /2014	Other Small Projects	125 865 40	2,516.00		+ +		
1/31/2014		125,865.40	F 000 00	278,758.66	+ +		
	F2/F3 West Gate	00 700 20	5,000.00	273,758.66	1	120.22	2/20/201
2/28/2014		88,709.38	00,000,00	362,468.04	+	120.22	2/28/201
	Underground Power	-	90,000.00	272,468.04	+ +	77 706 25	
3/31/2014	+	111,424.72		383,892.76	 	77,786.35	
4/30/2014		137,520.07	205 202 22	521,412.83	 	140.04	
	Lower/Higher Tower		205,000.00	316,412.83	 	136.83	
5/31/2014		146,890.26		463,303.09		29,306.63	5/19/201
6/30/2014		120,442.35	05.000.00	583,745.44		142.61	5/31/201
	LC-4 Primary Meterin		95,000.00	488,745.44		139.87	6/30/201
7/31/2014		125,194.43		613,939.87		144.54	
8/31/2014		134,596.45		748,536.32	-	144.56	
9/30/2014		119,591.35		868,127.67		139.91	9/30/20:
10/31/2014		143,860.66		1,011,988.33		144.59	
10/17/2014	A/E Srvs for Wheel St		300,000.00	711,988.33			
	Concrete Storm Drain	Channel System	600,000.00	111,988.33			
	Cathodic Services		10,000.00	101,988.33			
	CY Water Line Valves		50,000.00	51,988.33			
	CY Asphalt Pavement	Repairs	50,000.00	1,988.33			
11/30/2014		133,433.07		135,421.40		1,874.25	11/26/20
12/15/2014	Cntr offices & parts s	torage for crane n	29,000.00	106,421.40			
				106,421.40		139.94	11/30/20:
				106,421.40			
						1,364,108.64	



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



January 30, 2015

FINANCE-YTD- December 2014

Financial Highlights

Income Statement

Balance Sheet

Accounts Receivable Aging Summary Report

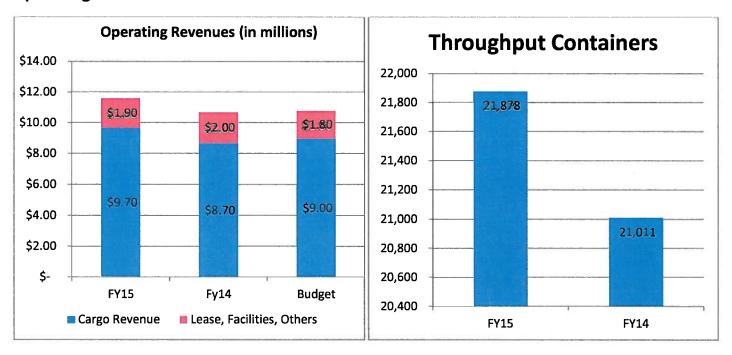
Accounts Payable Summary

Crane Surcharge Ledger

Facility Maintenance Ledger

<u>Financial Highlights – YTD December FY2014</u>

Operating Performance:



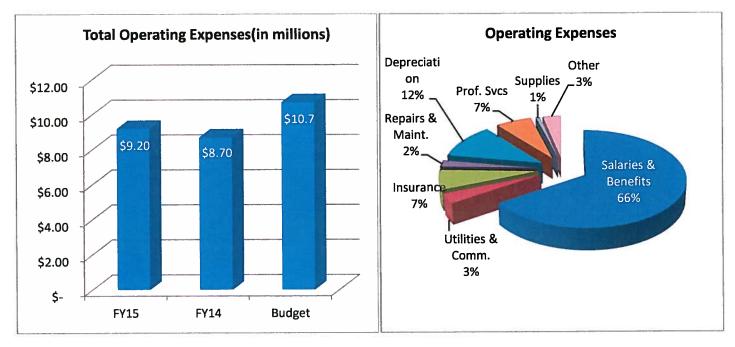
Total Operating Revenues as of December 2014 was \$11.6 million, which consist of \$9.7 million in cargo revenues and \$1.9 million in Facilities, Leases, and Other Services.

FY15 YTD cargo revenue is 12% higher than last year's total (\$8.7 mil) and 8% higher than Budget (\$9 mil).

FY15 YTD Facilities, Leases, and Other Services as of December is 6% lower than last year (\$2 mil) and 4% higher than budget (\$1.8 mil).

Overall Operating Revenues as of December is 7% higher than Budget (\$10.8 mil) and 8% higher than last year's year to date December (\$10.7 mil).

Total number of containers handled as of December 2014 was 21,878 which is 4% higher compared to last year December total 21,011.



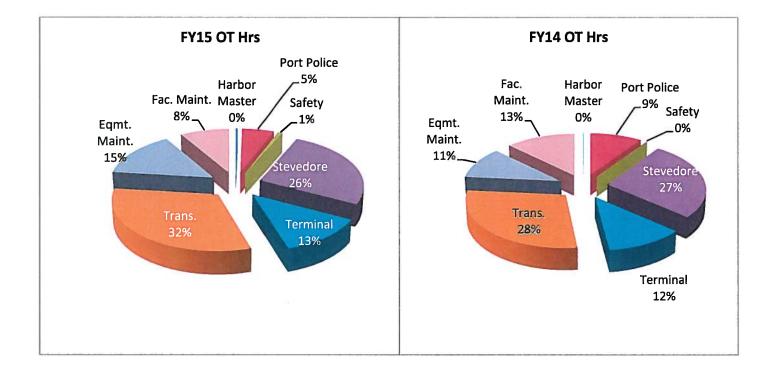
Total Operating Expenses as of December 2014 was \$9.2 million, which is 14% lower than Budget (\$10.7 mil) and 6% higher than last year's total operating expenses (\$8.7 mil).

Total Overtime as of December 2014 was \$288 thousand which is 19% lower than last year December (\$357 thousand). Direct Labor Revenue as of December was \$785 thousand, which is 24% higher than last year and 43% higher than budget. Direct Labor charges are for services performed by Port employees under special service request and differentials under the throughput.

Below is the breakdown of overtime for each division/section for FY15 and FY14 as of December:

Sections	FY2015	FY2014	Budget	OT/HOL Revenue
Harbor Master	1,029	322	875	0
Port Police	15,834	33,588	18,750	21,707*
Safety	2,239	116	1,400	0
Stevedore-Cargo Handling	68,357	91,371	44,500	71,199
-Rigger	6,953	4,541	5,500	5,470
Terminal	36,101	41,502	38,040	66,546
Trans-Superintendent	16,794	18,721	14,195	0
-Crane Operators	20,439	26,176	18,097	10,936
-Equipment Oper.	49,835	50,685	38,248	84,660
-Dispatcher	4,160	5,834	4,461	0
MaintCrane Maint.	20,723	24,286	25,000	0
-Preventive Maint.	101	9	2,500	0
-Fleet Maint.	15,329	11,365	15,000	0
-Welders	6,339	2,983	7,500	0
Facility MaintBuilding	1,256	1,756	2,000	636
-Elect./Refr.	23,181	43,706	12,000	0
TOTAL	288,670	356,960	248,065	261,154

^{*}Port Police OT Revenue is due to Passenger Vessels or under special service request. Electrician revenue is due to special service requests.



Year to date Operating Revenues minus the Year to date Operating Expenses resulted to an Operating Income of \$2.5 million as of December 31, 2014.

Non Operating Revenues and Expenses consist of the following: \$696k-Retirement contribution for COLA, Supplemental and Medical/Dental/Life Insurance expenses, \$213k-Interest expense on loans, \$41k Federal Reimbursements and \$26k Interest Income. The net total of non operating expenses and revenues as of December is a negative \$866K.

The Total Net Income as of December is \$1.6 million.

Accounts Receivable Trade (net) as of December 31, 2014 is \$5.6 million.

Aging Status is a follows: 68% - Current, 3% - over 30 days, 4% - over 60 days, 2% - over 90 days and 22% - over 120 days.

Accounts Payable Trade as of December 31, 2014 is \$1.5 million which is 45% lower than last month ending balance of \$2.7 million.

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Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 03 Months Ending 12/31/14

1,000		1 V V 200			8		Voor to Date	_	Last Year to Date		8		8
Current monur Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
	I		1		İ	OPERATING REVENUES		I		l	l		
						CARGO THROUGHPUT REVENUES							
537,315	14.7%	384,384	11.1%	553,922	-3.0%	CT- CHASSIS	1,773,535	15.2%	1,161,121	10.8%	52.7%	1,661,766	6.7%
742,448	20.3%	919,559	26.5%	876,596	-15.3%		2,614,939	22.4%	2,941,220	27.3%	-11.1%	2,629,788	-0.6%
141,185	3.9%	72,813	2.1%	70,276	100.9%		311,674	2.7%	191,472	1.8%	62.8%	210,828	47.8%
909	%0.0	9,437	0.3%	863	41.0%		1,188	%0.0	10,800	0.1%	-89.0%	2,589	-54.1%
	%0.0		%0.0		0.0%	_		%0.0		%0.0	%0:0		%0.0
30,373	0.8%	46,404	1.3%	48,495	-37.4%	_	176,349	1.5%	110,242	1.0%	%0.09		21.2%
5,281	0.1%	3,386	0.1%	5,164	2.3%		13,116	0.1%	11,770	0.1%	11.4%		-15.3%
1,504	0.0%	3,584	0.1%	2,052	-26.7%		7,005	0.1%	982	%0.0	613.1%		13.8%
1,667	0.0%	82	0.0%	40 330	4066.5%	% CI-LONGLENGTH OLIT-DE-GALIGE CARGO (OOG)	2,059	0.0 3%	123	%0.0	15/3.2% 53.3%	25.017	42.1%
70,01	5	00'	3	6							1		
1,470,953	40.1%	1,446,048	41.6%	1,565,747	-6.1%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	4,935,420	42.3%	4,450,931	41.3%	10.9%	4,697,241	5.1%
0.74	è	200	9	2 0.47	16.00/		R 261	0 1%	086 7	74%	14 30%	0 141	%9 o-
2,042	<u>۹</u>	2,002	8 :	40,0	77.01	٠.	0,40	2 3	25,1	2 6	207		5,00
1,772	%0.0	14,718	0.4%	4,965	-64.3%	_	12,853	0.1%	28,214	0.3%	-54.4%	14,895	-13.7%
	%0.0		%0.0		%0.0	_		%0.0		%0.0	%0.0		%0.0
171,811	4.7%	128,815	3.7%	148,721	15.5%	•	520,324	4.5%	428,921	4.0%	21.3%	446,163	16.6%
9,217	0.3%	7,586	0.5%	7,425	24.1%	_	40,914	0.4%	21,596	0.5%	89.4%	22,275	83.7%
27.1	%0.0	128	%0.0	6	201.1%		542	%0.0	513	%0.0	2.6%		100.7%
1,988	0.1%	2,596	0.1%	3,000	-33.8%	, RIGGED CONTAINERS	7,394	0.1%	8,239	0.1%	-10.3%	9,000	-17.9%
8,237	0.5%	8,085	0.5%	7,955	3.5%	_	26,770	0.2%	25,185	0.5%	6.3%		12.2%
272,005	7.4%	190,040	5.5%	183,118	48.5%		785,527	%2'9	632,113	2.9%	24.3%		43.0%
28,185	0.8%	14,579	0.4%	21,000	34.2%		84,020	0.7%	900'09	%9.0	40.0%	63,000	33.4%
27,300	0.7%	20,857	%9.0	30,867	-11.6%	_	85,081	0.7%	77,721	0.7%	9.5%	92,601	-8.1%
359,846	9.8%	341,513	8.6	370,640	-2.9%	_	1,200,374	10.3%	1,074,059	10.0%	11.8%	1,111,920	8.0%
44,121	1.2%	41,046	1.2%	45,909	-3.9%	FUEL S	146,827	1.3%	131,392	1.2%	11.7%	137,727	%9.9
15,225	0.4%	11,944	0.3%	14,087	8.1%	MARITIME SECURITY FEE	44,898	0.4%	39,357	0.4%	14.1%	42,261	6.2%
120,993	3.3%	111,418	3.2%	120,938	0.0%	FACILITY MAINTENANCE FEE	398,286	3.4%	347,514	3.2%	14.6%	362,814	9.8%
443,374	12.1%	458,436	13.2%	475,979	-6.9%	CRANE SURCHARGE	1,443,057	12.4%	1,406,431	13.0%	2.6%	1,427,937	1.1%
1,507,885	41.2%	1,354,364	39.0%	1,437,741	4.9%	OTHER CARGO RELATED REVENUES	4,805,129	41.2%	4,288,485	39.7%	12.0%	4,313,223	11.4%
		077		1000	1 8		0 7 40 5 40	160	0 720 448)67	44 50/	0 040 464	0 40/
2,978,838	81.3%	2,800,412	80.6%	3,003,488	-C.8%	OPERATING REVENUES	9,740,548	63.4%	8,739,410	01.0%	%C.11	9,010,404	0.1%

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Income Statement wth budget as of 123114

Port Authority of Guam	With Budget Comparison (Unaudited)	03 Months Ending 12/31/14
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į	Chng			-3.4%	10.0%	%0.001-	-82.5%	-0.1%	14.7%	-94.9%	27.3%	2.3% 158.3%	I	4.5%	%0.0	0.0%	%0.0	32.2%	80.4%	-49.1%	%0.0	14.0%	-69.4%		-100.0%	% 0.0%	%0.0	%0:0	-100.0%	4.0%
	Budget (3,835 -1					36,738			1,761,420						68,247		81,066	1,929		14,115 -1				14,115 -1	1,858,530 10,868,994
:	Chng	l		3.0%	-21.6%	0.0% 12%	-59.1%	-0.1%	10.4%	%0.0	-22.3%	77.4%	l	4.5%	%0.0	-100.0%	%0.0	51.8%	120.0%	30.4%	4.8%	5.2%	-89.8%		-100.0%	% 0.0 0.0	%0.0	-100.0%	-100.0%	-5.7% 8.2%
	%			2.5%	8.2%	0.0% 0.0%	1.0%	0.2%	0.1%	0.0%	0.6%	2.4%	I	17.8%	%0.0	0.1%	0.0%	0.1%	0.0 0.0	0.2%	0.3%	0.8%	0.1%		0.3%	% 0.0 0.0	0.0%	%0.0	0.3%	19.0% 100.0%
Last Year to Date	Actual			267,695	882,677	302 007	118.106	16,914	9,994		60,186	254,805		1,925,664		13,873		6,839	4,206	26,645	36,287	87,851	5,762		30,839			2	30,841	2,050,118 10,789,534
	%			2.4%	5.9%	0.0% 2.4%	0.4%	0.1%	0.1%	%0.0	0.4% % *6	3.9%	1	15.8%	%0.0	%0.0	%0.0	0.1%	%1.0	0.3%	0.3%	0.8%	%0:0		0.0%	% 0.0 %	%0.0	%0.0	0.0%	16.6% 100.0%
	Year to Date Actual			275,856	692,005	283 175	48.337	16,895	11,033	100	46,771	451,992		1,839,840				10,382	9,254	34,748	38,020	92,404	290						*	1,932,834
03 Months Ending 12/31/14	% Budget Chng	NON OPERATING REVENUES	FACILITIES	16.3% FACILITIE	-6.6% FACILITIE	1,985 -100.0% FACILITIES USAGE-CEMENT THRUPUT	800	-0.1% FACILITIE	6.7% FACILITIE	-100.0%	12,246 28,4% MARINA REVENUES		1	587,140 10.4% FACILITIES OTHER FEES & SERVICES			0.0%	296.5%	79.7% BUNKER		0.0% ELECTRICAL POWER	27,022 37.8% OTHER FEES & SERVICES	643 -79.0% ADMINISTRATIVE FEES & SERVICES	REIMBURSEMENTS	۰	0.0% EAK HOUAKE INSUKANCE 0.0% TYPHOON INSURANCE	_	0.0% REVENUE MINIMUM CHARGE	4,705 -100.0% REIMBURSEMENTS	619,510 10.7% NON OPERATING REVENUES 3,622,998 1.1% TOTAL REVENUES
	B %			2.6%	8.7%	0.0%	2.5%	0.2%	0.1%	0.0%	0.6%	1.5%		18.9%	%0:0	%0.0	%0.0	%0.0	0.0%	0.3%	0.3%	0.7%	0.1%		-0.2%	0.0% 0.0%	%0:0	%0.0	-0.2%	19.4%
	Last Year Actual				303,749 8.	0 65 684 3					20,041 0			657,549 18	0	0	0				11,908 0	23,110 0	2,040 0		(6,661) -0	3 G	0	2	(6,659)	676,040 19 3,476,452 10
	%			3.0%	5.3%	0.0%	2.0%	0.2%	0.1%	%0.0	0.4%	3.5%	I	17.7%	%0.0	0.0%	0.0%	0.3%	0.1%	0.3%	0.3%	1.0%	%0.0		%0.0	% % 0.0	0.0%	0.0%	0.0%	18.7%
	Current Month Actual			110,719	195,844	00 803	92,003	5,632	3,421		15,720	4,539		648,149				10,382	2,974	12,394	11,478	37,228	135							685,512 3,664,350

income Statement wth budget as of 123114

Port Authority of Guam	Income Statement	With Budget Comparison (Unaudited)	03 Months Ending 12/31/14

Last Year to Date		% Actual % Chng Budget C		4,151,449) -35.6% (3,889,711) -36.1% 6.7% (4,545,855) -8.7%	-2.9% (321,429)	-10.5% (1,203,215) -11.2% 1.7% (-2.7% (319,011) -3.0% 0.4% (4,125)	-0.4% -100.0% (28,749)	- (27,288)	0.0 %0.0	(499,941) -4.6% -42.1% (652,749)	(572,820) -5.3% 5.7% (648,438)	0.0% 0.0% (110,313) -100.0%	(179,637)	-80.1% (87,498)	(100,584)	-0.3% (42,501) -0.4% -6.1% (100,584)	-0.4% (43,357) -0.4% -5.0% (100,584)	(703,640) -6.5% 52.1% (1,178,265)	0.0% 0.0% (23,004)	(279,333)	- (75,027) -0.1% -23.6% (75,027)	%0.0 %0.0 %0.0 %0.0	(184,418) -1.7% 28.5% (190,671)	(300,159) -2.8% 93.0% (578,937)	0.0% (1,251)	-0.1% 74.7% (68,712)	(22,074) -0.2% -40.5% (34,377) -	%0°0 %0°0 %0°0 %0°0 %0°0	(60,332)	%0°0 %0°0 %0°0 %0°0		(9,178,758) -78.6% (8,673,240) -80,4% 5,8% (10,675,014) -14.0%
03 Months Ending 12/31/14	Year to Date	Actual	INDIRECT COSTS General & Administrative Expen	Salaries & Wages (4,151,	nsured Benefits (337,	Retirement Benefits (1,223,	8613.7% Other Benefits (320,	Other Personnel Costs	Communications (12,	_eases/Rentals	Utilities (289,	General Insurance (605,	Repairs & Maintenance	& Maintenance	Repairs & Maintenance-Subic Cr (40,	Repairs & Maintenance-Pola 14 (50,	& Maintenance-Pola 16	a 17	Depreciation & Amortization (1,069,	Damage, Shortage, Writedown &	Supplies (67,	neous	Advertising	Agency& Management Fees (237,	Professional Services (579,	Contractual Services	Other Contractual Services (20,		Earthquake Expense	Typhoon Expense (42,	Earthquake Expense		General & Administrative Expen (9,178,
	%	Budget Chng	4 0	- (1,515,285) -3.7% S	5.0%	4.1%		(9,583) -100.0% C	(9,096) -52.1% C	0.0% L		-6.6%		(59,879) -58.1% R	(29,166) -67.1% R			-47.9%	-8.5%	-100.0%	(93,111) -10.9% S		%0.0		21.6%	(417) -100,0% C		_	0.0%	T %0.0	0.0% E		(3,558,338) -7.8% G
	Last Year	Actual %		(1,291,150) -37.1%				(41,198) -1.2%	(6,623) -0.2%	%0.0	(157,388) -4.5%	(215,940) -6.2%	0.0%	(20,332) -0.6%	(138,282) -4.0%	(10,304) -0.3%	(10,304) -0.3%	(10,304) -0.3%	٠	%0:0	(49,667) -1.4%	(3,211) -0.1%	%0:0	(63,032) -1.8%	(104,357) -3.0%	%0:0	(466) 0.0%	(8,809) -0.3%	0.0%	(3,167) -0.1%	%0.0		(3,149,882) -90.6%
	Current Month			(1,459,115) -39.8%	(117,445) -3.2%				(4,361) -0.1%	%0.0	(113,812) -3.1%	(201,790) -5.5%	%0.0	(25,067) -0.7%	(9,600) -0.3%	(12,506) -0.3%	_	(17,452) -0.5%	_	%0.0	(83,004) -2.3%	(2,631) -0.1%	%0.0	(60,771) -1.7%	(234,698) -6.4%	%0.0	(19,094) -0.5%	(2,439) -0.1%	0.0%	(551) 0.0%	%0:0		(3,282,397) -89.6%

Income Statement wth budget as of 123114

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 03 Months Ending 12/31/14

								•					
									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
	I							I		I			
381,953	10.4%	326,570	9.4%	64,660	490.7%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	2,494,625	21.4%	2,116,294	19.6%		193,980	1186.0%
	%0.0		%0.0		0.0%	Other Income & Expense		%0.0		0.0	0.0		0.0%
	%0:0		0.0%		%0.0	Other Income		%0.0		0.0%	%0.0		%0.0
	%0.0		%0.0		0.0%	Interest Income		%0.0		0.0%	%0.0		0.0%
	0.0%		%0.0		0.0%	Interest Income		%0.0		%0.0	%0.0		%0.0
6,455	0.5%	74,761	2.2%	21,725	-70.3%	Interest Income	26,769	0.5%	122,785	1.1%	-78.2%	65,175	-58.9%
(69,385)	-1.9%	(72,998)	-2.1%	(106,060)	-34.6%	interest Expense-USDA	(213,140)	-1.8%	(221,255)	-2.1%	-3.7%	(318, 180)	-33.0%
•	0.0%	•	%0.0	(1,917)	-100.0%	6 Other Expense	(029)	%0.0	(21,201)	-0.2%	-96.9%	(5,751)	-88.7%
(233,083)	-6.4%	(106,830)	-3.1%	(205,263)	13.6%	Retirement Govt Contribution	(696,578)	-6.0%	(320,674)	-3.0%	117.2%	(615,789)	13.1%
(347)	0.0%	498,336	14.3%		0.0%	Federal Reimbursement	41,048	0.4%	1,209,481	11.2%	%9 '96-		#DIV/0i
(6,372)	-0.2%	(1,520)	0.0%	(5.482)	16.2%	Federal Expenses	(21,248)	-0.2%	5,747	0.1%	-469.7%	(16,446)	29.2%
(1,994)	-0.1%		%0.0	(16,667)	-88.0%	, Gain <loss> on Asset Disposals</loss>	(2,153)	_	_	-1.4%	-98.6%	(50,001)	-95.7%
	-		-	-				1			l	-	1
(304,727) -8.3%	-8.3%	391,748	11.3%	(313,664) -2.8% (-2.8%	\sim	(865,951) -7.4%	-7.4%	621,542	5.8%	-239.3%	(940,992)	-8.0%
***************************************			l					I			l		l
(304,727)	-8.3%	391,748	11.3%	(313,664)	-2.8%	OTHER INCOME (EXPENSE)	(865,951) -7.4%	-7.4%	621,542	5.8%	-239.3%	(940,992)	-8.0%
								l		-	l		
77,227	2.1%	718,318	20.7%	(249,004)	131.0%	(249,004) 131.0% NET INCOME (LOSS)	1,628,674 14.0%	14.0%	2,737,836	25.4%	-40.5%	(747,012)	318.0%

Page - 1/26/15 Date - 1/26/15	Change This Year						1,195,302.56	0	1,325,189.16	9,902.55	902	19,522.81-	303,008.96-	322,531.77-	4,687.56 423.01- 4,751.51
	Change This Month					383,102.36	10	5,955.48	425,955.48-	763,384.33	763,384.33-	14,269.13-	376.23	16,645.36-	2,106.35- 1,639.01- 1,282.70
Guam	Amount Last Year End	2,000.00	2,100.00			90	4,480,173.69	10,581,562.20	10,581,562.20	4.8	7,802,922.58	18,246.14	77	319,225.91	26,454.32 7,659.01 12,447.92
Port Authority of Balance Sheet As of 12/31/14	Amount Last Month End	2,000.00	,100.00			2,497,393.98	4,648,276.61	12,332,706.84	12,332,706.84	7,255,843.19	6,406,404.36	12,992.46	347.04	13,339.50	33,248.23 8,875.01 15,916.73
	Amount	2,0	100.0				5,675,476.25	11,906,751.36	11,906,751.36	6,492,458.86 849,438.83-	5,643,020.03	1,276.67-	2,029.19-	3,305.86-	31,141.88 7,236.00 17,199.43
00050 - Port Authority of Guam		Total Assets Current Assets Cash on Hand Petty Cash Fund Cashier Change Fund	Cash on Hand	Incentive Award Fund First Hawaiian Bank-Incentive	Incentive Award Fund	Cash in Bank First Hawaiian Bank Bank of Guam Bank of Hawaii	Citizen Security Bank Cash in Bank	Short Term Investments Bank of Guam Citizen's Security Bank First Hawaiian Bank BankPacific Citibank Bank of Hawaii	Short Term Investments	Account Receivable-Trade (Net) Accounts Receivable-Trade Allow for Uncollectible Acct.	Account Receivable-Trade (Net)	Accounts Receivable-Other Accounts Receivable-DOA Accounts Receivable-Employee	Accounts Receivable-Geda/Casam Accounts Receivable-Other	Accounts Receivable-Other	Marina Receivables Accounts Receivable-Agat Marin Accounts Receivable-GDP Marina Accounts Receivable-Harbor of

Page - 1/26/15	hange is Year	9,016.06		1 1 3 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,556,112.15	598.5			2,549,672.04		9,375.91-	9,420.62-		310,754.24	301,333.62
	Change This Month	2,462.66-				096.52		1 1 1 1 1	490,344.71-		26.82- 8,172.68-	8,199.50-	7,222.22	909.97	4.
Port Authority of Guam Balance Sheet As of 12/31/14	ount ear E	46,561.25			0,124.65	20,124.65		1	23,252,670.28	2,258,190.48 1,490,449.90 3,748,640.38-	210, 116.26 210, 677.97 97, 722.92-	110,794.63		133	,187,44
	th	58,039.97			757, 902.39 073, 917.36	,831,819.7		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	26,292,687.03	2,258,190.48 1,490,449.90 3,748,640.38-	208, 98.37 208, 74.74 1,676.68- 97,722.92-	109,573.51	1,167,014.12 2,043,895.76 127,588.22	13,338,498.10	12
	ו יו תר יי יי הר	55,577.31			1,556,112.15	2,522,		0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	25,802,342.32	2,258,190.48 1,490,449.90 3,748,640.38-	200,71.55 200,702.06 1,676.68- 97,722.92-	101,374.01		133	13,488,782.
00050 - Port Authority of Guam		Marina Receivables	Interest Receivables Bank of Guam Bank Of Hawaii BankPacific Citibank Citizens Security Bank First Hawaiian Bank GovGuam Emp. Fed. Credit Union Other	Interest Receivables	Prepaid Expenses Prepaid Insurance Prepaid Expenses	Prepaid Expenses	Deffered Expenses Deferred Geda Addendum L/Lease Credit Note Reimbursement	Deffered Expenses	Current Assets	Non Current Assets Long Term Receivable Long Term Receivable-DOA Long Term Receivable-Geda Allow for Uncollectible LT A/R	das, oil and Diesel Inventory Supplies Inventory Contra-Asset Inventory Allowance for Obsolesence Inventory for Survey	Inventory	Work In Progress Const Work in Progr-Federal Const Work in Progr-Federal Const Work in Progr-FMF	Work In Progress	Non Current Assets

Page - 1/26/15	Change This Year			7,423.11- 408,365.85- 415,788.96-	10,240.00	2,795.95 23,291.53 36,327.48	18,463.50- 18,5463.70- 464,218.77- 38,289.69- 23,009.88- 2,999.94-	26,526.51~ 316.95~
	Change This Month			2,474.37- 136,121.95- 138,596.32-	2,500.00-	23,291.53	6,154.50- 154,733.04- 12,421.41- 7,669.96- 999.98-	7,750.41-
Port Authority of Guam Balance Sheet As of 12/31/14	Amount Last Year End	3,563,000.00	15,744,398.10 58,338,438.55 74,082,836.65	15,120,743.68- 22,269,261.48- 37,390,005.16-	225,635.03 20,970,916,599 1,143,243.47 1,023,4471.00 3,129,937.31 180,000.00	985,176.47 8,874.11 229,399.03 1,618,906.97 511,289.00	282,340.50- 813,568.80- 5,542.091.71- 679,931.40- 3,159,931.37- 110,999.78- 8,109.72-	740,956.46- 6,641.17-
	Amount Last Month End	3,563,000.00	15,744,398.10 58,338,438.55 74,082,836.65	15,125,692.42- 22,541,505.38- 37,667,197.80-	525, 635.03 20,910,916.59 21,155,983.47 1,023,471.00 3,180,000.00	985,176,47 8,874.11 1,232,194.98 1,618,906.97 511,289.00	294,649.50- 8,826,892.65- 3091,801.68- 695,291.89- 3,129,937.31- 112,999.74-	759,732.56- 6,852.47-
	Amount	3,5	15,744,398.10 58,338,438.55 74,082,836.65	15,128,166.79- 22,677,627.33- 37,805,794.12-	20, 912, 635.03 20, 970, 916.55 1, 153, 483.47 1, 023, 471.00 3, 180, 000.70	985,176,47 8,874,11 1,618,906,97 534,580.53	300,804.00- 82,115.69- 6,006,310.48- 702,951.85- 3,159,937.31- 113,999.72-	767,482.97-6,958.12-
00050 - Port Authority of Guam	•	Property, Plant & Equipment Land-Cabras Land	Buildings Original Buildings-Original Buildings-Substation Shelters Buildings-Wharf Improvements Buildings	n-Build iginal b Shelte arf Impr tion-Build	Furnishings & Equipment Air Tools Communications Equip Computer Equip Crahe Equip Furnishings & Office Equip Forklift Equip Generator Sets Generator Sets Lools Tools	ent	Accumulated Depreciation-Furni Accoprec-Air Toolas Accoprec-Communications Eqt. Accoprec-Computer Equip Accoprec-Computer Equip Accoprec-Furnishings & Office Accoprec-Furnishings & Office Accoprec-Forklift Equip Accoprec-Generator Sets Accoprec-Generator Sets Accoprec-Generator Sets	AccDeprec-Nowing Equip AccDeprec-Other Equip AccDeprec-Power Tools

Page - 1/26/15	Change Change This Month This Year	87- 2,066.61 83- 40,472.49 67- 18,192.81	,423.91- 653,104.04					,228.70- 1,032,5	7,862.94- 1,818,440.14		119,165.95 446,049 ,211,065.49- 425,260 ,501.52	20,287.3		,090.71-				***************************************	29,076.87
Port Authority of Guam Balance Sheet As of 12/31/14	Amount Last Year End T	171,066.18- 979,361.39- 430,426.85-	385.24					58,522,494.90	962,613.		1,598,257.25	2,632,160.09	187,636.95 561,590.96	227.9			18,285.6	18,285.60	61,769.01- 134,795.62 6,973.27
	Amount Last Month End	1,006,343.95 1,437,439.99	065.37					57,828,158.08	97,568,916.7		1,033,042.20 2,670,228.55	3,703,270.75	7,265.622,766.82	,032.4		1 1 2 3 9 0 0 0 0 0 0 0	8,285.60	18,285.60	61,769.01- 105,718.75
	Amount	1,019,833.88 448,619.66	2,489.28					57,489,929.38	96,781,053.78		1,152,208.15 1,459,163.06 501.52	2,611,872.73	142, 198.40 425, 743.33	941.7		P I I I I I I I I I I I I I I I I I I I	18,285.60		61,769.01- 105,718.75
00050 - Port Authority of Guam		AccDeprec-Safety Equip AccDeprec-Shop Equip AccDeprec-Tractors AccDeprec-Vehicles & Motor Equ	Accumulated Depreciation-Furni	Capital Leases Capital Leases	Capital Leases	Accumulated Amortization-Capit AccAmort-Capital Leases	Accumulated Amortization-Capit	Property, Plant & Equipment	Total Assets	Total Liabilities & Capital Current Liabilities Accounts Payable Custom Accounts Payable Custom	Accounts Payable Others Accounts Payable Trade Received Not Vouchered	Accounts Payable	Current Loan Payable Current ANZ (USDA) Loan Payabl CU ANZ (USDA) 12M Loan Payable	Current Loan Payable	Due to Public Utilities Due to GPA Due to GTA Due to GTA	Due to Public Utilities	Accrued Interest Payable Accrued Interest Payable	Accrued Interest Payable	Deferred Revenues Deferred Income - GEDA Deferred Revenues -Leases Deferred Revenues Marinas

Page - 5 Date - 1/26/15	Change This Year 227,043.29-	263,093.43-	449,037.93 29,917.75	2,015.58 173,187.09	1	,158.35	10.1	275.00	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8				9,766.38	,,		
	Change This Month		207,186.08	895.98 81,150.16	:	288,261.76	137.50	37.50					5,089.			
Port Authority of Guam Balance Sheet As of 12/31/14	Amount Last Year End 227,043.29	307,043.17	434,177.86 1,196,250.91	4,661.67	!	1,831,323.67	91,025.78	m					5,653,183.62	216,405.91	547,059.74	
	Amount Last Month End	43,949.74	1,227,139.12	5,781.27	 	197,220.26	91,025.78	-	12			9507255	2	216,405.91 330,653.83	i H	
	Amount	43,949.74	883,215.79 1,226,168.66	369,420.32		2,485,4	91,025.78	115,418.18					5,842,950.00	216,405.91		
00050 - Port Authority of Guam	Deferred Revenues	Deferred Revenues	Accrued Expenses Accrued Payroll Accrued Vacation Pay-Current	Accrued Earthquake Cost Accrued Colar Supplemental Accrued Typhoon Cost Accrued Medicare Tax Accrued Federal Grant Employee Insurance Payables Employee Deductions Payable Withnolding Tax Payable	Credit Union Accrued Miscellaneous Deductio Accrued Death & Disability Ins Retirement Contributions Deferred Compensation Plan Pay	Accrued Expenses	Security Deposits Security Deposits -Space Leas Security Deposits - Marinas	Security Deposits	Capital Lease Obligations- Cur Captl Lease Obligations-Curren	Capital Lease Obligations- Cur	Other Current Liabilities Reserve Shortage/Property Dama Lease Payable - GEDA	Other Current Liabilities	Current Liabilities	Non Current Liabilities Long Term Accrued Expenses Unfunded Retirement Contributi Accrued Vacation Pay-Long Term Accrued Sick Live (DC)-Long Term	Long Term Accrued Expenses	Capital Lease Obligations Capital Lease Obligations Capital Lease Obligations

00050 - Port Authority of Guam	Amount	Port Authority of Balance Sheet As of 12/31/14 Amount Last Month End	Guam 4 Amount Last Year End	Change This Month	Page - 1/26/15 Date - 1/26/15 Change This Year
ng Term Loan Payables T-ANZ (USDA) Loan Payable 3.5 T-ANZ (USDA) Loan Payable 12M Long Term Loan Payables Non Current Liabilities	2,673,262.49 10,525,333.10 13,198,595.59 14,745,655.33	2,673,262.49 10,525,333.10 13,198,595.59 14,745,655.33	2,673,262,49 10,525,333.10 13,198,595.59 145,745,655.33		
Capital Contributions & Equity Contributions-Local Government Contributions-Land Contributions-General Fund Contributions-General Fund Contributions-General Fund Contributions-PAG (Fortion of	3,563,000.00 483,688.19 13,413,670.45 100,000.00	3,563,000.00 483,688.19 13,413,670.45 100,000.00			
Contributions-Federal Governme Contributions-U.S. Govt Rehab Contributions-U.S. Govt Rehab Contributions-U.S. Department Contributions-U.S. Govt-Fema	10,321,126.26 1,492,676.57 6,508,875.60 53,763.30	10,321,126,26 1,492,676,57 6,508,875,60	10,321,126,26 1,492,676,57 6,508,875,60		
Contributions-Federal Governme Accumulated Earnings Accumulated Earnings (Deficit)	18,376,441.73 22,953,260.99 15,666,708.33	18,376,441.73 22,953,260.99 15,666,708.33	18,376,441.73 22,953,260.99 15,666,708.33		
		38,619,969.32	38,619,969.32		
Net Earnings (Loss) Capital Contributions & Equity Total Liabilities & Capital	1,628,678.76 76,192,448.45 96,781,053.78	1,551,452.23 76,115,221.92 97,568,916.72	5.00 74,563,774.69 94,962,613.64	77,226.53	1,628,673.76 1,628,673.76 1,818,440.14

				•						
				V	As of December 31, 2014	mber 31,	2014			
Account	\vdash				Days	Days Aging		Last Paid		Bemarke
Number	Customer Name	Balance Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	Nemal IS
7350	Consolidated Transportation	5977,790.77	\$646,876.48	\$20,340.17	\$1,431.98	\$86.27	\$309,055.87	\$136,569.97	1/16/2015	Customer is working on account. Tenant navs current rental plus 1 month to catch up. Will
14526	Cementon Micronesia, I.I.C.	\$523.266.59	\$3,151.59		\$218,317.00		\$301,798.00	\$39,694.00		
7777									3/21/2014	3/21/2014 Will follow up on payment as agreed. Total is
										\$233,449.30 will pay over a 9 month period in the amount of \$25,938.81 on the 21 of each month, starting
7413	Seabridge Inc.	\$234,077.57	\$577.70		\$28,811.86 \$50,210.11	\$50,210.11	\$154,477.90	\$19,907.64		Jan 2015. Jan inst pd.
									1/14/2015	-
7376	Matson Navigation Co.	\$3,248,731.90	\$3,090,946.91	\$806.75	\$15,246.36		\$141,731.88	\$40,858.51		
i i				EX.					1/21/2015	
7384	Marianas Steamship Agencies	\$751,873.41	\$638,579.80	\$18,943.22	\$1,040.01	\$3,676.11	\$89,634.27	\$97,854.01		made. Will keep working with them
14405		\$74,084.76	\$237.17	\$1,083.81	\$1,063.60	\$1,005.80	\$70,694.38	\$45.36	11/14/2012	11/14/2012 Still no word from Commercial on feedback
		0000		0	61 050 00	0000	¢64 250 00	¢1 950 00	11/4/2011	11/4/2011 Paying on IP&E acct. Payments coming in, but not being
7106	Shell Guam, Inc.	\$70,200.00	1	00.006,14	חחיחבה'דל	חחיחבבידל	מסיחרבי בחל	מיחררידר		
										Will Follow up on payment as we agreed. Total Is
										\$68,849.43 will pay over a 9 month period in the amount
										of \$7,649.94 on the 21 of each month, starting Jan 2015.
7368	Cabras Marine Corp	\$77,249.24	-\$4,201.32	\$6,994.37	\$6,616.27	\$8,738.26	\$59,101.66			Jan inst pd.
7931	International Bridge Corp.	\$36,909.47					\$36,909.47	\$5,000.00	7/14/2011	7/14/2011 Uncollectable
8547	Sun Bay Corp./Jan Z's Lounge	\$31,411.77					\$31,411.77			Uncollectable
10225		\$143,520.28	\$53,762.20	\$66,231.31			\$23,526.77	\$104,616.47	1/13/2015	1/13/2015 Making Wire transfer to pay acct.
9611	Ziskovsky, Michael J./Jan	\$18,955.53					\$18,955.53			Uncollectable
12400	1	\$16,567.00					\$16,567.00	\$1,342.30	12/5/2012	Uncollectable
14602		\$16,050.00					\$16,050.00	\$945.24	8/28/2014	Calls go unanswered. Sent Final notice
İ									1/2/2015	Final notice sent out. Accountant is working with Mr. Wu
14171	Norton Lilly International	\$45,562.28	\$30,231.80	\$246.33	\$249.63	\$279.30	\$14,555.22	\$2,726.48		to find out the dispute. Calls go unanswered
14967		\$9,232.77					\$9,232.77	\$2,121.13	7/19/2013	Uncollectable
									1/21/2015	_
14542	Heavy Equipment Rental Opt	\$9,059.66	-\$5.00	\$642.60	\$642.60	\$642.60	\$7,136.86	\$242.28		payment
	10						1	1	10/22/2013	10/22/2013 Retuned mail. No forwarding address. No contact
15122	Global Un Salvage Inc.	\$5,955.76					\$5,955.76	\$13,247.74		number.
13044	Smithbridge Gram Inc	\$33 940 61	-\$980.88	\$14.119.69	\$9,953.26	\$4.987.42	\$5.861.12	\$3,594.94	12/10/2014	Per Commercial a credit of \$12,066.00 will be applied.
130		4000000	00 14	cese en	CEOF ES	CESE ED	\$5 246 38			Working with commercial to contact tenant

		D-1	,		nay:	Days Aging		Last Fau		Demarks
Number	Customer Name	Dalance Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	William ha
13202	Department of Administration	\$4,800.75	-\$30.00				\$4,830.75	\$918.00	11/26/2014	
									11/5/2014	
14797	Santiago, Arsenio A.	\$4,684.27	\$224.91	\$224.91		\$249.91	\$3,984.54	\$100.00		Final letter. Working with commercial on termination.
14283	Brand, Inc.	\$7,525.18		\$1,111.00	\$1,386.62	\$1,111.00	\$3,916.56	\$2,222.00		Customer is working on bringing balance down.
14610	U.S. Department of Homeland	\$3,684.62					\$3,684.62	\$103,622.04	1/14/2015	Payment was made.
									12/30/2014	Customer is making wire transfers. Per Tina and Janice
7923	Inchcape Shipping Services	\$74,212.12	\$67,935.47		\$491.35	\$2,132.13	\$3,653.17	\$17,111.03		Invoices are received/process late.
11776	Customs and Quarantine Agency	\$4,517.84	\$50.00	\$529.28		\$529.28	\$3,409.28	\$449.28	1/13/2015	Agency making payment
13121	Tidewater Distributors Inc	\$4,094.92	\$741.60				\$3,353.32	\$5,815.68	1/8/2015	Payments being made.
14535	Young, Dione & Jerry	\$4,049.33	\$394.79	\$401.63	\$45.28	\$378.88	\$2,828.75	\$200.00	1/5/2015	Final Notice Sent. Commercial will contact
									1/20/2015	Spoke with Customer. He will be making monthly
14384	Auto Marine Inc.	\$5,159.99	\$255.09	\$752.74	\$998,13	\$737.29	\$2,416.74	\$524.79		payment
									3/21/2014	Final Notice Sent. Suggest to be sent to collection or small
14785	Howard, Lynette/John Regis	\$2,873.00	\$162.50	\$162.50		\$162.50	\$2,385.50	\$200.00	_	claims
14561	Trombley, William P.	\$2,337.50					\$2,337.50	\$135.00	8/21/2012	Deceased
									3/31/2011	Final Notice Sent. Suggest to be sent to collection or small
14844	Global investment Group In	\$2,221.40					\$2,221.40	\$2,171.40		claims
									8/8/2012	Final Notice Sent. Suggest to be sent to collection or small
14984	Ten Bulls Corporation	\$2,166.24					\$2,166.24	\$22.57		claims
	The state of the s								5/27/2014	Final Notice Sent. Suggest to be sent to collection or small
13727	Ross, Robert	\$2,275.00	\$137.50	\$137.50		\$137.50	\$1,862.50	\$137.50		claims
13158	Thompson, Michael J.	\$1,746.35					\$1,746.35	\$60.00	12/5/2014	
									10/22/2014	10/22/2014 Final Notice Sent. Suggest to be sent to collection or small
9814	Fentress, Michael D.	\$2,230.00	\$162.50	\$162.50	\$25.00	\$162.50	\$1,717.50	\$169.00	_	claims.
									10/15/2013	10/15/2013 Final Notice Sent. Suggest to be sent to collection or small
10081	Landolt, Callum L.	\$2,081.30	\$150.00	\$150.00		\$150.00	\$1,631.30	\$303.00		claims
									10/9/2014	Final Notice Sent. Suggest to be sent to collection or small
14382	Sepety, Ulysess Y.	\$1,578.75			\$25.00	\$68.75	\$1,485.00	\$140.00		claims
									12/5/2014	Customer made recent payment. Will follow up on
14923	Shotguns	\$765.00	-\$718.28				\$1,483.28	\$718.28		payments
									2/14/2012	Final Notice Sent. Suggest to be sent to collection or small
14868	Le, Hien Van	\$1,237.50					\$1,237.50	\$137.50		claims
15106	MORPHOTRUST USA	\$814.00	-\$384.00				\$1,198.00	\$814.00	1/7/2015	Customer making wire transfers
14336	Cruz, Joseph L.	\$2,639.91	\$231.00	\$481.61	\$250.61	\$506.61	\$1,170.08	\$1,627.12	9/4/2014	Spoke to Monica. She will be making payments
14575	Twilligear, Rosco Dean	\$1.052.17	\$40.00	\$40.00		\$40.00	\$932.17	\$120.00	7/18/2014	7/18/2014 Final notice sent out. Calls go unanswered. Suggest to send to collections

Account	_	-			Days	Days Aging		Last Paid		
Number	Customer Iname	balance Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	Kemarks
									1/21/2015	Customer made recent payment. Will follow up on
13641	M.A.Y. (Guam) Inc.	\$2,094.57	\$408.68	\$433.68	\$17.97	\$408.68	\$825.56	\$800.56		payments
									1/9/2015	Final Notice Sent. Suggest to be sent to collection or small
15210	RAIUKIULIPIY, CECILIO	\$825.00					\$825.00	\$300.00		claims
									8/22/2013	Final Notice Sent. Suggest to be sent to collection or small
14815	Rutiki, Sisdo	\$787.50					\$787.50	\$200.00		claims
10621		\$915.33	\$105.00	\$25.00			\$785.33	\$160.00	1/13/2015	
14922	Jack Michael	\$785.00					\$785.00	\$200.00	1/12/2015	
14560	Poll, Pedero H.	\$746.25					\$746.25	\$10.00	4/22/2009	
14963		\$1,925.00	\$275.00	\$825.00		\$137.50	\$687.50	\$275.00	4/25/2014	Customer has not made payment. Contacted Commercial about issue with non-compliance.
15051	-	\$1,534.00	\$236.00	\$236.00		\$376.00	\$686.00	\$457.00	7/3/2014	
	1								8/11/2014	Customer working with Commercial Dept. with
14438	Genereux, Michael	\$177.00	-\$730.50	\$137.50	1	\$137.50	\$632.50	\$137.50		dispute/credit
15091	Helgenberger, Patrick	\$550.00					\$550.00	\$137.50	7/2/2013	Uncollectable
									12/10/2014	12/10/2014 Customer made recent payment. Will follow up on
15103	Collier, Ernest	\$801.34	\$176.34	\$150.00			\$475.00	\$300.00		payments
14849		\$471.00					\$471.00	\$140.00	4/3/2012	Uncollectable
14821	Searunner Marine Inc.	\$417.50					\$417.50	\$50.00	10/21/2014	10/21/2014 Final notice sent out
14755	Marsono, Markus	\$405.50					\$405.50	\$50.00	9/11/2012	Small claim filed. Unable to serve
14597	Topasna, Juan JP	\$348.98					\$348.98	\$15.00	1/29/2014	Uncollectable
15007		¢863 3E	¢137 £0	¢127 E0	¢127 F0	¢137 50	\$313.75	\$1,000,00	6/23/2014	Final Notice Sent. Suggest to be sent to collection or small
12021		מס ברבי	מבי יכבה	05.454	614 50	664 50	¢225	¢269 EO	1/13/2015	Marking anymout
15067	Kondo, Efsuro	\$175.00	OC.CCC-	00.400	OC LTC	OC: LOS	\$175.00	\$300.00	5/9/2013	Collection efforts exhausted
9638	1	\$162.50					\$162.50	\$209.00	12/29/2014	12/29/2014 Customer working with Commercial Dept. with disoute/credit
	1								9/29/2014	
14537	- 1	\$503.63	\$28.63	\$150.00		\$175.00	\$150.00	\$475.00		John (commercial) will contact customer regarding lease.
14817	Morgan, David P.	-\$68.75	-\$343.75			\$137.50	\$137.50	\$137.50	8/4/2014	Filedon Co. C. C. C. Company C. C. Colon Colo. C. Colon Co. C. C. Colon Co. C. C. Colon Co. C. C. Colon Co. C. C. Colon Co. C. C. C. C. C. C. C. C. C. C. C. C. C.
14331	Frickel, Charles		-\$137.50				\$137.50	\$224.56	11/18/2014	And the second second section of the second
15040	Tyquiengco, Joseph T.		-\$137.50				\$137.50	\$412.50	10/14/2014	
14368	Tyco Electronics Subsea Co	\$1,175.21	-\$3,136.55	\$84.55		\$4,161.60	\$65.61	\$23.22	1/21/2015	
14970	PACIFIC JNJ CORPORATION	\$47.68					\$47.68	\$90.26	3/19/2014	
11756	V.Angoco's Trucking	\$27.40	-\$15.38				\$42.78			
10778		\$61.00	\$30.90				\$30.10	\$15.45	1/6/2015	The second section is the second section of the second section of the second section is the second section of the second section secti
12293	Bradford, William W.	\$27.50	-\$165.00			\$165.00	\$27.50	\$165.00	6/25/2014	

Account	_	-			Day	Days Aging		Last Paid		Remarks
Number	Customer Ivame	Dalance Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	
14633	Eusebio, Ricardo B.	\$27.48					\$27.48	\$25.00	3/17/2014	
14791	Fong, Francis L	-\$241.13	-\$266.13				\$25.00	\$556.20	12/12/2014	
13653	Yu, Niko K.	\$25.00					\$25.00	\$255.00	1/12/2015	
14907	Taitano, John	\$25.00					\$25.00	\$21.00	12/9/2014	
14949	Oka, Hiroyuki	\$25.00					\$25.00	\$712.50	7/1/2014	A STATE OF THE PARTY OF THE PAR
15052	DENOVO VENTURES, LLC	\$20.00					\$20.00			
8475	Sanko Bussan (Guam) Co, Lt	\$4,501.41	-\$2,288.96	\$5,594.97	\$204.88	\$975.07	\$15.45	\$1,539.36	1/21/2015	Working with Customer
14778	IP&E Holding LLC	-\$244,966.48	-\$247,540.48	\$1,614.42	\$958.21		\$1.37	\$1,864.90	1/22/2015	The same of the sa
14444	Office of the Governor of Guam	\$128,397.21		\$54,986.10		\$73,411.11		\$124,411.91	1/6/2015	The second secon
13537	Wang, Jackey	-\$25.00	-\$4,961.46	\$1,525.50	\$918.00	\$2,492.96		\$4,027.58	12/9/2014	
14364	P.S.V. Corp./Joo, Gi Bum	\$2,430.15	\$521.19	\$1,682.28		\$226.68		\$2,269.53	12/1/2014	
14534	Martin, Dwight	\$475.00	\$150.00	\$150.00		\$175.00		\$775.00	9/3/2014	a contract of the same of the
14485	Rains, Julian T.	\$437.50	\$137.50	\$137.50	\$25.00	\$137.50		\$440.00	1/2/2015	
15253	SASER, ADAM J.	\$88.80				\$88.80		İ		
15259	Cruz, Jerel	\$200.00		\$40.00	\$120.00	\$40.00				the state of the s
11848	Fantasea Charters/Velez, A	\$684.67	\$149.67	\$510.00		\$25.00		\$905.33	12/9/2014	The second secon
14143	Salt Shaker Yacht Charter	\$24.05				\$24.05		\$245.26	12/3/2014	
15205	RIDLON, DANIEL A	\$56.00	\$14.00	\$14.00	\$14.00	\$14.00		\$240.00	9/25/2014	CONTRACTOR OF THE CONTRACTOR O
14061	AR Sunriser Canteen/Catering	\$654.81	\$10.63	\$634.03		\$10.15		\$644.18	1/5/2015	
11770	Black Construction Corpora	\$3,850.85	\$688.67	\$2,004.46	\$1,157.72			\$2,969.96	1/13/2015	
14909	Propacific Builder Corpora	\$262.65	\$77.25	\$15.45	\$169.95			\$27.46	1/9/2015	
13696	Lotus Pacifica Trading, In	\$3,611.80	\$2,590.36	\$927.54	\$93.90			\$780.00	1/21/2015	
15242	Ames, Todd		-\$70.00		\$70.00			\$150.00	12/10/2014	
14197	Parsons Brinckerhoff Inter	-\$50.00	-\$100.00		\$50.00			\$40.00	9/12/2014	
14124	Guam Fire Department	\$105.00	\$80.00		\$25.00			\$80.00	1/22/2015	
13190	GENTLY BLUE DIVING SHOP	-\$84.86	-\$92.59		\$7.73			\$102.84	10/31/2014	
14642	Tristar Terminals Guam, In	\$130,456.03	\$129,716.75	\$739.26	\$0.02			\$107,114.07	12/31/2014	
12150	DHX inc.(dba DGX)	\$1,096.64	-\$1,096.64	\$2,193.28				\$1,096.64	11/4/2014	
8483	Scuba Company	-\$2,598.20	-\$4,529.70	\$1,931.50				\$587.10	1/6/2015	and the same of th
15240		\$1,874.25		\$1,874.25				\$1,874.25	11/26/2014	
14381	Apra Dive & Marine Sports,	\$1,777.34	\$412.13	\$1,365.21				\$2,623.96	1/5/2015	
14387	Guam Sungwoo Ferry Corp.		-\$1,032.40	\$1,032.40			1000	\$650.00	12/12/2014	
1335	TAIMANGLO, JESSE C.		-\$211.90	\$211.90						
14622	Singenes, Singeo I.	\$300.00	\$137.50	\$162.50				\$300.00	11/6/2014	
13191	Paul SN. Aguon	-\$91.85	-\$164.55	\$72.70				\$200.00	12/31/2014	
15088	Shida, Paul H.	\$95.00	\$70.00	\$25.00		1		\$235.00	1/6/2015	
14429	Weilbacher, Walden	\$25.00		\$25.00		AND STREET OF STREET		\$50.00	1/22/2015	

Account	Customor Namo	Balanca Onen	Current		Day	Days Aging		Last Paid		Remarks
Number		Dananice Open		Over 30	Over 60	Over 90	Over 120	Amount	Date	
14576	Waterfield, Michael	\$25.00		\$25.00				\$102.86	11/4/2014	The state of the s
7878	Guam Response Services, Lt	-\$5,095.92	-\$5,116.10	\$20.18				\$5,116.10	1/21/2015	
12511	Hanson Permanente Cement o	-\$181,076.18	-\$181,076.18					\$232,358.74	2/18/2014	
13800	HAWTHORNE PACIFIC CORP.	-\$54,570.60	-\$54,570.60					\$109,141.20	12/30/2014	
13030	South Pacific Petroleum Co	-\$29,277.60	-\$29,277.60					\$29,742.00	12/24/2014	
13509	Horizon Lines	-\$12,198.40	-\$12,198.40				1	\$11,778.31	12/4/2012	The second secon
9208	PTI Pacifica, Inc. DBA:IT&	-\$3,385.24	-\$3,385.24							
15152	SUNNY SIDE UP GUAM INC.	-\$907.50	-\$907.50					\$907.50	12/1/2014	
1487	Guam Federation of Teacher	-\$859.00	-\$859.00							
9822	Osakana Cruise, Inc/Fish E	-\$744.42	-\$744.42					\$510.00	1/20/2015	
14968	Nguyen, Hoa Van	-\$695.00	-\$695.00					\$265.00	1/13/2015	
14932	LONGLEY, CHARLES	-\$640.87	-\$640.87					\$220.00	8/4/2014	
9849	Flores, William A.	-\$600.00	-\$600.00					\$600.00	11/21/2014	
9540	Unitek Environmental Svcs	-\$491.09	-\$491.09							
14290	DGX	-\$471.08	-\$471.08					\$374.85	1/13/2015	
9401	Tasi Tours Inc.	-\$463.05	-\$463.05					\$423.08	1/20/2015	
14587	Moore, James	-\$412.50	-\$412.50					\$137.50	7/22/2010	
8352	Paradise Aqua Corp.	-\$385.56	-\$385.56					\$771.12	12/30/2014	
15032	Pacific Marine Enterprises	-\$370.94	-\$370.94					\$695.52	3/4/2013	
10217	Mars, Thomas Z.	-\$310.76	-\$310.76					\$25.00	12/29/2014	
12895	Bell, James C. or Cynthia	-\$300.00	-\$300.00					\$450.00	12/12/2014	
11764	American Bureau of Shipping	-\$291.38	-\$291.38					\$483.74	12/10/2014	
14150	PIER, KENNETH	-\$275.00	-\$275.00					\$275.00	12/29/2014	
14503	Fox, Norman	-\$252.92	-\$252.92					\$275.00	1/13/2015	
11775	Charles Marine Sports Club	-\$247.20	-\$247.20					\$1,445.85	1/9/2015	
14478	McCue, Michael R.	-\$195.00	-\$195.00					\$440.00	3/22/2013	
14776	MARAD	-\$169.45	-\$169.45					\$34,271.66	11/30/2011	
12397	Cruz, John R.	-\$160.00	-\$160.00					\$160.00	12/22/2014	The state of the s
15248	MAX HIDEO OJIMA	-\$150.00	-\$150.00					\$150.00	1/20/2015	
13081	Watanabe, Akio/Fontana & C	-\$147.00	-\$147.00					\$147.00	12/29/2014	
10701	Peterson, George N.	-\$137.50	-\$137.50					\$137.50	12/30/2014	
14521	Williams, Michael B.	-\$137.50	-\$137.50					\$137.50	8/26/2014	
15166	Jenkins, David	-\$125.00	-\$125.00				1	\$125.00	7/3/2014	The second secon
13312	California Mart	-\$122.58	-\$122.58					\$1,053.30	2/13/2014	
15147	Herring, Jeremy T.	-\$112.50	-\$112.50					\$1,200.00	12/18/2014	
12408	Marianas Yacht Club	-\$100.00	-\$100.00					\$100.00	10/7/2014	
15267	Guam Ocean Academy	-\$100.00	-\$100.00	2000000				\$100.00	11/18/2014	

Account	N. company	nalana Osaa	Cumant		Day	Days Aging		Last Paid		Remarke
Number	Customer Ivame	Dalance Open	Curcin	Over 30	Over 60	Over 90	Over 120	Amount	Date	
14911	Royal Cargo Guam, LLC	-\$95.36	-\$95,36					\$95.36	11/21/2014	
14122	Global Recycling Center	-\$85.56	-\$85.56					\$85.56	3/15/2013	
14893	Cruz, Joseph R.	-\$85.50	-\$85.50					\$59.00	9/19/2012	
15099	Williams, Michael E.	-\$70.47	-\$70.47					\$220.00	8/8/2014	And the second s
1416	MENDIOLA, CAROLYN L.S.	-\$68.70	-\$68.70							The second secon
1865	SANTOS, PAUL B.	-\$60.00	-\$60.00							
8230	Ocean Care Company	-\$54.81	-\$54.81					\$95.40	3/25/2014	
13495	BME & Son Inc./DB's Builde	-\$51.98	-\$51.98							
12353	Pacific Produce Corp	-\$50.57	-\$50.57				8	\$71.55	3/31/2014	the second secon
13089	Guam Fisherman's Cooperation	-\$50.00	-\$50.00					\$600.00	3/4/2014	A
13218	Guam Music Inc.	-\$49.72	-\$49.72					\$525.88	1/19/2012	
11854	J.C. Marketing	-\$45.13	-\$45.13					\$203.11	1/30/2013	
14005	Big Bird Enterprise, Inc.	-\$27.50	-\$27.50					\$125.00	12/6/2012	
11615	Tsang Brothers Corporation	-\$22.55	-\$22.55					\$23.85	3/21/2014	
14317	KAYJO CORP	-\$21.39	-\$21.39					\$1,303.68	11/30/2012	
14533	Brochon, Michael	-\$15.00	-\$15.00					\$65.00	1/14/2015	
14212	Triple J. Motors	-\$14.71	-\$14.71					\$5,584.67	8/19/2014	
14251	MR. RUBBISHMAN	-\$6.84	-\$6.84					\$1,594.00	6/25/2014	
12338	Tenbata Guam	-\$6.00	-\$6.00					\$15.45	12/29/2014	
14465	Orion Construction Corpora	-\$5.37	-\$5.37					\$504.71	8/30/2013	
8272	GRESCO Guam Refinery & Env	-\$5.00	-\$5.00					\$5.00	10/31/2014	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
12323	JMC Equipment Rental	-\$5.00	-\$5.00					j		
1339	TAIJERON, MICHAEL U.	-\$2.68	-\$2.68		- 1			\$2.68	12/9/2014	
14857	Hong Gi Chu (Sky)	-\$2.50	-\$2.50					\$140,00	5/2/2013	
14764	San Jose Investments, LLC	-\$0.20	-\$0.20					\$75.44	12/13/2013	
7886	Guam Transport & Warehouse	-\$0.08	-\$0.08					\$535.50	1/7/2015	
14958	DCK Pacific Guam, LLC	-\$0.06	-\$0.06							
12336	Wang, Jen-Nan	\$15.45	\$15.45					\$151.14	2/16/2006	
13527	Haft, John R.	\$25.00	\$25.00					\$165.00	12/30/2014	
14453	Paradis, Guy R.	\$25.00	\$25.00					\$275.00	12/31/2014	
14658	Phillip, Vincer	\$25.00	\$25.00					\$50.00	12/31/2014	
14852	Able Construction	\$27.46	\$27.46					\$126.06	11/8/2011	
15275	EMMANUEL PHILIPPE RE	\$33.33	\$33.33					\$33.33	1/9/2015	
15085	Designer's Focuss Inc.	\$47.70	\$47.70					\$214.59	12/22/2014	
13545	Perez, Vincent T./Vern Per	\$50.00	\$50.00					\$600.00	1/8/2015	
14656	Pangelinan, Enrique	\$50.00	\$50.00	-				\$50.00	1/6/2015	
14861	Taisacan, Nicholas	\$137.50	\$137.50					\$275.00	11/19/2014	

ccount	2	-			Days	Days Aging		Last Paid		Danmarka
Number	Number Customer Name	balance Open	Current	Over 30	Over 60	Over 90	Over 120	Amount	Date	
4794	14794 TENORIO, DANIEL B.	\$162.50	\$162.50			0		\$137.50	12/11/2014	
1890	11890 K-Mart	\$190.70	\$190.70					\$190.74	12/10/2014	
9620	Alupang Beach Club	\$293.55	\$293.55					\$436.51	12/30/2014	
490	1490 Guam Telephone Authority	\$309.96	\$309.96					\$201.96	1/20/2015	
15278	Rosen, Mattias	\$348.28	\$348.28							The second secon
2446	12446 Coam Trading (Guam) Co. Lt	\$420.30	\$420.30					\$754.36		
3149	13149 LSG Lufthansa Service Guam	\$538.73	\$538.73					\$538.73	1/5/2015	
763	7763 Guam Dolphin's Marine Spor	\$695.25	\$695.25					\$1,977.30	1/9/2015	
3674	13674 Coffman, John Randolf	\$1,463.00	\$1,463.00					\$275.00	12/29/2014	
3476	13476 Isla Maritime Agency	\$3,360.05	\$3,360.05					\$2,804.74	1/9/2015	
341	7341 Ambyth Shipping & Trading	\$327,282.25	\$327,282.25					\$1,288.35	1/21/2015	

1/27/15 - 12/31/14	Over 0	293.54		18.29		0 0 0 0 0 0	8.20 28.87 19.02			159671.32		7.14		891,28	!				12957.13				660.00		18.19	
Page Date As Of	.91 - 120 1210.													1391.05				1.50							27222.22	
	61 90																				300.00					
ty of Guam ble Summary	Current	199		14920.0	313.56	793.50-		1335.00	3022.0	12364.6	151.6					1		833.75 565.41	-		1339.4		4364.6	37789.08 125.00	0.06	
Port Authority Accounts Payable	Balance Open	8000	451.18	14920.00	313.56	136571.03	28.87 19.02	1335.00	3022.06	159839.90	151.63	789.94	2250.00	691.49 691.49	50.00	124852.77	510.00	835.25 565.41	12957.13	1493.51	300.00	394.22	4364.60	37789.08	27222.22 18.19	
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	one	325117 777562 (SALLY		777807 463884	494234/64605	342196		726311/8001 492032 (WANNA 324442	652909 (AGAT)	477800 (ROSE)	480401 495843/5844N	470345 888888/88875	414000 535501/64923	378902 465261/64652 754408	560783	499698	491947FRANK 491924 (CAROL	884848 376642/7141/	MODITAL S (MILL	772223 494627 (CLIFF	775931/X333,	469287 496000	725651 490797	728871 (OPERA 775931/EXT20	775931/332,3 467736/67023 212091	
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	Supplier Name	Albert's Alternat 6	Cash CALVO OSCAR	CYCLESPLUS, LLC Deloitte & Touche Dent Bey & Tay(W	Diamond Auto Part	Foremost Crystal Gov't of Guam Ret	Gov't of Guam Ret Gov't of Guam Ret Gov't of Guam Ret	Guam Chamber of C Guam Cool Air Sal	Guam Power Author	Guam Waterworks A	Home Depot (The) Hydra-Air Pacific	HFP Industrial Pr I Connect	Iris Ltd. Island Certs	Island Choice Dri Island Equipment	Kernaghan, Timoth	Marine Technical	Morrico Equipment	MORPHOTRUST USA Napa Auto Parts	Office of The Att	Parsons Brinckern Phillips and Bord Protective Coatin	PANGELINAN, FELIX	REE GARCIA LLC, D Rainbow Paints Su	Reaction Supply C SecureSafe Soluti	South Pacific Pet SANTOS, ALBERT E.	SANTOS, FRANCISCO SSFM INternationa STANDARD INSURANC	
04413	Supplier	119	1831	1974	7798	9030	1447 3737 145	12102	7853	12126	4320	9152	11830	9224	5177	1927	3909	15106	2034	44.17	1151	15144 12301	0823	3030	1155 14177 14864	

Page - 1/27/15 Date - 1/27/15 As Of - 12/31/14	0 Over 0		486.12	08.593.80		217050.90	217050.90
A D &	.91 - 120 1210					28614.77	28614.77
	61 - 90	2129.19			1	180429.19	180429.19
y of Guam le Summary	Curre	106.60	7166.32	634.00 589.00	7463.28	1033569.72	1033569.72
Port Authority of Guam Accounts Payable Summary	Balance Open	106.60 2129.19 538420.07	825.00 7652.44	634.00 589.00	7463.28	1459664.58	1459664.58
	Phone	11076 Ten-Tak Supply 671 6465666(KIN/D 00050 12779 Travel Bag, Inc. 671 4722653 00050 13450 Trassurer of Guam	71 6468233 71 5652300	71 6324956 71 6388133(CHRIS	11 4779456/9495	Port Authority of Guam	Grand Total
04413	Supplier	12779	12043	15049	11956 1	000020	

							BOG 0101	-330971
				Crane Surcha	rge	9.50%	50.1122.BO	
60.5851						Sinking	Bank Bal.	
Date	Description		Amount	Balance	Remarks	Fund	Amount	Date
9/30/2014	Balance Forwarded			138,742.37		955,383.58	965,546.40	
10/20/2014	Loan Payment		(101,426.79)	37,315.58				
10/1/2014	Pola Insurance Prem		(260,000.00)	(222,684.42)			29,742.00	10/1/2014
10/31/2014	Revenues		545,188.55	322,504.13		51,792.91	57,561.31	10/7/2014
10/31/2014	Depreciation		(66,666.67)	255,837.46			110.29	10/31/2014
	Pola 14 Exp 70.8390		(7,330.63)	248,506.83				
40/04/0044	Pola 16 Exp 70.8391	\$	13,106.09	261,612.92				
10/31/2014	Pola 17 Exp 70.8392	\$	13,365.48	274,978.40				
	Gantry 3	\$	(17,710.18)	257,268.22				
10/31/2014		\$	(51,792.91)	205,475.31				
	Loan Payment	† ·	(101,426.79)	104,048.52				* ****
11/30/2014			454,495.27	558,543.79		43,177.05		
	Depreciation	t	(66,666.67)	491,877.12		,	19,240.00	11/6/2014
	Pola 14 Exp 70.8390	1	(30,732.71)	461,144.41			31586.72	11/13/2014
	Pola 16 Exp 70.8391	+	(37,226.22)	423,918.19			29,742.00	11/21/2014
11/30/2014	Pola 17 Exp 70.8392		(37,085.09)	386,833.10				
11/30/2014 12/20/2014 L 12/31/2014 12/31/2014 E	Gantry 3		(12,937.50)	373,895.60				
		+	(43,177.05)	330,718.55			112.31	11/30/2014
		+	(101,426.79)	229,291.76			22.02	
	·	\$	443,373.51	672,665.27		42,120.48		
		+	(66,666.67)	605,998.60		42,120.40		
	Pola 14 Exp 70.8390	\$	(12,506.22)	593,492.38		\$ (1,188.09)		
	Pola 16 Exp 70.8391	7	(15,780.36)	577,712.02		\$ (1,188.05)		
	Pola 17 Exp 70.8392	\$	(17,451.60)	560,260.42			26,934.47	12/10/2014
	- · · · · · · · · · · · · · · · · · · ·	\$	(9,600.20)	550,660.22			122.29	12/31/2014
12/21/2014	Gantry 3	\$	(42,120.48)	· · · · · · · · · · · · · · · · · · ·			122.29	12/31/2014
12/31/2014	Reserve	P	(42,120.46)	508,539.74				
		+		508,539.74		1 001 207 04	1 100 007 70	
		+		508,539.74		1,091,285.94	1,160,697.79	
		+						
		+				-		
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	Facili	ty Maintenance	Fee Ledger			50.1122.B	OGFM
60.5841	7 4 2 11		, ee 100ge.			BOG	
Date	Description	Debit	Credit	Balance	Remarks	Balance	Date
	2000			-		1,343.72	10/18/2012
10/31/2012	Revenues	128,054.41		128,054.41			
11/30/2012		136,714.49		264,768.90		17,571.41	3/18/2013
12/31/2012		135,134.97		399,903.87		16,017.96	3/28/2013
1/31/2013		83,474.01		483,377.88		50,000.00	4/2/2013
2/28/2013		134,963.11		618,340.99		55,181.02	4/5/201
3/31/2013		106,297.86		724,638.85		15,000.00	4/10/2013
4/30/2013		101,044.38		825,683.23		87,504.18	4/15/201
5/31/2013	Revenues	133,634.87		959,318.10		350,000.00	4/19/2013
6/14/2013	LC4 Cable Replacemen	nt (DCK Pacific)	78,000.00	881,318.10	Completed	18,650.26	4/30/2013
6/30/2013	Revenues	111,439.34		992,757.44		107,294.52	5/8/2013
7/31/2013	Revenues	131,824.10		1,124,581.54		11,818.72	6/27/2013
7/31/2013	Container Yard Strippi	ing	235,000.00	889,581.54	Awarded	5,112.15	7/3/2013
	F5/6 Concrete Pole Lig		280,316.10	609,265.44	Awarded	37,942.64	7/10/2013
	High Tower Renovation		25,000.00	584,265.44		94,264.19	7/12/201
7/31/2013	Lower Tower Renovat	ion	65,000.00	519,265.44		11,388.23	7/24/201
7/31/2013	Warehouse 1, Bay 2 8	3 removal/repai	75,500.00	443,765.44	Completed		
	Terminal Relocation		10,000.00	433,765.44		106,434.24	7/30/2013
8/31/2013		110,602.88		544,368.32			
8/31/2013	Lower Tower 2nd Floo	or Renovation	53,000.00	491,368.32			
	Hotel Wharf		537,000.00		Completed	19,950.41	8/2/2013
9/30/2013	Revenues	104,197.42		58,565.74		58,758.05	8/13/2013
10/31/2013	Revenues	131,158.87		189,724.61		106,361.97	9/3/2013
11/30/2013	Revenues	104,937.30		294,661.91		17,677.97	9/25/2013
12/31/2013	Revenues	111,418.07		406,079.98	ļ	25,695.93	9/30/2013
	F-6 Bollard Repair		17,670.72	388,409.26	+ +	99.78	12/31/2013
	Spalling - CFS		221,000.00	167,409.26	Awarded	39,420.19	1/9/2014
1/3/2014	Hatch Covers-CFS		12,000.00	155,409.26	-	260.76	1/31/201
New	Other Small Projects		2,516.00	152,893.26			
1/31/2014		125,865.40		278,758.66			
	F2/F3 West Gate		5,000.00	273,758.66			
2/28/2014		88,709.38		362,468.04		120.22	2/28/201
	Underground Power I		90,000.00	272,468.04			
3/31/2014		111,424.72		383,892.76		77,786.35	
4/30/2014		137,520.07		521,412.83		140.04	
	Lower/Higher Tower		205,000.00	316,412.83	+ + + +	136.83	
5/31/2014		146,890.26		463,303.09	+ + + +	29,306.63	5/19/201
6/30/2014		120,442.35	05.000.05	583,745.44	+ + + +	142.61	
	LC-4 Primary Meterin		95,000.00	488,745.44		139.87	+
7/31/2014		125,194.43		613,939.87	1	144.54	
8/31/2014		134,596.45		748,536.32	+ + + +	144.56	
9/30/2014	+	119,591.35		868,127.67	+ ++	139.91	9/30/201
10/31/2014		143,860.66	200 000 00	1,011,988.33	+	144.59	-
10/1//2014	A/E Srvs for Wheel St		300,000.00	711,988.33	+		-
	Concrete Storm Drain	Channel System	600,000.00	111,988.33	+		+
	Cathodic Services	+	10,000.00	101,988.33	+ + + +		
	CY Asshalt Bayes		50,000.00	51,988.33	+		
44/00/001	CY Asphalt Pavement	+ +	50,000.00	1,988.33	1	1 074 35	11/26/201
11/30/2014		133,433.07	20,000,00	135,421.40	+	1,874.25	11/26/201
	Cntr offices & parts st	1	29,000.00	106,421.40		120.01	11/20/201
12/31/2014	kevenues	120,992.72		227,414.12	+		11/30/201
	-			227,414.12	+		12/19/201 12/31/201
		+ +		227,414.12	+ + +	1,364,381.98	12/31/201

FY-14 APRIL WORK INJURY REPORT (01/01/14 to 01/26/15)

01/26/15

Divisions	*Lost-time	**Recordable	
Stevedoring	2	2	
Transportation	0	2	
Terminal	1	0	
EQMR	2	3	
Others	0	1_	a .
Total	5	8	

Work Injury Summary for this reporting period: December 12, 2014

Total injuries for FY-14 to date

12 - Injuries

5 - Lost-time

8 - Recordable

Last disabling work injury was on:

01/15/2015

Number of days since last Lost Time work injury:

11days_

Note: PAG best record was 9 months w/o a disabling work injury

^{*}Lost-time = If an employee was injured on the job and medical doctor sent him/her home, his/her injury is considered a lost-time.

^{**}Recordable = If an employee was injured on the job and medical doctor treated him/her and released him/her back to work on the same day (Recordable because of medical charges).

PORT AUTHORITY OF GUAM Jose D. Leon Guerrero Commercial Port ENGINEERING/CIP DIVISION Piti. Guam 96925

January 26, 2015

MEMORANDUM

TO:

General Manager

FROM:

Engineer Manager

SUBJECT:

2014 Summary Status

: Ongoing & Proposed CIP Projects

: Guam Commercial Port Improvement Program

The following is a summary list of on-going projects to include Guam Commercial Port Improvement Program projects. Latest developments are in italics.

1) PROJECT: Replacement of Welded Steel Petroleum Distribution Piping

& Appurtenances

RFP NUMBER:

PAG-011-004

CONTRACTOR:

Rex International, Inc.

PROJECT AMOUNT:

\$1,538,819.00

PAYMENT TO DATE:

\$0(Construction)

CHANGE ORDER:

\$0

BALANCE TO DATE:

\$1,538,819.00

DESIGNER:

N.C. Macario & Associates

FUNDING SOURCE:

1) A/E Design funded by PAG (\$289,928.18)

2) CM funded by PAG (\$245,000.00)

3) Available fund by FHWA (\$2,464,042.22)

A/E Completion Time:

February 10, 2012

PAYMENT TO DATE:

\$260,935.35 (Design) \$28,992.83 (Design)

BALANCE TO DATE: NOTICE TO PROCEED:

May 5, 2014 (Construction)

COMPLETION TIME:

March 1, 2015 (305 Calendar Days after NTP issuance)

Construction Manager:

SSFM International, Inc. & Port Engineering/CIP Division

CM COST:

\$245,000.00 (CM)

CHANGE ORDER:

\$96,423.00 (CO1:\$55,968.00, CO2:\$40.455.00)

TOTAL CM COST:

\$341,423.00

PAYMENT TO DATE:

\$163,333.32 (CM)

BALANCE TO DATE:

\$96,423.00 (CM)

POINT OF CONTACT:

Alex Dorado, Design Engr.(NCMA)

Rizaldy Cortez, Construction Manager (SSFM)

PAG ENGG/CIP Div.

WORK STATUS:

DPW is issuing Rex Int. a Lack of Progress memo in regards to

the non submission of critical scheduled submittals & no activity

at 24% completion time.

First shipment of pipes arrived 8/19/2014 & second shipment arrived on 9/16/2014. Contractor's pre-activity meeting is scheduled on 9/22/2014 prior to actual start of rehabilitation work. Contractor has completed the firewater line prepping & waiting forMobil's second open window on 12/16-27/2014. A pre-activity meeting with Mobil is scheduled on 12/11/2014. A 3rd open window is on Jan.21 thru Feb.3, 2015 & pre-activity meeting is scheduled on 1/16/2015 in Mobil Office

2) **PROJECT:** **Concrete Storm Drain Channel System Upgrade**

IFB NUMBER:

PAG-012-00

CONTRACTOR:

N/A

PROJECT AMOUNT:

\$600,000.00 (Conservative estimate)

DESIGNER:

Design-Built

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

6 months after NTP

PAYMENT TO DATE:

Construction Manager:

Port Engineering/CIP Division

WORK STATUS:

N/A

NOTE:

Bid opening was on October 3, 2012. Lowest responsive bid was \$330,000.00 (BME & Sons). Procurement issued a cancellation letter in regards to GEPA requirements affecting this project. Project on hold for additional funding supplement. Project is

deferred until the next fiscal year.

3) PROJECT:

Agat Marina Ramp's Left Side Concrete Catwalk Repair

RFQ NUMBER:

PAG-012-00 N/A

CONTRACTOR: PROJECT AMOUNT:

\$60,000.00 (Conservative estimate)

DESIGNER:

Design-Built

FUNDING SOURCE:

Department of Agriculture, Sport Fish Restoration/Boating

Access Grant # F-21-B1

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

3 months after P.O. issuance

PAYMENT TO DATE:

\$0

BALANCE TO DATE:

\$0

Construction Manager:

Port Engineering/CIP Division

WORK STATUS:

NOTE:

DoAg is waiting for the amendment letter from USFW on this project. Meeting with USFW & DAWR on 2/6/2014 & was

informed that the amendment letter is forthcoming.

4) PROJECT:

A/E Design Consultant Services PAG -013-002/P.O. # 10882-OF

RFP NUMBER: DESIGNER:

AmOrient Engineering

PROJECT AMOUNT:

\$182,000.00

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

January 6, 2014

COMPLETION TIME:

May 6, 2014 (4 Months after NTP)

PAYMENT TO DATE: BALANCE TO DATE:

\$107,108.22

BALANCE TO DATE.

\$74,891.78

POINT OF CONTACT:

John Robertson, GM (AmOrient Engg.)

Aquilino Cabrias, Design Engr. (AmOrient Engg)

PAG ENGG/CIP Div.

WORK STATUS:

AmOrient is preparing the design plans & specifications for

projects.

NOTE:

Task Order # 2 (Environmental-LC-1/LC-4/LC-5 (Generator air emission) & Task Order # 3(Environmental-Harbor of Refuge) will be issued out to the consultant. AmOrient submitted the SoW for T.O.# 3 on 8/27/2014. Planning forwarded the SoW to DoAg on 9/10/2014 for comments. T.O.#3 is routed for

certification of funds & approval.

AmOrient is preparing the design aspects & is due by 7/6/2015.

5) PROJECT:

Lower and High Tower Building Renovation

IFB NUMBER:

PAG-014-006

CONTRACTOR: DESIGNER:

ProPacific Builders
AmOrient Engineering

PROJECT AMOUNT:

\$277,999.00

CHANGE ORDER:

\$0

TOTAL AMOUNT:

\$

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

N/A

COMPLETION TIME:

180 calendar days after NTP

PAYMENT TO DATE:

\$0

BALANCE PAYMENT:

\$0

Construction Manager: POINT OF CONTACT:

AmOrient Engineering/Port Engineering/CIP Division Vicente Escanilla, Proj. Manager (ProPacific Builders)

Aquilno Cabrias, Design Engr. (AmOrient)

PAG ENGG/CIP Div.

WORK STATUS:

Bid opening was scheduled on 7/17/2014. Lowest responsive bid is ProPacific Builder (\$277,999.00), 2nd is BME & Sons (\$284,578.52), 3rd is Allied Builders (\$285,320.00). Procurement is doing the bid evaluation for management approval. ProPacific Builders is processing for DPW building permit. DPW is requesting for a Flood Certification on this project.

PAG is awaiting on the appraisal process for the Lower Tower & High Tower buildings in getting the Flood Certification.

6) PROJECT:

CFS Building Roof Leaks & Spalls Repair

IFB NUMBER:

CIP014-004

CONTRACTOR:

ProPacific Builder Corp.

PROJECT AMOUNT:

\$189,000.00

DESIGNER:

AmOrient Engineering

CHANGE ORDER:

\$17,916.25(CO1)

TOTAL AMOUNT:

\$206,916.25

FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED: COMPLETION TIME:

August 18, 2014 February 13, 2015

PAYMENT TO DATE:

\$40,047.75

BALANCE TO DATE:

\$166,868.50

Construction Manager: POINT OF CONTACT:

AmOrient Engineering/Port Engineering/CIP Division Vicente Escabillas, Proj. Manager. (ProPacific Builders)

Aquilino Cabrias, Design Engr. (AmOrient)

PAG ENGG/CIP Div.

WORK STATUS:

Contract was signed on 7/14/2014. Engineering to issue the NTP once DPW permit is secured & will schedule the preconstruction meeting. Contractor start doing sand blasting &

chipping works. Spall/crack work is 50% complete.

Additional spalls were uncovered for safety & process a change

order.

7) PROJECT:

Agat Marina Docks "C", "D" & Floating Dock Improvement

IFB NUMBER: CONTRACTOR: PAGCIP-014-002 AIC International, Inc.

PROJECT AMOUNT:

\$1,593,208.00

DESIGNER:

Bluewater Marine & Dock Specialties

PAYMENT TO DATE:

\$434,385.22

CHANGE ORDER:

\$0

FUNDING SOURCE:

U.S. Department of Interior & Port Authority of Guam

NOTICE TO PROCEED: COMPLETION TIME:

August 18, 2014 May 14, 2015

BALANCE TO DATE:

\$1.158.822.80

Construction Manager: POINT OF CONTACT:

Port Engineering/CIP Division Ben Payumo, Proj. Manager (AIC Int.)

PAG Strategic/Planning

PAG Commercial/PPD Section

PAG ENGG/CIP Div.

WORK STATUS:

Bid opening was on 5/6/2014 with AIC (\$1,593,208.00), BME & Sons (\$1,676,364.51), & Rex Int.(1,776,900.00). PAG to secure additional funding. Intend to Award Notice was issued to AIC on 7/2/2014. Contract was signed. Engineering await the PUC approval prior to finalizing the NTP & preconstruction meeting. AIC is processing the required submittals for submission. Damage dock removal to start on 9/22/2014. Contractor is awaiting approval permits from DPW, ACOE, GEPA, &BSP.

Dock manufacturer start fabrication process.

1st. shipment (3 units) arrived on 1/15/2015 & follows a weekly arrival of 3containers for a total of 9 containers. ACOE &BSP

permits are the remaining permits not issued.

8) PROJECT:

North Side CY CMU Wall Upgrade Project

IFB NUMBER:

PAGCIP-014-003

CONTRACTOR:

Allied Builders & Construction

PROJECT AMOUNT:

\$69,900.00

DESIGNER:

Deign-Built \$56.619.00

PAYMENT TO DATE: CHANGE ORDER:

\$6,832.28(CO1), \$11,077.50(CO2)

TOTAL AMOUNT:

\$87,809.88 \$31,190.88

BALANCE TO DATE: FUNDING SOURCE:

Homeland Security Grant (No. 2013 PSGD CMU WALL #

EMW-2013-PU-00206-SOI)

NOTICE TO PROCEED:

August 4, 2014 January 29, 2015

COMPLETION TIME:

Port Engineering/CIP Division

Construction Manager: POINT OF CONTACT:

Hector Quioc, GM (Allied Builders)

PAG ENGG/CIP Div.

WORK STATUS:

Intend to Award Notice was issued on 5/7/2014. Contract was signed. Engineering to finalize the NTP & will schedule the preconstruction meeting. Contractor is processing the required submittals for submission. Received the 65% design submittal on 8/27/2014, ENGG reviewed made comments & return on 9/4/2014. Received Final design on 9/12/2014, ENGG reviewed & return on 9/17/2014. Contractor to process for DPW building

permit. Project is on-going & is 90% complete.

CO2covers the painting of remaining cmu perimeter fence.

9) PROJECT:

Marine SLE Project, Wharf Repairs

IFB NUMBER:

PAGCIP-014-005

CONTRACTOR:

BME & Sons Inc.

PROJECT AMOUNT:

\$4,541,635.00

DESIGNER:

Parson Brinkerhoff

PURCHASE ORDER:

No. 11332 OF

PAYMENT TO DATE:

\$0

CHANGE ORDER:

\$45,000.00(CO1) \$4,586,635.00

TOTAL AMOUNT: FUNDING SOURCE:

Port Authority of Guam

NOTICE TO PROCEED:

January 5, 2015

COMPLETION TIME:

January 5, 2016 (360 CD)

PAYMENT TO DATE:

\$0

Construction Manager: POINT OF CONTACT:

EMPSCO & Port Engineering/CIP Division Danny Natividad, Proj. Manager (BME & Sons)

Jun Capulong, Consultant (EMPSCO)

PAG ENGG/CIP Div.

WORK STATUS:

Bid opening was on 6/17/2014 & bid result has BME (\$4,541,635.00), Black Construction Corp.(\$4,677,318.00) & SmithBridge (\$8,978,324.88). Procurement is preparing the bid evaluation for management approval. Procurement is awaiting approval by PAG BoD for the Construction Manager budget. PNTP was issued on 9/29/2014. Contractor awaiting the DPW

Building Permit approval. NTP was issued on 1/5/2015 & contractor start mobilization.

10) PROJECT: LC -4 Metering Cabinet Replacement

IFB NUMBER: PAG-014-007

CONTRACTOR: M. D. Crisostomo Inc.

PROJECT AMOUNT: \$71,882.28 DESIGNER: Design-Built

CHANGE ORDER: \$0 TOTAL AMOUNT: \$0

FUNDING SOURCE: Port Authority of Guam NOTICE TO PROCEED: January 26, 2015

COMPLETION TIME: June 27, 2015 (5 months after NTP)

PAYMENT TO DATE: \$0 BALANCE TO DATE: \$0

Construction Manager: PAG ENGG/CIP Division POINT OF CONTACT: PAG Engineering Office

WORK STATUS: Awaiting BoD monthly quorum on 12/15/2014 & project

approval.

Precon meeting on 1/23/2015 & NTP will be issued on

1/26/2015.

11) PROJECT: F1, F3, & CY Chain Link Perimeter Fence Replacement

IFB NUMBER: PAGCIP-015-001

CONTRACTOR: N/A

PROJECT AMOUNT: (\$296,000.00 Budget Funding)

DESIGNER: Design-Built

CHANGE ORDER: \$0 TOTAL AMOUNT: \$0

FUNDING SOURCE: Homeland Security Grant # 2013 PSGD

NOTICE TO PROCEED: N/A

COMPLETION TIME: (6 months after NTP issuance)

PAYMENT TO DATE: \$0 BALANCE TO DATE: \$0

Construction Manager: PAG ENGG/CIP Division
POINT OF CONTACT: PAG Engineering Office

WORK STATUS: Project will be indorsed for BoD approval on 12/15/2014

Bid opening is on 2/10/2015.

12) PROJECT: Relocation & Installation of Emergency Generators

IFB NUMBER: PAGCIP-015-002

CONTRACTOR: N/A

PROJECT AMOUNT: (\$200,000.00 Grant funding)

DESIGNER: Design-Built

CHANGE ORDER: \$0 TOTAL AMOUNT: \$0

FUNDING SOURCE: Homeland Security Grant # EMW-2011-PU-00200

NOTICE TO PROCEED: N/A

COMPLETION TIME: (4 months after NTP)

PAYMENT TO DATE: \$0 BALANCE TO DATE: \$0

Construction Manager: PAG ENGG/CIP Division
POINT OF CONTACT: PAG Engineering Office
WORK STATUS: Bid opening is on 1/27/2015

*COMPLETED PROJECTS:

1) PROJECT: Retiling of 1st. & 2nd. Floor Admin. Bldg. Common Areas

P.O. NUMBER: 10767-OF

CONTRACTOR: Allied Builders & Construction

PROJECT AMOUNT: \$29,950.00 DESIGNER: Design-Built CHANGE ORDER: \$8,751.09

FUNDING SOURCE: Port Authority of Guam NOTICE TO PROCEED: November 20, 2013 COMPLETION TIME: January 17, 2014

PAYMENT TO DATE: \$38,701.09

Construction Manager: Port Engineering/CIP Division

WORK STATUS: 100% Complete

NOTE: Contractor started the second floor tile work on 11/20/2013.

Final inspection on 12/24/2013.

2) PROJECT: Repair of Mooring Bollard @ STA. 23+30

RFQ NUMBER P.O. # 10960-OF

CONTRACTOR: Allied Builders & Construction

PROJECT AMOUNT: \$15,000.00
DESIGNER: Design-Built
CHANGE ORDER: \$2,670.72 (C.O. # 1)

TOTAL AMOUNT: \$17,670.72

FUNDING SOURCE: Port Authority of Guam NOTICE TO PROCEED: February 17, 2014

COMPLETION TIME: March 20, 2014, ext. April 11, 2014

PAYMENT TO DATE: \$17,670.72

Construction Manager: Port Engineering/CIP Division

WORK STATUS: 100% Complete

NOTE: Final inspection on 4/18/2014.

3) PROJECT: Agat Small Boat Marina Dock "A" Improvement

IFB NUMBER: PAG-013-004
CONTRACTOR: Rex International
PROJECT AMOUNT: \$532,100.00
DESIGNER: Design-Built

FUNDING SOURCE: NOAA Commission on Fisheries & Port Authority of Guam

NOTICE TO PROCEED: December 16, 2013

COMPLETION TIME: May 18, 2014, extended to June 13, 2014

PAYMENT TO DATE: \$532,100.00

BALANCE TO DATE: \$0

Construction Manager: Port Engineering/CIP Division

POINT OF CONTACT: Dae Kim, VP (Rex Int.)

Rey Serrano, Proj. Manager (Rex Int.)

PAG ENGG/CIP Div.

WORK STATUS: 100% Complete

4) PROJECT: Concrete Pole Lighting Upgrade for F5 to F6

IFB NUMBER: PAG-013-005
CONTRACTOR: DCK Pacific
PROJECT AMOUNT: \$231,680.00
DESIGNER: Design-Built

CHANGE ORDER C.O.#1= \$11,791.46, C.O.#2= \$36,844.64, Total: \$48,636.10

TOTAL AMOUNT: \$280,316.10

FUNDING SOURCE: Port Authority of Guam NOTICE TO PROCEED: December 16, 2013

COMPLETION TIME: June 18, 2014 (ext.8/18/2014)

PAYMENT TO DATE: \$280,316.10

BALANCE TO DATE: \$0

Construction Manager: Port Engineering/CIP Division

POINT OF CONTACT; Rocky Marquez, Proj. Manager (DCK/BCS)

PAG ENGG/CIP Div.

WORK STATUS: 100% Complete

5) PROJECT: Installation of MOV at Golf Pier Fuel Pipelines

IFB NUMBER: PAG CIP-013-001

PROJECT AMOUNT: \$324,400.41

DESIGNER:

FUNDING SOURCE:

A/E Completion time:

N.C. Macario & Associates

Port Authority of Guam

December 14, 2012

PAYMENT TO DATE: \$424,990.46

BALANCE TO DATE: \$0

CONTRACTOR: BME & SONS Inc. NOTICE TO PROCEED: April 22, 2013

CHANGE ORDER: C.O. #1: \$89,388.72, C.O. #2: \$11,201.33

Total CO: \$100,590.05

TOTAL AMOUNT: \$424,990.46

COMPLETION TIME: September 21, 2013, 1st extension (1/15/2014), 2nd extension

(9/23/2014)

Construction Manager: Port Authority of Guam & NCMA (limited time)

POINT OF CONTACT: Alex Dorado, Design Engr. (NCMA)

Danny Hernandez, Proj. Manager (BME & Sons)

Dennis Aguilar, Proj. Engr. (BME & Sons)

PAG ENGG/CIP Div.

WORK STATUS: 100% Complete

6) PROJECT: Design/Build Port Security Enhancement Project

IFB NUMBER: PAG-012-006

CONTRACTOR: MAEDA Pacific Corp.

PROJECT AMOUNT: \$2,933,000.00 DESIGNER: Design-Built

CHANGE ORDER: 1) \$210,408.00, 2) \$283,583.32, 3) \$82,572.02, 4) \$558,549.16,

5) \$45,654.14, **6**) \$116,414.36, **7**) \$37,041.56, **8**) \$47,938.07

(Total CO: \$1,381,807.71)

TOTAL AMOUNT: \$4,315,160.63

FUNDING SOURCE: U.S. Department of Homeland Security Grant # 2008-GB-T8-

0148, 2009-PU-R1-0164, 2009-PU-T9-0043, & 2010-PU-TO-

0080

NOTICE TO PROCEED: January 14, 2013(Design)
NOTICE TO PROCEED: June 24, 2013 (Construction)

COMPLETION TIME: May 1, 2014, 1st extension (6/11/2014), 2nd extension

(6/30/2014)

PAYMENT TO DATE: \$4,315,160.63

BALANCE TO DATE: \$0

Construction Manager: Port Engineering/CIP Division

POINT OF CONTACT: Enrique Tabanda, Proj. Manager (MAEDA)

PAG Strategic/Planning PAG ENGG/CIP Div.

WORK STATUS: Project is 100% complete



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



January 28, 2015

MEMORANDUM

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

Lifesavers National Conference: Highway Safety Priorities, March 15-17,

2015, Chicago, Illinois

At a previous meeting, the Board of Directors had authorized travel for port participation in the aforementioned subject which is federally funded by the U.S. Department of Transportation and made possible through a Project Agreement, Section 402 Grant between the Office of Highway Safety, Department of Public Works and the Port Authority.

As a sub-grantee, the travel procedure calls for such agency to secure the travel cost for reimbursement. In light of this, Board approval is being requested to fund the following travel amount:

Purpose:

Lifesavers National Conference: Highway Safety Priorities

Travel Date:

March 15-17, 2015

Place:

Chicago, Illinois

Participant:

Michael Lasiste, Port Police II

Travel Cost:

Airfare:

\$1,838.39

Per Diem:

\$1,150.00

Registration:

\$350.00

\$3,338.39

I am available should you have any questions.



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portquam.com



January 27, 2015

MEMORANDUM

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

F-6 Cleat Assessment

F-6 has been without a cleat for quite some time, and as a result vessels had to move its mooring line another 50 feet to the next bollard location. This has reduced the mooring capacity of F-6 by 35 tons, in addition to lost berth space. Port Engineering division recommends to reinstall the cleat; however, a structural assessment is required in locating the existing anchors by demolishing the concrete bulkhead. An estimated cost for this work is approximately \$25,000.00.

In light of this, Board approval is hereby being requested to fund this project using the Facilities Maintenance Fund.

I am available should you have any questions.

JOANNE M.S. BROWN



PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445



January 28, 2015

MEMORANDUM

TO:

Board of Directors

Website: www.portguam.com

FROM:

General Manager

SUBJECT:

PAG-GPA MOU Easement

Attached is a copy of the proposed Grant of Easement document that is slated to be party to the operation of the new Load Center No. 5 at the Port. As you may already know, this new facility is but one component of the Port Modernization build out currently underway.

The purpose of the document is to afford GPA access onto Port property for the erection and maintenance of power lines, poles, wires, cables and underground conduits within an impacted area encompassing 97 square meters as shown on Exhibit A attached. The document in present form does not nor contemplates the transfer of property or interest to GPA but rather serves as a mechanism to enable GPA with continued access to the site for their purpose in support of the operation of the new Load Center No. 5.

Upon review, Port Legal Counsel has determined that the General Manager does not possess the authority to execute the document absent the Board of Director's consent and/or delegation of authority to do so.

Based on this, it is respectfully requested for the Board of Directors to delegate the authority to Management to the extent necessary and incidental to the final execution of the proposed Grant of Right of Way.

I am available should you have any questions.

Attachments

For filing with the Registrar)
of land titles pursuant to the)
Land Title Registration Act.)
Requested by Guam Power)
Authority. After filing,)
deliver copies to Guam)
Power Authority P.O.)
Box 2977 Hagatña,)
Guam 96932.)

(Space above this line for Recorder's use only.)

GRANT OF RIGHT-OF-WAY FOR THE ERECTION AND MAINTENANCE OF POWER LINES, POLES, WIRES, CABLES AND UNDERGROUND CONDUITS

Port of Guam Jose De Leon Guerrero Commercial Port whose
address is 1026 Cabras Highway, Ste. 201, Piti, Guam 96915 hereinafter
called the "Owner", hereby grants GUAM POWER AUTHORITY, hereinafter called the
"Authority", its successors and assigns, the right to erect, construct, re-construct, replace,
remove, maintain and use a line of poles, towers or underground conduits with such wires
and cables, as the Authority shall from time to time suspend therefrom or run therethrough
for power and communication purposes, and all necessary and proper foundation, down-
guys, footings, crossarms and other appliances and fixtures for use in connection with said
poles, wire and cables, together with a right-of-way, on, along and in all of the hereinafter
described strip of those certain lands which are situated in the Municipality of Piti,
Guam, and more particularly described as follows:

A strip of land (as shown on Exhibit "A" attached hereto) extending partially across Lot No. Parcel 1, Municipality of Piti, Guam as delineated in that certain sketch (or map) and marked Exhibit "A" attached hereto and is made a part hereof.

Owner further grants to the Authority, the right of ingress to and egress from said strip over and across said lands by means of roads and lanes thereon, if such there be, otherwise by such route or routes as shall occasion the least practicable damage and inconvenience to Owner.

Owner shall have the right to use said strip for purpose not inconsistent with Authority's full enjoyment of the rights hereby granted, provided that Owner shall not erect or construct any building or other structure, or drill or operate any well within said strip. Authority shall have the further right, from time to time, to trim and to cut down and clear

away any and all trees and brush now or hereafter on said strip and shall have the further right from time to time to trim and to cut down and clear away any trees on either side of said strip which now or hereafter in the opinion of Authority may be a hazard to said poles, wires, cables, or conduits, by reason of the danger of falling thereon or interfering therewith, provided, however, that all trees which Authority is hereby authorized to cut and remove, if valuable for timber or wood, shall continue to be the property of Owner, but all tops, brush

Authority shall also have the right to mark the location of said strip by suitable markers set in the ground or on said poles, towers, wires or cables, but said markers set in the ground shall be placed in fences or other locations which will not interfere with any reasonable use Owner shall make of said strip.

and refuse wood shall be removed by Authority.

Authority shall repair any damage it shall do to Owner's private roads or lanes on said lands, and shall indemnify Owner against any loss and damage which shall be caused by the exercise of said ingress and egress, or by any wrongful or negligent act or omission of Authority or of its agents or employees in the course of their employment.

The provisions hereof shall inure to the benefit of and bind the successors and assigns of the respective parties hereto.

	IN WITNESS WHEREOF, Owner has executed these presents this	-
day of	, 2015.	

OWNER:

Port of Guam Jose De Leon Guerrero Commercial Port

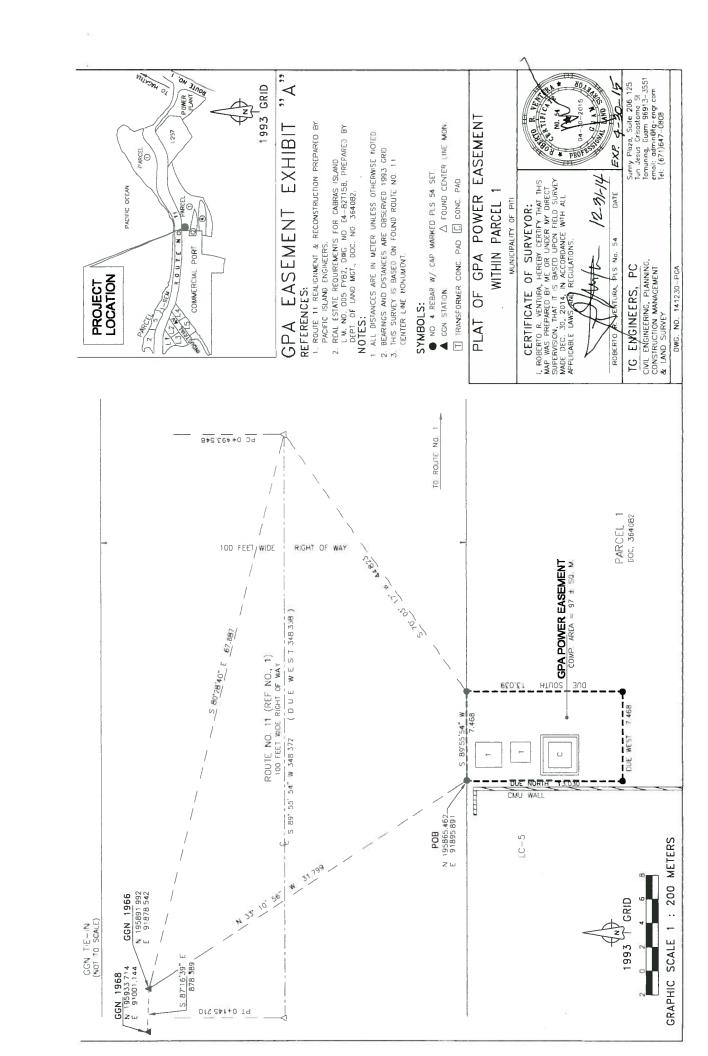
JOANNE MARIE S. BROWN By: General Manager

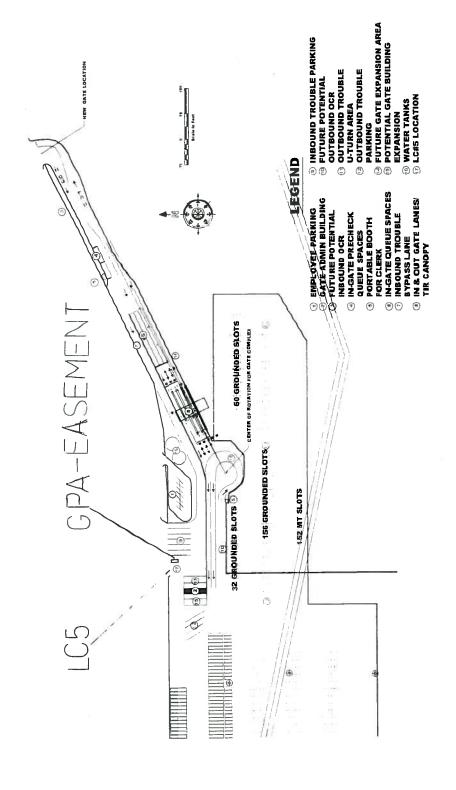
ACKNOWLEDGEMENT

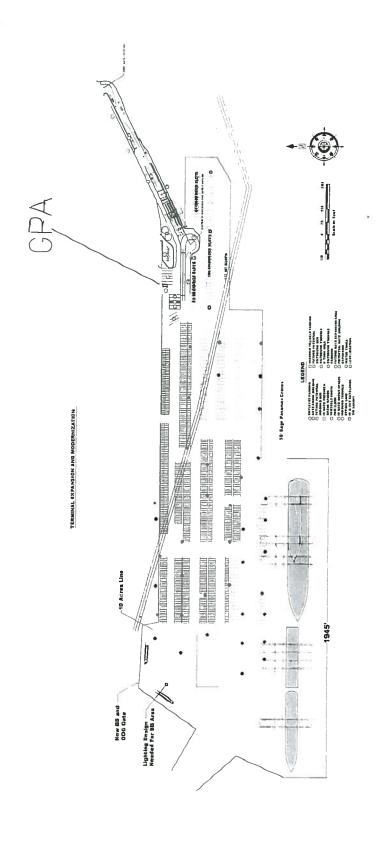
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City of Hagatna)				
(On this _		_ day of		2015, before	me, a Notary
Public in and fo	r Guam,	persona	lly appeared_	Joanne Ma	rie S. Brown	, known to
me to be the Go	eneral N	I anager	of PORT O	F GUAM JOS	SE DE LEON	GUERRERO
COMMERCIA	L POR	T whose	e name is sub	scribed to the	foregoing Gra	nt of Right of
Way for the E	Erection	and Ma	aintenance o	f Power Line	s, Poles, Wire	es, Cables and
Underground (Conduits	and ack	nowledged to	me that he exe	cuted the same	
I	N WITN	IESS W	HEREOF, I	have hereunto	set my hand a	and affixed my
official seal the	day, mor	ith and y	ear first above	written.		
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					Notary Public	

NOTE

Real Estate Division, Department of Revenue and Taxation (b) (P.L. 7-140), Government Code of Guam, exempts from Real Property Taxes all property to which...the Government of Guam has the right of possession which is being used for public roads or easements.









PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



January 27, 2015

MEMORANDUM

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

IFB CIP-014-004 CFS Building Repairs Project - Change Order No. 2

Additional concrete spalls were discovered during the execution of the Container Freight Station (CFS) spalling repairs. These concrete spallings were not included in the original plans and specifications and only became visible after an earthquake that occurred on Guam latter part of last year. The structural engineer recommends for these repairs to be addressed for purposes of safeguarding port personnel using this facility from any imminent danger.

Based on this, Board approval is hereby being requested to fund Change Order No. 2 of the CFS Building Repairs Project on the additional concrete spalls and cracks in the amount of \$60,000.00. Funding source identified is through the Facility Maintenance Fund.

I am available should you have any questions.

JOANNE M.S. BROWN

Port Authority of Guam Board of Directors Regular Meeting January 30, 2015

Executive Summary

Relocation and Installation of Emergency Generators IFB-CIP-015-002

PURPOSE: Request for Board to approve the contract award to ProPacific Builders Corp. for the above referenced project.

Background

The above referenced Invitation For Bid was publicly announced on January 8, 2015 through the local newspaper. As part of the procurement process, a pre-bid conference was held and site inspection followed thereafter. The bid opening took place on January 27, 2015 and the results are as follows:

Bidder	Bid Amount	Variance f Budget and Gov't. Estin	
ProPacific Builders Corp.	\$ 249,400.00	\$ 49,400.00	25%
BME & Sons	\$ 358,975.00	\$158,975.00	79%
Inland Builders	\$ 805,262.00	\$605,262.00	303%

In accordance with §3109 of the Guam Procurement Rules and Regulations, the bid is to be awarded to the lowest responsive and responsible bidder.

LEGAL REVIEW: The necessary documents pertaining to this project are prepared for review by the Port's legal counsel. Upon Board's approval of the award and Legal's approval of contract form, the agreement will be executed and issuance of the Notice of Award will follow thereafter.

FINANCE REVIEW: A federal grant under the Port Security Grant Program has allocated a budget of \$200,000. The remaining amount is proposed to be funded through the Facility Maintenance Fund.

RECOMMENDATION: Management requests the Board of Directors' motion to approve the award to **ProPacifif Builders, Corp.**, in the amount of \$249,400.00 for the above referenced project. The Contractor has been deemed to have met all the requirements set forth in the IFB and is consistent with the Guam Procurement Regulations.

Additionally, Management requests the Board of Directors' motion to approve additional funding of \$50,000 from the Facility Maintenance Fund to cover the budget shortfall.



PORT AUTHORITY OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

PROCUREMENT AND SUPPLY DIVISION

January 27, 2015

INTER-OFFICE MEMORANDUM

TO:

General Manager

From:

Buyer II

Via

Procurement and Supply Division Manager

Subject

Evaluation, Analysis and Recommendation Invitation for Bid No. PAG-CIP-015-002

Relocation & Installation of Emergency Generators

Background

The above referenced Invitation for Bid was publicly announced on January 2, 2015 in the Marianas Variety. A pre-bid meeting was held on Thursday, January 8, 2015 at 10:00 a.m. in the Board conference room and a site tour was held immediately after the pre-bid meeting. The bid opening was held on Tuesday, January 27, 2015 at 2:00 p.m. in the Board room.

Six (6) prospective bidders expressed their interest by purchasing and acknowledging receipt of the bid package. Three (3) bidders submitted their bid proposals prior to the established deadline. The bids were opened in the presence of the bidders and read aloud by the Procurement representatives. The results of the bid submittals are as follows:

Bidder	Bid Amount	Variance f Budget and Gov't. Estin	
ProPacific Builders Corp.	\$ 249,400.00	\$ 49,400.00	25%
BME & Sons	\$ 358,975.00	\$158,975.00	79%
Inland Builders	\$ 805,262.00	\$605,262.00	303%

Evaluation and Analysis

Pursuant to 5GCA §5211 (g) and as indicated in Section 12 of the Instruction to Bidders of the bid package, the contract is to be awarded to the <u>lowest responsible</u>, <u>responsive bidder</u> whose bid meets the requirements and criteria set forth in this Invitation for Bid. To determine the responsibility of bidders and is consistent with §3116 (2) of the Procurement Rules and Regulations, the bid package specified the required documents that bidders must submit with their bid price proposal. A brief summary is as follows:

ProPacific Builder Corp.: The firm submitted a total bid price of \$249,400.00 which represents \$49,400.00 or 25% more than the budgeted amount. The firm provided all the required documents as stipulated in the bid package.

BME & Sons, Inc.: The firm submitted a total bid price of \$358,975.00 which represents \$158,975.00 or 79% more than the budgeted amount. The firm provided all the required documents as stipulated in the bid package.

Inland Builders Corp.: The firm submitted a total bid price of \$805,262.00 which represents \$605,262.00 or 303% more than the budget amount. The firm provided all the required documents as stipulated in the bid package.

Recommendation

As a result of our review of the bid documents submitted, **ProPacific Builder Corp.**, has been determined to have met the standards of responsibility and responsiveness as outlined in the Guam Procurement Regulations and has been deemed to be the lowest responsive and responsible bidder.

Therefore in accordance to 3109(n)(2) of the Guam Procurement Rules and Regulations, the recommendation is to award the contract to ProPacific Builder Corp. in the amount of \$249,400.00 for the above referenced project. Should you need to discuss this further, I will be available at your request.

Eda Nededog

Approved:

Joanne M. S. Brown General Manager

Concurred:

A∕lma B. Javier∕

Attachment: Abstract

cc: Engineering/CIP

Procurement File

PAG-C H-015-002 PAG-C H-015-002 PROJECT JHTT: RELOGATIONALISSIALI VHONOFI MERGANAY GINERALORS					Post Voids BID VI	BID VBSTRACT	-					27-Jan-1*	
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Port Authority of Guam Board of Directors Regular Meeting January 30, 2015

Executive Summary

Request for Proposal (RFP) 014-007 Collection Services

PURPOSE: Request for Board of Directors to approve the contract award to MCB, Inc. for the Collection Services procured under the above referenced RFP.

BACKGROUND: The referenced RFP was advertised in the Pacific Daily News on September 8, 2014. The deadline to submit proposals was on October 3, 2014. As a result of the evaluation process, MCB, Inc. was selected as the most qualified and highest ranked offeror.

The Negotiation Committee approved by the General Manager initiated cost negotiation meetings with MCB, Inc. on November 12, 2014. As a result of successful negotiations, the following terms and conditions were mutually agreed by both parties:

- MCB's services are at no cost to PAG; Services will be compensated through collection fees assessed to PAG customer.
- Collection fee rate of 33.33% is to be charged to the customer. Customer (debtor) will be responsible for any legal fees in the event litigation is necessary.
- MCB, Inc. to remit 100% of collectible amount on the account.

The term of the contract was programmed for three (3) years with two (2) options to renew for additional one year period each, but not to exceed total contract term of five (5) years. A copy of the Record of Negotiations is attached for reference.

LEGAL REVIEW: A draft contract has been forwarded to the legal counsel for review and approval as to form. Upon completion of this review, the contract form will be executed by both parties and Notice to Proceed will be issued.

FINANCIAL REVIEW: The funding for this project will be drawn from the approved Fiscal Year 2015.

RECOMMENDATION: Management request the Board of Directors' motion to approve the award the contract to MCB, Inc. for the Collection Services according to the mutually agreed terms and conditions. The firm has been deemed to have met all the requirements set forth in the RFP and is consistent with the Guam Procurement Regulations.



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website. www.portguam.com



January 13, 2015

MEMORANDUM

TO:

Joanne M.S. Brown

General Manager

FROM:

Alma B. Javier

Procurement & Supply Manger

SUBJECT:

Record of Fee Negotiations

Ref:

RFP No. PAG-014-007, Collection Services

As a result of the RFP evaluation and ranking process, the Port Authority of Guam (PAG) solicited cost proposal from MCB, Inc., as the highest proposer to provide Collection Services. The PAG's Cost Negotiation Committee consisted of Joann B. Conway (Acting Financial Affairs Controller), Glenn B. Nelson (Commercial Manager) and John B. Santos (Operations Manager). They held ameeting on November 12, 2014 to discuss proposed fees and clarification of services as attached in the Detailed Cost Proposal on November 14, 2014. (See Attachment 1)

As a result of successful negotiations, the Cost Negotiation Committee agrees to the following:

• Collection fee rate of 33.33% is to be charge to customer in an effort to recover 100% of PAG's collectible amount on the account.

The above collection fees rate is at no cost to the PAG upon implementation. Debtor will also be responsible for legal fees in the event that litigation is necessary to recuperate moneys owed to the PAG.

 Term & Condition of service agreement: Three (3) years, with options to renew on an annual basis, at the sole discretion of PAG, for additional one (1) year period each, but not to exceed the total contract terms of five (5) years.

As mutually agreed, the above recommended fees, with its terms and conditions has been determined to be fair and reasonable. Should you have any questions or need to discuss further, I am available at your request.

Alma B. Javiet

APPROVED:

JOANNE M.S. BROWN General Manager

cc: Negotiations Committee Accounting / Procurement

Attachment 1: Fee Proposal



PAG-014-007 Detailed Cost Proposal

DESCRIPTION	Will Co	omply?	Itemized	Costs (if any)	Explanation
Item No	Yes	No	Per Unit	Extended /	
1. Accept all referred accounts assigned by Port	163	NO		Lumpsum	
Accounting division	Х		No Cost	\$0.00	
Act in the best interest of the Port when performing collection service on referred customer accounts Research & investigate accounts necessary to collect	х		No Cost	\$0.00	
on referred accts in an expeditious & professional manner	х		No Cast	\$0.00	
4. Conduct non-litigation collection efforts in an efficient & effective manner	х		33.33%	\$0.00	Should PAG have signed agreements in place with collection assignments specifically notifying customer of potential collection fee's in the event of non-payment, MCB will assess customer accounts a collection fee of 33.33% of the outstanding balance. If no agreement in place, MCB will retain 33.33% from all collected amounts and remit to PAG the remaining difference. For example: PAG debtor pays \$100. MCB will retain \$33.33 and remit to PAG \$66.67
5. Implement steps to consolidate the total amount collection due on referred customer accounts in accordance with federal or local statutes	x		No Cost	\$0.00	
6 Promptly notify PAG, in writing, of all bankruptiles, billing disputes or legal matters concerning a referred customer account	×		No Cost	\$0.00	
7. Maintain PAG referred accounts in a manner to allow for instant retrieval of information in any cancelled & recalled customer account	х		No Cost	\$0.00	
8. Establish safeguards to maintain all information provided by PAG as confidential and private	х		No Cost	\$0.00	
Direct all inquiries, reports, schedules or other communications with PAG's Financial Affairs Controller or authorized designee(s)	х		No Cost	\$0.00	
or authorized or summers; 10. Attain a consent authorization for PAG's General Manager, Financial Affairs Controller prior to initiating litigation or settlement request made on account for less than total amount referred on accounts.	x		No Cost	\$0.00	
11. Consult & advise with PAG's General Accounting Supervisor with regards of serving as a daily contact person for the consolidation & resolution of billing disputes or the review of charges statuses or referred customer accounts.	х		No Cost	\$0.00	
12. Provide monthly/quarterly detailed report to PAG's Financial Affairs Controller on the Collection process and activities on referred accounts & their codified status provided in Standard Collection Satus Code listed as "Schedule A". The reports will encumber & include: Customer account number; Invoice number: Customer account number; love the account was referred; Total amount referred, Total amount collected; Batance to be collected as of reporting period, Last collection payment date; Recommended status of the account; Summary of all referred accounts including total number of account referred, number of accounts contacted, number of accounts cancelled and number of accounts.	x		No Cost	\$0.00	
13. Provide quarterly detailed listing of uncollectable customer accounts returned to Port with explanation of collection activities initiated	x		Na Cast	\$0.00	
14. Recommended course of action in the best interest of PAG & the Government of Guam in resolving referred customer accounts in the area of collections; Abandonnent/Cancellation of account; Settlement of account; Litigation of account; Continue Collection; Return for PAG review	x		No Cost	\$0.00	
15. Provide adequate staff & notify Port of any staffing changes that affects or disrupts collection service performance relevant to the Port. Furnish the necessary personnel, facilities, equipment, materials, supplies and services to fulfill the requirements of this agreement.			No Cost	\$0.00	9
16. Assume all costs associated with collection efforts on referred customer accounts.	х		No Cost	\$0.00	
17. Maintain books and accounts (records, ledgers, etc) segregating Port referred accounts, receipts and cost by debtor's name in a manner accepable to Port.	x		No Cost	\$0.00	
18. Receive payments on accounts referred by Port in any form to include: cash, checks, money order, draft or other instruments recovered from settlements or judgements and remit all such payments by the 5th of each month to PAG.	x		No Cost	\$0.00	
19. Provide a monthly remittance statement to include the following information: Each collection showing the debtor's name; customer account number; total amount referred; Date collected; amount collected	x		No Cost	\$0.00	

Port Authority of Guam Board of Directors Regular Meeting January 30, 2015

Executive Summary

Request for Proposal (RFP) 015-002 Implementation of PAG's Drug Free Workplace Program (DFWP)

PURPOSE: Request for Board of Directors to approve the contract award to Pacific Human Resoure Services, Inc. (PHRS) for the Implementation of PAG's Drug Free Workplace Program procured under the above referenced RFP.

BACKGROUND: The referenced RFP was advertised in the local newspaper on December 19, 2014. The deadline to submit proposals was on December 30, 2014. As a result of the evaluation process, PHRS was selected as the most qualified and highest ranked offeror.

The Negotiation Committee approved by the General Manager initiated cost negotiation meetings with PHRS on January 13, 2015. As a result of successful negotiations, the rates based on the attached schedule were mutually agreed by both parties.

The term of the contract was programmed for three (3) years with two (2) options to renew for additional one year period each, but not to exceed total contract term of five (5) years. A copy of the Record of Negotiations is attached for reference.

LEGAL REVIEW: A draft contract will be forwarded to the legal counsel for review and approval as to form. Upon completion of this review, the contract form will be executed by both parties and Notice to Proceed will be issued.

FINANCIAL REVIEW: The funding for this project will be drawn from the approved Fiscal Year 2015.

RECOMMENDATION: Management requests the Board of Directors' motion to approve the award the contract to PHRS for the Implementation of PAG's DFWP according to the mutually agreed terms and conditions. The firm has been deemed to have met all the requirements set forth in the RFP and is consistent with the Guam Procurement Regulations.



PORT AUTHORITY OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

PROCUREMENT AND SUPPLY DIVISION

January 28, 2015

To:

General Manager

Via:

Procurement and Supply Manager

From:

Buyer II

Subject:

Records of Fees Negotiations - Request For Proposal (RFP)

RFP-PAG-015-002 Professional Services for the Implementation of a Drug-

Free Workplace Program (DFWP)

As a result of the RFP evaluation process, the Port Authority of Guam (PAG) solicited cost proposal from **Pacific Human Resources Services**, **Inc.** (PHRS), who was selected as the firm to provide Professional Services for the Implementation of Drug-Free Workplace Program for the Port. The established Cost Negotiation committee consisted of the following:

- 1. Joann Conway, Finance Division
- 2. Carmelita C. Nededog, H.R. Division
- 3. Dora C. Perez, Planning Division

In response to PAG's letter dated January 7, 2015 to PHRS, the initial fee proposal was received on January 12, 2015 (see Attachment No.1). The Committee reviewed and discussed the firm's proposal on January 13, 2015. After careful review the Committee submitted a Counter Offer dated January 21, 2015 (see Attachment No.2):

- PAG request to keep fees of current rates, status quo.
- Fee proposal of refresher training for Active Employees over the term of contract. Cost breakdown to the following:
 - o fee for on-site training per session
 - number of employees per session
 - quantity of session(s) over-all for contract term

As a result, PHRS submitted a proposed counter offer on January 27, 2015 (see Attachment No.3). On January 28, 2015, The Committee reviewed and unanimously agreed to the PHRS Revised Schedule of Fees. The Committee finds the negotiated cost to be fair and reasonable; therefore, recommends the contract award to PHRS.

Eda Louise T. Nededog

Approved:

 $-/\sim$

Concurred

Attachments:

(No.1) - PHRS Fee Proposal (No.2) - PAG Counter Offer (No.3) - PHRS Counter Offer



PACIFIC HUMAN RESOURCE SERVICES, Inc.
Your Key to Success

January 27, 2014

Ms. Joanne M.S. Brown General Manager Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway Ste. 201 Piti. GU 96925

RE: RFP No: PAG-015-001 Response to counter offer Letter dated Jan. 21, 2015

Hafa Adai Ms. Brown,

This letter is to notify you that Pacific Human Resource Services, Inc. (PHRS) has received the request of your Cost Negotiations Committee and would like to respond as follows:

- PHRS accepts PAG's request to keep fees for drug screening and alcohol testing at current rates for the following:
 - \$25.50 per screen at PHRS Offices, \$28.50 Per screen at PAG *Status quo.
 - \$33.50 per screen at PAG site for less than seven tests. * **Status quo**.
 - \$20.00 per alcohol Screen * Status quo.
 - After hours and Holiday Fees (5:01 pm to 7:59am, Mon thru Fri, Weekends and holidays) \$75.00 per hour, minimum of 1 hour per call per day. *Status quo.
 - Shy Bladder delays \$35.00 for every hour delayed from first specimen received, up to three hours. * Status quo.
- PHRS proposes the following rates for Non-DOT, DOT, or Confirmatory Testing*:
 - \$50.00 at PHRS Offices (\$60.00 will be charged per person On-site if less than 7 tests at PAG)
 - * This increase is due to off-set additional fees from specimen packaging and shipping requirements that had been imposed in 2014 by our vendor prior to the ending of previous service contract provided to Port Authority.
- Fee Proposed for refresher training for Active employees over the term of the contract. Cost Breakdowns are as follows:
 - Fee for on-site training per session \$850.00 *Status quo
 - Number of employees per session: No more than 28 employees per session
 - Quantity of Sessions overall for contract term Total of 20 sessions, one session per quarter (once every three months)



PACIFIC HUMAN RESOURCE SERVICES, Inc. Your Key to Success

We hope you find our response fair and acceptable. Should you have any questions, please feel free to call me at 671-637-6911 or email me at grace.donaldson@phrsguam.com Thank You very much.

Sincerely.

Grace Donaldson General Manager

ace Mulil

Accepted by:

Joanne M.S. Brown General Manager



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



January 28, 2015

MEMORANDUM

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

Cable Lines

Load Center No. 1 (LC-1) is providing generation power to support EQMR building. The electrical power source was disabled on January 10, 2015 due to a defect with the underground feeder cables between LC-1 and EQMR building. At that point, and to avoid any disruption to the Maintenance division, management made the decision to proceed with the requisition process using the Maintenance operational budget which is an unanticipated expense.

Based on this, Board approval is being requested as follows:

- 1. Authorize the use of the Facility Maintenance Fund for the repair work of the power feeder circuit to EQMR building in the amount of \$60,000.00; and
- 2. Authorize management to transfer said amount to Electrical Operations Supply Account to replenish Maintenance's operational budget.

I am available should you have any questions.

JOANNE M.S. BROWN



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



January 28, 2015

MEMORANDUM

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

Travel Authorization Request

: New Mexico Tech

: Emergency Management Institute

Throughout the calendar year New Mexico Tech and Emergency Management Institute offers various training that is federally funded which are recognized by the office of Homeland Security and Federal Emergency Management Agency. Request is being made to authorize travel for the following training.

March 20, 2015 – April 2, 2015

E143 Advance Situational Awareness Training, Emergency Management Institute, Emmetsburg, Maryland

- 1. Raymond B. Santos, Transportation Superintendent
- 2. Janice Flores, Planner Work Coordinator

May 4, 2015

Prevention of and Response to Suicide Bombing Incidents, New Mexico Tech, Socorro, New Mexico

- 1. Joaquin P. Pangelinan, Manager, Equipment Support Services
- 2. Kenneth L. Calvo, Planner Work Coordinator
- 3. Raymond B. Santos, Transportation Superintendent

I am available should you have any questions.

JØANNE M.S. BROWN