FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

SEPTEMBER 30, 2005 AND 2004

Deloitte.

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INDEPENDENT AUDITORS' REPORT

Board of Directors Port Authority of Guam:

We have audited the accompanying statement of net assets of the Port Authority of Guam (the Authority), a component unit of the Government of Guam, as of September 30, 2005 and 2004, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Port Authority of Guam as of September 30, 2005 and 2004, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages 1 through 6 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. This supplementary information is the responsibility of the Authority's management. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements of the Authority taken as a whole. The supplementary information included in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the responsibility of the Authority's management. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

In accordance with *Government Auditing Standards*, we have also issued our report dated January 31, 2006, on our consideration of the Port Authority of Guam's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Deloitte standu LLP

January 31, 2006

Management's Discussion and Analysis September 30, 2005 and 2004

As management of the Port Authority of Guam (the Port), we offer readers of the Port's financial statements this narrative overview and analysis of the financial activities of the Port for the fiscal year ended September 30, 2005. We encourage readers to consider the information presented here in conjunction with the financial statements and footnotes. All amounts, unless otherwise indicated, are expressed in thousands of dollars.

Introduction

The following discussion and analysis of the performance and activities of the Port provides an introduction and understanding of the financial statements of the Port for the fiscal year ended September 30, 2005. This management's discussion and analysis has been prepared by management and should be read in conjunction with the financial statements and the accompanying notes, which follow this section.

The Port Authority of Guam was created in 1975 by Public Law 13-87 as an autonomous instrumentality of the Government of Guam to own and operate the facilities of the Commercial Port of Guam. The Public Law permits the Port to provide for the needs of ocean commerce, shipping, recreational and commercial boating and navigation of the Territory of Guam. The Port is presided over by five board members appointed by the Governor of Guam with the advice and consent of the Legislature. The Board of Directors appoints the General Manager and Deputy General Manager, who are responsible for maintenance, operation and development of the commercial port and the Port's business affairs.

The Port operates the only commercial seaport in the Territory and, as the primary seaport in Micronesia, serves as a transshipment point for the entire Western Pacific region. It operates the largest U.S. deepwater port in the region and currently handles about 2 million tons of cargo a year. The Port owns 5 cargo-handling piers along with two fuel piers, three marinas and a harbor of refuge. The cost for operations and capital improvements are funded by and large from its own revenues.

The Port is organized into three operating divisions (Stevedoring, Terminal and Transportation) and two Maintenance divisions (Equipment Maintenance and Facility Maintenance). These divisions are assisted by twelve support divisions (Port Police, Harbor Master, Safety, Finance, Human Resources, Commercial, Procurement and Supply, Marketing, Planning, Information Technology and General Administration).

Financial Statements Overview

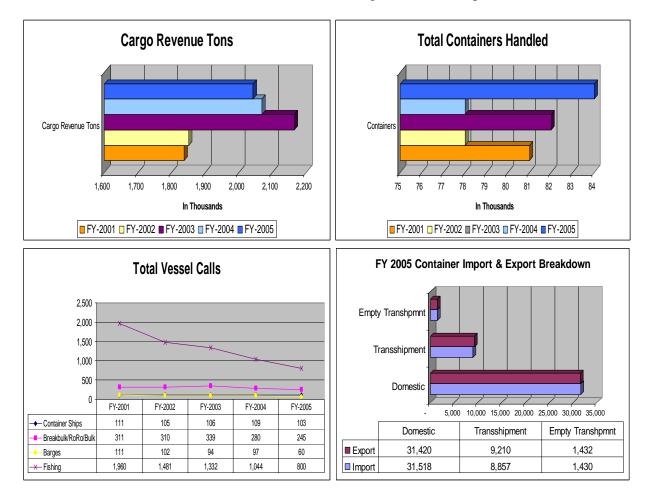
The Port's financial report includes this management's discussion and analysis, the basic financial statements, and the notes to the basic financial statements. The report includes the following three basic financial statements: the Statements of Net Assets, the Statements of Revenues, Expenses, and Changes in Net Assets, and the Statements of Cash Flows.

The Port, an enterprise fund, prepares the basic financial statements on an accrual basis in accordance with generally accepted accounting principles promulgated by the Government Accounting Standards Board. Revenues are recognized when earned, not when received, and expenses are recognized when incurred, not when paid. Capital assets are capitalized and depreciated, with the exception of land, over their useful lives.

Management's Discussion and Analysis September 30, 2005 and 2004

Historical Vessel and Cargo Statistics

The details on the Port's operations for the past five years are indicated in the following charts. For three consecutive years, the Port has handled 2 million revenue tons of cargo at its docks. The total revenue tons for fiscal year 2005 is 2.042 million. This is 1% lower than fiscal year 2004. The number of containers processed increased by 7% from 78,224 in fiscal year 2004 to 83,867 in fiscal year 2005. The total vessel calls decreased from 1,648 vessels in 2004 to 1,327 vessels in 2005 or a 19% decline. This decrease is primarily the result of the loss of more than half of the fishing vessel calls since 2001, due to relocation of fish stocks and increased vessel regulations in US ports.



Financial Highlights

The assets of the Port exceeded its liabilities at the close of fiscal year 2005 by \$46.8 million. Of this amount, \$42.7 million is invested in capital assets and \$4.0 million is unrestricted.

Due to the excess of revenues over expenses, the Port's net assets increased by \$489 thousand in 2005 compared to a \$1.9 million increase in 2004. This will be the third consecutive year wherein the Authority has recorded a positive increase in net assets. Prior to fiscal year 2003, the Port had been averaging a net loss of \$4.8 million in the past four fiscal years.

Management's Discussion and Analysis September 30, 2005 and 2004

2005 vs. 2004

The Port's over-all operating revenue decreased 1% to \$26.7 million during fiscal year 2005 compared to \$26.8 million in the prior fiscal year. Cargo throughput and wharfage charges increased by 1% and 2% respectively compared to fiscal year 2004. The following revenue source of Cargo Throughput charges showed growth in fiscal year 2005: Domestic grounded containers- 8%, Transshipment containers- 3%, Overstow containers- 29%, Container Stuffing and Devanning- 39% and Equipment Rental- 38%. Decreases in other operating revenue sources were from: Demurrage – 23%, Space Rental- 7% and Water Service Request- 13%.

Fiscal year 2005 operating expenses of \$26.0 million were 8% more than the previous fiscal year. Salary expenses increased in FY2005 due to the implementation of Public Law 27-106 which requires full restoration of salary increments owed to eligible employees of the government. Utility payments increased 33% in fiscal year 2005 due to increased rates from both Power and Water Authorities. Repairs of several water leaks in the port compound also contributed to the rise of the utility billings. As a result, the Port's operating income decreased to \$668 thousand for the fiscal year ended September 30, 2005 compared to operating earnings of \$2.6 million for fiscal year 2004. The Port's non-operating revenues and expenses increased by 35% in fiscal year 2005. The total retiree's supplemental annuities and medical, dental and life insurance increased by 39% from \$910 thousand in fiscal year 2004 to \$1.3 million in fiscal year 2005. The increase of the retirees supplemental annuities was due to the lifting of the sliding scale implemented in FY03 and FY04 budget law. The total change in net assets, after the inclusion of non operating revenues/expenses and receipts from federal grants, is \$489 thousand. Fiscal year 2005 change in net assets decreased by 74% compared to fiscal year 2004 net increase of \$1.9 million. At the close of fiscal year 2005, the Authority had net assets of \$46.8 million, an increase of 1.0% from the prior year net assets of \$46.3 million.

SUMMARY OF OPERATIONS AND CHANGES IN NET ASSETS

| | 2005 | 2004 | % Change |
|--|---------------|-------------------|----------|
| Operating Revenues | \$ 26,661,100 | \$ 26,779,573 | (1)% |
| Operating Expenses | 25,992,638 | <u>24,128,753</u> | 8% |
| Operating Income | 668,462 | 2,650,820 | (75)% |
| Non Operating Revenues | | | |
| (expenses) | (1,036,287) | (768,316) | 35% |
| (Loss) earnings before capital contributions | (367,825) | 1,882,504 | (120)% |
| Capital contributions | | | |
| Grants from the U.S. Government | 856,441 | - | - |
| Change in net assets | 488,616 | 1,882,504 | (74)% |
| Net assets, beginning of the year | 46,284,146 | 44,401,642 | 4% |
| Net assets, end of the year | \$ 46,772,762 | \$ 46,284,146 | 1% |

Management's Discussion and Analysis September 30, 2005 and 2004

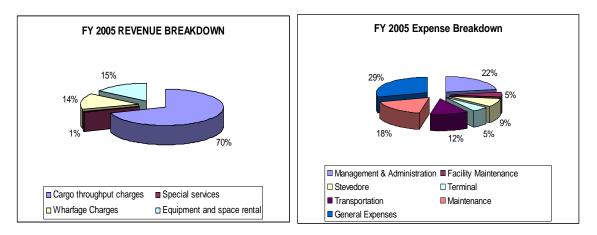
FINANCIAL POSITION SUMMARY

| | 2005 | 2004 | % Change |
|-----------------------------|---------------|---------------|----------|
| ASSETS | | | |
| Current and other assets | \$ 20,572,538 | \$ 18,720,588 | 10% |
| Capital assets | 42,692,538 | 42,324,090 | 1% |
| Total assets | \$ 63,265,076 | \$ 61,044,678 | 4% |
| LIABILITIES | | | |
| Current liabilities | \$ 11,488,119 | \$ 11,377,905 | 2% |
| Other noncurent liabilities | 5,004,195 | 3,382,627 | 36% |
| Total liabilities | 16,492,314 | 14,760,532 | 10% |
| NET ASSETS | | | |
| Invested in capital assets | 42,692,538 | 42,324,090 | 1% |
| Unrestricted | 4,080,224 | 3,960,056 | 3% |
| Total net assets | 46,772,762 | 46,284,146 | 1% |
| | \$ 63,265,076 | \$ 61,044,678 | 4% |

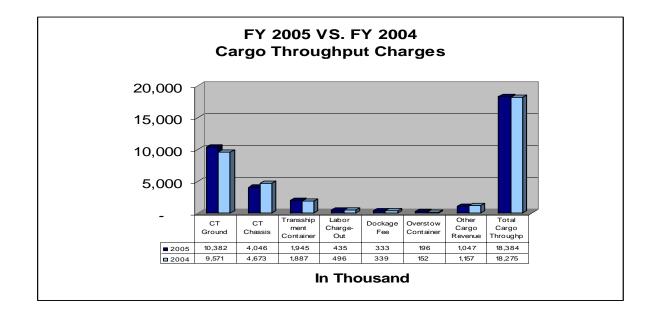
Fund Financial Statement

Net assets is a key indicator of an entity's financial position. The term "net assets" refers to the difference between assets and liabilities. At September 30, 2005, the Port's net assets were \$46.8 million, an increase of 1.0% from the prior year net assets of \$46.3 million. Fiscal year 2005 saw an increase of 10% in its current and other assets. The Port's net receivables went from \$3.3 million in fiscal year 2005 or a decrease of 16%. Capital assets increased from \$42.3 million in 2004 to \$42.7 million in 2005, a net increase of 1%.

The Port's current liabilities went up by 1% from \$11.4 million in 2004 to \$11.5 million in 2005. Due to the increase in capital acquisitions and construction activities, the current payables of the Port for fiscal year 2005 is more substantial.



Management's Discussion and Analysis September 30, 2005 and 2004



Capital Assets

At the end of fiscal 2005, the Port had almost \$43 million invested in a broad range of capital assets. This amount represents a net increase (including additions and deductions) of \$368 thousand over last year, as outlined in Table 3 (below).

| | | | Total Percentage |
|---|---------------|---------------|---------------------|
| | 2005 | 2004 | Change |
| Land | \$ 3,563,000 | \$ 3,563,000 | 0.0% |
| Construction in progress | 1,907,568 | 908,165 | 110.0% |
| Total Capital Assets not being depreciated | 5,470,568 | 4,471,165 | 22.4% |
| Buildings | 63,292,341 | 62,235,243 | 1.7% |
| Equipment | 19,995,228 | 20,041,547 | -0.2% |
| Total Capital Assets being depreciated | 83,287,569 | 82,276,790 | 1.2% |
| Less: accumulated depreciation | (46,065,599) | (44,423,865) | 3.7% |
| Total Capital Assets being depreciated, net | 37,221,970 | 37,852,925 | -1.7% |
| Total Capital Assets, net | \$ 42,692,538 | \$ 42,324,090 | 0.9% |

Management's Discussion and Analysis September 30, 2005 and 2004

This year's major capital acquisitions and construction activities are:

Container Yard Fencing and Lighting - \$337 thousand Substation LC# 1 & 4 Electrical Upgrade - \$560 thousand F1 Pier Main Wharf - \$664 thousand Deep Draft Wharf- \$362 thousand Security Screening Equipment- \$23 thousand CMU wall (replace chain link fence) - \$54 thousand Facility Earthquake Repairs- \$88 thousand AS 400 I5 Server- \$174 thousand Computers and printers - \$115 thousand Gantry 1 Diesel Generator - \$23 thousand ID Badging System-\$15 thousand LC 1 & 4 Generator Sets - \$180 thousand Diesel Engine Welding Machine- \$37 thousand 8 Pickup Trucks - \$122 thousand

Facts and Conditions affecting the Port's Operations

- Public Law 27-60 authorizes the board of directors to enter into a public private partnership lease agreement for the terminal operations and maintenance of equipment at the Jose D. Leon Guerrero Commercial Port. This process is still ongoing as of the close of the Fiscal Year. There were three companies that submitted their proposals: SSA Terminals (SSAT...A Matson and Carrix Collaboration), Portek International Limited and International Container Terminal Services, Inc. (ICTSI). The Port is currently negotiating with the company that was ranked highest by the evaluating committee.
- Gantry Crane Acquisition The Port is currently applying for a loan to USDA, Rural Development Community Facility Loan for a new gantry crane fabrication and installation. The submission is now being reviewed by the USDA Regional Office, Hilo Hawaii before it is forwarded to the headquarters in Washington.
- Repairs for F-1 pier and Aesthetic/Spalling improvements for various Port facilities is currently on-going. Gantry rail repairs is scheduled to commence in the latter part of fiscal year 2006.

Contacting the Port's Financial Management

This financial report is designed to provide users with a general overview of the Port's finances. If you have questions about this report or need additional information, contact the Port Authority of Guam Controller's Office at 1025 Cabras Highway, Suite 201, Piti, Guam 96915. Information of interest may also be obtained on the Authority's website at www.portofguam.com.

Statements of Net Assets September 30, 2005 and 2004

| ASSETS | _ | 2005 | 2004 |
|---|--------|------------------------|------------------------|
| Current assets: Cash | \$ | 15,502,530 \$ | 11,153,043 |
| Investment in time certificates of deposit Accounts receivable, net of allowance for doubtful accounts of \$813,839 in 2005 and \$1,015,879 in 2004 | _ | 2,000,000 2,803,196 | 4,000,000 3,339,078 |
| Total current assets | | 20,305,726 | 18,492,121 |
| Replacement parts inventories, net of allowance for obsolescence of \$116,630 in 2005 and \$155,976 in 2004 Property, plant and equipment, net | _ _ | 266,812 42,692,538 | 228,467 42,324,090 |
| | \$_ | 63,265,076 \$ | 61,044,678 |
| LIABILITIES AND NET ASSETS | | | |
| Current liabilities: | | | |
| Accounts payable, trade | \$ | 1,692,166 \$ | 1,466,792 |
| Security deposits and other payables | | 192,637 | 161,306 |
| Accrued typhoon and earthquake damages | | 8,254,386 | 8,342,275 |
| Accrued payroll and withholdings | | 581,582 | 611,532 |
| Current portion of accrued annual leave | _ | 767,348 | 796,000 |
| Total current liabilities | | 11,488,119 | 11,377,905 |
| Accrued annual leave, less current portion | | 138,025 | 138,025 |
| Accrued sick leave | | 415,103 | - |
| Unfunded pension costs | _ | 4,451,067 | 3,244,602 |
| Total liabilities | _ | 16,492,314 | 14,760,532 |
| Commitments and contingencies | | | |
| Net assets: | | | |
| Invested in capital assets | | 42,692,538 | 42,324,090 |
| Unrestricted | _ | 4,080,224 | 3,960,056 |
| Total net assets | _ | 46,772,762 | 46,284,146 |
| | \$_ | 63,265,076 \$ | 61,044,678 |

See accompanying notes to financial statements.

Statements of Revenues, Expenses and Changes in Net Assets Years Ended September 30, 2005 and 2004

| | | 2005 | 2004 |
|---|-----|---------------|------------|
| Operating revenues: | | | |
| Cargo throughput charges | \$ | 18,384,098 \$ | 18,274,627 |
| Wharfage charges | | 3,617,240 | 3,560,633 |
| Equipment and space rental | | 3,996,800 | 4,067,356 |
| Special services | | 252,136 | 267,377 |
| Other operating income | _ | 410,826 | 609,580 |
| Total operating revenues | _ | 26,661,100 | 26,779,573 |
| Operating expenses: | | | |
| Management and administration | | 5,904,468 | 5,655,729 |
| Equipment maintenance | | 4,551,573 | 4,232,530 |
| Transportation services | | 3,137,401 | 2,688,215 |
| Insurance | | 2,479,728 | 2,579,290 |
| Depreciation | | 2,440,866 | 2,574,298 |
| Stevedoring services | | 2,305,738 | 2,005,790 |
| Terminal services | | 1,407,680 | 1,335,037 |
| Facility maintenance | | 1,311,882 | 1,092,653 |
| General expenses | | 1,220,054 | 1,184,414 |
| Utilities | | 1,040,855 | 780,797 |
| Bad debts | _ | 192,393 | - |
| Total operating expenses | _ | 25,992,638 | 24,128,753 |
| Earnings from operations | _ | 668,462 | 2,650,820 |
| Nonoperating revenues (expenses): | | | |
| Interest income | | 444,371 | 197,154 |
| COLA/supplemental annuities | | (1,268,606) | (909,732) |
| Other expense | | (1,696) | (38,953) |
| Loss from disposal of property, plant and equipment | | (69,819) | (9,550) |
| Estimated typhoon loss | _ | (140,537) | (7,235) |
| Total nonoperating expenses, net | _ | (1,036,287) | (768,316) |
| (Loss) earnings before capital contributions | | (367,825) | 1,882,504 |
| Capital contributions: | | | |
| Grants from the U.S. Government | | 856,441 | - |
| Increase in net assets | | 488,616 | 1,882,504 |
| Net assets at beginning of year | _ | 46,284,146 | 44,401,642 |
| Net assets at end of year | \$_ | 46,772,762 \$ | 46,284,146 |
| | _ | | |

See accompanying notes to financial statements.

Statements of Cash Flows Years Ended September 30, 2005 and 2004

| | _ | 2005 | 2004 |
|---|--------------|---|---|
| Cash flows from operating activities: Cash received from customers Cash payments to suppliers for goods and services Cash payments to employees for services and benefits | \$ | 27,178,856 \$ (7,340,237) (15,596,007) | 27,204,443 (9,280,512) (14,214,857) |
| Net cash provided by operating activities | _ | 4,242,612 | 3,709,074 |
| Cash flows from investing activities: Interest received Decrease (increase) in investment in time certificates of deposit | _ | 444,371 2,000,000 | 197,154 (4,000,000) |
| Net cash provided by (used in) investing activities | - | 2,444,371 | (3,802,846) |
| Cash flows from capital and related financing activities: Capital grants received Insurance and FEMA claims received Earthquake and typhoon costs Purchase of property, plant and equipment | _ | 494,551 187,622 (140,537) (2,879,132) | 1,626,176 (202,875) (963,371) |
| Net cash (used in) provided by capital and related financing activities | _ | (2,337,496) | 459,930 |
| Net increase in cash | | 4,349,487 | 366,158 |
| Cash at beginning of year | _ | 11,153,043 | 10,786,885 |
| Cash at end of year | \$ | 15,502,530 \$ | 11,153,043 |
| Reconciliation of earnings from operations to net cash provided by operating activities: Earnings from operations Adjustments to reconcile earnings from operations to net cash | \$ | 668,462 \$ | 2,650,820 |
| provided by operating activities: Depreciation Payments for COLA/supplemental annuities Bad debts (Increase) decrease in assets: | | 2,440,866 (1,268,606) 192,393 | 2,574,298 (1,945,598) - |
| Receivables Replacement parts inventories Increase (decrease) in liabilities: | | 517,756 (38,345) | 424,870 (34,793) |
| Accounts payable, trade Security deposits and other payables Accrued payroll and withholdings Accrued annual leave Accrued typhoon damages Accrued sick leave Unfunded pension costs | | 223,678 31,331 (29,950) (28,652) (87,889) 415,103 1 206 465 | (571,498) (153,811) 181,525 (342,575) - - 925,836 |
| Net cash provided by operating activities | - | 1,206,465 4,242,612 \$ | 3,709,074 |
| | | | |

See accompanying notes to financial statements.

Notes to Financial Statements September 30, 2005 and 2004

(1) Organization and Summary of Significant Accounting Policies

Organization

The Port Authority of Guam (the "Authority") was created by Public Law 13-87 as an autonomous instrumentality of the Government of Guam to own and operate the facilities of the Commercial Port of Guam. All assets and liabilities were transferred from the Commercial Port of Guam to the Authority at book value effective April 20, 1976. The Authority is governed by a five member Board of Directors appointed by the Governor with consent provided by the Legislature. The Authority is a component unit of the Government of Guam.

The Authority's main cargo handling facilities are located on thirty acres of reclaimed land on Cabras Island in Piti, Guam. Title to this land was transferred from the Government of Guam to the Authority in 1979. Eleven acres of adjacent property was assigned to the Authority from the U.S. Navy at an annual rent of \$1 to be used for future container yard expansion.

The Authority controls and/or manages approximately 260 acres of fast and submerged lands inclusive of the thirty acres noted previously. These areas include the Harbor of Refuge, Aqua World Marina, a portion of the Piti Channel, Agat Marina, Gregorio D. Perez Marina, Hotel Wharf, Dog Pier, Family Beach and the Port Authority Beach. In 1988, the Guam Economic Development Authority assigned the management of the thirty-two acre Cabras Industrial Park to the Authority.

Summary of Significant Accounting Policies

Basis of Accounting

The Authority utilizes the flow of economic resources measurement focus. Its financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as applied to governmental units using the accrual basis of accounting. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. GASB Statement No. 20, "Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting" requires that proprietary activities apply all applicable GASB pronouncements as well as Statements and Interpretations issued by the Financial Accounting Standards Board (FASB), Accounting Procedures issued on or before November 30, 1989. The Authority has implemented GASB 20 and elected not to apply FASB Statements and Interpretations issued after November 30, 1989.

The Authority's revenues are derived primarily from providing various services to major shipping line customers under an approved tariff rate schedule and are reported as operating revenues. Capital, grants, financing or investing related transactions are reported as non-operating revenues. Revenue is recognized on the accrual basis and is recorded upon billing when services have been completed. All expenses related to operating the Authority are reported as operating expenses. COLA/supplemental annuities, and earthquake and typhoon damages are reported as non-operating expenses.

Notes to Financial Statements September 30, 2005 and 2004

(1) Organization and Summary of Significant Accounting Policies, Continued

Summary of Significant Accounting Policies, Continued

Net Assets

Net assets represent the residual interest in the Authority's assets after liabilities are deducted and consist of the following three sections:

- Invested in capital assets, net of related debt: Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets.
- Restricted: Nonexpendable – Net assets subject to externally imposed stipulations that require the Authority to maintain them permanently. Expendable – Net assets whose use by the Authority is subject to externally imposed stipulations that can be fulfilled by actions of the Authority pursuant to those stipulations or that expire with the passage of time.
 Unrestricted:
- Unrestricted: Net assets that are not subject to externally imposed stipulations. Unrestricted net assets may be designated for specific purposes by action by management or the Board of Directors or may otherwise be limited by contractual agreements with outside parties.

The Authority does not have restricted net assets at September 30, 2005 and 2004.

Cash

For purposes of the statements of net assets and of cash flows, cash is defined as cash on hand and deposits in banks and time certificates of deposit with initial maturities of three months or less. Time certificates of deposits with initial maturities of more than three months are separately classified. The Authority has both the intent and the ability to hold its time certificates of deposit, carried at cost which approximates fair value, to maturity.

The Authority has approximately \$400,006 and \$300,006 of cash and time deposits insured through the Federal Deposit Insurance Corporation and approximately \$17,102,524 and \$15,273,873 of uninsured and uncollateralized deposits as of September 30, 2005 and 2004, respectively. Deposits in banks are required by Section 114 of 5 GCA 21, *Investments and Deposits*, to be secured by qualified collateral in the amount of 110% or more of the deposit balance. However, the Government of Guam and its component units do not enforce the requirement on a consistent basis.

Trade Accounts Receivable

Substantially all of the Authority's trade receivables as of September 30, 2005 and 2004, are due from companies located or operating in Guam. The allowance for uncollectible accounts is stated at an amount which management believes will be adequate to absorb possible losses on accounts receivable that may become uncollectible based on evaluations of the collectibility of these accounts and prior collection experience. The allowance is established through a provision for bad debts charged to expense.

Notes to Financial Statements September 30, 2005 and 2004

(1) Organization and Summary of Significant Accounting Policies, Continued

Summary of Significant Accounting Policies, Continued

Property, Plant and Equipment

Land is recorded at its appraised value on the date of transfer from the Government of Guam. Buildings and structures are stated at cost, which includes interest during the construction period. Equipment is stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets (5 - 40 years for plant assets). Current policy is to capitalize items over \$1,000.

Replacement Parts Inventories

Replacement parts inventories consist of spare parts and supplies stated at average cost and are charged to expense as used. Due to the nature and availability of parts necessary for operations, items which often are not used within one year are kept in inventory. Thus, replacement parts inventories are classified as non-current assets.

Annual Leave

Compensated absences are accrued and reported as a liability in the period earned. Annual leave expected to be paid out within the next fiscal year is accrued and is included in current liabilities. Accumulation of such annual leave credits was limited to 480 hours at fiscal year end. All such annual leave credit is convertible to pay upon termination of employment. During the year ended September 30, 2003, Public Law 27-05 was implemented reducing the maximum accumulation amount of annual leave to 320 hours. Any annual leave earned in excess of 320 hours but not to exceed 100 hours as of February 28, 2003 shall be credited to the employee's sick leave. Pursuant to Public Law 27-106, employees who have accumulated annual leave in excess of three hundred twenty (320) hours as of February 28, 2003 may carry over their excess and shall use the excess amount of leave prior to retirement or termination from service. At the time of retirement or termination of service, that portion permitted to be credited to sick leave shall be so credited and the remainder of the excess leave, if any, shall be lost. Public Law 27-106 does not allow lump sum compensation or retirement credit for annual leave in excess of three hundred twenty (320) hours.

Public Law 26-86 allows members of the Defined Contribution Retirement System to receive a lump sum payment of one-half of their accumulated sick leave upon retirement. The Authority has accrued an estimated liability of \$415,103 at September 30, 2005 for potential future sick leave payments as a result of this law. However, this amount is an estimate and the actual payout may be materially different than estimated.

Risk Management

The Authority has commercial insurance coverage for directors' and officers' liability, comprehensive liability, employee dishonesty and forgery, money and securities loss, and automobile injury and property damage. Worker's compensation is managed through the local Department of Labor. The Authority also has commercial property insurance coverage for 100% of the total net book value of property, plant and equipment, subject to deductibles.

Notes to Financial Statements September 30, 2005 and 2004

(1) Organization and Summary of Significant Accounting Policies, Continued

Summary of Significant Accounting Policies, Continued

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

New Accounting Standards

The Authority implemented GASB Statement No. 40, *Deposit and Investment Risk Disclosures* (an amendment of GASB Statement No. 3) and GASB Statement No. 42, Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries for the year ended September 30, 2005. Implementation of these Statements did not have a material effect on the Authority's financial statements.

The Authority will be implementing GASB Statement No. 47, *Accounting for Termination Benefits* for the year ended September 30, 2006. The Authority has not evaluated the financial statement impact of GASB No. 47.

Reclassifications

Certain amounts in the 2004 financial statements have been reclassified to correspond with the 2005 presentation.

(2) Property, Plant and Equipment

A schedule of the Authority's property, plant and equipment as of September 30, 2005 and 2004 is as follows:

| | Beginning Balance October 1, 2004 | Transfers and Additions | Transfers and Deletions | Ending Balance September 30, 2005 |
|-------------------------|--------------------------------------|----------------------------|----------------------------|--------------------------------------|
| Depreciable assets: | | | | |
| Buildings | \$ 62,235,243 | \$ 1,061,937 | \$ (4,839) | \$ 63,292,341 |
| Equipment | 20,041,547 | 817,793 | (864,112) | <u>19,995,228</u> |
| | 82,276,790 | 1,879,730 | (868,951) | 83,287,569 |
| Less accumulated | | | | |
| depreciation | (44,423,865) | (<u>2,440,866</u>) | 799,132 | (<u>46,065,599</u>) |
| - | 37,852,925 | (561,136) | (69,819) | 37,221,970 |
| Non-depreciable assets: | | | | |
| Land | 3,563,000 | - | - | 3,563,000 |
| Construction work in | | | | |
| progress | 908,165 | 2,179,781 | (1, 180, 378) | 1,907,568 |
| | 4,471,165 | 2,179,781 | (1,180,378) | 5,470,568 |
| Total | \$ 42,324,090 | \$ <u>1,618,645</u> | \$ (<u>1,250,197</u>) | \$ 42,692,538 |

Notes to Financial Statements September 30, 2005 and 2004

(2) Property, Plant and Equipment, Continued

| | Beginning Balance October 1, 2003 | Transfers and Additions | Transfers and Deletions | Ending Balance September 30, 2004 |
|-------------------------|--------------------------------------|----------------------------|----------------------------|--------------------------------------|
| Depreciable assets: | | | | |
| Buildings | \$ 62,042,006 | \$ 193,237 | \$ - | \$ 62,235,243 |
| Equipment | <u>19,797,296</u> | 293,378 | (49,127) | 20,041,547 |
| • • | 81,839,302 | 486,615 | (49,127) | 82,276,790 |
| Less accumulated | | | | |
| depreciation | (<u>41,953,895)</u> | (<u>2,512,242</u>) | 42,272 | (44,423,865) |
| _ | <u>39,885,407</u> | (<u>2,025,627</u>) | (6,855) | 37,852,925 |
| Non-depreciable assets: | | | | |
| Land | 3,563,000 | - | - | 3,563,000 |
| Construction work in | | | | |
| progress | 486,610 | 421,555 | | 908,165 |
| | 4,049,610 | 421,555 | | 4,471,165 |
| Total | \$ <u>43,935,017</u> | \$ <u>(1,604,072)</u> | \$ <u>(6,855</u>) | \$ <u>42,324,090</u> |

(3) Earthquake and Typhoon Damages

On October 13, 2001, an earthquake with a magnitude of 7.0 on the Richter scale struck Guam. Damage to the Authority's property, plant and equipment as a direct result of the earthquake, totaled approximately \$8 million, which has been received from insurance and recorded as accrued earthquake costs in the accompanying financial statements. Related costs totaling \$751,575 were incurred during the year ended September 30, 2005.

On July 5, 2002, Typhoon Chata'an struck Guam with destructive winds in excess of 110 miles per hour. Most recent estimates of the damage to the Authority's property, plant and equipment, as a direct result of the typhoon, approximate \$2,925,000.

On December 8, 2002, Supertyphoon Pongsona struck Guam with destructive winds of approximately 180 miles per hour. Estimates of the damage to the Authority's property, plant and equipment, as a direct result of the typhoon, approximate \$2,850,000. Under the Authority's insurance coverage for this disaster, the Authority is responsible for the first \$5 million in damages, \$2.5 million deductible and \$2.5 million of required self-insurance. While the Authority is unable to obtain an insurance recovery for physical damage to its property, a claim for business interruption has been accepted. Authority management intends to seek reimbursement from federal sources for a portion of the deductible and self-insurance amounts. The Authority received approximately \$188,000 and \$492,000 from FEMA during the years ended September 30, 2005 and 2004, respectively.

Recorded earthquake and typhoon damages and related recoveries are all estimated amounts. Final damages and insurance and FEMA recoveries may be materially different than estimated.

Notes to Financial Statements September 30, 2005 and 2004

(4) Employees' Retirement Plan

Employees of the Authority hired before September 30, 1995 are under the Government of Guam Employees' Retirement System (a defined benefit, contributory pension plan). Employees hired after September 30, 1995, are members of the Defined Contribution Retirement System (DCRS). Until December 31, 1999, and for several limited periods after December 31, 1999, those employees who were members of the defined benefit plan with less than 20 years of service at September 30, 1995, had the option to switch to the Defined Contribution Retirement System. Otherwise they remained under the old plan.

The Defined Benefit Plan and the DCRS are administered by the Government of Guam Retirement Fund, to which the Authority contributes based upon a fixed percentage of the payroll for those employees who are members of the Plan.

As a result of actuarial valuations performed as of September 30, 2003, 2002 and 2001, contribution rates for the years ended September 30, 2005 and 2004 and 2003, respectively, have been determined as follows:

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|--|------------------|------------------|-------------------|
| Normal costs (% of DB Plan payroll) Unfunded liability costs (% of total payroll) | 18.30% 19.93% | 17.66% 16.23% | 16.42% 22.94% |
| Childred hability costs (% of total payron) | <u>17.75</u> /0 | <u>10.25</u> 70 | <u>22.)+</u> /0 |
| | 38.23% | 33.89% | 39.36% |
| Employee contributions (DB Plan employees) | <u>9.50</u> % | <u>9.50</u> % | <u>9.50</u> % |
| | 28.73% | 24.39% | 29.86% |
| Agency specific adjustments | % | % | <u> 1.62</u> % |
| Government contribution as a % of DB Plan payroll | <u>28.73</u> % | <u>24.39</u> % | <u>31.48</u> % |
| Government contribution as a % of total payroll | <u>24.89</u> % | <u>20.81</u> % | N/A |

Statutory contribution rates for employer and employee contributions were 20.81% and 9.5%, respectively, of qualifying payroll for both of the years ended September 30, 2004 and 2003.

The plan utilized the actuarial cost method termed "entry age normal". Significant actuarial assumptions are as follows:

| - | 2003 <u>Actuarial Valuation</u> | 2002 <u>Actuarial Valuation</u> | |
|----------------------------------|------------------------------------|------------------------------------|--|
| Interest rate and rate of return | 7.0% | 7.5% | |
| Payroll increases | 3.5% | 4.5% | |
| Salary increases | 4.0% - 8.5% | 4.0% - 8.5% | |

The actuarial valuation performed as of September 30, 2003, did not provide a breakdown of actuarial present value of vested and non-vested accumulated plan benefits by sponsor or net assets available for benefits by sponsor. If the actuarial valuation were performed for the Authority as a separate sponsor, the accrued unfunded liability at September 30, 2005 and 2004 may be materially different than that recorded in the accompanying financial statements.

Notes to Financial Statements September 30, 2005 and 2004

(4) Employees' Retirement Plan, Continued

Contributions into the DCRS by members are based on an automatic deduction of 5% of the member's regular base pay. The contribution is periodically deposited into an individual annuity account within the DCRS. Employees are afforded the opportunity to select from different annuity accounts available under the DCRS.

Statutory employer contributions into the DCRS for the years ended September 30, 2005 and 2004, are determined using the same rates as the DB plan. Of the amount contributed by the employer, only 5% of the member's regular base pay is deposited into the member's individual annuity account. The remaining amount is contributed towards the unfunded liability of the defined benefit plan.

Members of the DCRS who have completed five years of government service have a vested balance of 100% of both member and employer contributions plus any earnings thereon.

Retirement expense for the years ended September 30, 2005, 2004 and 2003 is as follows:

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|---|---------------------|---------------------|---------------------|
| Cash contributions and accruals Increase in accrued unfunded | \$ 2,149,300 | \$ 2,308,708 | \$ 2,658,122 |
| liability to the retirement fund | 1,206,465 | 925,836 | 543,949 |
| | \$ <u>3,355,765</u> | \$ <u>3,234,544</u> | \$ <u>3,202,071</u> |

For additional information on the Government of Guam Retirement Fund, inquiries may be addressed to the Director of the Government of Guam Retirement Fund, 424 A Route 8, Maite, Guam 96910.

(5) Long Term Liabilities

Long term liabilities of the Authority consist of annual leave and sick leave payable to its employees and its liability to the retirement fund. Changes in long-term liabilities for the years ended September 30, 2005 and 2004 are as follows:

| | Outstanding at September 30, <u>2004</u> | Increases | Decreases | Outstanding at September 30, <u>2005</u> | Current | <u>Noncurrent</u> |
|--|--|---------------------|-----------------------|--|-------------------|---------------------|
| Accrued annual leave Accrued unfunded liability | \$ 934,025 | \$ 655,783 | \$ 684,435 | \$ 905,373 | \$ 767,348 | \$ 138,025 |
| to retirement fund | 3,244,602 | 1,206,465 | - | 4,451,067 | - | 4,451,067 |
| Accrued sick leave | <u> </u> | 415,103 | | 415,103 | | 415,103 |
| | \$ <u>4,178,627</u> | \$ <u>2,277,351</u> | \$ <u>684,435</u> | \$ <u>5,771,543</u> | \$ <u>767,348</u> | \$ <u>5,004,195</u> |
| | Outstanding at September 30, | | | Outstanding at September 30, | | |
| | <u>2003</u> | Increases | Decreases | <u>2004</u> | Current | Noncurrent |
| Accrued annual leave Accrued unfunded liability | \$ 1,276,600 | \$ - | \$ (342,575) | \$ 934,025 | \$ 796,000 | \$ 138,025 |
| to retirement fund | 2,318,766 | <u>925,836</u> | | 3,244,602 | | 3,244,602 |
| | \$ <u>3,595,366</u> | \$ <u>925,836</u> | \$ (<u>342,575</u>) | \$ <u>4,178,627</u> | \$ <u>796,000</u> | \$ <u>3,382,627</u> |

Notes to Financial Statements September 30, 2005 and 2004

(6) Contingencies

Lawsuits and Claims

As of September 30, 2005 and 2004, the Authority has been named as defendant in several pending lawsuits and claims. The amount of potential loss as a direct result of these lawsuits and claims cannot presently be determined. As such, no provision has been recorded in the accompanying financial statements for these contingencies. The Authority intends to vigorously defend itself against all legal actions.

Government of Guam General Fund

The Guam Legislature has enacted legislation that requires certain component units, including the Authority, to transfer certain amounts to the Government of Guam general fund on an annual basis. During the year ended September 30, 1994, the Authority transferred \$500,000 to the General Fund pursuant to such legislation. In addition, during the year ended September 30, 1997, the Authority transferred \$3,500,000 to the Government of Guam Autonomous Agency Infrastructure Collection Fund. The Governor of Guam and the board of directors, for the years ended September 30, 1987 through 1993, 1995, 1996 and 1998 through 2005, have not determined the Authority's allocated portions of these transfers. Accordingly, no liability for this contingency has been recorded in the accompanying financial statements.

(7) Major Customers

The Authority has five major shipping line customers that account for 77.4% and 79.7% of total operating revenues for the years ended September 30, 2005 and 2004, respectively. The Authority has a high concentration of credit risk due to the limited number of entities comprising its customer base.

(8) Rental Operations

The Authority, in cooperation with the Guam Economic Development and Commerce Authority (GEDCA), leases space to tenants under noncancelable operating leases, with options to renew, providing for future minimum rentals. The future minimum rental payments due from tenants under noncancelable operating leases in effect at September 30, 2005, are as follows:

| Year Ending <u>September 30,</u> | Authority <u>Share</u> | GEDCA Share | <u>Total</u> |
|-------------------------------------|---------------------------|-----------------------|-----------------------|
| 2006 2007 | \$ 351,650 311,293 | \$ 183,717 162,633 | \$ 535,367 473,926 |
| 2008 | 461,637 | - | 461,637 |
| 2009 2010 | 461,637 348,072 | - | 461,637 348,072 |
| 2011 | <u>158,432</u> | <u> </u> | 158,432 |
| | \$ <u>2,092,721</u> | \$ <u>346,350</u> | \$ <u>2,439,071</u> |

The Authority also leases equipment and space to tenants on a month to month basis. Total equipment and lease space revenue from tenants for all rentals is \$3,996,800 and \$4,067,356, respectively, for the years ended September 30, 2005 and 2004.

Notes to Financial Statements September 30, 2005 and 2004

(9) Accrued Supplemental/COLA Annuities

As required by Public Law 27-106, the Authority must pay to the Government of Guam Retirement Fund certain supplemental benefits paid to retirees for the years ended September 30, 2005 and 2004. The supplemental benefits derive from an annual appropriation by the Guam Legislature and do not relate to covered plan benefits.

(10) Related Party Balances

At September 30, 2005, the Authority has time certificates of deposit of \$5 million with a bank in which the Board Chairman holds an executive position. The Authority has time certificates of deposit with two other banks.

(11) Subsequent Event

The Port has plans to privatize their terminal operations and equipment maintenance. The privatization is expected to be finalized during the year ended September 30, 2006.

Schedule 1 Schedule of Expenses Years Ended September 30, 2005 and 2004

| | | 2005 | 2004 |
|-------------------------------------|----|-----------|-----------------|
| Management and administration: | | | |
| Management: | | | |
| Salaries and wages - regular | \$ | 170,081 | \$ 176,665 |
| Salaries and wages - other | | 62 | - |
| Benefits - Government contribution | | 43,753 | 39,931 |
| Accrued sick leave | | 21,934 | - |
| Fringe benefits | | 657 | 5,085 |
| Miscellaneous | | 1,957 | 1,397 |
| Total Management | _ | 238,444 | 223,078 |
| Administration: | | | |
| Salaries and wages - regular | | 3,532,122 | 3,384,453 |
| Salaries and wages - overtime | | 183,760 | 134,932 |
| Salaries and wages - other | | 44,303 | 41,524 |
| Benefits - Government contribution | | 1,198,300 | 1,106,923 |
| Accrued sick leave | | 160,876 | - |
| Fringe benefits | | 192,298 | 364,742 |
| Contractual | | 111,778 | 173,665 |
| Travel and training | | 3,322 | 57,311 |
| Repairs and maintenance | | 116,759 | 65,634 |
| Office supplies | | 52,126 | 66,516 |
| Miscellaneous | _ | 70,380 | 36,951 |
| Total Administration | | 5,666,024 | 5,432,651 |
| Total Management and Administration | \$ | 5,904,468 | \$ 5,655,729 |
| Equipment Maintenance: | | | |
| Salaries and wages - regular | \$ | 1,717,396 | \$ 1,345,382 |
| Salaries and wages - overtime | | 263,116 | 150,985 |
| Salaries and wages - other | | 87,320 | 76,912 |
| Benefits - Government contribution | | 490,481 | 422,702 |
| Accrued sick leave | | 59,070 | - |
| Fringe benefits | | 95,157 | 145,683 |
| Parts, materials and supplies | | 436,010 | 605,549 |
| Repairs and maintenance | | 1,392,055 | 1,479,592 |
| Miscellaneous | | 10,968 | 5,725 |
| Total Equipment Maintenance | \$ | 4,551,573 | \$ 4,232,530 |

See accompanying independent auditors' report.

Schedule 1, Continued Schedule of Expenses, Continued Years Ended September 30, 2005 and 2004

| | 2005 | | 2004 |
|------------------------------------|-----------------|----|-----------|
| Transportation Services: | | _ | |
| Salaries and wages - regular | \$ 1,706,491 | \$ | 1,440,922 |
| Salaries and wages - overtime | 162,968 | | 161,999 |
| Salaries and wages - other | 98,329 | | 89,020 |
| Benefits - Government contribution | 679,273 | | 609,442 |
| Accrued sick leave | 45,773 | | - |
| Fringe benefits | 112,370 | | 176,953 |
| Gas, oil and diesel | 330,739 | | 208,027 |
| Miscellaneous | 1,458 | | 1,852 |
| Total Transportation Services | \$ 3,137,401 | \$ | 2,688,215 |
| Stevedoring Services: | | | |
| Salaries and wages - regular | \$ 1,349,524 | \$ | 1,089,859 |
| Salaries and wages - overtime | 202,316 | | 181,335 |
| Salaries and wages - other | 68,225 | | 66,472 |
| Benefits - Government contribution | 488,970 | | 423,865 |
| Accrued sick leave | 63,043 | | - |
| Fringe benefits | 106,377 | | 234,189 |
| Miscellaneous | 27,283 | | 10,070 |
| Total Stevedoring Services | \$ 2,305,738 | \$ | 2,005,790 |
| Facility Maintenance: | | | |
| Salaries and wages - regular | \$ 750,042 | \$ | 554,207 |
| Salaries and wages - overtime | 22,355 | | 11,999 |
| Salaries and wages - other | 7,874 | | 6,419 |
| Benefits - Government contribution | 287,573 | | 292,017 |
| Accrued sick leave | 28,312 | | - |
| Fringe benefits | 47,515 | | 132,460 |
| Parts, materials and supplies | 149,554 | | 91,551 |
| Miscellaneous | 18,657 | | 4,000 |
| Total Facility Maintenance | \$ 1,311,882 | \$ | 1,092,653 |
| Terminal Services: | | | |
| Salaries and wages - regular | \$ 919,617 | \$ | 808,783 |
| Salaries and wages - overtime | 36,714 | | 59,375 |
| Salaries and wages - other | 18,134 | | 18,256 |
| Benefits - Government contribution | 340,565 | | 339,665 |
| Accrued sick leave | 36,095 | | - |
| Fringe benefits | 51,223 | | 101,265 |
| Miscellaneous | 5,332 | | 7,693 |
| Total Terminal Services | \$ 1,407,680 | \$ | 1,335,037 |

See accompanying independent auditors' report.

Schedule 1, Continued Schedule of Expenses, Continued Years Ended September 30, 2005 and 2004

| | 2005 | | 2004 | |
|---|------|-----------|------|-----------|
| General Expenses: | | | | |
| Insurance consultants | \$ | 249,996 | \$ | 374,163 |
| Workmen's compensation injury allowance | | 238,803 | | 231,540 |
| GEDA land lease fee | | 200,000 | | 200,000 |
| Professional services | | 164,845 | | - |
| Shell manager's fee | | 118,674 | | 87,831 |
| Waste removal | | 55,085 | | 46,966 |
| Repair and maintenance | | 48,896 | | 20,686 |
| Agency fee | | 32,555 | | 33,262 |
| Audit and consulting fees | | 27,000 | | 41,000 |
| Claims and damages | | 15,073 | | 10,020 |
| Port incentive award | | 13,527 | | 4,239 |
| Inventory loss | | 3,275 | | 5,186 |
| Legal counsel | | - | | 66,133 |
| Management discount | | - | | 31,914 |
| Miscellaneous | | 52,325 | | 31,474 |
| Total General Expenses | \$ | 1,220,054 | \$ | 1,184,414 |
| Employees at end of year | | 309 | | 331 |

See accompanying independent auditors' report.