PORT EXPANSION PLAN

Port Authority of Guam PB International







Vision

 to modernize the Port as a first class facility in the region providing cargo handling services in a safe, efficient & sustainable manner.

Goal

- increase Port capacity
- execute required infrastructure development and Port expansion to meet military buildup and normal growth
- promote economic growth & opportunities for maritime related industries
- address port users needs



- Largest U.S. deepwater port in the Western Pacific
- Only commercial seaport and main lifeline of all cargo entering Guam
- Handles 95% of the island's total imports (civilian & military)
- Full services to ocean vessels for loading and offloading cargo for Guam & Micronesia
- Transshipment hub for the entire Western Pacific Region



- Contracted the services of PBI in August 2007 to update 1999 Master Plan
- Updates address future PAG expansion and development based on typical commercial growth and military buildup
- Needs assessments for military buildup are based on preliminary information of cargo volumes and personnel relocation provided by JGPO.
- Revised Master Plan to be complete by April 2008





- Financial Feasibility Plan
 - Provide analysis of available funding options
 - Identify feasible options for optimal strategy
- Community Outreach Program
 - Consolidated and focused outreach for building consensus and commitment on the optimal strategy
- Implementation Plan
 - Detailed plan of action, indicating tasks, responsible party, and timelines for the execution of infrastructure development and equipment acquisition



Collaborative efforts with Stakeholders

- Continue cohesive working relationship with Port Users and Administration
- Commitment from Governor/Lt. Governor
 & Legislature to support PAG endeavors
- Firm commitment from PAG to implement required developments
- Fast track priority projects

Port Authority of Guam Master Plan for Port Modernization

Prepared by PB International, Inc. February, 2008



History & Snapshot

- Navy Designed & Put in Service in Late 1960's
- Has Remained Largely Unchanged Since
- Ownership/Operations to Gov-Guam in 1970's
- Done its Job for Guam & Bases as Sole Gateway (Over 90% moves through Port)
- But Facilities are Considerably Out of Date for Modern Cargo Operations
- PBI has Substantially Completed Master Plan
- WILL NOT meet Marine Base Relocation Demands





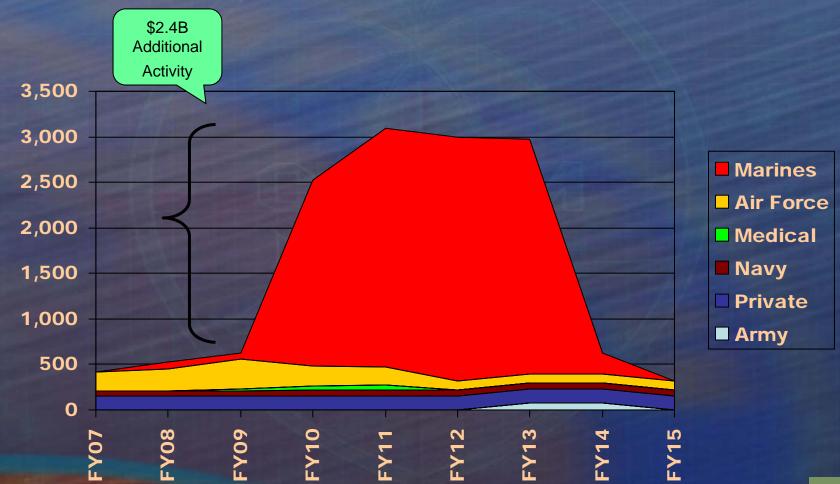
Cargo Forecast

Framework for the Forecasts:

- Transportation is a derived demand
- Population
- Employment & markets
- Major Drivers
 - Base Construction & 22% Population Increase
 - GovGuam Infrastructure Program



DOD Guam Construction Activity (Millions 2007\$)





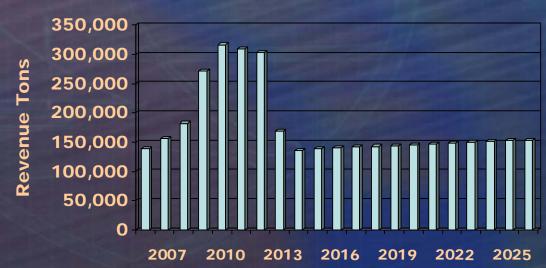
Forecast

Containers in Boxes

Median Breakbulk Cargo

Cement is Double or More





Port Authority of Guam
Master Plan Updates 2008



Containers, Break-bulk & Cement

Annual Cargo:

Containers: 103,000 Boxes in 2007

Est. Capacity 120,000 (current trade pattern)

Peak Demand 190,000 (200,000 high peak)

Break-bulk: 155,000 Tons Peak in 2006

Est. Capacity Close to Capacity

Peak Demand 320,000 Tons During Construction

Cement: 100,000 Tons in 2007

Est. Capacity 125,000 Tons

Peak Demand 250,000 Tons (Could range higher)

Cruise: 6 to 8 Vessels

Future Demand 25 Vessels if Successful

Liquid Fuels Have Excess Capacity (Shell/Mobil)



Design Ships

Short Term (Base Relocation Driven)

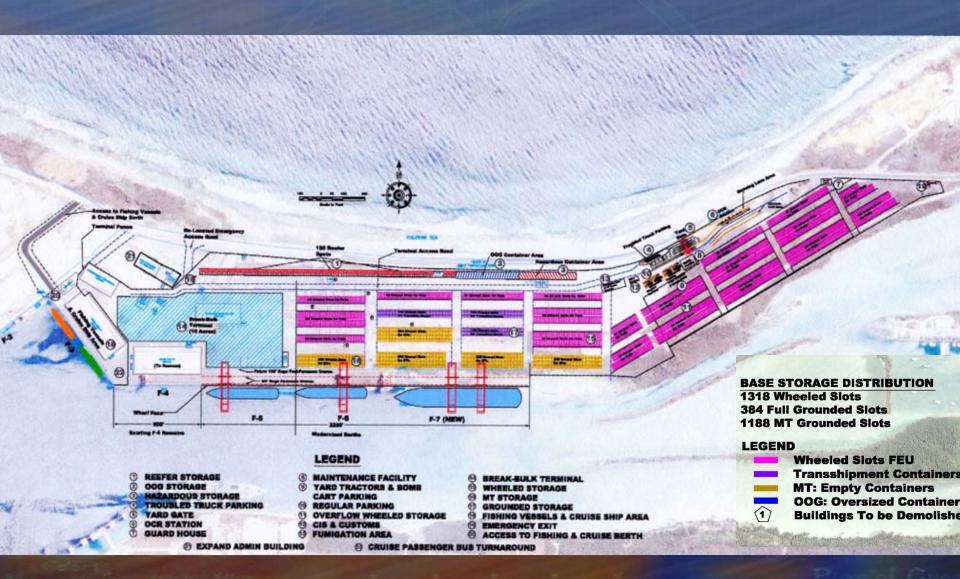
Classification	TEU	LOA (Feet)	Draft (Feet)	Beam (Feet)	Width (Container)	DWT
Handy Size	2,200	640	33	93	11	25,000
Maunawili	2,600	712	41	105.6	13	37,752
Horizon Hunter	2,824	729	39	98	12	39,266
LMSR Military Vessel	N/A	950	37	105.6	N/A	34,000

Long Term (Technology Driven - to be Deferred)

Classification	TEU	LOA (Feet)	Draft (Feet)	Beam (Feet)	Width (Container)	DWT
Post Panamax	4,800	900	45	135	16	90,000
Super Post Panamax	8,000	1,150	48	150	18	100,000



Analyzed Alternatives & Selected Concept for Implementation



Selected for Implementation

- Considered Alternatives & Selected for Implementation
- Modernize & Expand 2,250 of Wharf & Dredge:

Existing Berth: -37' As Is

New Berth: -42' Now & -51' Future

- Apron & Container Crane:
 - Near Term: 50' PANAMAX Crane

Long Term: 100' Gage Post-PANAMAX

- Retain/Save Most Existing Buildings
- Minimize Disruption to Existing Operations
- Secure Yard per ISPS
- High-mount Yard Lighting, Paving & Utilities
- Expand Terminal for Peak Storage Demands



Selected Concept Features (Cont'd)

- New, Efficient Truck Gates
 - Target: 3 Min. In / 1 Min. Out
 - Paperless Semi-automated Gates (OCR, Cameras)
 - Optimize Manning
- Break Bulk Storage Yard for Construction Peak
 - Rebar, Pipe & non-Containerized Project Cargo
 - Use for Military Deployment Exercises in Out Years
- Plan for Customs, Agriculture Inspection, Fumigation Etc.
- Cement: Dredging by Port / Other Private Sector



Cargo Terminal Budget Estimates

ITEM DESCRIPTION		Bu	dget Estimate
Mobilization and Demobilization	1000	\$	6,530,000
Miscelleneous Construction Excluded Below	- Section	\$	2,180,000
Demolition		\$	7,510,000
Berth F-5 to F-7 Modernization		\$	34,290,000
Buildings		\$	7,950,000
Terminal Paving		\$	14,600,000
Power, Lighting & Electrical		\$	8,990,000
Site Utilities		\$	20,110,000
Security		\$	7,740,000
Container Cranes		\$	14,500,000
Top-Picks & Spreaders		\$	2,900,000
Side-Picks		\$	1,500,000
Other Yard Equipments		\$	3,700,000
Terminal Operating System		\$	2,500,000
Gates	1	\$	2,500,000
	100	\$	They is
			2000
SUBTOTAL Direct Costs		\$	137,500,000
Contingency	25%	\$	34,500,000
Engineering/Permits/CM	15%	\$	21,000,000
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TOTAL		\$ 1	93,000,000



Immediate & Near Term Steps

- Perform Financial Feasibility Assessment & Identify Alternative Financial Scenarios
- Alternative Implementation Plans & Delivery Scenarios
- Site Characterization Program
- Environmental Analysis & Permitting
- Preliminary Engineering of Wharf Concurrent with Above
- Put in Place Mix of Financing/Funding/Tariff/Investment etc.
- Port Crane Procurement (in Progress as PMC due to Immediate Need)



Preliminary Cash Flow Based on One Notional Schedule & Delivery Method

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Preliminary Cash Needs Based on One Notional Schedule & Delivery Method

CF - BASED ONE POSSIBLE SCHEDULE SCENARIO (\$1,000)												
CALENDAR YEAR	2008	2009	September 1	2010		2011	TOTAL					
	4 5 6 7 8	10 11 12 1 2 3 4 5 6 7 8 9	10 11 12	1 2 3 4 5 6 7 8 9	10 11 12	1 2 3 4 5 6 7 8 9						
FEDERAL FISCAL YEAR	2008	2009	-	2010		2011	-					
Planning	\$1,986	\$0		\$0		\$0	\$1,986					
AEE&M	\$2,250	\$7,376		\$5,895	-	\$3,492	\$19,014					
Traffic	\$0	\$0		\$0		\$2,500	\$2,500					
Security	\$0	\$0		\$1,548		\$6,192	\$7,740					
Marine	\$0	\$8,164		\$22,859		\$9,797	\$40,820					
Upland	\$0	\$1,878		\$10,589		\$48,874	\$61,340					
Operational	\$0	\$0		\$0	1	\$2,500	\$2,500					
Equipment	\$0	\$0		\$0	111	\$22,600	\$22,600					
Contingency AEE&M	\$0	\$4,571		\$0	1	\$0	\$4,571					
Contingency Capital	\$0	\$3,325		\$13,302		\$13,302	\$29,929					
TOTAL	\$4,236	\$25,314		\$54,193	76	\$109,257	\$193,000					

