

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



Lourdes A. Leon Guerrero Governor of Guam Joshua F. Tenorio Lieutenant Governor

June 25, 2019



The Honorable Tina Muña Barnes Speaker 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

JUN 2 7 2019

Speaker Tina Rose Muña Barnes

Time 10:27 (xM ()PM Received By: 0100

Dear Speaker Muña Barnes:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending May 31, 2019 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com





June 25, 2019

The Honorable Clynt Ridgell Senator 35th Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910

Dear Senator Ridgell:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending May 31, 2019 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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cc: **Public Auditor**

Deputy General Manager, Operations

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Financial Affairs Controller

| | | | | | | • | | | | Last Year to Date | | | | |
|----------------------|-------|-----------|-------|---|------|------------------------------|---|---|-------|-------------------|-------|---------|------------|------|
| Current Month | | Last Year | | | % | | | Year to Date | • | | | % | | % |
| Actual | % | Actual | % | Budget | Chng | | | Actual | % | Actual | % | Chng | Budget | Chng |
| | | | | | | OPERATING REVENUES | | | | | | | | |
| | | | | | | CARGO THROUGHPUT REVENUES | | | | | | | | |
| 1,713,234 | 34.7% | 1.753.881 | 37.4% | 1,610,211 | 6% | CT- CHASSIS | | 13,401,059.91 | 35.5% | 12,440,242 | 34.0% | 7.7% | 12,881,688 | 4% |
| 213,224 | 4.3% | 217,098 | 4.6% | 198.376 | 7% | CT-GROUND | | 1,616,730.23 | 4.3% | 1,532,622 | 4.2% | 5.5% | 1,587,008 | 2% |
| 108,878 | 2.2% | 114,775 | 2.4% | 105,427 | 3% | CT-BREAKBULK | | 1,275,904,75 | 3.4% | 819.355 | 2.2% | 55.7% | 843,416 | 51% |
| 2,394 | 0.0% | 2,669 | 0.1% | 1,808 | 32% | CT-UNITIZED | | 13,905.46 | 0.0% | 14,378 | 0.0% | -3.3% | 14,464 | -4% |
| 2,004 | 0.075 | 2,003 | 0.170 | 1,000 | 0270 | CT-TUNA | | 10,500.40 | 0.070 | 14,070 | 0.070 | -0.070 | 14,404 | -470 |
| 86.361 | 1.8% | 14.889 | 0.3% | 46,478 | 86% | CT-RO/RO | | 410,894.90 | 1.1% | 338,823 | 0.9% | 21.3% | 371.824 | 11% |
| 9.484 | 0.2% | 5.843 | 0.1% | 8.022 | 18% | CT-STUFFING/DEVAN | | 71,867.07 | 0.2% | 62,983 | 0.2% | 14.1% | 64,176 | 12% |
| 6,108 | 0.1% | 2,273 | 0.0% | 2,897 | 111% | CT-HEAVYLIFT | | 63.332.90 | 0.2% | 22,580 | 0.1% | 180.5% | 23,176 | 173% |
| 23 | 0.0% | 76 | 0.0% | 148 | -85% | CT-LONGLENGTH | | 6,003.63 | 0.0% | 1,019 | 0.0% | 489.2% | 1,184 | 407% |
| 13,072 | 0.3% | 14,883 | 0.3% | 12,049 | 8% | OUT-OF-GAUGE CARGO (OOG) | | 101,700.16 | 0.3% | 93,869 | 0.3% | 8.3% | 96,392 | 6% |
| 10,012 | | 17,000 | | 12,043 | | Con-on-andaz oninac (coa) | | | | | 0.070 | 0.070 | | |
| 2,152,779 | 43.7% | 2,126,385 | 45.4% | 1,985,416 | 8% | CARGO THROUGHPUT REVENUES | | 16,961,399 | 44.9% | 15,325,871 | 41.9% | 10.7% | 15,883,328 | 7% |
| _,, | | _,,, | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | OTHER CARGO RELATED REVENUES | = | , | | ,_,_,, | | 10.1.70 | .0,000,020 | |
| | | | | | | | | | | | | | | |
| | 0.0% | | 0.0% | | | LIFT ON/LIFT OFF | | | 0.0% | | 0.0% | | | |
| | 0.0% | | 0.0% | | | PRESLUNG | | | 0.0% | | 0.0% | 0.0% | | |
| | 0.0% | | 0.0% | | 0% | EXPORT SCRAP CONTAINER | | | 0.0% | | 0.0% | 0.0% | | 0% |
| 187,672.69 | 3.8% | 249,241 | 5.3% | 264,662 | -29% | TRANSSHIP CONTAINERS | | 1,443,889 | 3.8% | 2,087,261 | 5.7% | -30.8% | 2,117,296 | -32% |
| 14,786,66 | 0.3% | 12,330 | 0.3% | 26,145 | -43% | OVERSTOWED CONTAINERS | | 250,833 | 0.7% | 218,233 | 0.6% | 14.9% | 209,160 | 20% |
| 335.36 | 0.0% | 83 | 0.0% | 497 | -33% | SHIFTED CONTAINERS | | 2.851 | 0.0% | 4,179 | 0.0% | -31.8% | 3,976 | -28% |
| 4,131.12 | 0.1% | 5,210 | 0.1% | 3,915 | 6% | RIGGED CONTAINERS | | 33,885 | 0.1% | 29,866 | 0.1% | 13.5% | 31,320 | 8% |
| 11,853.84 | 0.2% | 13,198 | 0.3% | 11,593 | 2% | REEFER CNTR-PLUG/UNPLUG | | 89,117 | 0.2% | 90,522 | 0.2% | -1.6% | 92,744 | -4% |
| 254,444.13 | 5.2% | 245,706 | 5.2% | 304,027 | -16% | DIRECT LABOR BILLED | | 2,306,646 | 6.1% | 2,444,067 | 6.7% | -5.6% | 2,432,216 | -5% |
| 26,066.63 | 0.5% | 19,176 | 0.4% | 21,319 | 22% | EQUIPMENT RENTAL | | 191,754 | 0.5% | 171,141 | 0.5% | 12.0% | 170,552 | 12% |
| 51,383.21 | 1.0% | 29.054 | 0.6% | 47,678 | 8% | PORT FEES & DOCKAGE | | 369.325 | 1.0% | 371,212 | 1.0% | -0.5% | 381,424 | -3% |
| 507,770.28 | 10.3% | 488,878 | 10.4% | 471,784 | 8% | WHARFAGE | | 3,967,616 | 10.5% | 3,655,771 | 10.0% | 8.5% | 3,774,272 | 5% |
| 60,187.53 | 1.2% | 63,938 | 1.4% | 61.813 | -3% | FUEL SURCHARGE | | 470,861 | 1.2% | 480,477 | 1.3% | -2.0% | 494,504 | -5% |
| 19,714 | 0.4% | 18,203 | 0.4% | 19,134 | 3% | MARITIME SECURITY FEE | | 150,233 | 0.4% | 149,164 | 0.4% | 0.7% | 153,072 | -2% |
| 159,822 | 3.2% | 159,513 | 3.4% | 161,466 | -1% | FACILITY MAINTENANCE FEE | | 1,271,752 | 3.4% | 1,254,524 | 3.4% | 1.4% | 1,291,728 | -2% |
| 506,887 | 10.3% | 547,513 | 11.7% | 502,334 | 1% | CRANE SURCHARGE | | 3,982,123 | 10.5% | 4,020,461 | 11.0% | -1.0% | 4,018,672 | -1% |
| | | | | | | | | -,,- | | | | | | |
| 1,805,054 | 36.6% | 1,852,042 | 39.5% | 1,896,367 | -5% | OTHER CARGO RELATED REVENUES | | 14,530,884 | 38.5% | 14,976,877 | 40.9% | -3.0% | 15,170,936 | -4% |
| | | | | | | | | | | | | | | |

31,492,283 83.4%

3,957,833 80.3%

3,978,427 84.9%

3,881,783

2% OPERATING REVENUES

31,054,264 1%

30,302,748 82.8% 3.9%

| - 1 | Last | w | | 4 | _ | n | - | |
|-----|------|---|----|----|---|---|----|---|
| | Last | т | ea | ГΙ | 0 | u | an | u |

| | | | | | | | Last Year to Date | | | | | | |
|---|--------------|---------------------|---------|---|------------|---|------------------------|--------|------------|--------|-----------|------------|-----------|
| Current Month Actual | % | Last Year Actual | % | Budget | % Chng | | Year to Date Actual | % | Actual | % | % Chng | Budget | % Chng |
| ======================================= | | | | *************************************** | _ | NON OPERATING REVENUES | | | | | | | |
| | | | | | | FACILITIES | | | | | | | |
| 450.074 | 0.00/ | 00.000 | 2.0% | 444 564 | 400/ | FACILITIES USAGE MOBIL | 801,274 | 2.1% | 837,697 | 2.3% | -4.3% | 892,512 | -10% |
| 156,674 386,981 | 3.2% 7.8% | 92,098 229,878 | 4.9% | 111,564 227,245 | 40% 70% | FACILITIES USAGE MOBIL FACILITIES USAGE TRISTAR | 1,677,330 | 4.4% | 1,800,471 | 4.9% | -6.8% | 1,817,960 | -8% |
| 29.520 | 0.6% | 29,220 | 0.6% | 9,527 | 210% | FACILITIES USAGE-CEMENT THRUPUT | 88,560 | 0.2% | 56,520 | 0.2% | 0.0% | 76,216 | 16% |
| 107,588 | 2.2% | 97,107 | 2.1% | 101,321 | 6% | FACILITIES USAGE SPACE RENTAL | 835.761 | 2.2% | 807.939 | 2.2% | 3.4% | 810,568 | 3% |
| 87,938 | 1.8% | 87,938 | 1.9% | 88,864 | -1% | FACILITIES LEASE INCOME | 703,503 | 1.9% | 711,837 | 1.9% | -1.2% | 710,912 | -1% |
| 3,610 | 0.1% | 4,621 | 0.1% | 4,646 | -22% | FACILITIES COMMON AREA MAINTENANCE FEE | 29,890 | 0.1% | 37,192 | 0.1% | -19.6% | 37,168 | -20% |
| 4,182 | 0.1% | 3,520 | 0.1% | 4,012 | 4% | FACILITIES SECURITY SURCHARGE RENTAL | 31,781 | 0.1% | 32,214 | 0.1% | -1.3% | 32,096 | -1% |
| 470 | 0.0% | 865 | 0.0% | 563 | -17% | WATER & LANDSLIDE ACTIVITIES | 2,845 | 0.0% | 4,740 | 0.0% | 0.0% | 4,504 | -37% |
| 23,089 | 0.5% | 18,208 | 0.4% | 20,289 | 14% | MARINA REVENUES | 184,012 | 0.5% | 164,280 | 0.4% | 12.0% | 162,312 | 13% |
| 3,078 | 0.1% | 3,300 | 0.1% | 2,910 | 6% | HARBOR OF REFUGE | 28,233 | 0.1% | 23,290 | 0.1% | 21.2% | 23,280 | 21% |
| 131,192 | 2.7% | 125,971 | 2.7% | 193,897 | -32% | DEMURRAGE | 1,685,420 | 4.5% | 1,634,710 | 4.5% | 3.1% | 1,551,176 | 9% |
| 934,323 | 18.9% | 692,726 | 14.8% | 764,838 | 22% | FACILITIES OTHER FEES & SERVICES | 6,068,609 | 16.1% | 6.110.888 | 16.7% | -0.7% | 6,118,704 | -1% |
| | 0.0% | | 0.0% | | 0% | CLAIMS FEE | | 0.0% | | 0.0% | 0.0% | | |
| | 0.0% | | 0.0% | | 0% | BULK SCRAP | | 0.0% | | 0.0% | 0.0% | | |
| | 0.0% | | 0.0% | 115 | 0% | MATERIAL USED | | 0.0% | 388 | 0.0% | 0.0% | 920 | -100% |
| 8.236 | 0.2% | | 0.0% | 1,808 | 0% | PASSENGER SERVICE | 38.366 | 0.1% | 16,274 | 0.0% | 0.0% | 14.464 | 165% |
| 1,994 | 0.0% | 543 | 0.0% | 2,329 | -100% | BUNKER | 15,126 | 0.0% | 19,798 | 0.1% | -24% | 18,632 | -19% |
| 17,484 | 0.4% | 12,945 | 0.3% | 15,367 | -46% | SPECIAL SERVICES | 109,639 | 0.3% | 99.306 | 0.3% | 10.4% | 122,936 | -11% |
| 2,502 | 0.1% | 3,336 | 0.1% | | 0% | ELECTRICAL POWER | 21,043 | 0.1% | 25,112 | 0.1% | -16.2% | • | |
| 30,216 | 0.1% | 16,823 | 0.4% | 19,619 | -87% | OTHER FEES & SERVICES | 184,174 | 0.5% | 160,877 | 0.4% | 14.5% | 156,952 | 17% |
| 8,555 | 0.6% | 285 | 0.0% | 197 | 15238% | ADMINISTRATIVE FEES & SERVICES | 9,403 | 0.0% | 1,693 | 0.0% | 455.5% | 1,576 | 497% |
| | | | | | | REIMBURSEMENTS | | | | | | | |
| - | 0.0% | - | 0.0% | _ | 0% | FEDERAL REIMBURSEMENT | _ | 0.0% | _ | 0.0% | 0.0% | | |
| - | 0.0% | - | 0.0% | - | 0% | EARTHQUAKE INSURANCE | - | 0.0% | 34,265 | 0.1% | 0.0% | - | |
| - | 0.0% | - | 0.0% | - | 0% | TYPHOON INSURANCE | - | 0.0% | · • | 0.0% | 0.0% | - | |
| 3.70 | 0.0% | - | 0.0% | - | 0% | OTHER REIMBURSEMENT | - | 0.0% | - | 0.0% | 0.0% | - | |
| | 0.0% | - | #VALUE! | - | 0% | REVENUE MINIMUM CHARGE | - | 0.0% | - | 0.0% | 0.0% | - | |
| - | 0.0% | • | #VALUE! | - | 0% | REIMBURSEMENTS | - | 0.0% | 34,265 | 0.1% | 0 | - | - |
| 973,094 | 19.7% | 709,835 | #REF! | 784,654 | 24% | NON OPERATING REVENUES | 6,262,186 | 16.6% | 6,307,723 | 17.2% | -0.7% | 6,277,232 | 0% |
| 4,930,927 | 100.0% | 4,688,262 | 100.0% | 4,666,437 | 6% | TOTAL REVENUES | 37,754,470 | 100.0% | 36,610,471 | 100.0% | 3.1% | 37,331,496 | 1% |

Last Year to Date Year to Date **Current Month** Last Year % % % Chng Chng **Actual** % Actual **Budget Actual** % Actual **Budget** Chng INDIRECT COSTS (1) General & Administrative Expenses 1.731.337 35.1% 1.634.096 34.9% 1.933.197 -10% Salaries & Wages 13,713,969 36.3% 12.617.520 34.5% 8.7% 15.465.576 -11% 2.7% 2.7% 128,181 2% Insured Benefits 1.002,206 2.7% 933.556 2.5% 7.4% 1,025,448 -2% 130.886 126,229 465.637 9.4% 463,552 9.9% 498,259 -7% Retirement Benefits 3,543,771 9.4% 3,446,411 9.4% 2.8% 3,986,072 -11% 141,005 2.9% 140,425 3.0% 4,167 3284% Other Benefits 1,060,954 2.8% 1,005,440 2.7% 5.5% 33,336 3083% Other Personnel Costs 82 0.0% 191 0.0% 6,667 -99% 7,346 0.0% 34,783 0.1% -78.9% 53,336 -86% 11.559 0.2% 13,104 0.3% 23,200 -50% Communications 95,167 0.3% 94,253 0.3% 1.0% 185,600 -49% 0.0% 0.0% Leases/Rentals 0.0% 0.0% 3.1% 155.500 123,856 2.5% 143,718 -20% Utilities 986,224 2.6% 1,157,097 3.2% -14.8% 1,244,000 -21% 201,557 4.1% 219.029 4.7% 225.834 -11% General Insurance 1.849.872 4.9% 1,694,804 4.6% 9.1% 1,806,672 2% 0.0% 0.0% #DIV/0! Repairs & Maintenance 29,000 0.1% 0.0% #DIV/0! 56,759 1.2% 29,224 0.6% 81,423 Repairs & Maintenance 397,506 1.1% 233,351 0.6% 70.3% 651,384 0.0% 0.0% Repairs & Maintenance-Subic Cr 0.0% (44,756)-0.1% -100.0% 3,155 #REF 15.433 0.3% 36.584 Repairs & Maintenance-Pola 14 78.535 0.2% 144,961 0.4% -45.8% 292,672 -73% 53,521 0.1% 94,817 2.0% 36,584 46% Repairs & Maintenance-Pola 16 189,040 0.5% 243.816 0.7% -22.5% 292,672 -35% 8,235 1.1% 105.272 2.2% 36.584 -77% Repairs & Maintenance-Pola 17 147,200 0.4% -28.5% 206,002 0.6% 292,672 -50% 518,461 0.2% 11.1% 483,334 7% Depreciation & Amortization 519,413 4,139,627 11.0% 4,154,739 11.3% -0.4% 3,866,672 7% (499)10.5% 0.0% 6,417 -108% Damage, Shortage, Writedown & 530 0.0% 500 0.0% 6.0% 51,336 -99% 61.476 0.0% 109.206 2.3% 129.699 -53% Supplies 536.839 1.4% 676,526 1.8% -20.6% 1.037.592 -48% 3,819 1.2% 5,651 0.1% 43,405 -91% Miscellaneous 45,915 0.1% 175,792 0.5% -73.9% -87% 347,240 0.1% 0.0% Advertising 0.0% 0.0% 134,212 0.0% 53,226 1.1% 90,322 49% Agency& Management Fees 538,599 -12.2% 1.4% 613,515 1.7% 722,576 -25% 97,166 2.7% 368,604 7.9% 236,975 -59% Professional Services 797,710 2.1% 1,378,143 3.8% -42.1% 1.895.800 -58% 2.0% 0.0% 7,000 -100% **Contractual Services** 0.0% 19,170 0.1% 56,000 -100% 17,622 0.0% 0.2% -71% Other Contractual Services 7,219 59,888 112,635 0.3% 62,968 0.2% 78.9% 479,104 -76% Overhead Allocation #DIV/0! 28,859 0.4% 160 0.0% 15,625 85% Other Expenses 0.3% 113,179 59,672 0.2% 89.7% 125,000 -9% 0.0% Earthquake Expense 0.0% 0.0% 25 0.6% 0.0% Typhoon Expense 221,302 0.6% 0.0% 0.0% 0.0% Earthquake Expense 0.0% 0.0% 0% 0.0% 4,048,569 3,788,729 86.4% 4,238,845 -100% General & Administrative Expenses 29,607,125 78.4% 28,908,264 79.0% 2.4% 33,910,760 -13%

| | | | | | | | | | Last Year to Date | | | | |
|---------------|-------|-----------|-------|-----------|-------|---|--------------|--------|-------------------|-------|----------|-------------|-------|
| Current Month | | Last Year | | | % | | Year to Date | | | | % | | % |
| Actual | % | Actual | % | Budget | Chng | | Actual | % | Actual | % | Chng | Budget | Chng |
| 1,142,198 | 76.8% | 639,693 | 13.6% | 427,592 | 786% | OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE) | 8,147,345 | 21.6% | 7,702,208 | 21.0% | 5.8% | 3,420,736 | 138% |
| | 0.0% | | 0.0% | | 0% | Other Income & Expense | | 0.0% | | 0.0% | 0.0% | | - |
| | 0.0% | | 0.0% | | 0% | Other Income | | 0.0% | | 0.0% | 0.0% | | - |
| | 0.0% | | 0.0% | | 0% | Interest Income | | 0.0% | | 0.0% | 0.0% | | - |
| | 0.0% | | 0.0% | | 0% | Interest Income | | 0.0% | | 0.0% | 0.0% | | - |
| 193,958 | 3.9% | 7,709 | 0.2% | 5,500 | 3427% | Interest Income | 1,239,388 | 3.3% | (63,984) | -0.2% | -2037.0% | 44,000 | 2717% |
| | 0.0% | (84,904) | -1.8% | (36,663) | -100% | Interest Expense | (1,780,765) | -4.7% | (697,927) | -1.9% | 155.2% | (293,304) | 507% |
| 265 | 0.0% | (10,000) | -0.2% | (1,917) | -114% | Other Expense | 29,275 | 0.1% | (9,970) | 0.0% | -393.6% | (15,336) | -291% |
| (39,978) | -0.8% | | 0.0% | | 0% | Claims Settlement | (39,978) | -0.1% | | 0.0% | 0.0% | , , , | 0% |
| (259,375) | -5.3% | (253,340) | -5.4% | (259,429) | 0% | Retirement Govt Contribution | (1,952,163) | -5.2% | (2,026,564) | -5.5% | -3.7% | (2,075,432) | -6% |
| 106,707 | 2.2% | 38,102 | 0.8% | 222,180 | 0% | Federal Reimbursement | 392,799 | 1.0% | 368,383 | 1.0% | 6.6% | 1,777,440 | 0% |
| (29,709) | -0.6% | (28,181) | -0.6% | (52,106) | -43% | Federal Expenses | (158,075) | -0.4% | (165,603) | -0.5% | -4.5% | (416,848) | -62% |
| | 0.0% | | 0.0% | (4,167) | -100% | Gain <loss> on Asset Disposals</loss> | (38,401) | -0.1% | (13,187) | 0.0% | 191.2% | (33,336) | 15% |
| | | | | | | **** | | ****** | | | | | |
| (28,132) | -0.6% | (330,615) | -7.1% | (126,602) | -78% | Other Income & Expense | (2,307,919) | -6.1% | (2,608,852) | -7.1% | -11.5% | (1.012,816) | 128% |
| | | | | | | *************************************** | | | | | | | |
| (28,132) | -0.6% | (330,615) | -7.1% | (126,602) | -78% | OTHER INCOME (EXPENSE) | (2,307,919) | -6.1% | (2,608,852) | -7.1% | -11.5% | (1.012,816) | 128% |
| * | | | | | | *************************************** | | | | | | | |

5,839,425 15.5%

300,990 270% NET INCOME (LOSS)

1,114,066 22.6%

309,078

6.6%

2,407,920

143%

5,093,356 13.9% 14.6%