

# PORT OF GUAM ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



### REGULAR MEETING OF THE BOARD OF DIRECTORS

Jose D. Leon Guerrero Commercial Port Wednesday, September 26, 2018 11:45 a.m.

### AGENDA

- I. CALL TO ORDER
- II. APPROVAL OF MINUTES
  - 1. August 28, 2018 Regular Board Meeting
- III. PUBLIC COMMENTS:
- a. Public Comments
- b. Employee Comments
- c. PAGGMA Association
- IV. GENERAL MANAGER'S REPORT
- V. OLD BUSINESS
  - 1. Formulation of Board Committee
- VI. NEW BUSINESS
  - 1. RFP No. 018-001 Performance Management Contract for Gantry Cranes
  - 2. Resolution No. 2018-06 PMC for Gantry Cranes
  - 3. Amendment to Port's Personnel Rules and Regulations
  - 4. Cementon Micronesia Lease
- VII. ADJOURNMENT



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### MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS Tuesday, August 28, 2018

### I. CALL TO ORDER

There being a quorum, the regular meeting of the Board of Directors was called to order at 11:50 a.m., Tuesday, August 28, 2018. Present at the meeting were:

Francisco G. Santos, Chairman
Oscar A. Calvo, Vice Chairman
Melanie R. Mendiola, Board Secretary
Maria D.R. Taitano, Member
Nathan T. Taimanglo, Member
Joanne M.S. Brown, General Manager
Mr. Alfred F. Duenas, Deputy General Manager, Admin/Finance
Mr. John B. Santos, Acting Deputy General Manager, Operations
Atty. Darleen Hiton, Co-Counsel

Also present was Senator Frank Aguon office-TJ Quichocho; Latte Stone Holdings-Judith WonPat; Tom Hertslet and Port Management staff.

#### II. APPROVAL OF MINUTES

a. **July 25, 2018 – Regular Board Meeting:** Director Taitano made motion to approve the minutes of July 25, 2018 subject to correction. The motion was seconded by Director Taimanglo and was unanimously passed.

### III. PUBLIC COMMENTS

- a. **Public Comments:** None.
- b. **Employee Comments:** None.
- c. **PAGGMA Association:** PAGGMA President Raymond Santos invited the members to join the Port Authority at the Labor Day Picnic on Sunday, September 2, 2018, Ypao Beach Park. The Port tent will be located behind GVB.

### IV. GENERAL MANAGER'S REPORT

The General Manager's report was provided for Board's information. The following key item(s) are noted as follows:

1. Jose D. Leon Guerrero Port Authority of Guam's Successful Sale of Inaugural Port Revenue Bonds: The Port Authority of Guam in cooperation with GEDA was successful in the sale of \$71.445 million of 2018 Port Revenue Bonds that occurred in New York City on June 26, 2018. The Port's combined investment grade ratings was the highest rating for any Government of Guam rating and contributed to securing favorable interest rates. As a result the Port will realize a savings of over \$20 million from original projections over the life of the bond. The official closing of the bonds and the transfer of the proceeds to the Port occurred on July 11, 2018 on Guam. The breakdown for the \$71.445 million bond funds are as follows:

• 2018 Series A (Governmental/Non-AMT): \$29,980,000 (2018 final majority, 25 year avg life at 4.41%)

• 2018 Series B (Private Activity-AMT): \$23,145,000 (2037 final maturity, 11 year avg life at 4.20%)

• 2018 Series C (Federally Taxable) \$18,320,000 (2028 final maturity, 6 year avg life at 4.90%)

- 2. **Meeting with MARAD at US Department of Transportation:** On July 5, 2018, Port representatives met with MARAD officials to provide an update of the Port/MARAD Cooperative Agreement; discuss the implementation of the \$10 million TIGER Grant and status of the remaining permitting requirements to include NEPA for H-Wharf. MARAD was also informed of the \$71.4 million bond funding of the Port. With the success of the bond, the Port is now prepared to move forward with the full implementation of the TIGER Grant as it has the funds needed to cover the Port's share of the grant requirements.
- 3. **Meeting with FEMA at the Department of Homeland Security:** Port officials met with FEMA representatives on July 5, 2018 and had presented status updates of ongoing projects funded by FEMA. To date, the direct grant funding amounts to over \$11.8 million. The investments made by FEMA have significantly enhanced the Port's operational and security capabilities overall.
- 4. **Association of Pacific Ports 105<sup>th</sup> Annual Meeting:** Port representatives attended the APP Annual Meeting on July 15, 2018 and had the opportunity to inform APP of the success in the Port's bond. Other topics include federal update, global trends, port evolution, reducing cost of asset management programs and making waves with green marine.
- 5. Bill No. 323-34 Prohibition on Hiring within Executive, Legislative and Judicial Branches and Salary Increment Freeze: On August 11, 2018, the Guam Legislature passed Bill No. 323-34. Included in the bill are two provisions that are of concern which is the prohibition on the hiring of employee positions for a four month period beginning September 1, 2018. The Port was not exempted nor was consulted by any member of the Legislature,

particularly with regards to the critical positions in the yard dedicated towards cargo movements. Also, due to the anticipated retirements at the end of September, the Port will not be able to address the timely replacement of any vacated position during this period. Secondly, the salary increment freeze includes all salary increment, promotions, reclassifications, merit bonuses, and any other upward pay adjustment to take effect October 1, 2018 through September 30, 2019. Upon the lifting of this mandate, none shall be retroactively applied.

- 6. Capital Improvement Project Development Team: Management had established a Capital Improvement Project Development Team to facilitate the construction of the Bond funded projects. The team is to develop a roadmap that will guide the implementation and execution of all CIP projects; establish a working group that will be assigned to specific projects to develop plans, scope of work, budgets, course of action, schedules and other project relative activities; work with the Port's OAE for any and all professional and technical services; and provide periodic status updates and documentation to Management and the Board. The initial meeting was held on August 1, 2018. Projects include: rehabilitation of H-wharf/access road; golf pier repair; waterline replacement and relocation; EQMR building repair; warehouse I building repair; and new Admin building construction.
- 7. **Notice on Implementation of Third Year Tariff Rate Increase:** On August 13, 2018, a memorandum was sent to all Shipping Agents and Port Users concerning PAG Docket 17-01 Five Year Tariff Increase notification. The first tariff increase was implemented on June 1, 2017 at 7%, the second on January 1, 2018 at 7%, and the third at 1% which will take effect on October 1, 2018. The tariff rate increase does not include the crane recovery charge, fuel surcharge, throughput and bunkering fees.
- 8. **Port Authority of Guam wins 1**<sup>st</sup> **Place at the 74**<sup>th</sup> **Liberation Day Parade:** For a second year in a row, the Port Authority won 1<sup>st</sup> place in the Government category in the float competition at the 74<sup>th</sup> Liberation Day parade on July 21, 2018. The theme for this year's festivities was *Strengthening the Spirit of Guam Memetgot Gi I Espiriton Guahan*. The first float was designed with local material to reflect the liberation theme. The second float was a constructed ship named "Saina" with operational gantry crane that could hoist containers up and down and a rotating propeller. Also, it released smoke stacks.

#### V. OLD BUSINESS

1. **Formulation of Board Committee:** Tabled, until the next meeting.

#### VI. NEW BUSINESS

1. Conversion of Positions – Transportation Division: Mr. Alfred F. Duenas, Deputy General Manager of Admin/Finance (DGMA) mentioned that the Port has in place a tracking program of its port fleet and equipments. The tracking mechanism is featured with an alert system that prompts any real-time events or occurrences of port vehicles and equipments, for example speeding, idle time, to include others. When the alert system is engaged, a port designated personnel will be able to immediately interact with the driver and address the

concern. He said the program also requires extensive monitoring, assessment, examination of comprehensive reports on vehicle diagnostics and driver productivity to ensure accountability and performance of port equipments and port official vehicles. It is for this reason that management requests to convert the Crane Operator position to a Planner II position. No additional funding is needed. Without objections, Mr. John B. Santos, Acting Deputy General Manager of Operations (DGMO) mentioned that with respect to the Crane Operator, the Port is currently using a Gang Concept and operates 3 gang each for day and night shift. For each gang, there are two Crane Operators which totals twelve Crane Operators. The Port has thirteen Crane Operators and is able to convert one to a Planner II position to monitor the tracking program.

Director Taitano made motion to convert the Crane Operator position to a Planner II position. Motion was seconded by Director Taimanglo and was unanimously approved.

### 2. Funding of Position

- a. Procurement & Supply Manager
- b. Accounting Technician III
- c. Safety Inspector I

The DGMA presented the Board with justification for the need to fund and fill the positions as presented and that the funding request of \$5,933.49 will support the recruitment process for the remainder of FY2018. He pointed out that Safety Inspector I is a new position and will add to the Port's full-time employees.

Director Taimanglo made motion to authorize management to fund the positions of Procurement & Supply Manager, Accounting Technician III and Safety Inspector I in the total amount of \$5,933.49 for the remainder of fiscal year 2018 from lapse funds of vacated positions account. Motion was seconded by Director Mendiola and was unanimously approved.

- 3. **Resolution No. 2018-05 Compensation Plan:** The Vice Chairman made motion relative to approving and adopting Resolution No. 2018-05 which is the updated pay schedule of the Port Authority of Guam Compensation and Classification Plan, seconded by Director Mendiola. Motion was unanimously approved.
- 4. **Fiscal Year 2019 Proposed Budget:** Director Mendiola made motion to approve the Fiscal Year 2019 Proposed Budget as presented, seconded by Director Taimanglo. Motion was unanimously approved.
- 5. **Performance Evaluation Deputy General Manager of Administration/Finance:** There were no objections made by the Board on the performance evaluation of the Deputy General Manager of Administration/Finance as reported by the General Manager.

### VII. ADJOURNMENT

There being no further business to discuss, it was moved by Director Taitano and seconded by Director Taimanglo to adjourn the meeting at 12:35 p.m. The motion was unanimously passed.

MELANIE R. MENDIOLA, Board Secretary

Board of Directors

APPROVED BY:

FRANCISCO G. SANTOS, Chairman

Board of Directors



### General Manager Report

To

### **PAG Board of Directors**

Wednesday, September 26, 2018

### **General Port Operations**

### **Typhoon Mangkhut**

On Saturday, September 8, 2018, Governor Eddie Calvo issued Executive Order No. 2018-12,"RELATIVE TO DECLARING A STATE OF EMERGENCY IN ORDER TO ANTICIPATE AND ALLEVIATE IMPACTS TO GUAM ARISING FROM THE DEVELOPMENT OF TROPICAL STORM MANGKHUT INTO A TYPHOON."

As noted by the Governor, the Joint Information Center issued a public notice from the National Weather Service, Guam Weather Forecast Office (NWS) that Tropical Storm Mangkhut was moving on a westward track to Guam. The Governor set the Government of Guam at Condition of Readiness 3. The Captain of the Port Christopher Chase also concurrently placed the Port under Heavy Weather Condition X-Ray. That evening at 8:00 p.m. Port management and Division Heads conducted a briefing meeting at the Port Command Center (PCC) in preparation for the typhoon.



Port management and staff hold briefing in the PCC in preparation of Typhoon Mangkhut.

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The following afternoon, Sunday, September 9, 2018, the Captain of the Port set the Port at Heavy Weather Condition Yankee at 2:00 p.m. That same day at 7:00 p.m., the Governor set the Government of Guam at Condition of Readiness 2. The Port then held an ICS Designated Personnel Briefing at 7:30 p.m. The following day on Monday, September 10, 2018, at 12:26 a.m. the Captain of the Port set the Port at Heavy Weather Condition Zulu. The Governor followed and set the Government of Guam at Condition of Readiness 1 at 4:00 a.m.

After the passing of the typhoon on Tuesday, September 11, 2018, the GM and Deputy GM for Administration and Finance Alfred Duenas attended a briefing meeting and Homeland Security/ Civil Defense at 11:00 a.m. to update Governor Calvo on the status of the Port as a result of the typhoon. Port management relayed that while there were impacts to Port infrastructure, overall the Port would be back in operation once the all clear was issued to return to normal operations. By 12:00 p.m. after the briefing by all the department and agencies, the Governor returned the island to Condition of Readiness 4. On that same day at 3:47 p.m. the Captain of the Port set the Port at Heavy Weather Condition Whiskey. On Wednesday morning at 8:00 a.m., September 12, 2018, the Port ICS personnel initiated the damage assessment process. By 5:00 p.m. the same day, the damage assessment process was completed.

Port Gantry Crane No. 4 and 5 were inspected and returned to operation on Wednesday, September 12, 2018 and the first vessel serviced after the Typhoon was the APL Guam on that same day at 1:57 p.m. The Port completed servicing the vessel the following day on Thursday, September 13, 2018 at 4:44 a.m. The Port also began land-side service that day for truckers to move containers into or out of the Port Yard. Gantry No. 6 was back in full operation on Saturday, September 15, 2018.

As a result of the Preliminary Damage Assessment Report for the Port to include the Port facilities, the Agat Small Boat Marina and Gregorio D. Perez Marina, the cost estimate is now at \$786,665.00. The largest impact from the typhoon was damage to the Wharf fenders from F-3 to F-6 to include additional damage to the F-6 as a result of impacts from the barge that broke lose during the typhoon.

The Port also assisted with the Business Sector Disaster Damage Assessment (BSDDA). Wednesday, September 12, 2018 Administrative Assistant Betty Ann Wusstig-Perez was the Port representative and coordinated with the Bureau of Statistics and Plans. A total of thirty-one (31) of the fifty-one (51) businesses assigned to the Port Authority was completed. The remaining 20 businesses were not available to respond at the time of the survey.

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### **Typhoon Mangkhut Preparation**



Port equipments were secured at the CFS Building during the wake of Typhoon Mangkhut.



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Various cargo shipments were secured in the CFS Building to avoid damage from Typhoon Mangkhut.



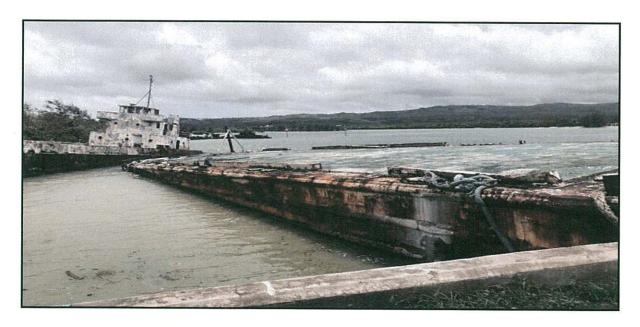
The Port's winning float gets stored in the CFS Building during the typhoon. Second year in a row the Port took first place in the Government Category at the 74<sup>th</sup> Liberation Day Parade. Pictured is a constructed ship named "Saina" with an operational Gantry Crane that could hoist containers up and down and had a rotating propeller.

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### Aftermath of Typhoon Mangkhut



Agat Marina, most of Dock B remained intact, but sustained further damage by the typhoon. A contractor, Canton Construction, has already been obtained by the Port to demolish Dock B.



Barge broke loose at F6 and caused damaged to the wharf.

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The Ports Chamorro Hut was totally destroyed by Typhoon Mangkhut. While uninsured the Chamorro Hut was originally constructed in March 2013 and was refurbished in 2016. The Port is looking forward to the reconstruction of the hut in preparation of Chamorro Month in March 2019.

On Tuesday, September 18, 2018, Chief Planner Joe Javellana coordinated FEMA tour of Port facilities. Visiting the Port for the Disaster Assessment were Region IX, Preparedness and Response Colby Wright and Pacific Area Office West, Mitigation Officer Lorena Willess. The Port also provided Guam Homeland Security/Office of Civil Defense with it completed assessment form to document damages as a result of the typhoon.

Attached to the GM's report is the Port Damage Assessment for Typhoon Mangkhut that also includes photos of damages for the Board's reference.

# Legislature Amends FY 2019 Budget Law to Exempt Autonomous Agencies from Hiring Restrictions

On Tuesday, August 28, 2018, the Guam Legislature passed Bill No. 339-34, introduced by Speaker B.J. Cruz and Senator Tom Ada, "AN ACT TO AMEND SECTION 1 OF PART 1, CHAPTER XIII, PUBLIC LAW NO. 34-116, RELATIVE TO LIMITING THE PROHIBITION ON FIRST-QUARTER HIRING TO GOVERNMENT OF GUAM BRANCHES,

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### DEPARTMENTS, AGENCIES AND INSTRUCMENTALITIES RECEIVING OPERATIONAL APPROPRIATIONS IN PUBLIC LAW NO. 34-116."

The bill limited the hiring restrictions that were to take effort on Saturday, September 1, 2018 to Monday, December 31, 2018, "... and shall be applicable to all positions in the Executive, Legislative, and Judicial branches ... receiving operational appropriations from this Act.

This bill will remove the restrictions that became law under Public Law No. 34-166 that lapsed into law on Thursday, August 23, 2018 that prohibited the Port Authority of Guam and all other autonomous agencies to include the Guam Airport Authority, Guam Power Authority and the Guam Waterworks Authority.

The Port has continued on with normal operations and is addressing the hiring of positions at the Port to address operational capacity needs authorized by the budget.

However, the amendment to the budget law did not address the impact to Salary Increments Freeze that was included in Section 3 of Public Law 34-116:

Section 3. Salary Increments Freeze. Notwithstanding any other provision of law, rule or regulation, there *shall* be a freeze on all salary increments, promotions, reclassifications, merit bonuses, and any other upward pay adjustment, which *shall* take effect October 1, 2018 and *shall* remain in effect through September 30, 2019; and *shall* be applicable to all positions in the Executive, Legislative, and Judicial branches, to include all government of Guam departments and agencies, public corporation, bureaus, instrumentalities, entities, and sub-entities. Upon the lifting of such salary increments and merit bonus freeze, the payment of increments or merit bonuses *shall not* be retroactively applied and *shall only* be prospectively paid.

On Sunday, September 9, 2018, Governor Eddie Calvo vetoed Bill No. 339-34. Governor Calvo stated in his veto letter to Interim Speaker Therese Terlaje that the bill was inorganic and wrote in his letter that "Experienced senators will remember that in 2011, the Attorney General issued the attached legal opinion advising that the legislatively imposed hiring freeze enacted in P.L. 31-77 (the FY 2012 budget law) violated the doctrine of separation of powers because it unconstitutionally intruded upon the Governor's Organic Act authority to supervise the executive branch." He noted that the language contained in Bill No. 339-34 was quite similar to the language contained in P.L. 31-77.

Governor Calvo further wrote in his letter that "In the case of *In re Request of Gutierrez*, the Guam Supreme court held that while the Legislature has the power to appropriate funds, it "may not set conditions to an appropriation which impinge on the executives power to 'allocate staff and resources" for the proper fulfillment of its duty to executive the laws . . . Accordingly, the

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legislature may not set conditions to an appropriation which imping on the executive's power to allocate staff and resources' for the proper fulfillment of its duty to executive the laws." The Governor went on to further state the only branch that the Legislature can impose a hiring freeze, was on its own branch.

As a result of this information, the Port continues to address hiring as needed and as authorized by the Board through the FY 2019 Port Budget.

### Bill No. 345-34 to Limit Board and Agency Head Appointments to Two Years

On Friday, September 7, 2018, Vice Speaker Therese Terlaje introduced Bill No. 345-34, "AN ACT TO ADD A NEW §2113 TO CHAPTER 2 OF TITLE 4, GUAM CODE ANNOTATED, RELATIVE TO LIMITINGTHE TERMS OF MEMBERS OF BOARDS AND COMMISSIONS AND HEADS OF EXEUCITVE BRANCH AGENCIES AND INSTRUMENTALITIES AND PUBLIC CORPORATIONS IN ORDER TO PROMOTE GREATER ACCOUNTABILTY IN GOVERNMENT."

The intent of the bill relays that while extended terms of four (4) to six (6) year terms were to "... remove political pressure from the boards and commissions and directors..." but has instead "... insulated some agency heads, especially in autonomous agencies, from public scrutiny."

In her press release, Vice Speaker Terlaje stated "Limiting terms to two years will require more frequent confirmation hearings on appointments to these positions of public trust, significantly increasing the opportunity for the public to comment on the performance of public servants and for legislative oversight to take place."

Under Bill No. 345-34:

Section 2. A new § 2113 is hereby *added* to Chapter 2 of Title 4, Guam Code Annotated, to read as follows:

"§2113. Terms of appointment for members of boards and commissions and heads of executive branch agencies and instrumentalities. Notwithstanding any other law, rule, or regulation, the term of appointment for all heads of executive branch agencies, including autonomous agencies, and instrumentalities and every board or commission member where the consent of the legislature is required shall be for a maximum of (2) years and *shall* be subject to the consent of the Legislature. An agency head or board or commission member may be reappointed to the same position, subject to the renewed consent of the Legislature. Current agency heads and board and commission members subject to this provision shall serve until the expiration of their appointments."

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### **PUC Meeting on Marina User Fee Rate Charge**

On Thursday, August 30, 2018, the Public Utilities Commission (PUC) held its regular business meeting at the GCIC Building at 6:30 p.m. in the evening. On the agenda was the Port Authority of Guam Docket 18-04, Petition for the Marina User Fee Rate Change, ALJ Report, and Proposed Order. Attending the meeting on behalf of the Port were the GM, Deputy GM for Administration and Finance Alfred Duenas, Acting Deputy GM for Operations John Santos, Commercial Manager Glenn Nelson, General Accounting Supervisor Joann Conway, Buyer Supervisor Mark Cabrera, Commercial Specialist II Rita Carbullido, Commercial Specialist II Carl Quinata, Commercial Specialist Ryan Arriola, and Commercial Specialist I John Leon Guerrero.



L-R: Commissioner Counsel Fred Horecky, Administrative Law Judge Joephet Alcantara, and Commissioner Joseph McDonald address the Port's marina user rate charge petition.

Administrative law Judge Joephet Alcantara provided the history of the Port's petition and recommendations for the Commission's consideration. The Port complied with the public notice requirement on November 6, 2017 with the publication of its intent to address a new fee schedule for the Hagatna and Agat Marianas. Earlier this year on January 5, 2018, the Port formally filed its petition with the PUC. The Port also held public outreach meetings on January 19, 2018 and March 19, 2018 at the Guam Fisherman's Cooperative Association to provide information and hear public feedback with regards to the Port's petition. The PUC then provided a copy of the Port's petition to its consultants, Slater Nakamura, L.L.C for an independent review of the petition. On Monday, August 13, 2018, Slater Nakamura provided its report to include recommendations to the PUC.

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Port Management and staff attend the PUC Hearing for its petition on the marina user rate charge.

As reported to the Board during its Tuesday, August 28, 2018 meeting, the PUC had held its Public Hearings on Monday, August 20, 2018, at the PUC hearing room at GCIC, on Tuesday, August 21, 2018, at the Agat Community Center and on Wednesday, August 22, 2018, at the Dededo Senior Center. Port management and staff were in attendance at all three meetings. Administrative law Judge Joephet Alcantara had presided over the hearings and accepted testimony from members of the public. The information obtain from the hearings were provided to the PUC Commissioners, along with the petition submitted from the Port to include transcriptions from the Port's public hearings for the Commissioner's consideration.

Administrative law Judge Alcantara reported to the PUC Commissioners that "Based on its investigation, Slater Nakamura found that the basis of PAG's request is to "align the fees being charged at the Agat and GPD/Agana marinas with the prevailing market." Other rationales for the increase in fees include PAG's need to support operational cost and to upgrade facilities, and modernize its operating systems and equipment to meet the projected demand for recreational and commercial boating."

Administrative law Judge Alcantara went on to state that Slater Nakamura recommended that the Port develop a comprehensive marina Capital Improvement Plan to address a small but potential loss of marina users as a result of the proposed new rate implementation should it be approved.

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Slater Nakamura also recommended that the Port crate a plan to increase revenue to the fund as the proposed fees would not be substantial enough to address additional long term improvements needed at both marinas. In addition, Administrative Law Judge Alcantara informed the Commission that its consultant, Slater Nakamura found that that the proposed fees were "significantly less than the market rental rates for the most comparable marinas in the Pacific basin" but were justified given "the material condition" of the marinas and "the lack of certain common, marina-industry amenities . . ."

Administrative law Judge Alcantara recommended that the Commission approve the proposed rate increases but also recommended that the Port also provide the following: "(1) An approach for generating additional revenue, along with the proposed implementation schedule for these revenue generating measures; (2) A plan for seeking federal grants for the marina dredging and capital improvements; and (3) A proposed Capital Improvement Plan."

During the open comment period of the meeting, Guam resident and boat owner Frank Quinata provided his testimony in opposition to the rate increases and asked the Commission to consider the impact that the hundreds of tourist a day that visits the marinas to go fishing or dolphin watching have on the dock infrastructure. He stated that it was unfair to just past these cost to the smaller boat owners and recreational fisherman and he also recommended that the proposed rate increases be phased in over time. Mr. Quinata had also attended the PUC public hearing held on Wednesday, August 22, 2018 at the Dededo Senior Center and also expressed his opposition to the proposed marina rates.

Chairman Jeffery Johnson inquired if the Port Authority had any further comments to provide. GM Brown responded that the Port would not be in opposition to the recommendation to phase the increased rates over time to allow the marina users to have time to absorb the rate increases. Chairman Johnson then directed Administrative law Judge Alcantara to further review this matter for the PUC Commission Members consideration.

## **PUC Meeting on Port's Petition for Owner's Agent Engineering Services Contract**

On Thursday, August 30, 2018, the Public Utilities Commission (PUC) addressed the PAG Docket 18-06, Petition for Approval of Additional Funding for the Port's Owner's Agent Engineering Services Contract. The Administrative law Judge Joephet Alcantara provided his report to the PUC for consideration. Port management and staff to include the GM, Deputy GM for Administration and Finance Alfred Duenas, Acting Deputy GM for Operations John Santos, Commercial Manager Glenn Nelson, General Accounting Supervisor Joann Conway, Buyer Supervisor Mark Cabrera Commercial Specialist II Rita Carbullido, Commercial Specialist II

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Carl Quinata, Commercial Specialist Ryan Arriola, and Commercial Specialist I John Leon Guerrero were in attendance at the hearing and the GM will update the Board at its next meeting on the outcome of the PUC's decision on this matter.

As noted on the PAG Docket, the Port was seeking approval of Task Order Nos. 7 and 8 that would involve the following:" review the Port's implementation of its TOS; program development for the dismantling and destruction of STS Cranes No. 2 and 3, and the procurement, transport, and installation of the replacement crane for STS Crane No. 3; review of the Port's progress on its facility and equipment maintenance, assistance with planning of construction projects under the Port's CIP: and general programming management, and financial analysis services."

Task Order No. 8 specifically involves the development of an environmental and safety manual to include policies that range from accident investigations to emergency planning and air quality.

The PUC was also requested to ratify the additional cost of \$381,332.00 related to Task Orders No. 5 and 6 that involved the development of the Port's Engineering Report that was needed for the Port's bond initiative.

Under the PUC Ordering Provision, after the recommendations provided by Administrative Law Judge Alcantara the PUC voted and ordered the following Provisions:

- 1. PAG's Petition for approval of Task Order Nos. 7 and 8 issued under the Professional Services Agreement between PAG and WSP are approved, and PAG is authorized to expend the total amount of \$1,194,615.00.
- 2. The amount of \$381,332.00 for Task Orders No. 5 and 6, which exceeded the initial ten percent (10%) contingency under the contact, is hereby ratified.
- 3. PAG was ordered to pay related PUC cost and expenses related to this petition.

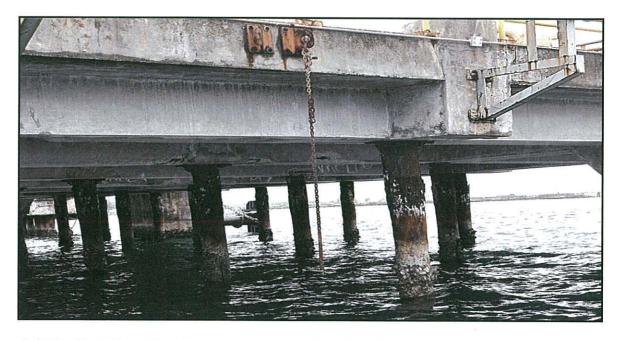
# Meetings with Owner/Agent WSP on Port Bond Projects and Environmental Health and Safety Projects

The Port's Owner/Agents and Environmental Health and Safety (EH&S) consultants were onisland from Monday, September 17, 2018 to Friday, September 21, 2018 to work with Port management and staff on the bond projects and the Environmental Health and Safety Programs. Attending on behalf of WSP were Vice President and U.S. Director for the Maritime Division Blair Garcia Project Manager Robert Johansen, RVE sub consultant Rob van Eijndhoven and EH&S Team members to include WSP Lead Auditor W&E Jeff Chapman, WSP Associate Consultant W&E Grace Kellogg, WSP Project Consultant W&E Brian Kelly and WSP Senior Project Director W&E Kristin Dolan.

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Working sessions and meetings took place related to CIP to include the construction of the water lines, repair to Golf Pier, renovation of H-Wharf, repairs to Warehouse 1 and EQMR, and the construction of a new Administration Building and Commercial Center. Other projects also reviewed and discussed included the Crane Maintenance, PBA Assessment Report, Demolition plans for the two (2) STS cranes and RTGs to include facility maintenance, STS Crane No. 3 replacement program, Year-end Tariff True-up to include Financial and Operational Sustainability items, and further facilitation of the Port's Terminal Operating System.

The Port also provided a boat tour on Thursday, September 20, 2018 to H-Wharf, Golf Pier, and F-1 to provide a visual inspection of these facilities from the Apra Harbor side.



Golf Pier Boat Tour: The pier beams and steel piles at Golf Pier was one of the sites toured with the Port and WSP team members. In addition the group also toured F-1 and H-Wharf.

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Golf Pier Boat Tour. L-R: Chief Planner Joe Javellana, Harbor Master Chris Flores, Port Police Supervisor Dave Esplana, Engineer Manager Simeon Delos Santos, WSP Program Manager Robert Johansen, WSP Vice President Director Maritime Division Blair Garcia, and Assistant Operations Manager Chris Reyes.

### Port's Participation with Mandana 2.0 Patrol Augmentation

On Friday, September 21, 2018, Governor Eddie Calvo signed Executive Order No. 2018-15, "RELATIVE TO THE CREATION OF THE MANDANA 2.0 PATROL AUGMENTATION TASK FORCE, A COLLABORATION OF LAW ENFORCEMENT PERSONNEL FROM WITHIN THE EXEUCITVE BRANCH WITH THE GUAM POLICE DEPARTMENT FOR THE PURPOSE OF CONTINUING PROACTIVE CRIME PREVENTION, SUPRESSION AND ANTI-VIOLENT CRIME ENFORCEMENT OPERATIONS."

Governor Calvo stated in his Executive Order that in 2017, his Administration supported the initiative of the Guam Police Department to create the "Mandana Drug Task Force (MDTF), a multi-government agency task force designed specifically to proactively target drug importation and distribution; . . ." The Port has dedicated one officer to assist with the operations of the MDTF since its creation two years ago.

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Governor Calvo has invoked his Organic Act authority as Governor to direct line and autonomous agencies to assist the Guam Police Department "... for the purposes of establishing and deploying the Mandana robbery Suppression Task Force. The collective addition of officers from the Guam International Airport Authority (GIAA), Jose D. Leon Guerrero Port Authority of Guam (PAG), Department of Agriculture, and the Department of Parks and Recreation, (DPR). The Port has been requested to assist with this process and provide two (2) officers to assist GPD. The Executive Order shall be in effect until a recommendation is made by the Chief of Police and the Lieutenant Governor of Guam that the additional support services are no longer needed.

Attending this event from the Port was the GM, Port Police Supervisor Lt. Higinio Camacho, Port Police II David Untalan and Port Police I Jacob Iriarte.





Governor of Guam Eddie Calvo signs Executive Order No. 2018-15 for the Mandana 2.0 Patrol Augmentation Task Force. L-R: General Manager Joanne Brown, Governor, Lt. Governor Ray Tenorio, GPD Chief Joseph Cruz.

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### Meeting with Office of Economic Adjustment

On Friday, September 21, 2018, Office of Economic Adjustment (OEA) Western Regional Director Gary Kuwabara attended the out briefing with WSP and Port management on the projects and action items that had been discussed during that week. At the conclusion of the out briefing, Director Kuwabara met with the GM, Deputy GM for Administration and Finance Alfred Duenas, and Acting GM for Operations John Santos. He stated that overall he was pleased with the continued progress of the Port and what he considered to be the success story of the Port. The GM responded that the financial assistance that has been provided over the years from OEA has strengthened the Port's capabilities to implement its Capital Improvement Projects and also acquire its bond funding for the very first time. The GM noted that OEA has provided the Port with over \$8.5 million over the past ten years and the support in funding the Port's Owner/Agent has significantly increased the Port's capability to successfully engage in the implementation of these projects and the development of the Engineers Report that was a critical element in the Port's bond package. The GM also stated that once the bond projects are constructed, the Port will be well prepared to continue operate for the next twenty years. The GM relayed that it was critical to get the bond projects prepared for bid, so that the projects can commence and meet desired time schedules.



Front Row: OEA Western Regional Director Gary Kuwabara, General Manager Joanne Brown, Acting DGMO John Santos. Back Row: WSP Program Manager Robert Johansen, WSP Senior Project Director W&E Kirstin Dolan, WSP Lead Auditor W&E Jeff Chapman, WSP Vice President Director Maritime Division Blair Garcia, WSP Associate Consultant W&E Grace Kellogg, WSP Project Consultant W&E Brian Kelly and DGMA Alfred Duenas.

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Director Kuwabara noted the comments relayed by WSP during the out briefing that they had noticed quite a positive change in the Port managers and employees and relayed that they were working with this past week to include a greater sense of ownership and focus on getting these projects implemented and completed. He stated that this was very good to hear and attest to the overall comment on the part of Port management and employees to move the Port forward. Again, he stated that in his observation over the years, he has seen significant improvements in the Port operations, not just on the brick and mortar side, but with the initiative and support of the employees.

Director Kuwabara plans to be back on Guam in November and will schedule to meet with Port management during his next visit.

### Decrease in Container Cargo and Breakbulk Cargo for the Month of July 2018

As of July 31, 2018, the Port handled 75,935 containers. This represents a 6% decrease of 4,509 containers compared to July 31, 2017 when the Port handled 80,444 containers.

Containers for July 2018 were divided into the following categories:

Import/Export	-17%
Stuffed Transshipment	64%
Empty Transshipments	53%

As for July of 2018 Breakbulk numbers, the Port handled 133,139 revenue tons which represented a decrease of 6,496 revenue tons or a decrease of 5% from July of 2017 when the Port handled 139,635 revenue tons.

The Cargo Throughput Revenues for July of 2018 was \$37,526,487 in comparison to July of 2017 which was \$34,559,569. This represents an increase of \$2,966,918 or a 9% increase for the first eight (8) months of FY 2018.

### **PUGG Meeting for September 2018**

The PUGG Meeting for the month of September was held Thursday, August 20, 2018. Attending on behalf of the Port were: GM, Acting Deputy GM for Operations and Operations Manager John Santos, Transportation Superintendent Raymond Santos, Equipment Maintenance Superintendent Jorge Javelosa, and Manager for Equipment Support Services Kin Pangelinan.

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Attending on behalf of the PUGG were, Matson Representative Cornelius Eason and Sea Bridge Representatives Ricardo Leon Guerrero and Alex Peterson.

Attending on behalf of the U.S. Coast Guard was Lt. Wade Thomson.

Attending on behalf of Customs and Quarantine was Maritime Section Captain Franklin Taitague.

Operations Manager John Santos started the meeting by providing an update on how the Port faired during the Typhoon Mangkhut and outlined the process for the Port to return to normal operations from the typhoon in coordination with the U.S. Coast Guard. He relayed that this process included the assessment of the Port and its equipment and the cranes that were tied down and secured prior to the typhoon. He then stated that once the Coast Guard provides its guidance to reopen the Port, the Port then works with the carriers to address the schedule regarding the order and sequence of the vessels to enter the Port for cargo service. He added that there are two joint procedures to address clearance on the waterside of the harbor and the inspection and clearances for the land side of the Port Yard.

Operations Manager Santos informed the PUGG that the Port's wharves suffered damages from the typhoon to include damage caused by the barge breaking lose on one end at F-6 and the loss of twenty-four (24) fenders at F-3. He stated that the Port is assessing efforts to use large tires as a temporary measure until new fenders can be acquired. Operations Manager Santos also informed the PUGG that the Port was able to accommodate incoming vessels after the storm and returned back to schedule after Friday, September 14, 2018. In addition, he informed the PUGG that the Port was scheduling interviews to fill additional Equipment Operator II and III positions. Transportation Superintendent Raymond Santos added that the interviews scheduled for that day were cancelled. Operations Manager Santos stated that he will keep the PUGG updated on when the Port will acquire the additional operators.

Equipment Support Services Kin Pangelinan informed the group that the Port had already issued the bid for four (4) additional Top Lifters that were being federally funded by MARAD and that it would take about 410 days for delivery to Guam. As for the backup generators, he stated that two of the vendors requested an extension which has been granted and will take a little more time. He noted that the hoist motor bid will require about 200 days for delivery and that additional spreader parts will arrive in October. He also stated that Gantry No. 6 will be taken out of operation this weekend for routine maintenance. Operations Manager Santos responded that he understands the desire of the carriers to keep Gantry No. 5 in regular operation, however, as the center crane, keeping Gantry No. 5 in operation without regular maintenance will create more problems for future cargo movements if she goes down with major problems. He further

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stated that the plan is to keep all three (3) cranes in operation by insuring the regular maintenance schedules are kept.

Operations Manager Santos went on to talk about the upcoming Asphalt-Concrete Repair Project for the Yard. He relayed that he will provide notice to the carriers prior to construction and a schedule for the areas to be worked on by the contractor to minimize operational delays in the Yard. He then proceeded to discuss the coordination with the Port's Owner/Agent to assist with the facilitation of the bond projects and the Task Orders to strengthen the Port's Environmental Health and Safety programs and Terminal Operating System. He also discussed the additional movement of cargo to Rota as a result of the devastation of Typhoon Mangkhut and relayed that the cargo still would have to follow the same procedures to include obtaining an agent. He noted that the Port undertook a similar process of moving additional cargo to Saipan when it was hit by a typhoon a couple of years ago and the Port worked with both FEMA and the Coast Guard to move relief cargo to Saipan. He added that by law, all commercial cargo had to come through the Port of Guam.

Operations Manager Santos thanked everyone for their participation in the Port's recent Labor Day celebrations and informed the PUGG that Port Week was scheduled from Monday, October 15, 2018 to Friday, October 19, 2018. He welcomed the PUGG members to participate.

Operations Manager Santos then discussed a recent incident involving the use of a drone that was not authorized by the Port to film one of the carrier vessels during an operation. He stated that when employees noted a drone flying around a Matson vessel, without any previous notice or clearance, the drone was viewed as security threat which required the investigation of Port Police and a suspension of the drone operation. Operations Manager Santos relayed that further investigation determined that the drone services were hired by a carrier; however, no prior notice or authorization was provided or obtained. He stated that everyone needs to make sure that they get proper permission prior to such an operation as everyone must be held to the same standards of accountability for security reasons. Operations Manager Santos went on to discuss entry after hour requirements as an inquiry was made on this matter. He stated that everyone should check in with Port Police if they plan to enter the main Administration Building after hours.

Matson Representative Cornelius Eason asked if the Port planned to address the removal of decommissioned Gantry Cranes No. 2 and No. 3. Operations Manager Santos responded that he Port was still in the process of addressing the removal of the two gantries, hopefully for removal in 2019. Sea Bridge Representative Alex Peterson inquired as to the status of lighting on Industrial Avenue. Operations Manager Santos responded that J&G Construction had already been selected to replace the light poles at Industrial Avenue with solar lights.

With no further questions or matters for discussion, the meeting was adjourned.

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### Government Accountability Award

On Thursday, August 30, 2018, the GM was presented with the Professor John M. Phillips Excellence in Government Accountability Award, "In Recognition of her Outstanding Leadership, High Ethical Standards, Promotion of Excellence, and Advancing Government Accountability." The award was presented to the GM by AGA's National President John Lynskey, during the Guam Professional Development Conference held at the Westin Hotel.



L-R: Atty. Mike Phillips, General Manager Joanne Brown, AGA President Guam Chapter Frances Danieli, and AGA National President John Lynskey.

### **Labor Day Picnic 2018**

The 2018 Labor Day Picnic was held on Sunday, September 2, 2018 at the Joseph Flores Beach Park, Ypao. This year's theme was "Manhotlineru-ta Kurason I Gubetnamentun Guahan" Our employees, the heart of the Government of Guam.

The Port's tent and festivities was located on the GVB side of the Park adjacent to the GPA-GWA site. The Port's Labor Day Picnic Committee Chaired by Transportation Superintendent Raymond Santos and Administrative Assistant Betty Ann Wusstig-Perez helped coordinate the event with the assistance of Port management and staff. Board Chairman Frank Santos, Vice Chairman Oscar Calvo, Board Member Maria Taitano and Board Member Nathan Taimanglo were in attendance along with Port management.

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The following Divisions also assisted in the designated task listed:

- BBQ and Logistics -Transportation, Stevedore and Terminal Divisions
- **Set-up Committee** GM's Office, General Administration, Planning, Engineer, Finance, Contract Administrator, EQMR Divisions
- Clean- up Committee GM's Office, Transportation, Contract Administrator, EQMR Divisions
- Food and Table Management Finance, Harbor Master, EQMR, GM's Office, Commercial, General Administration Division
- Raffle Finance Division



L-R: Admin Assistant Betty Wusstig-Perez along with Planner IV Donna Lizama-Acosta works on floral arrangements at the Labor Day picnic.

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L-R: PWC Jacqueline Cruz, ASO Annette Mafnas, Clerk III Ninia Lumanog reviews the list of port employees for the raffle drawing at the Labor Day picnic.

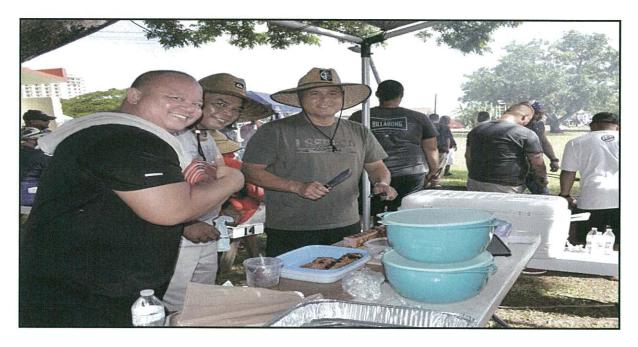


Port staff arranges the food preparation for the Labor Day festivities.

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L-R: Assistant Ops Manager Chris Reyes gets a taste of fish kelaguen while Admin Assistant Connie Nocon, GAS Joann Conway, and Admin Assistant Betty Wusstig-Perez looks on.



The Cutting Crew. L-R: Transportation Supervisor Frankie Cruz, Equipment Operator Leader Patrick Claros, and Cargo Checker Supervisor Frank Cepeda.

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Vessel Planner Janice Flores keeps close eye on the shrimp patties, a local favorite for the Labor Day picnic.

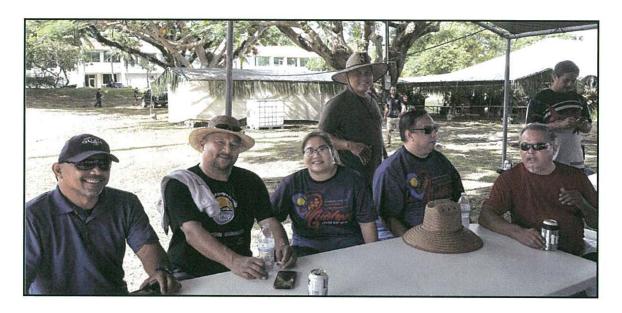


The Barbeque Crew. L-R: Crane Operator Jacob Aquiningoc, Equipment Operator AJ Mendiola, Equipment Operator Da'ok Charfaurous, Equipment Operator Ricky Smith, Equipment Operator Andrew Nededog.

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Port ladies enjoy a day at the Labor Day picnic. L-R: Payroll Supervisor Tina Leon Guerrero, GAS Miami Elordi, Admin Assistant Connie Nocon, GAS Joann Conway, Accountant II MJ Camacho, Acctng Tech I LoriAnn Flores-Johnson.



Port staff and friends get together at the Labor Day picnic. L-R: Transportation Supervisor Joe Leon Guerrero, MESS Kin Pangelinan, Joann Santos, Cargo Check Supervisor Frank Cepeda, Transportation Superintendent Ray Santos, Ken Calvo.

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L-R: Chairman Frank Santos, General Manager Joanne Brown, and Baby Jimmy Brown share a day of fun at the Labor Day picnic.



L-R: Admin Assistant Julie Siatan, Maintenance Custodian Jackie Eclavea, General Manager Joanne Brown, and Maintenance Custodian Leader Jackie Perez spend time at the Labor Day picnic.

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A blessing made by Port Chairman Frank Santos giving thanks and praise to all those gathered at the Port Labor Day picnic.



Port staff, family and friends share a feast at the Labor Day picnic.

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### MagPRO Run/Walk and Banquet

In recognition of our Port employees that have been nominated for MagPRO this year, Port management and employees will be participating in the upcoming Fun Run/Walk 5K/2K that will be held at the Chamorro Village at 6:00 a.m. on Saturday, October 13, 2018 and the Awards Banquet the that will be held on Friday, October 26, 2018 at the UOG Calvo Field House at 6:00 p.m.

The Port Authority of Guam is once again a Silver Sponsor for this year's MagPRO events.

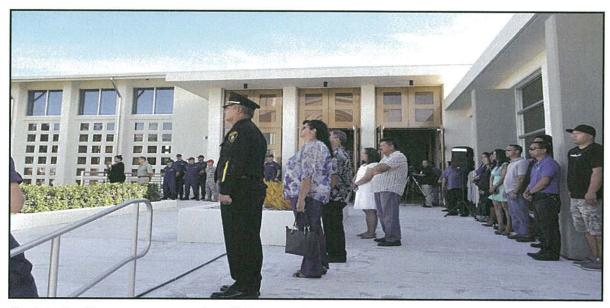
Pictures of - Flag Raising Ceremony held on Monday, June 18, 2018 at the Guam Legislature to Honor the Port Employees that have or are now serving in the United States Armed Forces



L-R: Port Police I Wayne Drilon, SG Armed Nikki Taijeron, Port Police II Jonathan Aguon, Port Police II Alex Tithingrad, and Port Police II Eric Salas.



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Port Authority management and staff give attention to the Flag Raising Ceremony for the port men and women who served and are serving the US Armed Forces.



Port Authority representatives, US Coast Guard officials, and members of the Guam Legislature pay tribute to the port men and women of the US Armed Forces.

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### **Port Safety Issues**

### Damaged Property – Top Lifter 0-04 Case No. 30-18

On April 11, 2018, the GM received a report on an incident that occurred that day from Safety Administrator Vince Acfalle concerning damage to a hydraulic hose on Top Lifter 9-04. According to Safety Administrator Acfalle, Safety Inspector II Joshua Candoleta had received a call from Transportation Leader Patrick Claros reporting the damage the hose on Top Lifter 9-04. Equipment Operator III Ted Nededog had been operating Top Lifter 9-04 in support of the daily issuing and receiving of containers. Equipment Operator Nededog had just completed loading a 40-foot container by L-3 and was on standby when he noticed hydraulic oil leaking from the mast of the Top Lifter. He then shut down his equipment and notified Transportation Leader Claros of the incident.

Port Police Officer II Keesha Duenas and Safety Inspector II Josh Candoleta responded to this incident.

Safety Administrator Acfalle determined in his findings that Equipment Mechanic Richard Flores had indicated that one of the hydraulic hose lines connected to the main mast had reptured due to wear and tear. He also relayed that there was no hydraulic oil that had spilled on the pavement. Safety Administrator Acfalle concluded that the cause of this incident due to a defective hydraulic hose and he recommended that Fleet Mechanics perform preventive maintenance inspections on all equipment to identify potential mechanical problems before they occur. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

## Property Damage – Tractor No. 76 Mud Guard Case No. 31-18

On April 11, 2018, the GM received a report on an incident that occurred that day from Safety Administrator Vince Acfalle concerning damage to a mud guard on Tractor No. T-26. According to Safety Administrator Acfalle, Equipment Operator II Juan Yoshida had been assigned to operate Tractor No. 26, and dray containers for the Vessel Matson Manuki from Gantry No. 4. Equipment Operator II Yoshida had reversed into a stall and disconnected his tractor's 5<sup>th</sup> wheel and also pulled away from the chassis goose neck. At that time he noticed that the rear mud guard of the tractor was damaged. He then immediately stopped his tractor and

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asked Electrician Henry Santos for something to use to secure the mud guard. Equipment Operator II Yoshida reported that the metal plate located under the right side of the goose neck caused the mud guard to be damaged. The incident was also reported to Transportation Leader Jose Bamba.

Port Police Officer II Mike Franquez and Safety Inspector II Robert Lau responded to this incident.

Safety Administrator Acfalle concluded in his findings that it was inconclusive to determine if the primary cause of the mud guard being damaged was related to the metal plate. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Pavement Damage Case No. 32-18

On Thursday, April 12, 2018, the GM received a report from Safety Administrator Vince Acfalle on an incident that occurred earlier that day regarding pavement damage out in the Yard. According to Safety Administrator Vince Acfalle, Environmental Specialist Paul Santos had received a call from Safety Inspector III Paul Salas reporting the incident. Cargo Checker Leader Paul San Nicolas stated that he had instructed two employees from Morrico, Mr. Kyle Cruz and Mr. Steven Duenas to standby for someone from the Transportation Department to assist them in the loading of an Asphalt Coplainer Machine located near LC-3. Cargo Checker Leader Santos Nicolas then reported that the two Morrico employees decided to load the Asphalt Coplainer without the assistance of Port personnel that resulted in damage to the asphalt in the Yard.

Port Police II Officer Jonathan Aguon, Crane Operator Gerard Torres and Environmental Specialist Santos responded to this incident.

Safety Administrator Acfalle determined in his findings that Morrico employee Cruz was the individual that operated the Asphalt machine from the Matson staging area to LC-3 when the metal tracks of the machine damaged the Yard pavement. The estimated cost to repair the Yard was estimated by Engineer II Iremar Gutierrez.

Safety Administrator Acfalle relayed that the primary cause of this incident was the Asphalt Complainer Machine being driven over soft spots of asphalt in the Yard without proper cushioning materials such as the use of plywood or ropes to protect the pavement from being damaged.

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Safety Administrator Acfalle recommended that Standard Operating Procedures be written and provided to equipment operators when using heavy lifts such excavators, bulldozers, etc, over the pavement and that cushioning materials be provided for such operations. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Damaged Property – Tractor No. 104 Case No. 33-18

On Friday, April 13, 2018, the GM received a report from Safety Administrator Vince Acfalle concerning an incident that occurred that day regarding damage to Tractor No. 105. According to Safety Administrator Acfalle, Environmental Specialist Paul Santos had received a call from Transportation Dispatcher Antonio Francisco reporting the incident. Equipment Operator II Antonio Untalan had been assigned to operate Tractor No. 104. However, prior to operating the Tractor, he conducted a pre-inspection check and noticed scratches on the front right side of the bumper. He immediately informed Transportation Dispatcher Francisco of the incident.

Port Police Officer II David Untalan and Environmental Specialist Santos responded to this incident.

Safety Administrator Acfalle determined in his findings that Equipment Operator Untalan was the last person to operate Tractor No. 104 and that he had parked the Tractor on the North side of the Container Freight Station (CFS) at the end of his previous shift. When he assumed duty on the morning of April 13, 2018 at 7:00 a.m. and secured at 7:00 p.m. that day, there were no damages to the Tractor's right front bumper on the vehicle's checklist. Safety Administrator Acfalle elaborated that that Equipment Operators are briefed on proper inspection, recording, and reporting of discrepancies to the dispatch office as it relates to the equipment daily trip tickets.

Safety Administrator Acfalle concluded that the Transportation Division should determine the operator responsible for this incident and submit its recommendation to the Accident Review Board. He also recommended that that this once the Accident Review Board completes its review, it should then to provide recommendations to the General Manager for Appropriate action.

#### Work Injury Case No. 34-18

On Tuesday, April 17, 2018, the GM received a report from Safety Administrator Vince Acfalle concerning a work injury that occurred that day involving Heavy Equipment Mechanic I Jerome

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Guerrero. According to Safety Administrator Acfalle, Safety Inspector III Paul Salas had received a call from Fleet Mechanic Supervisor John Leon Guerrero reporting that Heavy Equipment Mechanic I Guerrero had been assigned to replace a hose clamp from Tractor No. 89. During this process, Equipment Mechanic I Guerrero stated that he had applied pressure to tighten the screw on the hose clamp with a screw driver and that the screw driver had slipped hitting his right eye.

Safety Inspector III Salas responded to this incident.

Safety Administrator Acfalle determined in his findings that Equipment Mechanic I Guerrero had sustained swelling and redness to the lower portion of his right eye. He was issued a WCC 101a/b form and was transported to GMH by Heavy Equipment Mechanic II William Hudson for medical evaluation and treatment. Safety Administrator Acfalle noted in his findings that Equipment Mechanic I Guerrero had refused medical treatment. He also relayed that Fleet Mechanic Supervisor Leon Guerrero was issued WCC forms 201 and 202 to be filled in regarding the incident.

Safety Administrator Acfalle concluded that Best Management Practices should be used in relation to tightening screws which requires an individual to position his or her body away from the tool direction of the tool to prevent impact. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Industrial Incident – Top Lifter No. 16-08 Case No. 35-18

On Tuesday, April 17, 2018, the GM received a report from Safety Administrator Vince Acfalle an incident involving Top Lifter No. 16-08. According to Safety Administrator Acfalle, Safety Inspector III Paul Salas had received a call from Transportation Leader Derek Balajadia reporting property damage. Equipment Operator John Santos had been assigned to operate Top Lifter No. 16-08 and had been assigned to prep and ground containers at the APL staging area. Equipment Operator Santos reported that he had just completed grounding a container and was reversing when the Top Lifter's access step bracket struck the bottom of the left corner of a 40ft. container behind him. This resulted in damage to the access step metal bracket. Equipment Operator Santos reported the incident to Transportation Leader Balajadia.

Port Police Officer II Eric Salas and Safety Inspector III Salas responded to this incident.

Safety Administrator Acfalle determined in his findings that Equipment Operator Santos was reversing the Top Lifter to allow tractors to transverse to the next area. However, he had

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underestimated the clearance from another container behind him resulting in damage to the Top Lifters access steps metal bracket. There were minor scratches to the 40-foot metal container.

Safety Administrator Acfalle concluded that this incident was the result of inattention and complacency on the Part of Equipment Operator Santos. He recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Property Damage – Tractor No. 97 Case N. 36-18

On Tuesday, April 24, 2018, the GM received a report from Safety Administrator Vince Acfalle concerning damage to Tractor No. 97. According to Safety Administrator Acfalle, Safety Inspector III Paul Salas had received a call from Transportation Leader Patrick Claros who reported that Equipment Operator II David Teixeira had been assigned to operate Tractor No. 97 and was assigned to the Vessel Maunawili operation. Equipment Operator II Teixeira stated that he had reversed his tractor into parking stall 31 at Area S to hookup a 40-foot chassis for loading and when he pulled away, the chassis disengaged from the tractor which resulted in the stretching out of the air lines and the breakaway nipples snapping from the rear of the tractor. Equipment Operator II Teixeira then reported the incident to Transportation Leader Claros. Safety Administrator Acfalle determined that there was damage to the breakaway nipples but no damage to the air hose or the chassis.

Port Police Officer II Therese Manibusan and Safety Inspector III Paul Salas responded to this incident.

Safety Administrator Acfalle also determined in his findings that Equipment Mechanic Supervisor John Leon Guerrero found that he half inch breakaway plastic fitting mounted to the tractor broke off due to the air hoses being stretched out as a result of Tractor No. 97 fifth wheel locking mechanism was defective which resulted in the disengagement of the chassis.

Safety Administrator Acfalle stated that plastic breakaway fittings are used a safety device and is designed to break off under certain stress levels and used as a precautionary measure when glad hands are still engaged or when services lines are stretched out.

Tractor No. 97 was then grounded as was sent to the Mechanic Shop for repairs. Safety Administrator Acfalle noted that Tractor No. 97 was still under warranty.

Safety Administrator Acfalle concluded that the primary cause of this incident was due to a defective fifth wheel locking mechanism. He recommended that that this incident be forwarded

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to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Invasive Species – Kyowa Cattleya Case No. 37-18

On Wednesday, April 25, 2018, the GM received a report from Safety Administrator Vince Acfalle concerning an invasive species that was found that day on the Vessel Kyowa Cattleya. According to Safety Administrator Acfalle, Safety Inspector II Ken Santos had received a call from Stevedore Supervisor Anthony Blas reporting that a toad had been found by Stevedore Leader Joaquin Manglona onboard the Vessel Kyowa Cattleya in the lower hold in Hatch II. Stevedore Leader Manglona then reported the incident to Stevedore Supervisor Blas.

Port Police Officer II Angela Cabrera and Safety Inspector II Santos responded to this incident.

Safety Administrator Acfalle determined in his findings that Safety Inspector II Santos and the ship's crew had conducted further inspections of the hold in the vessel but did not find any other toads present. The Port then contacted Customs Officer II Derrick Guerrero and Customs Officer III John Aguon and informed them of the incident. Customs Officer II Guerrero notified the Port to place the Vessel Kyowa Cattleya on standby until his arrival to the Port and determination that the toad found on board provided no further threat.

Safety Administrator Acfalle further determined that Customs Officer II Guerrero and Customs Officer Capt. Gabriel Cruz arrived at the Port and conducted their assessment. Upon the conclusion of Customs' assessment, Customs Officer II Guerrero took possession of the toad and provided the Port clearance to resume operations.

Safety Administrator Acfalle concluded that a single toad was found and collected alive by Port personnel. Customs determined that the toad was not a threat.

Safety Administrator Acfalle recommended that this incident be discussed with the Guam Customs and the Department of Agriculture's Aquatic and Wildlife Division. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Industrial Incident – Top Lifter 16-10 Case No. 38-18

On Monday, April 30, 2018, the GM received a report from Safety Administrator Vince Acfalle concerning an industrial incident involving Top Lifter 16-10. According to Safety Administrator

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Acfalle, Safety Inspector II Ken Santos had received a call from Transportation Leader Anthony Concepcion reported that Equipment Operator III Kevin Sanchez had been operating Top Lifter 16-10 and had been assigned to prepare and ground containers between Areas HB-1 and HB-4. Equipment Operator III Sanchez had stated that he had just completed grounding a container and that when he was reversing the Top Lifter to load the next container, he struck Official Vehicle No. 6663. This incident resulted in damage to the rear side of the bed of the vehicle. Equipment Operator III Sanchez then reported the incident to Transportation Leader Concepcion.

Port Police Officer II Alex Tithingrad and Safety Inspector II Santos responded to this incident.

Safety Administrator Acfalle determined in his findings that Equipment Operator III Sanchez was reversing and repositioning Top Lifter 16-10 to receive the next container to be grounded. Cargo Checker Corey Roberto at the same time was the operator of Official No. 6663 and was parked in position at HB-4 while he was checking on the containers. Safety Administrator Acfalle reported that Cargo Checker Roberto had underestimated the proximity of Top Lifter's operation and reported that at the very last moment, when he saw the Top Lifter reversing towards his official, he shifted the vehicle gear to drive, but was too late to remove himself from the path of the Top Lifter. Safety Administrator Acfalle also reported that there was a large dent to the right side of the bed of Official No. 6663.

Safety Administrator Acfalle concluded that the primary cause of this incident was due to the inattention and compliancy of both Equipment Operator III Sanchez and Cargo Checker Roberto. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Property Damage-Gantry No. 5 Case No. 39-18

On Thursday, May 3, 2018, the GM received a report from Safety Administrator Acfalle concerning an incident that had occurred on Friday, April 27, 2018, when the Vessel Kyowa Rose was docked at F-5 for ongoing discharging and loading operations. According to Safety Administrator Acfalle Gantry No. 5 was on standby at Bay No. 1 of the vessel to load three (3) 20-foot containers. During this process, the vessel's Crane No. 1 operated by Crane Operator Melvin Sega started to swing clockwise and its boom jib tip made contact with the boom tip of Gantry No. 5.

Port Police II Frank San Nicolas and Safety Inspector II Robert Lau responded to this incident.

Safety Administrator Acfalle determined in his findings that the Vessel Kyowa Rose was docked on the starboard side at F-5. The vessel's Crane No. 1 and Crane No. 2were swung outboard

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from its portside and boomed a quarter ways up. Crane Operator Francisco Mendiola was assigned to Gantry No. 5 for the Vessel Kyowa Rose operation when this incident occurred.

Safety Administrator Acfalle concluded that the primary cause of this incident was the inattention of Crane No. 1 Operator Sega. He also recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Gantry No. 4 – Falling Object Case No. 40-18

On Tuesday, April 17, 2018, the GM received a report form Safety Administrator Vince Acfalle concerning an incident that occurred that day involving a falling object from Gantry No. 4. According to Safety Administrator Acfalle, Environmental Specialist Paul Santos had received a call from Cargo Supervisor Frank Cepeda concerning this incident. He stated that Cargo Checker Angela Yoshida had heard a loud noise involving a falling object hitting the pavement from Gantry No. 4. She believed that the piece of metal, a channel iron, possibility came from the Gantry elevator ladder. In addition, Stevedore Arthur Naputi had been assigned a dock man on Gantry No. 4 and was also struck by small pieces no larger than a dime on his hard hat. Stevedore Naputi was not injured and did not want to file a complaint on the incident.

Port Police II Mike Franquez and Environmental Specialist Santos responded to this incident.

Safety Administrator Acfalle determined in his findings that Environmental Specialist Santos and Crane Mechanic II Bebert Belmes conducted an inspection on Gantry No. 4 and noted that the crane elevator had sustained corrosion. Cargo Checker Supervisor Frank Cepeda and Transportation Supervisor Anthony Concepcion were instructed to notify all ground workers to stay clear of the elevator. Environmental Specialist Santos then provided clearance for vessel operations to continue.

Safety Administrator Acfalle concluded that the cause of the metal break away from Gantry No. 4 was due to heavy corrosion caused by the salt water environment. He recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

#### Work Injury Case No. 41-18

On Friday, May 18, 2018, the GM received a report from Safety Inspector III Paul Salas concerning a work incident that occurred that day involving a work injury with Safety

General Manager's Report Report to the Board of Directors September 26, 2018 Page 38 of 38

Administrator Vince Acfalle. According to Safety Inspector III Salas, Safety Administrator Acfalle stated that he had been rearranging boxes inside his office and that when he was picking up one of the boxes off the floor, he felt a sharp pain to his lower back.

Safety Inspector III Salas relayed in his findings he had been sitting in the Safety Office when he noticed Safety Administrator Acfalle bending down on one knee complaining that he could not get up due to pain in his lower back. The file box that Safety Administrator Acfalle was attempting to lift had folders inside and weighed about 15 pounds. Safety Administrator Acfalle was transported by Medic No. 5 to GMH for evaluation and treatment. A WCC form 101 a and b was issued to Safety Administrator Acfalle.

Deputy GM for Operations Felix Pangelinan was also issued WCC Forms 201 and 202 to complete and return to the Safety Office.

Safety Inspector III Salas concluded in his findings that Safety Administrator Acfalle had followed proper procedures when lifting the file box. He had knelt down to pick up the box on the floor and in the process of lifting the box felt a sharp pain to his lower back and was unable to standup.

Safety Inspector III Salas recommended that that this incident be forwarded to the Accident Review Board for its review and to provide recommendations to the General Manager for Appropriate action.

# FEDERAL GRANT/LOANS & LOCAL FUNDING PROGRAMS FY2018 Port Modernization Plan Grant Strategy - Monthly Update

September 24, 2018

# Summary Sheet of Funding/Financing

	\$ 15,150,028.96	\$ 49,581,589.17 \$	\$ 64,731,618.13 \$	Grand Totals:
		9		
Section 402 Highway Safety Funds	\$ 1,222.46	\$ 13,037.67 \$	\$ 14,260.13 \$	Port Police
Boating Infrastructure Grants	\$ 574,692.00	\$ 21,011.00 \$	\$ 595,703.00	Marinas
	\$ 829,584.50	\$ 1,012,070.50 \$	\$ 1,841,655.00 \$	Security
\$48.5M Port Enterprise Fund / \$10M US DOT TIGER GRANT H-Wharf	\$ 13,744,530.00	\$ 48,535,470.00 \$	\$ 62,280,000.00 \$	Modernization
NOTES	Remaining Balance	Expenditures	Approved Amount	Port Modernization

Pending         Requested Amount           \$         -           \$         20,000.00				
Pending Requested Amount \$	DPW Office of Highway Safety	00	\$ 20,000.0	Port Police
Requested Amount	Office of Economic Adjustment		\$ -	OAE Support Services
	NOTES	nt	Requested Amount	<b>Applications Pending</b>

# As of 9/24/2018 9:36 AM

# PORT AUTHORITY OF GUAM - FEDERAL GRANT FUNDING PROGRAMS Monday, September 24, 2018

ITEM	GRANT#	PROJECT NAME	Federal or Local Agency	Notice to Proceed	% Completed	Award Date / End Date	Award Amount	Draw Down Submitted	Remaining Balance	STATUS:
FY2010-01 FY2018-01	Port Enterprise Fund	Guam Commercial Port Improvement Program COMPLETE     COMPLETE     Port of Guam Construction Deficiencies and Equipment Purchases	DoD to DOT Maritime Administration (MARAD)	9/22/2010 6/18/2018	94.3%	9/22/2010 - 9/22/2015 6/18/2018 - 12/31/2018	\$ 50,000,000.00 \$	47,155,470.00 \$	2,844,530.00	Aside from the toplifters procurement, there are other projects that have been processed: I, RFQ for electrical feeder line transfer from Fump House to LCS has been requisitioned and currently with Procurement; 2). Requisition for CMU Wall and Gate Booths repating and barb wire replacement has been requisitioned and currently with Procurement. Engineering working with Procurement to move this forward.
FY2015-02	GR0706-15-21	Owner's Agent Engineer Support Services	Office of Economic Adjustment (OEA) DoD		100.0%	01/01/2015 - 12/31/2016 *Extension approved 12/31/2017 *Extension approved 12/31/2018	\$ 1,380,000.00 \$	1,380,000.00 \$		All grant funds have been expended. Pending reimbursement of \$4,273.52. Once received, final close out report will be submitted.
FY2016-01	DTMA91G1600007	Rehabilitation of "H" Wharf	US DOT Maritime Administration (MARAD)		0.0%	7/29/2016	\$ 10,000,000.00	•	\$ 10,000,000.00	SHPO Section 106 consultation letter has been received. Port has been working with WSP and DCA in developing an archaeological survey plan that is required to be completed prior to construction. Waiting on Section 7 approval from NOAA (aquatic, endangered species, and fish habitat).
FY2018-02	GR882-18-01	Owner's Agent Engineer Support Services	Office of Economic Adjustment (OEA) DoD		0.0%	05/01/2018 - 12/31/2019	\$ 00.000,000		\$ 900,000.00	Kick Off meetings held with WSP from Sept 17 - 21, 2018. Topics of discussion were the Port's ER&S Plan and the bond funded CIP projects. All 900,000.00 proposed draft SOW developed by the Port's Project Sub-Committees have been submitted to WSP for review/frecommendations to be included in the development of the REPS for all projects.
		GRAND TOTAL GRANTS FOR MODERNIZATION:			64.8%		\$ 62,280,000.00	\$ 48,535,470.00 \$ 13,744,530.00	-	

	FY2017-03 E	FY2017-02 E	FY2017-01 E	FY2016-02 E	FY2016-01 E	FY2015-01 A	FY2015-02	FY2015-01	ITEM
	MW-2017-PU-00177-501	EMW-2017-PU-00177-S01	EMW-2017-PU-00177-S01	:MW-2016-PU-00523-501	EMW-2016-PU-00523-S01	FEMA Hazard Mitigation Assistance Grant Program	EMW-2015-PU-00261	EMW-2015-PU-00261	GRANT#
GRAND TOTAL FOR SECURITY:	US Coast Guard Multi Agency National Association EMW-2017-PU-00177-501 of State Boating Law Administrators (NASBLA) Training for Port Police	Maintenance and Sustainment Contract for Prime Power Generators	Refurbishment and Hardening of Load Center Buildings Housing Prime Power Generators	EMW-2016-PU-00523-501 Upgrade & Refurbishment of Existing Damaged Security Light Poles at Strategic Port Locations	Acquisition & Installation of Additional Cameras at FEMA Port Security Grant Strategic Port Facilities.	PAG Warehouse 1 Hardening Project	Upgrade and Refurbishment of Existing Damaged Security Light Poles and Fixtures at Strategic Port Locations	Maintenance and Sustainment Contract for the Port FEMA Port Security Grant Command Center Port-Wide CCTV and Access  Program Control Systems	PROJECT NAME
	FEMA Port Security Grant Program	Program  Program	Program  FEMA Port Security Grant	FEMA Port Security Grant Program	FEMA Port Security Grant Program	FEMA Hazard Mitigation Program	FEMA Port Security Grant Program	FEMA Port Security Grant Program	Federal or Local Agency
				Waiting on USDHS/FEMA grant award documents	Waiting on USDHS/FEMA grant award documents	Waiting on USDHS/FEMA grant award documents	30-Sep-15	30-Sep-15	Notice to Proceed
33.3%	94.5%	0.0%	0.0%	81.7%	0.0%	100.0%	99.9%	100.0%	% Completed
	Awarded on Sept 1, 2017	Awarded on Sept 1, 2017	Awarded on Sept 1, 2017			08/25/2016 - 03/31/2018	09/01/2015 - 08/31/2018	09/01/2015 - 08/31/2018	Award Date / End Date
\$ 1,841,655.00	\$ 56,250.00	\$ 179,550.00	\$ 384,469.00	\$ 475,011.00	\$ 174,849.00	\$ 75,629.00	\$ 317,827.00	\$ 178,070.00	Award Amount
\$ 1,012,070.50	\$ 53,150.00		s,	\$ 387,867.60 \$	·	\$ 75,629.00	\$ 317,353.90 \$	\$ 178,070.00	Draw Down Submitted
1,012,070.50 \$ 829,584.50	w	\$ 179,550.00	\$ 384,469.00	87,143.4	\$ 174,849.00	0		0	Remaining Balance
	Status Quo - NASBLA training is complete. A total of 20 maritime law 3,100.00 enforcement personnel received advance maritime operator's training. 12 Port Police, 4 Customs, and 4 CNMI Port Authority personnel received	Maintenance contract will have top priority in re-submitting requisition after October 1, 2018.	384,469.00 Status Quo. SOW is being finalized.	NTP issued to JG Construction on 9/10/2018. Waiting on 65% design and materials submittal for Port approval.	174,849.00 Requisition will be processed after October 1, 2018	Completed. Final site inspection with Guam Homeland Security Hazard Mitigation Coordinator completed. Final report submitted.	Status Quo - Project Completed - total amount \$234,064.72, Replacement 473.10of 4 container yard light poles/flixtures project is complete. Balance of grant has been reprogrammed to derive to the current balance.	Period of Performance Ended on August 31, 2018. Currently working on close out activities.	STATUS:

	\$ 20,000.00	\$ 20,000.00	\$					Potential Future Grants:		
Submitted to Department of Public Works Office of Highway Safety on April 13, 2018. Subject for review and approval.	\$ 20,000.00	20,000.00	· ·			d	Department of Public Works/Office of Highway Safety	Port Police - Section 402 Highway Safety Funds - Operation A'dai He Hão (Watch Outl)	Submitted to DPW OHS	FY2019-01
STATUS:	Total Amount	Federal Cost Share	PAG Estimated Cost Share/Matching			COMMENTS	Federal or Local Agency	PROJECT NAME	POTENTIAL FUTURE GRANTS	ITEM
								RE GRANTS	V. OTHER - POTENTIAL FUTURE GRANTS	V. OTHER -
	\$ 1,222.46	\$ 13,037.67	\$ 14,260.13		91%			GRAND TOTAL FOR HIGHWAY SAFETY:		
1,222.46 Adjusted Amount Awarded, \$14,260.13	\$ 1,222.46	13,037.67	\$ 14,260.13 \$	10/1/2017 - 9/30/2018	91.4%	4/3/18 Travel 6/6/18 OT, and 7/16/18 OT	Department of Public Works/Office of Highway Safety	Port Police - Section 402 Highway Safety Funds - Operation A'dai He Hão (Watch Out!)	18X9204029GU18	FY2018-01
STATUS:	Remaining Balance	Draw Down Submitted	Award Amount	Award Date / End Date	% Completed	Authorization to Proceed	Federal or Local Agency	PROJECT NAME	GRANT#	ITEM
								AFETY	IV. PORT POLICE HIGHWAY SAFETY	IV. PORT P
	\$ 574,692.00	\$ 21,011.00	\$ 595,703.00		5.5%			GRAND TOTAL FOR MARINAS:		
\$10,211.00 Applied to Indirect Cost, Salary, Benefits and Supplies as indicated on Work Request. Bid awarded to Canton Construction Corporation. PAG submitted Dock B's Environmental Assessment to DoAg and USWF. Awaiting consultation by NOAA and Authorization to Proceed from USWF. Once ATP is issued, actual demolition of Dock B may commence.	\$ 99,311.00	10,211.00	\$ 109,522.00 \$	6/1/2016 - 9/30/2018	9.3%	11/17/16	DOI/F&WS/Dept. of Ag/DAWR	Agat Marina Demolition of Dock B	F16AF00566	FY2016-02
200,000.00 Revised MOU was reviewed by PAG legal counsel. DOAg will process MOU and obtain all the necessary signatures.	\$ 200,000.00	9	\$ 200,000.00 \$	9/30/2019	0.0%	Pending Approval of MOU	DOI/F&WS/Dept. of Ag/DAWR	Harbor of Refuge Moorage Repairs - Phase 4	F17AP00486	FY2017-01
200,000.00 Revised MOU was reviewed by PAG legal counsel. DOAg will process MOU and obtain all the necessary signatures.	\$ 200,000.00	Æ	\$ 200,000.00 \$		0.0%	Pending Approval of Revised MOU	DOI/F&WS/Dept. of Ag/DAWR	Harbor of Refuge Moorage Repairs - Phase 3	F16AP00261	FY2016-01
75,381.00 Revised MOU was reviewed by PAG legal counsel. DOAg will process MOU and obtain all the necessary signatures.	\$ 75,381.00	10,800.00	\$ 86,181.00 \$	10/26/2013 - 9/30/2019	12.5%	Pending Approval of Revised MOU	DOI/F&W5/Dept. of Ag/DAWR	Renovation of the Guam Harbor of Refuge Phase 2 - A/E Design, Repairs to Mooring, Acquisition of Pump out System & Shelter/Housing	F14AP00191	FY2014-03
STATUS:	Remaining Balance	Draw Down Submitted	Award Amount	Award Date / End Date	% Completed	Notice to Proceed	Federal or Local Agency Notice to Proceed	PROJECT NAME	GRANT#	ITEM
									S	III. MARINAS



#### PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port
1026 Cabras Highway, Suite 201, Piti, Guam 96925
Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
Website: www.portguam.com



#### **FINANCE-YTD- July 2018**

Financial Highlights

Income Statement

**Balance Sheet** 

Accounts Receivable Aging Summary Report

**Accounts Payable Summary** 

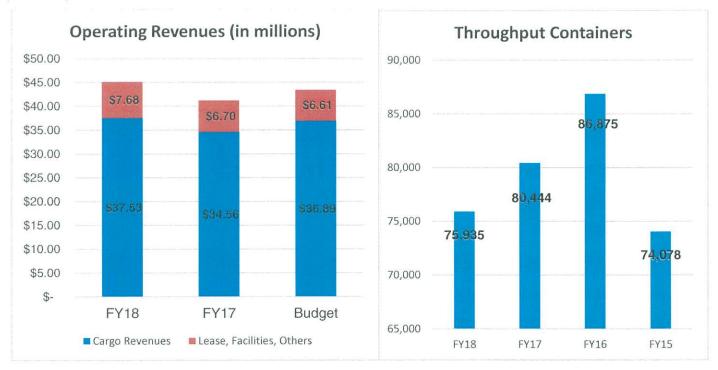
Budget Lift/Transfer Monthly Activities

Crane Surcharge Ledger

Facility Maintenance Ledger

#### Financial Highlights - YTD June FY2018

#### **Operating Performance:**



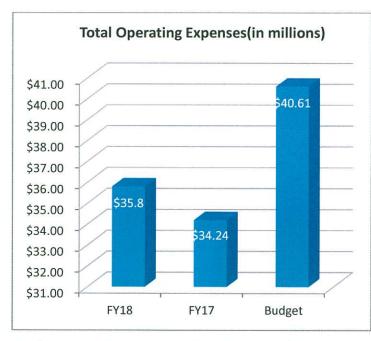
Total Operating Revenues as of July 2018 was \$45.2 million, which consist of \$37.5 million in cargo revenues and \$7.7 million in Facilities, Leases, and Other Services.

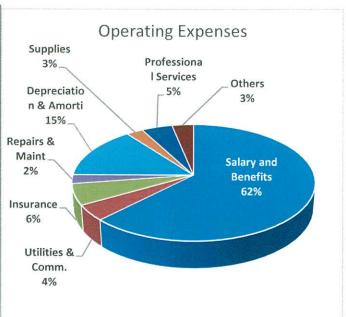
FY18 YTD cargo revenue is 9% higher than last year's total (\$34.6 mil) and 2% higher than Budget (\$36.9 mil).

FY18 YTD Facilities, Leases, and Other Services is 15% higher than last year's total (\$6.7 mil) and 16% higher than budget (\$6.6 mil).

Overall Operating Revenues as of July is 4% higher than Budget (\$43.5 mil) and 10% higher than last year's year to date July (\$41.3 mil).

Total number of containers handled as of July 2018 was 75,935 which is 6% lower compared to last year July 2017 total 80,444. **Compared to FY15 the number of containers handled increased 3%.** 



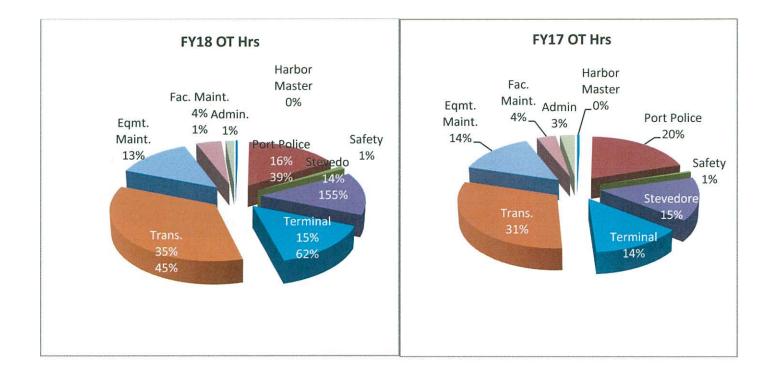


Total Operating Expenses as of July 2018 was \$35.8 million, which is 12% lower than Budget (\$40.6 mil) and 5% higher than last year's total operating expenses (\$34.2 mil).

Total Overtime as of July was \$1.41 million which is less than 1% higher than last year June (\$1.40 million). Direct Labor Revenue as of July was \$2.9 million, which is 7% higher than last year and 7% lower than budget. Direct Labor charges are for services performed by Port employees under special service request and differentials under the throughput.

Below is the breakdown of overtime for each division/section for FY18 and FY17 as of July:

Section	FY18	FY17	Budget	OT Revenue
Harbor Master	5,141	5,826	5,000	0
Port Police	224,585	271,731	180,002	86,993
Safety	14,690	7,544	12,498	0
Stevedore-Cargo Handling	191,247	206,313	201,266	299,962
-Rigger	3,769	395.72	8,330	1,615
Terminal	206,509	189,575	248,602	127,790
Transportation-Superintendent	63,040	53,209	61,668	0
-Crane Operator	117,644	104,373	114,168	36,032
-Equipt Operator	292,437	238,050	307,500	187,814
-Dispatcher	21,154	36,197	35,000	0
MaintCrane Maint.	87,455	87,145	95,830	0
-Preventive Maint.	45,426	61,020	54,170	411
-Fleet Maint.	649.06	11,660	20,830	0
-Welders	51,491	39,272	37,500	416
Facility MaintBuilding	8,796	14,440	12,500	780
-Janitorial	4,133	2,935	4,170	0
-Elect./Refr.	48,996	31,609	45,330	0
Finance	14,813	19,668	16,670	917
Human Resources	953.31	3,882	0	0
Engineering	527.12	1,418	4,170	0
Procurement		2,438	2,080	0
	71.77			
Information Technology	4,133	10,107	4,170	0
TOTAL	1,407,659	1,398,807	1,471,454	742,730



Year to date Operating Revenues minus the Year to date Operating Expenses resulted to an Operating Income of \$9.4 million as of July 31, 2018.

Non- Operating Revenues and Expenses consist of the following: \$2.5 million -Retirement contribution for COLA, Supplemental and Medical/Dental/Life Insurance expenses, \$844 thousand-Interest expense on loans and \$60k Interest Income. The net total of non-operating expenses and revenues as of July is a negative \$3.3 million.

The Total Net Income as of July is \$6.2 million.

Accounts Receivable Trade (net) as of July 31, 2018 is \$5.2 million.

Aging Status is a follows: 86% - Current, 4% - over 30 days, 1% - over 60 days, 1% - over 90 days and 8% - over 120 days.

**Accounts Payable Trade** as of July 31, 2018 is \$1.7 million which is 7% lower than last month ending balance of \$1.8 million.

## Page 1 of 4

# 8:57 AM 9/19/2018 VCB

# Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 073118 Last Year to Date

. 3,482,211	1,668,282	4/2,346		16,395	57,069.33	417,513.48	38,190.71	17,556.75	248,625.75	10,581.92	2,142.36	166.02	11,639.36	237,281.91				1,813,929		8,348	10000000	2,099	8,347	17,416		599	60,680	175,038	1,541,402				Current Month Actual
85.6%	41.0%	11.6%	3.4%	0.4%	1.4%	10.3%	0.9%	0.4%	6.1%	0.3%	0.1%	0.0%	0.3%	5.8%	0.0%	0.0%	0.0%	44.6%		0.2%	0.0%	0.1%	0.2%	0.4%	0.0%	0.0%	1.5%	4.3%	37.9%			i	%
3,332,449	1,690,829	4/8,/60	123,694	34,141	55,445	405,119	42,272	9,681	232,540	9,503	1,502		18,275	279,898				1,641,619		7,076	42	832	3,705	72,740		1,058	17,922	156,926	1,381,318				Last Year Actual
82.2%	41.7%	11.8%	3.1%	0.8%	1.4%	10.0%	1.0%	0.2%	5.7%	0.2%	0.0%	0.0%	0.5%	6.9%	0.0%	0.0%	0.0%	40.5%	i	0.2%	0.0%	0.0%	0.1%	1.8%		0.0%	0.4%	3.9%	34.1%			-	%
3,863,702	2,000,987	515,644	123,492	38,586	61,511	466,629	46,395	15,987	384,069	10,174	1,466	165	13,132	323,204		88	245	1,862,715		7,500	280	2,238	5,223	46,360		404	66,066	241,790	1,492,854				Budget
(0.10) OPERATING REVENUES	(0.17) OTHER CARGO RELATED REVENUES	(0.08) CRANE SURCHARGE	0.12 FACILITY MAINTENANCE FEE	(0.58) MARITIME SECURITY FEE	(0.07) FUEL SURCHARGE	(0.11) WHARFAGE	(0.18) PORT FEES & DOCKAGE	0.10 EQUIPMENT RENTAL	(0.35) DIRECT LABOR BILLED	0.04 REEFER CNTR-PLUG/UNPLUG	0.46 RIGGED CONTAINERS	0.01 SHIFTED CONTAINERS	(0.11) OVERSTOWED CONTAINERS	(0.27) TRANSSHIP CONTAINERS	- EXPORT SCRAP CONTAINER	(1.00) PRESLUNG	(1.00) LIFT ON/LIFT OFF	(0.03) CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES		0.11 OUT-OF-GAUGE CARGO (OOG)	(1.00) CT-LONGLENGTH	_	0.60 CT-STUFFING/DEVAN	(0.62) CT-RO/RO		0.48 CT-UNITIZED	(0.08) CT-BREAKBULK	(0.28) CT-GROUND	0.03 CT- CHASSIS	CARCO TUROLICURULT REVENILES	OPERATING REVENUES		% Chng
37,526,487	18,367,784	4,990,000	1,549,368	183,550	597,075	4,539,093	454,717	203,804	2,904,656	111,860	36,342	4,511	240,049	2,549,410				19,158,703		113,605.92	1,292.38	27,407.92	78,425.06	423,460.00		16,243.75	981,707.20	1,891,257.13	15,625,303.51				Year to Date Actual
83.0%	40.6%	11.0%	3.4%	0.4%	1.3%	10.0%	1.0%	0.5%	6.4%	0.2%	0.1%	0.0%	0.5%	5.6%	0.0%	0.0%	0.0%	42.4%		0.3%	0.0%	0.1%	0.2%	0.9%	0.0%	0.0%	2.2%	4.2%	34.6%			l	%
34,559,569	17,786,590	0,001,100	1,232,475	387,861	565,207	4,120,792	474,502	150,683	2,722,634	100,314	14,478	1,848	130,314	2,795,071		699	1,942	16,772,979		71,740	2,304	19,899	48,784	455,191		4,991	603,191	2,047,734	13,519,145				Actual
83.8%	43.1%	12.0/0	3.0%	0.9%	1.4%	10.0%	1.1%	0.4%	6.6%	0.2%	0.0%	0.0%	0.3%	6.8%	0.0%	0.0%	0.0%	40.7%		0.2%	0.0%	0.0%	0.1%	1.1%	0.0%	0.0%	1.5%	5.0%	32.8%			-	%
8.6%	3.3%	1.0/6	25.7%	-52.7%	5.6%	10.2%	-4.2%	35.3%	6.7%	11.5%	151.0%	144.1%	84.2%	-8.8%	0.0%	0.0%	-100.0%	14.2%		58.4%	-43.9%	37.7%	60.8%	-7.0%	0.0%	225.5%	62.8%	-7.6%	15.6%				% Chng
36,885,014	18,257,864	0,100,770	5 158 110			4			ယ	101,740			_	2,540,054		880	2,450	18,627,150	10007	75,000	2,800		52,230	463,600		4,040	660,660	2,417,900	14,928,540				Budget
0.02	0.01	(0.00)	(0.03)	(0.52)	0.02	0.05	(0.05)	0.27	(0.07)	0.10	1.48	1.73	0.83	0.00	) '	(1.00)	(1.00)	0.03	3	0.51	(0.54)	0.22	0.50	(0.09)	1	3.02	0.49	(0.22)	0.05				% Chng

# 8:57 AM 9/19/2018 VCB

### Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 073118

4,0 <sub>1</sub>												,534		45							5		_							<u> </u>		_				- Actual	Actual
587,064 4,069,275		,			1	1	1	t			60	15,146	3,336	10,131	1,679						571,857		115,706	3,117	21,657	8,025	3,838	4,621	87,938	102,806		142,489	81,660			. 2	1
14.4% 100.0%	1 3	0.0%	0.0	0.0%	0.0%	0.0%	0.0%	0.0%			0.0%	0.4%	0.7%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%		14.1%	1	2.8%	0.1%	0.5%	0.2%	0.1%	0.1%	2.2%	2.5%	0.0%	3.5%	2.0%			<b>'</b>	0/
722,326 4,054,775		ı			ì	9	1	ĩ			55	16,672	4,889	8,958	2,825						705,599		120,944	2,805	22,318	6,320	3,659	5,065	92,105	100,883		268,123	83,378			7000	Actual
17.8% 100.0%	1 3	0.0%	0.0	0.0%	0.0%	0.0%	0.0%	0.0%			0.0%	0.4%	0.1%	0.2%	0.1%	0.0%	0.0%	0.0%	0.0%		17.4%	1	3.0%	0.1%	0.6%	0.2%	0.1%	0.1%	2.3%	2.5%	0.0%	6.6%	2.1%			ò	0/
660,561 4,524,263					i		1	ř.			77	19,666		15,625	2,132	1,862	42	5			640,818		100,000	2,758	21,975	344	2,917	4,167	83,333	90,332	8,333	225,000	101,659			Danger	Rudnet
(0.11) NON OPERATING REVENUES (0.10) TOTAL REVENUES		- REIMBURSEMENTS		BEVENI JE MINIMI IM CHARGE	- OTHER REIMBURSEMENT	<ul> <li>TYPHOON INSURANCE</li> </ul>	- EARTHQUAKE INSURANCE	- FEDERAL REIMBURSEMENT	7 N N N N N N N N N N N N N N N N N N N	DEIMOLIDOENMENTO	(0.22) ADMINISTRATIVE FEES & SERVICES	(0.23) OTHER FEES & SERVICES	TETTO I ZICAL TOWEX	(0.35) SPECIAL SERVICES	(0.21) BUNKER	- PASSENGER SERVICE	- MATERIAL USED	- BULK SCRAP	- CLAIMS FEE	C-10770000000000000000000000000000000000	(0.11) FACILITIES		0.16 DEMURRAGE	0.13 HARBOR OF REFUGE	_							(1.00) FACILITIES USAGE TRISTAR	(0.20) FACILITIES USAGE MOBIL	FACILITIES	NON OPERATING REVENUES		Chng
7,683,206 45,209,693		34.265			9	1	34,265	i)			1,833	191,717	31,783	119,985	22,644	16,274	1,032				7,455,391		1,860,775	29,303	204,264	13,090	39,950	46,434	887,712	1,014,697	85,740	2,187,690	1,085,736			Jona	Actual
17.0% 100.0%		0.1%		0.0%	0.0%	0.0%	0.1%	0.0%			0.0%	0.4%	0.7%	0.3%	0.1%	0.0%	0.0%	0.0%	0.0%		16.5%	I	4.1%	0.1%	0.5%	0.0%	0.1%	0.1%	2.0%	2.2%	0.2%	4.8%	2.4%			à	0/
6,701,965 41,261,534		20,457		,	1	1	20,457	•			1,012	222,204	71,955	92,954	25,599	31,144	497		57		6,458,291		1,336,259	28,335	221,894	9,350	32,494	51,476	615,728	849,909	65,875	2,209,902	1,037,069			Actual	Actual
16.2% 100.0%		0.0%		0 0%	0.0%	0.0%	0.0%	0.0%			0.0%	0.5%	0.2%	0.2%	0.1%	0.1%	0.0%	0.0%	0.0%		15.7%	1	3.2%	0.1%	0.5%	0.0%	0.1%	0.1%	1.5%	2.1%	0.2%	5.4%	2.5%			ò	%
14.6% 9.6%		0	1 0	0.0%	0.0%	0.0%	0.0%	0.0%			81.1%	-13.7%	-55.8%	29.1%	-0.11544	0.0%	0.0%	0.0%	0.0%		15.4%	i	39.3%	3.4%	-7.9%	0.0%	22.9%	-9.8%	44.2%	19.4%	0.0%	-1.0%	4.7%			1 9	Chna
6,605,610 43,490,624					ı	è	Ü	e.			770	196,660		156,250			420	50			6,408,180		1,000,000	27,580	219,750	3,440	29,170	41,670	833,330	903,320	83,330	2,250,000	1,016,590			Dudget	Rudnot
0.16 0.04		1	-	1	ı	100	ï	ï			1.38	(0.03)	1,	(0.23)	0.06	(0.13)	0.00	0.00	ï		0.16		0.86	0.06	(0.07)	2.81	0.37	0.11	0.07	0.12	0.03	(0.03)	0.07				Chna

### Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 073118

	(3,502,497) -8			(26,733) -		(16,228) -	(4,595) -	(15,975) -	(120,863) -	(33,867) -		200	(111,962)	-	(517,473) -1		(7,125) -	(42,195)	-	(26,821) -		(201,467) -	(161,071)		_	_	_	(425,300) -1	(120,136) -	(1,544,412) -3				Actual	O Month	
1	-86.1%		0.0%	-0.7%	0.0%	-0.4%	-0.1%	-0.4%	-3.0%	-0.8%	0.0%	-0.2%	-2.8%	0.0%	-12.7%	0.3%	-0.2%	-1.0%	0.0%	-0.7%	0.0%	-5.0%	-4.0%	0.0%	-0.3%	0.0%	-3.0%	-10.5%	-3.0%	-38.0%				%		
# # # # # # # # # # # # # # # # # # #	(3,342,151)					(10,143)	(6,953)		(108,675)	(91,774)		(3,326)	(87,668)		(493,647)	(8,818)	(12,009)	(5,608)		(35,790)		(209,029)	(125,070)		(11,230)	(14,654)	(117,880)	(409,086)	(109,649)	(1,481,143)				Actual		
l	-82.4%	:	0.0%	0.0%	0.0%	-0.3%	-0.2%	0.0%	-2.7%	-2.3%	0.0%	-0.1%	-2.2%	0.0%	-12.2%	-0.2%	-0.3%	-0.1%	0.0%	-0.9%	0.0%	-5.2%	-3.1%	0.0%	-0.3%	-0.4%	-2.9%	-10.1%	-2.7%	-36.5%			1	%		
	(4,351,127)					(13,959)	(37,937)	(5,167)	(264,417)	(90,322)		(100,273)	(159,678)	(6,417)	(441,667)	(29, 166)	(29,166)	(29,166)		(74,547)		(221,667)	(151,333)		(27,951)	(6,667)	(5,833)	(483,781)	(144,270)	(2,027,743)				Budget		
	(0.20) General & Administrative Expen		0.0% Earthquake Expense	0.0% Typhoon Expense	0.0% Earthquake Expense	-0.3% Other Expenses	(0.88) Other Contractual Services	2.09 Contractual Services	(0.54) Professional Services	(0.63) Agency& Management Fees	<ul> <li>Advertising</li> </ul>	-0.94 Miscellaneous	(0.30) Supplies	(1.00) Damage, Shortage, Writedown &	0.17 Depreciation & Amortization	(1.49) Repairs & Maintenance-Pola 17	(0.76) Repairs & Maintenance-Pola 16	0.45 Repairs & Maintenance-Pola 14	0 Repairs & Maintenance-Subic Cr	(0.64) Repairs & Maintenance	Repairs & Maintenance	(0.09) General Insurance	0.06 Utilities	- Leases/Rentals	(0.54) Communications	(0.94) Other Personnel Costs	19.71 Other Benefits	(0.12) Retirement Benefits	(0.17) Insured Benefits	(0.24) Salaries & Wages	General & Administrative Expen	INDIRECT COSTS		Chng	9/	
	(35,787,328) -79.2%			(26,733)		(76,620)	(82,249)	(49,905)	(1,655,575)	(739,639)		(187,083)	(918,068)	(500)	(5,191,268)	(200,304)	(251,515)	(194,106)	44,756	(284,300)		(2,097,828)	(1,433,615)		(117,663)	(35,553)	(1,243,326)	(4,280,638)	(1,165,952)	(15,599,645)				Actual	V025 to D240	
l	-79.2%	l	0.0%	-0.1%	0.0%	-0.2%	-0.2%	-0.1%	-3.7%	-1.6%	0.0%	-0.4%	-2.0%	0.0%	-11.5%	-0.4%	-0.6%	-0.4%	0.1%	-0.6%	0.0%	-4.6%	-3.2%	0.0%	-0.3%	-0.1%	-2.8%	-9.5%	-2.6%	-34.5%				%		
	(34,241,164) -83.0%			(11)		(124,573)	(134,956)	(12,780)	(1,254,129)	(716,087)		(42,207)	(736,320)	(1,157)		(118,622)	(111,718)	(111,998)		(465,105)	(13,112)	(2,291,461)	(1,210,853)		(93,920)	(26,923)	(1,213,858)							Actual	Last rear to Date	
l	-83.0%	-	0.0%	0.0%	0.0%	-0.3%	-0.3%	0.0%	-3.0%	-1.7%	0.0%	-0.1%	-1.8%	0.0%	-11.8%	-0.3%	-0.3%	-0.3%	0.0%	-1.1%	0.0%	-5.6%	-2.9%	0.0%	-0.2%	-0.1%	-2.9%	-10.1%	-2.7%	-37.4%			-	%		
į	4.5%	l	0.0%	#######################################	0.0%	-38.5%	-39.1%	0.0%	32.0%	3.3%	0.0%	343.3%	24.7%	0.0%	6.8%	68.9%	125.1%	73.3%		-38.9%	0.0%	-8.5%	18.4%	0.0%	25.3%	0.0%	2.4%	3.0%	5.3%	1.0%			l	Chng	0/	
	(40,606,340)			**		(139,590)	(379,370)	(51,670)	(2,304,174)	(903,220)		(902,728)	7	(64,170)	(4,416,670)	(291,660)	(291,660)	(291,660)		(692,040)		(2,266,668)	(1,553,332)		(199,512)	(66,670)	(38, 332)	(4,604,524)	(1,253,400)	(18,453,202)				Budget		
	(0.12)		Ď.	ř.	ï	(0.45)	(0.78)	(0.03)	(0.28)	(0.18)	ij	(0.79)	(0.36)	(0.99)	0.18	(0.31)	(0.14)	(0.33)		(0.59)		(0.07)	(0.08)	1	(0.41)	(0.47)	31.44	(0.07)	(0.07)	(0.15)				Chng	%	

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Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 10 Months Ending 073118

% Actual % Actual % Actual %	0.1% (1,000) 0.0% (1,917) (3.15) Other Expense (5,841) 0.0% 39,474 0.1%	0.0% (28,669) -0.7% - Claims Settlement 0.0% (28,669) -0.1%	) -6.3% (258,482) -6.4% (252,346) 0.01 Retirement Govt Contribution (2,536,367) -5.6% (2,641,453) -6.4%	9,521 (61,870) 4,129 (254,457) 4,958 (17,010) (314,729) (314,729) (314,729)	m '. '. 01010010000 1	712,624  712,624  15,944 (92,612) (1,000) (28,669) (258,482) 181,159 (206,307) (389,967) (389,967)	77.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	32 J4 J4 99 35 16 77 36 86 86 86 86 86 86 86 86 86 86 86 86 86	2.27 OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)  - Other Income & Expense Other Income Interest Income Interest Income Interest Income Other Income Interest Income Intere	9,422,365 (46,335 (844,189 (5,841 (2,536,367 378,767 (192,291 (13,187 (13,259,444 (3,259,444	20.8% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	7,020,371 7,020,371 74,390 74,390 (930,976) 39,474 (28,669) (2,641,453) 598,769 (651,325) (3,155) (3,542,944) (3,542,944) 3,477,426	% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.1% 0.1	Chng 34.2% 0.0% 0.0% 0.0% 0.0% -162.3% -9.3% -114.8% 0.0% -4.0% -4.0% -36.7% -70.5% 318.0%8.0%8.0%
10000 100000 100000	0.0%       0.0%       - Other Income & Expense       0.0%       0.0%         0.0%       0.0%       - Other Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.2%       15.944       0.4%       3.856       1.47 Interest Income       (46.335)       -0.1%       74.390       0.2%         -1.5%       (92.612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%	0.0%       0.0%       - Other Income & Expense       0.0%       0.0%         0.0%       0.0%       - Other Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.2%       15.944       0.4%       3.856       1.47 Interest Income       (46.335)       -0.1%       74.390       0.2%         -1.5%       (92.612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%	0.0%       0.0%       - Other Income & Expense       0.0%       0.0%         0.0%       0.0%       - Other Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.2%       15,944       0.4%       3.856       1.47 Interest Expense-USDA       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       (28,669)       -0.1%         0.0%       (28,669)       -0.7%       - Claims Settlement       (5,841)       0.0%       (28,669)       -0.1%	566,778	13.9%	712,624	17.6%	173,136	2.27 OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)		20.8%		17.0%	34.2%
13.9% /12,624 17.6% 173,136 2.27 OPERALING INCOME (LOSS) 9,422,365 20.6% 7,020,371 17.9% OTHER INCOME (EXPENSE)	0.0%       0.0%       - Other Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%	0.0%       0.0%       - Other Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%	0.0%       0.0%       - Other Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       (28,669)       -0.1%         0.0%       (28,669)       -0.7%       - Claims Settlement       0.0%       (28,669)       -0.1%		0.0%		0.0%		- Other Income & Expense		0.0%		0.0%	0.0%
13.9% /12.524 17.5% 173.135 2.27 OPERALING INCOME (LOSS) 3,422,365 20.6% 7,020,371 17.9% OTHER INCOME (EXPENSE)	0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%	0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%	0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.0%       0.0%       - Interest Income       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%         0.0%       (28,669)       -0.7%       - Claims Settlement       0.0%       (28,669)       -0.1%		0.0%		0.0%		- Other Income		0.0%		0.0%	0.0%
13.9% /12.524 17.5% 173.135 2.27 OPERALING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)	0.0% 0.0% - Interest Income 0.0% 0.0% 0.0% 0.0% 0.2% 15,944 0.4% 3,856 1.47 Interest Income (46,335) -0.1% 74,390 0.2% -1.5% (92,612) -2.3% (85,260) (0.27) Interest Expense-USDA (844,189) -1.9% (930,976) -2.3%	0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%	0.0%       0.0%       - Interest Income       0.0%       0.0%       0.0%         0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335) -0.1%       74,390       0.2%         -1.5%       (92,612) -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189) -1.9%       (930,976) -2.3%         0.1%       (1,000) 0.0%       (1,917)       (3.15) Other Expense       (5,841) 0.0%       39,474 0.1%         0.0%       (28,669) -0.7%       - Claims Settlement       0.0%       (28,669) -0.1%		0.0%		0.0%		<ul> <li>Interest Income</li> </ul>		0.0%		0.0%	0.0%
13.9% /12,524 17.5% 173,135 2.27 OPERALING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  0.0% 0.0% - Other Income & Expense 0.0% 0.0% - Other Income 0.0% - Other Income 0.0% - Other Income 0.0% 0.0% - Interest Income 0.0% 0.0% - Interest Income	0.2% 15,944 0.4% 3,856 1.47 Interest Income (46,335) -0.1% 74,390 0.2% -1.5% (92,612) -2.3% (85,260) (0.27) Interest Expense-USDA (844,189) -1.9% (930,976) -2.3%	0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335)       -0.1%       74,390       0.2%         -1.5%       (92,612)       -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189)       -1.9%       (930,976)       -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%	0.2%       15,944       0.4%       3,856       1.47 Interest Income       (46,335) -0.1%       74,390       0.2%         -1.5%       (92,612) -2.3%       (85,260)       (0.27) Interest Expense-USDA       (844,189) -1.9%       (930,976) -2.3%         0.1%       (1,000)       0.0%       (1,917)       (3.15) Other Expense       (5,841)       0.0%       39,474       0.1%         0.0%       (28,669)       -0.7%       - Claims Settlement       0.0%       (28,669)       -0.1%		0.0%		0.0%		<ul> <li>Interest Income</li> </ul>		0.0%		0.0%	0.0%
13.9% 772,524 17.5% 173,135 2.27 OPERA LING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OUNG OUNG OUNG OUNG OUNG OUNG OUNG OUN	-1.5% (92,612) -2.3% (85,260) (0.27) Interest Expense-USDA (844,189) -1.9% (930,976) -2.3%	-1.5% (92,612) -2.3% (85,260) (0.27) Interest Expense-USDA (844,189) -1.9% (930,976) -2.3% (0.1% (1,000) 0.0% (1,917) (3.15) Other Expense (5,841) 0.0% (5,841) 0.0% (394,744) 0.1%	-1.5% (92,612) -2.3% (85,260) (0.27) Interest Expense-USDA (844,189) -1.9% (930,976) -2.3% (0.1% (1,000) 0.0% (1,917) (3.15) Other Expense (5,841) 0.0% (3,474 0.1% 0.0% (28,669) -0.7% - Claims Settlement 0.0% (28,669) -0.1%	9,521	0.2%	15,944	0.4%	3,856	1.47 Interest Income	(46,335)	-0.1%		0.2%	-162.39
13.9% /12,524 17.5% 173,135 2.27 OPERA ING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  O.0% O.0% O.0% O.0% O.0% O.0% O.0% O.0%		0.1% (1,000) 0.0% (1,917) (3.15) Other Expense (5,841) 0.0% 39,474 0.1%	0.1% (1,000) 0.0% (1,917) (3.15) Other Expense (5,841) 0.0% (3,841) 0.0% (28,669) -0.7% - Claims Settlement 0.0% (28,669) -0.1%	(61,870)	-1.5%	(92,612)	-2.3%	(85, 260)	(0.27) Interest Expense-USDA	(844, 189)	-1.9%		-2.3%	-9.3%
13.9% /12.624 17.5% 173.135 2.27 OPERA ING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OO% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	0.0% (28,669) -0.7% - Claims Settlement 0.0% (28,669) -0.1% (252,346) 0.01 Retirement Govt Contribution (2,536,367) -5.6% (2,641,453) -6.4%	) -6.3% (258,482) -6.4% (252,346) 0.01 Retirement Govt Contribution (2,536,367) -5.6% (2,641,453) -6.4%		4,958	0.1%	181,159	4.5%	249,952	<ul> <li>Federal Reimbursement</li> </ul>	378,767	0.8%		1.5%	-36.7
13.9% /12.624 17.5% 173.136 2.27 OPERA ING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OUNG OUNG OUNG OUNG OUNG OUNG OUNG OUN	0.0%       (28,669)       -0.7%       - Claims Settlement       0.0%       (28,669)       -0.1%         0.6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%	) -6.3% (258,482) -6.4% (252,346) 0.01 Retirement Govt Contribution (2,536,367) -5.6% (2,641,453) -6.4% 0.1% 181,159 4.5% 249,952 - Federal Reimbursement 378,767 0.8% 598,769 1.5%	0.1% 181,159 4.5% 249,952 - Federal Reimbursement 378,767 0.8% 598,769 1.5%	(17,010)	-0.4%	(206, 307)	-5.1%	(52,289)	(0.67) Federal Expenses	(192,291)	-0.4%		-1.6%	-70.59
13.9% //2.624 17.5% 173.136 2.27 OPERA LING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OU%  OU%  OU%  OU%  OU%  OU%  OU%  OU	0.0%       (28,669)       -0.7%       - Claims Settlement       0.0%       (28,669)       -0.1%         ) -6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         ) -0.4%       (206,307)       -5.1%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%	) -6.3% (258,482) -6.4% (252,346) 0.01 Retirement Govt Contribution (2,536,367) -5.6% (2,641,453) -6.4% 0.1% 181,159 4.5% 249,952 - Federal Reimbursement 378,767 0.8% 598,769 1.5% ) -0.4% (206,307) -5.1% (52,289) (0.67) Federal Expenses (192,291) -0.4% (651,325) -1.6%	0.1% 181,159 4.5% 249,952 - Federal Reimbursement 378,767 0.8% 598,769 1.5% ) -0.4% (206,307) -5.1% (52,289) (0.67) Federal Expenses (192,291) -0.4% (651,325) -1.6%		0.0%		0.0%			(13,187)	0.0%	(3,155)	0.0%	318.0
13.9% //12.624 17.5% 17.3/136 2.27 OPERA ING INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OO% O.0% O.0% O.0% O.0% O.0% O.0% O.0%	0.0%       (28,669)       -0.7%       Claims Settlement       0.0%       (28,669)       -0.1%         ) -6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         0.0%       (206,307)       -5.1%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%         0.0%       (3,155)       0.0%       (3,155)       0.0%	) -6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         0.0%       (206,307)       -5.1%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%         0.0%       (3,155)       0.0%       (3,155)       0.0%	0.1% 181,159 4.5% 249,952 - Federal Reimbursement 378,767 0.8% 598,769 1.5% ) -0.4% (206,307) -5.1% (52,289) (0.67) Federal Expenses (192,291) -0.4% (651,325) -1.6% 0.0% #DIV/0! Gain <loss> on Asset Disposals (13,187) 0.0% (3,155) 0.0%</loss>	(314,729)	-7.7%	(389,967)	-9.6%	(138,004)		(3,259,444	-7.2%	(3,542,944)	-8.6%	-8.09
13.9% 712,524 17.5% 173,135 2.27 OPERA ING/INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OTHER INCOME (EXPENSE)  OO% OO% OO% OO% OO% OO% OO% OO% OO% OO	0.0%     (28,669)     -0.7%     Claims Settlement     0.0%     (28,669)     -0.1%       ) -6.3%     (258,482)     -6.4%     0.01 Retirement Govt Contribution     (2,536,367)     -5.6%     (2,641,453)     -6.4%       0.1%     181,159     4.5%     249,952     - Federal Reimbursement     378,767     0.0%     598,769     1.5%       0.0%     0.0%     (52,289)     (0.67) Federal Expenses     (192,291)     -0.4%     (651,325)     -1.6%       0.0%     0.0%     #DIV/0! Gain <a href="Loss">Loss</a> on Asset Disposals     (13,187)     0.0%     (3,542,944)     -8.6%       -7.7%     (389,967)     -9.6%     (138,004)     1.28 Other Income & Expense     (3,259,444)     -7.2%     (3,542,944)     -8.6%	0 -6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         0.0%       0.0%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%         0.0%       0.0%       #DIV/0! Gain <a href="Loss">Loss&lt;</a> on Asset Disposals       (13,187)       0.0%       (3,155)       0.0%	0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         0.04%       (206,307)       -5.1%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%         0.0%       0.0%       #DIV/0! Gain <loss> on Asset Disposals       (13,187)       0.0%       (3,155)       0.0%        </loss>				-				1			-
13.9%   17.524   17.5%   17.318   2.27   DPERA INCOME (EXPENSE)   17.50%	0.0%     (28,669)     -0.7%     Claims Settlement     0.0%     (28,669)     -0.1%       ) -6.3%     (258,482)     -6.4%     (252,346)     0.01 Retirement Govt Contribution     (2,536,367)     -5.6%     (2,641,433)     -6.4%       0.1%     181,159     4.5%     249,952     - Federal Reimbursement     378,767     0.8%     651,325)     -1.5%       0.0%     (206,307)     -5.1%     (52,289)     (0.67) Federal Expenses     (192,291)     -0.4%     (651,325)     -1.6%       0.0%	0 -6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         0.0%       (206,307)       -5.1%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%         0.0%	0.1% 181,159 4.5% 249,952 Federal Reimbursement 378,767 0.8% 598,769 1.5% (0.67) Federal Expenses (192,291) -0.4% (192,291) -0.4% (651,325) -1.6% (0.67) Federal Expenses (192,291) -0.4% (0.67) Federal Expenses (13,187) 0.0% (3,155) 0.0% (3,155) 0.0% (3,155) 0.0% (3,155) 0.0% (3,155) 0.0% (3,259,444) -7.2% (3,259,444) -7.2% (3,259,444) -8.6%	(314,729)	-7.7%	(389,967)	-9.6%	(138,004)	1.28 OTHER INCOME (EXPENSE)	(3,259,444)	-7.2%		-8.6%	-8.09
13.9% 172,524 17.5% 17.3.136 2.27 OFFERA LING INCOME (EXPENSE)  0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0	0.0%     (28,669)     -0.7%     Claims Settlement     0.0%     (28,669)     -0.1%       1-6.3%     (258,482)     -6.4%     (252,346)     0.01 Retirement Govt Contribution     (2,536,367)     -5.6%     (2,641,453)     -6.4%       0.1%     181,159     4.5%     249,952     - Federal Reimbursement     378,767     0.0%     598,769     1.5%       0.0%     (206,307)     -5.1%     (52,289)     (0.67) Federal Expenses     (192,291)     -0.4%     (651,325)     -1.6%       0.0%     0.0%     #DIV/0! Gain <a href="Loss">Loss</a> on Asset Disposals     (13,187)     0.0%     (3,55)     -0.0%	0 -6.3%       (258,482)       -6.4%       (252,346)       0.01 Retirement Govt Contribution       (2,536,367)       -5.6%       (2,641,453)       -6.4%         0.1%       181,159       4.5%       249,952       - Federal Reimbursement       378,767       0.8%       598,769       1.5%         0.0%       0.0%       (52,289)       (0.67) Federal Expenses       (192,291)       -0.4%       (651,325)       -1.6%         0.0%       0.0%       #DIV/0! Gain <a <a="" gain="" gain<="" href="Gain &lt;a href=" td=""><td>0.1%     181,159     4.5%     249,952     Federal Reimbursement     378,767     0.8%     598,769     1.5%       0.0%     0.0%     (206,307)     -5.1%     (52,289)     (0.67) Federal Expenses     (192,291)     -0.4%     (651,325)     -1.6%       0.0%     0.0%     #DIV/0! Gain <a href="Loss">HDIV/0! Gain <a href="Loss">Loss&lt;</a> on Asset Disposals</a>     (13,187)     0.0%     (3,155)     0.0%       0.77%     (389,967)     -9.6%     (138,004)     1.28 Other Income &amp; Expense     (3,259,444)     -7.2%     (3,542,944)     -8.6%       0.77%     (389,967)     -9.6%     (138,004)     1.28 OTHER INCOME (EXPENSE)     (3,259,444)     -7.2%     (3,542,944)     -8.6%</td><td>252 048</td><td>6.2%</td><td>322 658</td><td>8 0%</td><td>35 132</td><td></td><td>6.162.920</td><td>13.6%</td><td></td><td>8.4%</td><td>77.2</td></a>	0.1%     181,159     4.5%     249,952     Federal Reimbursement     378,767     0.8%     598,769     1.5%       0.0%     0.0%     (206,307)     -5.1%     (52,289)     (0.67) Federal Expenses     (192,291)     -0.4%     (651,325)     -1.6%       0.0%     0.0%     #DIV/0! Gain <a href="Loss">HDIV/0! Gain <a href="Loss">Loss&lt;</a> on Asset Disposals</a> (13,187)     0.0%     (3,155)     0.0%       0.77%     (389,967)     -9.6%     (138,004)     1.28 Other Income & Expense     (3,259,444)     -7.2%     (3,542,944)     -8.6%       0.77%     (389,967)     -9.6%     (138,004)     1.28 OTHER INCOME (EXPENSE)     (3,259,444)     -7.2%     (3,542,944)     -8.6%	252 048	6.2%	322 658	8 0%	35 132		6.162.920	13.6%		8.4%	77.2

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Short Term Investments
Bank of Guam
Citizen's Security Bank
First Hawaiian Bank
BankPacific
Citibank
Bank of Hawaii
Oceanic Bank
Gov Guam Employees Fed CU Total Assets Current Assets Cash on Hand Petty Cash Fund Cashier Change Fund Accounts Receivable-Other
Accounts Receivable-EMPL
Accounts Receivable-FEMPLOYee
Accounts Receivable-FEMPLOYee
Accounts Receivable-Geda/Casam
Accounts Receivable-Other
Accounts Receivable-Ins Procee Cash in Bank First Hawaiian Bank Bank of Guam Bank of Hawaii Citizen Security Bank Account Receivable-Trade (Net)
Accounts Receivable-Trade
Allow for Uncollectible Acct.
A/R-Clearing Account Cash in Bank-Trust Trust-Current Unrestricted BOG-Current Restricted Incentive Award Fund First Hawaiian Bank-Incentive Account Receivable-Trade (Net) Short Term Investments Cash in Bank-Trust Cash in Bank Incentive Award Fund Cash on Hand 17,070,541.31 17,070,541.31 61,353,320.74 58,926,480.84 2,426,839.90 5,169,940.44 5,733,794.86 563,854.42 6,078,622.46 6,078,622.46 Amount Current 773,578.86 2,000.00 318.04 Amount Last Month End 18,453,846.90 12,943,900.28 18,453,846.90 10,140,079.83 6,746,743.27 2,803,820.45 7,310,597.69 563,854.42-773,578.86 2,000.00 513.04 Amount Last Year End 10,058,224.10 29,203,913.75 29, 203, 913.75 6,771,413.33 7,335,267.75 1,256,124.45 8,802,099.65 977,236.53 2,000.00 2,493.84 2,100.00 Change This Month 48,409,420.46 48,786,401.01 1,576,802.83-1,383,305.59-1,576,802.83-6,078,622.46 1,383,305.59-6,078,622.46 376,980.55-195.00-12,133,372.44-6,078,622.46 51,295,096.64 12,133,372.44-50,124,381.19 1,170,715.45 1,601,472.89-1,601,472.89-Change This Year 203,657.67-2,175.80-

Inventory-A/C Inventory-Computer Gas, Oil and Diesel Inventory Inventory-Parts Supplies Inventory	Revenue Bond Reserves	Revenue Bond Reserves Reserve w/Trustee-Unrestricted Reserve w/Trustee-Restricted	Long Term Receivable	Non Current Assets Long Term Receivable Long Term Receivable-DOA Long Term Receivable-Geda Allow for Uncollectible LT A/R	Current Assets	Deffered Expenses	Deffered Expenses Deferred Geda Addendum L/Lease Credit Note Reimbursement	Prepaid Expenses	Prepaid Expenses Prepaid Insurance Prepaid Expenses	Interest Receivables	Interest Receivables Bank of Guam Bank of Hawaii Bank Of Hawaii BankPacific Citibank Citizens Security Bank First Hawaiian Bank GovGuam Emp. Fed. Credit Union Oceanic Bank Other	Marina Receivables	Marina Receivables Accounts Receivable-Agat Marin Accounts Receivable-GDP Marina Accounts Receivable-Harbor of	Accounts Receivable-Other		
101,434.12 101,434.12 99,953.66 518,467.95	885,735.6	15,885		8,190.48 0,449.90 8,640.38	91,377,581.31	 		906,444.9	,578.56 ,866.43			4.4	2,261 6,244 4,207	773,896.9		
101,434,12 101,434,12 99,952,66 530,843,65	,000,000.	3,000,000.0		8,190.48 0,449.90 8,640.38	40,317,832.29			,911.0	562,045 810,865			38.9	,41		mount lonth End	
74,042.36 99,995.34 99,855.56					47,061,624.68	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		15,873.62	5,873:			369.5	20,379.97 4,694.30 5,295.24	979,730.37	Amount Last Year End	
5.99- 12,375.70-	885,735.6	5,885,735.61			51,059,749.02			466,466.03-	01,466 64,999			21	2,155.08- 903.50 272.87-	195.00-	hange s Month	
27,391.76 27,391.76 12.47- 148,642.36	8,885,735.	00,000.C			44,315,956.63			0,571.3	360,578.57 529,992.80			55.04	8,118.00- 1,550.54 1,087.58-	205,833.47-		

	Furnishings & Equipment Air Tools Communications Equip Computer Equip Crane Equip Furnishings & Office Equip Forklift Equip Forklift Equip	Accumulated Depreciation-Build	AccDeprec-Buildings-Sub Shelte AccDeprec-Buildings-Sub Shelte AccDeprec-Buildings-Wharf Impr AccDeprec-Canopy Structures	Accumulated Depreciation-Build	Buildings	Buildings-Substation Sherters Buildings-Wharf Improvements Canopy Structures	Buildings Buildings Original	Land	Land-Cabras	Property, Plant & Equipment	Non Current Assets	Work In Progress	Work In Progress Const Work in Progr-Local Const Work in Progr-Federal Const Work in Progr-BMF Const Work in Progr-BOND	Inventory	Contra-Asset Inventory Adj. Allowance for Obsolesence Inventory for Survey	
1, 229, 056, 25 14,852, 85 1,842,999,00 1,842,642,78 137,4772,56 3,344,6427,95 2,970,216,97	528,231.08 6,072,435.32 16,249,1435.56 1,105,102.30 1,821,145.00	47,965,595.13-	32,741,863.99-	1,401,009.1	141 281 559 77	125,548,911.67	15,732,648.10	3,563,000.00	3,563,000.		22,836,183.59	3,294,302.74	588,969.70 2,705,333.04	656,145.24	70,762.27	Amount
1, 167, 056, 25 14,832, 85 1,832, 999, 00 1,839,792, 78 17,772, 56 344,453,87 2,970,216,97	528,231.08 6,075,435.32 16,2495,435.56 1,105,102.30 1,821,145.00	47,673,959.46-	32,452,628.67-	, 481, 559.	41 281 559	125,548,911.67	15,732,648.10	3,563,000.00	3,563,000.0		16,808,094.16	3,139,567.2	2,703,309.66	668,526.93	1,721.09- 70,762.27-	Amount
1, 167, 056, 25 1, 483, 852, 00 1, 839, 705, 76 1, 777, 772, 56 1, 777, 772, 572, 572, 572, 572, 572, 572	528,231.08 6,175,119.86 16,206,672.56 1,058,410.10 1,229,928.00	45,056,890.55-	15,199,727.64- 29,857,162.91-	1,155,///./	7 777 777	125,434,129.67	15,732,648.10	3,563,000.00	3,563,000.0		3,293,538.23	06.0	2,533,060.53	464,832.20	1,721.09- 77,363.66-	Amount
62,000.00		291,635.67-	2,400.35-289,235.32-		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						6,028,089.43	154,735.51	152,712.13 2,023.38	12,381.69-	Inls Month	Change
62,000.00 2,937.00 24,437.00 4,929.22	99,684.54- 42,513.00 46,692.14 591,217.00	2,908,704.58-	2,884,701.08-	114,782.00	114 782 00	114,782.00					19,542,645.36	465,596.71	293,324.20 172,272.51	191,313.04	6,601.39	Change

				9.	
	Amount	Amount ast Month End	Amount ast Year End	Change This Month	
Vehicles & Motor Equip	1,857,875.87	1,832,975.87	1,861,265.8	4,900.00	3,390.0
Furnishings & Equipment	34,105,429.36	34,015,589.36	33,433,778.54	89,840.00	671,650.82
Accumulated Depreciation-Furni AccDeprec-Air Tools AccDeprec-Communications Eqt. AccDeprec-Computer Equip AccDeprec-Crahe Equip AccDeprec-Furnishings & Office AccDeprec-Furnishings & AccAmbried Forklift Equip	1,494,123.37 6,435,7959.94 6,823,7959.94 852,224.56 852,292.02	1,396,971.41. 6,721.481.17. 6,000.685.88. 841,073.01.	1,172,125.78 5,802,125.78 5,816.62 707,476.20	785.02- 38,988.53- 102,304.74- 11,538.68- 11,219.01-	7,850.20- 263,834.16- 1,020,969.29- 93,083.83- 144,815.82-
din	000 000	71.42 71.64 65.56	218.66 555.97 451.63	8.08 0.63 3.77	80.8 37.3
AccDeprec-Mowing Equip AccDeprec-Other Equip AccDeprec-Power Tools	0.00 0.00 0.00 0.00	82.65 97.74 84.85	732.80	16.65 54.32 61.39	712.0
AccDebrec-Safety Equip AccDebrec-Shop Equip AccDebrec-Tractors AccDebrec-Vehicles & Motor Equ	194,709.36 369,930.32 925,696.14	1,347,778 907,202	1,784.60- 180,689.65- 1,148,411.82- 770,455.97-	469.38 2,011.18 22,151.85 18,494.00	3,821.04 14,019.71 21,518.50 55,240.17
Accumulated Depreciation-Furni Capital Leases	14,206,675.96-	13,980,838.73-	12,104,969.32-	225,837.23-	2,101,706.64-
Capital Leases					
Accumulated Amortization-Capit AccAmort-Capital Leases					
Accumulated Amortization-Capit					
Deferred Long Term Asset Cost Def. Cost-2018 Bond COI					
Deferred Long Term Asset Cost	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Pension-Deferred Outflows Res Pension-Deferred Outflow Res	6,176,941.00	6,176,941.00	6,176,941.00		
Pension-Deferred Outflows Res	,176,941.00	6,176,941.00	6,176,941.0		
Property, Plant & Equipment	659.04	123,382	127, 178, 637.	632.90	4
Total Assets	37,168,423	80,508,218.3	177,533,800.35	60,205.5	,634,623.59
Total Liabilities & Capital					
Current Liabili Accounts Payab Accounts Payab					
CONTRACTOR					

Accrued Expenses	Accrued Earthquake Cost Accrued Typhoon Cost Accrued Typhoon Cost Accrued Medicare Tax Accrued Federal Grant Employee Insurance Payables Employee Deductions Payable Withholding Tax Payable Credit Union Accrued Miscellaneous Deduction Accrued Moscellaneous Deduction Accrued Death & Disability Ins Retirement Compensation Plan Pay		Deferred Revenues	Deferred Revenues - DOD Moderniz Deferred Revenues - GEDA Deferred Income - GEDA Deferred Revenues - Leases Deferred Revenues Marinas Deferred Revenues	Accrued Interest Payable	Accrued Interest Payable Accrued Interest Payable	Due to Public Utilities	Due to Public Utilities Due to GPA Due to GTA Due to GWA	Current Loan Payable	Current Loan Payable Current ANZ (USDA) Loan Payabl CU ANZ (USDA) 12M Loan Payable CU BOG 10M SLE Loan Payable CU BOG 2M USDA Direct Loan	Accounts Payable		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
2,236,539.20	13,147.80 238,645.58	554,976.30 1,429,769.52	43,949.74	1,769.0	11 11 11 11 11 11 11 11 11 11 11 11 11		1 1 1 1 1 1 1 1 1			3,178.71	1,795,498.74	132,096.1 ,664,052.7 650.1	
2,020,567.03	11,168.72 181,449.34	1,461,978.60	43,949.74	1,769.0 5,718.7			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		603,270.85	849. 83. 57. 0	1,914,359.03	1,782,913.01 1,782,913.01 650.14	nth End
2,302,917.48	1,906.54 288,964.36	1,232,707.36	201,802.16	1,769 2,829 3,020 7,720					2,446,002.49	226,279.1 676,128.1 267,012.4 276,582.7	2,568,562.48	93 I	Amount Last Year En
215,972.17	1,979.08 57,196.24	189,005.93 32,209.08-							3,270.8	60,829.79 71,249.21 04,283.53 66,908.32	118,860.29-	118,860.29-	Change Lis Mon
66,378.28-	11,241.26	224,362.92- 197,062.16	7,852.4	67,110.97 13,020.93 77,720.52					46,002.4	229,45 676,12 1,267,01 273,40	773,063.74-	04,467.21 67,946.39 650.14	Change This Year

Accumulated Earnings Accumulated Earnings Accumulated Earnings (Deficit) Contributions-Local Government Contributions-Land Contributions-Froperty & Equip Contributions-General Contributions-General Contributions-PAG (Portion of Net Earnings (Loss) Contributions-Federal Governme Contributions-U.S. Govt Rehab Contributions-Economic Develop Contributions-U.S. Department Contributions-U.S. Govt-Fema Total Liabilities & Capital Capital Contributions & Equity Accumulated Earnings Contributions-Federal Governme Contributions-Local Government 33,770,010.75-88,847,912.51 55,077,901.76 10,321,126.26 1,492,676.57 6,508,875.30 53,76,441.73 237, 168, 423.94 3,563,000.00 483,688.19 13,413,670.45 100,000.00 7,000.00 97,184,627.42 17,567,358.64 6,162,925.29 Current Amount Last Month End 180,508,218.39 3,563,000.00 13,413,670.45 100,000.00 17,567,358.64 33,770,010.75-88,847,912.51 55,077,901.76 10,321,126.26 1,492,676.57 6,508,875.60 53,763.30 96, 932, 579.17 18,376,441.73 5,910,877.04 177,533,800.35 Amount Last Year End 3,563,000.00 483,688.19 13,413,670.45 100,000.00 10,321,126.26 1,492,676.57 6,508,875.60 53,763.30 91,021,707.13 18,376,441.73 17,567,358.64 5.00 56,660,205.55 Change This Month 252,048.25 6,162,920.29 6,162,920.29 Page - 9/19/18 59,634,623.59 Change This Year

denial letter will be prepared and sent to customer	8/3/2018	\$121,430.03	1,884.72	815.12	861.06	3,264.29	238,677.20	245,502.39	Ambyth Shipping & Trading	7341
2nd Notice sent out	7/17/2018	\$5,249.00	1,898.08		-		255.82	2,153.90	P.S.V. Corp./Joo, Gi Bum	14364
Customer agreed to come in on 08/24/18 to make payment. 2nd Notice will still be sent out.	3/16/2018	\$800.00	2,164.30	661.80	569.52	661.80	315.30	4,372.72	Tropical Island Marine Spo	15475
Final notice sent via email to Mr. B. Honda (sent by Ms. Rita) on 08/15/18	2/23/2018	\$58.44	2,898.75	588.00	588.00	588.00		4,662.75	Guam Transport & Warehouse	7886
2nd Notice has been sent out.	8/14/2018	\$1,111.00	3,123.23	53.15				3,176.38	Brand, Inc.	14283
Customer has made an agreement to pay \$200.00 monthly, or more if possible to clear balance.	3/14/2018	\$58.44	3,418.74					3,418.74	Benavente, Kathleen	15707
Documents and referral to collections are being prepared	1/8/2016	\$400.28	3,544.81					3,544.81	M.A.Y. (Guam) Inc.	13641
Documents prepared and submitted to Ms.Jo to refer to Collection Agency	12/2/2016	\$525.00	4,451.67	6				4,451.67	Guam Lucky Strike, Inc./Jo	13536
past due water invoices. Customer is disputing water invoices from 2014-2017	8/15/2018	\$287.51	5,644.54	99.12	49.78	24.78	485.75	6,303.97	Alupang Beach Club	9620
Reviewing			9,434.88	449.28	449.28	449.28		10,782.72	Customs and Quarantine Age	11776
Documents and referral to collections are being prepared	3/22/2017	\$102.08	11,791.11					11,791.11	Heavy Equipment Rental Opt	14542
Pending Legal Contract	11/4/2011	\$1,950.00	13,650.00	1,950.00	1,950.00	1,950.00		19,500.00	Shell Guam, Inc.	7106
Documents prepared and submitted to Ms.Jo to refer to Collection Agency	3/4/2016	\$1,874.25	14,869.05					14,869.05	AVANTI MARINE SPORTS	15240
Documents prepared and submitted to Ms.Jo to refer to Collection Agency	5/5/2016	\$25.00	18,307.91					18,307.91	Fantasea Charters/Velez, A	11848
A Notice to Vacate effective 08/24/2018 was sent out by Ms Rita.	5/30/2018	\$44,940.00	60,176.75	24,138.52	11,760.00	11,760.00		107,835.27	Guam Industrial Serv. Inc.	15388
Invoice 78364 & Invoice 211003 Currently under dispute and being worked on. Dispute total \$61,478.92 Past due interest invoices in the amount of \$7,150.96 are being paid in portions based on an agreement of \$1000.00 additional a month on top of current invoices	8/17/2018	\$4,554.69	77,005.26	*	34.34	15,331.10	796,155.58	888,526.28	Marianas Steamship Agencie	7384
Emailed Geri Degoma updated Statement of Account. Final Notice will be sent out.	8/13/2018	\$56,960.77	91,423.22	1,078.35	46,526.67	9,755.75	1,900,533.22	2,049,317.21	Matson Navigation Co.	7376
Account referred to Legal for collection	11/14/2012	\$45.36	114,746.13				(0.16)	114,745.97	KVOG Broadcasting/MCS, LLC	14405
Remarks	Date	Amount	Over 120	91 - 120	61 - 90	31 - 60	Current	Open	Name	Number
				AS OF July 31,2018	AS OF Ju					
				AGING SUMMARY	AGING S					
				PORT OF GUAM	PORT C					

Late Notice will be processed and mailed out	7/30/2018	\$130.00	136.50	137.50			(143.50)	130 50	Paine Iulian T	
Customer claims lease was terminated before December and should not have been billed. Currently looking into the matter	11/22/2017	137.50 \$412.50	137.50					137.50	Tedtaotao, Connie	
Will follow up if account can be written off	8/6/2018	137.50 \$137.50	137.50					137.50	Tyquiengco, Joseph T.	15040
Customer made payment. Account is cleared of past due invoices.	00	\$150.00	150.00				(25.00)	125.00	John C. Aguon/Myung J. Par	14436
past due invoices.	8/13/2018	\$505.00	160.00	40.00		40.00	40.00	280.00	Brochon, Michael	ω
_	11/30/201/	\$162.50	162.50					162.50	Deckard, Robert	9726
	_	\$67.28		24.78	148.68	545.16	939.84	1,841.66	Guam Shipyard	11794
late Notice sent out		\$29.22	205.80 \$29.22		1,675.62	411.60	(177.61)	2,115.41	UMS Heavy Equipment Rental	14527
late Notice sent out and email sent to Leah as courtesy		.59	220.20			908.28	(32,698.15)	(31,569.67)	Cabras Marine Corp	7368
check of full amount for the lease year and past due invoices plus interest	5/17/2017	\$550.00	225.00	50.00		50.00	50.00	375.00	Guam Fisherman's Cooperati	13089
2nd Notice has been sent out.			250.00					250.00	Okeanos Marianas	15663
invoices, will email us ASAP once she gets feedback from their JAPAN team when they'll be making payment		\$265,705.33 8/15/2018		3,058.72	8,060.73	57,589.02	2,071,766.08	2,140,755.03	American President Lines L	7587
2nd Notice has been sent out.  Emailed Severina and followed up on past due	8/17/2017	\$575.00	300.00					300.00	Hartup, Jason	14850
refer to Collection Agency	11100		375.00					375.00	Lizama, Jr. Kelly A	15491
refer to Collection Agency			412.50					412.50	Barcenilla, Roland/Gerylin	15651
Customer made 331 payment			422.13				(425.25)	(3.12)	Isla Maritime Agency	13476
Still currently working on disputed invoices	8/15/2018	\$806.52			651.72		1,004.12	2,127.31	Tyco Electronics Subsea Co	14368
Final Notice prepared and will be amiled to customer, Mr. Tereas has 10 days to clear past due invoices to avoid termination	4/11/2018	\$687.50	550.00				962.50	1,512.50	Tereas, Jeremy	15563
Late Notice will be processed and mailed out	8/10/2018	\$58.44	588.00		1,234.44		(802.82)	1,019.62	V.Angoco's Trucking	
2nd Notice sent out	8/20/2018	600.00 \$1,449.34	600.00	349.78	24.78	249.78	249.56	1,473.90	Quinata, Carlos/Amber Heri	
Final Notice Sent Out		\$500.00	684.35	405.13		405.13	430.13	1,924.74	Auto Marine Inc.	14384
Final Notice Sent out, also emailed customer as courtesy	11/15/2017	\$2,908.89	693.98	70.00		70.00	70.00	903.98	Chen, Steven	
Late Notice Sent			1,227.24					1,227.24	HMR Guam Inc.	
Late Notice Sent Out	9/20/2016		1,495.00 \$500.00				2	1,495.00	Jack Michael	14922
Final Notice, if payment has not been made. Will refer customer to collection agency	11/8/2016	\$100.00	1,703.75					1,703.75	Sepety, Ulysess Y.	
Veillaiva	Date	Amount	Over 120	91-120	01 - 30	31-00	Cullette	Open	Name	Mullipel

	1/26/2018	\$1.800.00					(1.241.08)	(1 7/1 08)	Marrico Equipment IIC	
	8/15/2018	\$69,829.49					69,829.49	69,829.49	Mobil Oil Guam, Inc.	10225
	3/8/2018	\$600.00					(300.00)	(300.00)	Flores, William A.	9849
	8/3/2018	\$360.00					360.00	360.00	Fish Hook Inc.	9831
	6/19/2018	\$300.00					(1,329.00)	(1,329.00)	Fentress, Michael D.	9814
	8/7/2018	\$300.00					(300.00)	(300.00)	Duenas, Christopher M.	9742
	1/18/2018	\$480.00					(200.00)	(200.00)	Camacho, Antonio Frank C.	9697
	8/7/2018	\$40.00					(80.00)	(80.00)	Baba, Hideharu	9654
	8/13/2018	\$175.32			221.48	1,353.61	(2,300.15)	(725.06)	Triple B Forwarders	9478
	8/17/2018	\$1,092.12					(946.10)	(946.10)	Tasi Tours Inc.	9401
	8/2/2018	\$87.66					(0.44)	(0.44)	Pacific Trucking Inc.	8336
	5/3/2018	\$1,050.00					(600.00)	(600.00)	Olson, Tom	8264
	7/24/2018	\$29.22							Mid-Pacific Liquor Distrib	8141
	8/3/2018	\$2,072.77		25.00			709.52	734.52	Guam Dolphin's Marine Spor	7763
	7/9/2018	\$233.76							Cost-U-Less	7739
	7/9/2018	\$106.54			869.73			869.73	Seabridge Inc.	7413
	8/16/2018	\$198,854.76		1,118.65		89,759.58	857,242.30	948,120.53	Consolidated Transportatio	7350
	7/26/2018	\$50.00					(50.00)	(50.00)	TAIJERON, NIKKI A.	2020
							(194.00)	(194.00)	SANTOS, JOHN T.	1862
	9/1/2017	\$30.00					(50.00)	(50.00)	CARBULLIDO, RITA B.	1749
	6/29/2018	\$50.00					(50.00)	(50.00)	NEDEDOG, CARMELITA C.	1609
	8/6/2018	\$3,057.60				15.08	(259.32)	(244.24)	Atlantis Guam	1500
							(859.00)	(859.00)	Guam Federation of Teacher	1487
							(50.00)	(50.00)	SANTOS, RAYMOND B.	1300
	8/10/2018	\$4,370.52	0.80				(1,587.74)	(1,586.94)	Scuba Company	8483
Documents were prepared and submitted to Ms.  Jo for write off		ā	15.00					15.00	Barcinas, John	15554
past due invoices.	0/20/2010	06.22¢	22.30					22.90	TIED, NEINWEIT	OCTAT
Customer made payment. Account is cleared of	0/20/2019	677 00	77 00					22.00	מוכם עריוויודוי	14160
Documents will be submitted for write off	1/19/2018	\$275.00	25.00					25.00	James, Iosichy	15301
Final Notice was sent to customer	3/23/2018	\$79.97	25.00					25.00	McDermott, Brian	15079
Late Notice mailed out	6/21/2018	\$350.00	25.00			75.00	50.00	150.00	Weilbacher, Walden	14429
\$34.14 is Interest Fees, Late Notice Sent	8/3/2018	\$1,227.58	34.14				289.12	323.26	Guam Telephone Authority	1490
Customer made payment. Account is cleared of past due invoices.	7/6/2018	\$71.00	42.00	21.00		21.00	(300.00)	(216.00)	Taitano, John	14907
clear balance ASAP. Late Notice has beens sent out	3/14/2018	\$192.00	50.00	50.00		50.00	25.00	175.00	Robinson, Merle Ann	14409
Customer has been off island but will come in to	3/23/2018	00.000	/5.00	150.00		150.00	150.00	525.00	Martin, Dwight	14554
Total State of State	2/22/2010	\$100.00		4500		1000	1000	77.00	And in the second secon	14504
Customer will be clearing account this week.	3/27/2018	\$350.00	87.50	87.50		87.50	87.50	350.00	Shut Up and Fish Guam	15699
\$97.50 is still being disputed and will be worked on	7/26/2018	\$220.00	97.50					97.50	Coffman, John Randolf	13674
Customer made payment. Account is cleared of past due invoices.	2/22/2017	\$960.00	120.00	50.00		50.00	50.00	270.00	Nguyen, Hoa Van	14968
Kellarks	Date	Amount	Over 120	91 - 120	61 - 90	31 - 60	Current	Open	Mallic	

				2	200	0	At	Dot.
ber	Open	Current	31 - 60	67 - 90	97 - 720	Over 120	Amount	0/6/2019
10524 Orcutt, Kenneth D. 10621 Perez, Thomas L.G.	(320.00)	(320.00)					\$960.00	11/21/2017
	(87.50)	(87.50)				24	\$87.50	7/11/2018
	676.34	164.78	511.56				\$626.56	7/27/2018
							\$146.10	7/24/2018
	29.29	15.98	13.31				\$2,700.00	8/6/2018
	88.77	(31.47)		120.24			\$721.44	5/3/2018
11775 Charles Marine Sports Club	(295.10)	(295.10)					\$1,298.30	8/3/2018
	(0.68)	(0.68)					\$1,787.44	8/17/2018
							\$1,176.00	7/17/2018
							\$233.76	7/23/2018
							\$110.74	7/25/2018
	(220.00)	(220.00)					\$440.00	7/3/2018
							\$97.37	7/11/2018
12338 Tembata, Masao DBA:Ten Boa	(262.50)	(262.50)					\$212.50	4/3/2018
	(450.00)	(450.00)					\$50.00	8/1/2018
12394 Wong, Billy	(275.00)	(275.00)					\$262.50	6/21/2018
	(40.00)	(40.00)					\$160.00	8/29/2017
	(137.50)	(137.50)					\$137.50	7/25/2018
12509 Hanley, Timothy F.	(52.50)	(52.50)					\$52.50	7/24/2018
12511 Hanson Permanente Cement o	(469,029.16)	(469,029.16)					\$172,000.00	3/6/2018
12518 Balajadia, Robert M.	292.54	267.54	25.00				\$292.54	8/7/2018
12706 Guam Seawalker Tours							\$340.00	7/30/2018
							\$3,331.08	7/3/2018
	(154.42)	(154.42)					\$29,742.00	8/16/2018
	16,580.21	650.09	6,878.59	7,538.02	1,513.51		\$14,416.61	8/6/2018
	(128.00)	(128.00)					\$147.00	4/10/2017
	444.61	444.61					\$5,312.37	8/10/2018
13190 GENTLY BLUE DIVING SHOP	(36.80)	(36.80)					\$122.33	12/13/2017
13191 Aguon, Sonja V. or Paul SN	(638.85)	(638.85)					\$280.00	5/30/2018
13201 Guam Tropical Dive Station	1,500.00	1,500.00					\$1,500.00	8/10/2018
13202 Department of Administrati	4,927.75	4,927.75					\$3,434.52	7/9/2018
	(737.50)	(737.50)					\$50.00	4/30/2018
							\$350.64	7/5/2018
	175.00	50.00	50.00	25.00	50.00		\$225.00	8/16/2018
	345.00	160.00	185.00				\$1,177.38	5/4/2018
	(600.00)	(600.00)			-		\$600.00	12/15/2017
	40.00	40.00					\$410.00	2/14/2018
							\$87.66	7/2/2018
	(220.00)	(220.00)					\$174.45	5/17/2017
	10,935.20	9,769.05	521.24	644.91			\$6,040.42	8/16/2018
		(467.52)	467.52				\$116.88	6/12/2018
	(100.00)	(100.00)					\$188.16	8/17/2018
14013 Brandt, Jim or Bonnie	(137.50)	(137.50)					\$137.50	8/10/2018
	67467		627 52				\$2 000 00	6/1/2018

	6/22/2018	\$50.64					(50.64)	(50.64)	Charfaliros Frank	1000
	8/10/2018	\$440.00					440.00	440.00	BROCK, GREGORY	
	7/2/2018	\$680.00				680.00		680.00	J524 Inc./Layla Dolphin Cr	15370
	8/8/2018	\$2,714.75				4,223.00	(44,946.42)	(40,723.42)	KALS Corporation	15334
	6/19/2018	\$564.48					(61.10)	(61.10)	Petrick, Philip R.	15327
	1/18/2018	\$1,560.00					(1,160.00)	(1,160.00)	Campus, Hieu	15326
	7/18/2018	\$150.00					150.00	150.00	Kobayashi, Ronald	15325
	5/9/2018	\$1,875.00				220.00	195.00	415.00	Berg, Julia	15300
	1/29/2018	\$600.00					(200.00)	(200.00)	Murrell, Robert Dan	
	8/10/2018	\$3,864.00				3,864.00	(3,864.00)		Oil Spill Response Operati	15235
	6/21/2018	\$250.00							SBS DIVE GUAM	15220
	1/8/2018	\$600.00					(200.00)	(200.00)	RIDLON, DANIEL A	15205
	6/22/2018	\$500.00							GO DIVE GUAM SURF & DIVE	15174
	6/26/2018	\$500.00			₹ States				Lets Dive Guam	15171
	12/22/2017	\$6,000.00					(3,580.00)	(3,580.00)	SUNNY SIDE UP GUAM INC.	15152
	8/16/2018	\$220.00					(255.00)	(255.00)	Collier, Ernest	15103
	5/31/2018	\$165.00					70.00	70.00	Shida, Paul H.	15088
	7/3/2018	\$2,922.00					(10,064.67)	(10,064.67)	Asia Pacific Wholesalers	15031
	6/29/2018	\$715.00		382.50			(275.00)	107.50	Castro, Jesse AR	14963
	6/14/2018	\$55.37					3,912.04	3,912.04	Royal Cargo Guam, LLC	14911
	8/13/2018	\$710.00			25.00	220.00	82.50	327.50	Taisacan, Nicholas	14861
	8/14/2018	\$237.50				25.00		25.00	Underwater World	14820
	5/21/2018	\$620.00			24.32	90.78	(359.66)	(244.56)	Fong, Francis L	14791
	8/20/2018	\$9,895.50				1,119.84	(507,746.54)	(506,626.70)	IP&E Holding LLC	14778
							(169.45)	(169.45)	MARAD	14776
	7/16/2018	\$55.37							Guam Pak Express Inc.	14684
	6/22/2018						137.50	137.50	Phillip, Vincer	
	8/3/2018	\$16,496.79				16,496.80	114,242.21	130,739.01	Tristar Terminals Guam, In	14642
	7/6/2018	\$615.00		50.00		50.00	(560.00)	(460.00)	Packbier, Paul E.R./PCR Gu	14582
	1/4/2018	\$137.50					(137.50)	(137.50)	Terlaje, Glenn	14570
	5/21/2018	\$810.00			25.00	220.00	120.00	365.00	Fredrick, Bruce & Dianne	14537
	8/1/2018	\$18,237.30					3,615.57	3,615.57	Cementon Micronesia, LLC	14526
	8/18/2017	\$740.96					(218.57)	(218.57)	Guam Home Center	14507
e	7/16/2018						3,160.06	3,160.06	Office of the Governor of	14444
	5/22/2018						(100.00)	(100.00)	Moritz, Lance	14443
	8/17/2018	8			2,073.28	1,964.68	594.72	4,632.68	Apra Dive & Marine Sports,	14381
	4/13/2018	\$33.64					(67.28)	(67.28)	CANTON CONSTRUCTION	14299
	8/10/2018	\$411.60					(101.84)	(101.84)	DGX	14290
	1/10/2018						(320.00)	(320.00)	Kaneshiro, Roger J., D.D.S	14210
	8/15/2018	8					14,440.40	14,440.40	Norton Lilly International	14171
	8/9/2018			588.00	588.00	588.00	26.39	1,790.39	Isla Trucking	14161
	8/15/2018	٥					(245.26)	(245.26)	Salt Shaker Yacht Charter	14143
(1)	9/1/2017	\$81.93					(425.15)	(425.15)	Core Tech International	14141
	1/29/2018	\$80.00				720.00	80.00	800.00	Guam Fire Department	14124
	3/23/2018	\$100.00					(100.00)	(100.00)	Judiciary of Guam	14064
Remarks	Date	Amount	Over 120	91 - 120	61 - 90	31 - 60	Current	Open	Name	Number

0/0/2010	C187 00					(504 00)	(50,00)		1
6/19/2018	\$50.00					(50.00)	(50.00)	Dunn, Timothy J.	15758
6/1/2018	\$525.96				525.96	(525.96)		Mai Market	15756
8/7/2018	\$137.50					(137.50)	(137.50)	Fischer, Jonathan H.	15753 F
8/16/2018	\$517.44					187.44	187.44	Lagutang, Herbert C.D.	15749 L
6/1/2018	\$100.00					(100.00)	(100.00)	Nugam, Henry L.	15748
5/17/2018	\$37.20							Hawaii Four-O LLC	15747 +
5/7/2018	\$50.00					(100.00)	(100.00)	Carriaga, Camarin	15741 (
5/3/2018	\$225.00	,				(225.00)	(225.00)	Aquai, Eric TL	15740 /
7/24/2018	\$50.00					(50.00)	(50.00)	Fama, James A.	15735 F
8/8/2018	\$1,020.00					510.00	510.00	Cosas Di Famiglia Holdings	15727 (
4/20/2018	\$50.00					(50.00)	(50.00)	Garrido, Keoni L.	15726
3/27/2018	\$1,150.00					(300.00)	(300.00)	Larsen, Helge	15718
3/16/2018	\$50.00					(50.00)	(50.00)	SCHEPER, ROBERT I.	15713 \$
3/14/2018	\$201.62					(201.62)	(201.62)	Sam, Gerald L.	15709 \$
7/31/2018	\$137.50					(825.00)	(825.00)	Halmi, Anthony Villagomez	15704
4/17/2018	\$7,746.13					(0.01)	(0.01)	Granite Construction	15701 (
8/14/2018	\$400.00					(25.00)	(25.00)	Poseidon's Maidens Charter	15698 F
						(50.00)	(50.00)	Hocog, Gerry J.	15694
6/27/2018	\$390.96				261.07	(398.57)	(137.50)	Jo, Myeongseon	15692 ј
3/26/2018	\$50.00					(50.00)	(50.00)	Marges, Lilyjing D. T.	15682
2/20/2018	\$15.00					(50.00)	(50.00)	Reinhardt, Kyle Christophe	15677 F
						(50.00)	(50.00)	Ching, Donald	15674 (
11/29/2017	\$10.00					(10.00)	(10.00)	Cook, David S.	15664 (
3/6/2018	\$600.00	6				(150.00)	(150.00)	Saito, Minoru	15620 5
7/10/2018	\$1,325.00					(692.40)	(692.40)	Churchill, Charles D.	15612 (
6/13/2017	\$50.00					(50.00)	(50.00)	Gorman, John T.	15597
3/21/2018	\$412.50					137.50	137.50	Mcvey, Troy	15594
7/19/2018	\$305.76					99.12	99.12	Guam Ocean Adventures, LLC	15593 (
7/16/2018	\$0.08					(975.00)	(975.00)	Shavers, George Kenneth	15582
6/7/2018	\$137.50					262.50	262.50	Regis, John F.	15549 F
5/3/2018	\$175.00		100			87.50	87.50	Makanja Fishing Charters	15548
7/19/2018	\$58.44		10			75.74	75.74	Island Cargo Support	15541
1/27/2017	\$50.00					(50.00)	(50.00)	Fitzgerald, Stephen	15537 F
6/25/2018	\$50.00					(50.00)	(50.00)	Walsh, Joshua	15527
8/1/2018	\$137.50					137.50	137.50	Anderson, Mark A.	15511 /
7/6/2018	\$100.00					(100.00)	(100.00)	TIKIGAQ CONSTRUCTION, LLC	
7/27/2018	\$50.00					(50.00)	(50.00)	Love, Rick	15488
8/18/2016	\$255.25					(0.05)	(0.05)	L & P Corporation	
5/24/2018	\$36.00					(36.00)	(36.00)	Takemoto, Masahiro	15449
6/22/2018	\$1,500.00							Axe Murderer Tours Guam, I	15446
7/3/2018	\$600.00					(600.00)	(600.00)	Pieske, Burghard	15433
5/31/2018	\$50.00					(50.00)	(50.00)	Gilin, Grace	15429
4/5/2018	\$825.00		137.50		137.50	137.50	412.50	Stewart, Michael	15428
8/6/2018	\$50.00					(50.00)	(50.00)	Eustaquio, Randy J	15416
 -	200000	OAEL 170	01 - 140	01-30	01-00	Callelle	Cocin	Indillo	140111001

Number	Name	Open	Current	31 - 60	61 - 90	91 - 120	Over 120	Amount	Date	Remarks
15762	UNK Wholesale	,	(97.37)	97.37				\$97.37	6/15/2018	
15763	Le's Seafood		(973.70)	973.70				\$973.70	6/20/2018	
15764	Brinkley, Anthony W.	(148.16)	(148.16)					\$345.74	6/21/2018	
15767	BEN DIVING GUAM							\$250.00	6/26/2018	
15770	Wood E & IS							\$4,996.62	7/2/2018	
15774	Quinata, Jose M.	(137.50)	(137.50)					\$137.50	7/24/2018	
15775	Castro, Jesse Jr. M.	(100.00)	(100.00)					\$100.00	7/27/2018	
15777	Root, Jacqueline C.	(65.00)	(65.00)					\$50.00	8/6/2018	
15784	Bradley, Daniel A.	687.50	687.50							
	TOTAL	5,814,626.56	4,999,488.78	237,380.18	86,739.60	38,192.91	452,825.09			

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Supplier

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5344 REE GARCIA LLC, D 671 6469287

3301 Raainbow Paints Su 671 6495000

3823 Reaction Supply C 671 4725651

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5529 Santiago, Tarcisi 671 647245

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176 SAIAA, CHRISTOPHE 671 4728871 000

1776 SAIAA, RUDOLPH C. 671 4772964

2023 SAIAA, RUDOLPH C. 671 477262

203 SAIAA, RUDOLPH C. 671 477262

1877 TakeCare Insuranc 671 6465825

399 Terlaje, Miguel T 671 777-2262

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399 The Guam Daily Po

1870 Trister Insuranc 671 6465825

399 Treasurer of Guam

1870 Trisple J. Motors 671 649500/2 (KEN 000)

18412 Tristar Terminals 671 5652300

1842 Tristar Terminals 671 5652300

1843 Tristar Terminals 671 778-7954

1871 TAITANO, MARIA D. 671 4775931

203 TECH AUTO AIR COR 671 6496360

204 TRISTON, NIKKI A 671 788-7954

205 TECH AUTO AIR COR 671 6496369

205 TECH AUTO AIR COR 671 6496369

207 TAITENON, MARIA D. 671 6496369

208 TECH SUTON BEING 671 6496369

209 TRACK ME GUAM, LL 671 6496369

200 TAILEROY 000

201 TAITENON BEINC 671 9884554 (MATTH 001)

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Port Authority of Guam

Grand Total

1664052.72

710760.80

137072.15

816219.77

Budget Transactions  Budget Transactions  Budget Transactions  In the January 31, 2013 board meeting, Acting General Manager requested authorization from the Board of Directors to allow management to lift quarterly budget and be able to transfer money within divisions budget to give them the flexibility to manage their division. The Board of Directors approved the above request provided that the request be documented and that the Board be informed. Therefore, below are the current transactions.
ns management to lift quarterly budy documented and that the Board by
Used pending as of 6/30/18 requisitions/PO's

			Crane Surcha	arge	9.50%	BOG 0101-330971 50.1122.BOGCRANE			
60.5851					Sinking	Bank Bal.			
Date	Description	Amount	Balance	Remarks	Fund	Amount	Date		
9/30/2017	Balance Forwarded		(908,173.42)		3,926,567.26	4,883,632.60			
10/20/2017	Loan Payment	(101,426.79)	(1,009,600.21)						
10/31/2017	Pola Insurance Prem	(260,000.00)	(1,269,600.21)			204,190.30	10/4/2017		
10/31/2017	Revenues	494,843.35	(774,756.86)			344,045.55	10/25/2017		
10/31/2017	Depreciation	\$ (66,666.67)	(841,423.53)			544.41	10/31/2017		
	Pola 14 Exp 70.8390	(8,866.77)	(850,290.30)						
10/31/2017	Pola 16 Exp 70.8391	\$ (13,274.48)	(863,564.78)						
	Pola 17 Exp 70.8392	\$ (8,334.50)	(871,899.28)						
10/31/2017		\$ (47,010.12)	(918,909.40)		47,010.12				
Congress of the second second second	PMC	\$ -	(918,909.40)						
11/20/2017	Loan Payment	(101,426.79)	(1,020,336.19)			140,800.00	11/14/2017		
11/30/2017		496,645.40	(523,690.79)			23,655.86	11/22/2017		
	Depreciation	\$ (66,666.67)	(590,357.46)			566.15	11/30/2017		
//	Pola 14 Exp 70.8390	(18,535.85)	(608,893.31)			468,998.64	11/30/2017		
11/30/2017	Pola 16 Exp 70.8391	\$ (14,875.66)	(623,768.97)				//		
	Pola 17 Exp 70.8392	(17,380.50)	(641,149.47)						
11/30/2017		(47,181.31)	(688,330.78)		47,181.31				
11/30/201/	PMC	(47,101.51)	(688,330.78)		47,101.51				
12/20/2017	Loan Payment	(101,426.79)	(789,757.57)						
12/20/2017	1.71	589,306.12	(200,451.45)						
	Depreciation	\$ (66,666.67)	(267,118.12)						
12/31/201/	Pola 14 Exp 70.8390	(4,152.73)	(271,270.85)						
12/31/2017	Pola 16 Exp 70.8391	\$ (8,209.20)				381,241.16	12/6/2017		
12/31/2017	Pola 17 Exp 70.8391		(279,480.05)			185,924.31	12/6/2017 12/20/2017		
12/21/2017	DATE OF THE PROPERTY OF THE PR		(284,447.37)		¢	September 1 March 1 Control of the C	12/20/2017		
12/31/2017		\$ (55,984.08)	(340,431.45)		\$ 55,984.08	23,964.24 683.67	and was a substitution and		
1/20/2010	PMC	(101 426 70)	(340,431.45)			683.67	12/31/2017		
181 181 18 18	Loan Payment	(101,426.79)	(441,858.24)						
	Revenues	460,338.30	18,480.06						
	Depreciation	\$ (66,666.67)	(48,186.61)			706 77	4 /04 /0040		
	Pola 14 Exp 70.8390	(51,670.59)	(99,857.20)			706.77	1/31/2018		
	Pola 16 Exp 70.8391	\$ (60,425.57)	(160,282.77)						
The state of the s	Pola 17 Exp 70.8392	\$ (26,388.23)	(186,671.00)		1000-200-200-200				
1/31/2018		(43,732.14)	(230,403.14)		43,732.14				
1/31/2018		\$ (38,738.71)	(269,141.85)						
	Loan Payment	(101,426.79)	(370,568.64)						
	Revenues	\$ 451,382.86	80,814.22						
	Depreciation	\$ (66,666.67)	14,147.55						
	Pola 14 Exp 70.8390	(16,808.51)	(2,660.96)						
	Pola 16 Exp 70.8391	\$ (13,141.30)	(15,802.26)						
2/28/2018	Pola 17 Exp 70.8392	(6,634.69)	(22,436.95)						
2/28/2018	Reserve	(42,881.37)	(65,318.32)		\$ 42,881.37	638.52	2/28/2018		
2/28/2018	PMC	\$ (8,374.00)	(73,692.32)						
3/20/2018	Loan Payment	(101,426.79)	(175,119.11)						
3/31/2018	Revenues	494,773.15	319,654.04						
3/31/2018	Depreciation	\$ (66,666.67)	252,987.37						
3/31/2018	Pola 14 Exp 70.8390	\$ (19,565.44)	233,421.93						
3/31/2018	Pola 16 Exp 70.8391	\$ (24,871.06)	208,550.87						
3/31/2018	Pola 17 Exp 70.8392	\$ (30,030.68)	178,520.19						
3/31/2018	Reserve	\$ (47,003.45)	131,516.74		\$ 47,003.45	707.00	3/31/2018		

		9.50%	BOG 0101-330971 50.1122.BOGCRANE				
60.5851		Sinking	Bank Bal.	N. P. Land			
Date	Description	Amount	Balance	Remarks	Fund	Amount	Date
3/31/2018	PMC	\$ (45,362.65)	86,154.09				
4/20/2018	Loan Payment	(101,426.79)	(15,272.70)				
4/30/2018	Revenues	482,778.15	467,505.45				
4/30/2018	Depreciation	\$ (66,666.67)	400,838.78				
4/30/2018	Pola 14 Exp 70.8390	\$ (9,928.01)	390,910.77				
4/30/2018	Pola 16 Exp 70.8391	(14,201.37)	376,709.40				
4/30/2018	Pola 17 Exp 70.8392	(11,249.07)	365,460.33				
4/30/2018	Reserve	(45,863.92)	319,596.40		45,863.92	684.27	4/30/2018
4/30/2018	PMC	(40,224.35)	279,372.05				
5/31/2018	Loan Payment	(101,426.79)	177,945.26				
5/31/2018	Revenues	547,513.20	725,458.46				
5/31/2018	Depreciation	\$ (66,666.67)	658,791.79				
5/31/2018	Pola 14 Exp 70.8390	(15,433.20)	643,358.59				
5/31/2018	Pola 16 Exp 70.8391	(94,817.34)	548,541.25				
5/31/2018	Pola 17 Exp 70.8392	(98,021.52)	450,519.73			78,099.12	5/25/2018
5/31/2018	Reserve	(52,013.75)	398,505.98		52,013.75	707.95	5/31/2018
5/31/2018	PMC	(9,540.00)	388,965.98				
6/20/2018	Loan Payment	(101,426.79)	287,539.19				
6/30/2018	Revenues	500,543.35	788,082.54				
6/30/2018	Depreciation	\$ (66,666.67)	721,415.87				
6/30/2018	Pola 14 Exp 70.8390	\$ (6,949.57)	714,466.30				
6/30/2018	Pola 16 Exp 70.8391	\$ (574.48)	713,891.82				
6/30/2018	Pola 17 Exp 70.8392	(8,518.98)	705,372.84				
6/30/2018	Reserve	\$ (47,551.62)	657,821.22		47,551.62	48239.78	6/28/2018
6/30/2018	PMC	-	657,821.22			692.76	6/30/2018
7/20/2018	Loan Payment	-	657,821.22				
7/31/2018	Revenues	472,345.70	1,130,166.92				
7/31/2018	Depreciation	\$ (66,666.67)	1,063,500.25				
7/31/2018	Pola 14 Exp 70.8390	(42,195.20)	1,021,305.05				
	Pola 16 Exp 70.8391	(38,124.80)	983,180.25			348,817.01	7/17/2018
Control of the Contro	Pola 17 Exp 70.8392	(14,127.35)	969,052.90			737.43	7/31/2018
7/31/2018	Reserve	(44,872.84)	924,180.06		\$ 44,872.84		
7/31/2018	PMC	-	924,180.06				
					4,400,661.87	7,138,277.50	

	50.1122.E	OGFM					
60.5841						BOG	
Date	Description	Debit	Credit	Balance	Remarks	Balance	Date
	Balance Forward			1,536,910.92		3,175,464.82	
10/31/2017	October Revenues	155,077.64		1,691,988.56		338.64	10/31/2017
	61 Addtl Reefer Outlets		68,486.00	1,623,502.56		16,496.79	10/4/2017
	Replacement 4k gal Diesel Tank to 8k		135,000.00	1,488,502.56		104,605.26	11/14/2017
	Other Small Projects (\$346,903)		346,903.00	1,141,599.56		27,774.31	11/22/2017
11/30/2017	November Revenues	133,901.10		1,275,500.66		334.08	11/30/2017
12/31/2017	December Revenues	167,148.07		1,442,648.73		26,449.94	12/29/2017
1/31/2018	January Revenues	140,323.02		1,582,971.75		352.99	12/31/2017
2/28/2018	February Revenues	179,205.18		1,762,176.93		355.75	1/31/2018
	Addtl-Asphalt Pavement		931,514.00	830,662.93		321.44	2/28/2018
3/31/2018	March Revenues	144,820.11		975,483.04		355.91	3/31/2018
4/30/2018	April Revenues	174,535.33		1,150,018.37		344.47	4/30/2018
5/31/2018	May Revenues	159,513.21		1,309,531.58		356.55	5/31/2018
6/30/2018	June Revenues	156,070.35		1,465,601.93		55,224.91	5/25/2018
7/31/2018	July Revenues	138,773.61		1,604,375.54		14,707.66	6/28/2018
						350.31	6/30/2018
						388,446.06	7/17/2018
						382.11	7/31/2018
	YTD					637,197.18	
	Cumulative Balance					3,812,662.00	

# PORT AUTHORITY OF GUAM CONTRACT SUMARY UPDATE

17	16	15	14	13	12	11	10	9	∞	7	6	5	4	ω	2	1	温温		2
Unitek Environmental- Guam	Tristar Terminals, Inc.	Pro Marine Technology	TakeCare dba: FHP	Phillips & Bordallo	Pacific Human Resources. Inc.	OMEGA Safety		A/E New Port Admin Bldg	Bank of Guam	Matson	AM Insurance	AM Insurance	Alan Searle	A1 - Guam WEBZ	G4S	N.C. Macario & Assoc.			Canadiana/Vandor
Environmental Consulting Services- SWPP Compliance	M & O of F-1 Fuel Pier Facility	Underwater Assessment & Inspection Services	Medical Examination Services	Legal Services	Drug Free Workplace Program	OSHA Training & Certification Services for Maritime Terminal Operations	Risk Management Consultant	A/E Design and Consulting Services for New Port Admin Bldg.	Banking Services	Matson-Technical Support Services	Workers Compensation Coverages	Insurance Coverages	Classification Position Maintenance	Web Development, Hosting, Support and Maintenance Srvcs	Implementation & Integration of TOS	A/E Design and Consulting Services			Type of Saryida
RFP-014-002	RFP-013-003	RFP-015-001	RFP-017-002	RFP-015-004	RFP-015-002	RFP-017-003		RFP-017-001	RFP-014-004	RFP-016-003	GSA-001-15	GSA/PAG-020-17	RFP-014-001	RFP-014-006	RFP-013-004	RFP-016-002		Reference No.	Solicitation
Engineering	Engineering	HarborMstr	Human Resources	Corporate	Human Resources	Human Resources	Finance	Engineering	Finance	EQMR	Finance	Finance	HR	7.	П	Engineering	PROFESSIO		Division
1 yr w/ option NTE 5 yr	5 years	2 yrs w/ 3 options NTE 5yr	3 yr. w/ 2 options NTE 5 years	1 yr w/options NTE 4 years	3 yr. w/ 2 options NTE 5 years	3yr w/ 2- 1yr options NTE 5 years	Expired	Reccomended by Legal Counsel to Cancel	5 years	Extended from 9/4/2018 to 11/4/2018, pending SAaG and PAG Approval	1 year - 2017 to 2018	5 years	1 yr w/ option NTE 5 yr	3 yrs w/ options NTE 5yr	5 years	2 years with option to renew for 1 additional year	PROFESSIONAL SERVICES	Contract Term	
07/01/14 to 06/30/15	04/01/14 to 03/31/19	07/17/15 to 07/16/2017	9/21/17 to 9/20/20	06/17/15 to 06/16/2016	03/19/15 to 03/18/2018	8/13/2018 to 8/13/2021	Pending Scope of Work		6/1/14 to 5/31/19	11/4/16 to 11/3/17	8/1/2018 to 7/31/2019 excercised option	10/01/2017 to 09/30/2022	06/01/14 to 05/31/15	04/03/2015 to 04/02/2018	2014 to 2019	10/07/16 to 10/06/18			initial Term
6/30/2019	3/31/2019	7/16/2020	9/20/2022	6/16/2019	3/18/2020	8/13/2023			5/31/2019	11/4/2018	7/31/2019	9/30/2022	5/31/2019	4/2/2020	2019	10/7/2019	· · · · · · · · · · · · · · · · · · ·	After Options	Expiration
7/1/2018	3/31/2019	7/17/2018	9/20/2020	6/16/2018	3/18/2018	8/13/2021			5/31/2019	11/3/2017	7/31/2018	9/30/2018	5/31/2018	4/2/2019	2019	10/7/2019	STATE OF STATE	Date	Next Renewal Due
Task Order Based	Fees based on rates	Task Order Based	Fees based on rates	Fees based on rates	Fees based on rates	Fees based on rates		CANCELLED due to unavailability of funds	Fees based on rates	490,000.00	\$50,000.00	Premium based	\$73,000.00	Fees based on rates	TO2 - \$4.4Million	Not to exceed \$480,000.00		(Comments / Notes)	

# PORT AUTHORITY OF GUAM CONTRACT SUMARY UPDATE

7	6	ū	4	w	2	-	8		20	19	18	No.
Jones & Guerrero	AYM International	ProPacific Builders Corp.	Canton Construction	BBR Micronesia Corp	Korando Corporation	ProPacific Builders Corp.	Consultant/Mendor		Nick Captain and Assoc.	Parsons Brinckerhoff /WSP		Consultant/Mandor
Steel Poles and Solar LED Lighting Installation	Trench Drain Repairs and Upgrade	Design/Build to Supply & Install 8,000 Gal. Double Wall Fuel Tank w/ Fuel Dispenser & Appurtenances	Agat Marina Demolition and Removal of Dock "B"	Removal/Supply & Installation of 3 Roll up Doors & 2 side entrance doors	Concrete Asphalt Pavement and Fire Hydrant Repairs	CIP/Safety/Stevedore Demolition and Renovation	Type of Service		Appraisal Consulting Services	OAE - Owner Agent Engineer	Annual Independent Audit Services	Type of Service
IFB-CIP-018-004	IFB-CIP-018-003	IFB-CIP-018-002	IFB-CIP-018-001	IFB-CIP-17-003	IFB-CIP-17-002	IFB CIP-017-001	Solicitation Method Reference No.	0	RFP-016-001	RFP-015-003	RFP-018-003	Solicitation Method Reference No.
CIP	CIP	CIP	CIP	CIP	CIP	CIP	Division	CONSTRUCT	Commercial	Planning	Fiscal	Division
243 Calendar Days	182 Calendar Days	182 Calendar days up	Approx 240 days; 120 days for Environmental Assessment, 120 days Demo & Removal	180 calendar days	240 calendar days	182 calendar days	Contract Term	CONSTRUCTIONICONTRACTS	3yrs w/2 options NTE 5yrs	1 yr w/ 4 options NTE 5 yrs	FY18, FY19, FY20, w/ 1yr Option	Contract Term
ONGOING - Project commenced: 9/10/18	Contract Executed: 8/23/18 pending addt'l docs for PO printing, NTP TBA	ONGOING - Project commenced: 7/16/18	Notice To Proceed by CIP pending DPW permit	COMPLETED	ONGOING - Project commenced: 9/4/18	COMPLETED	Initial Term		4/13/16 to 4/12/19	9/9/15 to 9/8/18 exercised options	FY18, FY19, FY20, w/ 1yr Option	initial Term
							Expiration After Options		4/12/2021	9/8/2020	ONGOING BID	Expiration After Options
							Next Renewal Due Date		4/12/2019	9/8/2019	Bid Opening: 9/7/2018	Next Renewal Due Date
\$336,561.02	\$456,759.30	\$272,000.00	\$48,678.00	\$111,900.00	\$2.7 Mil	\$349,000.00	Annual Amount (Comments / Notes)		Task Order Based	\$2.58mil	Bid eval. w/ OPA/PAG & CPA due 9/28/18	Annual Amount (Comments / Notes)

### Port Authority of Guam Capital Improvement Projects Engineering Division Summary Status

### As of September 24 , 2018

Fact Sheet No. 73

Project:	Marine SLE Project, Wharf Repairs
Project No.:	IFB No. PAG-CIP-014-005
Project Amount:	\$4,541,635.00
Funding Source:	Port Authority
Contractor:	BME & Sons, Inc.
Construction Manager:	EMPSCO & Port Engineering/CIP Division
Notice to Proceed:	January 5, 2015
Project Completion:	May 17, 2016
	Project completed.
Work Status:	Contractor disputing Change Order No. 6. Pending status on Contractor
	and PAG Management.

Duelest	Container Yard Asphalt , Concrete Pavement and Fire Hydrant Valve							
Project:	Repairs							
Project No.:	IFB No. PAG-CIP-017-002							
Project Amount:	\$2,770,379.98							
Funding Source:	Port Authority - FMF							
Contractor:	Korando Corporation							
Construction Manager:	PAG Engineering							
Notice to Proceed:	September 4, 2018							
Project Completion:	240 Calendar days							
Work Status:	Korando Const. Contractor start mobilization on September 17,2018 at area N and area O. CM weekly meeting no.1 was conducted on September 18,2018 together with Operation and Egnineering for Phasing plan at container Yard. Project is on going at area O for Asphalt repair.							
Project:	A/E Design Consultant Services							
Project No.:	RFP No. PAG-016-002							
Project Amount:	IDIQ Contract							
Funding Source:	Port Authority							
A/E Consultant:	N.C. Macario & Associates							
Construction Manager:	N.C. Macario & Associates							
Notice to Proceed:	Sept. 30, 2016							
Project Completion:	Sept. 29, 2018 w/ 1 year option to extend from PAG							
Work Status:	PAG currently working Task Order No. 3 for CM Management for Cont. Yard Concrete/Asphalt Pavement and Fire Hydrant Repair. Procurement routing to extend contract for 1 yr.							

Project:	Container Yard Trench Drain Repair
Project No.:	IFB No. PAG-CIP-017-003
Project Amount:	\$247,629.00
Funding Source:	Port Authority
Contractor:	AYM Construction
A/E Consultant:	N.C. Macario & Associates
Construction Manager:	N.C. Macario & Associates
Notice to Proceed:	TBD
Project Completion:	TBD
Work Status:	PAG Procurement and Engineering Division conducted a Bid opening last May 24, 2018 on this project. Three (3) bidders submitted their proposals and AYM construction is the lowest bidder in the amount of \$456,759.00 followed by PPBC at bid amount \$581,242.50 and IAN Const at bid amount \$745,092.42. A shortfall of \$260,000.00 is requested this July board meeting for approval from FMF budget. Awaits for procurement documents. Procurement coordinating with Contractor in regards to their account requirements. Procurement to issue PO and Contract to AYM.

Project:	A/E Design Consulting Services for New Port Administration Complex						
Project No.:	RFP PAG-CIP-017-001						
Project Amount:	\$375,000.00						
Funding Source:	Port Authority						
Designer:	TBD						
Construction Manager:	TBD						
Notice to Proceed:	TBD						
Project Completion:	TBD						
Work Status:	Pending designation of Evaluation Committee for A/E selection.						

Project:	Supply and Install coin operated Pressure Washer in Agana Marina
Project No.:	RFQ
Project Amount:	\$35,981.93
Funding Source:	Port Authority of Guam
Contractor:	IAN Const. Corp.
Construction Manager:	PAG Engineering/CIP Division
Notice to Proceed:	June 1, 2018
Project Completion:	4 Months
	Awaits to submit material submittal for IAN Const. for approval.
Maril Chat	Contractor submitted to waived Hot work permit fee on June 18, 2016.
Work Status:	ETA expected to arrive on October 2, 2018 for Splash-N-Dash Coin
	washer operated. As of now no activity.

	Supply and Install 4 ea. 40ft Pole with LED Light and 12 Ea. 20ft. Alum. Pole with Solar Light at Port various location							
Project:								
Project No.:	Request for Quotation							
Project Amount:	\$336,561.02							
Funding Source:	PAG and Port Security Grant Program (Federal) 2016							
Contractor:	J & G Construction							
Construction Manager:	PAG Engineering/CIP Division							
Notice to Proceed:	September 10, 2018							
Project Completion:	8 months							
Work Status:	PAG Procurement and Engineering Division conducted a Bid opening last June 15, 2018 on this project. Three (3) bidders submitted their proposals and J & G construction is the lowest bidder in the amount of \$336,561.02 followed by AYM at bid amount \$428,000.00 and IAN Const at bid amount \$600,635.49. A shortfall of \$111,561.00 was approved by Strategic Planning Manager Joe Javellana to fund the project. This is a Federal Grant Project. Procurement issued an intent to award to the Contractor . J & G Contractor submitted the performance bond to procurement. NTP commencement Date is September 10, 2018. Contractor is working 65% Drawing submittal.							

Duringto	Design Build to Supply and Install New 8,000 Gals. Double Wall Fuel							
Project:	Tank with Fuel dispenser and Complete Appurtenances							
Project No.:	IFB-PAG-CIP-018-002							
Project Amount:	\$272,109.68							
Funding Source:	FMF							
Contractor:	Pro Pacific Corpration							
Construction Manager:	PAG Engineering/CIP Division							
Notice to Proceed:	July 16, 2018							
Project Completion:	January 4, 2019							
Work Status:	PAG Procurement, Engineering and Transportation Division conducted a Bid opening last 2/09/18 on this project. Four (4) bidders submitted their proposals and Pro Pacific is the Llwest bidder in the amount of \$272,000.00 followed by Korando at \$287,000.00 and IAN Const at 292,087.61. A shortfall of \$160,000.00 is requested for board meeting approval from FMF budget. NTP issued on July 16, 2018. Preconstruction meeting was conducted on July 12, 2018 and Commencement Date is July 16, 2018. Materials submittal was submitted for PAG engineering approval. Contractor is working for final design submittal.							

Project:	Harbor of Refuge Pump Station and Installation of Waste Water	
	Injector Pump	
Project No.:	TBD	
Project Amount:	TBD	
Funding Source:	Dept. of Agriculture Fish and Wild Life Boating Grant	
Contractor:	TBD	
Construction Manager:	PAG Engineering/CIP Division	
Notice to Proceed:	TBD	
Project Completion:	TBD	
Work Status:	Awaits MOU approval from Attorney General and Governor	

Project:	Harbor of Refuge Installation of Mooring Blocks		
Project No.:	TBD		
Project Amount:	TBD		
Funding Source:	Dept. of Agriculture Fish and Wild Life Boating Grant		
Contractor:	TBD		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Work Status:	Awaits MOU approval from Attorney General and Governor		

Project:	Demolition of Dock "B" in AGAT Marina		
Project No.:	IFB-PAG-CIP-018-001		
Project Amount:	\$48,678.00		
Funding Source:	Dept. of Agriculture Fish and Wild Life		
Contractor:	Canton Construction Corporation		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Work Status:	Bid Opening was conducted on April 13, 2018. Based on the initial bid amount Canton Const. submitted the lowest bid amount of \$48,678.00 followed by IAN Const in the amount of \$116,000.00 and Primo's Heavy Equipment with the amount of \$117,500.00. Contractor submitted environmental assessment and forwarded to Strategic Planning and Department of Agriculture for their information. Contractor submitted permits application to U.S. Army Corps of Engineer. No activity at this time. Await authorization to proceed from DAWF.		

Project:	Repair of Mobil Pipeline Concrete Pipe Support and Repainting of All Fuel Pipeline Gate Valves, Flanges, Bolts and Nuts		
Project No.:	TBD		
Project Amount:	\$50,325.00		
Funding Source:	PAG Engineering/CIP Division		
Contractor:	IAN Corporation		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	September 24, 2018		
Project Completion:	120 Calendar Days		
Work Status:	Site visit was conducted on June 20, 2018 for Request for Quotation. PO issued on September 13, 2018 for IAN Corporation. Pre-Construction meeting conducted on September 20, 2018.		

Project:	Rehabilitation of H-Wharf and Access Road		
Project No.:	TBD		
Project Amount:	TBD		
Funding Source:	PAG Engineering/CIP Division		
Contractor:	TBD		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Work Status:	Project Kick-off meeting was conducted with WSP and PAG Team on September 17, 2018.		

Project:	Golf Pier Repair		
Project No.:	TBD		
Project Amount:	TBD		
Funding Source:	PAG Engineering/CIP Division		
Contractor:	TBD		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Work Status:  Project Kick-off meeting was conducted with WSP and PAG To September 18, 2018.			

Project:	EQMR & Warehouse I Building		
Project No.:	TBD		
Project Amount:	TBD		
Funding Source:	PAG Engineering/CIP Division		
Contractor:	TBD		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Vork Status: Project Kick-off meeting was conducted with WSP and PAG Tea September 18, 2018.			

Project:	Waterline Replacement and Relocation		
Project No.:	TBD		
Project Amount:	TBD		
Funding Source:	PAG Engineering/CIP Division		
Contractor:	TBD		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Work Status: Project Kick-off meeting was conducted with WSP and PAC September 18, 2018.			

Project:	New Admin Building Construction		
Project No.:	TBD		
Project Amount:	TBD		
Funding Source:	PAG Engineering/CIP Division		
Contractor:	TBD		
Construction Manager:	PAG Engineering/CIP Division		
Notice to Proceed:	TBD		
Project Completion:	TBD		
Work Status:	Project Kick-off meeting was conducted with WSP and PAG Team on		
	September 17, 2018.		

Project:	Repainting CMU Wall , Gate Booth 1, 2, and 3 and Container Yard Barbeb wire replacement	
Project No.:	TBD	
Project Amount:	TBD	
Funding Source:	Marad	
Contractor:	TBD	
Construction Manager:	PAG Engineering/CIP Division	
Notice to Proceed:	TBD	
Project Completion:	TBD	
Work Status:	Scope of work has been completed and going process for Procureme announcement of Inv. For Bid.	

Project:	Relocation of Utility Feeder line of Pump House Building to LC5 secondary feeder line  TBD	
Project No.:		
Project Amount:	TBD	
Funding Source:	Marad	
Contractor:	TBD	
Construction Manager:	PAG Engineering/CIP Division	
Notice to Proceed:	TBD	
Project Completion:	TBD	
Work Status:	Procurement issued a request for goutation to the Contractors.	

### **FY-18 WORK INJURY REPORT**

(01/01/18 to 12/31/18)

<b>Divisions</b>	* <u>Lost-time</u>	**Recordable	*** Refused Treatment
Stevedoring	3	0	0
Transportation	2	0	0
Terminal	0	0	0
EQMR	1	0	0
Others	2	0	<u>0</u>
Total	8	0	0

Work Injury Summary for this reporting period: 9/17/2018

Total Injuries for FY-18 to date: 8-Injury

- 8-- Lost-time
- 0 Recordable
- 0 Refused Medical Attention

Last disabling work injury was on:

9/06/18

Number of days since last disabling work injury:

11-days

### Note: PAG best record was 222 days or 7 months w/o a disabling work injury

<sup>\*</sup>Lost-time = If an employee was injured on the job and medical doctor sent him/her home, his/her injury is considered a lost-time.

<sup>\*\*</sup>Recordable = If an employee was injured on the job and medical doctor treated him/her and released him/her back to work on the same day (Recordable because of medical charges).

<sup>\*\*\*</sup>Refused Medical Attention: Filed WC Forms 201 & 202 for record purposes only.

### Port Authority of Guam Board of Directors Regular Board Meeting September 26, 2018

### Executive Summary PAG – RFP – 018-001 Performance Management Contract for Gantry Cranes

**PURPOSE:** Request the Board of Directors to approve the Request for Proposal award to **Matson** for the Performance Management Contract PAG-RFP-No. 018-001 to provide maintenance and certification for the Port Authority of Guam gantry cranes.

### **BACKGROUND:**

On Wednesday, January 24, 2018, a Request for Proposal (RFP) was issued to solicit qualified companies/firms to provide consulting services for the performance management of gantry cranes at the Port Authority of Guam by advertising a public notice through the Guam PDN. The deadline to submit the proposals was on Friday, February 16, 2018. Three (3) companies expressed their interest by registering and obtaining the package. Two (2) firms officially submitted their proposals in response to the RFP.

After the opening of all sealed proposals and determining that all offerors were responsible, the submitted proposals were distributed and evaluated by the evaluation committee. The results of the evaluation committee revealed Matson as the most qualified offeror.

As part of the RFP procurement process, a letter of Notice of Intent to Award was sent on April 6, 2018, to advise Matson to submit their cost proposal with proposed rates in order to initiate the cost negotiation proceedings. On April 12, 2018, a cost proposal and list of rates were submitted by Matson. To effectuate this contract, a letter dated May 31, 2018, was sent to Matson as the initial counteroffer from the Port. A response, countering the Port, was then received by Matson on June 5, 2018. After various meetings with the Cost Negotiations Committee and the Chief Procurement Officer a final negotiations meeting between the offeror and the Port was held on July 12, 2018. Subsequent the final negotiations meeting, a letter was sent to Matson on August 9, 2018, requesting for their best and final offer. Matson responded on August 21, 2018, requesting for clarification and countered the Port's request, and made an additional request(s) as detailed in the letter.

On September 13, 2018, the Port submitted a counteroffer to Matson requesting the following:

- Matson agrees to remove the following professional personnel, the Senior Project Engineer, the Senior Project Manager, the Designer, the Inventory Clerk and the Local Trainer.
- 2) Matson agrees on the procurement of parts to be charged actual cost plus 10%, plus tax, plus shipping, and plus freight cost as applicable, and that these costs may be separate but must be agreed to by the Port by task order prior to accepting any orders made.
- 3) Matson agrees and accepts travel cost for technical professionals on this performance maintenance contract that the Port Authority of Guam expects to pay economy class at actual cost, but not to exceed \$4,000. Hotel stay for professional personnel shall not

exceed \$250 per day, and car rental shall not exceed \$50 per day. Any excess cost to any of the aforementioned items will be paid by Matson unless the Port is the cause of the change then the Port will be held responsible for covering any change fees or additional charges.

4) And last, that the Port Authority of Guam holds firm on having two inspection visits per year for gantry cranes.

On September 17, 2018, Matson officially accepted our counteroffer. Both parties have come to a fair and reasonable negotiation.

### **LEGAL REVIEW:**

The necessary documents pertaining to this project have been forwarded to the Port's legal counsel. Upon the Board's approval of this award and legal's approval of the contract to form, final documents will be forwarded to the PUC for review and concurrence of resolution.

### FINANCE REVIEW:

Funding for the contract is made possible through Local Port Funds. Projects issued via Task Orders against this contract will also be funded with Local Port Funds.

### **RECOMMENDATION:**

Management requests the Board of Directors' motion to approve the award of this RFP contract to *Matson* for a period of One (1) year from the last signature date on the Agreement and with two (2) options to renew this contract for one (1) additional year thereafter, provided this contract does not exceed a total of five (5) years. The offeror has been deemed to have met all the requirements set forth in the RFP and is consistent with the Guam Procurement Regulations.

### BOARD OF DIRECTORS

Francisco G. Santos, Chairman Oscar A. Calvo, Vice Chairman Melanie R. Mendiola, Board Secretary Maria D.R. Taitano, Member Nathan T. Taimanglo, Member



### Resolution No. 2018-06

RELATIVE TO THE APPROVAL OF MATSON NAVIGATION COMPANY, INC. FOR THE PERFORMANCE MANAGEMENT CONTRACT FOR GANTRY CRANES

### BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE PORT AUTHORITY OF GUAM:

WHEREAS, on January 24, 2018, the Port Authority of Guam (PAG) issued a Request for Proposal (RFP) No. PAG-018-001 to solicit consulting services for the performance management of gantry cranes; and

WHEREAS, a total of two (2) firms submitted its proposal in response to the RFP and as part of the procurement process such proposals were evaluated by the Port's Evaluation Committee and the results determined that Matson Navigation Company, Inc. was the most qualified offeror; and

WHEREAS, a letter of Notice of Intent to Award was sent on April 6, 2018 to Matson Navigation Company, Inc. to submit their cost proposal to initiate the cost negotiation proceedings; thereafter, numerous offers and counteroffers by both parties ensued; and

WHEREAS, on September 17, 2018, Matson Navigation Company, Inc. officially accepted the Port Authority of Guam's counteroffer that resulted in having both parties reaching a fair and reasonable negotiation; and

WHEREAS, the Port Authority Board of Directors at its regular meeting of September 26, 2018 approved the contract award to Matson Navigation Company, Inc. for RFP-PAG-018-001 for the Performance Management Contract for Gantry Cranes; now therefore be it

**RESOLVED,** the Port Authority Board of Directors authorizes management to petition the Public Utilities Commission (PUC) to review and approve the contract award to Matson Navigation Company, Inc. in accordance with the Contract Review Protocol for the Port Authority of Guam; and be it further

**RESOLVED,** the Chairman certify to, and the Secretary attest to, the adoption hereof and that a copy of this resolution be sent to the Public Utilities Commission.

PASSED AND ADOPTED UNANIMOUSLY BY THE BOARD OF DIRECTORS THIS  $\underline{26^{th}}$  DAY OF  $\underline{SEPTEMBER}$ ,  $\underline{2018}$ .

FRANCISCO G. SANTOS CHAIRMAN, BOARD OF DIRECTORS PORT AUTHORITY OF GUAM

MELANIE R. MENDIOLA SECRETARY, BOARD OF DIRECTORS PORT AUTHORITY OF GUAM





### PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



September 25, 2018

### **MEMORANDUM**

TO:

Board of Directors

FROM:

General Manager

SUBJECT:

Amendment to Port's Personnel Rules and Regulations

Management has previously held discussions with the Port's Compensation Plan Consultant Alan Searle & Associates and based on the market activity, amendments to Sections 6.302 and 7.008 of the Port's Personnel Rules and Regulations is being recommended.

Provided for the Board are the details as attached.

I am available for any questions you may have.

Attachment

### ALAN SEARLE & ASSOCIATES

### Management Consultants

P.O. Box 133, Russell, Bay of Islands 0242, New Zealand Phone: 64 - 9 - 4037957

6 Ashby Street, Russell, Bay of Islands 0202, New Zealand Email: alan.searle@xtra.co.nz

Date: August 16th, 2018

To: Board of Directors (Port Authority of Guam)

From: Alan Searle, Director Alan Searle & Associates (on behalf of PAG Management)

**Subject:** Petition to Amend Salary Performance Increment Range

Pursuant to Section 5.106 of the Port's Rules & Regulations please find below a petition to reduce the salary performance increment range from (0 - 6%) to (0 - 3%). In order to achieve this, Section 6.302 (Salary Increment Procedure) and Section 7.008 (Salary Increment) of the Port's Rules & Regulations need to be amended as outlined below.

### A. The Amendments Being Requested

### 6.302 <u>Salary Increment - Procedure</u> (Current)

Employees entitled to an increment increase shall be based on an annual review of performance as outlined in Chapter 7. As part of the appraisal process an employee's performance will be assessed against a performance range of zero (0) to six (6) sub-steps. As sub-steps (within the pay schedule) increase by one percent (1%) the performance (and resulting salary increment) range from zero (0), or a nil increase, through to six percent (6%).

The salary increment will be granted upon certification by the General Manager that satisfactory service has been rendered for the performance rating period preceding such increase.

When a Division Head determines that a particular employee shall not be granted a salary increment the Division Head shall notify the General Manager of such denial prior to the employee's anniversary date. If the General Manager does not receive a performance report or a notification of denial of an employee's salary increment, no action will be taken to adjust the employee's pay.

### 6.302 Salary Increment - Procedure (Proposed Amendment)

Employees entitled to an increment increase shall be based on an annual review of performance as outlined in Chapter 7. As part of the appraisal process an employee's performance will be assessed against a designated performance range. As sub-steps (within the pay schedule) increase by one percent (1 %) the performance range is easily accommodated.

The salary increment will be granted upon certification by the General Manager that satisfactory service has been rendered for the performance rating period preceding such increase.

When a Division Head determines that a particular employee shall not be granted a salary increment the Division Head shall notify the General Manager of such denial prior to the employee's anniversary date. If the General Manager does not receive a performance report or a notification of denial of an employee's salary increment, no action will be taken to adjust the employee's pay.

### 7.008 Salary Increment (Current)

The salary increment of all Maritime Positions Unique to Port Operations and Certified, Technical and Professional Positions shall be based on an annual review of performance as outlined in this Chapter. As part of the appraisal process an individual's performance will be assessed against a performance range of zero (0) to six (6) sub-steps. As sub-steps (within the pay schedule) increase by one percent (1%) the performance (and resulting salary increment) range from zero (0), or a nil increase, through up to six percent (6%).

All salary increments will require the approval by the General Manager.

### 7.008 Salary Increment (Proposed Amendment)

The salary increment of all positions shall be based on an annual review of performance as outlined in this Chapter. As part of the appraisal process an individual's performance will be assessed against a performance range of zero (0) to three (3) sub-steps. As sub-steps (within the pay schedule) increase by one percent (1%) the performance (and resulting salary increment) is easily accommodated.

All salary increments will require the approval by the General Manager.

### B. Justification for the Amendment

Whilst this petition meets a commitment made to the PUC (in implementing a reduction for F/Y19) it is worth noting the background to the current salary performance range and some of the challenges being faced in moving forward. When PAG's new compensation model was introduced a wider salary performance range for increments was also proposed i.e. from (0 - 3%) to (0 - 6%). This was implemented with the view that the extended range would be used as stretched targets, and as a result, high performing employees could be rewarded accordingly. Unfortunately, employees over time began to view the extended range as the norm, and as a result, the benefits of having stretched targets in place became increasingly ineffective. Whilst management were looking to reduce the performance range on offer anyway, as not only is the annual cost of increments reduced, but the Authority can once again take control of the performance management process. It's worth noting here, that one inherent problem exists with all performance appraisals - that is, how do you tackle rater variance. Even with the best forms, rating scale and process in place, the problem remains that some supervisors will rate employee performance hard (or low) whilst others will rate performance easy (or high). This problem obviously needs to be addressed, and whilst not unique to PAG, various options are currently being explored. The Board will be advised of those once the review has been completed.

### C. Implementation (Following Amendment)

Given approval by the board the proposed amendments would be implemented 10/1/2018.

### BOARD OF DIRECTORS

Francisco G. Santos, Chairman Oscar A. Calvo, Vice Chairman Melanie R. Mendiola, Board Secretary Maria D.R. Taitano, Member Nathan T. Taimanglo, Member



### Resolution No. 2018-07

### RELATIVE TO THE APPROVAL OF CEMENTON MICRONESIA, LLC'S REQUEST TO PLEDGE ITS LEASHOLD INTEREST IN PARCEL 3-1

### BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE PORT AUTHORITY OF GUAM:

WHEREAS, the Port Authority of Guam ("PAG") granted Cementon Micronesia, LLC ("Cementon") a lease for that portion of Parcel 3-1 containing an area of 49,290 square feet; and

WHEREAS, Cementon proposes to pledge its leasehold interest in order to expand and complete the full development of Cementon's plans to build an additional 12,000-ton cement silo; and

WHEREAS, Cementon shall indemnify and hold harmless PAG and any and all of PAG's boards, officers and employees from and against any and all actions, suits, proceedings, claims, demand, damages, losses, liens, costs, expenses and liabilities of any kind and nature whatsoever, which may be brought, made, filed against, imposed upon or sustained by the Lessor, its boards, officers or employees and arising from or attributable to Cementon's lien of Cementon's leasehold interest herein; and

WHEREAS, this Board of Directors has determined that it is in the best interests of PAG to grant Cementon authorization to pledge Cementon's leasehold interest in that portion of Parcel 3-1 containing an area of 49,290 square feet for the purpose of expanding and constructing an additional 12,000-ton cement silo; and

WHEREAS, the Port Authority Board of Directors at its regular meeting of September 26, 2018 approved Cementon's request to lien Cementon's leasehold interest in that portion of Parcel 3-1 containing an area of 49,290 square feet for the purpose of expanding and constructing an additional 12,000-ton cement silo; now therefore be it

**RESOLVED,** the Port Authority Board of Directors authorizes Cementon to lien Cementon's leasehold interest in that portion of Parcel 3-1 containing an area of 49,290 square feet for the purpose of expanding and constructing an additional 12,000-ton cement silo; and be it further

**RESOLVED**, the Chairman certify to, and the Secretary attest to, the adoption hereof and that a copy of this resolution be sent to the Public Utilities Commission.

PASSED AND ADOPTED UNANIMOUSLY BY THE BOARD OF DIRECTORS THIS 26th DAY OF SEPTEMBER, 2018.

FRANCISCO G. SANTOS CHAIRMAN, BOARD OF DIRECTORS PORT AUTHORITY OF GUAM MELANIE R. MENDIOLA SECRETARY, BOARD OF DIRECTORS PORT AUTHORITY OF GUAM



August 24, 2018

VIA EMAIL: jbrown@portguam.com

Joanne M.S. Brown

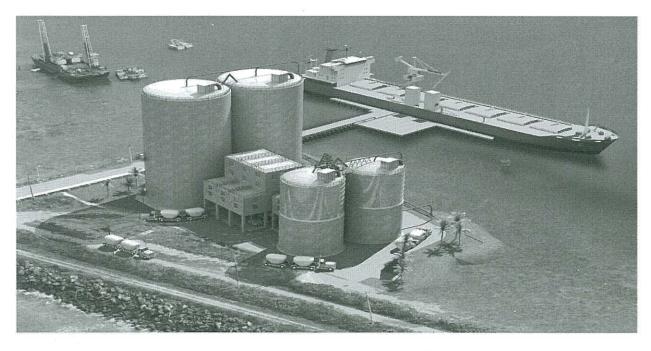
Port Authority of Guam 1026 Cabras Highway, Suite 201 Piti, Guam 96915.

Re: Cementon Micronesia

Hafa adai Ms. Brown,

Thank you for meeting with me August 6, 2018 to discuss Cementon Micronesia ("Cementon") and its future plans. Our relationship with you and the Port Authority of Guam ("Port") is vital to the successful growth of Cementon.

In the next coming months, Cementon's plans will be to complete the full development of Cementon, which includes an additional 12,000-ton cement silo. Currently, we're obtaining various designs to present to the Port for approval in order to finalize our construction plans. The expansion of Phase II will prepare Cementon to supply Guam with cement needed for its construction demands as well as meet the growth expectations from the military buildup. See aerial Port photo below: Cementon's original plans for Phase I 6,000-ton cement silo and Phase II 12,000-ton cement silos at Parcel 3-1.





The Port will mutually benefit from Cementon's development, creating value on its real estate as well as increased revenues from wharfage fees. We are excited to strengthen our commitment to the Port as well as serving the people and the island of Guam.

Our efforts are only significant with the support of the Port in this partnership. We are ready to secure our funding source to start the design and build of Phase II 12,000-ton cement silo. In talks with our lenders, a lien on Cementon's leasehold has been requested as part of our covenants to protect our lenders and their interests.

Cementon is seeking a loan which will be secured by Cementon's leasehold interest and improvements. In order to fulfil this request, our lender requires us to seek consent and approve Cementon's mortgage and pledge of its leasehold interest in Parcel 3-1 located at the Port. We humbly request the Port's consent in order of us to proceed with securing the funding necessary for our expansion. If you have any questions or concerns regarding our Lease with the Port, our plans for Phase II 12,000-ton cement silo or our funding, please don't hesitate to contact me immediately.

Senseramente,

Dr. Judith T. Won Pat Gov't Liaison Officer | Latte Stone Holdings Inc. + 1 671 688 8087 | progressivepacific@gmail.com

Cc: Samantha Stern, CEO