

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



June 18, 2020

The Honorable Tina Muña Barnes *Speaker*35th Guam Legislature
163 Chalan Santo Papa
Hagatña, Guam 96910

Speaker Tina Rose Muña Barnes

JUN 2 2 2020

Received By: Mah ()PM

Dear Speaker Muña Barnes:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending April 30, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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June 18, 2020

COPY

The Honorable Clynton Ridgell Senator
35th Guam Legislature
238 Archbishop Flores St.
DNA Building, Suite 906
Hagatña, Guam 96910

RECEIVED

JUN 2 2 2020

Dear Senator Ridgell:

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RORY J. RESPICIO General Manager

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Deputy General Manager, Operations

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Last Year to Date

									Last real to bate				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
	_					OPERATING REVENUES	***************************************	_		_	_		
						CARGO THROUGHPUT REVENUES							
1,629,737	35.2%	1,805,774	40.7%	1,689,271	-3.5%	CT- CHASSIS	11,762,810	35.7%	11,687,825	35.6%	0.6%	11,824,897	-0.5%
215,741	4.7%	208,726	4.7%	202,567	6.5%	CT-GROUND	1,549,488	4.7%	1,403,506	4.3%	10.4%	1,417,969	9.3%
64,060	1.4%	48,947	1.1%	152,874	-58.1%	CT-BREAKBULK	776,377	2.4%	1,167,026	3.6%	-33.5%	1,070,118	-27.4%
2,275	0.0%	549	0.0%	1,627	39.8%	CT-UNITIZED CT-TUNA	16,532	0.1%	11,512	0.0%	43.6%	11,389	45.2%
29,007	0.6%	18.954	0.4%	48,323	-40.0%	CT-RO/RO	246,433	0.7%	324,533	1.0%	-24.1%	338,261	-27.1%
3,619	0.1%	14,121	0.3%	9,059	-60.1%	CT-STUFFING/DEVAN	43,213	0.1%	62,383	0.2%	-30.7%	63,413	-31.9%
2,510	0.1%	5,596	0.1%	7,636	-67.1%	CT-HEAVYLIFT	30,698	0.1%	57,225	0.2%	-46.4%	53,452	-42.6%
84	0.0%	536	0.0%	778	-89.2%	CT-LONGLENGTH	3,066	0.0%	5,981	0.0%	-48.7%	5,446	-43.7%
20,199	0.4%	11,111	0.3%	12,550	60.9%	OUT-OF-GAUGE CARGO (OOG)	99,015	0.3%	88,628	0.3%	11.7%	87,850	12.7%
1,967,231	42.4%	2,114,314	47.6%	2,124,685	-7.4%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	14,527,632	44.1%	14,808,620	<u>45.1%</u>	<u>-1.9%</u>	14,872,795	-2.3%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		0.0%
251,335	5.4%	157,222	3.5%	176,322	42.5%	TRANSSHIP CONTAINERS	1,340,669	4.1%	1,256,216	3.8%	6.7%	1,234,254	8.6%
15,469	0.3%	24,521	0.6%	29,762	-48.0%	OVERSTOWED CONTAINERS	130,968	0.4%	236,047	0.7%	-44.5%	208,334	-37.1%
959	0.0%	84	0.0%	320	199.7%	SHIFTED CONTAINERS	1,437	0.0%	2,515	0.0%	-42.9%	2,240	-35.8%
5,017	0.1%	4,721	0.1%	4,095	22.5%	RIGGED CONTAINERS	27,915	0.1%	29,754	0.1%	-6.2%	28,665	-2.6%
12,350	0.3%	11,228	0.3%	11,109	11.2%	REEFER CNTR-PLUG/UNPLUG	85,404	0.3%	77,263	0.2%	10.5%	77,763	9.8%
281,972	6.1%	205,447	4.6%	280,034	0.7%	DIRECT LABOR BILLED	2,098,548	6.4%	2,052,201	6.3%	2.3%	1,960,238	7.1%
20,467	0.4%	13,209	0.3%	23,548	-13.1%	EQUIPMENT RENTAL	170,892	0.5%	165,688	0.5%	3.1%	164,836	3.7%
59,191	1.3%	38,590	0.9%	46,237	28.0%	PORT FEES & DOCKAGE	339,507	1.0%	317,942	1.0%	6.8%	323,659	4.9%
502,333	10.8%	460,571	10.4%	494,340	1.6%	WHARFAGE	3,491,449	10.6%	3,459,845	10.5%	0.9%	3,460,380	0.9%
60,093	1.3%	58,499	1.3%	58,783	2.2%	FUEL SURCHARGE	411,710	1.2%	410,673	1.3%	0.3%	411,481	0.1%
18,186	0.4%	17,236	0.4%	18,661	-2.5%	MARITIME SECURITY FEE	132,967	0.4%	130,520	0.4%	1.9%	130,627	1.8%
166,902	3.6%	144,480	3.3%	156,562	6.6%	FACILITY MAINTENANCE FEE	1,124,820 4	3.4%	1,111,930	3.4%	1.2%	1,095,934	2.6%
481,604	10.4%	496,665	11.2%	494,060	-2.5%	CRANE SURCHARGE	3,425,275	10.4%	3,475,236	10.6%	-1.4%	3,458,420	-1.0%
1,875,876	40.5%	1,632,472	36.8%	1,793,833	4.6%	OTHER CARGO RELATED REVENUES	12,781,562	38.8%	12,725,830	38.8%	0.4%	12,556,831	1.8%
3,843,107	82.9%	3,746,786	84.4%	3,918,518	-1.9%	OPERATING REVENUES	27,309,194	82.9%	27,534,451	83.9%	-0.8%	27,429,626	-0.4%

Last Year to Date

									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************	_				_	NON OPERATING REVENUES		-	***************************************		_		
						FACILITIES							
74.519	1.6%	88,710	2.0%	104,715	-28.8%	FACILITIES USAGE MOBIL	696,245	2.1%	644,600	2.0%	8.0%	733,005	-5.0%
285,949	6.2%	149.339	3.4%	213.615	33.9%	FACILITIES USAGE TRISTAR	1,714,932	5.2%	1,290,349	3.9%	32.9%	1,495,305	14.7%
29,820	0.6%	,	0.0%	9.683	208.0%	FACILITIES USAGE-CEMENT THRUPUT	89,460	0.3%	59,040	0.2%	0.0%	67,781	32.0%
106,229	2.3%	107,626	2.4%	104,949	1.2%	FACILITIES USAGE SPACE RENTAL	748,922	2.3%	728,173	2.2%	2.8%	734,643	1.9%
108,928	2.4%	87,938	2.0%	87.938	23.9%	FACILITIES LEASE INCOME	664,214	2.0%	615,565	1.9%	7.9%	615,566	7.9%
2.896	0.1%	3,610	0.1%	3.744	-22.6%	FACILITIES COMMON AREA MAINTENANCE FEE	20,273	0.1%	26,280	0.1%	-22.9%	26,208	-22.6%
4.447	0.1%	4,116	0.1%	3,990	11.5%	FACILITIES SECURITY SURCHARGE RENTAL	56,249	0.2%	27,599	0.1%	103.8%	27,930	101.4%
(150)	0.0%	350	0.0%	393	-138.2%	WATER & LANDSLIDE ACTIVITIES	1,795	0.0%	2,375	0.0%	0.0%	2,751	-34.8%
23,458	0.5%	23,954	0.5%	23,278	0.8%	MARINA REVENUES	165,444	0.5%	160,923	0.5%	2.8%	162,946	1.5%
2,807	0.1%	3,184	0.1%	3,466	-19.0%	HARBOR OF REFUGE	21,560	0.1%	25,155	0.1%	-14.3%	24,262	-11.1%
143,151	3.1%	210,295	4.7%	202,611	-29.3%	DEMURRAGE	1,331,017	4.0%	1,554,228	4.7%	-14.4%	1,418,277	-6.2%
			_			***************************************		_			*****		
782,055	16.9%	679,122	15.3%	758,382	3.1%	FACILITIES OTHER FEES & SERVICES	5,510,112	16.7%	5,134,287	15.6%	7.3%	5,308,674	3.8%
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	MATERIAL USED	559	0.0%		0.0%	0.0%		#DIV/0!
	0.0%	1,087	0.0%	4,263	0.0%	PASSENGER SERVICE	43,274	0.0%	30,130	0.0%		00.044	
315				4,203 =1,754	-100.0%	BUNKER	7,327				0.0%	29,841	45.0%
	0.0%	2,161	0.0%	15,631	-100.0%	SPECIAL SERVICES		0.0%	13,132	0.0%	-44.2%	12,278	-40.3%
6,959	0.2%	9,072	0.2%	15,031		ELECTRICAL POWER	71,281	0.2%	92,453	0.3%	-22.9%	109,417	-34.9%
1,875	0.0%	2,502	0.1%		0.0%	ELECTRICAL POWER	13,578	0.0%	18,540	0.1%	-26.8%		
9,149	0.2%	14,822	0.3%	21,648	-57.7%	OTHER FEES & SERVICES	136,018	0.4%	154,255	0.5%	-11.8%	151,536	-10.2%
75	0.2%	198	0.0%	672	1261.5%	ADMINISTRATIVE FEES & SERVICES	2,998	0.0%	848	0.0%	253.7%	4,704	-36.3%
						REIMBURSEMENTS							
_	0.0%	-	0.0%	38,167	0.0%	FEDERAL REIMBURSEMENT	_	0.0%		0.0%	0.0%	267,169	
	0.0%	-	0.0%	-	0.0%	EARTHQUAKE INSURANCE		0.0%	-	0.0%	0.0%	-	
-	0.0%	-	0.0%	35	0.0%	TYPHOON INSURANCE	_	0.0%	-	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT		0.0%	-	0.0%	0.0%	-	
- 	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
-	0.0%	-		38,167	0.0%	REIMBURSEMENTS	-	0.0%	-	0.0%	0.0%	267,169	0.0%
791,279	— 17.1%	694,141	 15.6%	818,869	-3.4%	NON OPERATING REVENUES	5,649,129	17.1%	5,289,390	16.1%	6.8%	5,732,083	-1.4%
4,634,387	100.0%	4,440,927	100.0%	4,737,387	-2.2%	TOTAL REVENUES	32,958,323	100.0%		100.0%	0.4%	33,161,709	-1.4% -0.6%
1,001,001	. 00.070	1,110,021	. 00.070	., ,			02,000,020	.00.070	02,020,041	. 00.0 /6	0.470	55,101,709	-0.076

Last Year to Date

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Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng			
***************************************	-1				_	INDIRECT COSTS General & Administrative Expenses				_		(_			
1,553,652	33.5%	1,651,970	37.2%	2,126,151	-26.9%	Salaries & Wages	13,061,627	39.6%	11.982.632	36.5%	9.0%	14,883,057	-12.2%			
134,035	2.9%	125,793	2.8%	137,823	-2.7%	Insured Benefits	968,978	2.9%	871,320	2.7%	11.2%	964,761	0.4%			
352,093	7.6%	447,204	10.1%	524,613	-32.9%	Retirement Benefits	3,268,438	9.9%	3,078,134	9.4%	6.2%	3,672,291	-11.0%			
142,024	3.1%	139,238	3.1%	4,167	3308.3%		989,641	3.0%	919,949	2.8%	7.6%	29,169	3292.8%			
436	0.0%	214	0.0%	6,667	-93.5%	Other Personnel Costs	8.996	0.0%	7,263	0.0%	23.9%	46,669	-80.7%			
8.680	0.2%	9.758	0.2%	26,550	-67.3%	Communications	66,669	0.0%	83,608	0.0%	-20.3%	185,850				
-	0.0%	-	0.0%	20,550	-07.576	Leases/Rentals	00,009	0.2%	03,000	0.3%	-20.3%	100,000	-64.1%			
188,555	4.1%	111,099	2.5%	142,167	32.6%	Utilities	855,909	2.6%	862,368	2.6%	-0.7%	995,169	4.4.00/			
247,504	5.3%	201,557	4.5%	261,500	-5.4%	General Insurance	1.743.869	5.3%	1,648,316	5.0%	-0.7% 5.8%		-14.0%			
	0.0%	201,007	0.0%	201,500	0.0%	Repairs & Maintenance	1,743,003	0.0%	29,000	0.1%	3.676	1,830,500	-4.7%			
19,392	0.4%	80,560	1.8%	59,175	0.070	Repairs & Maintenance	221,654	0.0%	340,747	1.0%	-35.0%	444.005	0.0%			
10,002	0.0%	-	0.0%	33,173		Repairs & Maintenance-Subic Cr	221,034	0.7%	340,747	0.0%		414,225				
9,810	0.2%	4,074	0.0%	32,221	-69.6%	Repairs & Maintenance-Pola 14	83,190	0.0%	75,379		0.0%	005.547	00.404			
26,600	0.6%	9,363	0.1%	32,221	-17.4%	Repairs & Maintenance-Pola 16	139,570			0.2%	10.4%	225,547	-63.1%			
7,675	0.2%	5,148	0.2%	32,221	-76.2%	Repairs & Maintenance-Pola 17	102,463	0.4% 0.3%	135,519 138,966	0.4%	3.0%	225,547	-38.1%			
529,843	11.4%	517,785	11.7%	484,167	9.4%	Depreciation & Amortization	3,722,554			0.4%	-26.3%	225,547	-54.6%			
(78,608)	-1.7%	317,703	0.0%	3.083	-2649.7%		3,722,354	11.3%	3,621,165	11.0%	2.8%	3,389,169	9.8%			
100,557	2.2%	67,073	1.5%	100,246	0.3%	Supplies	-	0.0%	1,029	0.0%	-100.0%	21,581	-100.0%			
4,634	0.1%	5.005	0.1%	19,543	-76.3%	Miscellaneous	590,516	1.8%	475,363	1,4%	24.2%	701,722	-15.8%			
4,034	0.1%	5,005	0.1%	19,543	-/0.376	Advertising	43,043	0.1%	42,096	0.1%	2.2%	136,801	-68.5%			
66,472	1.4%	43,885		61,154	8.7%		-	0.0%	-	0.0%		-				
(39,059)		131,716	1.0%			Agency& Management Fees	523,053	1.6%	404,386	1.2%	29.3%	428,078	22.2%			
(35,035)	-0.8% 0.0%	131,710	3.0%	170,378 4,605	-122.9% -100.0%	Professional Services	244,290	0.7%	700,544	2.1%	-65.1%	1,192,646	-79.5%			
37,577		10.000	0.0%			Contractual Services	-	0.0%		0.0%		32,235	-100.0%			
	0.8%	13,920	0.3%	54,131	-30.6%	Other Contractual Services	131,155	0.4%	95,014	0.3%	38.0%	378,917	-65.4%			
- 10,618	0.00/	10.050	0.40/	45 704	00.00/	Overhead Allocation	-				0.0%	-				
10,018	0.2%	18,050	0.4%	15,761	-32.6%	Other Expenses	102,896	0.3%	84,320	0.3%	22.0%	110,327	-6.7%			
3	0.00/	-	0.0%	-		Earthquake Expense		0.0%		0.0%		-				
3	0.0%	-	0.0%	-		Typhoon Expense	136,988	0.4%	221,277	0.7%		-				
-	0.0%	-	0.0%			Earthquake Expense	-	0.0%	-	0.0%		-	0.0%			
***************************************	0.0%	-	0.0%			Emergency Expense	-	0.0%	-	0.0%		-	0.0%			
3,322,494	71.7%	3,583,410	80.7%	4,298,544	-22.7%	General & Administrative Expenses	27,005,499	81.9%	25,818,396	— 78.7%	4.6%	30,089,808	-10.3%			
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Last	Y	ear	to	Date
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Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng	
1,311,893	<u>—</u> 71.7%	857,517	19.3%	438,843	657.1%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	5,952,824	18.1%	7,005,444	21.3%	-15.0%	3,071,901	93.8%	
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%	
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%		0.0%	
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%		0.0%	
10.000	0.0%	005 004	0.0%	100 500	0.0%	Interest Income	647.640	0.0%	4.045.400	0.0%	0.0%	4 407 504	0.0%	
10,026	0.2%	205,301	4.6%	162,503	-93.8%	Interest Income	647,642	2.0%	1,045,430	3.2%	-38.1%	1,137,521	-43.1%	
(251,606)	-5.4%		0.0%	(281,032)		Interest Expense	(1,761,239)	-5.3%	(1,780,765)	-5.4%	-1.1%	(1,967,224)	-10.5%	
989	0.0%	241	0.0%	(1,917)		Other Expense	25,357	0.1%	29,011	0.1%	-12.6%	(13,419)	-289.0%	
	0.0%		0.0%		0.0%	Claims Settlement	(66)	0.0%		0.0%	0.0%		0.0%	
(217,471)	-4.7%	(241,769)	-5.4%	(259,429)	-16.2%	Retirement Govt Contribution	(1,522,227)	-4.6%	(1,692,788)	-5.2%	-10.1%	(1,816,003)	-16.2%	
32,917	0.7%	111,749	2.5%	609,619	0.0%	Federal Reimbursement	2,070,192	6.3%	286,092	0.9%	623.6%	4,267,333	0.0%	
(2,412)	-0.1%	(15,719)	-0.4%	(107,489)	-97.8%	Federal Expenses	(287,858)	-0.9%	(128,366)	-0.4%	124.2%	(752,423)	-61.7%	
	0.0%		0.0%	(4,167)	-100.0%	Gain <loss> on Asset Disposals</loss>	(5,644)	0.0%	(38,401)	-0.1%	-85.3%	(29,169)	-80.6%	
			_											
(427,556)	-9.2%	59,802	1.3%	118,088	-462.1% 	Other Income & Expense	(833,843)	-2.5%	(2,279,788)	-6.9%	-63.4%	826,616	-200.9%	
(427,556)	-9.2%	59,802	1.3%	118,088	-462.1%	OTHER INCOME (EXPENSE)	(833,843)	-2.5%	(2,279,788)	-6.9%	-63.4%	826,616	-200.9%	
884,337	 19.1%	917,320	20.7%	556,931	58.8%	NET INCOME (LOSS)	5,118,981	15.5%	4,725,656	14.4%	8.3%	3,898,517	31.3%	