



PORT OF GUAM
 ATURIDAT I PUETTON GUAHAN
Jose D. Leon Guerrero Commercial Port
 1026 Cabras Highway, Suite 201, Piti, Guam 96925
 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
 Website: www.portguam.com



Lourdes A. Leon Guerrero
 Governor of Guam
 Joshua F. Tenorio
 Lieutenant Governor

March 12, 2020

The Honorable Tina Muña Barnes
 Speaker
 35th Guam Legislature
 163 Chalan Santo Papa
 Hagatña, Guam 96910

Speaker Tina Rose Muña Barnes

PAG
 COPY *and*

JUN 04 2020

Time 2:00 () AM (X) PM
 Received By: Glor

Dear Speaker Muña Barnes:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

Rory J. Respicio
 RORY J. RESPICIO
 General Manager

Attachments

cc: Public Auditor
 Deputy General Manager, *Operations*
 Deputy General Manager, *Admin. & Finance*
 Financial Affairs Controller



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Governor of Guam
Joshua F. Tenorio
Lieutenant Governor

March 12, 2020

The Honorable Clynton Ridgell
Senator
35th Guam Legislature
238 Archbishop Flores St.
DNA Building, Suite 906
Hagatña, Guam 96910

Dear Senator Ridgell:


Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Respectfully,


RORY J. RESPICIO
General Manager

Attachments

cc: Public Auditor
Deputy General Manager, *Operations*
Deputy General Manager, *Admin. & Finance*
Financial Affairs Controller

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JUN 04 2020



**Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
4 Month Ending 01/31/20**

Current Month		Last Year		Budget		Year to Date	Last Year to Date			Budget			
Actual	%	Actual	%	Budget	% Chng		Actual	%	% Chng	Budget	% Chng		
OPERATING REVENUES													
CARGO THROUGHPUT REVENUES													
1,747,414	45.0%	1,862,796	37.7%	1,689,271	3%	CT- CHASSIS	6,928,782	37.6%	6,924,769	35.6%	0.1%	6,757,084	3%
213,629	5.5%	206,769	4.2%	202,567	5%	CT-GROUND	871,605	4.7%	840,112	4.3%	3.7%	810,268	8%
120,491	3.1%	157,798	3.2%	152,874	-21%	CT-BREAKBULK	447,978	2.4%	795,933	4.1%	-43.7%	611,496	-27%
383	0.0%	784	0.0%	1,627	-76%	CT-UNITIZED	11,346	0.1%	4,885	0.0%	132.3%	6,508	74%
						CT-TUNA							
24,391	0.6%	22,134	0.4%	48,323	-50%	CT-RO/RO	173,089	0.9%	198,543	1.0%	-12.8%	193,292	-10%
5,322	0.1%	12,013	0.2%	9,059	-41%	CT-STUFFING/DEVAN	30,015	0.2%	33,509	0.2%	-10.4%	36,236	-17%
3,821	0.1%	8,083	0.2%	7,636	-50%	CT-HEAVYLIFT	15,761	0.1%	40,566	0.2%	-61.1%	30,544	-48%
346	0.0%	750	0.0%	778	-55%	CT-LONGLENGTH	738	0.0%	5,353	0.0%	-86.2%	3,112	-76%
11,684	0.3%	15,033	0.3%	12,550	-7%	OUT-OF-GAUGE CARGO (OOG)	48,451	0.3%	53,268	0.3%	-9.0%	50,200	-3%
2,127,481	54.8%	2,286,160	46.2%	2,124,685	0%	CARGO THROUGHPUT REVENUES	8,527,766	46.3%	8,896,936	45.7%	-4.1%	8,498,740	0%
OTHER CARGO RELATED REVENUES													
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		0%
161,778	4.2%	204,813	4.1%	176,322	-8%	TRANSSHIP CONTAINERS	700,187	3.8%	765,044	3.9%	-8.5%	705,288	-1%
10,014	0.3%	33,692	0.7%	29,762	-66%	OVERSTOWED CONTAINERS	100,936	0.5%	159,961	0.8%	-36.9%	119,048	-15%
309	0.0%	1,174	0.0%	320	-3%	SHIFTED CONTAINERS	478	0.0%	1,677	0.0%	-71.5%	1,280	-63%
3,676	0.1%	5,852	0.1%	4,095	-10%	RIGGED CONTAINERS	14,156	0.1%	17,902	0.1%	-20.9%	16,380	-14%
11,263	0.3%	10,856	0.2%	11,109	1%	REEFER CNTR-PLUG/UNPLUG	48,452	0.3%	46,045	0.2%	5.2%	44,436	9%
331,909	8.6%	344,261	7.0%	280,034	19%	DIRECT LABOR BILLED	1,243,978	6.8%	1,311,947	6.7%	-5.2%	1,120,136	11%
32,268	0.8%	20,908	0.4%	23,548	37%	EQUIPMENT RENTAL	108,103	0.6%	115,305	0.6%	-6.2%	94,192	15%
39,044	1.0%	66,583	1.3%	46,237	-16%	PORT FEES & DOCKAGE	182,310	1.0%	191,610	1.0%	-4.9%	184,948	-1%
492,310	12.7%	493,540	10.0%	494,340	0%	WHARFAGE	2,046,300	11.1%	2,060,775	10.6%	-0.7%	1,977,360	3%
59,295	1.5%	65,572	1.3%	58,783	1%	FUEL SURCHARGE	235,678	1.3%	246,596	1.3%	-4.4%	235,132	0%
16,383	0.4%	22,310	0.5%	18,661	-12%	MARITIME SECURITY FEE	78,394	0.4%	81,166	0.4%	-3.4%	74,644	5%
152,997	3.9%	156,141	3.2%	156,562	-2%	FACILITY MAINTENANCE FEE	656,075	3.6%	668,922	3.4%	-1.9%	626,248	5%
452,974	11.7%	512,509	10.4%	494,060	-8%	CRANE SURCHARGE	1,994,075	10.8%	2,089,382	10.7%	-4.6%	1,976,240	1%
1,764,219	45.5%	1,938,210	39.2%	1,793,833	-2%	OTHER CARGO RELATED REVENUES	7,409,121	40.2%	7,756,329	39.9%	-4.5%	7,175,332	3%
3,891,700	100.3%	4,224,371	85.5%	3,918,518	-1%	OPERATING REVENUES	15,936,887	86.5%	16,653,265	85.6%	-4.3%	15,674,072	2%

**Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
4 Month Ending 01/31/20**

Current Month		Last Year		Budget	% Chng		Year to Date		Last Year to Date				
Actual	%	Actual	%				Actual	%	Actual	%	Chng	Budget	% Chng
NON OPERATING REVENUES													
FACILITIES													
87,366	2.3%	83,790	1.7%	104,715	-17%	FACILITIES USAGE MOBIL	419,592	2.3%	391,399	2.0%	7.2%	418,860	0%
132,405	3.4%	211,108	4.3%	213,615	-38%	FACILITIES USAGE TRISTAR	895,201	4.9%	671,402	3.5%	33.3%	854,460	5%
29,820	0.8%		0.0%	9,683	208%	FACILITIES USAGE-CEMENT THRUPUT	59,640	0.3%	29,520	0.2%	0.0%	38,732	54%
104,843	2.7%	101,168	2.0%	104,949	0%	FACILITIES USAGE SPACE RENTAL	431,203	2.3%	405,777	2.1%	6.3%	419,796	3%
(563,098)	-14.5%	87,938	1.8%	87,938	-740%	FACILITIES LEASE INCOME	(261,750)	-1.4%	351,752	1.8%	-174.4%	351,752	-174%
2,896	0.1%	3,610	0.1%	3,744	-23%	FACILITIES COMMON AREA MAINTENANCE FEE	11,585	0.1%	15,451	0.1%	-25.0%	14,976	-23%
4,129	0.1%	3,722	0.1%	3,990	3%	FACILITIES SECURITY SURCHARGE RENTAL	16,367	0.1%	15,182	0.1%	7.8%	15,960	3%
255	0.0%	385	0.0%	393	-35%	WATER & LANDSLIDE ACTIVITIES	1,220	0.0%	1,180	0.0%	0.0%	1,572	-22%
21,387	0.6%	23,202	0.5%	23,278	-8%	MARINA REVENUES	96,241	0.5%	88,946	0.5%	8.2%	93,112	3%
3,027	0.1%	4,332	0.1%	3,466	-13%	HARBOR OF REFUGE	12,259	0.1%	15,462	0.1%	-20.7%	13,864	-12%
153,038	3.9%	155,374	3.1%	202,611	-24%	DEMURRAGE	702,504	3.8%	700,010	3.6%	0.4%	810,444	-13%
(23,932)	-0.6%	674,629	13.6%	758,382	-103%	FACILITIES	2,384,062	12.9%	2,686,079	13.8%	-11.2%	3,033,528	-21%
OTHER FEES & SERVICES													
	0.0%		0.0%		0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	MATERIAL USED		0.0%		0.0%	0.0%		
	0.0%	10,293	0.2%	4,263	0%	PASSENGER SERVICE	36,082	0.2%	29,043	0.1%	0.0%	17,052	#DIV/0!
468	0.0%	2,110	0.0%	1,754	-100%	BUNKER	4,669	0.0%	7,982	0.0%	-42%	7,016	-33%
9,968	0.3%	29,495	0.6%	15,631	-100%	SPECIAL SERVICES	42,152	0.2%	63,233	0.3%	-33.3%	62,524	-33%
1,950	0.1%	2,502	0.1%		0%	ELECTRICAL POWER	11,006	0.1%	10,842	0.1%	1.5%		
12,387	0.1%	44,399	0.9%	21,648	-91%	OTHER FEES & SERVICES	93,909	0.5%	111,100	0.6%	-15.5%	86,592	8%
1,305	0.3%	55	0.0%	672	1743%	ADMINISTRATIVE FEES & SERVICES	2,804	0.0%	450	0.0%	523.1%	2,688	4%
REIMBURSEMENTS													
-	0.0%	-	0.0%	38,167	0%	FEDERAL REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	152,668	
-	0.0%	-	0.0%	-	0%	EARTHQUAKE INSURANCE	-	0.0%	-	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0%	TYPHOON INSURANCE	-	0.0%	-	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0%	OTHER REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
-	0.0%	-		38,167	0%	REIMBURSEMENTS	-	0.0%	-	0.0%	0	152,668	-
(10,240)	-0.3%	719,083	14.5%	818,869	-101%	NON OPERATING REVENUES	2,480,775	13.5%	2,797,628	14.4%	-11.3%	3,275,476	-24%
3,881,460	100.0%	4,943,454	100.0%	4,737,387	-18%	TOTAL REVENUES	18,417,662	100.0%	19,450,894	100.0%	-5.3%	18,949,548	-3%

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With Budget Comparison (Unaudited)
4 Month Ending 01/31/20**

Current Month		Last Year		Budget		Year to Date	Last Year to Date					
Actual	%	Actual	%	Budget	% Chng		Actual	%	% Chng	Budget	% Chng	
(1)						INDIRECT COSTS						
						General & Administrative Expenses						
1,924,466	49.6%	1,832,193	37.1%	2,126,151	-9%	7,473,459	40.6%	7,013,401	36.1%	6.6%	8,504,604	-12%
131,280	3.4%	131,258	2.7%	137,823	-5%	562,733	3.1%	506,792	2.6%	11.0%	551,292	2%
466,918	12.0%	455,137	9.2%	524,613	-11%	1,891,985	10.3%	1,809,163	9.3%	4.6%	2,098,452	-10%
128,886	3.3%	124,675	2.5%	4,167	2993%	543,026	2.9%	539,259	2.8%	0.7%	16,668	3158%
56	0.0%	540	0.0%	6,667	-99%	411	0.0%	5,733	0.0%	-92.8%	26,668	-98%
7,372	0.2%	12,552	0.3%	26,550	-72%	40,126	0.2%	48,199	0.2%	-16.7%	106,200	-62%
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-	-
99,530	2.6%	53,683	1.1%	142,167	-30%	486,456	2.6%	523,256	2.7%	-7.0%	568,668	-14%
247,504	6.4%	201,557	4.1%	261,500	-5%	990,015	5.4%	1,037,381	5.3%	-4.6%	1,046,000	-5%
-	0.0%	29,000	0.6%	-	#DIV/0!	-	0.0%	29,000	0.1%	-	-	#DIV/0!
23,151	0.6%	33,277	0.7%	59,175	-	162,874	0.9%	195,671	1.0%	-16.8%	236,700	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	0	-	-
8,786	0.2%	3,163	0.1%	32,221	-73%	50,698	0.3%	37,385	0.2%	35.6%	128,884	-61%
20,992	0.5%	21,602	0.4%	32,221	-35%	79,199	0.4%	75,825	0.4%	4.4%	128,884	-39%
7,070	0.2%	16,553	0.3%	32,221	-78%	62,659	0.3%	65,790	0.3%	-4.8%	128,884	-51%
553,724	14.3%	516,805	10.5%	484,167	14%	2,125,472	11.5%	2,067,463	10.6%	2.8%	1,936,668	10%
-	0.0%	157	0.0%	3,083	-100%	78,608	0.4%	656	0.0%	11888.1%	12,332	537%
59,949	1.5%	63,266	1.3%	100,246	-40%	339,725	1.8%	272,967	1.4%	24.5%	400,984	-15%
9,333	0.2%	11,232	0.2%	19,543	-52%	29,027	0.2%	30,133	0.2%	-3.7%	78,172	-63%
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-	-
40,224	1.0%	59,407	1.2%	61,154	-34%	282,155	1.5%	198,731	1.0%	42.0%	244,616	15%
90,280	2.3%	211,780	4.3%	170,378	-47%	207,927	1.1%	308,856	1.6%	-32.7%	681,512	-69%
-	0.0%	-	0.0%	4,605	-100%	-	0.0%	-	0.0%	-	18,420	-100%
25,532	0.7%	13,816	0.3%	54,131	-53%	61,437	0.3%	40,468	0.2%	51.8%	216,524	-72%
-	-	-	-	-	-	-	-	-	-	0	-	-
30,141	0.8%	16,817	0.3%	15,761	91%	54,711	0.3%	46,040	0.2%	18.8%	63,044	-13%
-	-	-	0.0%	-	-	-	0.0%	-	0.0%	-	-	-
100	0.0%	234	0.0%	-	-	136,629	0.7%	126,800	0.7%	-	-	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-	0%
<u>3,875,296</u>	<u>0.0%</u>	<u>3,808,702</u>	<u>77.0%</u>	<u>4,298,544</u>	<u>-100%</u>	<u>15,659,332</u>	<u>85.0%</u>	<u>14,978,970</u>	<u>77.0%</u>	<u>4.5%</u>	<u>17,194,176</u>	<u>-9%</u>

