

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



June 1, 2021

The Honorable Therese M. Terlaje Speaker 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending March 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445



June 1, 2021

Telena Cruz Nelson

Senator

Chairperson – Maritime Transportation
173 Aspinall Avenue

Ada Plaza Center Suite 202A
163 Chalan Santo Papa

Hagatña, Guam 96910

Website: www.portguam.com

Dear Senator Nelson:

Hafa Adai!

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cc: Deputy General Manager, Operations

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Financial Affairs Controller

									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES					*****	-	
						CARGO THROUGHPUT REVENUES							
1,638,087	40.5%	1,771,105	36.4%	1,640,288	-0.1%	CT- CHASSIS	9,943,017	36.6%	10,133,073	35.8%	-1.9%	0.044.700	4.00/
217,959	5.4%	256,789	5.3%	207,980	4.8%	CT-GROUND	1,085,828	4.0%	1,333,747	4.7%		9,841,728	1.0%
76,228	1.9%	105,435	2.2%	71,384	6.8%	CT-BREAKBULK	507,749	1.9%	712,318	2.5%	-18.6%	1,247,880	-13.0%
612	0.0%	1,227	0.0%	1,220	-49.8%	CT-UNITIZED	4,084	0.0%			-28.7%	428,304	18.5%
	,-	1,	0.070	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	40.070	CT-TUNA	4,004	0.0%	14,257	0.1%	-71.4%	7,320	-44.2%
13,449	0.3%	17,168	0.4%	15,219	-11.6%	CT-RO/RO	225,069	0.8%	217,427	0.8%	3.5%	91,314	146.5%
7,095	0.2%	4,470	0.1%	4,902	44.7%	CT-STUFFING/DEVAN	38,915	0.1%	39,594	0.1%	-1.7%	29,412	32.3%
2,597	0.1%	5,246	0.1%	2,641	-1.7%	CT-HEAVYLIFT	15,082	0.1%	28,188	0.1%	-46.5%	15,846	-4.8%
1,554	0.0%	54	0.0%	59	2534.0%	CT-LONGLENGTH	3,704	0.0%	2,982	0.0%	24.2%	354	946.4%
13,734	0.3%	18,417	0.4%	16,748	-18.0%	OUT-OF-GAUGE CARGO (OOG)	73,804	0.3%	78,816	0.3%	-6.4%	100,488	-26.6%
					_	· · · · - · (/				0.576	-0.470	100,466	-20.0%
1,971,314	48.7%	2,179,910	44.8%	1,960,441	0.6%	CARGO THROUGHPUT REVENUES	11,897,252	43.8%	12,560,401	44.3%	-5.3%	11,762,646	1.1%
						OTHER CARGO RELATED REVENUES							
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.00/			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%		-	
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%		-	
188,209	4.7%	175,329	3.6%	203,569	-7.5%	TRANSSHIP CONTAINERS	1,117,929	4.1%	4 000 005	0.0%		-	0.0%
51,962	1.3%	7,538	0.2%	21,645	140.1%	OVERSTOWED CONTAINERS	192,853	0.7%	1,089,335	3.8%	2.6%	1,221,414	-8.5%
. 86	0.0%	.,	0.0%	245	-65.1%	SHIFTED CONTAINERS	869	0.7%	115,499	0.4%	67.0%	129,870	48.5%
5,318	0.1%	4.619	0.1%	4,144	28.3%	RIGGED CONTAINERS	28,747	0.0%	478	0.0%	81.7%	1,470	-40.9%
11,297	0.3%	12,904	0.3%	11,859	-4.7%	REEFER CNTR-PLUG/UNPLUG	61,716	0.1%	22,898	0.1%	25.5%	24,864	15.6%
270,020	6.7%	265,115	5.5%	271,622	-0.6%	DIRECT LABOR BILLED	1,598,411	5.9%	73,054	0.3%	-15.5%	71,154	-13.3%
24,976	0.6%	22,864	0.5%	23,337	7.0%	EQUIPMENT RENTAL			1,816,577	6.4%	-12.0%	1,629,732	-1.9%
20,301	0.5%	50,610	1.0%	46,491	-56.3%	PORT FEES & DOCKAGE	104,403 190,955	0.4% 0.7%	150,425	0.5%	-30.6%	140,022	-25.4%
442,951	10.9%	507,062	10.4%	449,936	-1.6%	WHARFAGE			280,317	1.0%	-31.9%	278,946	-31.5%
55,715	1.4%	60,795	1.3%	57,350	-2.9%	FUEL SURCHARGE	2,720,996	10.0%	2,989,116	10.6%	-9.0%	2,699,616	0.8%
15,185	0.4%	17,690	0.4%	17,127	-11.3%	MARITIME SECURITY FEE	339,087	1.2%	351,617	1.2%	-3.6%	344,100	-1.5%
138,514	3.4%	160,570	3.3%	155,087	-10.7%	FACILITY MAINTENANCE FEE	96,096	0.4%	114,782	0.4%	-16.3%	102,762	-6.5%
466,236	11.5%	498,133	10.2%	479,249	-10.7 % -2.7%	CRANE SURCHARGE	862,129	3.2%	957,918	3.4%	-10.0%	930,522	-7.4%
					-2.770		2,782,633	10.2%	2,943,672	10.4%	-5.5%	2,875,494	-3.2%
1,690,768	41.8%	1,783,230	36.7%	1,741,661	-2.9%	OTHER CARGO RELATED REVENUES	10,096,824	37.1%	10,905,686	38.5%	-7.4%	10,449,966	-3.4%
3 663 693	00 59/	2.002.440	 04 50/	0.700.400	4.404								
3,662,083	90.5%	3,963,140	81.5%	3,702,102	-1.1%	OPERATING REVENUES	21,994,076	80.9%	23,466,086	82.8%	-6.3%	22,212,612	-1.0%

									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						INDIRECT COSTS							
						General & Administrative Expenses							
1,979,635	48.9%	2,037,658	41.9%	2,115,994	-6.4%	Salaries & Wages	12,922,007	47.5%	11,507,975	40.6%	12.3%	12,695,964	4.00/
220,191	5.4%	144,420	3.0%	138,901	58.5%	Insured Benefits	1,196,367	4.4%	834,944	2.9%	43.3%	833,406	1.8% 43.6%
520,096	12.9%	510,022	10.5%	501,921	3.6%	Retirement Benefits	3,102,810	11.4%	2,916,345	10.3%	6.4%	3,011,526	3.0%
163,321	4.0%	181,171	3.7%	4,167	3819.4%	Other Benefits	874,804	3.2%	847,617	3.0%	3.2%	25,002	3398.9%
-	0.0%	7,938	0.2%	6,667	-100.0%	Other Personnel Costs	11,726	0.0%	8,560	0.0%	3.278	40,002	-70.7%
9,049	0.2%	8,854	0.2%	21,950	-58.8%	Communications	68,816	0.3%	57,989	0.0%	18.7%	131,700	
-	0.0%	-	0.0%	-		Leases/Rentals	00,010	0.0%	37,505	0.2%	10.770	131,700	-47.7%
113,676	2.8%	161,752	3.3%	129,999	-12.6%	Utilities	617,566	2.3%	667,354	2.4%	-7.5%	779,994	-20.8%
291,641	7.2%	258,847	5.3%	282,334	3.3%	General Insurance	1,749,845	6.4%	1,496,365	5.3%	16.9%	1,694,004	3.3%
-	0.0%	-	0.0%	-		Repairs & Maintenance	24,255	0.1%	1,400,000	0.0%	10.576	1,094,004	0.0%
42,883	1.1%	30,047	0.6%	60,990	-29.7%	Repairs & Maintenance	195,833	0.7%	202,262	0.7%	-3.2%	365,940	0.0%
-	0.0%	-	0.0%	-		Repairs & Maintenance-Subic Cr	-	0.0%	202,202	0.7 %	0.0%	305,940	
22,123	0.5%	13,289	0.3%	20,668	7.0%	Repairs & Maintenance-Pola 14	39,916	0.1%	73,380	0.3%	-45.6%	124,008	67.00/
9,282	0.2%	17,297	0.4%	20,668	-55.1%	Repairs & Maintenance-Pola 16	36,775	0.1%	112,970	0.4%	-45.6% -67.4%	124,008	-67.8%
8,237	0.2%	14,777	0.3%	20,668	-60.1%	Repairs & Maintenance-Pola 17	56,179	0.2%	94,788	0.4%	-40.7%	124,008	-70.3%
527,483	13.0%	529,276	10.9%	531,490	-0.8%	Depreciation & Amortization	3,047,007	11.2%	3,192,711	11.3%	-40.7% -4.6%	•	-54.7%
-	0.0%	-	0.0%	3,083	-100.0%	Damage, Shortage, Writedown &	-	0.0%	78,608	0.3%	-100.0%	3,188,940	-4.5%
79,991	2.0%	69,923	1.4%	104,551	-23.5%	Supplies	395.434	1.5%	489,953	1.7%	-100.0%	18,498	-100.0%
9,239	0.2%	3,162	0.1%	105,157	-91.2%	Miscellaneous	41,172	0.2%	38.408	0.1%	7.2%	627,306	-37.0%
-	0.0%	-	0.0%	-		Advertising	111112	0.0%	20,400	0.1%	1.270	630,942	-93.5%
1,190	0.0%	92,480	1.9%	61,061	-98.1%	Agency& Management Fees	343,958	1.3%	456,581	1.6%	-24.7%	-	0.404
39,463	1.0%	29,738	0.6%	114,241	-65.5%	Professional Services	215,010	0.8%	283,348	1.0%	-24.7% -24.1%	366,366	-6.1%
-	0.0%	-	0.0%	29,605	-100.0%	Contractual Services	24,894	0.1%	200,040	0.0%	-24.170	685,446	-68.6%
16,636	0.4%	8,152	0.2%	51,775	-67.9%	Other Contractual Services	70,307	0.1%	93,579	0.0%	-24.9%	177,630	-86.0%
-		-		104,318	-100.0%	Overhead Allocation	(14,672)	0.576	90,079	0.5%	-24.870	310,650	-77.4%
-	0.0%	7,725	0.2%	15,761	-100.0%	Other Expenses	9,476	0.0%	92,279	0.3%	-89.7%	625,908	-102.3%
-		-	0.0%	· <u>-</u>		Earthquake Expense	5,470	0.0%	52,275	0.0%	-89.7%	94,566	-90.0%
-	0.0%	-	0.0%	-		Typhoon Expense	4	0.0%	136,985	0.5%	-100.0%	-	
-	0.0%	_	0.0%	_		Earthquake Expense	_ ~	0.0%	130,303	0.5%	-100.0%	-	
4,326	0.1%	-	0.0%	-		Emergency Expense	5,193	0.0%	-	0.0%		-	
						- One-of	5,195	0.076	<u> </u>	0.0%		-	
4,058,461	100.3%	4,126,528	84.9%	4,445,969	-8.7%	General & Administrative Expenses	25,034,682	92.1%	23,682,999	83.6%	5.7%	26,675,814	-6.2%
					*****				,,			20,0.0,014	

						6 Month Ending 3/31/21							
Cumant Manth		14 1/							Last Year to Date				
Current Month Actual	%	Last Year	0/	D	%		Year to Date				%		%
Actual	76	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						NON OPERATING REVENUES							
						FACILITIES							
15,506	0.4%	90,836	1.9%	66,730	-76.8%	FACILITIES USAGE MOBIL	375,935	1.4%	621,726	2.2%	-39.5%	400,380	-6.1%
	0.0%	239,684	4.9%	228,673	-100.0%	FACILITIES USAGE TRISTAR	1,176,004	4.3%	1,428,983	5.0%	-17.7%	1,372,038	-14.3%
30,120	0.7%		0.0%	11,928	152.5%	FACILITIES USAGE-CEMENT THRUPUT	60,240	0.2%	59,640	0.2%	0.0%	71,568	-15.8%
76,137	1.9%	105,771	2.2%	105,682		FACILITIES USAGE SPACE RENTAL	516,389	1.9%	642,693	2.3%	-19.7%	634,092	-18.6%
100,500	2.5%	56,939	1.2%	89,540		FACILITIES LEASE INCOME	606,299	2.2%	555,286	2.0%	9.2%	537,240	12.9%
2,952	0.1%	2,896	0.1%	2,802	5.3%	FACILITIES COMMON AREA MAINTENANCE FEE	17,711	0.1%	17,377	0.1%	1.9%	16,812	5.3%
2,929	0.1%	31,425	0.6%	9,785		FACILITIES SECURITY SURCHARGE RENTAL	20,114	0.1%	51,802	0.2%	-61.2%	58,710	-65.7%
775	0.0%	475	0.0%	737	5.2%	WATER & LANDSLIDE ACTIVITIES	1,670	0.0%	1,945	0.0%	0.0%	4,422	-62.2%
27,497	0.7%	22,731	0.5%	24,899	10.4%	MARINA REVENUES	142,142	0.5%	141,986	0.5%	0.1%	149,394	-4.9%
2,277	0.1%	3,327	0.1%	3,223	-29.3%	HARBOR OF REFUGE	16,363	0.1%	18,753	0.1%	-12.7%	19,338	-15.4%
109,775	2.7%	330,225	6.8%	256,842	-57.3% 	DEMURRAGE	1,194,950	4.4%	1,187,866	4.2%	0.6%	1,541,052	-22.5%
368,469	9.1%	884,308	18.2%	800,841	-54.0%	FACILITIES	4,127,818	15.2%	4,728,057	16.7%	-12.7%	4,805,046	-14.1%
						OTHER FEES & SERVICES							
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%	_	
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%	_	
	0.0%	559	0.0%	112	0.0%	MATERIAL USED	80	0.0%	559	0.0%	0.0%	672	-88.1%
	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE		0.0%	43,274	0.2%	0.0%	8,628	-100.0%
1,670	0.0%	1,906	0.0%	1,189	-100.0%	BUNKER	5,607	0.0%	7,012	0.0%	-20.0%	7,134	-21.4%
7,150	0.2%	8,667	0.2%	8,973	-100.0%	SPECIAL SERVICES	33,967	0.1%	64,322	0.2%	-47.2%	53,838	-36.9%
1,725	0.0%	1,875	0.0%		0.0%	ELECTRICAL POWER	9,452	0.0%	11,702	0.0%	-19.2%	,	00.075
10,545	0.3%	13,007	0.3%	11,712	-10.0%	OTHER FEES & SERVICES	49,107	0.2%	126,869	0.4%	-61.3%	70,272	-30.1%
135	0.3%	45	0.0%	333	-59.4%	ADMINISTRATIVE FEES & SERVICES	631	0.0%	2,924	0.0%	-78.4%	1,998	-68.4%
						REIMBURSEMENTS						-1	00.175
5,894	0.1%	~	0.0%	133,404	0.0%	FEDERAL REIMBURSEMENT	1,009,052	3.7%	-	0.0%	0.0%	800,424	
-	0.0%	-	0.0%	-	0.0%	EARTHQUAKE INSURANCE	-	0.0%	_	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	-	0.0%	-	0.0%	0.0%	_	
-	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	-	0.0%	_	0.0%	0.0%	_	
	0.0%	-	0.0%		0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
5,894	0.1%	-		133,404	0.0%	REIMBURSEMENTS	1,009,052	3.7%	-	0.0%	0.0%	800,424	0.0%
385,043	9.5%	897,360	18.5%	946,290	-59.3%	NON OPERATING REVENUES	5,186,607	19.1%	4,857,850	17.2%	6.8%	5,677,740	0.70/
4,047,126	100.0%	4,860,500	100.0%	4,648,392	-12.9%	TOTAL REVENUES	27,180,683	100.0%		100.0%	-4.0%	27,890,352	-8.7% -2.5%
									,,000	. 50.0 /0	7.070	21,000,002	-2.3%

Current Month		1 4 1/			0.4								
Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
(11,335)	100.3%	733,972	15.1%	202,423	1904.9%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	2,146,001	7.9%	4,640,937	16.4%	-53.8%	1,214,538	76.7%
	0.0% 0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%	_	0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%	-	0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%	-	0.0%
17,156	0.0%	69,704	0.0% 1.4%	460 502	0.0%	Interest Income		0.0%		0.0%	0.0%	-	0.0%
1,329	0.4%	(2,459)	-0.1%	162,503	-89.4%	Interest Income	58,380	0.2%	637,616	2.3%	-90.8%	975,018	-94.0%
(253,147)	-6.3%	(251,606)	-0.1% -5.2%	(833)		Other Expense	9,757	0.0%	24,368	0.1%	-60.0%	(4,998)	-295.2%
(255, 147)	0.0%		0.0%	(321,628)	-21.3%	Interest Expense	(1,518,880)	-5.6%	(1,509,634)	-5.3%	0.6%	(1,929,768)	-21.3%
(211,554)	-5.2%	(66) (217,907)		(220 040)	0.0%	Claims Settlement		0.0%	(66)	0.0%	0.0%	-	0.0%
262,808	6.5%	66,440	-4.5% 1.4%	(229,818)	-7.9%	Retirement Govt Contribution	(1,274,373)	-4.7%	(1,304,756)	-4.6%	-2.3%	(1,378,908)	-7.6%
	0.0%			472,702	0.0%	Federal Reimbursement	590,987	2.2%	2,037,275	7.2%	-71.0%	2,836,212	0.0%
(1,600)	0.0%	(162,429)	-3.3%	(99,806)	-98.4%	Federal Expenses	(400,703)	-1.5%	(285,446)	-1.0%	40.4%	(598,836)	-33.1%
	0.076	(2,894)	-0.1%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>	(4,477)	0.0%	(5,644)	0.0%	-20.7%	(4,998)	-10.4%
/405.000\	4 60/	(F04.04F)	40.00/	(47.740)									
(185,009)	-4.6% 	(501,215)	-10.3% 	(17,713)	944.5%	Other Income & Expense	(2,539,309)	-9.3%	(406,287)	-1.4%	525.0%	(106,278)	2289.3%
(185,009)	-4.6% 	(501,215)	-10.3%	(17,713)	944.5%	OTHER INCOME (EXPENSE)	(2,539,309)	-9.3%	(406,287)	-1.4%	525.0%	(106,278)	2289.3%
(196,344)	-4.9%	232,757	4.8%	184,710	-206.3%	NET INCOME (LOSS)	(393,308)	-1.4%	4,234,650	15.0%	-109.3%	1,108,260	 -135.5%